

3 Ways to Sell Your Home and NOT be Homeless



By Bill Kibby, Bean Group Real Estate

You probably have plenty of reasons why you are ready to move.

You probably don't want to live in a hotel or impose on a friend before you move into your next home.

Are you feeling anxious because you are not willing to miss this Seller's market and high-value prices?

There are 3 great strategies that could work for you so you can buy and move into your next home:

- 1) List your home with the clause "Seller to find Suitable Housing."** This will give you time to lock into a contract for a new home. Sellers who really want your home will likely be willing to wait until you do. If not, you probably have backup offers.
- 2) Find a short-term or seasonal rental.** While it may not be ideal, there are month-to-month or seasonal rentals available that would allow you to utilize the gap period to lock into a new home. Some rentals are fully furnished
- 3) Specify that a Seller leaseback or rent back period is required.** The home sale transaction closes by a specific date and then the Seller leases back the property from the new owner. Both the Seller and Buyer may benefit if the leaseback clearly delineates the rights and responsibilities of each party.

Let me know what you think about these options.



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