



Contractor Safety Compliance made easy

with

**ProComplyNet LLC**



# Agenda

- Who we are
- The Opportunity
- Our Solution
- Market Comparison



# Integrity, Compliance, perfection, experience



CEO  
Elad Trachtenberg

- Over 22 years of experience in IT and software industry
- Formerly worked at Salesforce, ClickSoftware & Verint
- Built FSM solutions for Haliburton, Baker Hughes, Ameren, Lowes, etc.
- MBA, BSc in computer science
- Captain in Israel Defense Forces (Res.) 8200-unit



Chairman  
Paul Tanico

Chairman of the Board/Investor  
Over 35 years of experience in the investment business  
Chief Investment Officer at CastleRock  
Bachelor of Science – Finance and Accounting, New York University  
JD – Fordham University School of Law  
Member of the New York State Bar.



CTO  
Lavy Itzhaky

- 24 years of experience in IT and software industry
- PM at Asist-Lab, LLC and work with Rockwell automation, IBM, etc.
- PgMP(PMI), PMP (PMI)
- Electrical Engineering
- Captain in Israel Defense Forces (Res.) 8200-unit





# The Opportunity

*Contractors' Health and Safety compliance is a challenge for hiring companies:*



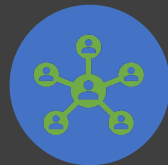
1. Compliance process can be costly and time consuming



2. Compliance validation is tedious with current practices in the market



3. Searching for replacement contractors requires manual searching and verification process



4. Site Access Control requires, in some cases, multiple calls and overrides for individuals





# Our priority is to make contractors compliance:

- ✓ Simple
- ✓ Fast
- ✓ Inexpensive
- ✓ Accessible for everyone from anywhere

# 1. Compliance process can be costly and time consuming

## Our solution is providing:

- ✓ Ready to use prequalification compliance standards that can be customized in minutes
- ✓ Contractors Dashboard to view the total Compliance Status with a progress bar
- ✓ Personal automated compliance assistant
- ✓ User notifications for milestones and action completion in the process of compliance
- ✓ The ability to move users from other Compliance Management software into PCN platform for no charge.

The screenshot displays the ProComplyNet LLC software interface, which is used for managing compliance. The top navigation bar includes links for HOME, Merck & Co., Inc., Refresh, Network Pro Search, and Upload Personnel. A message at the top states: "Dear user, please upload [here](#) all required documents to finalize your compliance setup."

The main dashboard features a "Compliance Status" section with a donut chart showing 100% Compliant (green) and 0% Non-Compliant (red). To the right is a "3 Year Contractor / Vendor Safety Avg" bar chart for Southwestern Construction LLC, comparing EMR, DART, and TRIR rates for 2019, 2020, and 2021.

Below the dashboard is a "Required Documents Compliance" table with two columns of document names and their status (Compliant or Non-Compliant). The documents listed are:

DOC Name	Status	DOC Name	Status
<a href="#">Experience Modification Rate (EMR)</a>	Compliant	<a href="#">COI (WC)</a>	Compliant
<a href="#">EHS Selected Requirements Acknowledgement (Short Form)</a>	Compliant	<a href="#">W-9</a>	Compliant
<a href="#">OSHA 300A</a>	Compliant	<a href="#">COI (Umbrella/Excess)</a>	Compliant
<a href="#">COI (GL)</a>	Compliant	<a href="#">Health and Safety Manual</a>	Compliant
<a href="#">COI (Professional)</a>	Compliant	<a href="#">COI (AL)</a>	Compliant

Below the table is an "Organization's Documents" section with a "Compliance Standard(s)" dropdown menu set to "Granese - Default". It also includes a "Notify me via" section with checkboxes for Email (ON) and SMS (OFF). At the bottom, there is a "Required Docs" section with a warning icon and the text "Experience Modification Rate..." and buttons for "Upload" and "No document".

On the right side, there is a "Compliance assistant" panel with a progress bar showing Step 1 (green checkmark), Step 2 (red X), and Step 3 (red X). The steps are: "Upload required documents: COMPLIANCE → [Upload docs](#)", "Step 2", and "Step 3". Buttons for "Close" and "Update" are at the bottom.

Below the assistant panel is a "General Overview" section for "Environmental Services, Inc." showing a "Compliant" status and a "Certificate# CC-000-0184-507, 10/17/2021 11:12:10 PM (CDT)". Below this is a "General Information & Safety Stats Compliance" table with two columns of requirement names and their status (Compliant or Non-Compliant). The requirements listed are:

Requirement Name	Status	Requirement Name	Status
<a href="#">Legal Structure</a>	Compliant	<a href="#">Country of Formation</a>	Compliant
<a href="#">Country of Formation Status</a>	Compliant	<a href="#">Country of Formation ID</a>	Compliant
<a href="#">State/Province of Formation</a>	Compliant	<a href="#">State/Province of Formation BE ID</a>	Compliant
<a href="#">State/Province of Formation BE Status</a>	Compliant	<a href="#">DUNS Number</a>	Compliant
<a href="#">Principal Executive Address</a>	Compliant	<a href="#">Principal Executive City</a>	Compliant
<a href="#">Principal Executive Zip</a>	Compliant	<a href="#">Principal Executive Country</a>	Compliant
<a href="#">Principal Executive State</a>	Compliant		

## Our solution is providing:

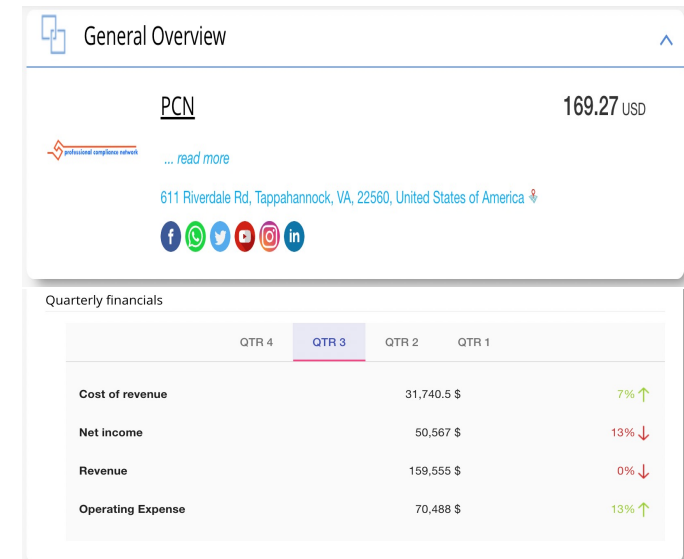
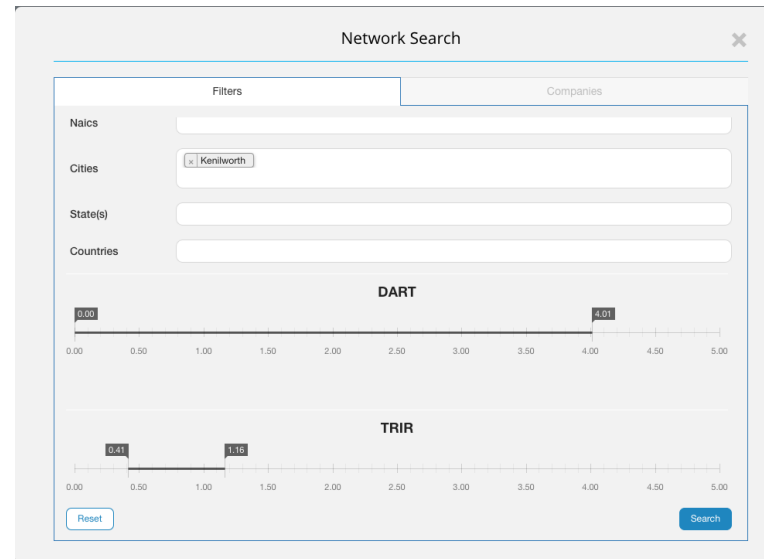
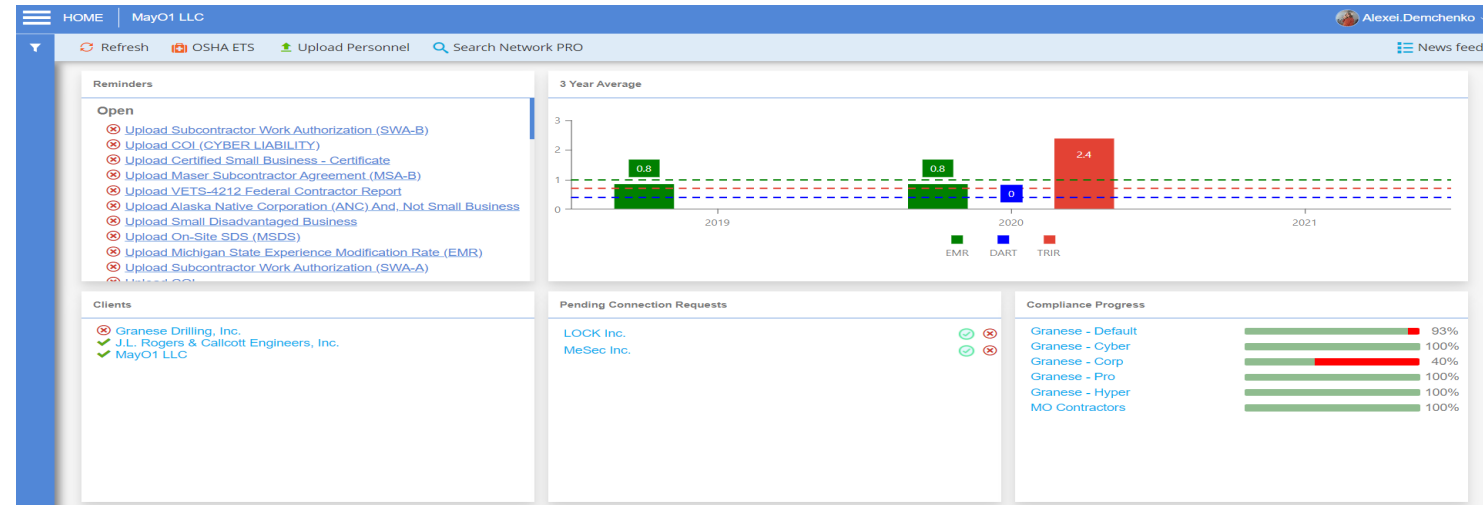
- ## All without a human intervention

Details						
Drag a column header here to group by that column						
PROPERTY	↑	VALUE	STATUS	NOTES	OVERRI...	OVERRIDE NOTES
(G) Total Number of Fatalities		0	✓			
(H) Total Number of Cases of Days A...		0	✓			
(I) Total Number of Job Transfers or R...		1	✓			
(J) Total Number of Other Recordable...		0	✓			
(K) Total Number of Days Away from ...		2	✓			
(L) Total Number of Days of Job Tran...		0	✓			
Address		500 Deans PL	✗	Address doesn't match	<input type="checkbox"/>	
BE's Annual Average Number of Em...		10	✓			
BE's Total Hours Worked by All Empl...		100000	✓			
City		Tappahannock	✓			
Country		United States of America	✓			
DART		2	✓			

### 3. Searching for replacement contractors requires manual searching & verification process

## Our solution is providing:

- ✓ Enhanced network search based on geography, trade, name and other industry parameters (rules)
- ✓ Display Organization's basic information
- ✓ Build your own network (1 click connection)
- ✓ Personalized Dashboard
- ✓ Automated process to verify information and compliance

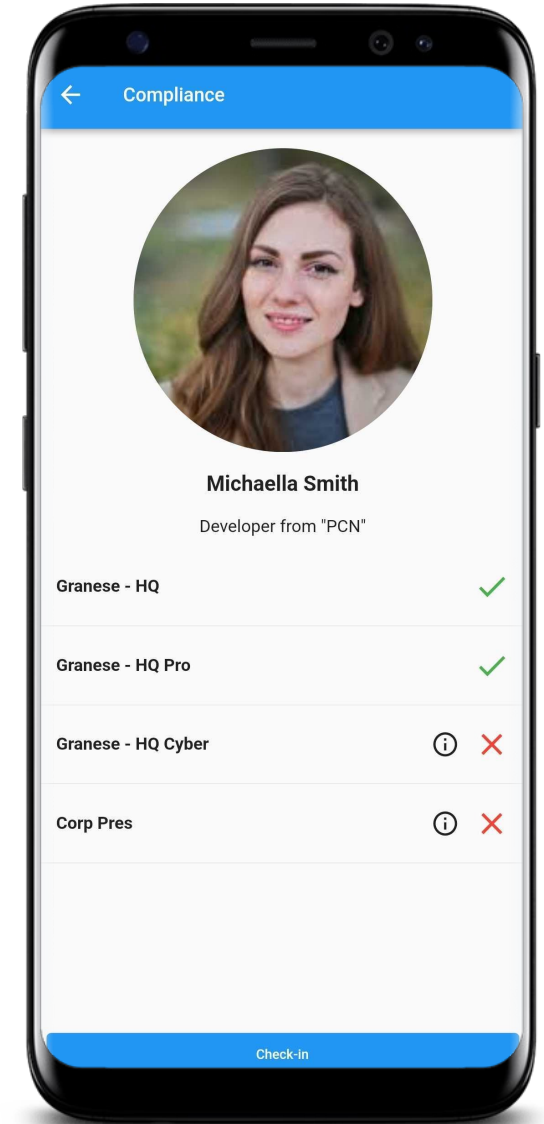
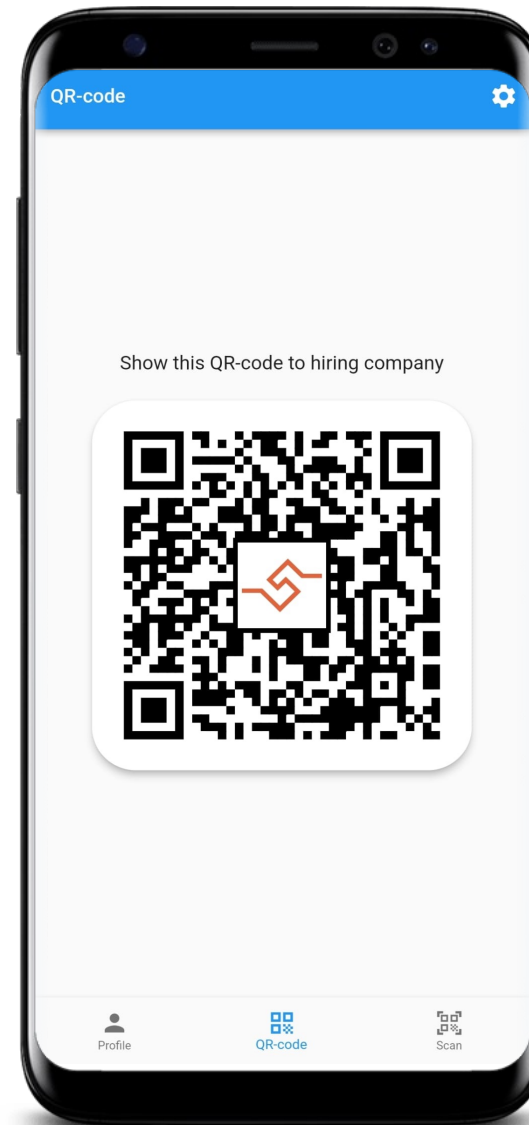




4. Site Access Control requires, in some cases, multiple calls and overrides for individuals

## Our solution is providing:

- ✓ Simple mobile application for Contractor and hiring organization's personnel to verify access to any site or location
- ✓ 1-click to Clock-in and Clock-out
- ✓ Contractor's resource time and geolocation tracking while on-site with smart notification to Project Manager
- ✓ Simple QR code to identify resource's credentials
- ✓ Detailed reasons not being allowed to access the site or location with ability to call supervisor from the app



# Market comparison

*Others are:*

*Expensive, complicated and often requires external consultants to use it (additional cost)*

*All processes are automated through the “PCN AI Platform”:*

	PCN	Avetta	ISNetwork
Build your own Network	V	X	X
Compliance Configurator (user Self service portal to create company's compliance in minutes)	V	X	X
Automated prequalification compliance	V	X	X
Mobile Access Control	V	V	X
Personalized dashboards	V	V	V
Contractor's cost*	\$480	\$997	\$860
Hiring organization's cost*	\$1.2K	\$80K	\$50K
Automated documents processing flow	V	X	X
Seamless Contractor to hiring organization experience (in 1-click)	V	X	X
Simple Document upload from mobile (No need to pay 3 <sup>rd</sup> party vendor to help contractor become compliant)	V	X	X

\* Price base cost used for comparison



**The Core Advantage is the ability to  
send an image of any document and  
the system will:**

- ✓ *Populate all data necessary for compliance*
- ✓ *Send notification when completed*
- ✓ *Send notification with instructions where any  
corrections or additional information is required*

**All without a human intervention  
Saving time and money**



# Q&A







Thank you for your time





## ProComplyNet LLC

Please visit us at our table at the

IEEE East Coast Cement Industry Conference: October 20<sup>th</sup>-21<sup>st</sup>, 2022

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