



Credit Application

CUSTOMER SERVICE USE ONLY	
New Account#:	_____
Entered By:	_____
Date Entered:	_____
Telephone #:	_____
Fax #:	_____
City, State Zip	_____
City, State Zip	_____

TUMI Sales contact: _____	
Legal Company Name: _____	
Tradestyle/Doing Business As: _____	
Street Address: _____	
Billing Address (if other than above): _____	
Type of Business:	Limited Liability Corp. <input type="checkbox"/> C Corporation <input type="checkbox"/> Subchapter S Corp <input type="checkbox"/> Date Business Started: _____
Date of Incorporation: _____	State of Incorporation: _____
Partnership: _____	Proprietorship-Social Security No: _____ / _____ / _____
Type of Partnership:	General <input type="checkbox"/> Limited <input type="checkbox"/> Division of: _____
Owners: (As applicable, list name of general partner, majority stockholders, proprietor)	
Buyer: _____	Accounts Payable Contact: _____
Telephone No: _____	Telephone No: _____
E-mail Address: _____	E-mail Address: _____
Listed In Dun & Bradstreet: <input type="checkbox"/> Yes <input type="checkbox"/> No	D&B No. _____ Annual Purchases: \$ _____ Credit Line Request: \$ _____

****PLEASE ATTACH A COPY OF YOUR COMPANY'S SALES TAX EXEMPTION CERTIFICATE IF APPLICABLE****

PLEASE COMPLETE THE ATTACHED BALANCE SHEET, ATTACH A SIGNED COPY OF YOUR MOST CURRENT FINANCIAL STATEMENTS (TO INCLUDE BALANCE SHEET, PROFIT & LOSS STATEMENT AND STATEMENT OF CASH FLOWS) OR PROVIDE A COPY OF YOUR COMPANY'S MOST RECENT TAX RETURN.

Tax Exempt **If tax exempt, copy of certificates required per state**

Trade References - Open Accounts: (attach a separate sheet and/or fill out the below fields..FAX NUMBERS MANDATORY)

Name:	Address:	Phone:
1. _____	_____	Phone: _____ Fax: _____
2. _____	_____	Phone: _____ Fax: _____
3. _____	_____	Phone: _____ Fax: _____
4. _____	_____	Phone: _____ Fax: _____
5. _____	_____	Phone: _____ Fax: _____

Bank/Lending Institutions: (attach a separate sheet and/or fill out the below fields)

Name:	Address:	Account No.	Bank Contact:
1. _____	_____	_____	Phone: _____ Fax: _____
2. _____	_____	_____	Phone: _____ Fax: _____

Bank Borrowing: \$ _____ **Avg Bank Account Balance: \$** _____ **Expected Annual Purchases: \$** _____

The undersigned has read and understands Tumi's Terms and Conditions of Sale ("Terms"). All sales between applicant and Tumi are subject to and governed by these Terms.

The undersigned agrees to pay for all purchases according to the terms of Tumi ("CREDITOR"). No terms or conditions of purchase orders different from the terms of Tumi will become part of any sales agreement, purchase order, or other document unless specifically approved in writing by Tumi. No items will be accepted for return without prior approval. All returns are subject to a restocking charge.

The undersigned agrees that the continued solvency of the undersigned is a precondition to any sale made by Tumi. The undersigned agrees to provide Tumi a statement representing that the undersigned is and remains solvent. The undersigned acknowledges and agrees that Tumi may utilize outside credit reporting services to obtain information on the undersigned.

The laws of the State of Massachusetts shall be applicable to all suits arising under any agreement between the undersigned and Tumi. All accounts shall be due and payable in Pittsburgh, PA. In the event of litigation, venue shall be Mansfield, Massachusetts.

The undersigned hereby makes this application for Credit to Tumi and in making this application the undersigned agrees that all amounts payable on or before the net due date as shown on each invoice, and if not paid on to before said date, are then delinquent. It is understood that Tumi may impose and charge a finance charge or delinquency charges which is the lower of one and one-half percent (1 1/2%) per month or the highest rate allowed by law on any amount which becomes past due or delinquent. Additionally, the undersigned shall be responsible for all collection costs and attorney's fees in connection with any delinquent account.

I (we) warrant that all information provided on this document is true and current and understand it is submitted for the purpose of obtaining credit from Tumi Corporation. Further, I am (we are) authorized in my (our) capacity to bind my (our) firm accordingly. I (we) understand that payment terms & invoice dates are computed from date of invoice, and in the event of default of any payment, all past due accounts, notes or judgments shall draw interest at the highest rate allowed by law. Said interest shall accrue by Tumi in the attempt to collect those monies due. No waiver of any payment or other right under this agreement shall operate as a waiver of any other payment or right belonging to Tumi. The General Terms and conditions are incorporated herein by this reference.

I hereby authorize the noted organizations to disclose specific account information to Tumi Corporation for consideration in extension of credit terms of sale. All obtained information is to remain confidential.

***REQUIRED FIELDS**

***Signature: X** _____ ***Print Name & Title:** _____ ***Date:** _____
 (Please type in authorized name and title if emailing forms) **Social Security #:** _____ - _____ - _____ (optional)

TUMI CORPORATION
 499 Thornall Street 10th Floor
 Edison, NJ 08837
 Tel.1908-756-4400
 Fax 908-756-6553



ADDITIONAL CUSTOMER INFORMATION FORM

Date: _____
Company Name: _____

#1) SOLD TO ADDRESS:	#2) SHIP TO ADDRESS (IF DIFFERENT FROM # 1):
Store Name _____	_____
Address Line #1 _____	_____
Address Line #2 _____	_____
City _____	_____
State/Province _____	_____
Country _____	_____
Zip Code (5 digit) _____ Zip + 4 _____	_____
COMPANY CONTACT INFO:	#3) SHIP TO ADDRESS (IF DIFFERENT FROM # 2):
Contact Name _____	_____
Contact Title _____	_____
Phone # _____	_____
Fax # _____	_____
Other # _____	_____
Email Address _____	_____
Back Orders Allowed? _____ (Y or N)	_____
Purchase Order Required ? _____ (Y or N)	_____

UNIFORM SALES & USE TAX CERTIFICATE - MULTIJURISDICTION

The below-listed states have indicated that this form of certificate is acceptable, subject to the notes on pages 2 - 4 below. The issuer and the recipient have the responsibility of determining the proper use of this certificate under applicable laws in each state, as these may change from time to time.

Issued to Seller: TUMI INC, CUSTOMER SERVICE DEPT.
 Address: 1001 Durham Avenue
 South Plainfield, NJ 07080

I certify that:
Name of Firm (Buyer): _____
Address: _____

is engaged as a registered:
 Wholesaler
 Retailer
 Manufacturer
 Seller (California)
 Lessor (see notes on pages 2-4 below)
 Other (Specify): _____

and is registered with the below-listed states and cities within which your firm would deliver purchases to us and that any such purchases are for wholesale, resale, ingredients or components of a new product or service to be resold, leased, or rented in the normal course of business. We are in the business of wholesaling, retailing, manufacturing, leasing (renting) the following:

Description of Business: _____
General description of tangible property or taxable services to be purchased from the seller: _____

PLEASE ATTACH A COPY OF YOUR COMPANY'S SALES TAX EXEMPTION CERTIFICATE IF YOUR STATE IS NOT LISTED BELOW

	State Registration, Seller's Permit, or ID Number of Purchaser		State Registration, Seller's Permit, or ID Number of Purchaser
State: AL	_____	State: MO	_____
AR	_____	NC	_____
AZ	_____	ND	_____
CA	_____	NE	_____
CO	_____	NJ	_____
CT	_____	NM	_____
DC	_____	NV	_____
FL	_____	OH	_____
GA	_____	OK	_____
HI	_____	PA	_____
IA	_____	RI	_____
ID	_____	SC	_____
IL	_____	SD	_____
KS	_____	TN	_____
KY	_____	TX	_____
MD	_____	UT	_____
ME	_____	VT	_____
MI	_____	WA	_____
MN	_____	WI	_____

I further certify that if any property or service so purchased tax free is used or consumer by the firm as to make it subject to a Sales or Use Tax, we will pay the tax due directly to the proper taxing authority when state law so provides or inform the seller for added tax billing. This certificate shall be a part of each order, which we may hereafter give to you, unless otherwise specified, and shall be valid until canceled by us in writing or revoked by the city or state.

Under penalties of perjury, I swear or affirm that the information on this form is true and correct as to every material matter.

Authorized Signature: _____
(Owner, Partner or Corporate Officer)
Title: _____
Date: _____

INSTRUCTIONS REGARDING UNIFORM SALES & USE TAX CERTIFICATE

To Seller's Customers:

In order to comply with the majority of state and local sales tax law requirements, the seller must have in its files a properly executed exemption certificate from all of its customers who claim a sales tax exemption. If the seller does not have this certificate, it is obliged to collect the tax for the state in which the property or service is delivered.

If the buyer is entitled to sales tax exemption, the buyer should complete the certificate and send it to the seller at its earliest convenience. If the buyer purchases tax free for a reason for which this form does not provide, the buyer should send the seller its special certificate or statement.

Caution to Seller:

In order for the certificate to be accepted in good faith by the seller, seller must exercise care that the property or service being sold is of a type normally sold wholesale, resold, leased, rented or incorporated as an ingredient or component part of a product manufactured by buyer and then resold in the usual course of its business. A seller failing to exercise due care could be held liable for the sales tax due in some states or cities. Misuse of this certificate by seller, lessee, or the representative thereof may be punishable by fine, imprisonment or loss of right to issue certificate in some states or cities.

Notes:

- 1.) The state of Colorado, Hawaii, Illinois, and New Mexico do not permit the use of this certificate to claim a resale exemption for the purchase of a taxable service for resale.
- 2.) Alabama: Each retailer shall be responsible for determining the validity of a purchaser's claim for exemption.
- 3.) California:
 - A. This certificate is not valid as an exemption certificate. Its use is limited to use as a resale certificate subject to the provisions of Title 18, California Code of Regulations, Section 1668 (Sales and Use Tax Regulation 1668, Resale Certificate).
 - B. By use of this certificate, the purchaser certifies that the property is purchased for resale in the regular course of business in the form of tangible personal property, which includes property incorporated as an ingredient or component part of an item manufactured for resale in the regular course of business.
 - C. When the applicable tax would be sales tax, it is the seller who owes that tax unless the seller takes a timely and valid resale certificate in good faith.
 - D. A valid resale certificate is effective until the issuer revokes the certificate.
- 4.) Connecticut: This certificate is not valid as an exemption certificate. Its use is limited to use as a resale certificate subject to Conn. Gen. State §§12-410(5) and 12-411(14) and an regulations and administrative pronouncements pertaining to resale certificates.
- 5.) District of Columbia: This certificate is not valid as an exemption certificate. It is not valid as a resale certificate unless it contains the purchaser's D.C. sales and use tax registration number.
- 6.) Georgia: The purchaser's state of registration number will be accepted in lieu of Georgia's registration number when the purchaser is located outside Georgia, does not have nexus with Georgia, and the tangible personal property is delivered by drop shipment to the purchaser's customer located in Georgia.
- 7.) Hawaii allows this certificate to be used by the seller to claim a lower general excise tax rate or no general excise tax, rather than the buyer claiming an exemption. The no tax situation occurs when the purchaser of imported goods certifies to the seller, who originally imported the goods into Hawaii, that the purchaser will resell the imported goods at wholesale. If the lower rate or no tax does not in fact apply to the sale, the purchaser is liable to pay the seller the additional tax imposed. See Hawaii Dept. of Taxation Tax Information Release No. 93-5, November 10, 1993, and Tax Information Release No. 98-8, October 30, 1998.
- 8.) Use of this certificate in Illinois is subject to the provisions of 86 Ill. Adm. Code Ch.I, Sec. 130.1405. Illinois does not have an exemption on sales of property for subsequent lease or rental, nor does the use of this certificate for claiming resale purchases of services have any application in Illinois.

The registration number to be supplied next to Illinois on page 1 of this certificate must be the Illinois registration or resale number; no other state's registration number is acceptable.

"Good faith" is not the standard of care to be exercised by a retailer in Illinois. A retailer in Illinois is not required to determine if the purchaser actually intends to resell the item. Instead, a retailer must confirm that the purchaser has a valid registration or resale number at the time of purchase. If a purchaser fails to provide a certificate of resale at the time of sale in Illinois, the seller must charge the purchaser tax.

While there is no statutory requirement that blanket certificates of resale be renewed at certain intervals, blanket certificates should be updated periodically, and no less frequently than every three years.

- 9.) Maine does not have an exemption on sales of property for subsequent lease or rental.
- 10.) Maryland: This certificate is not valid as an exemption certificate. However, vendors may accept resale certificates that bear the exemption number issued to a religious organization. Exemption certifications issued to religious organizations consist of 8 digits, the first two of which are always "29". Maryland registration, exemption and direct pay numbers may be verified on the website of the Comptroller of the Treasury at www.marylandtaxes.com.
- 11.) Michigan: Effective for a period of three years unless a lesser period is mutually agreed t and stated on this certificate. Covers all exempt transfers when accepted by the seller in "good faith" as defined by Michigan statute.
- 12.) Minnesota:
 - A. Does not allow a resale certificate for purchases of taxable services for resale in most situations.
 - B. Allows an exemption for items used only once during production and not used again.
- 13.) Missouri:
 - A. Purchases who improperly purchase property or services sales tax free using this certificate may be required to pay the tax, interest, additions to tax or penalty.
 - B. Even if property is delivered outside Missouri, facts and circumstances may subject it to Missouri tax, contrary to the second sentence of the first paragraph of the above instructions.
- 14.) Nebraska: A blanket certificate is valid 3 years from the date of issuance.
- 15.) New Mexico: For transactions occurring on or after July 1, 1998, New Mexico will accept this certificate in lieu of a New Mexico nontaxable transaction certificate and as evidence of the deductibility of a sale tangible personal property provided:
 - a.) this certificate was not issued by the State of New Mexico;
 - b.) the buyer is not required to be registered in New Mexico; and
 - c.) the buyer is purchasing tangible personal property for resale or incorporations as an ingredient or component part into a manufactured product.
- 16.) Oklahoma would allow this certificate in lieu of a copy of the purchaser's sales tax permit as one of the elements of "properly completed documents" which is one of the three requirements which must be met prior to the vendor being relieved of liability. The other tow requirements are that the vendor must have the certificate in his possession at the time the sale is made and must accept the documentation in good faith. The specific documentation required under OAC 710-65-7-6 is:
 - A. Sales tax permit information may consist of:
 - (i) A copy of the purchaser's sales tax permit; or
 - (ii) In lieu of a copy of the permit, obtain the following:
 - (I) Sales tax permit number; and
 - (II) The name and address of the purchaser;
 - B. A statement that the purchaser is engaged in the business of reselling the articles purchased;
 - C. A statement that the articles purchased are purchased for resale;
 - D. The signature of the purchaser or a person authorized to legally bind the purchaser; and
 - E. Certification on the face of the invoice, bill or sales slip or on separate letter that said purchaser is engaged in reselling the articles purchased.

Absent strict compliance with these requirements, Oklahoma holds a seller liable for sales tax due on sales where the claimed exemption is found to be invalid, for whatever reason, unless the Tax Commission determines that purchaser should be pursued for collection of the tax resulting from improper presentation of a certificate.

- 17.) Rhode Island allows this certificate to be used to claim a resale exemption only when the item will be resold in the same form. They do not permit this certificate to be used to claim any other type of exemption.
- 18.) South Dakota: Services which are purchased by a service provider and delivered to a current customer in conjunction with the services contracted to be provided to the customer are claimed to be for resale. Receipts from the sale of a service for resale by the purchaser are not subject to sales tax if the purchaser furnishes a resale certificate which the seller accepts in good faith. In order for the transaction to be a sale for resale, the following conditions must be present:
 1. The service is purchased for or on behalf of a current customer;
 2. The purchaser of the service does not use the service in any manner; and
 3. The service is delivered or resold to the customer without any alteration or change.
- 19.) Texas: Items purchased for resale must be for resale within the geographical limits of the United States, its territories and possessions.
- 20.) Washington:
 - A. Blanket resale certificates must be renewed at intervals not to exceed four years;
 - B. This certificate may be used to document exempt sales of "chemicals to be used in processing an article to be produced for sale."
 - C. Buyer acknowledges that the misuse of the tax due, in addition to the tax, interest, and any other penalties imposed by law.
- 21.) Wisconsin allows this certificate to be used to claim a resale exemption only. It does not permit this certificate to be used to claim any other type of exemption.
- 22.) Arizona: This certificate is not valid as an exemption certificate. This certificate is for use when making sales of tangible personal property for resale in the ordinary course of business, pursuant to A.R.S. §42-1328, Burden of proving sales not at retail.
- 23.) Florida: This certificate is not valid as an exemption certificate. It is valid as a resale certificate only if it contains the purchaser's Florida sales and use tax registration number. A purchaser cannot extend this certificate to sellers for transactions occurring prior to the date of the purchaser's registration in Florida. The effective date of the purchaser's registration in Florida must be noted on the face of the certificate.
- 24.) Kentucky:
 1. Kentucky does not permit the use of this certificate to claim a resale exclusion for the purchase of a taxable service.
 2. This certificate is not valid as an exemption certificate. Its use is limited to use as a resale certificate subject to the provisions of Kentucky Revised Statute 139.270 (Good Faith).
 3. The use of this certificate by the purchaser constitutes the issuance of a blanket certificate in accordance with Kentucky Administrative Regulation 103 KAR 31:111.
- 25.) North Carolina: This certificate is not valid as an exemption certificate or if signed by a person such as a contractor who intends to use the property. Its use is subject to G.S. 105-164.28 and any administrative rules or directives pertaining to resale certificates.
- 26.) Ohio:
 - A. The buyer must specify which one of the reasons for exemption on the certificate applies. This may be done by circling or underlining the appropriate reason or writing it on the form above the state registration section. Failure to specify the exemption reason will, on audit, result in disallowance of the certificate.
 - B. In order to be valid, the buyer must sign and deliver the certificate to the seller before or during the period for filing the return.
- 27.) Pennsylvania: This certificate is not valid as an exemption certificate. It is valid as a resale certificate only if it contains the purchaser's Pennsylvania Sales and Use Tax eight-digit license number, subject to the provisions of 61 PA Code §32.3.