

## **Strategic Partnerships & Joint Ventures**

At Red Zorix Oil Trading , we do not seek passive or speculative investors.

We develop project-based joint ventures with industry participants who bring real assets, operational capability, or market access.

Our partnership approach is built on combining:

- Assets
- Execution capability
- Market positioning

into structured and commercially viable projects.

### **Who We Partner With**

We collaborate with professionals and companies that can contribute one or more of the following:

- Vessel owners or shipping operators
- Storage terminal and tank farm operators
- Product suppliers or offtakers
- Trading desks and market access holders
- Project-specific financial partners
- Infrastructure or logistics asset owners

Each partner contributes a defined role within a specific project.

### **Partnership Models**

Our partnerships are structured on a project-by-project basis, including:

- Joint Venture (JV) agreements
- Asset-backed participation
- Revenue sharing per transaction

- Off take-linked project financing
- Co-development of logistics or trading platforms

There is no blind capital pooling.

Every structure is tied to a defined commercial operation.

What We Contribute

Red Oil & Gas brings commercial and operational integration to each project through:

- Market linkage and trade execution
- Project structuring and feasibility coordination
- Counterparty screening and verification
- Commercial negotiation and documentation coordination
- Transaction supervision and performance monitoring

Our role is to connect assets with markets and convert capability into executed trade.

Partnership Formation Process

1. Initial capability or asset review
2. Joint definition of a specific project
3. Commercial and operational structuring
4. Legal documentation and risk allocation
5. Execution and performance oversight

Partnership terms are defined only after both parties and the project scope are clearly identified.

Our Philosophy

We believe successful energy projects are built by combining:

- Real assets
- Real market demand
- Real execution capability

—not by collecting unfocused capital or offering unrealistic promises.

If you control assets, markets, or project-level financing and seek a structured partnership, we welcome professional discussions.

Contact for Partnership Review

Partners may submit a capability overview for preliminary assessment.

Qualified parties will be contacted for project definition and commercial structuring discussions.