Before you buy life insurance

VS.

SHOPPING FOR POLICY

SHOPPING FOR PRICE

Considers living benefits, length of Considers only price and the coverage, expenses, kids education, amount of coverage income replacement, and more Considers age, height, weight, and **Compares apples to oranges - Are** medical history so you get a long you 32 and in perfect health? term policy that you qualify for Looks at your goals to determine the **Looks at cost instead of goals** right policy at a cost you can afford Always misses the fine print Always shows you the cost of your *\$1 pays for the first month's adult coverage. **Then** benefits up front. the rate schedule is based on your current age and is guaranteed for the life of the policy.

Get the right policy today!