

Title of webinar*The Wonderful World of Watches*

Many people collect watches – a single watch can easily exceed the limits included within many home contents policies, needing them to be specified.

This webinar is an introduction to the watch market, looking at how it is changing, factors influencing price, key risks, and what brokers and insurers should be considering to protect both themselves and their clients.

Who is it for?

This webinar is for:

- Brokers and insurers who handle home contents insurance for MNW and HNW clients who may have a single specifiable watch or a valuable collection
- Claims handlers and loss adjusters who want to understand what to look for in, and risks around, valuations with which they may be presented
- Compliance teams considering how to ensure clients and policyholders get the information they need to make informed decisions, and that they are treated fairly

Learning objectives

By the end of the webinar, you will understand:

- Why people collect watches
- What are the key brands and the importance of vintage watches
- Why some brands are more valuable & collectible than others
- What drives price increases – and do they ever decrease?
- Why watches are particularly “theft attractive” – and what you & clients can do about it
- The risk of fakes – and what you & clients can do about it
- The Watch Register
- The role of a valuation

Feedback from previous webinars delivered by DDV for Insurance Institutes

It was a brilliant webinar, just right in terms of content and pace. Andrea Lees Farrell, President, II of Mid-Kent

Really enjoyed this very engaging and informative session, where the story behind the numbers was brought to life through real-life examples. Ruth Glynn, Deputy President, II of Perth & Dundee

Rachel is an excellent communicator and really brought the session to life with her practical tips, wealth of experience and actual case examples. Susan Stamp

Excellent presentation, very informative, Rachel clearly understands her subject and is clearly professional and passionate about the work she does. David Codling, Council Member, II of York.

About Doerr Dallas Valuations

Rachel Doerr set up Doerr Dallas in 2016 to offer a completely independent valuation service for clients and brokers in the UK and Europe. She has a team of specialists that can value most assets, including specialist areas such as handbags, books, guns and wine!

Her webinars offer practical tips and techniques, with interesting and memorable examples to bring things to life, together with insight into how and why valuations are changing.

