



February 10, 2021

Dear Valued Customer:

Due to increased costs of materials, labor, and other factors, WNA (which includes PolarPak) will be implementing a price increase effective with orders placed on Monday March 28, 2022, as follows:

- **Polyethylene Terephthalate (PET) products: +6%**
- **Polystyrene (PS/OPS) products: +6%**
- **Touch[®], Eco-Products and miscellaneous imported products: increase will vary by product**

A detailed price list reflecting the post increase pricing will be communicated approximately 30 days prior to implementation.

Additionally:

- Except for imported items, all orders *placed* between now and March 25, 2022, ***calling for shipments after April 8*** will ship at the new price.
- ***For imported items***, any order accepted after this announcement will be at the new price. We will not be accepting new POs until new prices are sent to you.
- Excluding imports, any order *accepted* by WNA as of the date of this announcement that is scheduled for shipment after April 8, 2022, will ship at the old price.

All contract-based customer prices will increase per the terms of this announcement. Due to heavy market demand, we will not accept advance buys. We reserve the right to restrict orders placed prior to the increase to two weeks or less of historical buying quantities.

The circumstances that require our price increases reflect on-going changes in our supply chain. We value your business and, as always, appreciate your understanding and support as we strive to serve you. Please contact your sales representative with any questions.

Sincerely,

Daryl Means
Senior Vice President & General Manager
Waddington North America