July, 2021

THE KMA SPEC

Architectural Products & Furnishings

KMA & Associates An explosion of new products! www.kma.bz



Bringing you up to date on KMA's unique architectural product collection!



Celebration of Independence Day! We love this time of year! It's summertime! We enjoy sunshine, family BBQ's, backyard fireworks, lightening bugs, swimming pools and no more masks! Something else we are celebrating is the incredible innovation our manufacturers are showing in product development and advancements. We have so many thoughtful, exciting, and inspiring products to introduce for you! We'd shout it from the mountaintops but we'll just settle for an appointment or webinar to meet with you so we can share just what we mean by product innovation. Here is a quick preview in this month's newsletter:

HEY!! Did you just hear something go <u>BOOM</u>? Well, we did! And we know it's not a fire-cracker. It's the sound of forceful innovation in the arena of commercial window treatments. Mecho has just launched the amazing new M7 bracket for manually operated rollershades. This is a game-changer KMA & Associates is pleased to bring you. Keep reading!





If you have been thinking really large spans of roller shades need to be motorized, think again! Sure, motorized shades are the best option for many applications. However, motorized shades are not always necessary now that Mecho offers the M7 bracket for manually operated roller shades.

The highlights of this new bracket are as follows:

- Can lift a shade 30 feet wide X 10 feet high, with one chain using 2 fingers. Pretty cool, huh?
- You can multi-band up to 6 bands within the 30 feet span. Multi-band shades ship with an adjustable coupler to insure the hem bars will line up perfectly.
- You can have a 1 band shade up to 15' wide and 10' high. If you can fit it in the building, that is!
- You can convert this Mecho 7 manual shade, to an embedded battery motorized shade at a future date and not have to waste any of the material. That's flexibility!
- -We can surround a project using Mecho 5, Mecho 5X, and Mecho 7, to potentially cover all areas in a building, <u>all using the same fascia</u>. So practical!
- With other large commercial window treatments hitting clutch limits, bead-chain breaking can result in shade failure. Not so with Mecho 7! The system has been designed with a shock-absorbing urethane bumper to prevent breakage and shade downtime.
- With Mecho 7, you get a 25 year non-depreciating warranty on the bracket <u>and chain</u>. Such durability!

Please visit www.mechoshade.com to see more on the new Mecho 7.

When you want the best, work with the best. The best work with Mecho.

- Q: Now that Mecho offers 4 different brackets for manually operated shades, how do you know which to specify?
- A: To help guide your choices, here are the features and benefits of each bracket outlined in our table below:

| | Urbanshade | Mecho5 | Mecho5X | Mecho7 |
|---|------------|--------------|--------------|--------------|
| Budget-friendly | :Ö: | | | |
| 10 yr bracket warranty | -Ģ- | | | |
| 25 yr bracket warranty | | = Ö = | :Ö: | = Ö = |
| Cradle-to-cradle | | -Ö- | = Ö = | :Ö: |
| Multi-band capable | | | = Ö= | =Ö = |
| Pull force between 3-8.5 lbs. | | | =Ö= | :Ö: |
| Up to 30 lb lift- capacity and/or 20'w | | | :Ö: | |
| Up to 50 lb lift capacity and/or 30'w | | | | - : - |
| Embedded Battery Motor upgrade option | :Ö: | | | : ņ : |
| Double bracket option | :Ö: | -Ö- | =Ö= | :Ö: |
| Extended bracket for taller shades | | -Ö- | = Ö = | -Ö- |
| Chain warranty | | | | - Ö- |
| Urethane dampener for durability | | | | = Ö = |

* ALL Mecho shadecloths are available on ALL Mecho manual shade brackets





NEW! From CARVART: - a decorative metal paneling system that can be freely combined with magnetic accessories to create an ever-changing wall-scape!

modularWALLCLAD

https://carvart.com/modularwallclad/







WHAT IT IS: modularWALLCLAD, is CARVART's brand new wall paneling system that allows for effortless creative and functional designs using beautiful materials and magnetic accessories.

Your end-users will enjoy these magnetic panels and accessories for an easily adaptable element of convenience. The system also offers sleek lighting options to illuminate space, or integrate light expressions for a dramatic display.

modularWALLCLAD's simple installation along with magnetic shelves and accessories allow for ease of use and constant modification for evolving compositions.

There are so many accessories and finish options available including TV mounts, shelves of various sizes, and hooks. Even umbrella stands and hat posts are options!

We can't get enough of products that are both functional and elegant and CAR-VART's modularWALLCLAD has it all!

Below: The simplicity of CARVART modularWALLCLAD installation.

ENJOY YOUR CUSTOM WALL!





LINE UP SLOTS AND INSERT PANEL



Last but certainly not least, a few notable new seating options from Sandler Seating.

Right: "YARDA 1.1". Part of the Montbel Collection, Yarda is an upholstered side chair on an ash frame that is ideal in hospitality projects.

Left: The "Main" low stool.
Part of Sandler's ET AL collection, these stools would be welcome anytime, anyplace.!



SEAMLESSLY ARRANGE WALL CLAD MATERIALS





KMA & Associates strives to be your # 1 resource when it comes to specifying architectural products and furnishings.

Please reach out for assistance with your next project.

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