

# March, 2020 THE KMA SPEC

Spring into fresh new ideas!



Bringing you up to date on KMA's unique architectural product collection!



Isn't spring so motivating? Its great to begin thinking about enjoying the outdoors & increasing daylight and energy! Ideas bloom as flowers unfold and chase away the winter gray!

We'll take our cue from the winds of March to just breeze in this month with some fresh product looks and ideas to inspire the best for your next projects.

## Fresh Innovation in Motorized Shade Control is here!

### Mechoshade now offers Motorization with PoE – Power Over Ethernet

Mecho is always the leader when it comes to commercial roller shades.

What is PoE?? Data and low voltage power on a single Ethernet cable!

Systems that can be integrated into PoE include cameras and security, phones, HVAC, lighting and SHADES!

As Revit has revolutionized the Building Information Modeling world, so is PoE revolutionizing how buildings are powered and managed. PoE will eventually be the building standard for advanced electrical cabling. When you specify Mecho motoization, you have this capability now.

We encourage you to talk with your electrical consultants to see how PoE technology can enhance your Mechoshade projects.



Above: •Mecho's Whispershade IQ2-DC motors are PoE compatible for advanced building systems and maintenance control.



St. Patrick's Day, will soon be upon us. So here's a "Wearin 'o the Green" in Unika Vaev textiles to delight your inner leprechaun!

Fun tip:

You can easily search for any particular color group of Unika Vave textiles by visiting the Unika Vaev website and selecting the "Textiles" tab and then, select from the "Unika Color" bar at the top of the screen.

<https://unikavaev.com/unika-color/light-green/>

Hope you find a bag 'o gold now...or whatever color it is your into!

A friendly reminder that Sandler Seating has something for every project and price point. From deep and comfy to light and flirty, you'll be sure to find something you'll like,

Finally, we'd like to leave you with a few images of Sandler Seating that really inspire the mood of springtime!



**Below:** The Loto 1.1 Chair, Spindled Wooden frame chair available in stained or lacquered finishes with an upholstered seat.



**Above Right:** The Uni 572-P

A work-horse of a side-chair with seat in polypropylene which meets BIF-MA x 5.1 strength test. Base in steel. Front of seat has padded-effect.

**Below Right:** The Princess 128.32.

Make your clients feel like royals in this upholstered lounge chair on beech wood frame. Need a matching bar stool? Sandler Seating has you covered here too!



Above: Salt & Pepper 141.01

A versatile upholstered side chair on oak or black walnut legs. Contrast stitching on the back.

**Please reach out to us anytime we can be helpful!  
Contact us by our individual email addresses or  
contact Rose, in our Customer Service Dept: 216-  
221-9755. Email: [rstoiciu@kma.bz](mailto:rstoiciu@kma.bz)**

**Thanks for your support!**

**KMA & Associates**

Sandler Seating has tools for designers! Look for DWG and RVT files on the Sandler Seating web site: [www.sandlerseating.com](http://www.sandlerseating.com). Click the "Resources Tab". You'll find Sandler Seating's web site so helpful. When you click "View full spec sheet". You find the handy configurator tool where you can easily visualize the furniture item in your choice of finish and upholstery. The newest feature allows you to even upload your own COM into the configurator!