

Dear Valued Customer,

At Unilever Food Solutions, we are dedicated to delivering the highest quality products and services. We appreciate your partnership and are excited about our joint opportunities to continue growing together.

Due to the continued sharp rise in market commodity prices affecting our ingredient costs, coupled with the rising costs of packaging, transportation, distribution and labour, this letter is to inform you that multiple product lines under the **Hellmann's, Knorr Professional, Stafford, Bovril,** and **Lipton Cup-A-Soup** brands will **increase list prices effective February 1, 2022** based upon Unilever ship date.

Dependent upon inventory availability, Unilever Food Solutions will support up to 25% more than your average monthly orders in January 2022. Please refer to backup materials for additional details.

For any questions or concerns, please contact your sales representative directly. We appreciate your business and thank you for your continued partnership.

Sincerely,

Scott Zimmer Vice President, Field Sales - Canada