

Lead the market with Customer Financing

Partnering with us means you gain access to tailored financing options with dedicated support aimed at amplifying your business's success.



Competitive Rates

Flexible Plans

Fast Approvals

Boost Your Sales



Certainty of Execution

We offer a wide credit window, with both our own in-house programs, as well as partnering with lenders, to offer the most chances at a competitive approval.



Customized Program

We know not every vendor sells the same way, so we'll build a program that suits your style, customer profiles and business needs specifically.



Extension of Your Sales Team

Working together with our expert sales team, you can free up time while increasing your sales volume.



Accelerate Your Sales Process

Presenting the customer with flexible payment options removes an obstacle to closing a sale.



Become the Experts

We can do it for you or train your sales team in the most efficient ways to close deals using financing.

Protect Your Margins

- Sell low monthly payments, instead of full price, to avoid cash discounts.
- Offer flexible terms from 12-84 months.
- Create opportunities to upsell if we approve customers for more than the equipment cost.
- Improve repeat business opportunities with customers who can easily add more equipment to their existing contract.

Get Approved Today



- Scan the QR code to apply online in as little as 2 minutes
- Give us a call, info below
- Check out our vendor page <https://www.elmblue.com/vendor-partners>

Let's grow
together.

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