

# PREPARING YOUR HOME TO SELL

## Exterior: How to Create Undeniable Curb Appeal



### DRIVEWAYS AND WALKWAYS

- Should be clean and clear of vehicles, toys, and other items
- Repair cracks
- Park cars in the garage or on the street
- All walkways should be swept



### LANDSCAPING

- Keep the lawn mowed and beds edged, weeded, and mulched
- Prune out dead branches and overgrown plants
- Replace bare landscaping with fresh plants or flowers
- Add fresh mulch around gardens and trees



### HOUSE EXTERIOR

- Replace any missing or damaged roofing, siding, and fencing
- Paint and caulk window trim and doors that are tired
- Power wash siding, porches, and decks
- Clean gutters, downspouts, and drains
- Clean all windows inside and out



### PORCH/ENTRYWAY

- Check doorbell and lights to be sure they are operating properly
- Paint, replace, or remove worn or damaged exterior furniture or decor
- Put out a new welcome mat and make sure the front entryway sparkles
- Make sure entry door hardware is fully functional
- Oil hinges to eliminate squeaking

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## Interior: How to Make a Positive First Impression



### GENERAL

- Clean the home from top to bottom; use a professional if needed
- Have the carpets professionally cleaned
- Have stone and tile cleaned and grouted if necessary
- Make sure the windows sparkle inside and out
- Remove excess or tired furniture
- Repair nail holes; touch-up or repaint walls
- Organize all closets; remove excess hangers



### KITCHEN

- Deep clean all appliances inside and out
- Replace old stove drip pans; add new burner covers for older stoves
- Remove all clutter from countertops including appliances not regularly used
- Remove all magnets and personal info from refrigerator
- Wash floor thoroughly, replace or remove any old mats in front of sink
- Make sure sink is empty and wiped clean
- Run disposal with a fresh lemon if there is lingering odor
- Add fresh flowers for the kitchen table or island



### BATHS & BEDROOMS

- Keep toilets, sinks, and tub/showers clean
- Make sure tile grouting is in good repair and clean
- Close shower curtains, put down toilet lids, straighten towels
- Remove personal items/toiletries from countertops
- Make all beds, pick up all laundry and clutter
- Sweep and vacuum all floors



### GARAGE

- Organize and clean
- Get rid of items that are broken or no longer used
- Use offsite storage for extra items that are taking too much space
- Make sure at least one car fits in the garage

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