



October 6, 2021

Dear Valued Customer:

As the global demand for food service packaging continues to strengthen, we continue to see escalation of raw materials, manufacturing and other supply chain related costs.

As a result of the continued cost pressures, WNA will be implementing a general price increase up to 14%. Detailed price lists and pages will be sent out shortly.

All orders placed on or after November 15, 2021, and all orders shipped (including backorders) on or after December 1, 2021, regardless of when the order was placed will be at the new price. All contract-based customer prices will increase per the terms of this announcement. We reserve the right to restrict orders placed prior to the increase for shipments prior to November 15, 2021, to two weeks or less of historical buying quantities. All contract and bid pricing will also be increased per the terms of our existing agreements.

Please contact your local WNA sales representative if you have any questions.

The price increase will enable us to continue to provide you with a range of the consistently high-quality products you expect from us. Thank you for your continued understanding and support and for choosing WNA. We appreciate your business.

Sincerely,

A handwritten signature in black ink that reads "Daryl Means". The signature is written in a cursive style.

Daryl Means
Senior Vice President & General Manager
Waddington North America