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# Pactel hoists its flag in WA

Monday, June 27th, 2011

Following a successful expansion into Indonesia, Pactel International is pleased to announce the opening of a new regional office in Perth. Huge demand from the Oil & Gas markets has prompted the decision to locate closer to customers based in Western Australia.

The Perth office will be managed by Pactel's new Vice President – Energy Markets, Marco Cianni. Marco will be responsible for managing all communications service contracts in the Resources sector spanning across Australia, Indonesia and PNG. Having recently worked as a Sales Director at Harris Caprock Communications and with over 25 years experience in the satellite industry, Marco adds a great deal of experience to Pactel's management team.

"We pride ourselves on the ability to accommodate our customers' unique requirements", said Steffen Holz, Executive Director at Pactel International. "After our recent success in the Western Australia market, Marco's local presence will take our customer relationship management to a new level", Holz added.

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### Pactel International

Pactel International is a privately held Australian satellite communications company with its directors having more than 25 years of experience in the satellite and telecommunications industry.

Pactel International provides data, voice and general telecommunications services, focusing on remote locations within the Asia-Pacific Region. The Company implements fully customized solutions to match their customers' specific telecommunications needs; from point to point links through to fully managed networks.

With the head office in Sydney, Australia, and regional offices across the Asia-Pacific, Pactel International offers support to all of their customers in similar time zones. Pactel International works closely with their customers and adopts a hands-on approach during the design, implementation, and delivery of all solutions.

Katia Gryadunova

P: (Phone) +61 2 9531 7555

W: (Website) [www.pactelint.com](http://www.pactelint.com) (<http://www.pactelint.com>)

## Keywords

Pactel International, Oil and Gas, Harris Caprock, Perth Office

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