

Capability Statement

Business Name: Carron Solutions, LLC

Physical Address: PO Box 43661 Atlanta, GA 30336

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EXECUTIVE SUMMARY

Established in 2021, Carron Solutions, LLC – under the direct management of its CEO and Principal Consultant Sharon D. Subadan – simplifies problem solving challenges for public/private entities. We provide our clients with an array of consultative services that enable them to reach their stated goals and objectives.

Carron Solutions offers distinct and varied services to include fiscal management and budget development, strategic planning, executive leadership coaching and team building. Our experienced consultants embody the skills and expertise to help clients develop and implement effective, actionable, and fiscally responsible business strategies that guide them to solutions that positively impact their organization's bottom line.

DIFFERENTIATORS

- Accessible to clients through implementation.
- Work with clients to develop customized business solutions; not utilizing "one-size-fits-all" approach.
- Use methodical process improvement approaches to cut through organizational red tape to achieve measurable results.
- Provide clients with subject matter expertise to turn visions into reality.
- Analyze individual strengths and weaknesses and match them with the right opportunities to build effective work teams.

CORE COMPETENCIES

- Strategic Planning and Future Forecasting
- Organizational Development, Team Building
- Operational Process Improvement and Fiscal Management Support
- Facilitate Board/Manager Relations & Retreats
- Management/Leadership Development & Training
- Public/Private Partnerships
- Change Management

BUSINESS DATA

- DUNS: 044190373

NAICS CODES

- 541611
- 541614
- 541618
- 541990

PRINCIPAL CONSULTANT

- 30+ years of experience working with local and county municipalities.
- Senior leadership roles with Miami-Dade County, FL, Montgomery County, MD, Hillsborough County (Tampa), FL, Albany, GA, and Douglas County, GA governments.
- Lean Six-Sigma Black Belt
- Over course of career, managed:
 - ✓ Budgets exceeding \$4.4 billion;
 - ✓ Employee counts exceeding 4,200; and
 - ✓ Populations up to 1.4 million residents.

