

Buyer Representation

WHAT I DO AS YOUR BUYER AGENT

YOUR GUIDE WHEN BUYING A HOME



INITIAL CONSULTATION

- ★ Discuss your home buying goals, establish agency relationship and level of buyer representation, explore your preferences, priorities and budget, and develop a personalized plan to guide you through the process with confidence.

INDIVIDUAL PROPERTY SEARCH

- ★ Using what is important to you, I'll create a list of homes that fit within your preferences and budget, saving you time and effort. You will also receive emails with homes matching your interest as soon as they hit the market.

SCHEDULING AND VIEWING HOMES

- ★ Schedule property viewings that align with your availability and accompany you to each showing, offering insights and guidance along the way.

MARKET ANALYSIS AND PROFESSIONAL NEGOTIATION

- ★ Conduct a professional comparative market analysis of the local real estate market utilizing recent home sale data, to help you make an informed offer. Using my negotiation expertise and market knowledge, I will work to save you money by negotiating the best possible price and terms.

INSPECTION GUIDANCE

- ★ During the inspection period, you will have access to my network of professionals, including inspectors and contractors. I will connect you with trusted experts to advise you on the home's condition and any repairs that may be needed.

TRANSACTION MANAGEMENT

- ★ Throughout the entire home-buying process, I'll provide my experienced guidance. From the initial consultation to the closing, you can be confident that everything will be completed accurately and on time. You can rest assured that you have a professional representing your best interests and who will be available to provide answers to any questions you may have.

PROBLEM SOLVING AND SUPPORT

- ★ If any unexpected issues arise during the home-buying process, I will address them quickly and engage the right professionals to keep us moving forward toward closing as planned.

POST CLOSING FOLLOW-UP

- ★ Because you may have questions after you buy your property, I will remain available to provide support and guidance after the transaction is finalized. Being your long-term real estate agent is my goal.

WHAT CLIENTS SAY:

“So easy to work with. The suggestions he gave for selling our house were spot on, and the house sold easily, for more than we expected. Bill really listened to our needs and wants, and helped us find and navigate the purchase of the new house. His knowledge and professionalism, coupled with his friendliness and sense of humor made our experience so positive. ...After a lifetime of countless moves, if we do it again, we certainly want to be working with Bill Kibby!



“Absolutely the most outstanding realtor I’ve ever had the pleasure and privilege to work with. Furthermore he’s fun and caring, professional, organized and essentially superb. I give him a truly A+ rating buying and selling!”



“Exceptional job with the purchase of our house. He made sure we were satisfied and worked with us and the builders to help us get what we wanted. He had knowledge of all we needed to buy our house including recommending a mortgage loan specialist. I would work with him again and recommend him for anyone.”



“A great job. He was very responsive. We had some extraordinary circumstances and Bill was a calming source and readily accessible. We would highly recommend Bill. Even after closing he was still available to answer questions we had.”



“I enjoyed working with Bill as an individual, and Real Estate agent. He has a great personality, and understanding of the industry he works in”

