



Good food, Good life



March 27th, 2025

Dear Valued Foodservice Customer,

At Nestlé, we take pride in our ability to consistently provide our customers and consumers with superior brands, products and services. While we are always looking for efficiencies in our business, we remain steadfast in our commitment to the high standard of quality that is the foundation of Nestlé, and that our consumers demand.

We are also extremely proud to continue offering our free on loan equipment program with service that we intend to maintain for customers achieving throughput thresholds. Within the current business environment, however, we continue to face constant pressures regarding the fixed and raw material costs associated with bringing our products to market.

We will be implementing a cost change to our **Nestlé Professional Portfolio, effective June 29th, 2025.**

NOTE: Please be advised that this pricing notification excludes any potential cost impacts resulting from the pending tariff. We reserve the right to adjust pricing in response to these costs at a later date. Thank you for your understanding as we navigate this dynamic situation together.

We understand that a price change in this environment is difficult, but it is necessary to manage costs for our business and to deliver high quality products. We want to assure you that we are here to work together on this change and focus on results together. Should you have any questions, please do not hesitate to contact your local Nestlé Professional Sales Account Manager.

Thank you for your continued support and partnership. We value our relationship with you and are committed to delivering value and excellence in everything we do.

Sincerely,

Richard Burjaw
President, Nestlé Professional
Nestlé Canada Inc.