

# PROPERTY BY KAZY

### **BRIEF**

Property developer and investor **Kazeem Alli Balogun** approached our agency with the goal of enhancing his personal brand. Delvearc successfully helped him achieve these objectives by implementing his own signature of what his brand would look like from a digital perspective & implemented strategies that would increase his viewership & engagement across his social media platforms.















### KAZEEM ALLI-BALOGUN



### YOUTUBE GROWTH

(ORGANIC GROWTH)

Delvearc actively repositioned the creative direction and strategy of Kazeem's YouTube channel to ensure that the content and production aligned seamlessly with Kazeem's targeted audience. We successfully refined his brand messaging by enhancing his visual storytelling.

BEFORE )

19.3K 3.4K 6.5K **VIEWS WATCH TIME SUBSCRIBERS** 

AFTER 5 MONTHS

401.7K+ **VIEWS** 1,981%

40.5K+ **WATCH TIME** 1,091% 13.4K+ **SUBSCRIBERS** 106%



◎ 31K 👍 605 💬 46



◎ 30K 📥 321 📟 44



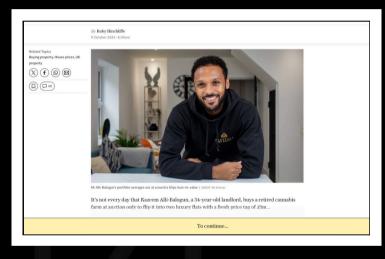
**○**4.6K **1**33 **9**44



# PRESS RELEASES

We collaborated closely with Kazeem to refine his outreach strategy, identifying the most impactful editorial opportunities to enhance his visibility as a property expert.











My**London** 



The Telegraph







# PBK COMMUNITY

#### WHAT IS THE PBK COMMUNITY?

Based on the brief Kazeem wanted to create an exclusive members club that helps investors with their investment journey that can be monetised. Delvearc developed a strategy that would convert his followers over to his paid membership. The strategy consisted of producing community focused content across his social platforms, giveaways, & implementing membership events in order to cultivate that familial feeling.

#### KENDRA S.

"So grateful for all the useful information that is sent. It helped me get my first deal over the line."

#### MATT M.

"I'm learning so much and connecting with so many more people in the industry"

#### IEDMAINE I

"Just what I needed. The experts have been incredible"







