¢	ase 2:23-cv-10492-AB-AGR Docur	ment 84	Filed 06/13/24	Page 1 of 76	Page ID #:549
1 2 3 4 5 6 7 8 9 10 11 12	Jennifer A. Lenze, Esq., CA Bar I LENZE LAWYERS, PLC 999 Corporate Drive, Suite 100 Ladera Ranch, CA 92694 T: (310) 322-8800 F: (310) 322-8811 jlenze@lenzelawyers.com Brooke Cohen, Esq., TX Bar No. Andrea Hirsch, Esq. GA Bar No. COHEN HIRSCH, LP 5256 Peachtree Road, Suite 195-H Atlanta, GA 30341 T: (678) 268-4683 brooke@cohenhirsch.com andrea@cohenhirsch.com Attorneys for PLAINTIFF	240070 666557	19 (phv admitte	:d)	
13	IINITEE	) STAT	ES DISTRICT	COURT	
14			RICT OF CAI		
15			NICI UP CAI		
16	ANYA ROBERTS,		) CASE NO	• 2:23-CV-104	492-AB-AGR
17	Plaintiff,		) FIRST AN	1ENDED CO	MPLAINT FOR
18			) DAMAGE	S FOR:	
19	V.		) ) 1) Viol	ation of 18 U	.S.C. § 1591
20	EXP REALTY, LLC, EXP WO		) $2$ ) Viola	ation of 18 U	.S.C. § 1591
21	HOLDINGS, INC., MICHAEL BJORKMAN; DAVID S. GOLI		· · · ·	ation of 18 U. Ial Battery	.S.C. § 1595
22	BRENT GOVE, EMILY KEEN	IAN,	) <b>5)</b> Civi	l Battery	
23	GLENN SANFORD; MICHAE SHERRARD, and DOES 1-10,	L	) 6) Inter ) Dist		tion of Emotional
24	SHERIARD, and DOES 1-10,		)		Retention, and
25	Defendants.		· •	ervision	
26		·····	/ /	ious Interfer tractual Rela	
27					
28			<u>DEMAND</u>	FOR JURY	TRIAL
			1		
	FIRST AI	MENDED (	1 COMPLAINT FOR E	DAMAGES	

PLAINTIFF ANYA ROBERTS, complaining of DEFENDANTS eXp REALTY, 1 2 LLC; eXp WORLD HOLDINGS, INC., hereinafter referred to collectively as "eXp" or "eXp 3 REALTY"; MICHAEL L. BJORKMAN; DAVID S. GOLDEN; GLENN SANFORD; 4 5 BRENT GOVE; EMILY KEENAN, MICHAEL SHERRARD; and DOES 1-10, 6 (hereinafter referred to as "Defendants") by her attorneys Cohen Hirsch, LP, and Lenze 7 Lawyers, PLC, respectfully sets forth and alleges the following, upon information and 8 9 belief:

## PRELIMINARY STATEMENT

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12 1. This case involves "bad actors" that drugged and sexually assaulted their
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The detestable actions that are the subject of this Complaint (the drugging and
 sexual assault of agents) were rampant within eXp culture; they occurred during eXp
 events, at agent sponsored events, as well as at events where eXp was in attendance; it
 permeated the company's culture.

3. The behavior that is the subject of this complaint should have been known to
the named Defendants in this action prior, during, and after to the hiring of DEFENDANT
GOLDEN and DEFENDANT BJORKMAN and was clearly apparent as early as October

<sup>&</sup>lt;sup>28</sup> Glenn Sanford, eXp World Holdings, Q3 2023 Results Call with Investors, November 2, 2023.

2, 2019 when an Agent overdosed at eXpCon in front of DEFENDANT GOLDEN and
 Rosie Rodriguez, both Alpha Agents (*defined below*).

2	
3 4	4. On October 6, 2020 DEFENDANT eXp received a memo with granular detail
5	describing the previous blatant, overt, and well-known behavior of DEFENDANT
6 7	BJORKMAN and DEFENDANT GOLDEN who would routinely invite agents to
8	recruiting parties where they would drug and assault individuals—under the guise of Agent
9	Attraction. This information was provided by an agent, who herself had been drugged by
10 11	DEFENDANTS BJORKMAN AND GOLDEN and described similar events and behavior
12	to numerous other individuals. <sup>2</sup>
13 14	5. This Agent Attraction included the enticement of both new recruits and the
15	poaching of agents who had already signed with other Sponsor Agents. <sup>3</sup>
16	6. Plaintiff Roberts, fell prey to poaching by DEFENDANT GOLDEN and
17 18	DEFENDANT GOVE in their six-week aggressive pursuit of Ms. Roberts whereby
19	DEFENDANTS GOLDEN AND GOVE explained to her that they would exponentially
20	elevate her career at eXp.
21 22	
23 23 24 25 26	<sup>2</sup> This Memorandum was in addition to the knowledge DEFENDANT eXp had gained in or around September of 2020 from an internal investigation following a Facebook post by Christy Lundy setting forth this abhorrent behavior, and from multiple conversations with women confirming the drugging and assaulting by DEFENDANTS GOLDEN and BJORKMAN.
27 28	<sup>3</sup> <i>Poaching</i> , or attempting to/or signing an agent from another Sponsor Agent's downline, though against eXp policy, was routinely done (and <i>approved</i> ) because agents needed a certain number of Qualified Agents to open additional downlines. Discussed in more detail <i>infra</i> .
	3
	FIRST AMENDED COMPLAINT FOR DAMAGES

7. Shortly after this poaching process and enticement began, DEFENDANT
 GOLDEN was drugging, assaulting, and love bombing Ms. Roberts (as this was part of the
 *modis operandi* of DEFENDANTS GOLDEN and BJORKMAN).

8. In April 2022, Felicia "Fee" Gentry, an eXp Realty Board Member ("The
Board Member") addressed eXp Realty's failure to take any action to curb the sexual
assault incidents that were occurring at eXp Realty. She explained to the Board that a
reporting plan, enforceable policies and procedures, and an independent investigation were
all necessary based on the complaints of multiple women who had been drugged and
assaulted at both conferences and recruiting events.

9. On par with DEFENDANT eXp's treatment of complaints related to sexual
 harassment, sexual assault, drug use, and the like, DEFENDANT eXp REALTY ignored
 Ms. Gentry's request that DEFENDANT eXp take action and ignored her suggested
 solutions.

10. Furthermore, DEFENDANT eXp CEO, GLENN SANFORD, expressed to
 Ms. Gentry that this was not eXp's problem, and the arrest of DEFENDANT BJORKMAN
 and the numerous complaints made against DEFENDANT BJORKMAN and
 DEFENDANT GOLDEN for illegal behavior that took place at DEFENDANT eXp
 conferences and recruiting events, would be simply a three to five day newspaper
 phenomenon which would then disappear.

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would of little impact or import on DEFENDANT eXp, Ms. Roberts will forever be

impacted by the events described in this complaint. In fact, to this day, DEFENDANT
 GOVE continues to attempt to harm and impact Ms. Roberts by communicating with her
 downline about this case.

#### **JURISDICTION**

12. This Court has subject matter jurisdiction pursuant to 18 U.S.C. § 1595, which
provides the district courts of the United States jurisdiction over violations of 18 U.S.C. §
1591.

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 13. This Court has diversity jurisdiction pursuant to 28 U.S.C. § 1332, which
 provides that district courts of the United States have jurisdiction over cases between a
 citizen of a state and a subject of a foreign state if the amount in controversy exceeds
 \$75,000.

16 14. This Court also has supplemental jurisdiction over the remaining claims
17 pursuant to 28 U.S.C. § 1367(a), as those claims form part of the same case or controversy
19 as the related federal claims over which this Court has original jurisdiction.

15. This Court is "an appropriate district court of the United States" in accordance
with 18 U.S.C. §1595.

16. Venue is proper in this District pursuant to 28 U.S.C. § 1391(b), as
 DEFENDANT MICHAEL L. BJORKMAN resided in this district and division at all times
 complained of herein.

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Case 2:23-cv-10492-AB-AGR Document 84 Filed 06/13/24 Page 6 of 76 Page ID #:554

#### THE PARTIES

PLAINTIFF ANYA ROBERTS is a citizen of Florida and is a licensed real
 estate agent with DEFENDANT eXp REALTY.

5 18. DEFENDANT eXp WORLD HOLDINGS, INC. is a corporation duly
 6 organized and existing under and by virtue of the State of Delaware and has its principal
 8 place of business at 2219 Rimland Drive, Suite 301, Bellingham, Washington 98226.

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 19. DEFENDANT eXp REALTY, LLC is a corporation duly organized and
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 existing under and by virtue of the State of Washington has its principal place of business
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20. DEFENDANT MICHAEL BJORKMAN is a citizen of the State of California
and resides in Ventura County, CA; he was a former real estate agent with DEFENDANT
eXp REALTY, as well as an "Influencer" (defined *infra*) at DEFENDANT eXp REALTY,
and upon information and belief, is a current Revenue Share Participant (defined *infra*)
with DEFENDANT eXp REALTY. DEFENDANT GOLDEN is DEFENDANT
BJORKMAN's Sponsor Agent.

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 21. DEFENDANT DAVID S. GOLDEN is a citizen of the State of Nevada and a
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26 current Revenue Share Participant (defined *infra*) with DEFENDANT eXp REALTY.

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FIRST AMENDED COMPLAINT FOR DAMAGES

ase 2:23-cv-10492-AB-AGR Document 84 Filed 06/13/24 Page 7 of 76 Page ID #:555

1 22. DEFENDANT GLENN SANFORD is a citizen of the State of Washington,
 2 the Founder of eXp Realty, and is Agent #1 in the Revenue Share Program (defined *infra*)
 3 with DEFENDANT eXp REALTY.

5 23. DEFENDANT BRENT GOVE is a citizen of the State of California; he is a
6 real estate agent with DEFENDANT eXp REALTY, a top "Influencer" (defined *infra*) at
7 DEFENDANT eXp REALTY, and a current Revenue Share Participant (defined *infra*)
9 with DEFENDANT eXp REALTY.

24. DEFENDANT EMILY KEENAN is a citizen of Arizona.

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DEFENDANT MICHAEL SHERRARD is a citizen of Canada and a real
 estate agent with DEFENDANT eXp REALTY; he is a top "Influencer" (defined *infra*) at
 DEFENDANT eXp REALTY, and a current Revenue Share Participant (defined *infra*)
 with DEFENDANT eXp REALTY. DEFENDANT SHERRARD is a current Revenue
 Share Participant (defined *infra*) and regularly conducts business throughout the United
 States to recruit more members into eXp REALTY'S Revenue Share pyramid.

20 26. The true names and capacities, whether corporate, associate, individual or 21 otherwise of Defendants DOES 1 through 10, inclusive, are unknown to PLAINTIFF, who 22 23 therefore sues said Defendants by such fictitious names. Each of the DEFENDANTS 24 designated herein as a DOE is legally responsible in some manner for the events and 25 happenings herein referred to and caused injuries and damages proximately thereby to 26 27 PLAINTIFF, as herein alleged. PLAINTIFF will seek leave to amend this Complaint to 28 show their names and capacities when the same have been ascertained.

1	27. Under the TVPRA, Defendants are vicariously liable and jointly and severally
2	liable for all damages a jury awards to Plaintiff for past and future losses she suffered as a
3 4	proximate result of her sexual exploitation and trafficking.
5	GENERAL FACTUAL ALLEGATIONS
6	eXp's Revenue Share Pyramid <sup>4</sup>
7	
8	28. eXp is a multilevel marketing company made up of "Tiers" under each Agent,
9	otherwise known as each Agent's Revenue Share Group.
10 11	29. A Tier is defined by eXp as follows:
12	Tier: The hierarchy of eXp Agents that are sponsored in succession beginning with
13	the Contractor [Agent] and each group of eXp Agents thereafter, as follows:
14	• Tier 1: the group of eXp Agents sponsored by the Contractor.
15	<ul> <li>Tier 2: the group of eXp Agents sponsored by Tier 1 eXp Agents.</li> <li>Tier 3: the group of eXp Agents sponsored by Tier 2 eXp Agents.</li> </ul>
16	<ul> <li>Tier 4: the group of eXp Agents sponsored by Tier 3 eXp Agents.</li> </ul>
17	• Tier 5: the group of eXp Agents sponsored by Tier 4 eXp Agents.
18	<ul> <li>Tier 6: the group of eXp Agents sponsored by Tier 5 eXp Agents.</li> <li>Tier 7: the group of eXp Agents sponsored by Tier 6 eXp Agents.</li> </ul>
19	• The 7, the group of exp Agents sponsored by The 6 exp Agents.
20	30. A Revenue Share Group is defined by eXp as follows:
21	Revenue Share Group: A Contractor's Revenue Share Group consists of the eXp
22	Agents he or she personally sponsors to join the sales ranks of the Company and
23	those eXp Agents sponsored thereafter as a result of Contractor's [Agent's] original sponsorship(s).
24	sponsorsmp(s).
25	
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27	<sup>4</sup> All "Key Terms" and their definitions were provided by DEFENDANT eXp Realty to the
28	SEC in 2020: https://www.sec.gov/Archives/edgar/data/1495932/000155837020009246/expi-
	<u>20200630xex10d1.htm</u>
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	FIRST AMENDED COMPLAINT FOR DAMAGES

¢	ase 2:23-cv-10492-AB-AGR Document 84 Filed 06/13/24 Page 9 of 76 Page ID #:557
1	31. Each Tier level is unlocked for purposes of sharing revenue only when there
2	are sufficient Front-Line Qualifying Agents in the previous level. Front-Line Qualifying
3 4	Active Agent is defined by eXp as follows:
5	Front-Line Qualifying Active (FLQA): A Front-Line Qualifying Active agent is a
6	licensed agent who has been personally sponsored into eXp Realty and that has been active and productive with the Company during the prior rolling six- month period
7	by closing: 1) a minimum of two full credit Sales, or the equivalent; or 2) \$5,000 in
8 9	Gross Commission Income. All FLQA agents are Tier 1 eXp Agents that have been directly sponsored by the Contractor; however, not all Tier 1 eXp Agents sponsored by Contractor are FLQA Agents.
10 11	32. Participating Agents receive income from the Revenue Share Plan as defined
12	by eXp as follows:
13 14 15 16	<b>Revenue Share Plan</b> The Company's Sustainable Revenue Share Plan exists to provide a financial incentive to the real estate licensees with the Company ("eXp Agents") who have helped grow company sales through the agent ranks of eXp Realty (defined below).
17	33. Revenue Share is defined by eXp as follows:
<ol> <li>18</li> <li>19</li> <li>20</li> <li>21</li> <li>22</li> <li>23</li> <li>24</li> <li>25</li> <li>26</li> <li>27</li> <li>28</li> </ol>	<b>Revenue Share:</b> The Revenue Share Plan is paid out as a percentage of AGCI which is the GCI adjusted by a factor and calculated each month in an effort to achieve and pay out 50% of Company Dollar in the overall monthly Revenue Share Plan in the form of revenue share. Actual payouts on individual Transactions can be higher or lower than the 50% payout target depending on how many FLQAs are counted on each Tier. As a Contractor encourages fellow active and productive agents to join the ranks of the Company and the Contractor is named as the sponsor of those new eXp Agents, the Contractor will begin earning the standard Tier 1 3.5% of AGCI revenue share amount on the Qualifying Sale Transactions of the Contractor's Tier 1 group of eXp Agents. As the Contractor's Tier 1 group of eXp Agents become sponsors themselves of more new eXp Agents, each new eXp Agent added to the Contractor's Revenue Share Group can potentially expand and unlock the Contractor's ability to earn more revenue share in two different ways: 1) eXpansion Share; and 2) eXponential Share.

С	ase 2:23-cv-10492-AB-AGR Document 84 Filed 06/13/24 Page 10 of 76 Page ID #:558
1	34. eXp defines the Qualifications to Receive Revenue as follows:
2	Qualifications To Receive Revenue: Share In order to be qualified to receive
3	revenue share under both the eXpansion Share and the eXponential Share Contractor
4 5	must be Revenue Share Eligible on the date when a Qualifying Sale Transaction closes, and Contractor's license must be active and affiliated with eXp Realty in every state that Contractor engages in activities requiring a real estate license.
6	35. eXp defines the Qualifications to Receive Revenue as follows:
7	55. CAP defines the Quanneations to Receive Revenue as follows.
8	<b>Revenue Share Vesting Policy:</b> To qualify for revenue share vesting, Contractor
9	must satisfy the following conditions: 1) hold a current real estate license and be authorized to receive commissions; 2) be affiliated with the Company as a
10	Contractor/real estate agent for not less than 36 consecutive months; and 3) and meet all requirements under the Revenue Share Eligible definition above for not less than
11	36 consecutive months.
12	eXp's Sixty-One (61) Alpha Agents
13	
14	36. While eXp routinely boasts its agent count nearing 100,000 agents, roughly
15 16	only a quarter of eXp Realty's agents (around 25,000) participate in eXp's Revenue Share
17	Plan which generates approximately \$28,000,000 a month in Revenue Share income
18	("Participating Agents").
19	37. As described above, to maximize income from DEFENDANT eXp's Revenue
20	57. The described above, to maximize medine nom DET ENDATOR CAP is Revenue
21	Share Plan (during the relevant time periods) a Participating Agent must "unlock" each of
22	the Seven (7) Tiers in the Revenue Share Plan. "Unlocking" a level involves having the
23	required number of Front Line Qualified Active Agents.
24	required number of Front Line Quanned Active Agents.
25 26	38. As shown in the Revenue Share Chart below, an Agent must have the required
26 27	number of FLQAs to receive the full financial benefit of the Revenue Share Plan:
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	FIRST AMENDED COMPLAINT FOR DAMAGES

# **Revenue Share Chart**

3										
		eXpansion		eXponential Share Tier 1 Front-line Qualifying Agents Count Needed						Total % of AGCI Paid on
4		Share	0 to 4	5 to 9	10 to 14	15 to 19	20 to 24	25 to 39	40+	Transactions in Each Tier Group
5	Tier 1	-	3.5%	3.5%	3.5%	3.5%	3.5%	3.5%	3.5%	3.5%
6	Tier 2	0.2%	-	3.8%	3.8%	3.8%	3.8%	3.8%	3.8%	4.0%
7	Tier 3	0.1%	-	-	2.4%	2.4%	2.4%	2.4%	2.4%	2.5%
8	Tier 4	0.1%	-	-	-	1.4%	1.4%	1.4%	1.4%	1.5%
9	Tier 5	0.1%	-	-	-	-	0.9%	0.9%	0.9%	1.0%
0	Tier 6	0.5%	-		-	-	-	2.0%	2.0%	2.5%
1	Tier 7	0.5%	-			10	5	-	4.5%	5.0% Commission Income
1 2 1 1	20 11	1 1 10		.1.1			· 1.0	.1	D	C1 D1
4		•			•	C				ue Share Plan ents, also referre
4 5		pockets o	f less tl		•	C				
4 5 6 7	ends up in the p to as its "Alpha	pockets o a Agents.	f less tl "	han 0.3	% of eX	Kp Real	ty's Pa	rticipati	ng Age	
4 5 6 7 8	ends up in the p to as its "Alpha	pockets o a Agents. n Alpha A	f less tl ,, Agent is	han 0.3 5 an age	% of eX ent who	Xp Real has at	ty's Pa a minin	rticipati num eitl	ng Age her 1,0	ents, also referre
.5 .6 <sup>1</sup> .7 .8	ends up in the p to as its "Alpha 40. A FLQAs or 2,00	pockets o a Agents. <sup>2</sup> n Alpha A 00 agents	f less tl ,, Agent is <i>and</i> 20	han 0.3 s an ag FLQA	% of e> ent who s in the	Kp Real has at ir Reve	ty's Pa a minin nue Sha	rticipati num eitl are Grou	ng Age her 1,0 1p.	ents, also referre

42. In 2022, DEFENDANT eXp Realty had only sixty-one (61) Alpha Agents.

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<sup>5</sup> eXp also has approximately 105 Beta Agents with a monthly average Revenue Share
 <sup>8</sup> income of \$32,000. For all other agents, who do not qualify as an Alpha or Beta agent, the average monthly Revenue Share is less than \$500 per Participating Agent.

43. Ranking its agents by monthly Revenue Share income, DEFENDANT GOVE
 sits in the number two Alpha Agent position, averaging close to \$1,000,000 a month in
 Revenue Share Income.<sup>6</sup>

44. Irrespective of whether an Agent receives any Revenue Share Income or
commissions, under their contractual terms they are still required to pay DEFENDANT
eXp a monthly fee in the amount of \$250.

9 45. On average, approximately 75% of the Participating Agents are upside down –
 10 meaning they are paying more to DEFENDANT eXp each month than they are receiving
 12 in Revenue Share.

46. Alpha Agents include DEFENDANTS BRENT GOVE, GLENN SANFORD,
 DAVID GOLDEN, and MICHAEL SHERRARD.

Alpha Agents are invited to special meetings and receive special benefits
 which typically include speaking opportunities.

48. It is widely known amongst the Agents and staff of DEFENDANT eXp Realty
 that DEFENDANT eXp Realty has two sets of rules, one set of rules for its Alpha Agents
 and another set of rules for everyone else. One set of rules that do not apply to Alpha
 Agents relate to DEFENDANT eXp's Agent Attraction Prohibited Practices:

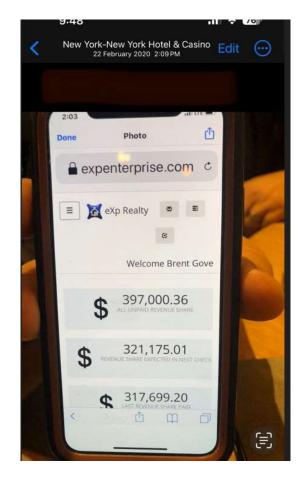
<sup>6</sup> The majority of Agents at eXp make zero income from revenue share at all which vastly contrasts to the Revenue Share of those at the Top of the Pyramid. Those at the top regularly espouse that those at the bottom can build and obtain great wealth through Agent Attraction; however, this appears to be highly unlikely due to the Pyramid parameters.

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С	ase 2:23-cv-10492-AB-AGR Document 84 Filed 06/13/24 Page 13 of 76 Page ID #:56	61
1		
2	Agent Attraction Prohibited Practices	
	Agents are prohibited from engaging in the following practices while carrying out their attraction activities. These practices run contrary to eXp Realty's core values and only serve to harm eXp's brand,	
3	its community, and its sustainability. If an agent is found participating in the practices below, eXp Realty leadership may, at any time, make the determination that removal or severance from eXp Realty is in the	
4	best interest of the company and its agents.	
5	Recruitment and Sponsorship	
6	<ul> <li>Agents are prohibited from encouraging prospective agents to change sponsorship or change</li> </ul>	
7 8	their intended sponsorship declaration. It is the responsibility of each agent to discover if a prospective agent is already in conversation with another eXp agent about joining and should refer them back to their first contact as a professional courtesy.	
9 10	<ul> <li>Inappropriate incentives should never be used to entice or persuade an agent to change their intended sponsorship declaration. This includes offering enticements that are in addition to and outside of the benefits of the eXp Realty business model such as the promise of cash, cash equivalents, gifts, office space, additional revenue, leads or the payment of monthly technology or registration costs with eXp Realty.</li> </ul>	
11	<ul> <li>Compensating individuals, either directly or through affiliation, who are not agents or brokers affiliated with eXp Realty to recruit or attract agents to eXp Realty is not allowed.</li> </ul>	
12	<ul> <li>When an agent makes the decision to join, based on the efforts and relationship of an eXp Agent— there should be ZERO interference by other eXp agents from that time forward. Any</li> </ul>	
13	efforts to coerce or otherwise unethically convince a prospective agent to change their selected sponsor will be subject to corrective action up to and including severance from eXp Realty.	
14	<ul> <li>The use of recruitment companies or other similar third-party services, to send SMS text messages, emails, place phone calls, etc. is not allowed in the agent attraction process. Real</li> </ul>	
15	estate agents who hang their license with eXp are the only individuals authorized to present the eXp opportunity to prospective agents.	
16		
17		
18		not
19 20	been required to abide by DEFENDANT eXp's policies and procedures; complaints	made
21	against DEFENDANT eXp's Alpha Agents are routinely ignored.	
22	50. For example, it was DEFENDANT eXp Realty's policy to prohibit Rev	enue
23 24	Share Agents from disclosing the amount they made monthly from its Revenue Shar	e
	program. However, this rule did not apply to Alpha Agent, DEFENDANT GOVE, a	s it
26	was known by DEFENDANT eXp that he was notorious for flashing around screens	hots of
27	was known by DEFENDANT CAP mat ne was notorious for frashing around screens	511015 01
28		
	13	
	FIRST AMENDED COMPLAINT FOR DAMAGES	

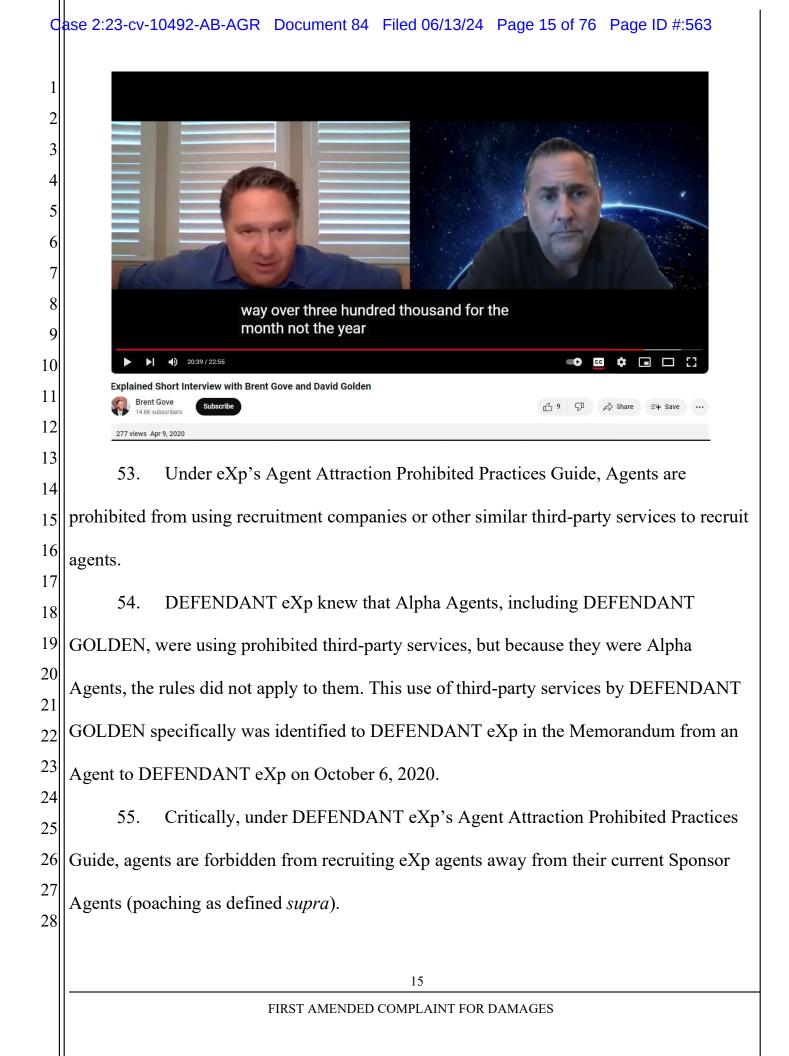
his monthly Revenue Share income as a way to entice agents to join, and even more
 importantly, to *stay*, in his downline.

51. For example, on February 22, 2020, DEFENDANT GOVE shared his
monthly Revenue Share income to Plaintiff.<sup>7</sup>



52. Similarly, on a publicly available YouTube video showcasing DEFENDANT GOVE and DEFENDANT GOLDEN, DEFENDANT GOVE shared that his monthly Revenue Share income in 2020 was over \$300,000.

<sup>28</sup> <sup>7</sup> A similar screenshot was sent to Tami Sims, a Plaintiff in the *Acevedo* matter, by DEFENDANT BJORKMAN during her recruitment to eXp.



56. The prohibition on this practice of *poaching* other agents from their current
 Sponsor Agents was not enforced when it came to the tactics of DEFENDANT GOVE and
 DEFENDANT GOLDEN.

5 57. This poaching was allowed when it financially and otherwise benefited
 6 DEFENDANT GOVE, DEFENDANT SANFORD, and DEFENDANT eXp. The high 7 pressure poaching of Ms. Roberts by DEFENDANT GOVE and GOLDEN began
 9 approximately a year after Ms. Roberts joined eXp and lasted for approximately six weeks
 10 after the first time Ms. Roberts met DEFENDANT GOLDEN.

58. When Ms. Roberts' business partner definitively confirmed the poaching
 would not be successful, and communicated as much to the DEFENDANT GOLDEN, *i.e.* that they would not switch Sponsor Agents to DEFENDANT GOLDEN, DEFENDANT
 GOLDEN gave up his efforts which included the pursuing, drugging, and assaulting of Ms.
 Roberts.

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# **DEFENDANT BRENT GOVE'S INFLUENCE AT eXp**

59. DEFENDANT GOVE's influence within eXp cannot be overstated. He has
 the largest Revenue Share Group in eXp. DEFENDANT GOVE and his downline are
 responsible for the majority of income in DEFENDANT eXp REALTY'S Revenue Share
 Plan.

60. For years, DEFENDANT GOVE has traveled around the country, appearing
 at conferences, on podcasts, in YouTube videos and on webinars, teaching real estate

agents how he makes hundreds of thousands of dollars a month through passive income
 through DEFENDANT eXp's Revenue Share plan.

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61. DEFENDANT GOVE also teaches eXp Agents how to recruit and sponsors
5 DEFENDANT eXp's biggest Recruiting Events.

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 62. At DEFENDANT GOVE'S Recruiting Events, agents are encouraged to share
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 rooms with other agents.

9 63. Also, at DEFENDANT GOVE'S Recruiting Events, DEFENDANT GOVE
10 hosts lavish parties that are filled with beautiful young women, copious amounts of
12 unlimited free alcohol, as well as drugs.

13 64. DEFENDANT GOVE personally trained DEFENDANT GOLDEN and
 14 15 DEFENDANT BJORKMAN on how to host Recruiting Events, and they modeled their
 16 own Recruiting Events off Defendant Gove's Recruiting Events.

# **SPECIFIC FACTUAL ALLEGATIONS**

# The Initial Recruitment of Ms. Roberts into eXp Realty

65. Ms. Roberts is a beautiful, charming, articulate, and intelligent woman who
 perfectly fit the mold of DEFENDANT eXp's highly valued image of success, which
 includes beautiful people, fancy things, and wealth, i.e., vacation homes, suites, parties,
 yachts, and fast cars.

26 66. Prior to meeting DEFENDANTS, Ms. Roberts had a successful real estate
 27 career selling real estate in her market with ReMax.
 28

Case 2:23-cv-10492-AB-AGR Document 84 Filed 06/13/24 Page 18 of 76 Page ID #:566

167. Beginning in 2018, Ms. Roberts was inundated with social media posts about2joining eXp REALTY.

68. In response to these recruiting efforts, on October 22, 2018, Ms. Roberts
traveled to New Orleans, Louisiana to attend EXPCON; she stayed until October 24, 2018.
69. DEFENDANT eXp REALTY paid for all of Ms. Roberts' expenses for
EXPCON; she was provided complimentary dinners, and she attended multiple one-on-one

9 high-pressure meetings with some of DEFENDANT eXp REALTY's top recruiting Alpha
 10 Agents ("Influencers") recruiting her to join eXp REALTY.

12 70. DEFENDANT GOVE, an Alpha Agent, was personally involved in the high 13 pressure recruitment effort of Ms. Roberts.

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71. One of the strongest pitches made to Ms. Roberts was that by joining
 DEFENDANT eXp REALTY, she would be entering one of the top levels and strongest
 downlines in DEFENDANT eXp's multi-level marketing Revenue Share Plan pyramid
 (i.e. DEFENDANT GOVE's downline).<sup>8</sup>

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<sup>8</sup> DEFENDANT eXp REALTY maintains a revenue-sharing plan whereby each of its agents and brokers participate in, and can receive monthly and annual residual overrides on the gross commission income resulting from transactions consummated by agents and brokers who they have attracted to eXp REALTY.

1 Revenue Share Program by recruiting agents, and she could obtain eXp stock options, both
 2 of which would allow her to receive "passive income."

73. As a result of these promises and recruiting efforts, in December 2018,
PLAINTIFF Roberts officially joined DEFENDANT eXp and named Alpha Agent Chris

Bear as her Sponsor Agent.<sup>9</sup>

74. Ms. Robert's "upline" at eXp is as follows (the position directly above her in
9 the MLM pyramid is her sponsor Chris Bear listed below in the Tier 1 position):

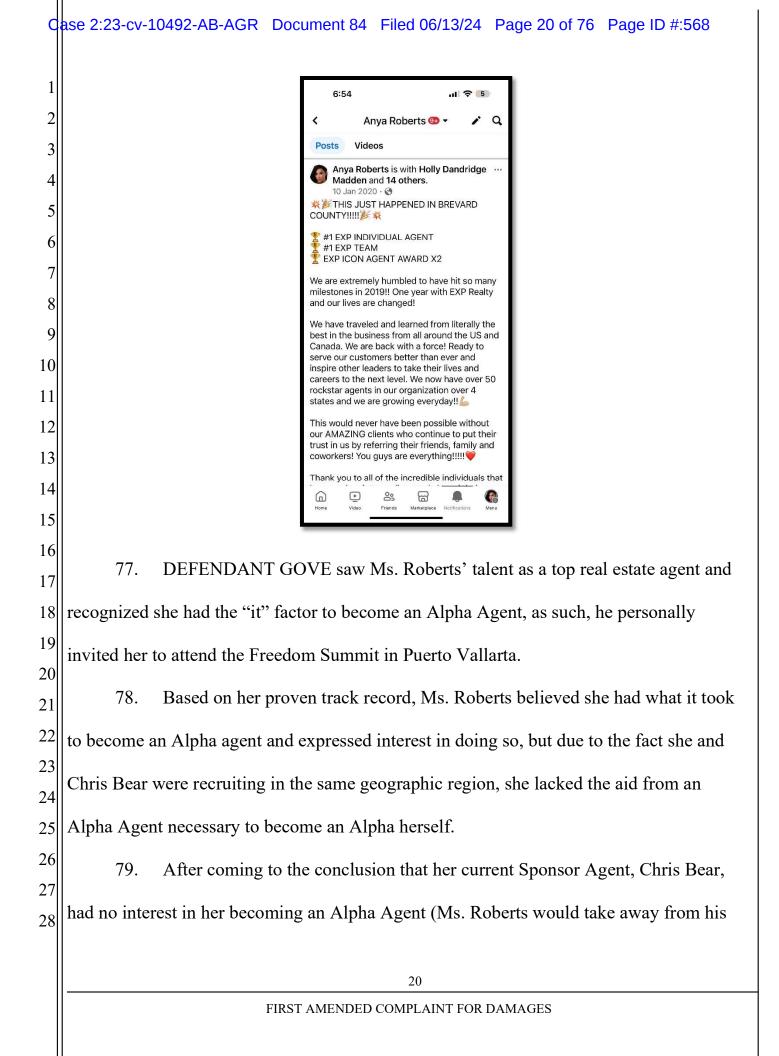
Level	eXp Sponsor Agent	eXpansion Share % of AGCI	eXponential Share % of AGCI
TIER 1	Chris Bear	///	3.5%
TIER 2	Cliff Freeman	.2%	3.8%
TIER 3	Brent Gove	.1%	2.4%
TIER 4	Sheila Fejeran	.1%	1.4%
TIER 5	Jennifer Vaughan Flick	.1%	0.9%
TIER 6	Gene Frederick	.5%	2.0%
TIER 7	Elizabeth Riley	.5%	4.5%

75. Ms. Roberts selected Chris Bear as her Sponsor Agent because he promised to support her and to help her develop her downline, as well as her real estate business.

76. Ms. Roberts continued to excel in selling real estate as a top agent in her

<sup>23</sup> region.

<sup>27</sup>
<sup>9</sup> Chris Bear is an Alpha Agent who lives in Brevard County, the same county in which
28
Ms. Roberts resided.



own ability to get sufficient FLQAs/ "TIER ONE" agents needed to unlock his seven (7)
 TIERS due to them competing in the same geographic region), Ms. Roberts reached out to
 Chris Bear's Sponsor, Alpha Agent Cliff Freeman, for assistance.

80. Cliff Freeman explained to Ms. Roberts that to become an Alpha Agent, she
would have to change her geographical territory (fish in a different pond), if she wanted to
become an Alpha Agent because Chris Bear was not willing to share Brevard County.

9 81. This advice frustrated Ms. Roberts in that she was getting more and more
 10 pressure by DEFENDANT GOVE and DEFENDANT eXp REALTY to give up her sales
 12 career in order to completely focus on recruiting other agents to join eXp REALTY.

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18 DEFENDANT GOVE espoused this as gospel.

83. DEFENDANT eXp REALTY, DEFENDANT SANFORD, and
 DEFENDANT GOVE stressed at these conferences that the sole path to success at eXp
 REALTY was not by selling real estate, but rather, by attracting more people to join eXp
 REALTY. In essence, DEFENDANT GOVE, DEFENDANT SANFORD, and
 DEFENDANT eXp REALTY's focus was on recruitment and the money that could be
 made by recruiting others, rather than by simply selling real estate.

84. Ms. Roberts felt stuck, and DEFENDANT GOLDEN and DEFENDANT
GOVE offered her a solution.

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## DEFENDANT GOVE'S FREEDOM SUMMIT: PUERTO VALLARTA, MEXICO February 4-10, 2020

85. One of DEFENDANT GOVE's signature recruiting events for eXp is the
Freedom Summit.

86. This event was held in Puerta Vallarta, Mexico, in February 2020.

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87. The purpose of the event is threefold: to recruit new agents to eXp, to teach
9
existing agents how to be better recruiters, and to showcase successful Alpha Agents at
10
eXp in order to motivate other agents to recruit more; as such, DEFENDANT eXp
12
REALTY was the sponsor of the event and contributed a significant amount of money to
13
the conference.

88. In one of the recruiting videos designed to convince real estate agents to
 attend this event, DEFENDANT GOVE told the audience that "Proximity is Power".

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89. DEFENDANT GOVE's co-sponsor of the event, the number one top grossing
Alpha Agent at eXp, Rob Flick, explained that the main reason to go to this event is that
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90. Flick further explained that those people attending the event would be given
aids for recruitment, including, but not limited to, recruitment "scripts and dialogues and
talking [points] and things to be able to utilize in different situations for whether it's
individual agents, Team agents, offices, whatever that we've used that have worked very
significantly for some of us that have done that quite a bit. That's that's [sic] a really big

1 deal." "We are going to talk about building wealth"; at eXp this translates into building a
 2 downline.

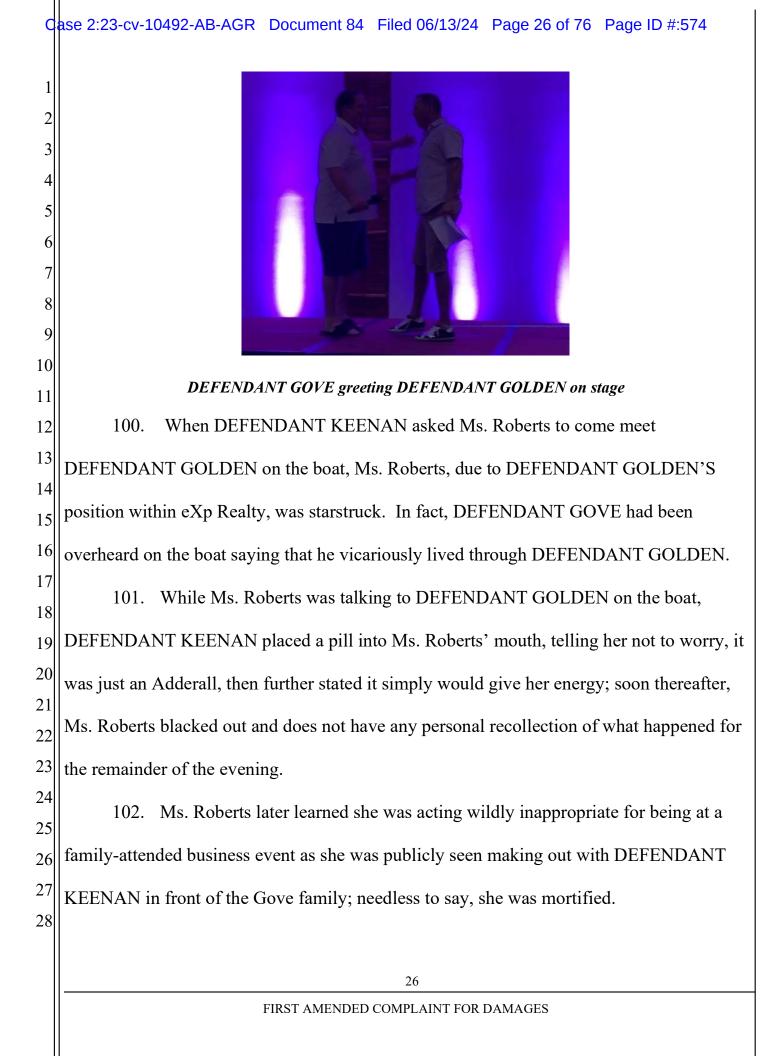
3 4	91. On February 4, 2020, after receiving multiple personal invitations and
5	personal text messages from DEFENDANT GOVE, Ms. Roberts and her business partner
6 7	flew to Puerto Vallarta, Mexico to attend DEFENDANT GOVE's Freedom Summit.
8	92. Based on the numerous statements made by DEFENDANT GOVE, Ms.
9	Roberts understood it was very important that she attend the conference in order to meet,
10 11	and learn from, Alpha Agents at eXp REALTY, as well as to get resources for recruitment,
12	which, according to DEFENDANT GOVE, were essential to her success at eXp REALTY.
13 14	93. On February 8, 2020, Ms. Roberts attended one of DEFENDANT GOVE's
15	FREEDOM SUMMIT signature events - a sunset cruise across Banderas Bay to Las
16	Caletas, a beach only accessible by boat. Included in this event was a lavish dinner, all you
17 18	can drink alcoholic beverages, and entertainment.
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	FIRST AMENDED COMPLAINT FOR DAMAGES



Brent Gove on the Boat

Nearly all of eXp REALTY's top executives and top Alpha Agents, including 94. DEFENDANT GOLDEN, his girlfriend DEFENDANT KEENAN, DEFENDANT BJORKMAN, and DEFENDANT GOVE were in attendance, which further validated the main reason Ms. Roberts decided to attend this special event -- she believed it was important for her career to "rub shoulders" as DEFENDANT GOVE often lauds, with the "Who's Who" of eXp REALTY due to the fact she had witnessed a situation where a woman in her downline had rebuffed advances from an Alpha Agent and was ostracized. After the private island event, DEFENDANT GOVE, along with his wife and 95. children, returned to the hotel on the private chartered boat, as did DEFENDANT KEENAN, DEFENDANT GOLDEN, and Ms. Roberts, amongst others. While on the way back to the hotel, DEFENDANT KEENAN, invited Ms. 96. Roberts to come sit at the back of the boat so that Ms. Roberts could personally meet

1	DEFENDANT GOLDEN—an invitation Ms. Roberts was excited to get because she knew
2	that DEFENDANT GOLDEN was one of eXp REALTY's top Alpha Agents.
3 4	97. In fact, earlier that day while on stage at the conference, DEFENDANT
5	GOVE, personally introduced DEFENDANT GOLDEN to the attendees, including Ms.
6 7	Roberts, describing DEFENDANT GOLDEN'S career as a "Cinderella Story", much like
8	his own.
9	98. After being introduced and endorsed on stage by DEFENDANT GOVE,
10 11	DEFENDANT GOLDEN spoke for over twenty minutes about DEFENDANT
12	GOLDEN'S rags to riches success story with eXp REALTY.
13 14	99. Ms. Roberts believed DEFENDANT GOLDEN to be a safe person since
15	DEFENDANT eXp REALTY and DEFENDANT GOVE held DEFENDANT GOLDEN
16	out to be one of eXp REALTY's leaders as evidenced by his speaking engagement at
17 18	DEFENDANT GOVE'S Freedom Summit. <sup>10</sup>
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25	<sup>10</sup> Comments, such as the following statement made by Alpha Agent Rick Geha, were often
26	used by male Alpha Agents to describe DEFENDANT GOLDEN at eXp events and
27 28	recruitment activities: "I think David Golden is a Rockstar, and he looks like a Rockstar, always wearing sunglasses, and he's in good shape, he has an attractive girlfriend, it's almost like he is a movie star, and I'm just so happy we are working together". <i>Stacie Koroly interview with Rick Geha, 2021</i> .
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	FIRST AMENDED COMPLAINT FOR DAMAGES



103. Ms. Roberts later also learned, that upon exiting the boat, she got separated
 from her friends, and instead ended up with DEFENDANT GOLDEN and DEFENDANT
 KEENAN. Ms. Roberts friends next saw her at the hotel bar after having been frantically
 searching for her. At that time, Ms. Roberts had no independent recollection of that night.
 Ms. Roberts now believes she was sexually assaulted by DEFENDANT GOLDEN,
 DEFENDANT KEENAN, and others that evening.

9 104. The next morning, DEFENDANT KEENAN contacted Ms. Roberts to let her
10 10 know that she had her credit card and asked her to come later that day to her hotel room,
12 which she was sharing with DEFENDANT GOLDEN, to retrieve the card. Ms. Roberts
13 has no idea how DEFENDANT KEENAN got her credit card.

105. That same morning, DEFENDANT KEENAN told another attendee that she
 had "pulled a girl for the first-time last night"; the girl that was drugged and "pulled" was
 Ms. Roberts.

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19 106. Not knowing at the time that she had been drugged the night before by
 20 20 21 21 22
 21 GOLDEN's hotel room to retrieve her credit card later that day.

107. DEFENDANTS KEENAN AND GOLDEN were having a drink in their hotel
 room when Ms. Roberts arrived, and they offered Ms. Roberts a drink.

26 108. Soon after having that drink, Mr. Roberts lost a significant portion of her
27 memory.

109. While much of that day and night is a blur, Ms. Roberts does recall a few
 details. In particular, she recalls regaining her consciousness to find DEFENDANT
 KEENAN's fingers in her vagina and DEFENDANT GOLDEN standing over them
 rubbing his erect penis over his pants. Ms. Roberts immediately jumped away—shocked
 and upset.

8 110. Upon seeing Ms. Roberts' reaction, DEENDANT GOLDEN sent
 9 DEFENDANT KEENAN away and began to gaslight Ms. Roberts by acting as if they
 10 were in the middle of a business meeting rather than her having been being assaulted.

12 111. Confused, scared, and shocked, Ms. Roberts followed DEFENDANT
 13 GOLDEN'S lead and talked business with him.

112. At this time, DEFENDANT GOLDEN turned up the charm and began
 promising her everything she ever wanted with respect to her career. Using the typical eXp
 Agent Attraction techniques, he promised Ms. Roberts the moon and the stars, as well as
 the pathway to generational wealth; DEFENDANT GOLDEN said he was going to make
 Ms. Roberts the next big Alpha Agent at eXp Realty such that she no longer would have to
 sell real estate.11

113. Ms. Roberts recalls DEFENDANT GOLDEN telling her that the only way
 she could obtain her goal of becoming an Alpha Agent would be for her to leave her eXp

26 27

 <sup>&</sup>lt;sup>11</sup> The whole point of recruitment and the Revenue Share Program was to enable real estate agents to gain regular monthly passive income such that they did not have to rely on income from selling real estate which can be sporadic.

Sponsor Agent, Chris Bear, and move to DEFENDANT GOLDEN's own Revenue Share
 Group.

3 114. DEFENDANT GOLDEN told Ms. Roberts that if she did exactly what he told 4 5 her to do, which included naming him as her Sponsor Agent, then he would make her an 6 Alpha Agent and catapult her career and help her build life changing financial success.12 7 115. Ms. Roberts, however, knew the rules and understood that she could not 8 9 change Sponsor Agents due to DEFENDANT eXp's prohibition against switching 10 sponsors. 11 12 116. As soon as Ms. Roberts returned home from Mexico, DEFENDANT 13 GOLDEN began inundating her with text messages and calls to convince her to change her 14 eXp organization and join his Revenue Share Group, known as the Golden Team. 15 16 117. As part of this recruitment campaign to join The Golden Team, 17 DEFENDANT GOLDEN would at times profess his love to Ms. Roberts, and at other 18 times, would make promises that he would bring her great financial success so long as she 19 20 did EXACTLY what he told her to do.<sup>13</sup> 21 22 23 24 25 26 <sup>12</sup> Within the structure of eXp there are many "Revenue Share Groups"; Chris Bear leading 27 one and David Golden leading another. 28 <sup>13</sup> DEFENDANT GOVE often told agents that if they did exactly what he said, he would help them build wealth. 29 FIRST AMENDED COMPLAINT FOR DAMAGES

118. On February 11, 2020, a few days after DEFENDANT GOVE'S FREEDOM
 SUMMIT, at DEFENDANT GOLDEN's invitation, Ms. Roberts traveled to Las Vegas to
 attend another recruiting event.

5 119. DEFENDANT GOLDEN had invited Ms. Roberts with the promises of
 6 future success and other career enticements as part of his pressure campaign to come to Las
 8 Vegas and get her to join The Golden Team Revenue Share Group.

9 120. Ms. Roberts was hesitant to change organizations because under
 10 DEFENDANT eXp REALTY's rules, if she did so, she would have to leave eXp REALTY
 11 for six months.

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 121. Under eXp's rules, Ms. Roberts would have had to get 100% approval from
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 121. Under eXp's rules, Ms. Roberts would have had to get 100% approval from
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19 122. The following week, on February 16, 2020, Ms. Roberts received a text
 20 message from DEFENDANT GOLDEN stating that he had spoken with DEFENDANT
 21 GOVE, and based on their conversation, it "looks like they just changed the rules."

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С	ase 2:23-cv-10492-AB-AGR Document 84 Filed 06/13/24 Page 31 of 76 Page ID #:579
1 2	Looks like they just changed the rules
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4	My convo with Brent Gove
5	16 Feb 2020 at 9:59 AM
6	
7	Wow wtf
8	Crazy that's even a possibility
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10	123. Ms. Roberts took this message to mean that the prohibition against Agent
11	Interference would be waived because DEFENDANT GOLDEN and DEFENDANT
12 13	GOVE, both Alpha Agents, wanted her on DEFENDANT GOLDEN's team.
14	124. DEFENDANT GOLDEN and DEFENDANT GOVE would benefit from this
15	move because they knew Ms. Roberts would provide significant financial benefit to them
16 17	(and also those above them) as they helped her untap her potential in signing FLQA
18	Agents, unlocking additional Tiers, and ultimately becoming, as they promised her, an
19 20	Alpha Agent. The fruition of those promises would equal substantial financial benefit that
21	she, they, and multiple other individuals, including Cliff Freeman knew that would never
22	be realized under Chris Bear. The benefit to DEFENDANTS eXp, SANFORD, and GOVE
23 24	who were in Chris Bear's upline, would be dramatically increased with the change of Ms.
25	Roberts' sponsor under the direction of DEFENDANT GOLDEN.
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	FIRST AMENDED COMPLAINT FOR DAMAGES

1 125. DEFENDANT GOLDEN proceeded to "love bomb" Ms. Roberts in an effort
 2 to get her to switch sponsors.<sup>14</sup>

126. During the time that DEFENDANT GOLDEN was love bombing Ms.
 Roberts, DEFENDANT GOVE personally invited Ms. Roberts to attend the highly coveted
 Grant Cardone 10X Growth Conference which was held in Las Vegas on February 21,
 2020.15

9 127. Included with this personal invitation, was an invite to an exclusive private
 10 10 11 four-person dinner with DEFENDANT GOVE and a VIP event ticket worth thousands of
 12 dollars to the Cardone event.

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 128. This special treatment was not only the promise, but the execution of
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 129. To further entice Ms. Roberts to become an Alpha Agent (which would
 19
 require her to join DEFENDANT GOLDEN'S organization), DEFENDANT GOVE
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 shared his monthly Revenue Share that he received from the eXp Revenue Share pyramid
 21
 22
 at that time.

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<sup>15</sup> Grant Cardone is a famous motivational speaker.

 <sup>&</sup>lt;sup>25</sup> <sup>14</sup> Love bombing is a form of psychological and emotional abuse that involves a person
 going above and beyond for you in an effort to manipulate you into a relationship with
 them. <u>https://health.clevelandclinic.org/love-bombing</u>. This term is characterized by
 excessive attention, admiration, and affection where the end goal is to cause the recipient
 to feel dependent and obligated to that person.

130. DEFENDANT GOVE's and DEFENDANT GOLDEN's actions enticed Ms.
 Roberts into wanting to switch her Revenue Share Group and name DEFENDANT
 GOLDEN as her Sponsor Agent. Thus, the wheels were in motion to provide the financial
 boon for DEFENDANT GOVE, DEFENDANT SANFORD and DEFENDANT eXp.

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## <u>Daytona Beach, Florida</u> <u>March 2020</u>

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 131. In further attempt to entice Ms. Roberts to change her Sponsor Agent,
 10
 DEFENDANT GOLDEN invited Ms. Roberts and her business partner to attend an eXp
 11
 REALTY recruiting event at the Hard Rock Hotel in Daytona Beach, Florida in or around
 March 12, 2020.<sup>16</sup>

14 132. Ms. Roberts understood that the purpose of the trip was for DEFENDANT 15 GOLDEN to teach her how to run her own eXp REALTY recruiting event by attending 16 one put on by another agent; when, in actuality, the purpose of the trip was to continue the 17 18 pressure campaign to get Ms. Roberts to name DEFENDANT GOLDEN as her Sponsor 19 20 21 22 23 24 25 <sup>16</sup> Prior to attending the March 2020 recruiting event, DEFENDANT GOLDEN reached out to a Florida based eXp Agent and asked her to get him cocaine so he wouldn't have to 26 fly with it. Concerned by that request, the Florida Agent reached out to Defendant 27 Golden's Sponsor Agent, Rosie Rodriguez, to report the incident, to which she responded, "you have to take the good with the bad." 28

Agent (a campaign which included love bombing Ms. Roberts and promising her great
 success alongside him).<sup>17</sup>

3 133. Ms. Roberts thought the plan was for her to share a room with DEFENDANT 4 5 GOLDEN; however, on the first night of the event, DEFENDANT BJORKMAN showed 6 up at DEFENDANT GOLDEN'S room with his luggage in hand and told Ms. Roberts that 7 he would also be staying in their room. At first, Ms. Roberts thought DEFENDANT 8 9 BJORKMAN was joking; however, DEFENDANT BJORKMAN told Ms. Roberts that it 10 was not a joke as he always shared a room with DEFENDANT GOLDEN. 11 134. The next day, while at the hotel, DEFENDANT GOLDEN received a delivery 12 13 of GHB. 14 135. DEFENDANT GOLDEN told Ms. Roberts that the delivery was a workout 15 16 performance enhancing drug. DEFENDANT GOLDEN told her to look up the drug online 17 and see that it was used for workouts as it was routinely used by bodybuilders. He then 18 googled GHB to show Ms. Roberts that some people used GHB as an energy enhancer. 19 20 Not understanding the risk involved in taking the drug, and after being told that a small 21 amount would be just fine, Ms. Roberts took the dosage recommended by DEFEDANT 22 23 GOLDEN; Ms. Roberts did not understand that taking this drug would cause her not only 24 25 <sup>17</sup> Victims respond to sexual assault in a variety of ways, some do continue or begin a 26 relationship to help them cope with the lack of control they felt during the assault. Elizabeth Jeglic, Ph.D., a psychology professor at New York's John Jay College, 27

28 https://abcnews.go.com/US/sexual-assault-victims-continue-relationshipsassailants/story?id=68460398. to lose her memory, but also to become incapacitated such that she would lose the ability to
 consent as to what happened with her body.

136. As a result of taking the drug, Ms. Roberts blacked out and does not recall
 much of the events from that night except for flashes of memories; however, Ms. Roberts
 does recall that the next morning while she was showering, DEFENDANT BJORKMAN
 walked into the bathroom naked, exposing himself to her.

9 137. When DEFENDANT BJORKMAN walked into the bathroom, Ms. Roberts
10 11 was utterly shocked and asked what he was doing to which he replied, "oh, now you are
12 shy?" implying that they had sexual contact the night before.

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 138. Ms. Roberts believes she was sexually assaulted by DEFENDANT GOLDEN
 14
 15 and DEFENDANT BJORKMAN the previous night while she was incapacitated.

139. Upon information and belief, DEFENDANT BJORKMAN and

17 18 DEFENDANT GOLDEN took pictures and/or videos of her that night.

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19 140. Ms. Roberts' business partner, who was also in attendance at this recruiting
 20 event at the Hard Rock Hotel in Florida, made it very clear to DEFENDANT GOLDEN
 21 that she and Ms. Roberts would not be changing their sponsor. Soon after this occurred,
 23 DEFENDANT GOLDEN broke off his "relationship" with Ms. Roberts and began a smear
 24 campaign to try and discredit Ms. Roberts within eXp REALTY.

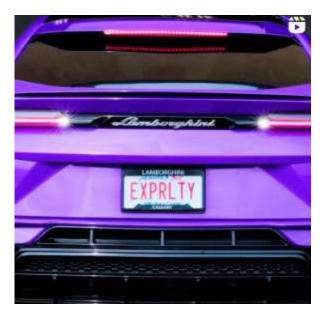
141. Distraught, Ms. Roberts ended up moving to Costa Rica.

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142. Several years later, after learning that other women had been drugged and
assaulted by DEFENDANT GOLDEN and DEFENDANT BJORKMAN, Ms. Roberts

began to piece together what had happened to her – including the drugging, the assault, the
 fraudulent inducement, and promises of career advancement.

3 143. For years after the events described in this complaint, Ms. Roberts began 4 5 having flashes of memories involving DEFENDANT GOLDEN. One of those memories 6 was of an incident where she felt like she was overdosing, and she recalled in those drastic 7 moments him still making promises to her. Those promises ended nearly immediately 8 9 after that incident when her business partner confirmed to DEFENDANT GOLDEN that 10 she would not be switching sponsors. 11 Los Cabos, Mexico 12 **April 2021** 13 14 144. On or around April 25, 2021, after the DEFENDANT GOLDEN debacle, Ms. 15 Roberts and her business partner attended another eXp REALTY Recruiting event hosted 16 by DEFENDANT GOVE. This time the event was in Los Cabos, Mexico. 17 18 145. Ms. Roberts and her business partner were trying to recover from the previous 19 events that had occurred and save their career. At that time, they attended the afternoon 20 21 welcome reception by the pool. This event had an open bar and copious amounts of 22 alcohol. Many of the attendees were intoxicated. 23 146. While at this event, eXp Realty Alpha Agent, DEFENDANT SHERRARD 24 25 approached Ms. Roberts and introduced himself as the #1 agent at eXp REALTY. Trying 26 to impress her he showed her a picture of his Lamborghini. 27 28 36 FIRST AMENDED COMPLAINT FOR DAMAGES

Case 2:23-cv-10492-AB-AGR Document 84 Filed 06/13/24 Page 37 of 76 Page ID #:585



147. Unimpressed, Ms. Roberts rebuffed his advances and tried to continue her conversation with other attendees attempting to network. Uninvited, DEFENDANT SHERRARD sat next to her at a table by the pool where she was talking to other agents. 148. DEFENDANT SHERRARD then began repeatedly placing his hand on Ms. Roberts' leg, attempting to move his hand up under her skirt. 149. Ms. Roberts repeatedly tried to stop DEFENDANT SHERRARD from touching her; however, his pinky and ring finger grazed her vagina multiple times, making 

21 her exceedingly uncomfortable as she was sitting with Alpha Agent Cliff Freeman's

22 daughter, amongst other women in her downline.

150. DEFENDANT SHERRARD ignored Ms. Roberts' attempts to get him to
remove his hands off her body; he simply ignored her rebuffs acting as if his behavior was
acceptable. He did this approximately 6-7 times.

1 151. Finally, Ms. Roberts jumped up from the table mid-conversation with other
2 agents and left the event.

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152. These events which occurred over a whirlwind six-week high pressure
 campaign caused Ms. Roberts extreme emotional distress such that she stopped selling real
 estate and eventually moved out of the country to distance herself from eXp REALTY.

## **ACTUAL NOTICE**

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 153. On September 15, 2020, an eXp Realty Agent, Christy Lundy, made a post on
 Facebook warning others that she had been drugged while at a recruiting event in Las
 Vegas. This post received hundreds of comments including several comments from people
 coming forward with stories of their own accounts of being drugged.

154. On September 17, 2020, an eXp agent reported to DEFENDANT eXp that she 15 16 had been drugged and raped while attending a Brent Gove seminar. This agent identified 17 DEFENDANT BJORKMAN as the rapist, and also, implicated DEFENDANT GOLDEN. 18 155. On September 18, 2020, DEFENDANT eXp terminated DEFENDANT 19 20 BJORKMAN's Independent Contractor Agreement ("ICA") and removed his license from 21 eXp Realty. That same day, DEFENDANT GOVE knew DEFENDANT eXp took this 22 23 action and the reasons for it.

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BJORKMAN's behalf to get DEFENDANT BJORKMAN reinstated at eXp and to make
 sure that DEFENDANT BJORKMAN continued to receive his Revenue Share income.

157. On October 6, 2020, eXp agent Tami Sims reported to Cory Haggard, a
member of DEFENDANT eXp's executive leadership team, that in 2014 DEFENDANT
BJORKMAN had told her to stay away from DEFENDANT GOLDEN because he "will
drug you and rape you." DEFENDANT eXp REALTY and DEFENDANT SANFORD
ignored this and took no action to investigate DEFENDANT GOLDEN and continued to
pay DEFENDANT BJORKMAN.

12 158. On October 6, 2020, Sims further notified DEFENDANT eXp Realty that
 13 DEFENDANT BJORKMAN showed her videos of DEFENDANT GOLDEN completely
 14 naked performing sex acts with random women. DEFENDANT eXp REALTY and
 16 DEFENDANT SANFORD took no action against DEFENANT GOLDEN and continued
 17 to pay DEFENDANT BJORKMAN.

160. On October 6, 2020, Sims reported to DEFENDANT eXp REALTY that in
 February 2019 at a Club Wealth event in Hawaii where eXp agents recruited other agents
 into eXp, a real estate agent was hospitalized with a dangerous Blood Alcohol amount after
 having just one drink while being recruited by DEFENDANT BJORKMAN.

DEFENDANT BJORKMAN told Sims that the agent that was taken to the hospital was wasted, "she wanted it," and "she was so into me." Sims also told DEFENDANT eXp REALTY that DEFENDANT GOLDEN was not at this event because he had already been banned from attending Club Wealth events. DEFENDANT eXp and DEFENDANT SANFORD took no action against DEFENDANT GOLDEN and continued to pay DEFENDANT BJORKMAN.

9 161. On October 6, 2020, Sims reported to DEFENDANT eXp REALTY that
 10 DEFENDANT GOLDEN and DEFENDANT BJORKMAN would get agents drunk so that
 11 they could get them to join eXp Realty naming either of them as their sponsor.

DEFENDANT eXp and DEFENDANT SANFORD took no action against DEFENDANT
 GOLDEN and continued to pay DEFENDANT BJORKMAN.

16 162. Finally, Sims told DEFENDANT eXp that she did not want to be putting
 money into either DEFENDANT BJORKMAN or DEFENDANT GOLDEN's pockets and
 did not want either of them to be in her upline. DEFENDANT eXp and DEFENDANT
 20 SANFORD took no action against DEFENDANT GOLDEN and continued to pay
 21 DEFENDANT BJORKMAN.

163. Also on October 6, 2020, DEFENDANT eXp REALTY received an eleven
(11) page detailed memorandum (the "Memo") from one of its top agents (hereafter Agent
Doe) explaining that it is DEFENDANT GOLDEN and DEFENDANT BJORKMAN'S
"MO" to (1) travel together "as a pack"; (2) get agent recruits so intoxicated that they can
hardly function; (3) take advantage of them; (4) video them; and (5) follow up with

statements of "you're a whore", "you asked for it," "you drink too much," "you made a
mistake", "you know I would never do something like that to you", "you liked it" etc.

164. The Memo details how it was DEFENDANT BJORKMAN and DEFENDANT GOLDEN'S practice to supply copious amounts of drugs and alcohol at their Recruiting Events so that the attendees would do things "that are hard to take back and embarrassing" and then use that information to coerce them to join DEFENDANT eXp REALTY. DEFENDANT eXp REALTY and DEFENDANT SANFORD took no action against DEFENDANT GOLDEN and continued to pay DEFENDANT BJORKMAN. 165. Agent Doe also informed DEFENDANT eXp REALTY in the same Memo, that members of DEFENDANT BJORKMAN and DEFENDANT GOLDEN'S upline were aware of DEFENDANT GOLDEN and DEFENDANT BJORKMAN'S behavior but did nothing about it because they were the upline's "meal ticket." DEFENDANT eXp REALTY took no action against DEFENDANT GOLDEN and continued to pay DEFENDANT BJORKMAN. 

166. The Memo also details the following incidents:

In early April of 2019, at the invitation of Alpha Agent Jesse Zagorsky (an eXp Agent in DEFENDANT BJORKMAN, DEFENDANT GOLDEN, DEFENDANT GOVE and DEFENDANT SANFORD'S downline), invited Agent Doe to a real estate Recruiting Event in La Jolla, California, where she met for the first time, DEFENDANT BJORKMAN and DEFENDANT GOLDEN.

С	ase 2:23-cv-10492-AB-AGR Document 84 Filed 06/13/24 Page 42 of 76 Page ID #:590
C 11 2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22 23 24 25 26	<ul> <li>The Recruiting Event was held at a large beach house where many of the attendees were staying. During this particular Recruiting Event, Agent Doe heard attendees discussing that "hookers and blow" were being offered in one of the rooms at the Recruiting Event.</li> <li>Also, during this event, DEFENDANT GOLDEN and DEFENDANT BJORKMAN both offered Agent Doe, made for her, and tried to get her to drink a mixed drink, which she declined as she does not like to drink alcohol at events unless her husband is also present.</li> <li>Agent Doe recalled DEFENDANT BJORKMAN making lewd and unwanted sexual comments to her all evening.</li> <li>The following week in April of 2019, Agent Doe attended a real estate event hosted by The Closing Table in Beverly Hills, California, where eXp agents</li> </ul>
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	42 FIRST AMENDED COMPLAINT FOR DAMAGES

- After that event, DEFENDANT BJORKMAN and DEFENDANT GOLDEN convinced Agent Doe to download Marco Polo, a messaging app they used to recruit agents.
- In mid-June of 2019, Agent Doe and her husband attended a real estate event hosted by Lab Coat Agents. DEFENDANT BJORKMAN and DEFENDANT GOLDEN were in attendance and invited her and her husband to their private suite in Coronado to recruit Agent Doe to join DEFENDANT eXp REALTY.
  While at this meeting, DEFENDANT BJORKMAN and DEFENDANT
  - GOLDEN offered Agent Doe and her husband a mixed drink. Agent Doe remembers having a few sips but then her memory goes blank. Agent Doe was later told by people in attendance that she and her husband were acting "wasted" and left the suite early in the afternoon. The next thing Agent Doe and her husband recall is waking up the next morning in their hotel room feeling incredibly ill, ashamed, and mortified that she had allowed herself to get so "drunk".
- The day after she had been drugged (which she did realize until she read Christy Lundy's September 15, 2020 Facebook post describing a similar situation), Agent Doe recalls several people making fun of her for being so intoxicated. Agent Doe later learned that DEFENDANT BJORKMAN had texted others making fun of Agent Doe for getting so wasted in his suite.

С	ase 2:23-cv-10492-AB-AGR Document 84 Filed 06/13/24 Page 44 of 76 Page ID #:592
1 2 3 4 5 6 7 8 9 10 11 12	<ul> <li>In August of 2019, still not realizing she and her husband had been drugged by DEFENDANT BJORKMAN and DEFENDANT GOLDEN, Agent Doe decided to join eXp and name DEFENDANT BJORKMAN as her sponsor.</li> <li>Soon thereafter, Agent Doe traveled to Las Vegas to attend an eXp Recruiting Event hosted by DEFENDANT BRENT GOVE at the Red Rock Resort.</li> <li>At this Recruiting Event, DEFENDANT GOLDEN was supposed to be one of DEFENDANT GOVE's speakers, but DEFENDANT GOLDEN was unable to take the stage because he was too high and too drunk to make it on stage.</li> </ul>
<ol> <li>13</li> <li>14</li> <li>15</li> <li>16</li> <li>17</li> <li>18</li> <li>19</li> <li>20</li> <li>21</li> <li>22</li> <li>23</li> <li>24</li> <li>25</li> <li>26</li> <li>27</li> <li>28</li> </ol>	<ul> <li>DEFENDANT GOVE's downline agents overdosed on cocaine and GHB in DEFENDANT GOLDEN's suite.</li> <li>Rosie Rodriguez, DEFENDANT GOLDEN'S Sponsor Agent and DEFENDANT GOVE's downline agent, knew of the drugging and overdose but discouraged the attendees from seeking medical help.</li> <li>Also at this recruiting event, male attendees in their 40s and 50s were having sex with very young women. Agent Doe told DEFENDANT eXp REALTY that some of these sexual encounters were not consensual.</li> <li>DEFENDANT eXp and DEFENDANT SANFORD took no action against DEFENDANT GOVE or DEFENDANT GOLDEN and continued to pay DEFENDANT BIORKMAN</li> </ul>
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С	ase 2:23-cv-10492-AB-AGR Document 84 Filed 06/13/24 Page 45 of 76 Page ID #:593
1 2	• In November of 2019, Agent Doe saw DEFENDANT BJORKMAN at
3	another Closing Table event, this time in Napa, California. At that event
4	DEFENDANT BJORKMAN was intoxicated and grabbed Agent Doe and
5	tried to kiss her.
6 7	• In December of 2019, Agent Doe was invited by DEFENDANT
8	BJORKMAN, DEFENDANT GOLDEN and Rosie Rodriguez to meet with
9	DEFENDANT eXp Board Member, Gene Frederick in Puerto Rico. Agent
10	Doe, Rosie Rodriguez, DEFENDANT GOLDEN, and DEFENDANT
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12 13	BJORKMAN were staying at an AIRBNB together. Agent Doe had agreed to
13	go because Rosie Rodriguez, another female, would be in attendance. On her
15	way there, Agent Doe learned that Rosie Rodriguez would not be attending
16	because she was not feeling well.
17 18	• While at the Airbnb in Puerto Rico, DEFENDANT GOLDEN and
19	DEFENDANT BJORKMAN made sexual comments, ridiculed Agent Doe
20	about her religious beliefs, and left a 5-hour energy bottle on her nightstand
21	next to her bed. Agent Doe felt so uncomfortable that she locked herself in her
22 23	
23 24	room and talked to her husband all night long. The next day she asked eXp
25	Board Member and top Alpha Agent Gene Frederick to take her to the airport
26	a day early. Agent Doe then spent the night in the airport in order to avoid
27	being in the Airbnb with DEFENDANT BJORKMAN AND DEFENDANT
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GOLDEN because she was so scared of their sexual advances, comments, and behavior.

2	behavior.		
3 4	• In early March of 2020, an eXp agent from Florida complained to Agent Doe		
5	that DEFENDANT GOLDEN tried to get her and one of her teammates to		
6			
7	"score" cocaine for the Flagler recruiting event (detailed above in Footnote		
8	25). Agent Doe immediately reported this to DEFENDANT GOLDEN'S		
9	Sponsor Agent, Rosie Rodriguez, and her response was that this was fine and		
10 11	that "boys will be boys." Not getting any help, Agent Doe went to Rosie		
11	Rodriguez's Sponsor Agent, Rick Geha. Geha didn't want to discuss the		
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14	matter with her but instead offered to "coach" her on team growth. Still not		
15	getting any assistance, Agent Doe went to Rick Geha's Sponsor Agent,		
16	DEFENDANT GOVE. DEFENDANT GOVE refused to help as he was "late		
17	for a tee time."		
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19 20	167. The Memo further details events that happened in Las Vegas and are at issue		
20	in the related action Acevedo v. eXp Realty, et al. Once, again, DEFENDANT eXp and		
22	DEFENDANT SANFORD took no action against DEFENDANT GOLDEN and continued		
23	to pay DEFENDANT BJORKMAN.		
24	168. One week after DEFENDANT eXp received a copy of the Memo, the detailed		
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26	complaint from Sims, and the detailed complaint from the agent that was raped in Las		
27 28	Vegas, as well as the notorious Facebook post, rather than taking any action against		
20	DEFENDANT BJORKMAN and DEFENDANT GOLDEN, DEFENDANT SANFORD		
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	FIRST AMENDED COMPLAINT FOR DAMAGES		

and DEFENDANT GOVE offered DEFENDANT BJORKMAN their encouragement and
 support, all while ignoring the pleas from those assaulted who were asking DEFENDANT
 eXp, DEFENDANT SANFORD, and DEFENDANT GOVE for help.

169. At that same time, DEFENDANT GOVE began to campaign actively to
 DEFENDANT SANFORD and DEFENDANT eXp on DEFENDANT BJORKMAN'S
 behalf to change DEFENDANT eXp's policies on vesting so that DEFENDANT
 BJORKMAN would be allowed to vest, lock in his Front Line Qualifying Agents
 ("FLQA"), and continue to receive his Revenue Share Income before the designated three
 year vesting mark.

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 170. Also, around the same time, DEFENDANT eXp organized a call with its
 Alpha and Beta Agents to discuss the DEFENDANT BJORKMAN situation. On that call,
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171. Ultimately, DEFENDANT SANFORD and DEFENDANT eXp, at the
 incessant encouragement from DEFENDANT GOVE, took no action against
 DEFENDANT GOLDEN and allowed DEFENDANT BJORKMAN to keep his Revenue
 Share Income despite the multiple complaints of drugging and raping and despite the fact
 that eXp had "terminated" DEFENDANT BJORKMAN'S ICA and had his licensed
 removed from eXp Realty just a few weeks prior.

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all of these allegations against DEFENDANT GOLDEN and DEFENDANT

1	BJORKMAN's arrest for sexual assault, DEFENDANT eXp and DEFENDANT			
2	BJORKMAN executed a contract to allow DEFENDANT BJORKMAN to vest early so			
3 4	that DEFENDANT SANFORD and DEFENDANT eXp could pay DEFENDANT			
5	BJORKMAN Revenue Share indefinitely (the "Accelerated Compensation Agreement").			
6 7	173. The Accelerated Compensation Agreement states:			
8	As of the Effective Date, eXp will accelerate the vesting of Agent's Revenue Share, as defined in the ICA, as if Agent had			
9	been independent sales agent with eXp for three (3) years as			
10 11	the ICA Termination Date. Agent must qualify in the jurisdiction he is domiciled in order to receive Revenue Share			
12	and maintain an active real estate license in good standing to continue to receive Revenue Share payments. For so long as			
13	agent does not affiliate with a competitor of eXp, agent will be			
14	eligible to earn eXpansion and eXponential shares. If Agent affiliates with a competitor of eXp, Agent loses his ability to			
15	earn the exponential share portion of his revenue share. In			
16	addition, if any of the following are true, eXp will cease to pay			
17	agent either the eXpanison share, eXponential share, or both: 1) Agent is convicted of a crime; 2) If Agent commits or			
18	attempts to commit or admits to committing actors of moral turpitude that are inconsistent with eXp's core values; or 3) Agent has engaged in legal action against eXp or acted in a			
19				
20	manner that facilitates legal action against eXp.			
21	174. DEFENDANT eXp and DEFENDANT SANFORD subsequently began			
22	paying the accelerated payments to DEFENDANT BJORKMAN. The first payment was			
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24	made on April 21, 2021, and the last payment was made on March 23, 2023. In total, upon			
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	FIRST AMENDED COMPLAINT FOR DAMAGES			

information and belief, DEFENDANT eXp had paid DEFENDANT BJORKMAN over
 \$1,000,000 as part of this agreement.<sup>18</sup>

3 175. In April 2024, DEFENDANT BJORKMAN filed his own lawsuit against 4 5 DEFENDANT eXp and DEFENDANT SANFORD for breach of contract based on their 6 failure to continue to pay DEFENDANT BJORKMAN under the terms of their executed 7 Accelerated Compensation Agreement on the grounds that DEFENDANT eXp knew about 8 9 the allegations against DEFENDANT BJORKMAN before it entered into the Accelerated 10 Compensation Agreement, and therefore, had no right to stop paying him based on the 11 morality clause cited above once it became public that eXp was paying DEFENDANT 12 13 BJORKMAN. See Michael Bjorkman v. eXp Realty, LLC and Glenn Sanford, Superior 14 Court of the State of Washington, Case No. 24-2-01833-32. 15

16 176. In March 2022, Fabiola Acevedo (a Plaintiff in the Acevedo matter) went to
 eXpCon where she personally told DEFENDANT SANFORD and Jason Gesing that she
 was drugged and assaulted by DEFENDANT BJORKMAN and that her entire upline was
 aware of his behavior and were silent.

177. DEFENDANT eXp REALTY sent Ms. Acevedo's request for a sponsor
 change to DEFENDANT eXp's compliance committee but declined her request because
 too much time had passed between the time she was assaulted and making her request.

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<sup>&</sup>lt;sup>28</sup> March 23, 2023 coincides with the filing of the lawsuit against DEFENDANT SANFORD. *See Acevedo v. eXp Realty*.

178. In April 2022, Felicia Gentry, an eXp agent, eXp's Director and Leader of
 Diversity and Inclusion for eXp, and eXp Board Member addressed eXp's Board of
 Directors to discuss the multiple complaints brought by eXp agents, all independently
 reporting that they had been drugged and assaulted by DEFENDANT BJORKMAN and
 DEFENDANT GOLDEN.

8 179. In her address to the Board of Directors, Ms. Gentry complained that
 9 DEFENDANT eXp REALTY only conducted an internal investigation that lacked
 10 independence.

12 180. Ms. Gentry sought the advice of outside counsel from a law firm in Dallas,
13 Texas asking what to do when DEFENDANT eXp REALTY did not take any action. This
14 law firm suggested they do an outside investigation; however, Ms. Gentry was told by
16 DEFENDANT eXp that it was not necessary and that DEFENDANT eXp REALTY would
17 be handling the investigation internally. Ms. Gentry was one of the first Board Members
19 ever not to be asked back to the Board for a second term.

181. Ms. Gentry also complained to the Board of Directors about its inconsistent
 decisions to let some victims be allowed to switch sponsors but others, like Ms. Acevedo,
 not be allowed the same courtesy.

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  after learning about the assaults:
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1. Launch an independent investigation;

2. Change the sponsorship for victims;

С	ase 2:23-cv-10492-AB-AGR Document 84 Filed 06/13/24 Page 51 of 76 Page ID #:599		
1	3. Create an internal and external statement supporting a zero-tolerance		
2	policy for sexual harassment and sexual assault;		
3	4. Create an independent whistleblower hotline process for staff and agents to		
4	confidentially report complaints;		
6			
7	5. Change the Revenue Share policy that would prohibit terminated agents		
8	from continuing to financially benefit from the Revenue Share plan;		
9 10	6. Encourage inclusion; and		
10 11	7. Proactively support women in the company.		
12	183. DEFENDANT eXp REALTY ignored Ms. Gentry's recommendations;		
13	however, years later, after the Acevedo lawsuit was filed, DEFENDANT SANFORD		
14	announced his own server Deint Dien to address served homeoment and served served tot		
15 16	announced his own seven Point Plan to address sexual harassment and sexual assault at		
10	eXp. It was the exact plan Ms. Gentry had proposed two years earlier.		
18	184. On March 20, 2023, DEFENDANT SANFORD addressed the allegations set		
19	forth in Acevedo v. eXp Realty and made the following public statement which was posted		
20	to YouTube:		
21	This is a kind of a tough week, obviously, you know, many of		
22 23	you have seen some of the news that's been out, some of you		
24	Bjorkman and David Golden] one [Bjorkman] who we released		
25	a few years ago when this came to light as a potential challenge. And, then we actually <i>suspended</i> another agent [Golden]		
26	yesterday [March 19, 2023], based on you know, I actually read through, and I know, many of the leadership team, and many		
27	others read through the civil complaint. <i>And there were things</i>		
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	FIRST AMENDED COMPLAINT FOR DAMAGES		

*that I was not aware of being alleged*,<sup>19</sup> and, and things that that were there, that the obvious first step as an organization is to distance ourselves from that, pending the outcome of internal investigation, also attending the outcome of the civil suit.

We took action a few years ago, immediately released [DEFENDANT BJORKMAN] when this was coming to a head, and as we were getting internal facts, we've got, you know, we have internal compliance committee that had reviewed the information back then, and the decision was made at that point, that, that we needed to release [DEFENDANT BJORKMAN] and [DEFENDANT BJORKMAN] needed to deal with the issue that they were having to deal with, because of actions or alleged actions that they had, had taken and or participated in.

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We do not take sexual assault, or even the potential of sexual assault, we take that very seriously.... And as, as the largest real estate brokerage, we also need to put in new processes and paths for how to address these types of, of issues. So, you know, *a lot of this has been in the last 48 hours, because the press release*....

\*\*\*\*

But we are going to be making a lot more overt in fact, later on today in Workplace we're going to be sharing some additional resources, phone numbers, whistleblower hotlines, and then also we are also setting up a task force made up exclusively of women to actually help design processes for us so that we can really address the needs that are unique in what is perceived and probably likely is a fairly male dominated industry.

And, you know, how do we level the playing field so that you've got the resources and the access and the abilities to have things address changed, etc. that need to, so that you can feel like you can be in places where maybe you don't feel as safe as you should?

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<sup>19</sup> There were no new allegations set forth in the *Acevedo* Complaint that was not already known to DEFENDANT SANFORD and DEFENDANT eXp.

ase 2:23-cv-10492-AB-AGR Document 84 Filed 06/13/24 Page 53 of 76 Page ID #:601		
****		
We do need to continually go back and fix the things that we		
should have fixed in the past. And, and fix them as we continue to scale and grow.		
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For anybody who was a victim, we want to make sure that you're in, you have some way to address inside of EXP, so that		
you can get some resolution of some sort without resulting, you		
know, having to go to the legal system.		
<u>CONSTRUCTIVE KNOWLEDGE/ SHOULD HAVE KNOWN/</u> WILLFUL BLINDNESS		
185. DEFENDANT GOLDEN AND DEFENDANT BJORKMAN had a		
widespread reputation, even prior to joining eXp, of drugging and assaulting women.		
DEFENDANT GOVE, SANFORD, GOLDEN, AND BJORKMAN had worked for		
Remax and/or Keller Williams for years prior to eXp's existence. It was a small		
community in which DEFENDANT GOLDEN and DEFENDANT BJORKMAN'S		
REPUTATION proceeded them.		
186. Many Alpha Agents and employees, including DEFENDANT GOVE, were		
present at events where women were drugged and assaulted.		
187. Upon information and believe, prior to the implementation of DEFENDANT		
eXp's seven-point plan, DEFENDANT eXp had no known sexual assault		
reporting/complaint handling policies for its agents or event attendees.		
reporting comptaint nationing policies for its agents of event attendees.		
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FIRST AMENDED COMPLAINT FOR DAMAGES		

188. Upon information and belief, DEFENDANT eXp had a history of permissible
 behaviors for employees/agents/presidents who sexually assaulted/harassed woman.

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189. Upon information and belief, NDA's were used to silence survivors of
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sexually assault and employees who attempted to investigate/speak out were fired.

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190. Upon information and belief, there was no training for eXp employees/agents
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190. Upon information and belief, there was no training for eXp employees/agents
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 191. At the time of the alleged incidents as described in this complaint,
 12
 DEFENDANT eXp had no policy against the use of drugs and alcohol during recruitment
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 events both sponsored and non-sponsored by eXp. As of the date of this complaint that
 policy has changed.

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 192. In 2020, DEFENDANT eXp REALTY had no process or policy for its agents
 17
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 to report sexual harassment or sexual assault.

19 193. Despite not having any process or policy in place to handle agent complaints,
 20 multiple eXp agents complained to DEFENDANT eXp about DEFENDANT GOLDEN
 21 and DEFENDANT BJORKMAN drugging and raping agents, yet DEFENDANT eXp took
 23 no meaningful action against DEFENDANT GOLDEN and insufficient action against
 24 DEFENDANT BJORKMAN.

194. All DEFENDANTS' actions toward complainants of sexual assault have
 demonstrated a conscious disregard for the safety of all women agents in the presence of

DEFENDANT GOLDEN and DEFENDANT BJORKMAN and individuals capable of
 similar behavior that likewise is and has been regularly ignored by the Company.

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BENEFIT TO DEFENDANTS eXp, SANFORD, and GOVE 195. DEFENDANT eXp, SANFORD, and GOVE stood to benefit financially if Ms. Roberts moved into DEFENDANT GOLDEN's Revenue Share Group.

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196. DEFENDANT GOLDEN was very clear that he would only help Ms. Roberts
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 197. DEFENDANT GOLDEN and DEFENDANT GOVE both believed that Ms.
 12
 Roberts would be DEFENDANT eXp's next Alpha Agent, as was evidenced by all the
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198. By adding another Alpha Agent to their ranks, DEFENDANT GOVE,
 DEFENDANT SANFORD, and DEFENDANT eXp would financially benefit as it is the
 Alpha Agents who disproportionately generate income into DEFENDANT eXp's Revenue
 Share Plan, of which DEFENDANT GOVE and DEFENDANT SANFORD are two of the
 primary beneficiaries.

199. DEFENDANT GOVE, acting in concert with DEFENDANT GOLDEN,
 attempted to entice Ms. Roberts to join DEFENDANT GOLDEN'S Revenue Share Group.
 200. Although Ms. Roberts was already in DEFENDANT GOVE's downline via
 Chris Bear, DEFENDANT GOVE knew that under Chris Bear (who wanted all the
 FLQA's in his region for himself), Ms. Roberts did not stand a chance at becoming an
 Alpha Agent despite having the "it" factor, but with DEFENDANT GOLDEN'S and

DEFENDANT GOVE's support, Ms. Roberts would become one of the next Alpha
 Agents; an act from which they, as well as DEFENDANTs eXp and SANFORD would
 receive a direct financial benefit.

5 201. Thus, DEFENDANT GOVE, along with DEFENDANT GOLDEN, began a
 6 high-pressure campaign to get Ms. Roberts to join DEFENDANT GOLDEN's Revenue
 7 8 Share Group where she would be taught to become an Alpha Agent.

9 202. The benefit of such a move, would also provide a financial benefit to
 10 DEFENDANT SANFORD as he is Agent #1 in DEFENDANT eXp's Revenue Share
 12 pyramid.

203. As a result of the enticement by DEFENDANT GOVE, and promises made by
DEFENDANT GOLDEN of career advancement, monetary success, and "love-bombing",
Ms. Roberts had the intention of naming DEFENDANT GOLDEN as her Sponsor Agent.
It was because of the concern for Ms. Roberts by her business partner that this pursuit was
ultimately halted.

**AGENCY and CONTROL** 

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204. DEFENDANT GOLDEN AND DEFENDANT BJORKMAN were agents of
 DEFENDANTS GOVE, eXp, and SANFORD in their efforts to recruit more real estate
 agents into eXp's Revenue Share Plan.

26 205. As agents participating in DEFENDANT eXp REALTY's Revenue Share
 27 Plan, DEFENDANT GOLDEN and DEFENDANT BJORKMAN were required to follow
 28

certain policies and procedures pursuant to, among other things, the Independent
 Contractor Agreement ("ICA").

3 206. Per the ICA, DEFENDANT GOLDEN and DEFENDANT BJORKMAN 4 5 were required to use the eXp brand in their marketing and recruiting 6 efforts/emails/communications/branding. 7 207. Per the ICA, all DEFENDANTs were required to be active members of the 8 9 National Association of Realtors ("NAR"). 10 208. Per the ICA, DEFENDANT eXp REALTY has the right to prevent 11 DEFENDANT GOLDEN and DEFENDANT BJORKMAN from manipulating the 12

Revenue Share Plan by adding agents to their downline for the purpose of artificially
 qualifying that eXp Agent as an FLQA.

209. With respect to the REVENUE SHARE PLAN, DEFENDAND GOLDEN
and DEFENDANT BJORKMAN were required to follow The Revenue Share Plan
guidelines that are attached to the ICA.

20 210. DEFENDANT GOLDEN and DEFENDANT BJORKMAN in their 21 employment were required to follow a set of policies in their retention of prospective 22 23 agents and their ultimate retention. These included, but were not limited to, the 24 requirement of a potential new agent to sign an "ICA" with their name listed as the 25 Sponsor; the inability for sponsor change without 100 percent agreement of all agents in an 26 27 upline; and the requirement for each agent to pay a one-time fee of \$1,000 to facilitate a 28 change of sponsorship; the payment of monthly fees which included: Sign-up Fees,

Technology Fee, eXp University Tuition, Broker Review Fee, Risk Management Fee,
 Transaction Fee, Revenue Share Participation Fee.

3 211. DEFENDANT GOLDEN and DEFENDANT BJORKMAN, like other eXp 4 5 agents, were automatically enrolled in the eXp Revenue Share Plan, Per Addendum B in 6 the eXp Revenue Share Plan. 7 212. DEFENDANT GOLDEN and DEFENDANT BJORKMAN, like other agents, 8 9 were required to sign the Agent Equity Program Participation Election Form allowing eXp 10 World Holdings, Inc. to issue shares at their discretion of the restricted common stock to 11 the Company's agents and brokers. 12 13 213. DEFENDANT eXp could terminate DEFENDANT GOLDEN and 14 DEFENDANT BJORKMAN at will per their ICA. 15 16 214. DEFENDANT GOLDEN and DEFENDANT BJORKMAN were required to 17 be licensed Real Estate Agents, but no special skill was required in the recruitment aspect 18 of the multi-level-marketing aspect. 19 20 215. The services rendered by DEFENDANT GOLDEN and DEFENDANT 21 BJORKMAN as "Alpha agents" was integral to the eXp business model as discussed 22 23 supra. Without this role, DEFENDANT eXp, and its multi-level marketing model fails. 24 25 VICARIOUS LIABILITY 26 Through the acts and omissions described throughout this First Amended 216. 27 Complaint, the eXp Defendants exercised or retained the right to exercise systematic and 28 58 FIRST AMENDED COMPLAINT FOR DAMAGES

day-to-day control over the means and methods used by DEFENDANT GOLDEN and
 DEFENDANT BJORKMAN when enticing agents to switch their Sponsor agent.

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217. The eXp Defendants are vicariously liable for the TVPRA violations of
5
DEFENDANT BJORKMAN and DEFENDANT GOLDEN.

6 218. DEFENDANT GOVE, DEFENDANT SANFORD, and DEFENDANT eXp
 7 8 REALTY, instructed, required, and enabled DEFENDANT BJORKMAN and
 9 DEFENDANT GOLDEN on the means and methods on how to entice agents and how to
 10 join DEFENDANT eXp REALTY's pyramid, and more specifically, how to join their
 12 personal downline within the pyramid.

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 219. DEFENDANT GOVE, DEFENDANT SANFORD, and DEFENDANT eXp
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 REALTY provided DEFENDANT BJORKMAN and DEFENDANT GOLDEN with
 16
 scripts, tools, and training on how to recruit agents into DEFENDANT eXp's Revenue
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19 220. DEFENDANT eXp requires all of its agents, including DEFENDANT
 20 BJORKMAN and DEFENDANT GOLDEN to follow the eXp AGENT ATTRACTION
 21 Best Practices Guide, the eXp Agent Attraction Success Strategy, and eXp REALTY's
 23 Policies and Procedures; DEFENDANT eXp controls all of its agents with respect to
 24 recruitment.

26 221. DEFENDANT eXp required that DEFENDANT BJORKMAN and
 27 DEFENDANT GOLDEN use its branding and logos, provided them with databases, access
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to its computer systems, company websites, forms, and documents; all of which they were
required to use.

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222. DEFENDANT GOLDEN and DEFENDANT BJORKMAN were agents of
5
DEFENDANT eXp REALTY.

6 223. Likewise, DEFENDANT BJORKMAN and DEFENDANT GOLDEN relied 7 on DEFENDANT GOVE, DEFENDANT SANFORD, and DEFENDANT eXp 8 9 REALTY's methods and instructions when actively recruiting agents for eXp REALTY. 10 224. DEFENDANT GOVE, DEFENDANT SANFORD and DEFENDANT eXp 11 REALTY taught DEFENDANT BJORKMAN and DEFENDANT GOLDEN that the key 12 13 to "Agent Attraction", i.e., recruitment into the eXp REALTY pyramid, is to project an 14 image of success – both personally and professionally. 15 16 225. DEFENDANT eXp REALTY went to great lengths to showcase the success 17 and wealth of its top influencers in order to convince others to join the pyramid and to 18

attain the same level of prosperity. This tactic often included top agents sharing pictures of
 their yachts, airplanes, vacation properties, and how much money they were making
 monthly due to their participation in the pyramid.

23 226. DEFENDANT GOVE personally trained DEFENDANT GOLDEN and
 24 DEFENDANT BJORKMAN on how to attract agents to eXp REALTY; in fact,
 26 DEFENDANT GOLDEN stated in a video with DEFENDANT GOVE, that he called on
 27 DEFENDANT GOVE and other top eXp agent Influencers, "a million times" to get
 28 training help.

1 227. This training included inviting agents to events held at beautiful, exotic 2 locations, which successful real estate agents attended to "rub shoulders" with the big 3 Influencers or Agent Attractors, essentially the "Who's Who" in real estate and with whom 5 they were encouraged to develop relationships, as well as to be trained and to learn how to 6 hone well-oiled recruitment techniques utilized by higher ups at eXp REALTY. 7 228 Using what they learned from DEFENDANT COVE. DEFENDANT

8 228. Using what they learned from DEFENDANT GOVE, DEFENDANT
 9 SANFORD, and DEFENDANT eXp REALTY, DEFENDANTS BJORKMAN and
 10 GOLDEN also went to great lengths to showcase themselves as successful businessmen
 11 and leaders in the real estate industry by speaking at eXp REALTY events and hosting eXp
 13 REALTY recruitment events.

15 229. DEFENDANT GOVE was keenly aware of the methods DEFENDANTS
 16 BJORKMAN and GOLDEN used at their recruitment events.

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 230. DEFENDANT GOVE, DEFENDANT SANFORD and DEFENDANT eXp
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 REALTY maintained and controlled DEFENDANT BJORKMAN and DEFENDANT
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THE VENTURE

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 231. DEFENDANT eXp REALTY, created by DEFENDANT GLENN
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 231. DEFENDANT eXp REALTY, created by DEFENDANT GLENN
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1	232. The venture at issue centers around the recruitment of agents into		
2	DEFENDANT eXp REALTY's Revenue Share Program (also referred to as the "multi-		
3 4	level marketing" or "pyramid scheme"). <sup>20</sup>		
5	233. For this pyramid scheme to work, continuous recruitment of new agents is		
6	essential, without which it will collapse. To fund this pyramid scheme, each recruited agent		
7 8	must pay a monthly fee of \$85.00, which amounts to \$1,020.00 a year.		
9	234. As of November 2023, DEFENDANT eXp REALTY currently has more than		
10	89,000 agents worldwide, nearly a quarter of those agents participate in the Revenue Share		
11 12	plan.		
12			
14	235. DEFENDANT GOVE is a central figure in the pyramid scheme by virtue of		
15	his personal downline of agents that make up nearly 80% of the agents in the Revenue		
16 17	Share plan.		
18	236. DEFENDANT GOLDEN and DEFENDANT BJORKMAN are two of		
19	DEFENDANT GOVE'S top recruiters in his downline and represent a significant portion		
20	of DEFENDANT GOVE'S Revenue Share income.		
21 22	237. Because DEFENDANT GOLDEN and DEFENDANT BJORKMAN were		
23	two of DEFENDANT GOVE, DEFENDANT SANFORD, and DEFENDANT eXp		
24	REALTY's top recruiters, they financially benefitted from the recruitment activities of		
25 26	DEFENDANT GOLDEN and DEFENDANT BJORKMAN.		
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	<sup>20</sup> <u>https://www.sec.gov/oiea/investor-alerts-bulletins/investor-alerts-ia-pyramid</u>		
	62		
	FIRST AMENDED COMPLAINT FOR DAMAGES		

С	ase 2:23-cv-10492-AB-AGR Document 84 Filed 06/13/24 Page 63 of 76 Page ID #:611		
1 2	<u>Count I</u> Violation of 18 U.S.C. § 1591 Against DEFENDANT GOLDEN		
3 4	238. PLAINTIFF realleges paragraphs 1 to 237 as if fully set forth herein.		
5	239. On two occasions in February, 2020, DEFENDANT GOLDEN and		
6 7	DEFENDANT GOVE enticed Ms. Roberts to travel to Las Vegas, Nevada from Florida for		
8	the purpose of attending an eXp recruiting event.		
9	240. While in Las Vegas, DEFENDANT GOLDEN made promises to Ms. Roberts		
10 11	that he would help her with her career, provide her with financial security, and take care of		
12	her financially.		
13	241. DEFENDANT GOLDEN used those promises to engage Ms. Roberts into		
14 15	committing sexual acts with him.		
16	242. As part of his recruiting efforts, DEFENDANT GOLDEN continued to try to		
17 18	recruit Ms. Roberts into his downline so that he could receive a financial benefit from her		
19	commissions and her downline's commissions in the revenue share pyramid.		
20	243. At this time when DEFENDANT GOLDEN had approximately 800 agents in		
21 22	his downline, Ms. Roberts was still an emerging influencer. Ms. Roberts hoped to increase		
$\frac{23}{23}$ her agent count in order to reach the highest Influencer status at eXp REALTY			
24 25	DEFENDANT GOLDEN's status.		
26	244. On or around February 24, 2020, DEFENDANT GOLDEN traveled in		
27	interstate commerce to Florida for the stated purpose of assisting an eXp REALTY Agent		
28	host an eXp recruiting event.		
	63		
	FIRST AMENDED COMPLAINT FOR DAMAGES		

1	245.	DEFENDANT GOLDEN invited Ms. Roberts to attend the event which was	
2	held at the Hard Rock Hotel in Daytona, Florida.		
3 4	246.	DEFENDANT GOLDEN continued to pressure Ms. Roberts to select him as	
5	her sponsori	ng agent so that he would receive a financial benefit from her agent count,	
6	· · · · · ·	e e d'han darralia d'a commissione in the Decome Chans new id	
7	commission	s, and her downline's commissions in the Revenue Share pyramid.	
8	247.	DEFENDANT GOLDEN planned prior to the event to have GHB delivered to	
9	the Hard Ro	ck Hotel.	
10	248.	During this event, DEFENDANT GOLDEN used fraud to get Ms. Roberts to	
11			
12	lake a subsia	ance that rendered her incapacitated for the purpose of engaging her in a sex act	
13 14	with him.		
15	249.	DEFENDANT GOLDEN committed a sexual act with Ms. Roberts without	
16	her knowled	ge or consent due to her being incapacitated.	
17 18	250.	Upon information and belief, DEFENDANT GOLDEN surreptitiously took	
19	highly valua	ble videos and pictures of Ms. Roberts while she was drugged without her	
20	consent.		
21			
22		Count II Violation of 18 U.S.C. § 1591	
23		Against DEFENDANT BJORKMAN	
24 25	251.	PLAINTIFF realleges paragraphs 1 to 250 as if fully set forth herein.	
25 26	252.	On or around February 24, 2020, DEFENDANT BJORKMAN traveled in	
27	interstate co	mmerce to Florida for the stated purpose of assisting an eXp REALTY Agent	
28	host an eXp recruiting event.		
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		FIRST AMENDED COMPLAINT FOR DAMAGES	

253. DEFENDANT BJORKMAN knew that DEFENDANT GOLDEN invited Ms. 1 2 Roberts to attend the event which was held at the Hard Rock Hotel in Daytona, Florida. 3 254. DEFENDANT BJORKMAN also knew that DEFENDANT GOLDEN 4 5 arranged to have a delivery of GHB made to their hotel for the purpose of drugging Ms. 6 Roberts so that they could both engage her in sex acts. 7 255. It was the practice of DEFENDANT GOLDEN that once he was able to 8 9 convince an agent to select him as his sponsor, he would then convince the agent to instead 10 name DEFENDANT BJORKMAN as the agent's sponsor. By doing so, both 11 DEFENDANT GOLDEN and BJORKMAN would financially benefit; DEFENDANT 12 13 GOLDEN would financially benefit because he made more money from agents that are 14 two instead of one tier beneath him; DEFENDANT BJORKMAN would financially 15 16 benefit because he would gain another agent in his downline. 17 256. Though ultimately unsuccessful in getting Ms. Roberts to change her sponsor, 18 both DEFENDANT BJORKMAN and DEFENDANT GOLDEN fraudulently caused Ms. 19 20 Roberts to engage in sexual contact for the purpose of using that relationship to get Ms. 21 Roberts to change her sponsor which would financially benefit both DEFENDANT 22 23 BJORKMAN and DEFENDANT GOLDEN. 24 Count III 25 Participating in a Venture in Violation of 18 U.S.C. § 1595 Against DEFENDANTS EXP REALTY, SANFORD, AND GOVE 26 27 257. PLAINTIFF realleges paragraphs 1 to 256 as if fully set forth herein. 28 65 FIRST AMENDED COMPLAINT FOR DAMAGES

258. DEFENDANT GOLDEN and DEFENDANT BJORKMAN are two of 1 2 DEFENDANT eXp REALTY's top recruiters, whereby DEFENDANT eXp REALTY, 3 DEFENDANT SANFORD, AND DEFENDANT GOVE share in the common purpose of 4 5 allowing DEFEDANT BJORKMAN and DEFENDANT GOLDEN to recruit by any 6 means necessary to secure and to maintain agents, and thus receive, a direct financial 7 benefit from DEFENDANT BJORKMAN and DEFENDANT GOLDEN's recruitment of 8 9 new agents into all of their common downline. 10 259. DEFENDANT eXp REALTY, DEFENDANT SANFORD, and 11 DEFENDANT GOVE participated in a Venture with DEFENDANT GOLDEN and 12 13 DEFENDANT BJORKMAN by promoting DEFENDANT BJORKMAN and 14 DEFENDANT GOLDEN's recruitment efforts, which included luring agents to attend 15 16 recruitment events with promises of career advancement. 17 260. DEFENDANT eXp REALTY, DEFENDANT SANFORD, AND 18 DEFENDANT GOVE received monetary gain from DEFENDANT BJORKMAN and 19 20 DEFENDANT GOLDEN's recruitment activities. 21 261. DEFENDANT eXp REALTY, DEFENDANT SANFORD, AND 22 23 DEFENDANT GOVE had the potential to benefit in a significant financial way from 24 DEFENDANT GOLDEN'S attempt to have Ms. Roberts make him her sponsor. 25 262. DEFENDANT eXp REALTY, DEFENDANT SANFORD, AND 26 27 DEFENDANT GOVE knew or should have known that DEFENDANT GOLDEN and 28 DEFENDANT BJORKMAN used drugs to sexually assault eXp REALTY real estate 66

agents and prospective eXp REALTY real estate agents at eXp REALTY Recruitment
 Events.

3 263. After having actual knowledge of DEFENDANT BJORKMAN and 4 5 DEFENDANT GOLDEN's illegal conduct, DEFENDANT eXp REALTY, DEFENDANT 6 SANFORD, AND DEFENDANT GOVE continued to endorse, to support and to promote 7 DEFENDANT GOLDEN's and DEFENDANT BJORKMAN's recruiting efforts as a 8 9 means to continue receiving a financial benefit from DEFENDANT BJORKMAN and 10 DEFENDANT GOLDEN's activities. 11 12 **Count IV Sexual Battery** 13 Against DEFENDANT BJORKMAN, DEFENDANT GOLDEN, DEFENDANT 14 **KEENAN: and DEFENDANT SHERRARD** 15 264. PLAINTIFF realleges paragraphs 1 to 263 as if fully set forth herein. 16 265. Through their conduct, DEFENDANT BJORKMAN, DEFENDANT 17 18 GOLDEN, DEFENDANT KEENAN, and DEFENDANT SHERRARD placed Ms. 19 Roberts in a state of perpetual fear of imminent, unwanted, physical, and sexual contact. 20 21 266. Through conduct including, but not limited to, the conduct describing the 22 sexual assault of Ms. Roberts, DEFENDANT BJORKMAN, DEFENDANT GOLDEN, 23 DEFENDANT KEENAN, and DEFENDANT SHERRARD intentionally and unlawfully 24 25 touched Ms. Roberts without her consent. 26 27 28 67 FIRST AMENDED COMPLAINT FOR DAMAGES

267. This unwanted and unlawful, sexual physical touching caused Ms. Roberts to
 suffer great anxiety about the possibility of further unwanted sexual touching and sexual
 assault.

268. Ms. Roberts did not consent to any of the above-described contact.

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6 269. As a result of DEFENDANT BJORKMAN, DEFENDANT GOLDEN, 7 DEFENDANT KEENAN, and DEFENDANT SHERRARD'S conduct, Ms. Roberts 8 9 suffered legally compensable harm, including pain and suffering, loss of enjoyment of life, 10 mental anguish, injury to reputation, humiliation, emotional distress damages, and costs of 11 medical treatment necessary to address the psychological damages caused by 12 13 DEFENDANT BJORKMAN, DEFENDANT GOLDEN, DEFENDANT KEENAN, and 14 DEFENDANT SHERRARD'S conduct. 15 16 Count V **Civil Battery** 17 Against DEFENDANT BJORKMAN, DEFENDANT GOLDEN, AND 18 **DEFENDANT KEENAN** 19 270. Ms. Roberts realleges paragraphs 1 to 269 as if fully set forth herein. 20 Through their conduct, DEFENDANT BJORKMAN, DEFENDANT 21 271. 22 GOLDEN, and DEFENDANT KEENAN intentionally drugged Ms. Roberts without her 23 knowledge or consent with the intent to harm/touch and did harm/touch Ms. Roberts. 24 25 272. By intentionally drugging Ms. Roberts, DEFENDANT BJORKMAN, 26 DEFENDANT GOLDEN, and DEFENDANT KEENAN, caused Ms. Roberts to 27 unknowingly ingest a drug that would render her unable to provide consent to be touched. 28 68 FIRST AMENDED COMPLAINT FOR DAMAGES

1	273. DEFENDANT BJORKMAN, DEFENDANT GOLDEN, and DEFENDANT	
2	KEENAN all caused Ms. Roberts to suffer harm and offense through the unwanted	
3 4	touching. DEFENDANT BJORKMAN, DEFENDANT GOLDEN, DEFENDANT	
5	KEENAN'S actions in causing Ms. Roberts to consume a drug without her knowledge or	
6 7	consent in order to be touched, would be offensive to a reasonable person.	
8	274. As a direct and proximate result of DEFENDANT BJORKMAN,	
9	DEFENDANT GOLDEN, and DEFENDANT KEENAN's actions, Ms. Roberts has	
10 11	suffered losses including, but not limited to, past and future medical expenses, loss of	
12	income, pain and suffering, mental anguish, embarrassment, humiliation, and emotional	
13 14	distress.	
14	275. In causing Ms. Roberts to consume a drug without her knowledge or consent,	
16	DEFENDANT BJORKMAN, DEFENDANT GOLDEN, and DEFENDANT KEENAN	
17 18	acted intentionally, for an evil motive, and with reckless indifference Ms. Robert's right to	
19	be free from harmful or offensive contact. Accordingly, Ms. Roberts is entitled to punitive	
20 21	damages in addition to economic and noneconomic relief.	
22	Count VI	
23	Intentional Infliction of Emotional Distress Against DEFENDANT BJORKMAN, DEFENDANT GOLDEN, and DEFENDANT	
24	KEENAN	
25	276. Ms. Roberts realleges paragraphs 1 to 275 as if fully set forth herein.	
26 27	277. DEFENDANT BJORKMAN, DEFENDANT GOLDEN, and DEFENDANT	
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	69	
	FIRST AMENDED COMPLAINT FOR DAMAGES	

278. DEFENDANT BJORKMAN, DEFENDANT GOLDEN, and DEFENDANT
 KEENAN intentionally caused Ms. Roberts' emotional distress by subjecting her to
 forceful sexual touching and assault, and other actions taken with reckless disregard of
 PLAINTIFF's emotional well-being.
 270 As a result of DEFENDANT PLOPKMAN, DEFENDANT COLDEN, and

279. As a result of DEFENDANT BJORKMAN, DEFENDANT GOLDEN, and
 DEFENDANT KEENAN's conduct, Ms. Roberts suffered legally compensable emotional
 distress, and is entitled to reimbursement for all costs associated with the treatment of the
 severe emotional distress inflicted by DEFENDANT BJORKMAN, DEFENDANT
 GOLDEN, and DEFENDANT KEENAN.

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Count VII Negligent Hiring, Retention, and Supervision Against DEFENDANT eXp REALTY and DEFENDANT SANFORD 281. Plaintiff realleges paragraphs 1 to 280 as if set forth fully herein. 282. DEFENDANT eXp REALTY and DEFENDANT SANFORD retained

<sup>23</sup> DEFENDANT GOLDEN and DEFENDANT BJORKMAN.

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 283. DEFENDANT GOLDEN and DEFENDANT BJORKMAN were under the
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 283. DEFENDANT GOLDEN and DEFENDANT BJORKMAN were under the

a. Per the Independent Contractor Agreement ("ICA") DEFENDANT GOLDEN and DEFENDANT BJORKMAN were only allowed to work as "Real Estate

Salesperson" or other such equivalent title as the state recognizes (i.e., broker, qualifying broker, principal broker, licensee, etc.) exclusively for the Company". (emphasis added).

- b. With respect to the Sale of Real Estate the Control of eXp included but was not limited to the following: Duties set forth in the ICA related to the sale of home which included listing properties for sale under the eXp Realty brokerage brand, promptly uploading adding all listing contracts, purchase contracts, leases, referrals and any other transaction documentation into the transaction management system within two business days of execution date; the solicitation and marketing necessary to generate new listings or generating new buyers; such other services pertaining to the real estate business of the Company; ensuring all fees, commissions or other compensation earned by Contractor in connection with the sale, lease or rental of real estate and any interest therein or service in relation thereto are made payable to the Company." If an Agent has not completed and closed three residential real estate sales in the state they were licensed in prior to joining eXp they are automatically enrolled in the eXp Mentor Program Agreement.
  - c. DEFENDANT GOLDEN and DEFENDANT BJORKMAN were required to use the eXp brand in their marketing and recruiting efforts/emails/communications/branding.
  - d. With respect to the REVENUE SHARE PLAN, DEFENDAND GOLDEN and DEFENDANT BJORKMAN were required to follow The Revenue Share Plan guidelines are attached to the ICA and required to be executed and acknowledged by all Agents.
  - e. DEFENDANT GOLDEN and DEFENDANT BJORKMAN in their employment were required to follow a set of policies in their retention of prospective agents and their ultimate retention. These included, but were not

1		limited to the requirement of a potential new agent to sign an "ICA" with their
2		name listed as the Sponsor; the inability for sponsor change without 100
3		percent agreement of all agents in an upline and the requirement for each
4		agent to pay an on-time fee of \$1,000 to facilitate a change of sponsorship;
5		Monthly fees which included: sign-up Fees, Technology Fee, eXp University
6		Tuition, Broker Review Fee, Risk Management Fee, Transaction Fee,
7		Revenue Share Participation Fee.
8	f.	DEFENDANT GOLDEN and DEFENDANT BJORKMAN, like other agents
9		were automatically enrolled in the eXp Revenue Share Plan, Per Addendum B
10		in the eXp Revenue Share Plan.
11	g.	DEFENDANT GOLDEN and DEFENDANT BJORKMAN, like other agents
12		were required to sign the Agent Equity Program Participation Election Form
13		allowing eXp World Holdings, Inc. to issue shares at their discretion of the
14		restricted common stock to the Company's agents and brokers.
15	h.	DEFENDANT GOLDEN and DEFENDANT BJORKMAN (include section
16		on insurance requirements)
17 18	284.	DEFENDANT GOLDEN and DEFENDANT BJORKMAN had the
	opportunity	for profit and loss depending on their managerial skill.
20		
21	i.	DEFENDANT GOLDEN and DEFENDANT BJORKMAN increased profit
22		based on their role as "Apex Agents"
23	J.	Being an "Apex Agent" means being successful in recruiting new agents that
24	295	they enticed based on their flashy recruiting efforts.
25	285.	eXp could terminate DEFENDANT GOLDEN and DEFENDANT
26 BJORKMAN at will per their ICA.		N at will per their ICA.
27	k.	The "ICA" indicates that there was the potential for "significant financial loss.
28	1.	"Significant financial loss" is defined to include but not be limited to pending
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		FIRST AMENDED COMPLAINT FOR DAMAGES

transactions, revenue share and stock awards."

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286. DEFENDANT GOLDEN and DEFENDANT BJORKMAN were required to be licensed Real Estate Agents, but no special skill was required in the recruitment aspect of the multi-level-marketing aspect. 5

6 287. The services rendered by DEFENDANT GOLDEN and DEFENDANT 7 BJORKMAN as "Alpha agents" was integral to the eXp business model as discussed 8 supra. Without this role, eXp, and its multi-level marketing model fails. 9

10 288. DEFENDANT GOLDEN and DEFENDANT BJORKMAN were unfit to 11 perform the work for which they were retained. 12

13 289. DEFENDANT eXp REALTY and DEFENDANT SANFORD knew or should 14 have known that DEFENDANT GOLDEN and DEFENDANT BJORKMAN were and/or 15 became unfit and that this unfitness created a particular risk to others. These 16 17 DEFENDANTS knew of each other well before their employment of DEFENDANT eXp 18 REALTY, as such they knew of should have known about DEFENDANT BJORKMAN 19 and DEFENDANT GOLDEN's behavior prior to hiring. (DEFENDANT SANFORD, 20 21 DEFENDANT GOVE and DEFENDANT GOLDEN all knew each other from Keller 22 Williams and DEFENDANT GOLDEN knew DEFENDANT BJORKMAN from the Real 23 24 Estate Owned market).

25 290. DEFENDANT GOLDEN and DEFENDANT BJORKMAN's unfitness 26 harmed Ms. Roberts; and 27

С	ase 2:23-cv-1	L0492-AB-AGR Document 84 Filed 06/13/24 Page 74 of 76 Page ID #:622						
1	291.	DEFENDANT eXp REALTY and DEFENDANT SANFORD's negligence in						
2	hiring/supervising/and retaining DEFENDANT GOLDEN and DEFENDANT							
3 4	BJORKMAN was a substantial factor in causing Ms. Roberts' harm.							
5		COUNT VIII						
6 7	TORTIOUS INTERFERENCE Against Defendant Gove							
8 9	292.	Plaintiff realleges paragraphs 1 to 291 as if set forth fully herein.						
10	293.	On January 6, 2021, Eugene Crocket signed an ICA to join eXp Realty and						
11 12	named Ms. Roberts as his Sponsor Agent.							
13	294.	DEFENDANT GOVE knew of the contract.						
14	295.	Euguene Crocket is Ms. Roberts most prolific recruiter and is the primary						
15 16	source of her Revenue Share Income.							
17	296.	Upon information and belief, in an attempt to harm Ms. Roberts,						
18 19	DEFENDANT GOVE began sending communications to Mr. Crocket that implied Ms.							
20	Roberts is a liar.							
21	297.	DEFENDANT GOVE conduct made the performance of the contract more						
22 23	difficult.							
24	298.	DEFENDANT GOVE intended or knew that the performance of this contact						
25	would be more difficult due to his actions.							
26 27	As a result, Ms. Roberts was emotionally harmed as was her relationship with							
28	Mr. Crocke	Mr. Crocket.						
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	FIRST AMENDED COMPLAINT FOR DAMAGES							

300. DEFENDANT GOVE's conduct was a substantial factor in causing Ms. 1 2 Roberts' harm. 3 4 **REQUEST FOR RELIEF** 5 6 WHEREFORE, PLAINTIFF prays for the following relief against Defendants: 7 For past, present, and future general damages in an amount to be determined 1. 8 at trial; 9 10 2. For past, present, and future special damages, including but not limited to 11 past, present and future lost earnings, economic damages, and others in an amount to be 12 determined at trial; 13 14 3. For interest as allowed by law; 15 For civil penalties as provided by law; 4. 16 17 5. For any applicable costs of said suit; 18 For any appropriate punitive or exemplary damages; and 6. 19 For such other and further relief as the Court may deem proper. The amount 7. 20 21 of damages sought in this Complaint exceeds the jurisdictional limits of this Court. 22 **DEMAND FOR JURY TRIAL** 23 24 Pursuant to Rule 38 of the Federal Rules of Civil Procedure, PLAINTIFF demands a 25 trial by a jury on all of the triable issues of this Complaint. 26 27 Dated: June 13, 2024 28 75 FIRST AMENDED COMPLAINT FOR DAMAGES

С	ase 2:23-cv-10492-AB-AGR	Document 84	Filed 06/13/24	Page 76 of 76	Page ID #:624			
1	Respectfully submitted,							
2	by: LENZE LAWYERS, PLC							
3	/s/ Jennifer A. Lenze							
4			Jennifer A.					
5			COHEN H	IRSCH, LP				
6 7	Brooke F. Cohen, Esq. Andrea S. Hirsch, Esq.							
8			Andrea S. F	firsch, Esq.				
9			Attornous fo	or PLAINTIFF				
10			Allor neys jo	" I LAINTII'I'				
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	76 FIRST AMENDED COMPLAINT FOR DAMAGES							