

# TOP AGENT

MAGAZINE

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Angela Mae Schlagel was literally born into the real estate business. “My mom was a Realtor, but I never thought I’d follow in her footsteps. As a kid, I told her it was the last thing I ever wanted to be when I grew up because she tortured me by making me wear matching dresses to sit open houses with her! So, it’s still a family joke that I’m in it for 15 years and absolutely love it!” she recalls. Prior to real estate, her experience as a kitchen designer established strong bonds with many local builders and gave her an extensive understanding of quality versus quantity dynamics in home construction.

To her family’s encouragement, Angela Mae started her business in 2007 and watched the market fall just as she was getting her footing in the business. “It was at that point that I made the ultimate decision to jump in with both feet, or get out. So, I jumped all in.” She began her career specializing in land development, vacant lots, and new construction homes; her career now focuses on all aspects of real estate equally for buyers, sellers and investors.

Angela Mae now works as a solo Realtor with 208HomePros at Homes of Idaho, serving all the many communities of the Boise area Treasure Valley. She has been awarded “Top Producer” consecutively since 2010 and had been voted “Ten Best in Client Satisfaction” since 2016. Angela Mae can now boast a business that is almost entirely repeat and referral clientele. “I take great pride in serving my

clients with integrity and excellence in communication. I want them to know everything that is going on with every step of the process.” she asserts. “All final decisions are always theirs. For all of my clients, I just want to streamline the process and do as much as possible for them to help alleviate the stress and decision-making they already need to handle.”

It is not surprising that Angela Mae receives stellar reviews for her esteemed work ethic. One client recently wrote: *“Angela is very professional and covers all bases of the real estate transaction with deliberate and succinct communication. All modes of communication are used—text, telephone messages, emails... All followed up with telephone calls to be certain of no misunderstandings. She’s amazing. Thank you for your great attitude and positive approach.”*

“I love my clients,” she insists. “I also make a point of educating them throughout the entire process. It’s especially helpful to my first-time buyers and sellers who’ve never done this before.”

In addition to the typical marketing tools like virtual tours, social media, and open houses, Angela Mae offers her Sellers a free home staging service. “Home staging is statistically proven that homes sell faster, for significantly more money. So, even in this fast-paced market, it’s an



important part of the home sale process. We are hired by Sellers to net them the most possible dollar amount and home staging accomplishes this.” she notes. Angela Mae recently started Whimsey’s Design, her company that performs home staging for all agents at her brokerage Homes of Idaho.

For Angela Mae, her work means more than just sales transactions. “I love to establish genuine relationships and lifelong friendships. So many of my greatest friends today are past clients.” she observes. “If I can bring calm to a stressful situation and provide the service for which they sought me out, I know I’ve done my job well. I never want to see anyone unhappy or regretful after a home purchase or sale.”

Angela Mae’s love of life touches everything she does. When she is not handing homeowners the keys to their new homes or netting sellers their maximum equity, she is most often found enjoying time with her kids and grandbabies, exploring the open road with her all-female motorcycle group, or adventuring through the local hills in her renovated Jeep with her trusty sidekick, “Ace,” her Great Dane.

She is also actively involved as a Board Member and volunteer with Advocates Against Family Violence, a non-profit that assists families who have experienced domestic violence. “As a past victim, I’m very passionate about helping others understand there IS help out there and there IS a way out. And I want to help to teach our community the signs to watch for in others to help stop abuse before it begins.” she asserts. “At AAFV, we are tasked with not only helping those caught in the midst of the violence but also breaking the negative family cycle, which is so commonly found in our victims.” Angela Mae says the organization also offers housing as a safe place to those families in need with many programs to provide further support and education.

As for the future, Angela Mae wants to stay the course, continuing to help people attain their financial and real estate goals. “I am really happy with where my business is at. I continue to keep on top of my industry by always furthering my education. I have two designations specifically to assist our veterans, who mean the world to me; I have the Certified Residential Specialist and Accredited Buyers Representative Designations. Now I’m striving for the Graduate Realtors Institute and my Brokers license. All of these put me in and keep me in the top percentile of knowledgeable Realtors in my valley to keep me the best at helping my client’s individual needs.”



To learn more about Angela Mae Schlagel, please call (208) 713-2755, email [AM.208HomePros@Gmail.com](mailto:AM.208HomePros@Gmail.com), or visit [208homepros.com](http://208homepros.com)