

## Welcome to Realife

Thank you for considering Realife for your next move. Realife cooperatives are a special place to live, where a sense of community is formed, where members are more than neighbors. They are friends.

For over 30 years, Realife and staff have been creating cooperative housing developments for ages 55 and

better. In 1978, Dick Hanson, founder of Realife, assisted in developing the first senior housing cooperative of its kind in Edina, Minnesota – 7500 York. It was this experience in creating an innovative housing option, one promoting and encouraging aging in place, that gave rise to the Realife model of retirement living.

Collectively, Realife staff has over 80 years experience in the development, marketing and management of



cooperative housing. This wide-ranging experience and commitment has made Realife the number one developer and manager of senior cooperative communities in the country today.

We believe the Realife lifestyle is a special housing opportunity for independent seniors. We invite you to visit one of our developments and discover for yourself why so many individuals and families have selected Realife to spend their retirement years.

# Experience an Exceptional Quality

of Life ~ Realife

Moving to a Realife cooperative community is a refreshing change of pace for active seniors who like their freedom and independence.

<u>Home Designs</u> We offer a variety of floor plans. Our homes offer many unique features to make day-to-day living easier. Spacious kitchens, wider doorways, lever-set door handles and slider windows are a few features that help people age in place.



Great Room



No home or yard maintenance Sit back,

relax and leave the work to us! We will take care of all yard work and building issues so you have more time to do the things you want to do.

<u>Common Areas</u> A variety of common areas such as a great room with a full kitchen, activities/

game room, craft room, library, exercise room and wood shop add to members' enjoyment. Life in a Realife development is like having two homes in one – your individual unit and all the common areas to spend time with new friends and neighbors.

<u>REPAIRS AND REPLACEMENTS</u> Standard appliances and finishes such as floor coverings and cabinets are the property of the cooperative and its members. If a standard appliance needs repair or replacing due to normal wear and tear, the cooperative staff schedules the needed maintenance and it is paid for out of the cooperative's

replacement reserves.



Worry-free Living
You can travel year
round without
worrying about
taking care of your
home or yard when
you take advantage
of our "While You're
Away Service."

<u>Staff</u> Professional on-site management staff handles day-to-day operations like bookkeeping, assisting the board and committees, as well as scheduling any maintenance.

<u>INDOOR PARKING</u> Secure indoor heated parking includes a car wash bay.



<u>EARN EQUITY</u> Realife cooperatives are a smart way to downsize and still be able to earn equity in your home. Each year you live

in the cooperative you earn a predetermined amount of equity.

<u>Tax deductions</u> If you itemize your taxes, you can deduct your proportionate share of real estate taxes and mortgage interest paid. Just like a single-family home.

<u>Guest Room</u> Having company over night? The guest room is available to all member guests for a nominal fee.



<u>Members have a voice</u> Resident owners have a say in the operation of the cooperative by being a board member or a voting member.

<u>New Neighbors and Friends</u> Enjoy living among adults with similar life experiences. Need a cup of sugar or just want to visit with a neighbor? Friends are only an "indoor" door away.



Lounge

Real People ~ Real Community ~

"My wife and I moved from southern Minnesota to be near our family and had to learn our new neighbors and the area, all in one. It was a tough decision to move, but since we made up our minds we have enjoyed every day we have been here. There are so many things to do we now have to keep a calendar!"

Mel and Bernadette, Realife of West St. Paul





"When I moved in to Realife
Cooperative of Coon Rapids it was the
first time I ever lived in a new house.
It is so nice and everyone is so friendly.
There are so many activities that
people can participate in if they like.
This co-op plan is a wonderful idea."
Mary, Realife of Coon Rapids

"Our kids think it's wonderful because they don't have to worry about us living in our single family home. No more lawn work or cleaning out gutters. We park inside so we get into a warm car and don't ever really know it's cold unless we hear it on the news!"

Lois and Wally, Valley View Realife in Eden Prairie

"I was a homeowner for 47
years. I did not find it hard
getting used to living in
Realife. It is very comfortable
to have our own living area
and yet have large community
areas in our new home. I enjoy
using the game room with our
grandchildren, family, friends
old and new. There is always a
friendly face to greet you when
you are going down the halls."

Russ, Realife of Phalen Village



# Realife

"It was the best decision I made. My family grew to include all my new friends in the cooperative."

Joy, Realife Parkway in Burnsville



"We went away for a month and were worried we'd miss our grandchildren too much. It turns out we missed our new friends in the cooperative as well."

Dick and Helen, Realife of Coon Rapids



# What is Cooperative Housing?

Cooperative housing is a unique form of home ownership, one where the development is owned and operated by the residents living in the development.

Each Realife cooperative is set up as an independent not-for-profit cooperative corporation. Members (residents) of the cooperative purchase a share in the cooperative, giving them the right to live in the development. Share prices and monthly fees vary depending on individual unit size. Collectively, the members, or shareholders, hold title to the building and property.

In a Realife cooperative there is one mortgage on the property. Members contribute to the mortgage proportionately, depending on their unit size. Monthly payments made by the members contribute to the long-term, fixed-rate mortgage and cost of operation.

Members, through their resident-elected board of directors, also oversee the long-term operation of the cooperative. Day-to-day operation is the responsibility of the management company, Realife Management Services.

# Comparing Cooperative Living to Other Housing Options

Ownership and operation are the distinguishing factors in housing options. Cost, tax implications, property amenities and freedom of movement are also key factors in choosing your home. What are the features of various types of housing? Below is a brief comparison of options independent seniors have to choose from...

	Realife Cooperative	Town Home or Condominium	Apartment
How to Purchase	Purchase a share in the cooperative. One share for each unit in building.	Sign a purchase agreement for a real estate transaction.	No purchase – only rent
Resale	Cooperative has first option to sell or buy unit. Use wait list to assist member in resale of unit.	Owner has responsibility to start process for sale of real estate (i.e., enlist services of a realtor).	You cannot resell
Building Financing	Financed with one mortgage for entire building. Member has no individual liability. Collectively all shareholders contribute to mortgage.	Owner(s) obtain a mortgage and have individual liability.	No ownership
Building Control and Voting	Board of Directors made up of resident members. Each unit has one vote.	Most often an owners association made up of home owners.	Property manager only
Day-to-Day Operation	Building operated under terms of bylaws. Managing company staff oversees general operation.	Common elements of building administered by owners association and/or for hire property manager. Units' control and maintenance controlled exclusively by owner of unit.	Property manager only
Equity	Limited equity based on amount of time lived in unit.	Dependent on market conditions when you sell. Market rate.	Not applicable

# A Look at Monthly Costs

There is no equity investor in a Realife cooperative. Realife never owns the building, it is owned by the not-for-profit cooperative corporation set up to provide housing exclusively for its members. The only way a monthly fee may change is the actual cost of operation increases and the resident-elected board of directors elects to adjust the budget. Percentages below are estimates over time.



#### Mortgage Principal and Interest: 66%

Amount of principal, interest and mortgage insurance premium. Based on a fixed-rate mortgage.

#### Operations: 11%

Cost of management and administration, including on-site staff, bookkeeping, lawn care, snow removal and on-going marketing.

#### Real Estate Taxes: 11%

Amount of taxes and assessments levied against the cooperative or which it is required to pay.

#### Insurance: 1%

Cost of fire and extended coverage insurance on the cooperative, includes liability on common areas.

#### **Utilities: 4%**

Cost of furnishing water, sewer, trash removal, heat for individual homes, common area electricity, heat and air conditioning.

#### Required Reserves: 7%

General operating and replacement reserves. Repairs, maintenance and replacement of cooperative property, including standard floor and window coverings, appliances, mechanical and electrical systems of common areas and homes.



# You'll Appreciate Your Investment

In a Realife cooperative community, you receive a fixed amount of appreciation for each year you live in the cooperative. This annual appreciation amount is added to a member's original share price to determine the selling price of a unit. This keeps prices affordable for initial as well as future members, and over time results in cooperative home prices generally staying below the price of comparable market-rate housing, making Realife cooperative units increasingly easier to sell than market-rate housing.

There are also advantages related to financing in a Realife cooperative. Together, members and the cooperative corporation hold a 40-year master mortgage. This results in lower monthly payments when compared to a traditional 30-year mortgage. When a member sells their unit, their part of the master mortgage is assumed by the buyer.

### Do Your Homework! Compare the Numbers ...

Monthly Expenses	Realife Example	Typical Home	Your Home
Rent or Mortgage Pmt.	\$0	Est. \$721	\$
Monthly Fee	1,263 (F Unit) <sup>1</sup>	N/A	
Property Tax	INCLUDED	Est. \$175	
Insurance	Est. \$10 <sup>2</sup>	Est. \$80	
Electric	Est. \$45 <sup>3</sup>	Est. \$80	
Natural Gas (heat)	INCLUDED	Est. \$80	
Water	INCLUDED	Est. \$55	
Water Softener Maint.	INCLUDED <sup>4</sup>	Est. \$10	
Trash Collection Fee	INCLUDED	Est. \$25	
Telephone, Basic	INCLUDED	Est. \$35	
Telephone, Domestic L.D.	INCLUDED	Varies	·
Snow Removal & Lawn Maint.	INCLUDED	Est. \$60	<del></del>
High Speed Internet	INCLUDED	Est. \$30	
Satellite TV	INCLUDED	Est. \$50	
Car Wash Bay	INCLUDED <sup>6</sup>	Est. \$10	
Heated Garage	\$40/Mo.	INCLUDED	
Home Upkeep & Repair*	INCLUDED <sup>7</sup>	Est. \$100	
Totals:	\$	\$1,511	\$
Annual Income from Investing House \$\$	-\$2548.23	N/A	N/A
Total ANNUAL Cost	\$13,280	\$18,132	

#### Notes:

- 1. See Realife Schedule.
- 2. Building & Common Areas insurance included. Resident responsible for condo insurance to cover personal belongings.
- 3. Electric bill generally runs substantially less than for a home. (Average here is \$30-60 per month.)
- 4. Hot water softened.
- 5. Overseas call rates will vary.
- 6. Heated car wash with warm water.
- 7. Roof replacement, house repainting, appliance repair/replacement, etc. (Included at Realife. Some exceptions for upgrading).

#### Consider Owning a Realife Home...

Example: If I could sell my present home for \$150,000 I could: Purchase a share at Realife for \$65,159.00 (F Unit) And I could: Place the balance of \$84,841.00 in an interest-bearing account at a 3% annual interest (as an example, rates vary), creating \$2545.23 in income. Since a cooperative share price costs less than a typical home/townhome, less of your money is tied up in the ownership. If you were to sell your home, buy a share in Realife, you would have the extra money to spend, save, travel, etc. Who doesn't like a little extra money?

#### Realife Cooperative of Coon Rapids Share Prices and Monthly Costs

A Realife member purchases a share in the cooperative corporation. One share is issued per unit. In the Realife Cooperative of Coon Rapids there are 100 shares available. The share prices and monthly charges vary according to unit size and style.

Туре	Square Feet	Quantity Available	Share Price	Monthly* Charge	Minimum Annual Income Required
B - 1 br, 1 bath	805	3	\$34,662	\$767	\$20,009
EE - 1 br, den,1 bath	962	18	\$45,306	\$931	\$24,287
EE1 - 1 br, den,1 bath	976	10	\$46,566	\$936	\$24,417
GG1 - 2 br, 1.5 bath	1,091	3	\$51,524	\$1,058	\$27,600
GG - 2 br, 1.5 bath	1,142	6	\$53,904	\$1,102	\$28,748
G - 1 br, den, 1.5 bath	1,144	12	\$53,926	\$1,102	\$28,748
E - 1 br, den,1 bath	1,149	6	\$54,014	\$1,102	\$28,748
I - 1 br, den, 1.5 bath	1,200	12	\$57,372	\$1,213	\$31,643
K - 2 br, 2 bath	1,324	9	\$61,484	\$1,275	\$33,261
F - 2 br, 2 bath	1,452	12	\$65,159	\$1,370	\$35,739
FF - 2 br, 2 bath	1,489	3	\$67,378	\$1,386	\$36,157
H - 2 br, 2 bath	1,512	6	\$68,674	\$1,417	\$36.965

\*The monthly charge includes the shareholder's proportionate costs of:

- Mortgage principal, interest and insurance premium
- · Real estate taxes (homestead)
- · Natural gas, water, sewer and trash collection
- Grounds maintenance including lawn care & snow removal
- Operating & replacement reserves; Fire & Liability Insurance
- Onsite staff, including bookkeeping, administration and management
- · Telephone service, voicemail, and high speed internet
- Satellite TV service with 60 channels

\*The monthly charge does not include:

- Electricity
- Personal property insurance within your home
- · Upgrades to Satellite TV service
- Indoor parking space

(\$40/month per stall; annual lease)

A share belongs to a member until the member, or his/her estate, decides to sell their share. The cooperative has the first option/right to sell the share. The selling price is determined by adding the original share price to the amount of limited equity earned on the members' share. The amount of limited equity earned is based on the length of time the member(s) lived in their unit. The members' share amount increases each year by the amount listed below:

Unit Type	Annual Share Increase*	Unit Type	Annual Share Increase*
В	\$621	E	\$887
EE	\$743	I	\$926
EE1	\$753	K	\$1,022
GG1	\$842	F	\$1,121
GG	\$882	FF	\$1,149
G	\$883	Н	\$1,167

\*The share value increases annually on September 10.



Realife
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#### Check us out on the web!

See our current openings on: www.seniorsonmain.com

Or see all of our **existing developments** in the Twin Cities area on: www.realifemanagement.com

Upcoming Developments can be found at:

www.realifeinc.com



Or you can **e-mail** us questions at coonrapidscoop1@aol.com

We now have over 200 channels of satellite dish tv!

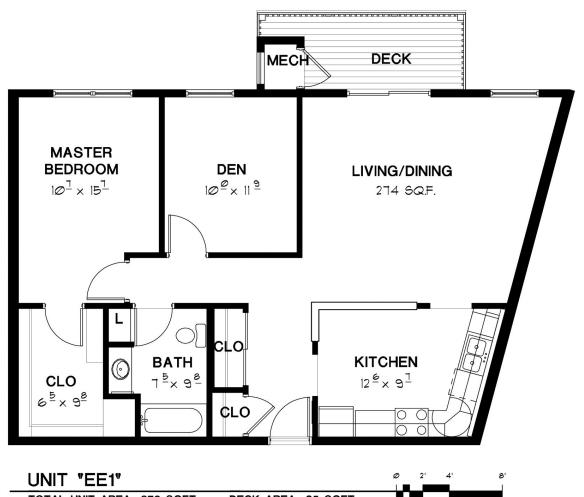
KTCA, CNN, CBS (WCCO), ABC (KSTP), CNN
Headline News, CNBC, MSNBC, FOX, FOX News,
NBC (Kare 11), C-Span, C-Span 2, Discovery, TLC,
History, KTCI, CMT, Travel, NFL, Big Ten Network,
Golf, CW, ESPN, ESPN 2, Outdoor, FSN, WFTC,
AMC, A&E, ABC Family, Bravo, Disney, TBN, TNT,
TBS, TCM, Food, HGTV, Nat'l Geographic, Lifetime,
WE, IFC, KSTC, USA, Animal Planet, TV Land,
Hallmark, Spike, Comedy Central, HSN, GSN, Cartoon
Network, Nickelodeon, Property Channels, TWC,
EWTN, E!, and Lifetime Movies.







TOTAL UNIT AREA -962 SQFT DECK AREA -85 SQFT



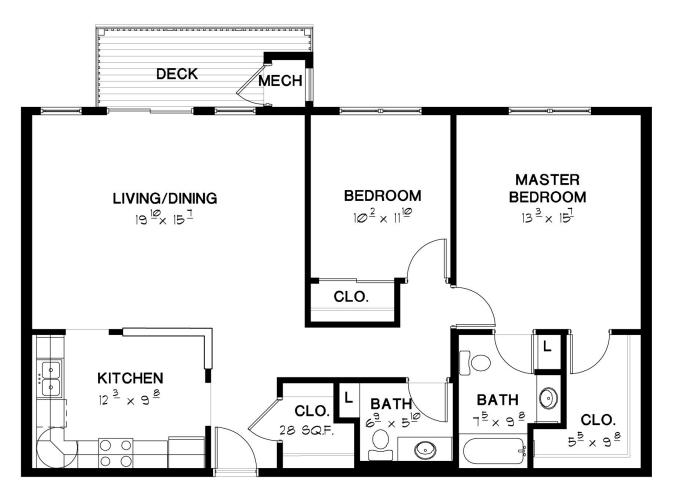
TOTAL UNIT AREA =976 SQFT DECK AREA =85 SQFT



UNIT "GG1" TOTAL UNIT AREA -1087 SQFT

DECK AREA -85 SQFT

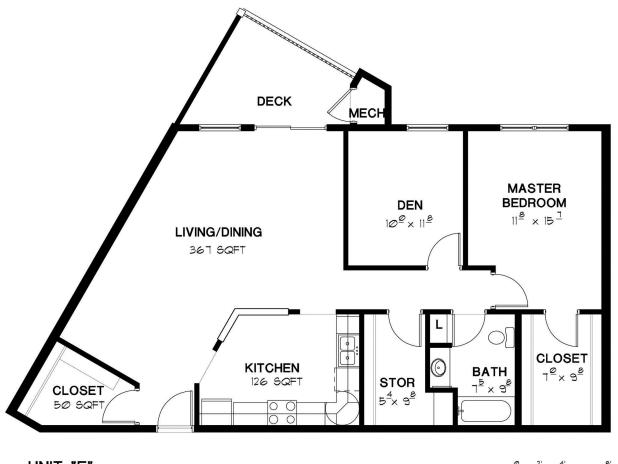




UNIT "GG"

TOTAL UNIT AREA -1138 SQFT DECK AREA -85 SQFT



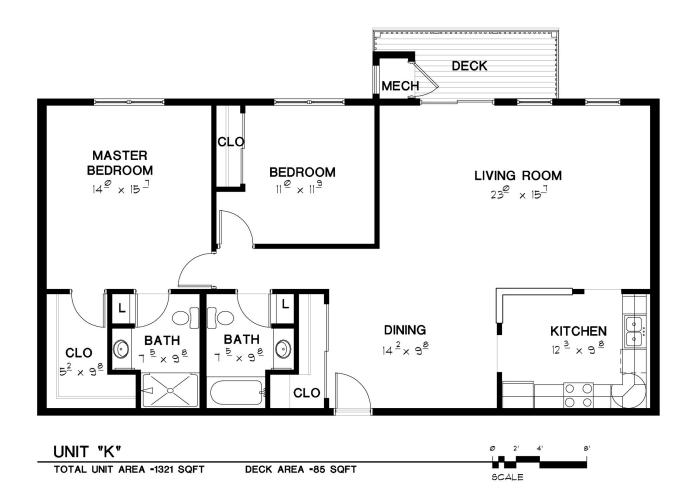


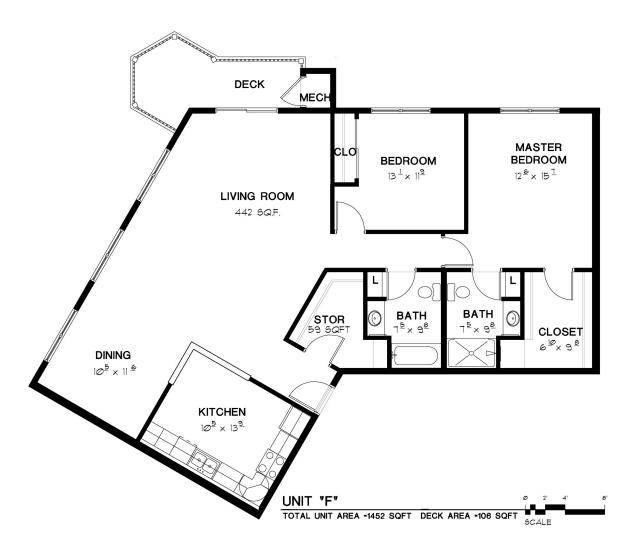
UNIT "E"

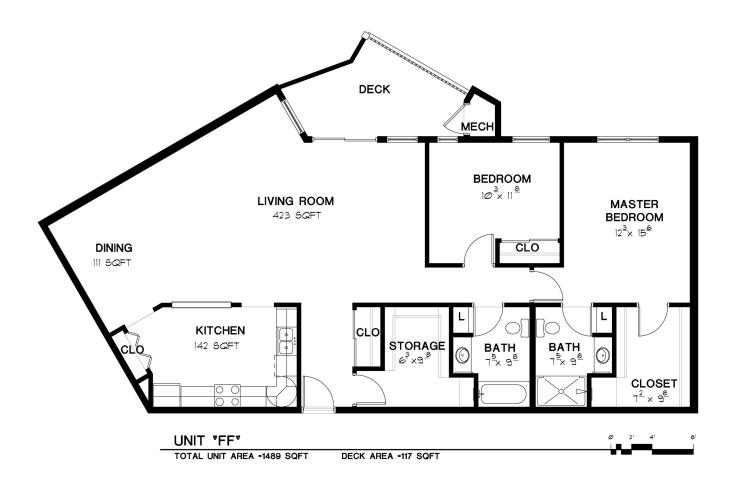
TOTAL UNIT AREA -1148 SQFT DECK AREA -97 SQFT

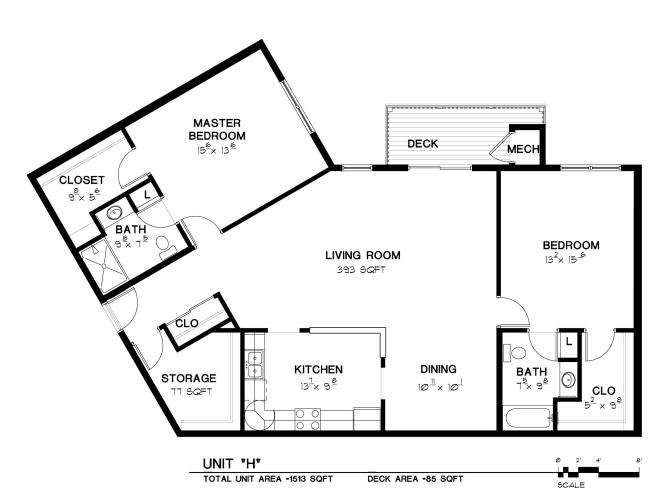
SCALE

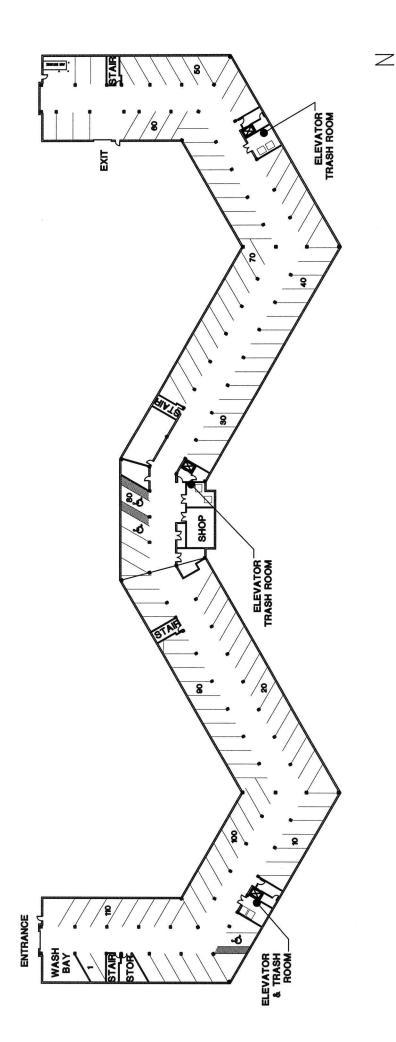






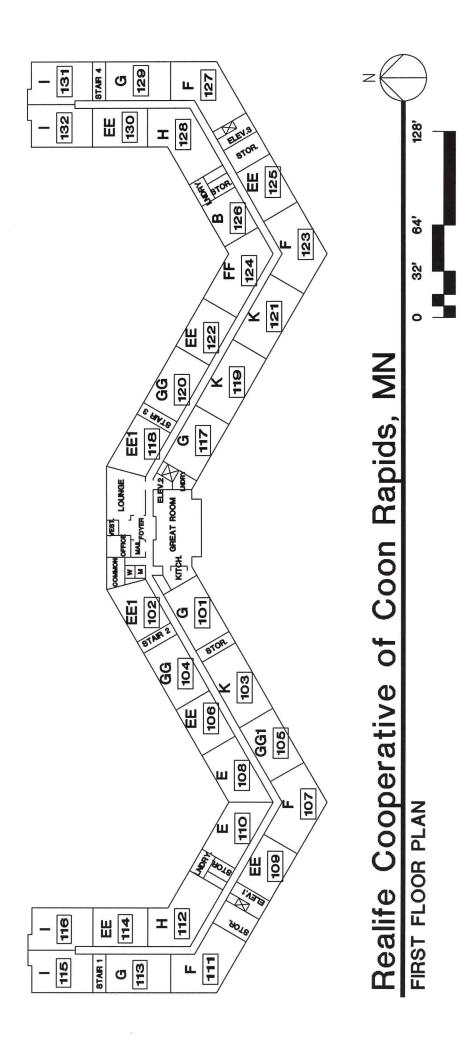


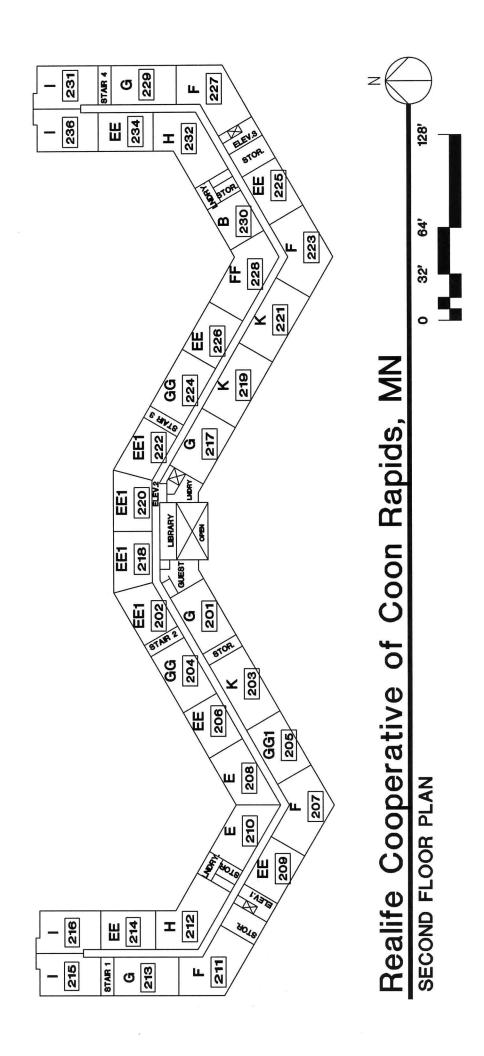


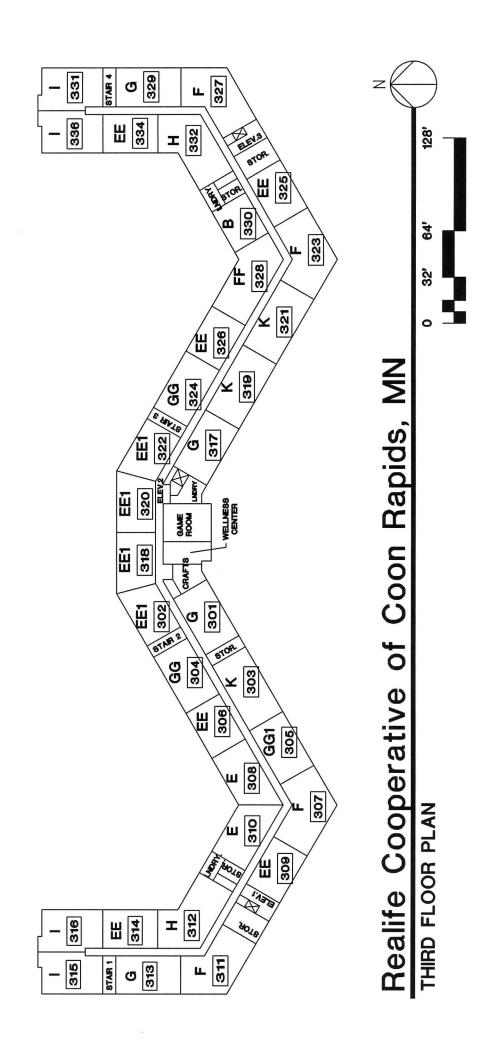


# Realife Cooperative of Coon Rapids, MN GARAGE PLAN

112 PARKING STALLS TOTAL









#### **Reservation Agreement** Realife Cooperative of Coon Rapids

Name(s):		
Address:		
City:	State:	Zip:
Phone:		
Alternate Phone:		
E-mail Address:		
Current Housing is (home, to		
ent types of units you are interested  Unit Type(s):	al idea of what people ard in or list the features yo	re interested in. Please list the differ ou are looking for in those units.
stand this form constitutes assurance ervation number shown above, and	ce of priority considerati I is not an agreement on etain this reservation price	to assure priority for cooperative of Coon Rapids. I under ion only in accordance with the resmy part to complete all membership ority, my deposit is fully refundable
Signed:		Date:
Received by:		

Please make checks payable to: Realife Cooperative of Coon Rapids

Return to: Realife Cooperative of Coon Rapids 1555 Main Street N.W., Coon Rapids, MN 55448

Phone: (763) 427-2739