



Be-Tech's Typical Customers of International Hotels China

Guangdong Be-Tech Security Systems Limited

FOCUS ON SMART LOCK

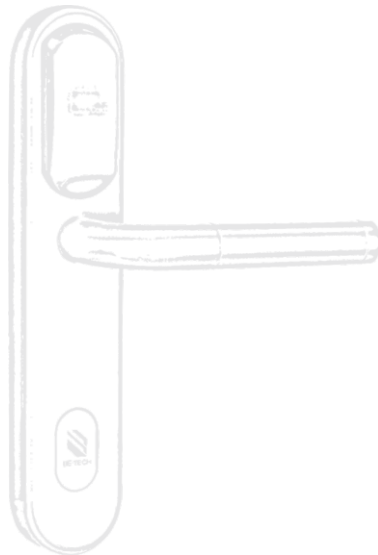
SINCE 1992



THE COMPANY BE-TECH

Be-Tech(Guangdong Be-Tech Security Systems Limited) has continued to lead the market by continuously launching innovations, research & development and modern manufacturing technology to the company since establishment in 1992, Be-Tech is dedicated towards providing electronic security solutions to the hospitality industry and facilities where people need smart security solutions, each solution is designed to meet our client's needs for security, organization and convenience, and is recognized as the expert and leader within the industry.

“ We put our heart & soul into your security”. With our principles of designability, flexibility, reliability and functionality, we have secured thousands of budget, luxury and resort hotels worldwide. With the largest private invested factory covers an area of thirty thousand square meters, Be-Tech could be become your true partner, dedicated to offer you reliable, flexible and valuable security solutions for hospitality providers and their guests.



Holiday Inn Resort Krabi Ao Nang Beach
123 Moo 3 Ao Nang Beach, Muang, Krabi 81000, Thailand
T: +66 75 810 888 | F: +66 75 810 889
1-800-456-888
www.holidayinnsorts.com/krabi



Recommendation letter

To whom it may concern:

This letter is to serve as my formal recommendation the hotel locking systems products from Guangdong Be-tech Security systems limited and the service from his distributor in Thailand -- Master Control , we have installed Be-tech locks model: G136M-65A for more than one years, and the locks are still in good state.

Be-Tech is a professional hospitality hotel card locks manufacturer with 23 years experiences. Most of their products including the accessories have been passed the CE certificates, since rigorous policy for the testing of the materials in order that they can keep the products stable when selling to oversea markets.

Now Be-tech have more than 53 distributors and installed more than 2000 hotel projects in oversea countries such as America, Canada, UK, Ireland, Japan, Korea, Brazil, Poland, Ukraine, Germany, Russia, Latvia, Norway, Sweden and so on.

With Be-tech's strong distributors service network, we sincerely recommend you to install Be-tech hotel locking system on your hotel projects. Of course, we will keep to cooperate with Be-tech and Master control in the coming hotel projects.

Your sincerely,

Project Architect

Holiday inn resort hotel
Ao-nang Krabi, Thailand



РЕКОМЕНДАТЕЛЬНОЕ ПИСЬМО

Данным письмом гостиница «Казakhstan» выражает Вам свою признательность за продолжительное сотрудничество, отличный сервис и высокую компетентность.

ООО «ДАМУТЕХ» (DAMUTECH) зарекомендовало себя как надежного партнера. Электронные замки DAMUTECH (модель BE-TECH G136M-65A, G136M-65A) были установлены в нашей гостинице с 2008 года в количестве 200 штук, по истечении двух лет работает безотказно. Установленные замки соответствуют высокому качеству.

Выражаем благодарность за отзывчивость и оперативность в решении возникающих вопросов связанных с сервисом, сотрудникам компании DAMUTECH.

Наша гостиница полностью удовлетворена работой компании DAMUTECH, выражает благодарность директору компании - Вуслей А. и рекомендует данную компанию как надежного делового партнера в сфере гостиничных услуг в Республике Казахстан.

С уважением,

Исполнительный Директор
ООО «Crown Star»
Казанов М.Э.

Начальник Департамента ИТ
ООО «Crown Star»
Ковалев А.Н.



«01» марта 2017 г.

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**Approved Guestroom Locking Systems &
In-Room Safes**

GUESTROOM ENTRY LOCKS

InterContinental, Crown Plaza, Hotel Indigo, Holiday Inn:-
VingCard (Signature series, RFID, Vision software) or equivalent.

Holiday Inn Express:- VingCard (Classic series, RFID, Vision software or 2600 Plus series for smaller hotels) or equivalent.

Note: Guestroom locks must be provided ~~with~~ a metal override key cylinder.

While IHG's preferred vendor is VingCard as noted above, other approved vendors include: Cisa, KABA/Saflock, Urecon, Tincrow/Asa Abloy, MIRA, Be-Tech, Hafele, Salto and Duity (but must be equipped with the latest firmware).

GUEST ROOM SAFES

InterContinental, Crown Plaza, Hotel Indigo, Holiday Inn, Holiday Inn Express:-
Elsafe (Series H 41) or equivalent

While IHG's preferred vendor is ELSAFE as noted above, other approved vendors include: Onity, Safeplace, ChubbSafe (Electronic Hotel Safe), SafeMark, Kingsgate (e-200N model only).

Note: In all cases, please seek approval from your local IHG office prior to ordering any locks or safes, as in some instances there are specific models that can only be used.



27.06.2018

Рекомендательное письмо

Настоящим письмом, отель Hilton Astana подтверждает, что «ТОО ДАМУТЕХ» является нашим долгосрочным и надежным партнером.

В отеле Hilton Astana были установлены электронные сейфы BE-TESCH 3001D-3GL в количестве 240 шт. и другое оборудование от компании ДАМУТЕХ («ТОО ДАМУТЕХ»). Хотим отметить высокую надежность данной продукции и простоту в эксплуатации.

За период сотрудничества «ТОО ДАМУТЕХ» всегда обеспечивали достойное качество предоставляемых услуг на высоком профессиональном уровне. Сотрудничество с компанией базируется на доверии и учете взаимных интересов.

В связи с вышесказанным, Hilton Astana характеризует «ТОО ДАМУТЕХ» как надежного и профессионального партнера в сфере гостиничных услуг.


Степан Рейтер
Директор Отделения
Служба гостиничного
менеджмента

HILTON ASTANA

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T: +7 7172 64 99 00 | F: +7 7172 64 99 01 | www.hiltonastana.hilton.com

List of Typical Customers International Hotels China

Hilton

- 08 Hilton Garden Inn Santo Andre, Brazil
- 09 Hampton by Hilton Hefei High-Tech Zone, China
- 10 Hampton by Hilton Lanzhou Shopping Street, China

IHG

- 12 Holiday Inn Resort Krabi Ao Nang Beach, Thailand
- 13 Holiday Inn Express Krabi Ao Nang Beach, Thailand
- 14 Holiday Inn Shanghai Vista, China
- 15 Holiday Inn Changzhou Wujin, China

- 16 Holiday Inn Kunshan Huaqiao, China

ACCOR

- 18 Pullman Hanoi, Vietnam
- 19 Mercure Krabi Deevana, Ao Nang, Krabi, Thailand
- 20 Novotel Bangkok Impact, Thailand
- 21 Novotel Phuket Resort, Thailand
- 22 Novotel Citygate Hong Kong, China
- 23 Pullman Panjin Oriental Ginza, China
- 24 Pullman Anshan Time Square, China
- 25 Grand Mercure Hotel Hualing, China
- 26 Grand Mercure Shanghai Hongqiao, China

- 27 Novotel Beijing Sanyuan, China
- 28 Novotel Nanjing Central, China
- 29 Novotel Rizhao Suning, China
- 30 Grand Mercure Zhengzhou West, China
- 31 Mercure Hotel Suzhou Jinji Lake, China

Wyndham

- 33 TRYP By Wyndham Ribeirão Preto, Brazil
- 34 Wyndham Nankunshan, China
- 35 Ramada Encore Wuhan, China
- 36 Ramada Plaza Shaowu, China
- 37 Ramada Plaza Xishuangbanna, China

- 38 Ramada Plaza Chibi, China
- 39 Days Hotel and Suites Hillsun Chongqing, China
- 40 Days Hotel Lianyungang, China
- 41 Days Hotel & Suites Yangjiang, China
- 42 Days Hotel and Suites Dianya Chongqing, China
- 43 Hotel Hongyuan, China

Best Western

- 45 Best Western Premier Sukhumvit, Thailand

- 46 Best Western Allamanda Laguna Phuket, Thailand
- 47 Best Western Havana Nha Trang Hotel, Vietnam
- 48 Best Western Star Hotel Semarang, Indonesia
- 49 Best Western Plus Chateau Fort St. John, Canada
- 50 Best Western Premier Ocean Hotel, China

Landmark Hotel References

- 52 Kazakhstan Hotel, Kazakhstan



Smart life, Your life



Hilton Garden Inn Santo Andre, Brazil



Hampton by Hilton Hefei High-Tech
Zone ,China



2803-G1A8M-65A



2803-G1A8M-65A

Hampton by Hilton Lanzhou Shopping Street, China



Smart life, Your life



InterContinental Hotels Group

Holiday Inn Resort
Krabi Ao Nang Beach,
Thailand





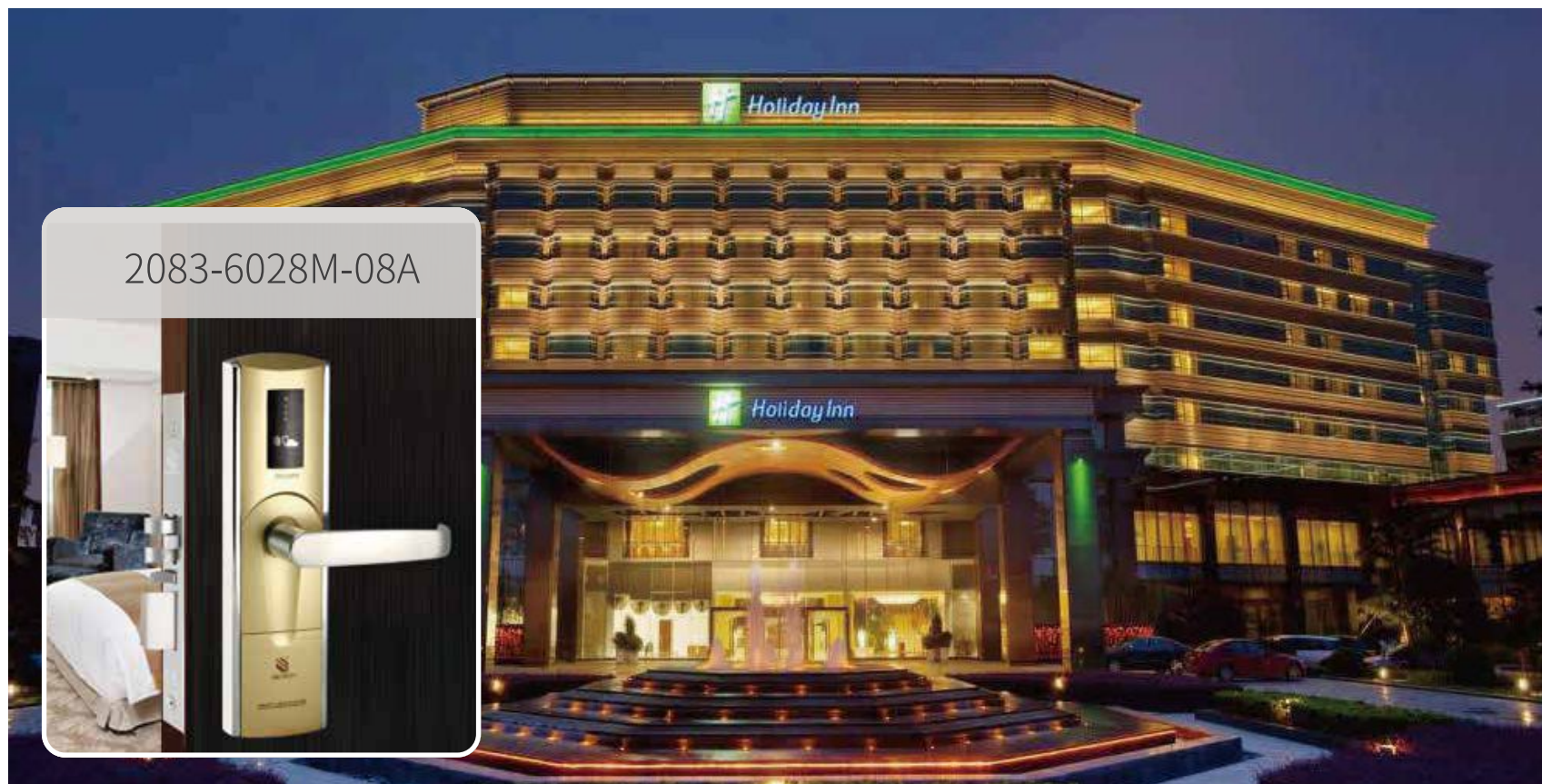
Holiday Inn Express Krabi
Ao Nang Beach, Thailand

2803-G1A8M-65A

Holiday Inn Shanghai Vista,
China



Holiday Inn Changzhou Wujin, China



* Not available in oversea market

Holiday Inn Kunshan
Huaqiao, China

2083-G1A8M-65A





Smart life, Your life



Pullman Hanoi, Vietnam



Mercure Krabi Deevana,
Thailand

Guardian RFID



19

Mercure Krabi Deevana, Ao
Nang, Krabi, Thailand

Novotel Bangkok Impact,
Thailand



Novotel Phuket Resort,
Thailand



Novotel Citygate Hong Kong, China



* Not available in oversea market



Pullman Panjin Oriental
Ginza, China

Pullman Anshan Time
Square, China



2083-G005M-65B



2083-2036M-65A

Grand Mercure Hotel Hualing, China

* Not available in oversea market

Grand Mercure Shanghai
Hongqiao, China



2083-2618M-09A



27

Novotel Beijing Sanyuan,
China

* Not available in oversea market

Novotel Nanjing Central, China



2083-G1A8M-65A



Novotel Rizhao Suning,
China

Grand Mercure
Zhengzhou West, China



* Not available in oversea market



* Not available in oversea market

Mercure Hotel Suzhou
Jinji Lake, China



BE-TECH

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WYNDHAM



TRYP By Wyndham
Ribeirão Preto, Brazil

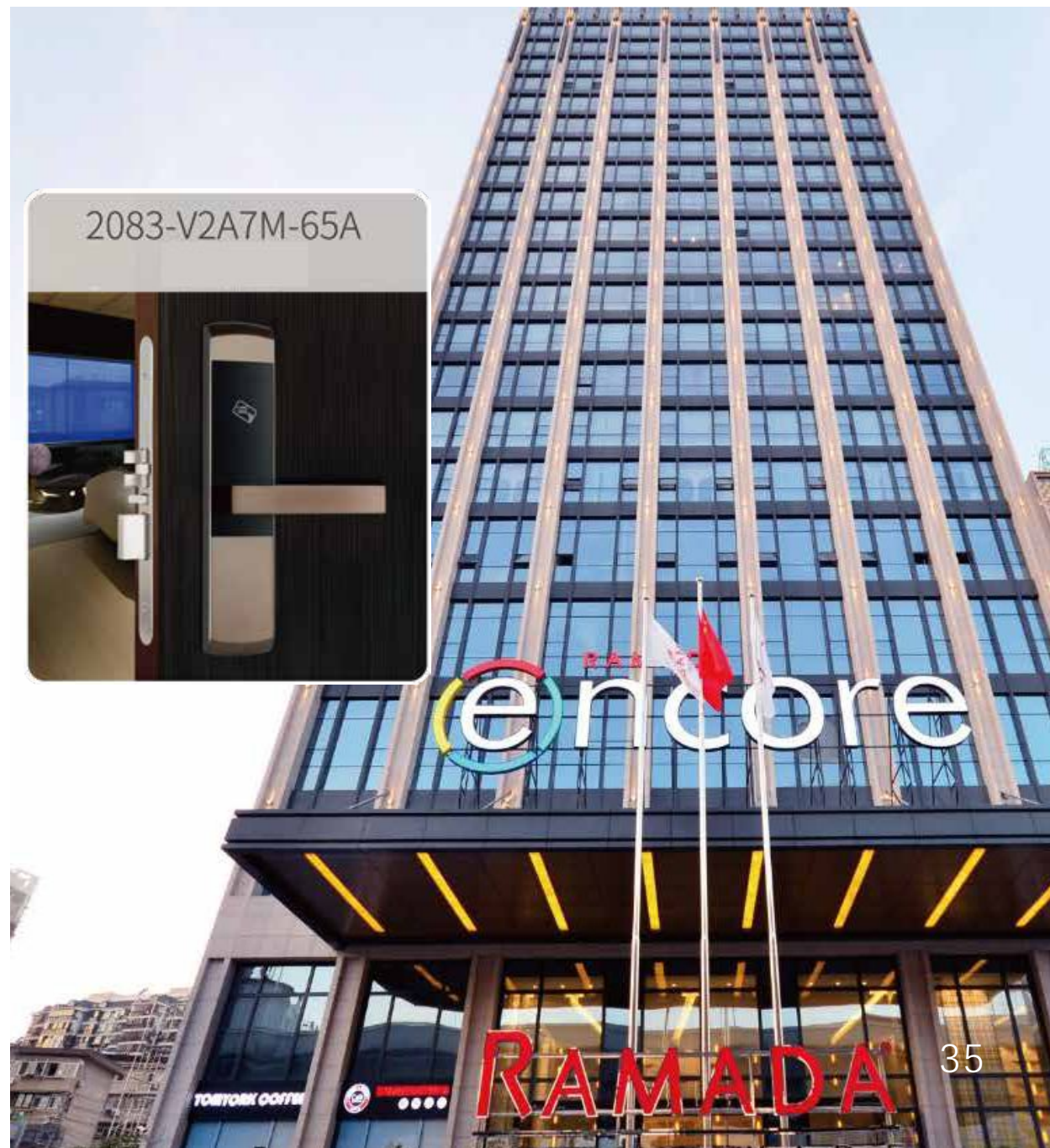
Wyndham Nankunshan, China

2083-S3K1M-AN1



* Not available in oversea market

Ramada Encore Wuhan,
China



* Not available in oversea market



Ramada Plaza Shaowu,
China

Ramada Plaza Xishuangbanna,
China

2083-60A8M-65A



RAMADA PLAZA
西双版纳嘉盛华美达

2083-V1K1M-65A



Ramada Plaza Chibi, China



Days Hotel and Suites
Hillsun Chongqing, China



* Not available in oversea market

Days Hotel
Lianyungang, China

2083-6028M-08A



40

* Not available in oversea market

Days Hotel & Suites Yangjiang,
China

2083-G1A8M-65A



Days Hotel and Suites
Dianya Chongqing,
China

42



Hotel Hongyuan, China



2083-G1A8M-65A



Smart life, Your life





Best Western Premier Sukhumvit,
Thailand

Best Western Allamanda
Laguna Phuket, Thailand



Best Western Havana Nha
Trang Hotel, Vietnam



Best Western Star
Hotel Semarang
Indonesia



Best Western Plus
Chateau Fort St. John,
Canada



2083-2618M-09A



50

Best Western Premier
Ocean Hotel, China

* Not available in oversea market



Smart life, Your life

Landmark Hotel References

Kazakhstan Hotel, was built in Year 1977, and total 250 units Guardian RFID locks by BE-TECH are installed.

As the famed landmark of Alma-Ata city, guests are able to overlook wonderful scenery of entire city from the top of building.

The view of landmark hotel is printed on their Kazakhstan currency - 5,000 Kazakhstani Tenge (KZT).

Kazakhstan Hotel, Almaty, Kazakhstan

Guardian RFID



Kazakhstan Hotel,
Kazakhstan



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