

Selling all of California



REALTY EXECUTIVES

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"JB" James B. Griffin, Broker Associate DRE# 01229433
www.jbgriffinsellshomes.com Realty Executives Desert Lifestyles

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Summer 2021 Real Estate News

Summer has arrived and the Real Estate market in California remains very strong. The average home price sold in California is \$813,980. As a native of So Cal I remember the days of homes being under \$100,000 that is in the 60's and mid 70's. If a home was in the \$250,000+ range back in the day it was probably in Beverly Hills. Yes times have changed. Inventory remains low and we will see an increase this Summer as Sellers will take advantage of the High Demand from Buyers looking to buy a home as interest rates continue to hover below 3%.

As a Licensed Real Estate Agent Professional since 1997 and Real Estate Broker since 2008 I am on call for my clients 7 days a week to serve their needs to sale, lease or buy real estate from the ocean to the desert. Along with my wife Coby who has been agent since 1977 we have been blessed to own multiple homes and help our clients with our combined experience of 65+ years in real estate. We truly believe the best investment will always be to own real estate. If you or anyone you know is thinking of selling your home and are ready to cash out or lease your home I am available to offer you a Comparative Market Analysis for your home based on the comparable homes in your area and recent sales in the past 6 months. My full service listings fees for single family homes is 3.99% and drops to 3% if I represent both the buyer and seller.

As a Broker Associate with Realty Executives Desert Lifestyles we sell & Lease real estate throughout the state of California and cooperate with agents for homes we list or lease outside our normal service area which is all of Southern California and all of the Desert Communities from Palm Springs to Indio. If you or anyone you know is looking for a Real Estate Agent to list their home please feel free to call me !

Sincerely,

"JB" James B. Griffin

"JB" James B. Griffin, Broker Associate DRE License #01229433
Realty Executives Desert Lifestyles
78065 Main Street, Suite 107 La Quinta, CA 92253
Office Ph: 562.592.5963 cell: 562.810.8881 fax: 562.222.4320
email: jbgriffinsellshomes@gmail.com
www.jbgriffinsellshomes.com