

A Persuader is a risk-taking, socially poised and motivating team builder.

▶ Watch a quick **video** on being a Persuader

## Self Awareness

Your motivating drives tell us that you tend to be:

<p><b>Moderately</b></p> <ul style="list-style-type: none"> <li>Independent</li> <li>Assertive</li> <li>Self-confident</li> </ul> <p><b>May need some</b></p> <ul style="list-style-type: none"> <li>Independence</li> <li>Control of own activities</li> <li>To be challenged</li> </ul>	<p><b>Moderately</b></p> <ul style="list-style-type: none"> <li>Outgoing</li> <li>People oriented</li> <li>Persuasive</li> </ul> <p><b>May need some</b></p> <ul style="list-style-type: none"> <li>Opportunities to interact</li> <li>Social acceptance</li> <li>Opportunities to influence</li> </ul>	<p><b>Moderately</b></p> <ul style="list-style-type: none"> <li>Intense</li> <li>Restless</li> <li>Driving</li> </ul> <p><b>May need some</b></p> <ul style="list-style-type: none"> <li>Variety</li> <li>Opportunities to work at a faster than average pace</li> <li>Mobility</li> </ul>	<p><b>Moderately</b></p> <ul style="list-style-type: none"> <li>Informal</li> <li>Tolerant of uncertainty</li> <li>Flexible</li> </ul> <p><b>May need some</b></p> <ul style="list-style-type: none"> <li>Freedom from rigid structure</li> <li>Freedom of expression</li> <li>Opportunities to delegate details</li> </ul>
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## At Work

Your colleagues may perceive you as someone who is naturally:

**Quick to connect**

Proactively connects quickly to others; open and sharing. Builds and leverages relationships to get work done.

Comfortably fluent and fast talk, in volume. Enthusiastically persuades and motivates others by considering their point of view and adjusting delivery.

**Proactive**

Proactivity, assertiveness, and sense of urgency in driving to reach personal goals. Openly challenges the world.

Independent in putting forth their own ideas, which are often innovative and, if implemented, cause change. Resourcefully works through or around anything blocking completion of what they want to accomplish; aggressive when challenged.

## Your Journey Forward

To continue becoming more self-aware and drive your workplace behavior forward:



Request more insights and behavioral tools from your PI expert.

Send a request now



Learn how to leverage these insights today.

Show me how



Assessment Date:  
Behavioral ID: 081-0114-573