



**Unilever
Food
Solutions**

Dear Valued Customer,

At Unilever Food Solutions, we are dedicated to delivering the highest quality products and services. We appreciate your partnership and are excited about our joint opportunities to continue growing together.

Due to a sharp rise in market commodity prices affecting our ingredient costs, coupled with the rising costs of packaging, transportation, distribution and labour, **effective July 1, 2021**, multiple products within our portfolio will increase in price as per below, a first since February 1st 2019 for UFS:

- Hellmann's Mayonnaise SKUs will increase between 5.5%-11% excluding Vegan Mayo
- Hellmann's Salad Dressing & Condiment SKUs will increase between 3-8.5%
- Knorr, Bovril & Stafford Savory portfolio will increase between 2-5% across all product lines excluding Classical Sauces, Knorr Intense Flavours and Seafood Liquid Concentrate Base.

Canola and Soybean oil prices have been increasing significantly and are the main ingredients for our mayonnaise and salad dressing products. Poor weather in Brazil and Argentina, and the increased demand in key markets like the US and China have adversely affected supply.

Please refer to the chart attached for product and new pricing information.

We appreciate your business and thank you for your continued partnership. For any questions or concerns, you can contact your sales representative directly.

Sincerely,

Scott Zimmer

Vice President, Field Sales - Canada