



Card Processing & ACH | Point of Sale | IT Support | Lending Solutions | Integration Services



**Evolve Your Business**

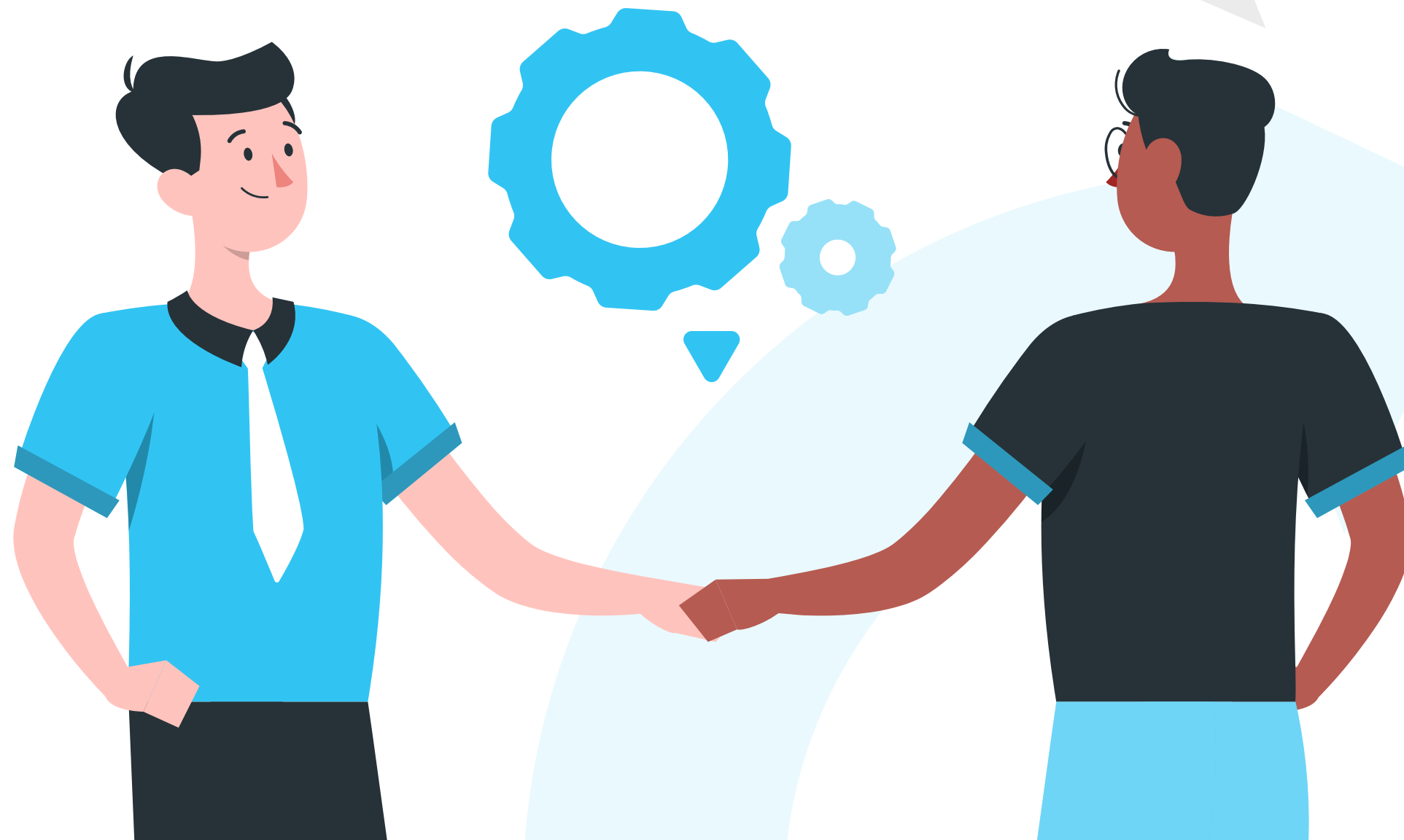
# AGENDA



- **What is Payco**
- **Payco Values**
- **How We Help Clients**
- **Service Offerings**
- **Product Spotlight and Philosophy**

# What is Payco?

Payco is a payment processing and business solutions platform, focused on cutting edge technology and security applications to reduce costs and bring efficiencies within your organization. We built our platform by securing partnerships with all the top vendors, vetted the relationships and service models, negotiate on your behalf guaranteeing the best rates and service available. [Simplify your life and evolve your business with Payco](#) so you can focus on what you love to do, let us handle the rest.



# Payco Values

- ✔ **Unwavering Commitment to Customers** – Delivering industry-leading customer service with care and dedication.
- ✔ **Relentless Pursuit of Excellence** – Striving to improve and grow every single day.
- ✔ **Creating a Meaningful Impact** – Serving our clients with integrity while giving back to our communities.
- ✔ **Building Trust Through Transparency** – Clear, honest communication and genuine intentions in every interaction.
- ✔ **Driven by Passion, Resilience, and Innovation** – Loving what we do, staying persistent, and always embracing change.

## Core Focus

We specialize in supporting mid-enterprise business owners who understand the challenges of outdated technology and are driven to modernize their operations. Our ideal clients are visionary leaders eager to adopt innovative solutions that improve efficiency, optimize processes, and maintain a competitive edge in today's dynamic marketplace.



# How We Help Clients

● Payco is performance-based, we earn our client's trust



● We do right by our clients, average savings are 30%+



● Alleviate contractual obligations with nonperforming vendors



● Amazing 24/7 Customer support based in the US



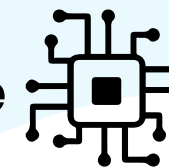
● In person technicians for install, setup and support



● We increase efficiency in ops through POS/ERP integrations



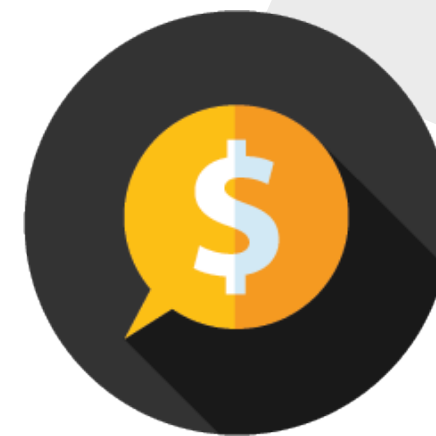
● Implement technology to cut costs, limit liability, and automate



● We invest in our client's success



# Payco Platform Services



# Payco Services

## Our primary focus within your business:



**Payment processing and ACH** Payment acceptance with the most secure technology, proactive monitoring and multiple back ends to keep costs in check



**Point of Sale and ERP** Reporting and Operations, we give you actionable data you can use with 24/7 support and technology to make a difference



**Lending and Finance Solutions** We have 100+ different banking relationships to help you accomplish any goals or cash flow needs



**Tech support and IT services** 24/7 support with a priceless experience, intuitive solutions, integrations and an unmatched knowledge base

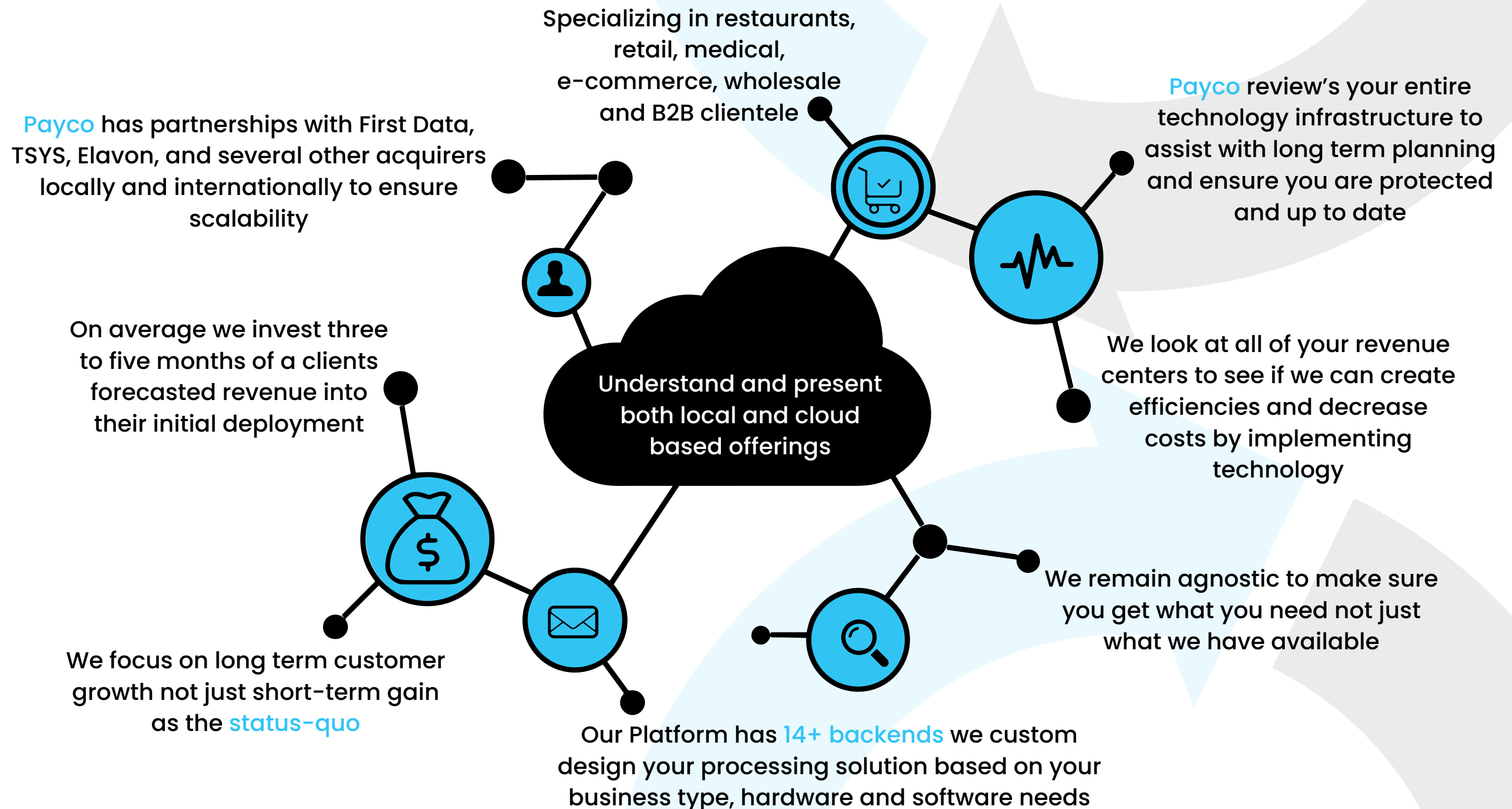


**Integration Services** Seamlessly connect software, applications, data, hardware and processes for your business. Integrated solutions for applications and services



# Spotlight on Payments:

## Payco Processing Platform





# Clients we Serve



**Doctor's Office  
Medical Clinic**



**Wholesale and  
Distribution**



**Professional  
Services**



**Restaurants  
Hospitality**



**Retail  
Businesses**



**Auto Repair and  
Mechanics**

# Payco Secure Gateway

## Processing simplified with our unique approach

### Virtual Terminal and Gateway Features:

**Automated Interchange Optimization**– Saves you money without having to lift a finger

**Modern UX/UI**– Clean and easy to use with a modern look and feel

**ACH/ Check processing**– Want to take credit card and Checks, no problem

**3D Secure**– Eliminate chargebacks and reduce declines

**Recurring and Scheduled Payments**– Great for Subscription based Businesses

**Secure Customer Vault**– Store Clients card info and data with no issues (Tokenized PCI Compliant)

**Invoicing Suite**– Built in invoicing suite allowing you to collect payments by email or text

**Fraud Prevention**– Ten modules with full customization to stop cyber criminals



# 2000+ Integrations and growing connectivity!

**Magento**

**Salesforce**

**Netsuite (ERP)**

**Give(For nonprofits)**

**Woo Commerce**

**Rest Labs**

**Intuit QuickBooks**

**Verosa**

**CDK Global**

**SAP (ERP)**



# The Payco Difference

**Relationship driven Payment Processing and ACH,  
enabling commerce seamlessly with 24/7 customer care**



# Spotlight on Point of Sale

Multiple Systems to fit multiple needs. We custom build your hardware and software stack to your organizations needs

Make it easier for operators and employees alike to communicate, grow and profit

First, we understand your needs. Then we ask what you want to see out of a system, and design a solution

We support 5+ systems in house with 24/7 support and a nationwide footprint of technicians



 **SpotOn**

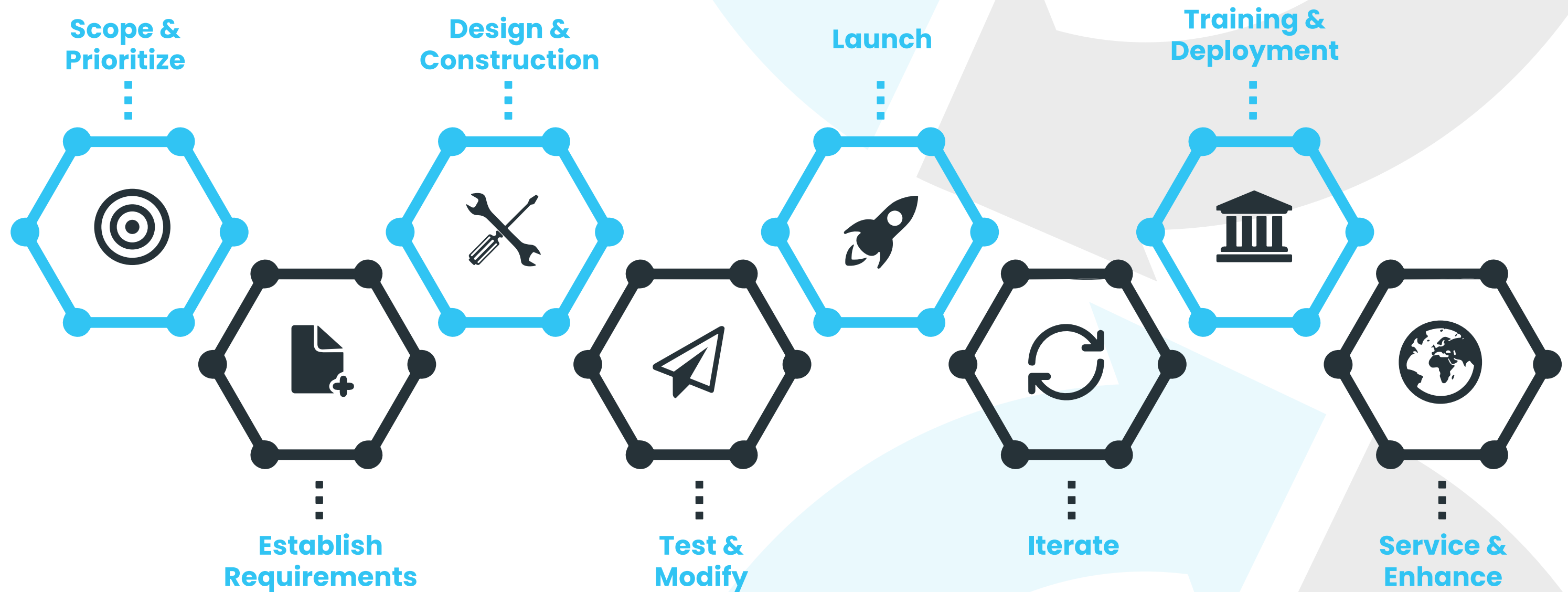
 **clover**

 **NorthStar**

**OMNIA**

**PAYCO** 

# POS System Design and Tech Stack development





# Spotlight on Lending and Finance Solutions

We have relationships with **100+ banks** to fulfill custom and standard lending needs. We can finance new franchisee store equipment, signage and store acquisitions. We also facilitate SBA loans, Working Capital and Lines of Credit. Anything you need money for we find a way to get you funded with the right banking partner at the right rate to help you and your business grow.

**AMERICAN  
EXPRESS**

**Adesso**

**lendio**

**ascentium**  
CAPITAL

**LEAF**<sup>TM</sup>

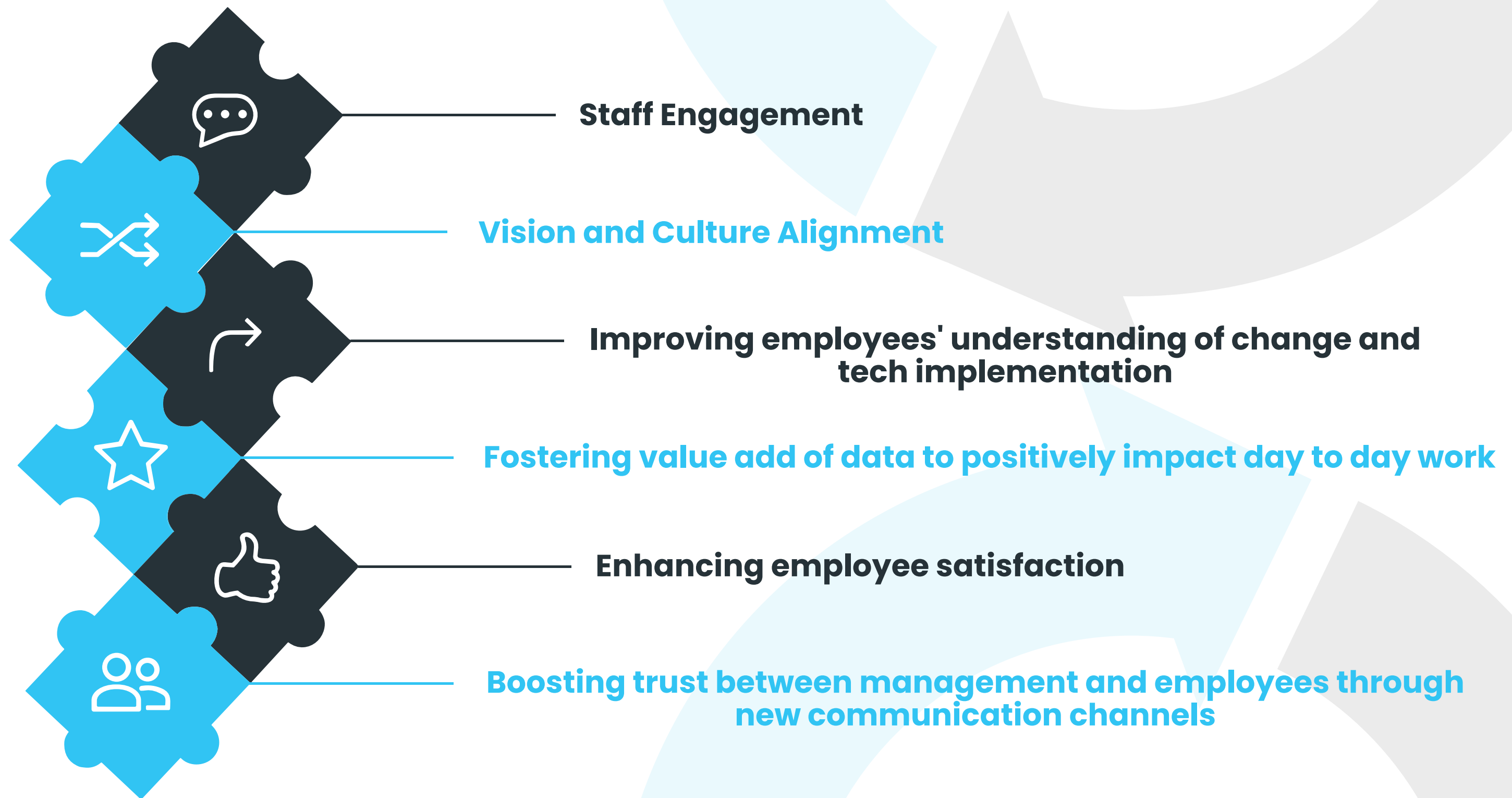


**PAYCO**

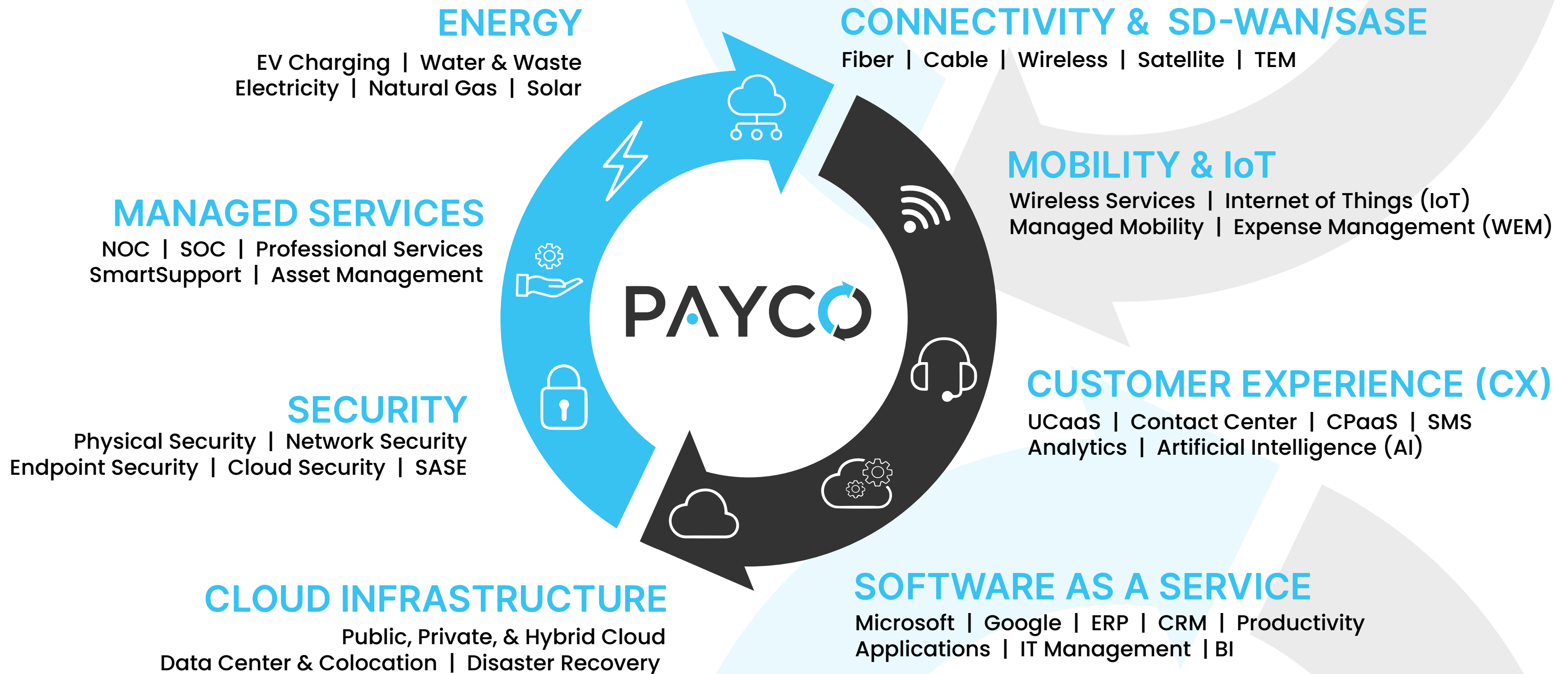


# Spotlight on IT

**Understanding IT as a function of your business with Payco**



# Full Circle Solution



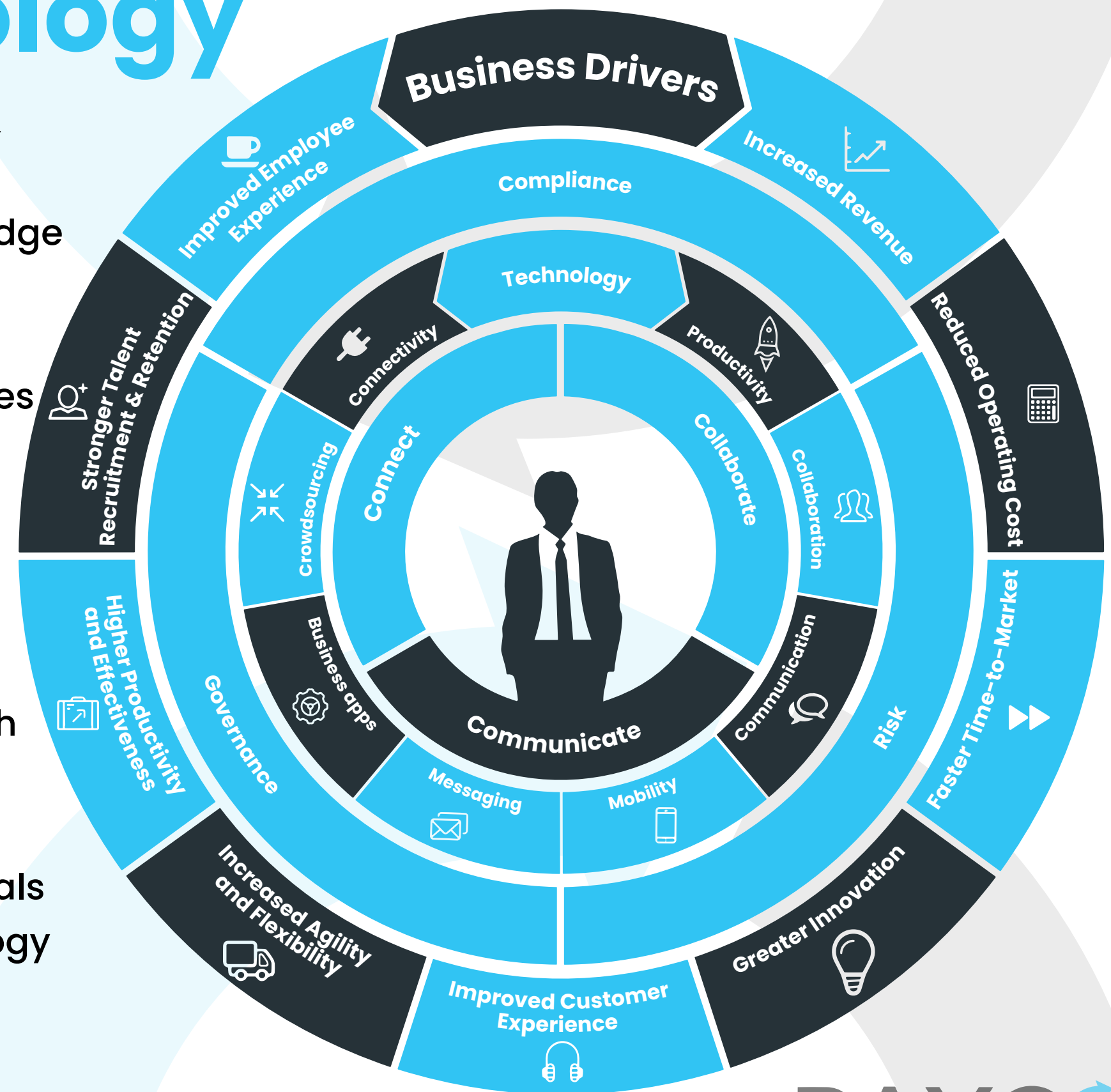
# Evolving Client Operations Through Technology

An employee does their job by communicating, collaborating, and connecting with others to strengthen relationships and increase knowledge sharing.

**Technology** is the tool-box a workforce leverages to get their jobs done.

Successful technology implementation requires the right partner to ensure its effective use and maximize its value. Partnering with the right IT provider drives the efficiency and growth businesses are looking to achieve.

Ultimately, business outcomes, targets, and goals are directly influenced by how well the technology performs and integrates into operations.



# Our Key Differentiator

## Customer Care and Teamwork

Our key differentiator lives within our team at [Payco](#). Whether its customer service, technology implementation, business development or finance and lending. We have the experience and in-depth knowledge it takes to create customer success. By partnering with Payco, our clients allow us to navigate the financial and technological path to long term unprecedented growth and profitability.

**Our team is comprised of industry experts representing decades of experience in the following verticals:**

- Payment Processing & ACH
- Finance and Lending Solutions
- Point of Sale & ERP Consulting
- IT Services and Networking
- Business Management & Ops
- Software Development and Programming



We remain agnostic, transparent and focused purely on your needs as a business

# Payco Philosophy and Code of Conduct

A Win-Win approach is the only way we do business. The more money we can make for a client through advisory and technology implementation ensures a long-term relationship and growth for both companies.

## Our code of Conduct:

- We will remain humble and frugal with our client solutions
- We will ensure the most advanced, efficient, and cost-effective solution available
- We will tell the truth, avoid creating unrealistic expectations and be sincere
- We will go above and beyond for each client.
- We will not be diverted by overcharging, using unethical tactics or contracts.
- We will focus on hard work and patience as they are the surest path to success
- We will never speak ill of any company or individual
- We promise to focus and make the most of everyday
- We will push forward through all adversity, obstacles and commit to growth
- We commit to reading, learning, and growing from every experience
- We will remain transparent and straight forward in all activity and communication
- We will give back to our clientele and community



Growing a business in a fast-moving world is challenging. Let us help you navigate the path to success by giving you access to the best tools and partnerships available

[www.mypayco.com](http://www.mypayco.com)

Visit our Website and click switch to Payco

**Phone: 1-888-908-2638**

**[Support@mypayco.com](mailto:Support@mypayco.com)**

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