

# Connecting businesses and communities

One Story at a Time.

Bringing People and Businesses Together

# ABOUT



Best Version Media is one of the fastest growing independent media companies in North America with over 800 magazines in the US and Canada.

**Bergen Neighbors Magazines** has partnered with Best Version Media to bring engaging, personal, hand-crafted publications straight to the doors of affluent homeowners in Bergen County every single month bringing communities together and helping local businesses grow their customer base.

Currently serving the communities of Wyckoff, River Vale, and Old Tappan & Harrington Park.

# REACH

COMBINED DISTRIBUTION OF OVER 10,000 HOMES AND 40,000 PEOPLE PER MONTH

- WYCKOFF LIVING: 4,000 HOMES
- RIVER VALE NEIGHBORS 3,050 HOMES
- NORTHERN VALLEY LIVING 3.250 HOMES

## **ENGAGEMENT RATE +90%**



Bringing People and Businesses Together

## ■ OUR READERS ARE AFFLUENT, HIGHLY EDUCATED, INTERESTED CONSUMERS

## \$160,000 Median Household Income

\$135,000 Median Household Expenditure

\$500k - \$2.5MM Home Value Range

\$1.75 Billion combined HH expenditures across the 4 towns







- average age 44 years old
- over 25% are 60 years and older
- +40% with Kids 18 years and younger





#### Bringing People and Businesses Together

## EDITORIAL DEPARTMENTS

- Health & Wellness
- Arts & Culture
- Education
- Food & Wine
- Home Inspiration
- Special Needs

- Sports
- Pet Corner
- Kids Corner
- Residential Contributors
- Generations (Senor Lviing)

Brands that

blog

generate 67%

more leads

• Style

## EXPERT CONTRIBUTORS - BLOGS

Exclusive opportunity to write quartley blogs

Providing free information to your prospects on a regular basis helps you build trust and familariarity with potential clients.









# SHOWCASES / **BUSINESS PROFILES**

on Madison Salon & Spa Where Beauty and Well-Being Go Hand in Hand





89% OF SHOPPERS STA THEIR VALUES

In depth and personal story about what makes your business special.

Showcases are an opportunity for craftstmen to feature one of their projects, allowing homeowners/readers to get an up close look at their talents.

Business Profiles are the personal side of you, a chance for readers to learn about who you are, where you're from, and to understand the true essence of what your business is all about. It's a way to make that personal connection all businesses thrive to make with their customers.





## Small Miracley One Family's Experience with the Fertility Institute of New Jersey & New York

suple \$10,000 out of pocket. If they l ond round, the money for another cy







oday: (201) 505-0001 adway, Woodcliff Lak ndi Palhemus, DC



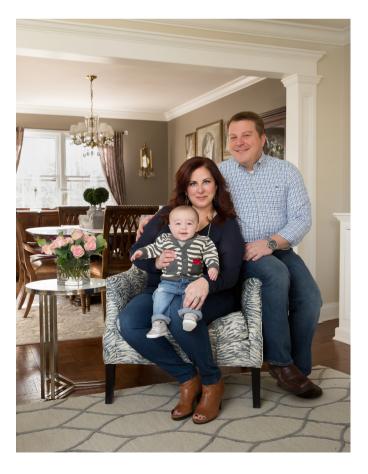




**SMALL MIRACLES** 

Transformative stories of how a company can impact people's lives.

From medical miracles to weight loss to that new kitchen that brings joy to your life every day, SMALL MIRACLES are testimonials that resonate with our readers in a more personal and emotional way.



#### 61% OF PEOPLE ARE MORE LIKELY TO BUY FROM COMPANIES THAT DELIVER UNIQUE CONTENTI



# web-hosted content sponsored events digital advertising

Expanded reach via digital and on-the-ground events.

bergenneighborsmagazinesnj.com







## **DIGITAL TALKING POINTS**

### Slide 1. Two-Touch Program

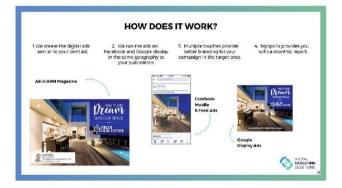
- We've added a second touch to our program to deliver maximum results by Geo-Targeting the same highly qualified consumers you want in this neighborhood on Facebook, Instagram and Google Display alongside the magazine.
- The Geo-Targeted area will cover all the magazine distribution plus a little extra radius to make sure everyone in the magazine distribution is covered.



 A two-touch program helps you amplify your brand on all three platforms, and now they see you on their coffee table, phone, and laptop.
 Print and Digital play off each other, and both work better when combined.

#### Slide 2. How It Works

- First, we create your print ad. Or you can submit your own ad.
- Then, if we can use print ad's artwork, we create similar Facebook and Google Display ads to provide that branding continuity.
- You get both mobile and desktop design. Great value!
- We place and manage the ads on your behalf. It's "plug and play." No work on your end!



### Slide 3. Reporting

- We are optimizing for impressions on both platforms for maximum branding effect.
- At the beginning of each month, DTS will send the client a report to show impressions for the previous month.
- Impressions will fluctuate month to month depending on online activity.



Advertising & sponsorship opportunities

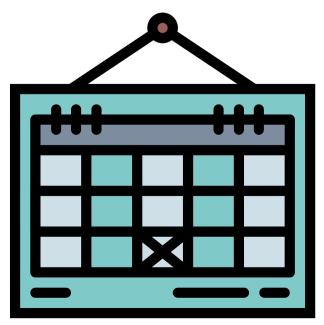
- FULL PAGE 1 / 2 1 / 3 PAGE PAGE • • 1/4 PAGE •
  - 1/8 PAGE

- INSIDE FRONT
  - COVER • INSIDE BACK
    - COVER
  - 2/3 BACK COVER • CENTER SPREAD
- FAMILY FEATURE SPONSOR
  REAL ESTATE SPONSOR
  CONTENT SPONSOR
- EXPERT CONTRIBUTOR



FREQUENCY

- 12X
- 24X
- 36X



Advertising & sponsorship opportunities

# Advertisement Specifications

#### IF YOU ARE SUPPLYING YOUR OWN AD:

#### Please submit the following:

- 1. Your ad, sized according to the dimensions below.
- 2. Color Mode: CMYK
- 3. Ad resolution of 300 dpi.
- 4. All ads require a border.

#### Acceptable file formats:

- Adobe Acrobat PDF
- Adobe InDesign INDD
- Packaged file to include all support documents
- Adobe Illustrator AI, EPS, PDF, SVG
- Adobe Photoshop PSD, TIFF, EPS, PDF or JPG

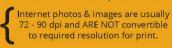
If your ad is not sent print ready and the correct size, we will not be able to accept the ad, or there will be a fee for edits.

#### IF BVM IS CREATING AN AD FOR YOU:

#### Please submit the following:

- All text to be included in the ad
- Business logo (EPS, Al or PNG file preferred)
- · Any images or photos you would like included

#### ALL images and artwork MUST be a minimum of 300 dpi at 100% size.



Please, <u>DO NOT</u> submit images and logos in a Microsoft Word Document

#### Accepted media for transmittal: Email







#### NEIGHBORS JANUARY 2020

HEALTH & WELLNESS

ervale

Why River Vale's Active Lifestyle is a Good Fit for Erika Monell's Family

## Meet the Sayers: An HP Family That Truly NUMITERN Serving the Towns of Harrington Park & Old Tappan

OCTOBER 2019

Meet the Maiettas There's always tons of fun happening at their home

Jessica Spillane and Andrea Weinberger: Inspiring Stories of Prevention, Diagnosis and Treatment of Breast Cancer

ALSO INSIDE: Business Profile: Hoffman/ Park Ridge Floor & Home Close the Gaps & Renew

**USOINSIDE** Wyckoff Sports: Tyler Zanki Benefits of a ROTH IRA

The Grants

