

November, 2020

THE KMA SPEC

Architectural Products & Furnishings

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Bringing you up to date on KMA's unique architectural product collection!



Ah! There's nothing like the great outdoors and connecting with nature! As humans, we're meant for this and we know within ourselves that relating with nature is healthy and promotes relaxation and renewal.

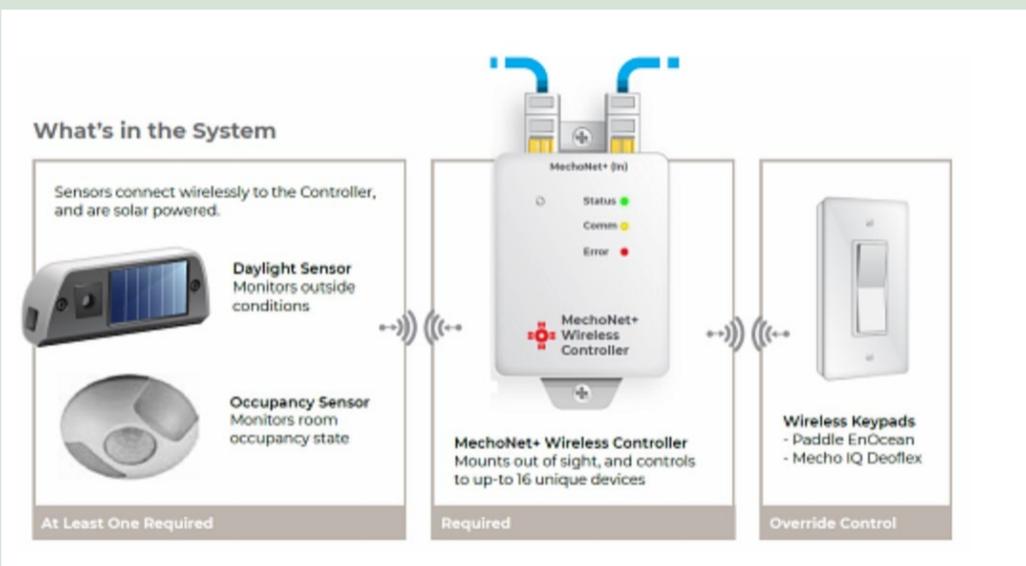
The month of November, KMA & Associates is recognizing the concept of Biophilic design. The word biophilia originates from the Greek "phila", meaning love of life or living things. The term, biophila, is thought to have originated from psychologist Erich Fromm in 1964 when he described it as "the passionate love of life and all that is alive".

Learn More About Biophilic Principles this month in KMA & Associates CEU Webinars!

Over the last few months, KMA & Associates has been proud to bring our design community free educational webinars on various design topics. We hope many of you have had the opportunity to participate. This month we will host two lunch-hour courses. On November 17th our feature presentation will be brought to us by Rachel Berman, Sustainability Program Manager at Mechoshade. The title is: **"Natural Beauty: Design with Biophilic Principles to Promote Occupant Wellbeing"**. In this webinar we'll explore the most important concepts behind biophilia, the "urge to affiliate with other forms of life" (E.O. Wilson). Humans are connected to nature, inspired by nature, and desire to be harmonized with nature. This course discusses the main principles of biophilic design and explains how a connection with nature benefits human well-being, increases classroom performance, and reduces stress. Multiple case studies demonstrating the positive benefits of daylight and views on building occupants are discussed, and applications of biophilic design are examined.

The following day, November 18th, Ms. Berman will present: **"Turn on the Daylight, Automated Shading for Human Health + Building Performance"**. A large portion of new commercial and residential buildings built today are equipped with clear, floor-to-ceiling glass. Does this new expansive area of glass lead to daylight optimization? This course explains the impacts of daylighting on human health and building occupant comfort. Proactive and reactive automated shading systems are discussed, and the course explains how a properly designed shading system can reduce whole-building energy consumption. Automated shading systems in projects of various scopes and scales are also discussed.

In the coming days, you should be receiving an email invitation from you KMA & Associates sales rep to register for one or both of these webinars. We hope to have you join us!



SolarLinc™ the new Automated option from Mechoshade!

Quickly transform your motorized shades to a touchless automated shading system.

Have you ever wanted to specify an affordable, yet flexible automated shade solution engineered for smaller rooms or to retrofit existing commercial motorized shades? SolarLinc from Mechoshade could be the answer!

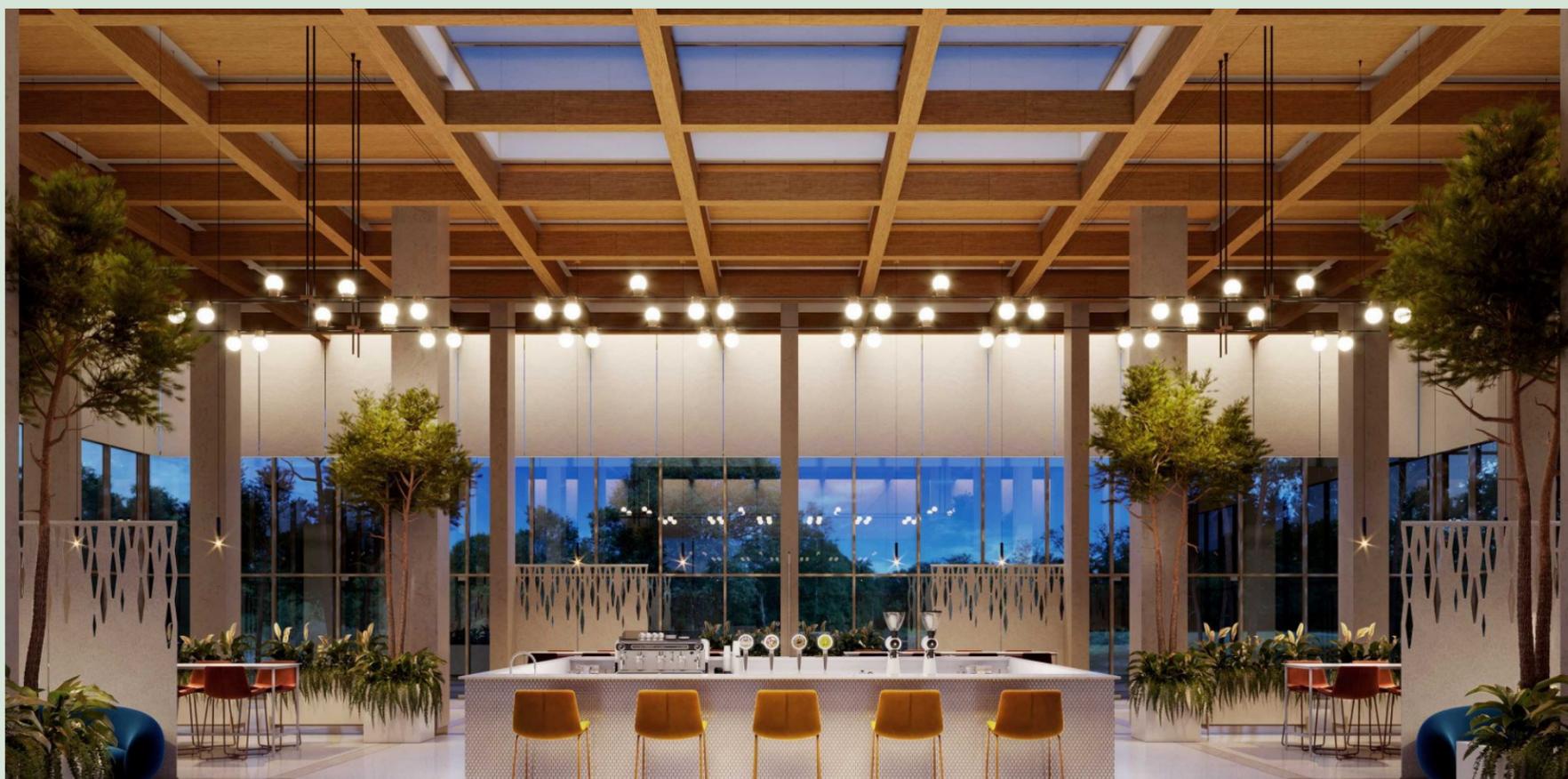
Get the daylighting you deserve!

SolarLinc Features:

- Touchless solar shade automation
- Compatible with both AC and DC motors
- Supports up to 3 preset solar shade positions in addition to the fully closed and open position
- Solar-powered occupancy and daylight control sensors
- Connect up to 16 shade zones per customized shading system
- Controls motorized shades connected to MechoNet, and can integrate with third-party systems through devices like MNI, IQ/MLC2 and the IQ2-DC Power Panel
- EnOcean®-based wireless technology supports reliable two-way communication between the MechoNet Wireless Controller (MWC), sensors, and wall switches.
- Use as a brightness override module for larger SolarTrac® implementations.

Is that a really a wood coffered ceiling? Actually, no!

Meet SoftSpan™ - the brand new baffle system from Arktura!



SoftSpan by Arktura

SoftSpan™ is a highly versatile, innovative acoustic baffle system that delivers the look of coffered ceilings or large timber trellises without the weight, all while reducing the impact of noise across any interior space. Constructed from our high-performance PET Soft Sound® acoustical material, Softspan™ is available in various colors and finishes to fit any design vision. Choose from a library of options to find a match to complement and enhance your space, including a lineup of Soft Sound® Wood Textures to replicate the character and warmth of timber ceiling trellises. Discover how SoftSpan™ can enhance your next project. Ask your KMA rep for more info on this innovative new ceiling solution.

Connecting with the Outdoors.... While Indoors! Yes, we know indoor-outdoor spaces are in demand now more than ever by end-users! We are all being mindful of the fact that the spread of the Corona Virus is more likely to occur in enclosed interior areas. Planning for variable open spaces in projects is a good idea whenever feasible. **CARVART** has options we encourage you to keep in mind when the space calls for flexibility in doors.



Above: Embrace the Outdoors While Indoors with **CARVART glass FOLDWALL:** Framed / Frameless, Interior / Exterior. Single and Double Glaze!

(Priced FAR less than that *other* folding wall!)

Both Framed and Frameless designs have minimized frame detailing that can be combined with thousands of different CARVART glass possibilities, resulting in a tailored appearance in your space, privacy, flexibility, acoustical barriers and high-quality performance. This translates into an overall design success that maximizes the visual connection between two adjoining areas.

We hope all of you are staying healthy and safe!

Please keep in Touch!

KMA & Associates

Customer Service: (216) 221-9755

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