Metrics that Matter

1.- ORDER MEASUREMENT:

((Total Orders-error orders)/Total orders)*100

2.- CUSTOMER ORDER-LEAD TIME ADJUSTED

(Actual delivery date -Purchase order creation date)

3.- FILL RATE

(1-((total units ordered by customer-shipped units)/total units))*100

4.- ON TIME DELIVERY

(Number of on time shipments / Total shipments)*100

5.- INVENTORY DAYS OF SUPPLY

(Inventory on hand / average daily usage)

6.- INVENTORY ACCURACY

(Actual Qty per Sku / System reported Qty)

7.- DAMAGED INVENTORY

(Total damaged value / Total Inventory value)

8.- INVENTORY TURNOVER

(Cost of goods sold $ / Average inventory)

9.- FREIGHT BILL ACCURACY

(Error-free freight bills / total freight bills)*100

10.-FREIGHT COST PER UNIT

(Total freight cost / number of items)

11.-- INVENTORY VELOCITY

(Opening Stock / Next Month's Sales Forecast)

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