## SALES COMPENSATION PLAN HIGHLIGHTS - NEW ZEALAND (1)

## **SMART START BONUS** (2)

	Qualified Distributor	Pack Purchased by Enroler	PV Requirement (3)	Commission			
	Enroler	Start Kit or Silver	100-199 PV (40 min personal purchase)	30% of PV* purchased by new Customers 20% of PV purchased by new Distributors			
Paid Weekly	Enroler	Start Kit or Silver	200 or more PV (40 min personal purchase)	30% of PV purchased by new Customers 30% of PV purchased by new Distributors			
>	Enroler	Platinum or Gold	100-199 PV (40 min personal purchase)	30% of PV purchased by new Customers 30% of PV purchased by new Distributors			
	Enroler	Platinum or Gold	200 or more PV (40 min personal purchase)	30% of PV purchased by new Customers 40% of PV purchased by new Distributors			

## **LAUNCH BONUS**

Qualified Distributors with "Paid Rank" (4) Pro 3 or higher are eligible to receive Launch Bonus upon qualified product pack purchases which generate the listed commission up the Enrolment Tree.

Enrolment Upline	Paid Rank (4)	Minimum PV Requirement (3)	Commission			
Level 1	Pro 3/Pro 4	200 PV (40 min personal purchase)	5% of PV			
Level 2	Pro 5/Pro 6	200 PV (40 min personal purchase)	4% of PV			
Level 3	Pro 7/Pro 8/Pro 9	200 PV (40 min personal purchase)	3% of PV			
Level 4	Pro 10	200 PV (40 min personal purchase)	1% of PV			
Level 5	Executive Pro 10	200 PV (40 min personal purchase)	1% of PV			
Level 6	Presidential Pro 10	200 PV (40 min personal purchase)	1% of PV			

JNI	LEVEL COMMISSI	cally compr	ally compressed)			PREMIER		ELITE			MASTER				
	PAID RANK (4)		Distributor	Pro 1	Pro 2	Pro 3	Pro 4	Pro 5	Pro 6	Pro 7	Pro 8	Pro 9	Pro 10	Executive	Presidentia
	Minimum Monthly P	A (3)	100	100	100	100	200	200	200	200	200	200	200	200	200
	Minimum Monthly C	)V	0	1,000	2,500	5,000	10,000	20,000	50,000	100,000	200,000	500,000	1,000,000	2,000,000	5,000,000
	Minimum Number o	of Legs	0	1	2	2	2	3	3	3	3	3	3	4	5
	Maximum % counted	per High Leg(s)		100%	80%	80%	80%	60%	60%	60%	60%	60%	40%	40%	40%
	Minimum PV of Com	bined Leg <sup>(5)</sup>			500	1,000	2,000	2,000	5,000	10,000	20,000	50,000	200,000	200,000	250,000
	UNILEVEL	1st	2%	2%	2%	2%	2%	2%	2%	2%	2%	2%	2%	2%	2%
PAID MONTHLY		2nd		5%	5%	5%	5%	5%	5%	5%	5%	5%	5%	5%	5%
		3rd			9%	9%	9%	9%	9%	9%	9%	9%	9%	9%	9%
		4th			5%	5%	5%	5%	5%	5%	5%	5%	5%	5%	5%
		5th				5%	5%	5%	5%	5%	5%	5%	5%	5%	5%
		6th					5%	5%	5%	5%	5%	5%	5%	5%	5%
		7th						5%	5%	5%	5%	5%	5%	5%	5%
		8th							5%	5%	5%	5%	5%	5%	5%
		9th								2%	2%	2%	2%	2%	2%
	GENERATIONAL MATCHING BONUS (UP TO 30%) (3) (6)  YOU (Enroler) Pro 3 +			Gen 1 ou earn 10%	<b>→</b>	Gen 2 you earn 5%		Gen 3 you ea 5%		Gen 4 you ear 5%		Gen 5 you earn 5%			
	RANK ACHIEVE	MENT BONL	JS \$100	 0.000 U	SD thro	uah \$50	 00.000 l	JSD paid	in local c	currency	when achi	eving Ma	ster Pro rar	nks.	

**4% ELITE POOL** 4% of total commissionable sales paid to qualified Pro 7 through Master Distributors.

\*PV = Product Volume. Commissions are calculated by taking the PV amount multiplied by the LifeVantage current local currency conversion rate (1.52 in New Zealand as of Nov 12, 2019) and then multiplied by the applicable commission or bonus percentage. For theoretical example, 1,000 PV in sales multiplied by 1.52 (Nov 2019 local currency conversion rate) multiplied by 30% bonus = \$456 NZD

(1) All bonuses are fully detailed within the LifeVantage Sales Compensation Plan found at the following link: nz.lifevantage.com/comp-plan-long.

(2) Receive up to 40% on product sold to new personally enroled Distributors and up to 30% on products sold to new personally enroled Customers in Smart Start Bonus within the new Distributor(s) / Customer(s) first calendar month, up to 1,000 PV. Customer purchase limits may apply.

(3) At least 40 PV must come from personal product purchases with the remaining PV coming from purchases made by personally enroled Customers during the qualification period, which is the current week (Monday through Sunday Mountain Standard Time USA) and the (5) previous weeks

(4) PAID RANK is defined as the rank achieved in the most recently and completely closed monthly UniLevel Commissions period.

(5) The PV requirement for each rank that must come from the Combined Leg.

The LifeVantage Sales Compensation Plan is unique. Any charts, illustrations and stated examples of income under the plan are potential in nature and not based on the actual performance of any individual. The Distributor sales earnings disclosed in this document are not necessarily representative of the actual income, if any, that a Distributor can or will earn through the LifeVantage Sales Compensation Plan. A Distributor's earnings will depend on individual diligence, work effort and market conditions. LifeVantage does not quarantee any income or rank success.



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Pro 8,

share 1%

Presidentia

Pro 10 Executive

Pro 7, 8,

share 1%

Pro 9 & 10

9 & 10

<sup>(6)</sup> Fully qualified Pro 3 and higher with at least 200 PV earn up to 10% of the UniLevel Commissions paid to their first 5 generations of personally enrolled Distributors. Ranks Pro 3 through Pro 6 must also have at least 100 PV in new sales volume each month. If PV is 100-199, the qualified Pro 3 and higher will earn only half of the Generational Matching Bonus.