



Spring / Summer 2024 Real Estate News

The Real Estate market in California still is experiencing the effects of high interest rates and Inflation. The average home price for homes in California is \$783,678 up 6.4 % over last year. As a native of So Cal, I remember the days of homes being under \$100,000 that is in the 60's and mid 70's. If a home was in the \$250,000+ range back in the day, it was probably located in Beverly Hills. Yes, times have changed.

As the founder of JBGmg, a Licensed Real Estate Agent Professional since 1997 and Real Estate Broker since 2006 I am on call for my clients 7 days a week to serve their needs to sale, lease or buy real estate from the ocean to the desert. Along with my wife Coby, who has been an agent since 1977, we have been blessed to own multiple homes and help our clients with our combined experience of 65+ years in real estate. We truly believe the best investment will always be to own real estate. If you or anyone you know is thinking of selling your home and are ready to cash out or lease your home, I am available to offer you a Comparative Market Analysis for your home based on the comparable homes in your area and recent sales in the past 6 months. My full-service listings fees for single family homes are 1.99% and If I represent both buyer and seller, we charge an additional 1% for a total Selling fee of 2.99% of the Selling price for your home.

As the Broker Owner of JBGmg we sell & Lease real estate throughout the state of California and cooperate with agents for homes we list or lease outside our normal service area which is all Southern California and the Desert Communities from Palm Springs to Indio. If you or anyone you know is looking for an experienced Real Estate Broker to list their home, please feel free to call me!



Sincerely,

A handwritten signature in black ink, appearing to read 'JB Griffin'.

“JB” James B. Griffin, Broker Owner

DRE License #01229433

JBGmg

45589 Seacliff Ct

Indio, CA 92201

Office Ph: 562.810.8881 cell: 562.810.8881 efax: 562.222.4320

email: jbgriffin@jbgmg.com

www.jbgmg.com

Serving all of So Cal