October, 2020 THE KMA SPEC

Architectural Products & Furnishings www.kma.bz





Bringing you up to date on KMA's unique architectural product collection!

It finally feels like a change is in the air! Fall is here and the colors are now un-folding. Also unfolding: a multitude of new products ready to be revealed! This month we have so many updates and helpful news to share.

While we were all on Lock-Down because of the Corona Virus, our clever manufacturers continued with product development and innovation. Your KMA reps have been so impressed and amazed. We hope you'll be inspired. So please read-on!

A New Line for KMA Indiana and Kentucky beginning October 1st!

We are proud to announce that going forward, KMA Indiana and Kentucky will be representing Leland International.

This company has been long known for high quality, design focused seating and tables made in Michigan.

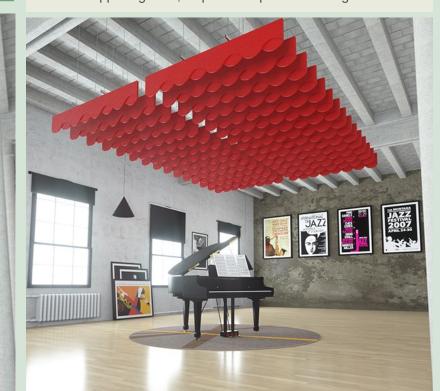
We look forward to showing off Leland's collection in the next few months. Please visit: www.lelandinternational.com



Need some quick, portable and affordable seating? **Left:** The *Handy Stool* by <u>Leland International</u>. It's easy to clean, lightweight, stackable and strong! Check out that weight testing!

Below: Always the innovator, **Unika Vaev** offers the *Sky Acoustic Collection* celebrating the more whimsical elements of design. Paying homage to the beautiful things that we enjoy seeing outdoors in the sky, Unika Vaev's collection of sound absorbing Sky products are easily hung from any ceiling. Besides Birds shown here, choose Butterflies or Paper Airplanes. Also new from Unika Vaev: The "Duo Baffle" which is based upon the idea that a ceiling can serve as a palette without sacrificing its core intent. Through the use of opposing lines, inspirational patterns emerge.







MORE CEU's coming in the month of October! (IDA, ASID, IDCEC, AIA Certification offered!)

KMA & Associates are known for bringing you educational opportunities. This month we are partnering with <u>Unika Vaev</u> to present TWO free CEU webinars We'll be sending you more information and sign up links soon! Mark your calendars so as not to miss these webinars!

<u>Wednesday, Oct. 14th at 12:00 noon:</u> "*FUNDAMENTALS OF SOUND NOISE AND ITS IMPACT AND CORRECTION IN THE WORKPLACE*" Presented by Unika Vaev Vice President of Sales- Rob Morgenstern. Course Description: This course examines the nature of sound waves, their properties and perception. The adverse implications of noise in the workplace are reviewed. Causes and remedies of airborne and impact sound transmission are discussed along with how the quality of sound within a space can be improved. Concepts of sound reflection, reverberation and diffraction are explained. Acoustical solutions to sound quality problems that confront the workplace are described, along with a review of appropriate metrics to measure their efficacy.

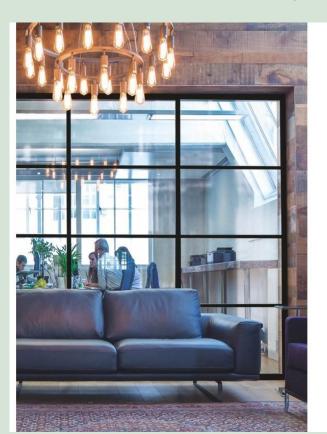
<u>Thursday, Oct. 15 at 12:00 noon:</u> "ACOUSTICAL REMEDIES WHICH IMPROVE SPEECH INTELLIGIBILITY AND BEST IMPLEMENTATION" Presented by Unika Vaev Vice President of Sales- Rob Morgenstern. Course Description: Defining speech intelligibility and the use of the Sound Transmission Index (STI) as a predictor of speech intelligibility. A palette of acoustical remedies available to improve speech intelligibility in the context of restaurant and open office settings is presented along with how these remedies are best implemented.

TA-DA!!! LOOK at this!

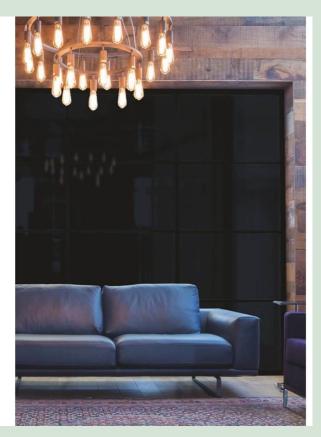
There are lots of demountable glass walls on the market. But how many can offer the magic of transitioning from opaque to clear in a matter of moments?

CARVART! Think of the possibilities for your next project!









glassTINT & glassTINT+

Introducing: CARVART glassTINT & glassTINT+ powered by Halio® starts transitioning within 15 seconds, achieving darkest tint in just three minutes to provide privacy or reject excessive heat and glare on demand. With uniform and unlimited tinting options, interior partitions, and wall with CARVART, powered by Halio® can provide maximum daylight views or respond to rapidly changing environments to achieve performance, comfort and aesthetic goals.

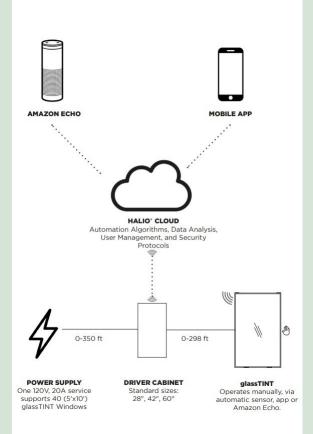
With CARVART you can make your design do it all by with the option of specifying with CARVART mesh glass and decorative interlayers!

glassTINT is 98% opaque and glassTINT + is 99.9% opaque.

GLASS SIZE - glassTINT: Standard Laminated Panel Thickness: 9/16" [13.5mm] - glassTINT+: Standard Laminated Panel Thickness: 11/16" [13.5mm] Maximum Size - 59-3/8" x 120-3/8" Minimum Size - 23-15/16" x 23-15/16".

SOUND TRANSMITTANCE 39 STC (42 STC with IGU)

"Socktober" is UPON US!



ABOVE: Managing control of your glassTINT & glassTINT +couldn't be easier! Options include automatic sensors, mobile app or Amazon Echo.

Now that the weather is turning cooler, your KMA reps would like to help those in need and **we could use your help**.

Socks are the most needed and least received of any item in community shelters across the country. To address that need, we will be collecting socks in select KMA territory cities from architectural firms during the month of October. Please let your local KMA rep know if your firm would like to participate. We'll bring to you a sock box for you & your co-workers to fill with packages of new socks of any size. Near the end of October, we'll return to collect your boxes and deliver your donated socks to various agencies in our regions. Warm dry socks feel so good!

BE SAFE!

KMA & Associates

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Customer Service: 216-941-9776

