



LINDGREN
SEEDS

WE ARE HIRING!

AGRONOMY SALES REPRESENTATIVE

Send your resume and cover letter to :

jennifer@lindgrenfarms.com





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Join Our Team

Agronomy Sales Representative

Lindgren Seeds is looking for a motivated, detail-oriented Agronomy Sales Representative to join our team. This role is ideal for someone who is passionate about agriculture, enjoys building strong relationships, and thrives in a dynamic, evolving environment.

Key Responsibilities

- Sales & Customer Growth
 - Grow and maintain customer relationships while also managing key supplier connections.
 - Facilitate sales of pedigree seed and retail products, setting forecasts and working to achieve and exceed targets.
 - Manage rebates and retail deadlines.
- Data & Reporting
 - Oversee projections, sales, and inventory with weekly reporting to management.
- Marketing & Customer Engagement
 - Support social media marketing and customer relationship management initiatives.
- Agronomy Support
 - Provide on-farm support (approx. once per week, depending on season).
 - Manage prescriptions and assist in implementing agronomy programs.
 - Conduct customer scouting as needed.
- Trials & Innovation
 - Develop and implement field trials.
 - Collect and compile data and results for continuous improvement.
- Collaboration
 - Work closely with the Sales Manager to support overall business objectives.

What We're Looking For

- Strong communication and relationship-building skills.
- Knowledge of agronomy, crop production, and agricultural retail.
- Ability to manage multiple priorities in a fast-paced, evolving role.
- Proficiency with data management and reporting.
- Interest in sales, customer service, and marketing within the agriculture industry.

Compensation & Benefits

- Competitive annual salary (plus year-end performance-based bonus).
 - Use of a company truck.
 - \$50/month cell phone allowance.
 - Blue Cross health benefits
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