



AUTO NEWS



FASTEST GROWING AUTOMOTIVE PUBLICATION IN U.S. + autonewsonline.com with **Weekly Updates**

A Road Trip in a Blinding Snow Storm with the Dependable Toyota 4Runner TRD-4WD

AUTO NEWS

FEATURES

- Toyota #1 Selling Brand in U.S. page 2
- 2022 Subaru WRX Review by Dave Kunz..... page 3
- Auto News Grows Digital Platform..... page 5
- Auto News Introduces QR Code page 7
- Inside China "News Bytes" page 8
- Saleen Adds Tesla To Performance Portfolio .. page 13
- Steve Saleen: Racing to Manufacturing page 15
- Nancy LeMay "Women in the Auto World" page 16
- McCormick Palm Springs Auction..... page 17
- Circuit of the Northwest Ad page 25



Toyota 4Runner TRD AWD at Sun Valley, ID (photo Auto News)

Legends, Leno and 40 Years of Auto News- (Legends of Auto to Honor Jim Farley, Ford CEO, the Henry Ford Family, the Galpin Family, the Bill Pierre Family at an August 18th Galain Monterey, CA)

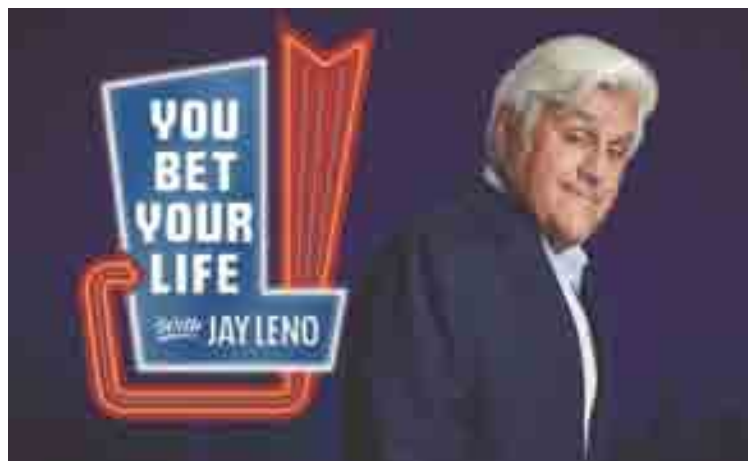
by Bill McCallum

As we continue to honor families that have had a roll in growing the auto industry in the U.S. and in some cases around the world, the Henry Ford Family will be a Legends honoree this year. Two families that have helped grow the Ford brand in the U.S. are the Boeckmann family (Galpin Ford Auto Group) and the Bill

Pierre family (Bill Pierre Ford Auto Group) and they will also be honored this year. Jim Farley, Ford CEO will also be honored at our August 18th Gala dinner in Monterey, CA. during Pebble Beach Concours Week. (see page 26)

Look for additional Legends of Auto honorees in the next issue of Global Auto News.

(See more Legends Info on page 26)



Jay Leno's New TV Game Show is shown on FOX networks across U.S.

by Bill McCallum

When your getting ready for a road-trip and the weather forecast indicates your going to experience freezing temperatures, a heavy snow fall, icy roads, high winds, and poor visibility you had better be driving a 4 wheel drive vehicle with lots of power and good visibility. That's the position I was in this year for my annual trip to Sun Valley Idaho between Christmas and New Year.

The drive from Seattle to Boise Idaho was normal but the heavens opened up between Mountain

Home, Fairfield and Ketchum, ID. I experienced freezing temperatures, blinding snow falls and heavy winds that were blowing cars, trucks, SUV's and motor homes off the road. Thank you to Toyota for supplying me with the Toyota 4Runner 4 x 4 TRD Sport for my test drive.

The 2022 Toyota 4Runner is powered with a 4.0L DOHC 24 valve V6 producing 270 hp mated with a 5 speed automatic transmission. The part time 4WD system with Active TRAC came in handy as the road conditions changed.

The Toyota STAR Safety System features on the Toyota 4Runner including a Pre-Collision System, Dynamic Radar, Cruise Control, Lane Departure Alert and Automatic High Beams, helped reduce my stress of driving in a blinding snow storm.

The 2022 Toyota 4Runner 4x4 TRD Sport is priced at \$42,025 MSRP and with a 19 MPG rating for highway driving. If your looking for a "value priced" SUV with lots of room, the Toyota 4Runner TRD Sport deserves a look.

The All-New Hyundai Santa Cruz gives another choice for Pickup Buyers (See story on page 14)



A potential buyer checks out the All-New Hyundai Santa Cruz Pickup (photo Auto News)

Toyota is Now Top Selling Brand in the U.S.



Bill McCallum
publisher

Toyota recently reported sales of 2,332,262 vehicles for 2021. An increase of 10.4 percent on a volume basis over 2020. Toyota also became the number one selling brand in the U.S. passing General Motors for the 2021 title. Toyota/Lexus is considered by most industry experts of having the strongest dealer network in the U.S.

Toyota has also ear marked 35 billion dollars in capital spending for its Prius style Hybrids, plug in Hybrids and Fuel Cell Hybrids, and recently set a Guinness World Record with the Mira of a 845 mile zero emission journey driven on a single five-minute fill up of hydrogen. Yet some folks in the industry are questioning why Toyota hasn't released more information on their future EV plans.

Why ? Toyota doesn't deal in "Fake EV News" like some other OEM's. Have a nice day.

A Momentous Year For Rolls-Royce Bespoke

"In what has been an unprecedented and unpredictable year, the House of Rolls-Royce has delivered the highest-ever annual sales results in the marque's 117-year history. In 2021, we delivered 5,586 motor cars to clients around

Lexus UX200 F Sport, Luxury at a Budget Price



Chris Chung
editor

In this day and age of \$100,000 trucks, \$70,000 4Runners, and outrageously priced used cars; hearing that you can get into a Lexus on the lower end of the \$30,000's sounds ludicrous. But believe it or not, it's real, and it comes in the form of the Lexus UX200.

The Lexus UX200 has a unique body style. It is marketed as a subcompact crossover SUV, however it sits lower to the ground, almost in a "hot hatch" form. Our test vehicle was the F Sport trim in cadmium orange adding to the sporty aesthetic of the vehicle.

Because of the body shape, I found the UX200 to be quite functional. The vehicle features

continued on page 16

the world, having worked closely with clients to further expand the boundaries of creativity within our Bespoke Collective. This has resulted in some truly remarkable commissions.

"Rolls-Royce has once again demonstrated an innate understanding of craftsmanship, honing progressive and proprietary techniques amongst our highly skilled and talented team. Artisans continue to further the realm of Bespoke feasibility; precious and rare materials are used with ingenuity to create world-class examples of excellence in their field.

Toyota C-HR Nightshade Added to SUV Line Up



Sally Hanson
travel editor

Looking back to the last century —the Sport Utility Vehicle (SUV) was a big, bold and sturdy four-wheel-drive machine that could travel off-road. In recent years the very popular SUV class has expanded to include 3-row seating, full-size, mid-size, compact and subcompact vehicles.

The Toyota C-HR is Toyota's smallest SUV and is considered a subcompact or small crossover Sport Utility Vehicle. A crossover is lighter-weight and built on a car platform while a traditional SUV is heavier and uses a truck chassis. When the Nightshade Edition of the C-HR arrived for my drive, I was surprised that it was considered a SUV because its aerodynamic styling with black 18 inch alloy wheels, spoilers and other sporty accessories make it look like it should be flying rather than traveling off-road like SUVs of the past.

You might be wondering what the meaning of C-HR is. C-HR is derived from Compact High Rider and Cross Hatch Run-About. Considering the C-HR has a minimum ground clearance of 5.9 inches

continued on page 10

2021 Mercedes-Benz E450 4MATIC All-Terrain Wagon



Arv Voss
feature writer

A few years ago Wagons were predicted to go the way of the dinosaur. They were rapidly losing their popularity and were about as favored as the dreaded minivan with its "Soccer-Mom" image. Never-the-less, I've personally continued to reserve a place for wagons on my list of favorite vehicle styles and configurations.

The Mercedes-Benz E-Class has been in existence longer than most of its competition in the wagon marketplace. For the 2021 model year, the German Tri-star manufacturer has renamed the E-Class as the E450 4MATIC All Terrain Wagon- An appropriate move in an attempt to appeal to potential SUV buyers. It is a seven passenger, all-wheel drive, five door wagon that is powered by a forward mounted engine.

The new MBZ E450 comes with the handling of a sport sedan, the practicality of a station wagon in a more elegant and stylish form, and with its 4MATIC all-wheel drive demonstrating the ability to handle more than simply smooth asphalt surfaces.

continued on page 6

Honda CRV Test Drive Review



Scot McCallum
"Green Car Guy"

The Honda CRV is considered by most to be the best small SUV's on the market today. The CRV has been a "best seller" for over a decade. The 190-hp 1.5 Liter Turbo generates more than enough power when loaded with gear. The CRV offers 36 cubic feet of cargo space with a suggested maximum load of 1,500 pounds and delivers an overall mpg rating of 28 miles.

I found the ride to be quiet and very comfortable. The CRV is available in 5 trim lines the EX, EX-L, HYBRID, LX and Touring. Two engine options include a 1.5-liter 4 Turbo and a 212-hp 2.0-liter 4 hybrid.

Android Auto and Apple CarPlay are available and CRV models range from \$20,050 to \$34,750. If your looking for a small SUV, I suggest you test drive the CRV at you local Honda dealer.



Northwest Headquarters
for **LUXURY**
New and Pre-owned Vehicles



1882 136th PI NE, Bellevue, WA 98005

(425) 646-3111

LamborghiniBellevue.com

"Contact us for a dealer near you"



SALEEN

"We Ship Saleen Mustangs + Trucks Anywhere in the U.S."

www.saleen.com
+1-714-400-2121
(800) 888-8945
2735 Wardlow Road
Cocona, CA 92882

The all-new 2021 Genesis G80 offers Looks & Capability



David Schmidt
feature writer

The Genesis, the luxury brand of Hyundai, is trying to do to the luxury segment what the past generation of Sonata did to the mid-sized sedan.

Granted the task is more difficult since almost all luxury vehicles come with almost all the new-tech features and styling is exponentially better than average. But the concept is the same:

Make a stylish and noticeable product that offers significant capability for a reasonable, but not cheap, price... Give people a reason to notice both the car and what it offers and compare it to its potential competition... Let those admirers conclude that the other luxury brands are simply charging too much.

Granted the luxury car market doesn't care overly about price, but they absolutely care about value. Since they are affluent, most of them clearly believe they are not easily fooled. Seeing others possessing a car with the style, flair and capability of this new Genesis G80 may hint that they've been had.

continued on page 5

2022 Subaru WRX Test Drive Review



Dave Kunz
LA feature writer

It was almost exactly 21 years ago that America finally got a taste of the scrappy Subaru that paid tribute to the competition cars pounding both dirt and tarmac in the World Rally series. The 2002 WRX arrived with a turbocharged engine, all-wheel drive, and just enough attitude to make it an instant hit.

Fast-forward more than two decades, and the U.S.'s fifth-generation 2022 WRX is landing at Subaru dealerships. Grown up quite a bit, figuratively and literally, but still able to flash its rowdy side when the road turns twisty. The new WRX does feel larger and heavier, but the connected-to-the-pavement nature of the original remains. If you've driven any previous generation of this hot Subie, you'll pretty quickly feel at home in the driver's seat.

This latest one rides on the new global Subaru Global Platform, and checks in 10" longer and a good 300 lbs heavier than its earlier forebear. The good news is that there's much more room inside, especially for rear seat passengers.

continued on page 17

2022 Ford Maverick Test Drive



Howard Elmer
truck writer

Ford is bringing an all-new truck to market later this year – and it's a compact. Resurrecting a model name from the 70s – the new Maverick compact pickup is partly based on the current Escape. So, while its small its also all truck. With this intro Ford is staking out a new segment in the truck market, one that they inadvertently helped create. How so?

It's no secret that traditional half-ton pickups (like the F-150) have grown to oversized proportions in the past two decades. In fact, when the mid-size Ford Ranger returned to the portfolio just a few years ago it was the size of a pre-millennium half-ton. No small truck help there.

Of course, the rest of the industry has been moving virtually in lock-step with Ford as no one wanted to be caught short as it seemed that the market just couldn't get enough of big trucks. Now, we have over-large half-tons from all the manufacturers.

But in just the past few years there has been push-back. A vocal

continued on page 6

Millennials Gain Buying Clout thru Online Buying



Jordan Williams
millennial writer

I recently read two articles this month of November predicting Millennials across the globe to lead a car buying boom in the next six months, writer Alexa St. John of Automotive News and the EY.com staff state.

EY.com stats, which polled 3,300 individuals in nine countries include:

- Almost a third (31%) of people without a car intend to buy one in the next six months
- 45% of those will be Millennials
- Only 6% are looking for an electric vehicle
- Public transport use for work travel especially has declined by 69% from pre-pandemic levels.

Are you ready dealers? Millennials are a comin'! How exciting is this news? Have fun shopping Millennials! I hope everyone finds the car of their dreams. Write to me and tell me what you purchased—even better— send photos!

Until next time- Happy Holidays everyone!

1970 Chev Camaro SS/RS Review



Mark Smith
classic cars writer

The 1970 Split Bumper SS/RS Camaro is a knockout design by any standard. The hood on this model is near perfection. The high-lights and shadows create the illusion of curves folding into curves. The gapping grill - like a vintage racing car with a deep surround. Details and more details. The styled pontoon fenders, inboard marker lights with a catwalk trim, round simple taillights - and a minimum of chrome. This design is wonderful and timeless.

This one is gold. Nail polish gold. A black vinyl roof with stainless trim to create a formal hardtop look. This car is low, wide and stanced - as delivered! I think that this car's design is in the pantheon of General Motors design work, as produced - maybe in the top ten. This is a 55k original mile car, for better or worse. The originality is superb, its current condition: in need of a caretaker. Documentation - enough to fill the trunk. Some recent mechanical work to keep it on the road, but nothing comprehensive. The interior is well worn. Trashed, really. But

continued on page 19



Auto Center Way Exit | Hwy 3 | Bremerton | westhillsautoplex.com



Start Your Remarkable Automotive Experience Here.

Visit the West Hills Autoplex Today and We'll Help Find the Right Car for You.

Serving Tacoma, Olympia, and Kitsap Peninsula.





Rick Titus
feature writer



Tony Teravainen, CEO
Co-Founder, USN (ret.)



Harold Allen
Texas feature writer



Joyce Chow
entertainment editor



Nick Ellis
RPM foundation

SEMA 2021 Recap

This year may have been the best year ever to attend the SEMA Show. Why you may ask? Well it had a whole new spark to it. Coming off of a terrible 2020, the industry survivors were excited to show off what was new and to see who was still in business. Was SEMA a little smaller this year? You bet and frankly in our view, it made it better. People were more relaxed and anxious to talk and share, plus there were new parts, new innovations and new displays in nearly every inch of the 1 million square foot convention center.

We called it the industry's biggest "lie detector" because your company either made it or it didn't. Some companies choose not to attend, perhaps driven by budget concerns or fears of contracting COVID-19, but either way not being there sent a negative message. SEMA is one of the conventions that's not an option and that was especially relevant this year with "public attendance" for the first time in SEMA's history. For less than a \$100 ticket, the retail

continued on page 14

Community Stewardship, it's our responsibility.

I have been leading a military family focused nonprofit for nine years, from start-up mode to sustainment. This deviation from my consulting and entrepreneurial path has given me a broader understanding of how our communities are shaped, and how they are transformed.

As a submarine veteran and military child, I know the military challenges. But in my post-military life, I became somewhat of a professional problem solver. Twelve years ago, I began volunteering for a nonprofit that served military families. I was astounded seeing all the agencies that provided sustainment support, without focusing on the long-term. Families were being given a fish, not taught to fish too.

So, I worked to create Support the Enlisted Project (STEP) to compliment those community services, providing the other side of the coin, where our focus is making their current financial crisis their last crisis.

This is one example of how communities are improved.

Ford Offers a Bronco Experience Center Outside Austin, TX

The Bronco experience center which is just outside of Horseshoe Bay Resort is an experience for new owners to get acquainted with their new Bronco. That is the new two door and four door Bronco not the Bronco sport. If you're going to stay overnight and be ready for the next day the Horseshoe Bay Resort is a great place to do it, they also offer shuttles which will take you out to the event and bring you back when it's through.

Arriving to the event it's a huge ranch which offers a large pavilion which encompasses a location for lunch, a Bronco store, a wall with memorabilia about the Bronco from beginning to end in 1996. There is a lunchroom and a meeting place to meet up with your trail bosses.

First, check in and go through a quick quiz from your trail boss about the history of the Bronco, next you head outside to see a Bronco displayed on top of a rock formation and your trail boss explains to you all of the unique

continued on page 7

Fisker's Ocean All-Electric (EV) SUV

Fisker's Ocean all-electric SUV global reveal was one of the most anticipated releases kicking off the LA Auto Show 2021. Fisker CEO Henrik Fisker shared insights with AutoNews on design, their innovative lease program and the future of the EV market.

The Fisker Ocean's distinct design details were led by the "mission to create the world's most innovative and sustainable vehicles that are also affordable" noted Henrik. He shared insight into two distinct design attributes—the rear dog window and solar roof. Inspired by seeing dogs "sitting on the rear seat with a head out the window" Fisker created "a little doggie window that comes down, and that they can sit and put the snout out". The Fisker SolarSky roof Henrik had thought about for many years since cars sit outside all the time. The Fisker Ocean can be used to recharge other EVs and can be used as emergency power for homes.

"We decided that we wanted to really look at young people and

continued on page 8

The RPM Foundation: A Shared Belief

If you're reading this publication, you believe what we believe – that vehicles are more than just a means of getting from one place to another. They're a means for expressing our individuality, an avenue of escape from the everyday grind, an important component of our heritage as a people. Vehicles are a testament to our creativity, innovation, and drive.

And when you share this belief, you also share our concern: who will care for the vehicles we consider so important 20, 50, 100 years from now? The current skilled trades shortage, brought on by a push for all students to pursue a four-year degree, has impacted the vehicle restoration and preservation industry particularly badly. Talk to any restoration shop owner, and they'll tell you a tale of woe related to finding skilled help, entry level labor, and most importantly the next generation to whom they can pass the torch.

This concern, and the need for action, gave birth to the RPM Foundation over 15 years ago. Its

continued on page 8

The Auto Shows Continue at New Car Dealerships across the U.S. as Inventories Start To Grow in 2022

<p>ACURA Acura of Seattle – www.obrienaugroup.com</p>	<p>FIAT Fiat of Tacoma – www.fiatoftacoma.com</p>	<p>LEXUS Lexus of Bellevue – www.obrienaugroup.com Lexus of Tacoma – www.obrienaugroup.com</p>
<p>ASTON MARTIN Galpin Aston Martin – www.galpin.com Park Place Aston Martin</p>	<p>FORD Bill Pierre Ford – www.pierreford.com Galpin Ford – www.galpin.com Gillis Auto Center – www.gillisautocenter.com West Hills Ford – www.westhillsautoplex.com</p>	<p>LINCOLN Galpin Lincoln – www.galpin.com</p>
<p>AUDI Audi of Newport Beach – www.newportautocenter.com</p>	<p>GMC GMC of Puyallup – www.harnishautofamily.com Haselwood GMC – www.westhillsautoplex.com</p>	<p>MAZDA Doug's Mazda of Lynnwood – www.dougsmazda.com West Hills Mazda – www.westhillsautoplex.com</p>
<p>BENTLEY Bentley of Newport Beach – www.newportautocenter.com</p>	<p>HONDA Galpin Honda – www.galpin.com Honda of Marysville – www.obrienaugroup.com West Hills Honda – www.westhillsautoplex.com</p>	<p>MERCEDES-BENZ Mercedes-Benz of Lynnwood – www.mblynnwood.com</p>
<p>BMW BMW of Seattle – www.BMWseattle.com</p>	<p>HYUNDAI Doug's Hyundai – www.dougshyundai.com Haselwood Hyundai – www.westhillsautoplex.com</p>	<p>MITSUBISHI Bill Pierre – www.pierremitsubishi.com</p>
<p>BUICK Buick Puyallup – www.harnishautofamily.com Haselwood Buick – www.westhillsautoplex.com</p>	<p>INFINITI Infinity of Bellevue – www.infinitiofbellevue.com</p>	<p>PORSCHE Porsche of Newport Beach – www.newportautocenter.com</p>
<p>CADILLAC Doug's NW Cadillac – www.dougscadillac.com</p>	<p>JAGUAR Galpin Jaguar – www.galpin.com Jaguar of Tacoma – www.obrienaugroup.com</p>	<p>SUBARU Subaru of Puyallup – www.harnishautofamily.com Galpin Subaru – www.galpin.com Roy Robinson Subaru – www.royrobinson.com</p>
<p>CHEVROLET Roy Robinson Chev – www.royrobinsonchevy.com Haselwood Chev. – www.haselwood.com</p>	<p>JEEP Gillis Auto Center – www.gillisautocenter.com West Hills Jeep – www.westhillsautoplex.com</p>	<p>TOYOTA Toyota of Portland – www.obrienaugroup.com Toyota of Renton – www.obrienaugroup.com Toyota of Kirkland – www.obrienaugroup.com Heartland Toyota – www.westhillsautoplex.com Marysville Toyota – www.marysvilletoyota.com</p>
<p>CHRYSLER Gillis Auto Center – www.gillisautocenter.com West Hills Chrysler – www.westhillsautoplex.com</p>	<p>KIA West Hills Kia – www.westhillsautoplex.com</p>	<p>VOLKSWAGEN Galpin VW – www.galpin.com VW of Kirkland – www.obrienaugroup.com Volkswagen of Puyallup – www.harnishautofamily.com Haselwood VW – www.westhillsautoplex.com</p>
<p>DODGE / RAM Gillis Auto Center – www.gillisautocenter.com West Hills Dodge – www.westhillsautoplex.com</p>	<p>LAND ROVER Land Rover Tacoma – www.obrienaugroup.com</p>	<p>VOLVO Volvo of Tacoma – www.obrienaugroup.com Galpin Volvo – www.galpin.com</p>



EV (Electric Vehicles) News and Strategies



AUTO NEWS

PO Box 3327
Bellevue, WA 98009
Established 1982
Published Bimonthly
Disributed Monthly
Serving the U.S.

©Copyrighted & URLs owned

“Not Connected with Automotive News the Trade Publication”

- Auto News™
- Autonewsonline.com
- Globalautonews.com
- Legendsofauto.com
- Livinglegendsofauto.com

Opinions and comments of contract writers may not represent the opinions of this publication.

Reproduction of any of the contents of this publication by any means is prohibited without the specific written permission of the publisher.

“We don’t rent, share or sell our email or mailing lists”

All rights reserved.

Note: Products, prices, offers and rebates are in effect as of publication date. Prices and rebates are subject to change without notice.

Ads Expire: **April 4th, 2022**
unless otherwise posted

WE SUPPORT



www.ladiesoffroadnetwork.com



The desert’s premier venue for arts and entertainment



It’s more than just a show... it’s the McCallum!

www.mccallumtheatre.com
7020 First Working Drive, Palm Desert, CA 92260
Tel: 949-447-1111 • FAX: 949-779-9442

As OEM'S Race to bring EV's to Market Questions Grow as to the Size of the Market

As we continue to report on the “Great EV Race to Market” we are going to focus on 4 OEM’S in this issue, Ford, Hyundai, Toyota and Tesla.

As the size of the EV market grows during the next decade Tesla’s market share might drop but the number of new vehicles delivered will continue to brake new sales records.

The January 3, 2022 issue of Automotive News, the trade publication, published an interesting story comparing deliveries of the Ford Mach E to Tesla vehicles from Jan. 1, 2021 thru Oct. 31, 2021 in the state of Michigan. (Ford Mach E 20% - to Tesla 43.5 %) While in North Dakota the results were (Ford Mach E 12% to Tesla 69%) The story line was Ford EV sales are strong in states where the Ford brand rules. That brings up an interesting question: is it wise to brand your EV lineup after existing products like Mustang and Ford F-150 or create a new EV brand

like Hyundai’s Ioniq EV brand.

Time will tell. The question is.... when brand your best sellers as EV’s are taking your customers out of the current market and putting them on a lengthy waiting list as EV production delays continue to grow.

With the Hyundai EV business model the EV customer will continue to buy Hyundai’s while they wait for their Ioniq EV to be delivered.

When it comes to Toyota you have to be “brain dead” if you don’t think Toyota isn’t going to be fighting for the “top-spot” in the “The Great EV Race to Market” (see page 2 editorial)

In 2021 Toyota passed GM as the top selling brand in the U.S. and backed with two decades of selling hybrids, introducing plug-in-hybrids, and a global leader in hydrogen fuel cell research for EV’s. Here comes Toyota “up the back stretch” as they say in the racing game.

Auto News Digital Platform and Direct Mail To Grow Coverage Across the U.S.

While most folks have more time on their hands to read and play with their computers and cell phones during the Covid-19 crisis, we at auto news have been expanding our U.S. circulation and increasing our online reach. (www.autonewsonline.com)

A special thanks to Chris Chung our Editor for creating and launching our “Thursday Weekly Updates” and our YOUTUBE reviews using DRONES. As a result of these efforts our online traffic is up 170% and accelerating each week.

For those of you who have known me during our 35 year journey you know that I am not one for “self promotion.” So Chris convinced me to submit a short BIO to LINKEDIN

Our print mailing list and on the ground distribution has also been expanding this year.

% OF TOTAL BY STATE LISTED BELOW:

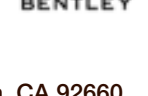
WASHINGTON	31%
CALIFORNIA	25%
MICHIGAN	5.7%
ARIZONA	5.6%
OREGON	3.6%
FLORIDA	2.8%
TEXAS	2.8%
NEVADA	2.1%
NEW YORK	1.8%
NEW JERSEY	1.7%
OHIO	1.5%
PENNSYLVANIA	1.4%
WISCONSIN	1.2%
VIRGINIA	1.2%
TENNESSEE	1.2%
UTAH	1.2%
IDAHO	1.1%
All other states	9.1%
TOTAL	100%

Follow our **WEEKLY UPDATES** during 2022 autonewsonline.com

250 New & Pre-owned In Stock!



an AutoNabona company



445 East Pacific Coast Highway, Newport Beach, CA 92660

Tel 949/673-0900 • Fax 949/673-6079

Toll 800/423-7077

www.newportautocenter.com

Genesis G80 Test Drive Review

continued from page 3

This 2021 G80 is an all-new platform shared with its sports-ute sibling, the GV80. It is a rear-wheel drive platform with room for an all-wheel drive system. It is also slightly larger than the Mercedes, BMW, Audi, Lexus and Infiniti models with which it competes.

But it’s not the data that are the threat. It’s the looks and the satisfaction which comes from driving it. At this point I must make a confession. I own one of these, the G80 AWD 3.5-liter Prestige. That’s the one with 20-inch alloy wheels, Nappa leather seats, the 12.3-inch 3D digital instrument cluster, the HUD, and microfiber suede pillars and headliner. Total MSRP came to \$69,195.

The base model, the G80 2.5T, starts at \$48,745, and comes with 18-inch wheels, leatherette seats, piano-black trim, dual-zone climate control, an eight-inch LCD driver information display, front and rear parking sensors, and a pretty extensive suite of safety features that include forward-collision avoidance assist,

lane-keeping, blind-spot collision-avoidance, driver attention warning, and smart cruise control with the very excellent Highway Driving Assist II.

The styling is striking. I’ve been asked numerous times what kind of car this is – and interestingly been asked three times if it’s a Bentley. Not a bad day when you’re compared to a car costing at least an extra \$100,000. However, more importantly it is surprising how many teenager’s heads snap around to look at it. Come on, this is a full-sized sedan, what are kids doing admiring it?

It is probably because it is worth looking at.

Hyundai let the designers have their head, and the result is a sedan with perfect proportions. The hood is correctly long. The roofline flows just right into the body and the appropriate angle. You will know it is right because every time you walk up to the car you compliment yourself one your good taste.

But its more a what’s inside. continued on page 6

AUTO NEWS® BYTES

2021 Volkswagen ID.4 RWD receives highest overall safety rating from National Highway Traffic Safety Administration

- Volkswagen’s first all-electric SUV receives NHTSA 5-Star overall safety rating
- ID.4 RWD joins VW family of models with 5-Star overall rating: 2021 and 2022 Atlas and Atlas Cross Sport, 2021 Jetta and Jetta GLI, and 2021 Golf and Golf GTI

Volkswagen of America, Inc. announced that the ID.4 RWD has earned a 5-Star overall safety rating from the National Highway Traffic Safety Administration (NHTSA), which runs the government’s New Car Assessment Program (NCAP). NHTSA has provided consumers with vehicle safety information since 1978.

The ID.4 RWD joins the 2021 and 2022 Atlas and Atlas Cross Sport, 2021 Jetta and Jetta GLI, and 2021 Golf and Golf GTI as Volkswagen vehicles with a 5-Star overall safety rating. The all-wheel-drive ID.4 has achieved a 5-Star combined rating in the frontal test and 5-star ratings in the side tests. The all-wheel-drive ID.4 is expected to undergo testing for rollover to complete the overall ratings in the near future.

NHTSA’s NCAP provides frontal, side crash ratings along with rollover resistance test ratings, all aimed at helping consumers make informed vehicle purchasing decisions. The rating results are relayed to consumers using an easily recognizable star rating system from one to five, with five being the best a vehicle can achieve. For further details, visit <https://www.nhtsa.gov/ratings>.

To help protect occupants, the ID.4 provides a combination of both passive and active safety systems. It features six airbags as standard—front and side airbags for front passengers, and side curtain airbags for outboard seating positions. The ID.4 is also equipped with Volkswagen’s IQ.DRIVE® advanced driver assistance technology, featuring hands-on semi-automated capability. This safety-enhancing technology is designed to help monitor the driver’s surroundings and alert the driver of potential obstacles.

With its full equipment package, the ID.4 utilizes a front radar, front camera, two rear radars and eight ultrasound sensors to collect data from the surrounding area, enabling Travel Assist (semi-automated driving assistance); Front Assist (Forward Collision Warning and Autonomous Emergency Braking with Pedestrian Monitoring); Active Side Assist (Blind Spot Monitor); Rear Traffic Alert; Adaptive Cruise Control (ACC) with Stop and Go; Lane Assist (Lane Keeping System); and Emergency Assist (semi-automated vehicle assistance in a medical emergency).

About Volkswagen

Volkswagen of America, Inc. is an operating unit of Volkswagen Group of America, which is a subsidiary of Volkswagen AG. Headquartered in Herndon, Virginia, Volkswagen Group of America’s operations in the United States include research and development, parts and vehicle processing, parts distribution centers, sales, marketing and service offices, financial service centers, and a state-of-the-art assembly facility in Chattanooga, Tennessee. The Volkswagen Group is one of the world’s largest producers of passenger cars and Europe’s largest automaker. Volkswagen sells the Arteon, Atlas, Atlas Cross Sport, Golf, Golf GTI, ID.4, Jetta, Jetta GLI, Passat, Taos, and Tiguan vehicles through more than 600 independent U.S. dealers. Visit Volkswagen online at www.vw.com or media.vw.com to learn more.

2022 Ford Maverick Test Drive Review by Howard Elmer

continued from page 3

group had started saying - enough! - we want a smaller truck. Ford is answering with the Maverick; a true compact.

But they aren't the only manufacturer who is listening. In fact, a new player, Hyundai has chosen this year to also bring an SUV based compact truck to market - the Santa Cruz (one that they showed years ago in Detroit - then sat on). It also looks promising as a compact and has gotten positive buzz. However, Ford's entry, the Maverick, is going to be the real catalyst in this compact category; one that

I expect the other truck builders will also dive in to. Just watch Ram - that's my prediction.

The all-new 2022 Ford Maverick is the truck for people who never knew they wanted a truck, says Ford. I'm not sure I agree with that statement. But I understand that they expect to draw in new customers to the truck market; however, I really think the bulk of sales will be to current truck owners who will consider the new Maverick right-sized for their needs. So, while size is one thing, Maverick is also aiming at the winning trifecta of low price and decent fuel consumption, which

will also make it the entry-level truck choice.

Maverick will be powered by

a hybrid that promises good fuel economy and will be priced to start at \$25,900 in Canada. The fact that

Ford released the price at the same time as the truck news dropped

continued on page 8



2022 Maverick Towing a Trailer (photo Howard Elmer)

M/B E450 - 4MATIC All-Terrain Test Drive Report

continued from page 2

Impressive Power

Powering this desirable wagon is a longitudinally front-mounted inline 3.0-liter turbocharged and intercooled, DOHC, 24 valve six-cylinder engine that cranks out 362 horses at 1,600 rpm while developing 369 pound feet of torque at 6,100 rpm paired with EQBoost—a 48-volt hybrid system that replaces the old twin-turbo V-6 and Direct Fuel Injection. The starter-generator system can add up to 21 horsepower to the equation. The 9GTronic 9-speed automatic with ECO Start/Stop joins forces in delivering seamless linear energy. Adding to the vehicle's versatility is 4MATIC All-Wheel Drive. There's an EPA-estimated fuel economy improvement over the V-6 of 2 mpg (24 mpg)

Alluring Design

Styling changes represent a refresh that encompasses Mercedes's entire E-class lineup which the prior iteration's wagon didn't. The new power bulge on the hood serves to emphasize the new engine - the main update to the vehicle's modifications which are otherwise primarily cosmetic. The E450 All-Terrain exclusively features chrome trim and plastic cladding. The headlamps, tail lamps, grille, and front bumper designs have been enhanced, but the overall form is unmistakably a familiar one. The long roof signifies that the E450 is indeed a wagon although it is a wagon with S-Class appeal.

Elegant Interior Features

Sliding onto the cockpit, everything feels just right. Sumptuous open-pore wood trim comes as standard fare and there's enough mood enhancing ambient lighting to soothe one's spirit. Rear seats fold and The low load floor makes for ease in loading heavy items. Double 12.3-inch screens for media and driver information displays are now standard, as is Mercedes's Siri-like digital assistant that responds to "Hey, Mercedes." An augmented-reality navigation feature is optionally available and overlays directional arrows and directions onto a camera view of the road. The optional leather seats are both supportive and comfortable, and for an additional \$450 come heated and ventilated. The cargo space is cavernous: 35 cubic feet with the rear seats up, 64 cubic feet when they're down.

As Tested

My test 2021 Mercedes-Benz E450 4MATIC All-Terrain was impressive enough in its base form which started at \$67,600, became

even more alluring after factoring in all of the optional equipment and value added packages that included a host of comfort and convenience and safety and security features. The final tally of my Graphite Grey metallic beauty before taxes and licensing with its Nut Brown and Black Nappa leather interior featuring Natural grain Brown Ash wood trim elements came to \$87,770.

Can't Do Without Amenities

The list of comfort and convenience features along with the safety and security features is far too long to fit into this review - just think Mercedes S-Class level quality.

Performance

Aside from posing the question ability of a wagon with SUV cues

that delivers an exceptionally firm ride on Goodyear Eagle F1 20-inch tires mounted on seemingly delicate 20-inch alloy wheels, the fact that this E450 All-Terrain wagon delivers the goods in spades. It is capable of clicking off a 0-60 mph sprint in a mere 4.4 seconds and hurtling over a quarter mile in 13.1 seconds despite the fact that it outweighs the earlier E450 by 123 pounds.

Air springs appear at every corner of the All-Terrain, while they were only found at the rear of the old wagon. Paying homage to the SUV styling and to improve ground clearance, the All-Terrain sits 1.2 inches higher than its predecessor.



M/B E450 - 4MATIC All-Terrain (photo Arv Voss)

Genesis G80 Test Drive Review

continued from page 5

Underneath the skin lurks serious capability. There are two engines available. The base engine is a 2.5-liter, turbocharged four-cylinder, generating 300-hp and 311 lb.-ft of torque. Stated fuel efficiency is 26 mpg city and 32 mpg highway. This engine is available on all trim levels.

You can opt for the brand-new, twin-turbocharged 3.5-liter V6, producing 375-hp and 391 lb.-ft of torque. That's enough power to accelerate the two-ton sedan to 60 mph in 4.7 seconds. All the while its fuel efficiency is rated at 22 mpg city and 27 mpg on the highway. You can get either engine with either rear-wheel drive or all-wheel drive. All G80s come with an eight-speed automatic transmission.

Genesis has announced the addition of an electric G80 but not the timing of when it will be available in the U.S.

When it comes to driving, one thing that is very noticeable is how much greater the difference is between the driving modes of Eco, Comfort, Sport or Custom. In the Sport mode the shifts are seriously sharper, and at a higher rpm. Also, the steering tightens up and becomes more precise and sharper. Quite fun to drive.

The Eco mode seems even more parsimonious of anything

which consumes fuel. While the engine doesn't seem to lack power, it does seem reluctant to gulp gas unless you really tell it to.

Inside there are plenty of toys and a huge 14.5-inch horizontal center display. This is something the company worked hard to improve, as the map and navigation weren't competitive in previous models. But now they are, and the display is big enough to handle two fill screens of decent data.

There are ten cameras providing great information for those unused to using rearview mirrors. Like everyone I enjoy the high-def backup camera, but I really like the pictures which appear in the middle of the left or right portions of the instrument panel showing the appropriate blind spot as determined by which turn indicator is in operation. It is also broad enough to show what's in the next two lanes, particularly helpful when merging into interstate traffic.

There is a host of driver-assistance technology including one called Smart Park, which literally parks the car itself. The best of these driver assists is the adaptive cruise control, which when combined with the active lane control basically drives the

continued on page 7



Mercedes-Benz of Lynnwood

#1 Certified-Pre-Owned Sales Volume in WA State



UNLIMITED
CONFIDENCE



Certified Pre-Owned
by
Mercedes-Benz

425-673-0505 | MBLynnwood.com

TRAVEL
the U.S.

Time to Start Traveling “Again”

TRAVEL
the WORLD

Ford Offers a Bronco Experience Center in Texas

continued from page 4

features of new Bronco. Next you go down to a display area and you’ll find a wall of Bronco accessories that they put together for your new Bronco. Now you will experience a huge and I do mean huge section with Astroturf and all kinds of Broncos laid out so you could see all the possible Bronco configurations, it is very impressive. Now you head over to a group of brand-new Broncos waiting for you to take a drive. There are two doors, four doors, hardtops, and soft tops with a variety of equipment. Climb into these new vehicles and they are spotless. You have a few minutes to get acquainted with your Bronco. Each Bronco has a two-way radio so you can stay connected with the trail bosses on the way up the mountain. As you head out you’ll find all kinds of twists and turns, rocks, gullies, tons of brush. This very green area is known as Hill Country in Texas. As you make your way to the top of the hill you will encounter many difficult turns and twists, but your trail bosses are there to help you get through and once you get to the top of the hill you’ll find an incredible view of the valley. Here you can see how far up you travelled. This top area is used as a turn around to head back to the pavilion. It also has a stopping point to take care of business.

The quality of handling and sta-

bility is outstanding and not one of the Broncos had damage or a flat tire on the adventure. You mount back up and head down the hill, you go through even more challenging trails and eventually you get to the bottom. Once you’ve arrived at the bottom you figured the day is over, but the trail boss asks if you would like to take hot laps. If you could imagine in these Broncos now the trail bosses do the driving, thank goodness. This is one scary drive but its great fun I mean really great fun. It gives you an idea how rugged these Broncos are. Now you head back to the pavilion, head to the shop to buy some souvenirs obviously to take home and you’re on your way.

This is an incredible journey if you’re going to buy a new bronco and it is offered to you at no charge you set it up through your dealer who you purchased your Bronco through. This is only for the big Bronco the Two door and Four door (not the sport model). The pavilion has outside benches made from the original bronco tail gates with wood frames.

I know it’s something anyone that buys a Bronco should definitely take advantage of. It is your responsibility to get to the event as it is not covered but well worth it. It’s also a wonderful place to take a couple of days off while you’re down there with your family and let them enjoy the Horseshoe Bay Resort.

Genesis G80 Test Drive Review by David Schmidt

continued from page 6

car, as long as the road has lanes painted on it.

I’ve driven numerous of these systems over the past decade, and this iteration is significantly advanced and smart compared to many older systems. Worth using even if you don’t really get to quit driving.

The base G80 2.5T begins at \$48,745, the 2.5T Advanced at \$53,325 and the 2.5T Prestige at \$57,625. The six-cylinder 3.5T starts at \$60,145, and the 3.5T Prestige at \$66,125. In the interest of openness, I must admit that I actually own a Genesis 3.5T Prestige and I’ve put a bit more than 5000 miles on it.

Its cabin is elegant and modern with soft and plush materials surround the occupants. The steering wheel includes a multitude of controls, and the transmission is controlled by a rotary shift knob

a la Jaguar. It is convenient, as one only touches it occasionally.

The audio system is up to the standard one would expect of a luxury car, with decent flexibility of match and music with a quality sound. Apple Car Play and Android Auto make users feel right at home with displays and capabilities right off their smartphone.

The windshield and all windows are acoustic glass. That and better door sealing, quieter wheels, and new engine sound insulation make for a relaxing quiet ride.

As is the case with all vehicles made by Hyundai, the warranty is great, with everything covered for five years and the powertrain for 10 years. There are mileage restrictions, obviously, but you get free maintenance for three years.

The car is getting plenty of rec-

ognition as well. Genesis G80 is the Best Midsize Premium Car in the J.D. Power 2021 U.S. Vehicle Dependability Study. This is G80’s second consecutive win in this category in only its second year of eligibility for the study. J.D. Power also named the G80 Best Upper Midsize Premium Car in the 2021 Initial Quality Study.

In other awards, the Insurance Institute for Highway Safety (IIHS) designated the 2021 Genesis G80 executive sedan as a TOP SAFETY PICK+ (TSP+) for 2021.

If a luxury car is on your mind, and you are buying it for what it is rather than what it says, they the Genesis is worth looking at.



The all-new 2021 Genesis G80

Auto News Introduces All-New QR Code



66 THINGS TO SEE & DO ON



 Passport 66	 Museums	 Roadside Stops	 Distillery Tours	 Sellgman
 Breathtaking Views	 Adventure	 Oatman	 Wine Tasting	 Hiking



FOR THE COMPLETE LIST, VISIT 66ON66.COM

RPM Foundation "Vehicles Are a Testament to our Creativity, Innovation, and Drive"

continued from page 4

name short for "Restoration, Preservation, and Mentorship," RPM addresses the issue of locating and supporting the next generation of vehicle restoration professionals through scholarship and program grant funding, skills preservation initiatives, mentoring students and new entries into the field through career services, and our own Apprenticeship and Internship programs meant to provide opportunities for students to earn a living while they learn from masters of the trade.

Since our inception, the RPM Foundation has awarded over \$3.5 million to programs that provide a pathway to careers in restoration and people pursuing those careers. We've received and evaluated hundreds of grant applications, awarding over 350 grants to deserving organizations in 35 states. And we've impacted over 27,000 students through our grant funding and programs.

Our programmatic approach to introducing young people to the

vehicle restoration industry has allowed for the vast expansion of our school/instructor/shop owner network, resulting in relationships with over 150 schools and their associated instructors. RPM's nationwide network of mentors, ambassadors, automotive instructors, shop owners, corporate partners, and private donors has grown exponentially. With that growth comes more opportunities for collaboration and integration.

RPM is leading the charge to ensure the skills needed to support our hobby not only remain, but grow – infusing the current and future generations of technicians with the tools necessary to succeed in vibrant careers in this niche automotive space. By doing this, not only are we ensuring our collective hobby remains strong, but we're inspiring and energizing new enthusiasts every day.

The RPM Foundation is driving the future of the restoration industry. If you believe what we believe, join us for the ride. Visit www.rpm.foundation to learn more.

SEMA 2021 - Wrap Up Coverage

Logistics issues for the automotive industry

If your post-SEMA or wrap up coverage of this year's exciting event requires expert analysis and advice related to navigating the choke points in the global supply chain slowdown, Mike Wagner and Tim Carey of Target Freight are featured at this year's event (booth 11664) and glad to talk to you about these key issues affecting the industry.

Topics include challenges in ports, warehouse capacity, freight, and labor.

Please connect if you'd like to arrange a conversation with Mike or Tim -

Carrie Butler for Target Freight Management
412-897-6177

About Target Freight Management

Target Freight Management, Inc., is an industry leader in Less-Than-Truckload and Full Truckload transportation management systems, empowering customers to ship with confidence. TFM has developed a full range of logistics solutions, from time-saving back-office applications to their patented FIDA technology, which maximizes carrier space and efficiency while protecting TFM customers from unexpected overages and fees. 2019 marked the fifth straight year a TFM company was named to the Inc. 500/5000 list of the fastest-growing companies in the U.S.

2022 Ford Maverick Test Drive

continued from page 6

shows how serious they are about cornering this market. Right size, cheap on fuel, low entry price – this could be a winner.

Maverick has the Ford pickup truck "look" including the drop-down side windows and a front end that stretches edge to edge. It looks squat and planted. Despite its size Maverick's upright and squared off shape is great for space efficiency, inside and out. Maverick is offered in three trim levels – XL, XLT and Lariat. An FX4 package will also be available with the AWD XLT and Lariat trucks. This package will offer more off-road capability; all-terrain tires; suspension tuning and additional underbody protection. There is also an electronic AWD drive mode dial with modes like Mud/Rut and Sand, as well as Hill Descent Control.

Maverick will come as a five-passenger, four-door pickup only. That full-hybrid powertrain has a projected fuel number of 5.9 L/100 km/City – or about 800 kms on a single tank of gas.

Maverick's base engine is a 2.5L Atkinson-cycle four-cylinder hybrid powertrain. It makes 191 hp (this number includes the electric motor) and 155 lb.-ft. of torque pushed through a continuously variable transmission (CVT) driving the front wheels. This base package offers 1,500 lb of payload and max tow of 2,000 lb. However, a second optional powertrain pushes that tow number to 4000 lb. That setup features a 2.0L EcoBoost gas engine making 250 hp and 277 lb.-ft. of torque. The transmission is an 8-speed automatic and comes standard with all-wheel drive.



2022 Ford Maverick (photo Howard Elmer)

INSIDE CHINA AUTO NEWS BYTES

by Bill McCallum

AMR 2022 welcomes new supports in the new host city

The Auto Maintenance and Repair Expo (AMR) is set to return from 24 to 27 March 2022. On the strength of nearly 40 years in the Jing-jin-ji (Beijing, Tianjin, Hebei) region, the show has developed into a highly internationalised annual event for China's automotive aftermarket industry. Its relocation from Beijing to the new state-of-the-art National Convention & Exhibition Center in Tianjin brings along new supporting organisations. The move aims to propel the business platform forward, offering opportunities to showcase products and exchange information alongside the country's latest economic development strategy for domestic and international markets.

In recent years, supportive policies have boosted the development of the Jing-jin-ji city cluster. As the host city of AMR, Tianjin, in particular, is one of China's major car manufacturing hubs covering the entire auto supply chain from parts manufacturing to car making and aftermarket services.

For example, a number of leading carmakers like BYD, FAW-Toyota, FAW-Volkswagen and Great Wall Motor with bases in Tianjin are reaping the benefits of the city's geographical location and flourishing automotive market. In 2020, the city saw 3.29 million vehicles on the road [1]. Furthermore, players produced 1.26 million car units, contributing to the city's auto manufacturing industry that marked a value of RMB 230 billion (USD 36.04 billion) [2].

In November 2021, the Tianjin's local government expanded on its strategic blueprint to further elevate the city's automotive community [3]. This includes everything from manufacturing, consumption, trade, finance, driving culture, the used car market and aftermarket.

Ms Fiona Chiew, Managing Director of Messe Frankfurt Traders-Link (Beijing) Co Ltd, said: "Relocating AMR to Tianjin aims to assist various stakeholders in the auto repair and maintenance sector take on the region's rising opportunities. As a result, players from the entire aftermarket value chain can collaborate and grow together by taking advantage of the comprehensive resources from this high-quality business platform."

To illustrate, the next edition will host an expected 1,000 domestics and overseas exhibitors, showcasing 8,000 leading brands across 100,000 sqm of exhibition space. Displays will cover auto maintenance, repair, parts and components, car care, accessories and customising, supply chain, new energy vehicle aftersales service and commercial vehicle.

New supporters and new product zones

The upcoming AMR is welcoming new industry associations and supporting organisations as an upshot of branching out in the new host city. They will introduce product zones at the show that shine a light on growing trends and address unique local market needs.

For example, the new Made-in-Tianjin zone, organised by the Tianjin Automotive Aftermarket Industry Association, will convene companies from Tianjin that reflect the city's capabilities in auto parts manufacturing across to car making.

On top of this, Tianjin has been identified as a key economic developmental city and an expected boost of local spending sets to accelerate car making. In fact, Tianjin saw a 73 percent growth of value in the automotive manufacturing sector during the first quarter of 2021. With this, the area is becoming a distinguished automotive manufacturing hub; there are already more than 300 car parts and components makers in Tianjin with an individual yearly turnover of over RMB 20 million, of which over 200 of them even reached RMB 100 million [4].

INSIDE EUROPE AUTO NEWS BYTES

by Bill McCallum

G+D presents new security chips for the connected car

Giesecke+Devrient (G+D) is launching Sm@rtSIM@CX Luna1.3M, a new range of security chips for the automotive industry.

They are based on Infineon's next generation SLI37 automotive security controller and offer a multifunction platform for eSIM applications, IoT and digital car key solutions.

The automotive industry is undergoing a major change. One of the key drivers of this transformation is the connected car. More and more vehicles are connecting to mobile networks in order to link to emergency service systems and enable extended features such as telematic services. At the same time, a driver's need for cellular connectivity for infotainment applications is increasing. Additional challenges arise from the development of autonomous driving, as this technology places high demands on the bandwidth of network connections.

For the numerous challenges of the connected car, G+D has developed Sm@rtSIM@CX Luna1.3M – the next generation industrial and automotive grade product suite. It is based on Infineon's newest security controller SLI37, which meets the technical specifications of the automotive industry and is specifically tailored to the challenging environmental conditions of automobiles. With a faster CPU and larger memory, they enable several innovative applications for the connected car. G+D's new products based on these controllers allow automotive manufacturers to provide highly secure and high-performance mobile connections via eSIM technology. They support 5G standalone networks and cover all eSIM consumer and M2M use cases. A special DSDA add-on (Dual SIM Dual Active) is available to automotive manufacturers. This allows to equip vehicles with two eSIM modules: One for using the drivers personal subscription for infotainment services and one for the services provided by the carmaker. The DSDA add-on includes the management of both chips remotely via one central G+D's AirOn eSIM management platform, thereby simplifying their logistical processes. For example, manufacturers have the option to upload the correct network profiles "over the air" after the cars have been delivered to their target regions. Additionally, manufacturers can comply with local legal requirements more easily.

In addition to eSIM applications, Sm@rtSIM@CX Luna1.3M can also be used for digital car key solutions. In this case the new series acts as an embedded secure element eSE – a special chip for storing encryption keys for secure communication between the vehicle, mobile devices and a dedicated back end. The chip thus enables user-friendly solutions for unlocking and starting a vehicle and protects the communication of the vehicle against attacks by hackers.

Joyce Chow's Interview with Henrik Fisker

continued from page 4

how to get them into more sustainable, clean green cars... we came up with the idea of a flexible lease, we can lease a vehicle and give it back anytime you come back after a month, six months, nine months, whatever you want, and when you give it back to us, and by the way, it's financed by a company that we own, so it's not going on your credit... When you give the car back to us, we recondition it, and we lease it out somebody else for a slightly lower price. We keep doing that for 12 years for the life of the car" according to Henrik.

"I think in 2030, we have gone pretty much full EV. We will still see some gasoline cars getting sold, but I think a majority of vehicles getting sold in 2030 will be EVs. I think in five years you're talking about 2027 we'll be well on the way, I think there'll be at least a third, maybe half of all vehicles being sold, it's going to be EVs. There's a few countries in Europe, that will ban the sale of gasoline and diesel cars, one already in 2025... so I think when you start seeing these take effect, you will suddenly see an acceleration" shared Henrik.

The push for more electric vehicles is coming sooner than later, and if Fisker leads the pack, the future looks more sustainable.

(See photo on page 17)



Around the Track – Racing News



WeatherTech Raceway Laguna Seca prepares to celebrate Anniversary in 2022

When the green flag waved on Nov. 9, 1957, for the Eighth Annual Pebble Beach Road Race, those in attendance had no idea that the freshly-paved race track quickly carved into the hills of the U.S. Army's Fort Ord would evolve into WeatherTech Raceway Laguna Seca and become a world-renowned road course with legendary status. Sixty-four years later, the race circuit remains the heartbeat of Monterey County's Laguna Seca Recreation Area.

As WeatherTech Raceway enters its 65th race season in 2022, it's come a long way from when Pete Lovely – a future Formula One racer and owner of Pete Lovely Racing in Fife, Wash. – took Laguna Seca's inaugural checkered flag behind the wheel of his 1956 Ferrari 500 Testa Rossa all those years ago.

The track has seen many legendary performances in its six-plus decades. Among those who have dominated the asphalt is one of the greatest motorcycle racers of all time – who loved the Monterey area so much, he moved here.

Wayne Rainey won three straight World Championships between 1990-92, while also capturing three U.S. Grand Prix wins at WeatherTech Raceway between 1989-91. The sweeping downhill left-hander through Turn 9, or the Rainey Curve, is named in honor of Rainey – who serves as the president of MotoAmerica, which will present one of the premier events on the 2022 schedule.

"Winning my three U.S. GPs at Laguna Seca was obviously very special to me because there's nothing like winning your home Grand Prix in front of family and friends," Rainey said. "After my retirement from racing motorcycles, I was honored when the track named turn 9 'Rainey Curve.' Now, as president of MotoAmerica, I get to return to the track every year as

it plays host to one of the premier events on our schedule, and it's a race I always look forward to."

In addition to having a part of the track named for him, Rainey's likeness also has a permanent installation with a larger-than-life piece of art depicting his racing days at WeatherTech Raceway visible as guests enter the facility on "A" Road.

"No race track or place in the world brings about the same feelings that I get every time I drive up the hill into WeatherTech Raceway Laguna Seca," Rainey said. "When I raced here, I had so much confidence. I loved the track, the fans and the Monterey Peninsula area. Initially, it was my home race because it was the site of the U.S. Grand Prix, but it actually became my home race when I moved my family to the Monterey Peninsula in 1992."

The second chapter

Rainey's dominance began right as the second chapter of the race track was being written. After maintaining its original form for the first 30 years of its existence, in 1988 the track was extended from its 1.9-mile setup to the 2.238-mile version that fans and drivers alike celebrate today. One of the most famous turns in all of motorsports essentially remains today as it was in 1957 – The Corkscrew – which drops six stories in just 450 feet of asphalt.

The original intent was that the lengthened circuit would be utilized for motorcycle racing, and race cars would continue to use the original track setting with its fast, long exit from Turn 2 to what is now Turn 5. There is still a portion of the original left-hand curbing visible in the Hagerty Marketplace where the likes of the ground-pounding Can-Am cars kept the throttle fully engaged. It was joked that if someone missed the next turn (today's Turn 6) the

car would end up in downtown Salinas.

However, prior to the 1988 Indy Car race, Mario Andretti drove both configurations of the track and insisted that Indy Car utilize the full 2.238-mile lap, especially the hairpin, as it offered a great passing opportunity.

The rest is history, and the man who made the permanent change happen had the Turn 2 Hairpin named for him upon his last race and retirement in Monterey in 1994. He still returns to give two-seater hot laps to lucky race fans during the Firestone Grand Prix of Monterey.

Andretti isn't the only INDY-CAR driver to leave a legacy at WeatherTech Raceway. Bobby Rahal was a mainstay at the top of the podium in Monterey, winning multiple times throughout the '70s and '80s as a driver, and then as a two-time winner in the late 1990s as the car owner for Bryan Herta.

Rahal's pass of Andretti in the 1986 Indy Car race, on what's now known as the Rahal Straight, propelled him to his third of four victories at WeatherTech Raceway.

The family legacy has been continued by Bobby's son Graham, a 14-year INDYCAR veteran, competing at the track in recent years. More than just a race track

Since its inception, WeatherTech Raceway has seen more than just racing action. The Grateful Dead performed at the venue in May 1987, and Pope John Paul II visited later that year. The Sea Otter Classic, one of the largest multi discipline cycling festivals in the world, is held here annually. There have been weddings at the Corkscrew, and in 2020 the graduation ceremonies for local high schools were held amid the pandemic and ended with a lap on the track.

"This is a special place – and not just for racing," said John Narigi, president and general manager of WeatherTech Raceway Laguna Seca. "Entering our 65th season, it's important to remember that we also have Laguna Seca Recreation

Area, which offers incredible hiking, biking and camping on a year-round basis. There are many reasons this multiuse facility is special, and as we head into the future, we will continue to invest in bringing more exciting events here for the entire community to enjoy."

The beautiful destination complements the Laguna Seca Recreation Area. "We are fortunate to be located minutes away from a thriving destination of rich farming land and wineries throughout both the Carmel and Salinas Valleys and the coastal towns of Monterey, Carmel-by-the-Sea and the ruggedness of Big Sur," Narigi added.

To celebrate the 65th anniversary, the 2022 premier event schedule begins with the Trans Am Speedfest April 22-24, followed by the IMSA WeatherTech

SportsCar Championship featuring the Hyundai Monterey Sports Car Championship April 29 - May 1.

The summer schedule includes the GEICO Motorcycle Moto-America Superbike Speedfest July 8-10, the AHRMA Classic Motofest of Monterey July 15-17, the Monterey Pre-Reunion August 13-14, the Rolex Monterey Motorsports Reunion August 17-20, and the Firestone Grand Prix of Monterey featuring the NTT INDYCAR SERIES finale September 9-11. Concluding the 2022 season is the Velocity Invitational, October 14-16 (TBC).

New ticket packages, from single day to comprehensive VIP packages, will be available Dec. 1 by calling the Tickets and Accommodations specialists at 831-242-8200 or by visiting www.WeatherTechRaceway.com.

[/circuitofthenorthwest](https://www.facebook.com/circuitofthenorthwest)
[/circuitofthenorthwest](https://www.instagram.com/circuitofthenorthwest)
[@circuitofthenw](https://www.twitter.com/circuitofthenw)
[/company/circuitofthenorthwest](https://www.linkedin.com/company/circuitofthenorthwest)

SEE Circuit NW Ad on Page 25

Daniella Lewis
 Director of Sales
daniella@circuitofthenorthwest.com
www.circuitofthenorthwest.com
 800.484.0269
 c 425.324.5781

La Carrera Panamericana

OCTOBER 2022

BE PART OF THE LEGEND!

- Each year more than 100 cars compete representing at least ten different countries.
- More than 3,000 km in 7 days of competition along the most spectacular and scenic Mexican highways.
- 11 different car categories.
- The world's largest and most renowned vintage car open road race.

LA CARRERA DE MÉXICO
visitmexico.com

La Carrera Panamericana
 2021 MEXICO

[interpanamericana](https://www.facebook.com/interpanamericana)
[panam1000](https://www.instagram.com/panam1000)
[CarreraPanamericana](https://www.youtube.com/channel/UCGm7aFpanam1000)
[interpanamericana](https://www.linkedin.com/company/interpanamericana)

info@lacarrerapanamericana.com.mx
 +52 55-5566-6868 - USA +1-310-860-6969
www.lacarrerapanamericana.com.mx

Toyota's C-HR Compact SUV Test Drive Report by Sally Hanson

continued from page 2
 which is less than a Toyota Sienna minivan, it's hard to understand the acronym that includes "high rider". Toyota more accurately describes their C-HR as a blend of a sport coupe, hatchback and compact crossover.

The name of the Nightshade Edition of the C-HR is easy to understand. This model comes standard

with a black chin spoiler, black 18 inch sport alloy wheels with black lug nuts, black roof, black interior with gun metal trim, black front and rear wheel spats, black outside door handles with hidden-type design rear door handles, black outside front and passenger door handles with touch sensor lock/unlock feature and black badges.

The Toyota C-HR is powered

with a 2.0L, 4 cylinder engine which offers ample power driving around town, but lacks energy when trying to accelerate quickly. At this point, the engine revs while waiting for the continuously variable automatic transmission with intelligence and shift mode (CVTi-S) to kick in and provide the intended forward thrust. Mileage estimates are 27 mpg city/31

mpg highway. The C-HR is a front wheel drive vehicle which offers stability in low traction conditions but not the capability of a vehicle intended for off-road adventures.

Some great features that Toyota has included are heated door mirrors, side indicator lights on both driver and passenger mirrors, an 8-inch touch screen for audio multimedia, and an integrated back up camera. The hidden door handles for the rear doors are high on the doors, which I found not only attractive but easy to use and quick to adjust to their location.

Offering a seating capacity of five, the driver and front passenger seating is comfortable even for a six-footer — but the three back seat occupants will need to like each other! The rear cargo door is an easy to operate lift gate that opens to 19 cubic feet behind the second row seats or 37 cubic feet behind the front row. A cargo area cover comes with all C-HR models.

Toyota's C-HR is not a SUV you'll use to trek up a mountain side or drive through a sand dune, but it is a sporty, utilitarian and finely designed vehicle.



Toyota C-HR Compact SUV (photo Sally Hanson)

FINANCIAL WELLNESS

Support The Enlisted Project (STEP)

Take control of your finances

As a non-profit founded by Veterans, we understand the lifestyle challenges that come with volunteering to serve your country. We are familiar with the expenses associated with the job, many of which are not reimbursed. And there is no denying the pay is low. Our Social Workers, certified in financial counseling, will help you fill your toolbox as you work one-on-one to develop your Personal Finance Plan. Your plan may include a grant* to help you maintain your critical basic needs.

*Financial grant qualifications: active duty service members E1-E5 or transitioning Veterans up to 12 months post-service, currently stationed in Southern California or Washington state

STEP
SUPPORT THE ENLISTED PROJECT

A TAX EXEMPT 501(C)(3) NONPROFIT (FEDERAL TAX ID # 20-3051279)

Find us at:
 @teamSTEPusa
 (858)-695-6810
 teamSTEPusa.org

**Law Offices of
 Martin J.H. Duenhoelter**

1107½ Tacoma Avenue South
 Tacoma, Washington 98402

253-593-0766
 kate@lawyerintacoma.com

ATTORNEY FOR TICKETS

Specializing in Pierce and King County Courts
 25 years of Experience in Criminal Defense

Call Now - Russian Spoken
 Мы говорим на русском!

We practice in all these cities:

- Federal Way
- Tacoma
- Lakewood
- Puyallup
- Bonney Lake
- Ruston
- Milton
- and more!

ONLY AT MARYMOUNT

WASHINGTON'S LARGEST AUTOMOTIVE COLLECTION

500+ VINTAGE VEHICLES

CARS - TRUCKS - BUSES - MOTORCYCLES

GAS PUMPS - NEON SIGNS - MEMORABILIA - AMERICANA

CARRIAGES - OUTBOARD MOTORS - HOSE NOZZLES - VINTAGE TOYS

ANTIQUE DOLLS - SALT & PEPPER SHAKERS - RODIN SCULPTURES - & MUCH MORE!

LeMay Collections
 OF WASHINGTON

(253) 272-2336
 WWW.LEMAYMARYMOUNT.ORG
 325 152ND ST E, TACOMA, WA 98445



Doug's Auto Group

Doug's Hyundai Dealership NEW Edmonds Location on Hwy. 99

#1 Palisade Volume Dealer
in Entire West Coast,
August & October 2021.



2022
Mazda
CX-5
– Updated



Arriving
This
Winter

Consumer Reports most Reliable Car Brand.

DOUG'S LYNNWOOD MAZDA
22214 Hwy, 99, Edmonds, WA 98026



www.dougs.com (425) 774-3551 Phone
(206) 523-3885 Seattle (888) 827-0868 Toll Free

Now
In Stock

2022
Hyundai Santa Cruz



Arriving
This
Winter

Up to 300 mile range
2022 Hyundai Ioniq 5



Hyundai is now offering factory-scheduled free maintenance on new vehicles for three years or 36,000 miles.

• Offering complimentary maintenance, specifically of this length, is unusual for non-luxury manufacturers.
• The maintenance will include oil changes, filter replacements, and tire rotations and starts with 2020 models purchased on February 1 or later.

DOUG'S HYUNDAI
22130 Hwy 99, Edmonds, WA 98063



www.dougs.com (425) 774-9000 Phone
(206) 523-0138 Seattle (888) 200-9994 Toll Free

Prices and Offers Subject to Change without Notice + Leases Subject to Credit Approval with information at Dealership


 AUTO NEWS

From Around the U.S.



Newport Car Museum Reports Record Attendance

Opened just four and a half years ago, the Newport Car Museum in Portsmouth, R.I. has become a recognized worldwide tourist destination, maturing well beyond its basic ability to draw off of visitors to the Gilded Age Mansions and other seaside attractions offered in nearby Newport. Since Covid restrictions were lifted in mid-2020, numbers of visitors have jumped exponentially, and in 2021 the Museum welcomed a record 50,000 people through its doors.

“Our hope always has been to put smiles on our visitors’ faces,” said Gunther Buerman, who with his wife Maggie Buerman opened the Museum in June of 2017, “and so far, we have been successful.”

During its relatively short life, the Museum has won numerous awards, and while once it was described as a hidden gem, it is now regularly compared to other acclaimed car museums such as Florida’s Revs Institute and California’s Petersen Automotive Museum. For 2021, it received the TripAdvisor® Travelers’ Choice award and distinction as among the Top 10% of Attractions Worldwide.

“It’s a privilege to see this collection,” said recent visitor Philip Millstein (Cambridge, Mass.). “This is not an old man’s place where you come to see old cars; there’s a vitality here... the colors, the displays, the people who greet you. The Museum is not just gorgeous, it is relevant.”

Initially, the Buermans had no idea how it would fly, this idea of theirs to present as art their own private collection of rare and exotic cars. “The first challenge was securing an amazing space that we could grow into and wouldn’t be perceived as just a garage,” said Buerman, “so we acquired a former missile manufacturing facility on the campus of Raytheon Technologies.”

The 114,000 square foot building, which had to be completely gutted, re-configured and transformed into a space worthy of displaying the Buerman’s collection (then 65 strong), came with 17 acres of grounds attached, which would eventually figure prominently into the Museum’s ability to host car clubs, car shows and other special events onsite, as

well as offer visitors free parking for as many as 300 cars. Today, the Museum’s displays cover 80,000 square feet—the equivalent in space of 1 ½ football fields, including the end zones. They comprise more than 85 cars in six Galleries—Ford/Shelby, Corvettes, World Cars, Fin Cars, American Muscle and Mopars – and a Pop-Up Porsche Exhibit. There are no barrier ropes around the cars, and enhancements to the Museum experience include specially commissioned artwork; historic videos; and an impressive collection of Mid-Century Modern furniture serving as seating. A 2,500 sq. ft. gift shop has become its own colorful gallery, offering up thousands of items curated for car lovers and others.

“The Museum is now sought out directly by those traveling to New England looking for experiences that mean something to them,” said Buerman. “Our audience is in large part car aficionados and art lovers. Some have travelled to see as many different car museums as they can in this country, and they tell us how amazed they are at what they find here. They appreciate the art gallery ambience, the beauty of the cars and the rich automotive history represented by each decade of design, starting with the early

continued on page 19

70th Pebble Beach Concours d’Elegance Charitable Donations Exceed \$2 Million

Throughout Its History the Event Has Raised Over \$32 Million to Help People in Need

Pebble Beach Company CEO David Stivers (center) and Pebble Beach Company Chairman Sandra Button (beside him) with Concours charity representatives (l to r): Dr. Steve Packer of Montage Health; Dr. Jeff Bass, guest, and April Ritchie of Natividad; Kevin Causey of Montage Health; Steve Emerson of United Way Monterey County; Ron Johnson of Boys & Girls Clubs of Monterey County; Carol Bishop of Kinship Center; Gina Nucci of Boys & Girls Clubs of Monterey County; Nicki Pasculli of Kinship Center; Adrienne Laurent of Salinas Valley Memorial Healthcare System; Katy Castagna of United Way Monterey County; and Jeff Wardwell of Salinas Valley Memorial Hospital Foundation. (Photo: Sherman Chu/Pebble Beach Concours d’Elegance)

The 2021 Pebble Beach Concours d’Elegance raised over \$2 million for charity—a figure on par with funds raised in pre-pandemic years.

The full amount, a total of \$2,089,450, was announced today by Pebble Beach Company CEO David Stivers as these funds were

distributed to the event’s charitable partners—and he stressed that these funds stay local.

“The Pebble Beach Concours and Pebble Beach Company are synonymous with excellence, and both have long supported local charities on the Monterey Peninsula and across Monterey County,” said Stivers. “The Concours, under the leadership of Chairman Sandra Button, has raised over \$32 million for local charities since its inception.”

Through Pebble Beach Company Foundation, its primary charitable partner, Concours funds benefit more than 95 of the region’s best youth-focused non profits, impacting the lives of more than 10,000 children each year. Several charities, including the Boys & Girls Clubs of Monterey County, Kinship Center, Montage Health, Natividad Foundation, Salinas Valley Memorial Healthcare System and United Way Monterey County, also benefit directly from Concours Charity Drawings.

“We’re thankful for all of the people who continue to gather at Pebble Beach to celebrate cars and raise funds for people in need.

Volkswagen America Reports 2021 Sales at 375,030 Units Sold Which Represents a 15% Increase Over 2020 Sales

The recent Seattle Auto Show Program describes the 2022 VW Tiguan “... as refreshed for 2022 with new styling and technology. The Tiguan sharpens its iconic look with a completely revised front end. A distinctive bumper and a broad grille are complemented by standard LED headlights and daytime running lights and can be accented further by an available illuminated light line flanking the VW logo. Inside the Tiguan boasts updated technology throughout

its cabin. The Volkswagen digital cockpit now comes standard with an 8-inch display and a 10-inch digital cockpit Pro is available. Heated seats are now standard, with heated steering wheel and ventilated front seats available.”

Our test drive model was priced at \$29,495 and powered with a 2.0-liter TSI engine mated with an 8 speed Automatic Transmission. King Red Metallic is a popular color for 2022. The 2022 VW Tiguan deserves a look.



2021 VW Tiguan (photo Auto News)

Retail-ready FASTER, turn your inventory MORE OFTEN and obtain HIGHER margins

...it’s what we do for dealers



Professionally Staffed and Managed Detailing, Reconditioning and F&I Product Installation

- Increase CSI
- Increase Profit
- Increase Quality
- Decrease Turnaround Time
- Decrease Management Costs
- Eliminate Recon Challenges

Contact us today for a free on-site, no obligation consultation:
info@idensdealerservices.com

www.idensdealerservices.com



TOYOTA RAV4 HYBRID



The Toyota RAV4 started the movement to compact SUV's in the U.S. and is still the "top seller." The hybrid deserves a look.

BASE PRICE: \$37,030*
TYPE: Compact SUV (hybrid)
ENGINE: 2.5 Liter
TRANS: ECVT
HORSEPOWER: 219 hp
MPG: 40 mpg (combined)

TOYOTA COROLLA HATCH BACK



The Toyota Corolla continues to be the leading seller in the Toyota lineup and with the new design of the hatch back they will hold that record.

BASE PRICE: \$24,865*
TYPE: Sedan
ENGINE: 2.0L 4 cyl
TRANS: Sport Drive
HORSEPOWER: 169 hp
MPG: 38 hiway

Saleen Performance Manufacturing Creates a Saleen Performance Tesla



Steve Saleen with a Tesla/Saleen Performance Car at one of his 3 manufacturing Buildings in Corona, California (photo Auto News)

New Car Dealers Dan Wilder, Jr., Brad Brotherton, Jim Colon & Matthew Phillips Lobby Governor for Changes in EV Policy

WSADA President Dan Wilder, Jr., Executive Committee members Brad Brotherton and Jim Colon, Board member Matthew Phillips, Executive Vice President Vicki Giles Fabr , Senior General Counsel Bryan Imai, and lobbyist Scott Hazlegrove attended a virtual meeting with Governor Jay Inslee and his staff.

The Governor agreed to the meeting as a thank you for dealers sending 12 EV's on short notice to his December press conference announcing the climate-based portion of his budget proposal. In the meeting, WSADA and dealers outlined the efforts dealers have undertaken to promote the EV Revolution and invest in the technol-

ogy, and made two policy requests: Matthew Phillips (Car Pros) asked the Governor to ensure DOR is able to implement future EV-related sales tax credits in a manner that is efficient and easy for dealership employees and customers. The Governor's current proposal has income restrictions that could complicate the process by requiring tax returns from buyers.

Jim Colon (Marysville Toyota) asked the Governor to instruct Dept. of Ecology to adopt an early action credit program under the Zero Emission Vehicle mandate that is effective MY2025. Some manufacturers have either refused to deliver or throttled delivery of EVs and plug-in hybrid vehicles to Washington because they would not receive credit under the ZEV mandate program. Adopting early credits will hopefully increase the supply available to Washington dealers.

The Governor agreed to ask his staff to investigate the EV sales tax issue.

He also announced that Ecology will issue a notice in the next 1-2 weeks announcing a rulemaking to adopt the early action credit program.

This is a remarkable achievement for dealers, and particularly Jim Colon, who has championed this issue since learning Toyota intended on withholding the upcoming 2023 bZ4X EV from Washington dealers.

"Jim's passionate advocacy and leadership on this issue produced results in record time, and helped show the incredible power of a positive relationship with legislators and the Governor's Office," said Giles Fabr .

WSADA Grassroots Updates are compiled and edited by Bryan Imai and Vicki Giles Fabr . If you have any questions or concerns, please contact either at info@wsada.org.



There's a lot to like!

Factory trained technicians & Immediate Appointments Available. No Waiting!

- Easy, straightforward sales process
- Non-commissioned salespeople
- Stress-free, negotiation-free buying
- Complimentary car wash with service
- Comfortable waiting lounge





Voted #1
 New Business of the Year!
 By the Marysville Tulalip Chamber of Commerce



(See Toyota Sienna Hybrid Story on this page)

Let's ride together.

16120 Smokey Point Boulevard,
 Marysville, WA 98271
 360-651-0200



TOYOTA
 Let's Go Places
MarysvilleToyota.com

We make the buying process EASY

SHOWCASE REVIEWS

Hyundai Santa Cruz Pickup Offers New Options for Buyers

Hyundai has created a top seller with the all-new Santa Cruz four door crew cab pickup. It competes with the Honda Ridgeline, Ford Ranger, Chevrolet Colorado, GMC Canyon, Nissan Frontier, and Toyota Tacoma.

Hyundai dealers report a high level of interest in the small pickup introduced in 2021. Comments from our recent test drive (see front page photo) range from "...a home run in the styling department," "...plenty of power for the task," "...value priced for the market."

As a former Ford Ranger owner I understand the demographics for what some call the small truck market. It's not commercial use but a family truck for that camping trip, an occasional trip to the dump, a summer shopping trip to COSTCO, hauling gear to little league games and other family activities.

The Santa Cruz is powered with a 2.5 Liter Turbo charged 4 cyl. engine mated with an 8 Speed transmission. Our test drive model was priced at an MSRP of \$39,720. With a 27 MPG rating for highway driving some buyers are moving to smaller trucks as the price of fuel continues to grow.

Loaded with 11 safety features including forward collision-avoidance assist, lane keeping assist, lane following assist, driver attention warning, blind spot collision assist, rear cross traffic collision avoidance assist and much more.

The all-new 2022 Hyundai Santa Cruz LTD AWD deserves a look.

S.E.M.A. 2021 Report by Tim Titus

continued from page 4

performance customer got a look behind the industry's curtain into the "Land of Oz;" SEMA is that kind of event. After attending the show for thirty years, it still blows our minds when we walk in each year. We can imagine what these new viewers must have thought seeing it for the first time.

The weather in Las Vegas was perfect, the monorail rail made it a snap to get to the Convention Center, and all of the restaurants were in full swing. The bars and nightclubs were hopping and during those four days the first week of November, there was no better place on earth than in Las Vegas for the SEMA Show. If you have a bucket list and you love the auto industry, SEMA needs to be right at the top. Hope to see you there next year!

Thank You for Being a Valued Ford Country Customer!

GENESIS G70 SPORT PRESTIGE



As the Genesis portfolio expands the G70 Sports Sedan has been a popular addition to the lineup. Genesis has also been adding new dealers across the U.S.

BASE PRICE: \$42,100 *
TYPE: Sports Sedan
ENGINE: 3.8 L V6
TRANS: 8 Speed AT
HORSEPOWER: 365 hp
MPG: 27 hiway

HONDA CIVIC HATCH SP TRG



The Honda Civic has been an all-time best seller and the Hatchback will round out the portfolio for Civic buyers

BASE PRICE: \$29,400 *
TYPE: Hatchback
ENGINE: 1.5 Liter Turbo
TRANS: CVT
HORSEPOWER: 180 hp
MPG: 37 hiway

HYUNDAI KONA SUV



As Hyundai expands its SUV portfolio the Kona fills a gap in it's lineup. With lots of room plus value pricing and good MPG the Kona is "best buy."

BASE PRICE: \$22,500 *
TYPE: Compact SUV
ENGINE: 1.6 Liter Turbo
TRANS: 6 Speed AT
HORSEPOWER: 175 hp
MPG: 26 hiway

LEXUS RX 450h F-SPORT



Lexus seems to have a corner on the Luxury SUV market and the 450h F Sport is a nice addition to the lineup.

BASE PRICE: \$53,820 *
TYPE: 4 DR. SUV Hybrid
ENGINE: 3.6 Liter V6 Hybrid
TRANS: CVT w/Paddle Shifters
HORSEPOWER: 308 hp
MPG: 28 hiway

TOYOTA GR 86 PREMIUM



The Toyota GR 86 Premium is a "hot rocket" for those looking for a sports coupe with lots of power at an affordable price point.

BASE PRICE: \$30,590 *
TYPE: Sports Coupe
ENGINE: 2.0 Liter
TRANS: 6 Speed
HORSEPOWER: 200 hp
MPG: 30 hiway

VOLKSWAGEN TAOS SEL



As Volkswagen expands it's potfolio the TAOS SUV fills a gap offering a value price point with lots of room and good MPG

BASE PRICE: \$33,045 *
TYPE: 4 dr SUV
ENGINE: 1.5L Turbo
TRANS: 4 Motion AWD
HORSEPOWER: 158 hp
MPG: 32 highway

* All information listed "AS TESTED"

autonewsonline.com/showcase-reviews



Around the Track – Racing News



Steve Saleen Turns Successful Racing Career Into An Industry Leading Performance Manufacturing Business



Steve Saleen with his Collection of Racing Trophies (photo Auto News)



Steve Saleen at one of his three Performance Manufacturing Facilities in Corona, CA

DRAGER'S CLASSIC SALES

1645 Walton Drive
Burlington Wa. 98233
206-533-9600 draggers@mac.com Web page www.draggers.com

We are by appointment ONLY so call 206-533-9600 or draggers@mac.com

Featured Vehicles



1956 Dodge Lancer 2 Door Hardtop. DGC2199 270 V-8, "Red Ram" Automatic Pushbutton Transmission, 4 Wheel power disc brakes, Cold Air Conditioning. What a beautiful car, Coker white white radial tires. Seatbelts. The floors are original and rust free. This Dodge won the "Best Mopar" in an annual car show in Twin Falls Idaho. Cond#2+ **PRICE \$39,500**



1964 Impala 2 Door Hardtop. 468CI Big Block Chevy DGC-9758 This Chevy Impala shows very well. We get lots of waves and thumbs up. Aluminum radiator, TH 400 AT, Ford narrowed rear end, PS. 4 wheel power disc brakes, This is an incredibly great driving car and it is fast! The body is in great shape. The paint looks good, but has a few small flaws. The underside is in great shape. We did not find any rust. Make sure you watch the video. Condition 2- **PRICE \$39,500**



1949 Chevy Fastback 350 V-8 Loaded fun to drive



1967 Chevy Red Camaro RS/SS DGC7014



1949 Dodge B-1-B PU DGT5634



1967 Fairlady



1965 Chev Corvette Coupe Cold blowing Factory Air



1951 Ford V-8 AT. PS.



1955 Chev 5 Window PU DGT3062



1965 GMC Series 1000 half-ton pickup DGT 965A

Auto News Planning 40 Year Anniversary Event at Drager's in Burlington Location in 2022



Drager expands Motorcycle & Car Collection



Drager Motorcycle Collection



Drager adds more space for events

**WOMEN in the
AUTO WORLD**

Women in the Auto World

**WOMEN in the
AUTO WORLD**

Previously Featured: "Women in the Auto World"

Lyn St. James – Indy Race Driver
 Felicia Fields – Ford HR VP
 Mary Barra – GM CEO
 Michelle Christensen – Acura Design
 Lisa Copeland – FCA Dealer
 Sandra Button – Pebble Concours

Monika Kalenski – MEK Magnet
 Chanterria McGilbra – Prancing Ponies Foundation
 Nancy LeMay – LeMay Family Collection
 Muffy Bennett – Car Collector
 Jennifer and Abbie Biggs – Repair Shop Owner
 Carolyn Jackson – VP Brand Strategy Barrett-Jackson

Joyce Chow – Social Media Mogul in Hollywood
 Sarah Deccio – Distribution Mgr.
 Valerie Thompson – Motorcycle Racer
 Ashley, Courtney & Brittany Force – Drag Racing Champions
 Toyota of Marysville – Ladies at Work
 Dana White – Chief Comm. Officer - Hyundai N. America

Nancy LeMay manages Washingtons Largest Automotive Collection

What started out as a 300 collector car collection on their Parkland, Washington farm ended up with Harold and Nancy LeMay's being awarded the GUINNESS BOOK OF WORLD RECORDS for "Largest Antique & Vintage

Vehicle Collection" in 1998.

As the LeMay collection continued to grow Harold and Nancy found an additional home, the MARYMOUNT MILITARY ACADEMY founded in 1921 on 100 acres with multiple buildings and more

than enough room for the "Largest Car Collection in the World."

Harold LeMay passed on November 4, 2000 and Nancy and her son Doug continued to work on her husband's dream of a world class museum located in Tacoma, WA.

The Tacoma Museum was opened in 2012 while the LeMay Collections at Marymount is currently open for tours, events, a Model T Driving Experience and LeMay Private Garage Tours at the LeMay Farm. Featuring the original family

garages, home to over 300 vehicles, an old fashion soda shop, general store, toys, Nancy LeMay's personal doll collection, and much more. For Info: Call (253) 272-2336 or visit: www.lemaymarymount.org or info@lemaymarymount.org



Nancy LeMay with son Doug (photo Auto News)



Nancy LeMay (photo Auto News)

Lexus UX200 F Sport Test Drive Report

Sport, and Luxury at a Budget Price

continued from page 2

17.1 ft³ of cargo space. The rear seats are split 60/40 so you can fold either side or both sides flat for more space. This makes the UX200 optimal for times when you need to carry ski gear up a mountain, help friends move, or go camping.

With regards to the seats, the F Sport seats are extremely comfortable. The perforated leather clad buckets in front provide the perfect amount of support while keeping you in place and the rear has plenty of legroom for your passengers. The steering

wheel is also very high quality, with the same perforated leather as the seats, and fine touch materials lining it. It seems that Lexus paid a lot of attention to the aspects of the vehicle that you would constantly touch while designing this car. The rest of the dashboard however, I would say is not quite up to Lexus's usual standards. The dashboard felt cheaper, and the controls beneath the infotainment screen were not laid out in an intuitive manner. I didn't mind the trackpad as much as others, but the odd positioning

of the volume control left more to be desired.

Driving the UX200 is fun, but by no means powerful. In terms of power, the UX200 has a 2.0L VVT-i power plant, pushing out 169hp and taking you from 0-60 in 8.9 seconds. As a result though, the UX200 has impressive fuel efficiency numbers reaching 29 mpg in the city, and 37 mpg on the highway, for a combined 32 mpg. I attribute a lot of the enjoyment of driving the UX200 to the suspension, and the 10

speed algorithm programmed into the CVT transmission. The suspension is firm, making mountain drives and corners a blast; and I was thoroughly impressed with the 10-speed algorithm mated with the paddle shifters as it made shifting feel almost like the UX200 had a dual clutch transmission.

At the end of the day, I would say the UX200 is great for a yuppie with an active lifestyle that lives in the city. It's functional, has prestige, reliable, is easy to park, and gets great gas mileage. So if you're in the market for an economical car that is "a step above", make sure you check out the UX200.



Lexus UX200 F (photo Auto News)

HONDA RIDGELINE AWD SPORT



The Honda Ridgeline has been refreshed and offers extra space with the crew cab. A popular seller for those looking for a compact truck.

BASE PRICE: \$36,490*
TYPE: Pickup
ENGINE: 3.5 liter VTEC
TRANS: 9 speed AT
HORSEPOWER: 280 hp
MPG: 24 hiway

2022 Subaru WRX Review



Subaru WRX (photo Dave Kunz)

continued from page 3

WRX buyers have always had an ace up their sleeves in convincing significant others that this is also a practical daily driver, and that's still true.

If maintaining domestic tranquility means choosing an automatic, the 2022 WRX offers what Subaru calls a "Subaru Performance Transmission," though to cut through the marketing lexicon, it's essentially a CVT that's been tuned to work well with the turbocharged 2.4-liter boxer four and its 271 peak horsepower. My test car had the conventional 6-speed manual gearbox, so I'll have to take Subaru's word that the automatic offers fun in the same general realm.

Inside, the huge vertical ("portrait mode" for you Instagrammers) central touchscreen in Premium, Limited, and GT trim presents you with technology not imagined back in 2002. Link your phone via Apple CarPlay or Android Auto, control your music choices, fiddle with the climate settings, and heck, use it to refinance your house for all I know. I did find it annoying that I had to use a screen menu to turn the heated seats on or off in my Limited grade example.

Subaru hasn't announced pricing for the 2022 WRX as I write this, but figure about \$30,000 to start, with four trim levels now available, including the new top-of-the-line GT. All a relative bargain, given the mix of raucous fun and sensibility in the same car.

McCormick's November Auction Results

With a total of 365 cars, trucks and motorcycles crossing the auction block, the latest McCormick Palm Springs collector car auction set a record breaking 82% sales rate.

Sales totaled \$7,410,290 up over \$3 million from the previous auction in February 2021.

Here are five of the top revenue generators at the Nov. 19-21 auction:

Lot 248 1956 Jaguar XK140MC sold for \$169,600

Lot 265 1966 Shelby GT350H sold for \$138,860

Lot 235 2018 Dodge Demon sold for \$128,260

Lot 222 2001 Ferrari 360 Spider sold for \$125,610

Lot 263 1966 Chevrolet Corvette Coupe sold for \$104,940

Next event scheduled February 25th, 26th & 27th 2022



Henrik Fisker introduces his "Oceans EV-SUV" at LA Auto Show in November 2021

– See Story on page 4




FRIDAY, SATURDAY & SUNDAY – FEBRUARY 25, 26 & 27 2022



74% SALE RATE AT OUR LAST AUCTION - DON'T WAIT, BOOK YOUR SPOT NOW! The McCormick family invites you to their 72nd auction featuring over 580 antique, classic, exotic, muscle, sports and special interest autos. **Ask for Keith, Jason or Devyn to answer your questions (760) 320-3290.**

WHERE TO STAY
Call our host hotel at the Hilton Palm Springs at 760.320.6868 and use promo code "CAR" for special room rates. Also visit VacationPalmSprings.com for more options.

LOCATION


SPONSORED BY


LOWEST ENTRY FEES IN THE BUSINESS AND ONLY 6% SELL FEE

Friday, Saturday and Sunday Lots are \$300, \$400 for prime time and \$600 for covered canopy lots. No numbers will be reserved without consignment fee being paid in full. Visa, Mastercard and AMEX are accepted. Positions will be filled on first-come, first-served basis. To reserve the position you desire, give our office a call at 760.320.3290 with your credit card handy. You may specify the cars you're entering at a later date. Entry fees are REFUNDABLE less \$50 handling fee if you notify us in writing 14 days prior to the auction. Color photographs may be included in our exclusive color brochure. We strictly limit the number of positions available in this three-day event of 580 cars. **COMMISSION STRUCTURE: FLAT 6% OF SALES PRICE (One of the lowest in the business). WE SOLD OUT OF LOT NUMBERS DURING OUR PREVIOUS SALE SO BOOK EARLY.**

www.Classic-CarAuction.com



McCormick's
PALM SPRINGS
COLLECTOR
CAR AUCTIONS

OUR MAIN OFFICE
244 North Indian Canyon Dr.
Palm Springs, CA 92262

AUCTION LOCATION
The Palm Springs
Convention Center
277 N Avenida Caballeros
Palm Springs, CA 92262

Polestar Targets Northwest As a Prime Market for EV's

by Bill McCallum

When Polestar, the electric car brand jointly owned by Sweden's Volvo Car Group introduced the brand to the U.S. a few years ago Seattle was the first stop. I was at the press event and had the opportunity to speak with Jonathan Goodman Chief Operating Officer. At the time he was introducing the Polestar 2 now available in three EV models. He said at the time "....we feel the three most important cities in the U.S. for launching the Polestar brand are Seattle, San Francisco, and Los Angeles". Goodman went on to say "..... when you look at the EV infrastructure and when you look at the way the town is embracing new tech and every-

thing else it seems an obvious place for us to come first."

Since that early introduction in Seattle, Polestar has been busy expanding the lineup and the Polestar 2 has received 2 BBC Top Gear Magazine "Best All-Rounder" EV awards.

Polestar has been busy expanding its global reach and has announced that the Polestar 3 EV SUV will be built in the U.S. at the Volvo owned manufacturing facility in Ridgeville, South Carolina. While back in Seattle they will be working with the mega-auto dealer O'Brien Auto Group on a fall launch of the Polestar lineup in Seattle, Bellevue, and Tacoma, Wa.



Jonathan Goodman, Polestar CEO presents the Polestar 2 at a previous Seattle Media Event (photo Auto News)

Over 4,000 New & Pre-Owned Choices EVERY DAY!

The finest new car franchises = Truly great trade-ins



VW of Kirkland

The O'Brien Auto Group serves the N.W. with 12 Dealerships and we take in a bunch of quality trade-ins every day. Our customers are constantly trading up to a new vehicle leaving us with a tremendous selection of well-maintained, one-owner pre-owned vehicles—many still with factory warranties including Certified Pre-Owned. Stop by one of our stores or shop us online. From commuters to luxury, we've got what you're looking for!



O'BRIEN
AUTOGROUP

OBrienAutoGroup.com



Subaru of Portland



Audi of Wilsonville



JAGUAR
JAGUAR TACOMA



Land Rover Tacoma



VOLVO OF TACOMA



OEM & Aftermarket Parts



NWAPA Announces 2021 Northwest Outdoor Activity Vehicle of the Year

The Northwest Automotive Press Association named the 2022 Genesis GV70 as the top vehicle at its annual Northwest Outdoor Activity Vehicle of the Year competition. The all-new 2022 GV70 came out on top with its excellent on-road drivability, surprising off-road capability and premium interior. This newest model from the Genesis brand demonstrated an unbeatable combination of performance, features, capability, and technology during the NWAPA's 26th Mudfest competition.

NWAPA automotive media professionals spent two days driving 19 vehicles through a mix of on-road handling and off-road courses at The Ridge Motorsports Park in Shelton, Wash. Day one's activities included on-road handling testing while the second day took journalists through a custom-made off-road course constructed at The Ridge to evaluate the capabilities of the sport utility vehicles, crossovers, and pickups.

Entrants in Mudfest competed in six categories: Subcompact and Compact Family Utility Vehicles,

Mid-and Full-Size Family Utility Vehicles, Compact and Midsize Luxury Utility Vehicles, Full-Size Luxury Utility Vehicles, Pickup Trucks, and Extreme Capability Vehicles. NWAPA members also selected an overall winner: The Northwest Outdoor Activity Vehicle of the Year.

While the competition was fierce, and the voting was close, there can be only one winner from each category. These vehicles earned the praise of the NWAPA media professionals who evaluated the vehicles:

Subcompact and Compact Family—2021 Toyota RAV4 Prime XSE AWD

Runner up – 2022 Hyundai Tucson Limited AWD

Mid-and Full-Size Family – 2022 Jeep Wrangler Unlimited Rubicon 392

Runner up – 2021 Ford Bronco 2-Door Advanced Badlands 4X4

Compact and Midsize Luxury – 2022 Genesis GV70 AWD 3.5T Sport Prestige

Runner up – 2021 Mercedes-Benz GLB250 4MATIC

Full-Size Luxury – 2022 Jeep Wagoneer Series II 4X4

Runner up—2021 Cadillac Escalade 4WD Sport Platinum

Pickup Trucks – 2022 Hyundai Santa Cruz Limited AWD

Runner up – 2021 Ram 1500 TRX Crew Cab 4X4

Extreme Capability—2022 Jeep Wrangler Unlimited Rubicon 392

Runner up – 2021 Ford Bronco 2-Door Advanced Badlands 4X4

NW Outdoor Activity Vehicle of the Year – 2022 Genesis GV70 AWD 3.5T Sport Prestige

Runner up—2022 Hyundai Santa Cruz Limited AWD

“The 2021 NWAPA Outdoor Activity Vehicle of the Year competition brought together a diverse group of vehicles that reflects the evolving SUV and pickup markets,” says NWAPA President John Vincent of U.S. News & World Report. “The 2022 Genesis GV70 luxury crossover brought together phenomenal road manners, elegant integration of technology, and an unexpected ability to tackle off-road obstacles with little drama.”

Newport Car Museum Reports Record Attendance

continued from page 12

1950s, and finishing with new models from the 21st Century.”

The Newport Car Museum Collection at a Glance

The Ford/Shelby Gallery pays homage to Carroll Shelby's great race cars that were so admired in their day and includes an extremely rare 1965 Ford Shelby 427 SC Cobra, an original Shelby Series 1, and iconic Shelby Mustangs such as the 1965 GT350R and 1970 Boss 429.

The Corvette Gallery features Corvettes from every generation, C1 through C7, starting with a 1954 convertible and finishing with a 2019 ZR1 Convertible. For fun there's a brilliant multi-colored 2005 Corvette, hand painted by artist Romero Britto.

The World Car Gallery features exquisite models such as a 1963 Mercedes-Benz 300SL, 2015 Porsche 918 Spyder, 2014 McLaren P1, a newly added 2017 Lamborghini Aventador SV Roadster, and for a whimsical twist, a 1957 BMW Isetta and 2010 Tesla Roadster.

The Fin Car Gallery offers a walk down memory lane for those

who remember such classics as the 1954 Buick Skylark, '59 Cadillac Series 62, '57 Desoto Adventurer Convertible, and 1960 Cadillac Eldorado Biarritz Convertible.

The Mopar and American Muscle Galleries resonate with the younger crowd and include a 1969 4-Speed Hemi Dodge Charger R/T, 1961 Chevy Impala SS 409 convertible, 1969 Camaro Z/28, 2018 Dodge Demon, 1964 GTO, 2017 Dodge Viper ACR, and from the 1970s, a Plymouth Hemi 'Cuda and Plymouth Superbird Six Pack.

The Pop-Up Porsche Exhibit consists of nine exquisite models and brings to 14 the total count of that marque in the collection. It includes a 2018 911 GT2 RS, 2011 911 GT3 RS 4.0, 1956 356a Speedster and 2005 Carrera GT.

The Newport Car Museum is open daily 10-5. Tickets can be bought at the door or online at www.newportcarmuseum.org. Regular admission: \$18/adults; \$15/Seniors, Military, Students; \$8/Ages 5-15 (with an adult); Free/Ages 4 and under (with an adult).

Action Cameras Extend up to 9', Above or Below The Roofline

With a waterproof action camera, there's seemingly no limit to the incredible videos that can be recorded. The only limitation has been the length of an arm or flimsy selfie stick. With Shurhold Industries' Camera

Adapter, a GoPro or Garmin VIRB quickly and securely attaches to any of the company's 11 different handles. Extending up to 9', it's easy to capture stunning new perspectives.

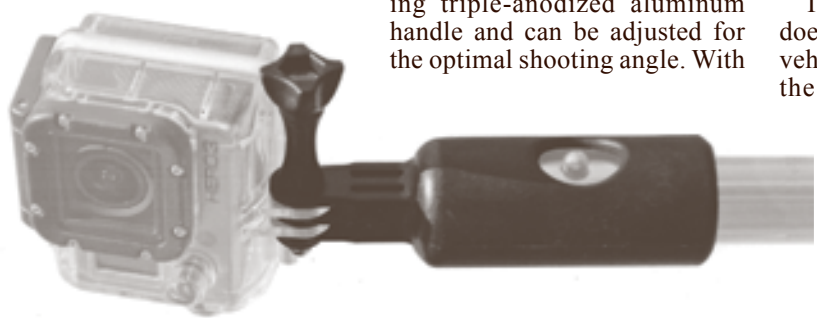
Made from a high-performance polymer, the Camera Adapter is completely rustproof. Part of Shurhold's One Handle Does It All System, it locks onto any Shurhold fixed or telescoping triple-anodized aluminum handle and can be adjusted for the optimal shooting angle. With

a Handle Mate PFD, it'll even float if accidentally dropped in the water.

The Shurhold Camera Adapter has unlimited uses, both practical and fun. Safer than climbing a ladder, it's easy to inspect roofs on larger vehicles. Below, it's perfect for checking for leaks underneath the frame. A video of it in action is at bit.ly/Shurhold-CameraAdapter.

The Shurhold Camera Adapter doesn't have to remain in the vehicle. It's ideal for use around the house, whether checking gutters, crawl spaces or the progress of nesting birds.

The Shurhold Camera Adapter costs \$12.95; handles start at \$6.68; and the Handle Mate PFD is \$12.98.



Shurhold is dedicated to educating car and truck owners on vehicle value preservation. Inventor of the One Handle Does It All System, Shurhold manufactures specialty care items and accessories to clean, polish and detail.

Contact Shurhold, 3119 SW 42nd Ave., Palm City, FL 34990. 800-962-6241; Fax: 772-286-9620. www.shurhold.com/auto.



1970 Chevrolet Camaro SS/RS

continued from page 3

the guts are there and the parts are available. The tan interior is weak in contrast to the striking gold exterior, the car needs a different interior treatment so trashed is fine. Some of the better attributes were around the gearbox. The original center console was there - a wide angular piece. With a super clear diagram of the gate pattern as an emblem on the console below the shifter. The shifter was a wonderful piece of equipment. It felt brand new - light, short throws and direct engagement. Almost worth buying for that gearbox alone. Hurst - the best equipment.

Turning her over - very hard start. Chevrolet V8s are easy to tune - this engine needs to be properly sorted out. Gauges work. Once the engine reached temperature, I set out for a quick test drive. The car is on stock rims and wearing white letter BFGs of unknown year in less than roadworthy condition. The engine pulls smoothly and the car is a joy to run up and down the gears. A 350 Chevy with a 4spd is a really magical combination. The stock 4 speed requires near constant shifting, which makes the car extremely engaging. The

car handles low and flat. It is easy to drive quickly and accurately - imagine with a suspension rebuild! This car had new shocks, some new bushings and some other new steering bits but really needed the full monty.

Handles reasonably well for its age - especially when equipped with the original lower horsepower drivetrain. Many other cars of this vintage run over 500 horsepower these days, but these cars were engineered for the original power plant. In that state, the car feels complete to me - not in need of upgrades chasing upgrades to find that sweet spot again. I have chased that on a few builds over the years. It's a delicate balance on these older cars.

The car is soft by modern standards; most modern SUV and CUVs ride far firmer. But that softer ride is really appealing to me. Comfortable, low, with flat handling and those iconic looks and heritage. This car exudes confidence.

This one was not for me - and I have a deep affinity for the Chevy F body. That body was my high school sweetheart!

BIGGS ROVERS

Your Land Rover Dealer Alternative!

- Autologic Computer Diagnostics
- Factory Scheduled Maintenance & Service
- Pre-Purchased Vehicle Inspections
- Preventative Maintenance
- Air Conditioning & Heating
- Cooling & Electrical Systems
- Drivability, Emissions & Power Train

- Brakes, Drive Train & Transmission (clutches etc.)
- Accessory Installation
- Extended Warranties
- Complimentary Shuttle Service

Mention this ad and receive

\$20 OFF

Lube, Oil, Filter Change
(one per customer)

Land Rover Certified Technicians

12700 Bel-Red Road | Bellevue, WA 98005 | 425-688-0080

call or visit our website biggsrovers.com to make an appointment

Technology

(Additional Pirelli Story on Page 21)

Pirelli P Zero Trofeo R: Record Performance with the New Audi RS 3 at the Epic Nurburgring

Tailor-Made Tires derived from Motorsport chosen together with the P Zero as Original Equipment for the New Audi

The Pirelli P Zero Trofeo R has set a fresh record with the new Audi RS 3 at the legendary Nurburgring circuit in Germany, showcasing the capabilities of Pirelli's most sporting street tire. The Audi set a new record of 7m40.748s on the 20.8-kilometre circuit, beating the previous record for compact cars by 4.64 seconds, which was established back in 2019.

This record was achieved thanks also to the performance of the Trofeo R tires, in 265/30ZR19 size at the front and 245/35ZR19 at the back. The larger tires at the front are a particular factor in enhancing

the driving experience to deliver a sportier feel.

Tailor Made P Zero Trofeo R Tires for Road and Track

Together with their counterparts from Audi, Pirelli's engineers developed a bespoke version of the P Zero Trofeo R for this latest RS 3: track tires also homologated for road use, which are derived from Pirelli's experience in premier global motorsport championships. This tire uses the latest technology, especially when it comes to compound, structure, and tread pattern, combining the best possible performance on the road as well as the track. For example, the tread pattern design is created to favour stability on the straights as well as shortening braking distances and improving lateral grip through corners. These tires are made at Pirelli's Izmit factory in Turkey, a facility that also produces motorsport tires for all the different motorsport championships that Pirelli is involved in, using exactly the same technology and equipment that is utilized to make state-of-the-art motorsport tires.

P Zero: Everyday Performance alongside respect for the Environment

An alternative to the P Zero Trofeo R tire is the famous P Zero, which is designed for everyday use for drivers less inclined towards track days. This tire combines performance and comfort without compromising speed, sportiness and control. As well as complementing the sporting nature of the Audi RS 3, P Zero is also geared towards sustainability: the structure and materials of these tires have been designed to optimize rolling resistance, earning it an "A" rating on the European tire label, with reduced fuel consumption and consequent benefits for the environment. The development of this tire also made use of Pirelli's virtual design and simulation technology, reducing development time in order to react more quickly to Audi's requirements and offering other benefits in terms of sustainability, with fewer physical prototypes needed. These bespoke tires carry a specific AO marking on the sidewall, denoting that they have been made to measure for Audi in line with Pirelli's 'perfect fit' strategy.

Mecum Kissimmee Reports Record Sales Results

continued from page 25

The Gary Thomas Collection of 32 cars, nearly all of which were red iterations of the Ford Mustang, resulted in \$5.76 million in sales, with a special-order Race Red 2019 Ford GT (Lot F181) showing just 12 miles on the odometer selling for \$1.02 million, and a 1969 Ford Mustang Boss 429 Fastback (Lot F183) that wears KK No. 1893 selling for \$407,000.

The complete top 10 collector car sales at Mecum Kissimmee 2022 include:

1. 1965 Shelby GT350R Prototype (Lot S160) at \$3,750,000
2. 2020 McLaren Speedtail (Lot S146) at \$3,300,000
3. 1992 Ferrari F40 (Lot S150) at \$2,750,000
4. 1955 Mercedes-Benz 300SL Gullwing (Lot S162) at \$2,640,000
5. 1951 Hirohata Mercury Custom (Lot S152) at \$2,145,000

6. 2016 Pagani Huayra (Lot S115) at \$2,117,500

7. 1967 Shelby 427 Cobra Roadster (Lot F171.1) at \$1,430,000

8. 1936 White Model 706 Glacier National Park Tour Bus (Lot S132) at \$1,430,000

9. 1994 Porsche 911 Turbo (Lot S164) at \$1,430,000

10. 1961 Mercedes-Benz 300SL Roadster (Lot F143) at \$1,375,000

For access to complete auction results, sign up for a free MyMecum account at Mecum.com. The world's largest vintage and antique motorcycle auction is next up on Mecum's 2022 auction calendar, slated for this Jan. 25-29 at South Point Hotel & Casino in Las Vegas. Set to feature approximately 1,750 motorcycles on offer, the five-day auction will include offerings from around the globe, highlighted by the Harley-Davidson Heritage Collection of 95 highly collectible vintage models from the celebrated American motorcycle company, all of which will be offered without reserve. To consign a vehicle or to register as a bidder for this and all future Mecum auction events, visit Mecum.com, or call (262) 275-5050 for more information.



ORDER TODAY ScaleRacing Center

3723 S Lawrence St Tacoma, WA 98409 (253) 564-1445 (253) 255-1807

All the fun of motor racing without any of the risk

www.facebook.com/ScaleRacingCenter

www.132slotcar.us ScaleRacing Center

Alan (left) Scale Racing Center owner hosts slot car competition at Legends of Auto Monterey

Order A..... Custom Made or A..... PoliCar Slot Car Starter Kit. Including Track, Two Cars & Controls for only \$499 including shipping - ORDER TODAY - While Supplies Last!



Alan Smith, Scale Racing Owner Conducts Slot Car Demos at NW Race Tracks



Alan Smith, Scale Racing Center Owner, Demonstrates PoliCar Slot Car Starter Kit at his Center in Tacoma

Tires

Pirelli P Zero Corsa: Record Performance For The New Porsche Cayenne Turbo GT

The new Pirelli P Zero Corsa tires that have been specifically developed for the latest Porsche Cayenne Turbo GT as original equipment are characterized by performance, sportiness and control. These summer tires have been designed both for track and road driving, using a compound directly derived from Pirelli's extensive experience in motorsport, following the Italian firm's 'perfect fit' strategy, with the objective of meeting Porsche's performance requirements, thanks to a close collaboration.

The Porsche Cayenne Turbo GT is equipped with P Zero Corsa tires in 285/35ZR22 XL (106 Y) size at the front and 315/30ZR22 XL (107 Y) size on the rear with the marking NO which identifies the dedicated tires developed for Porsche.

Dedicated To High Performance Cars

P Zero Corsa tires were developed in collaboration with the world's finest high-performance carmakers to provide a perfect driving experience on every surface. The structure and compound of the tread pattern delivers optimal handling in all driving conditions as well as perfect traction and braking on both wet and dry surfaces. Thanks to the dual compound and asymmetric design of the tread pattern, there's the right balance between speed and grip, as well as strong resistance to the high energy loads generated by the strong performance of the cars to which these tires are fitted. The prominent blocks on the shoulder of the tire and continuous central groove benefit high performance when cornering, keeping the car on the right line.

More than 30 Sizes Available, Also with PNCS

There are more than 30 sizes available for the Pirelli P Zero Corsa between 19 and 22 inches, all marked with symbols denoting the most prestigious car manufacturers in the world, to signify the special relationship between the car and the tire fitted to it. Made according to Pirelli's 'perfect fit' philosophy, the P Zero Corsa puts the accent on sporting performance and provides the best possible drive ability and control, giving the driver a direct connection via the steering wheel. To improve internal acoustic comfort, some sizes of P Zero Corsa are available with Pirelli's noise-cancelling system (PNCS). This consists of a sound-deadening material within the actual tire that soaks up air vibrations and so reduces road noise.



Pirelli P Zero Corsa

VW Creates Lab To Test EV Batteries

- Lab will serve as the center of high-voltage engineering activities in the U.S.

- Facility will support the launch and localization of Volkswagen ID.4 and future electric models

- VW to hire 25 engineers to support lab

Volkswagen of America today marked the start of construction of its Battery Engineering Lab at its Chattanooga Engineering and Planning Center. The approximately \$22 million dollar facility will test and validate electric vehicle cells and battery packs for the North American region.

The new lab will join Volkswagen Chattanooga's under-construction 564,000 square-foot electric vehicle production expansion and 198,000 square-foot battery pack assembly facility to form Volkswagen's hub for EV production and engineering here in the region. Volkswagen will test and optimize Georgia-manufactured battery cells at the new lab. This testing will include batteries for the Volkswagen ID.4 all-electric SUV, scheduled to begin U.S. production in 2022.

Besides increasing its engineering capabilities in the region, the engineering lab is also part of Volkswagen's effort to localize all aspects of vehicle development and production - which lowers production costs and development cycles. Current battery testing and validation takes place in two labs in Germany, Braunschweig and Wolfsburg, along with Shanghai and Changchun, both in China. Testing and validating battery components in Chattanooga will allow engineers to more quickly apply lessons learned to local production.

"Testing batteries in the U.S. at this world-class lab helps us get vehicles to market faster, at lower cost and better tuned for

U.S. customers," said Dr. Wolfgang Demmelbauer-Ebner, EVP and Chief Engineering Officer, Volkswagen of America. "It also lets us ensure the safety and reliability of our batteries in conditions U.S. customers encounter every day."

"Volkswagen of America continues to be an industry leader and core to our Tennessee economy," said Tennessee Governor Bill Lee. "I am pleased that VW selected Tennessee as the site of its newest battery lab in the world and the only lab in the U.S. This is a significant development for our growing tech scene and our Tennessee workforce is ready for the challenge."

"I'm proud that Chattanooga was chosen as the site to undertake this critical effort to ensure the safety of electric vehicle batteries," said Congressman Chuck Fleischmann. "It's an investment in the future of automotive systems that will keep Tennessee in the forefront of car manufacturing in the United States."

"This will be the first lab of its kind that VW will build in the U.S., and it means a great deal that they chose to build it in Tennessee," said Commissioner Bob Rolfe, Tennessee Department of Economic and Community Development. "This expansion shows that Tennessee is not only a leader in the automotive sector, but it is also an outstanding place to conduct high tech R&D."

VW engineers will test battery components, the integration of the battery with the vehicle and look for more ways to integrate locally produced components into the production process. The lab will include pressure and immersion testers, corrosion

chambers, five explosion-rated climate chambers and a custom, two-ton multi-axis shaker table, which is designed to test the integrity of vehicle components in some of the roughest conditions they might face on the road. Built with sustainability in mind, the facility will also feature regenerative load cyclers that can return energy to the building or grid to be as efficient as possible.

About Volkswagen

Founded in 1955, Volkswagen of America, Inc. is an operating unit of Volkswagen Group of America and a subsidiary of Volkswagen AG, with headquarters in Herndon, Virginia. Volkswagen's operations in the United States include research and development, parts and vehicle processing, parts distribution centers, sales, marketing and service offices, financial service centers, and its state-of-the-art manufacturing facility in Chattanooga, Tennessee. The Volkswagen Group is one of the world's largest producers of passenger cars and Europe's largest automaker. Volkswagen sells the Arteon, Atlas, Atlas Cross Sport, Golf, Golf GTI, Jetta, Jetta GLI, Passat, and Tiguan vehicles through more than 600 independent U.S. dealers. Visit Volkswagen online at www.vw.com or media.vw.com to learn more.



Discount Tire Creates Covid-19 Safety Features

by Bill McCallum

I had a chance to visit with Mike Boland, Director of Customer Insight for Discount Tire on my October trip to Scottsdale, AZ.

Discount Tire with corporate headquarters located in Scottsdale, AZ, has 1,060 locations across the U.S. with over 21,000 employees.

Discount Tire founded in 1960 sells and services tires & wheels. They represent over 10 national tire brands. Mike Boland has been introducing the "In-The-Moment" program to make sure Discount Tire and American Tire (in Calif) customers are safe during the Covid-19 crisis. The program includes an Outside Touchless Experience with Keys Delivered in a Bag, Curbside Check In, Employees and Customers Wearing Masks, 6 ft. Social Distancing, and Hand Sanitizers available for all Employees and Customers.

This program, administered by Mike Boland, "Voice of the Customer" has made the Discount Tires stores the safest in the U.S. during the Covid-19 crisis.

THE BEST BRANDS AT THE LOWEST PRICES

MICHELIN BFGoodrich GOODYEAR PIRELLI
 FALKEN Continental TIRE YOKOHAMA BRIDGESTONE

GO TO DISCOUNTTIRE.COM TO SHOP & MAKE AN APPOINTMENT!

DISCOUNT TIRE



EUROPEAN CAR AUTHORITY

European Car Authority, Inc. has been repairing and maintaining European cars since 1995. The owner/technician, Ken Seaton, is committed to ensuring that ECA customers receive quality service coupled with integrity. Ken has 30 years experience working on European cars, as well as factory training. Their four-bay shop in Redmond is equipped with the latest technology and newest generation of computerized diagnostics scanners, tools and equipment for Mercedes-Benz,

Saab, Audi, Land Rover, BMW, Porsche, VW, Mini Cooper and Volvo. The certified technicians/European Car specialists will walk you through the recommended repairs addressing all of your concerns, as well as receiving authorization before any work is started. They pledge to go that extra mile to ensure your complete satisfaction. They are open from 7 a.m. to 5 p.m. Monday - Friday and provide a morning drop-off courtesy shuttle within a five mile radius of their shop.



MAC'S UPHOLSTERY

Tony Mazzarella, owner of MAC's Upholstery in Ballard, is one of the oldest, if not the oldest Auto News customer dating back to 1985. Tony's automotive and marine upholstery shop was the first and is the oldest shop of its type in the NW dating back to 1948. With a 6,000 sq. ft. and a 3,000 sq. ft. shop, 6 employee's both located in Ballard (see directory

ad) Mac's serves the entire Northwest. Mac's business relies on word-of-mouth from happy customers. They specialize in custom auto/boat tops & interiors, covers, cushions, motorcycle seats, home & office furniture, RV repairs, and much more. For additional info visit www.mactops.com or info@mactops.com and ask for Tony.

AUTOMOTIVE SALES & SERVICES



Brooks Biddle Suzuki
17909 Bothell Way NE
Bothell, WA 98011
www.brooksbidle.com

Brooks Biddle Suzuki
17909 Bothell Way NE
Bothell, WA 98011
www.brooksbidle.com

Phone (425) 486-1212
Cell (206) 369-2663
Fax (425) 486-1898
John@brooksbidle.com

AUTOMOTIVE DETAIL



Kevin Iden
President
425.444.4336
kevin@idensmail.com
www.IdensDealerServices.com



PRE-OWNED SALES



AUTO 206 INC.

18110 East Valley Highway, Kent WA
Tel: (206) 454-9689 | Fax: (206) 424-3311

CLASSIC, ANTIQUE, HOTROD SALES



Drager's New Club House
Jeri Drager 206-755-2148

BOOKS 4 CARS



Automotive Books & Manuals
4850 37th Ave S Seattle Wa 98118
Tel: 206.721.3077

www.books4cars.com

EUROPEAN CAR REPAIR

European Car Authority

Mercedes • Saab • Audi • Land Rover
BMW • Porsche • VW • Volvo

425•881•2185

A FULL SERVICE AUTO REPAIR FACILITY

Ken Seaton
Owner/Technician

9131 Willows Road • Redmond, WA 98052 • Fax (425) 881-2397
www.EuropeanCarAuthority.com • ECATeam@EuropeanCarAuthority.com

CLASSIC CARS - LOS ANGELES

BUY • SELL • LEASE



FRANK CORRENTE'S

CADILLAC CORNER, INC.

FRANK CORRENTE
PRESIDENT

(310) 657-9500

WWW.CORRENTECADILLAC.COM
CORRENTECADILLAC@SBCGLOBAL.NET

CLASSIC CAR INSURANCE



AMERICAN MUTUAL
INSURANCE SERVICES, LLC

Bill Smallwood, III

Collector Car Insurance Specialist



...and 14 other companies.

888.657.4925 • F 425.481.1775
www.amisllc.com | bills@amisllc.com
19110 Bothell Way NE #203 • Bothell, WA 98011

MONTEREY TOURING VEHICLES



(831) 937-8800
HEATHER@MTVRENTALS.COM

MONTEREY
TOURING VEHICLES

MTVRENTALS.COM

INDOOR KART RACING



GRAND PRIX RACEWAY
INDOOR KART RACING

DAVE LEHMANN
PRESIDENT

DAVE@GRANDPRIXRACEWAY.COM
(253) 272-9000

11015 PACIFIC HWY SW
LAKWOOD, WA 98499

WWW.GRANDPRIXRACEWAY.COM

LAS VEGAS CONCOURS



Stuart Sobek
CHAIRMAN
702-992-0512

Las Vegas
Concours d'Elegance™

FEATURING
THE HELENE AWARDS™

AUTO BODY REPAIR & PAINTING

DOUG'S AUTO

THE COLLISION SPECIALIST

12404 S. E. 38th Bellevue, WA 98006 (425) 641-2586
FAX (206) 643-2260

Mercer Island (206) 236-0461



AMERICAN MUTUAL INSURANCE SERVICES

Bill Smallwood III is a “car-guy” with 22 years in the business. His business, American Mutual Insurance Services, LLC specializes in collector car insurance and is the largest Hagerty Collector Car Insurance agent on the West Coast.

In addition to the Hagerty brand, Bill represents Grundy, Heacock, Classic Collectors, Safeco, Travelers, GMAC, Met Life brands and many more.

Bill’s insurance agency represents

clients in WA, OR, ID, CA, and AZ, has 10 employees, and is a full service agency. Bill is also active in the car collector hobby and has helped organize the “Mustang Roundup” for a number of years as well as other car shows. Bill participates in a number of NW collector car shows as a vendor. Bill said, “I am passionate about cars, and my rates are very competitive.” Sounds like a good combination to me. See the American Mutual Insurance Services LLC ad in the Auto News Service Directory.

AIRBAG SERVICE

Family owned and operated since 1992, Airbag Service has been serving the Puget Sound collision industry for nearly 3 decades. As vehicles have become more advanced so have our services! We have expanded our services to include a complete suite of ADAS and advanced vehicle system programming, calibrations (blind spot radars, forward radars, forward cameras, advanced parking, etc.) in

addition to our well-established safety system, hybrid battery and electronic repair services. Our technicians work directly with repair facilities and integrate into the repair process from initial estimate to final delivery. We have built our reputation one car at a time and look forward to working together.

Call 800-2-AIRBAG to schedule your next repair!

LAND ROVER SERVICE & REPAIR

12700 BEL-RED RD
BELLEVUE, WA 98005
425-688-0080

BIGGS
EASTSIDE AUTOMOTIVE

LAND ROVER

YOUR LAND ROVER DEALER ALTERNATIVE!

LEATHER RESTORATION + MORE

LEATHER + TECH

CHAD HAUGEN
FOUNDER

425.772.3199
chad@leathertechrepair.com

leathertechrepair.com
13421 NE 20th St Suite A
Bellevue WA 98005

SPORT RACKS for VEHICLES

www.rerack.com

ReRack

503-875-6055
2240 NE Sandy Blvd
Portland, OR 97232

503-875-6055
401 Rainier Ave N
Renton, WA 98057

SHARP & SONS **CONSIGNMENTS WANTED**

U.S.A. OF YESTERDAY

THE NORTHWEST'S COLLECTOR CAR EMPORIUM

• SALES • CONSIGNMENTS • APPRAISALS •

PHONE (253) 627-1052
FAX (253) 627-3424
EMAIL uofy@collectorcar.com
WEB <http://www.collectorcar.com>

455 St. Helens Ave.
Tacoma, WA 98402

CIRCUIT OF THE NORTHWEST

Daniella Lewis
Director of Sales

daniella@circuitofthenorthwest.com
www.circuitofthenorthwest.com
800.484.0269
c 425.324.5781

AIR BAG SERVICE & DIAGNOSIS

AIRBAG SERVICE.COM

Featuring *RefreshZone* Services

(800) 2 AIRBAG

1968 - 130th Ave NE
Bellevue WA 98005
dhansen@airbagservice.com

(425) 861-7939 Main
(425) 861-3951 Fax
(206) 396-1958 Cell

AUDIO & ACCESSORIES

XTREME
Auto Services

Wheels • Tires • Auto Service/Repair
Car Stereo • Spray In Bed Liners
Window Tint • Accessories/Light Bars

360-794-5601

19045 Lenton Pl • Monroe WA 98272

FOREIGN CAR SERVICE

DAISYWAGEN

Foreign Car Service, Ltd.

(206) 522-4664
5701 Roosevelt Way N.E.
Seattle, WA 98105

VOLVO SPECIALISTS

CANDACE HOPKINS
Owner

CLASSIC, ANTIQUE, HOTROD SALES

Drager's New Club House

Jert Drager 206-755-2148

TROPHIES & AWARDS

Trophies Plaques Awards
Medals Ribbons Name Plates

J&C
TROPHIES & AWARDS

Your First Place
Car Show & Motorsports
Trophy Provider

1771 15th Ave South
Seattle Washington 98144

c. 206.679.5945
c. 206.325.9391

UPHOLSTERY & CONVERTIBLE TOPS

Mac's
Since 1948
Ballard
UPHOLSTERY

AUTO • MARINE • FURNITURE
VESSELS • COMMERCIAL

- Auto/Boat Tops & Interiors
- Covers • Cushions • Settees
- Mattresses • Curtains
- Motorcycle Seats • Medical
- Home & Office Furniture
- F/V's • RV's • Repairs
- Insurance Work

(206) 783-1696
5015 15th Avenue NW
Seattle, WA 98107
www.mactops.com
info@mactops.com
Tony Mazzarella

RACETRACK AT THE RIDGE

RIDGE
RACE PERFORMANCE

Tracie Schmitt
General Manager

O 360.427.RACE (7223)
C 206.900.5370
tracie@ridgemp.com

1080 West Ellis Hill Road
PO BOX 2467
Shelton, WA 98584

Thank You To All Our Legends of Auto Gala Partners - See You on August 18, 2022

REAL ESTATE SPONSOR

SUPPORTED BY

NON-PROFIT FOUNDATION



Kim DiBenedetto
REALTOR* | DRE#01278679
831.601.9559
Kim@CarmelRealtyCompany.com
www.KimNegotiatesHomes.com

AUTO NEWS
P.O. Box 3327 • Bellevue, WA 98009
Bill McCallum
Publisher bill@autonewsonline.com
(Correspondence Only)
206) 484-8529 Cell
Now Online: www.autonewsonline.com
UNITED STATES SALES OFFICES
Seattle • San Francisco • Beverly Hills • Phoenix

Tony Teravainen
CEO & Co-Founder, usn (w.c.)
9915 Businesspark Ave., Ste. A
San Diego, CA 92131
✉ tonyteravainen@team5stepusa.org
☎ 658-595-8810
☎ 760-505-2520
www.Team5STEPUSA.org
4914 e 13000th Street
Box 20-306275 EPC 1958
4-Star Charity Navigator Rated
GuideStar Platinum Participant



duPont REGISTRY - MEDIA

CIRCUIT OF THE NORTHWEST

SPORTS CAR MARKET | MEDIA

duPont REGISTRY | MEDIA
3051 Tech Drive, St. Petersburg, Florida 33716
Direct: 727.897.8337



Daniella Lewis
Director of Sales
daniella@circuitofthenorthwest.com
www.circuitofthenorthwest.com
800.484.0269
c 425.324.5781

Sports Car Market
The Insider's Guide to Collecting, Investing, Values, and Trends
Office 503.261.0555 x 210
P.O. Box 4797, Portland, OR 97208
AMERICAN CAR COLLECTOR
sportscarmarket.com AMERICANCARCOLLECTOR.COM

CLASSIC CARS - LOS ANGELES

BAJA CANTINA GRILL

PERFORMANCE MUSTANGS & F-150s

BUY - SELL - LEASE
FRANK CORRENTE'S
CADILLAC CORNER, INC.
FRANK CORRENTE
PRESIDENT
(310) 657-9500
WWW.CORRENTECADILLAC.COM
CORRENTECADILLAC@SBCGLOBAL.NET



831.625.2252
CATERING • PRIVATE PARTIES
BIRTHDAYS • CAR CLUBS
SPECIAL EVENTS • BANQUETS
REHEARSAL DINNERS
7166 Carmel Valley Rd • Carmel, CA 93923
email: bajacantina@redshift.com
website: www.bajacantina.com

JEROME VASSALLO
vassalloj@salween.com
c 955.387.3809
t 800.888.8945
SALEEN
2731 WARDLOW RD CORONA, CA 92623

MONTEREY TOURING VEHICLES

RACETRACK INFORMATION & SERVICES

EUROPEAN CLASSIC CAR SERVICE



(831) 327-8800
HEATHINGHTVRENTALS.COM
MTVRENTALS.COM
MONTEREY
TOURING VEHICLES

(831) 242-8225 DIRECT
(831) 277-3044 MOBILE
(831) 373-0533 FAX
Post Office Box 2078
Monterey, CA 93942
WeatherTechRaceway.com
WeatherTech Raceway
LAGUNA SECA

Hans Auto Repair
Expert Auto Service
Volvo Specialist
384 Olympia Ave.
Seaside, CA 93955
831.583.9820
www.hansautorepair.com
Tracy and Mike Brooks

CARMEL WINERY

CARMEL CRAFT BREWERY

CLASSIC CAR INSURANCE



MICHELE ROSS
831.675.0597
MICHELE@LULIWINES.COM
LULIWINES.COM | PO BOX 908, GONZALES, CA 93920



Carmel Craft Brewing Co.
Mark Fitch
Head Brewer
(805) 407-4464
CarmelCraft.com

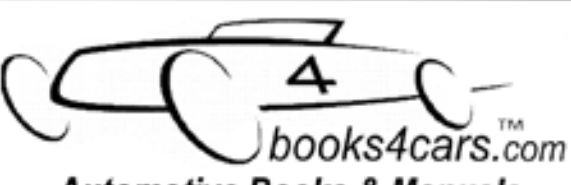
AMIS | AMERICAN MUTUAL
INSURANCE SERVICES, LLC
Bill Smallwood, III
Collector Car Insurance Specialist
Grundy Heacock
...and 14 other companies.
888.657.4925 • F 425.481.1775
www.amisllc.com | bills@amisllc.com
19110 Bathell Way NE #203 • Bathell, WA 98011

AUTOBOOKS - AEROBOOKS

BOOKS 4 CARS

SLOT CAR RACING & SALES

Autobooks Aerobooks
In Burbank since 1951
Tina Van Curen
OWNER
2900 W. Magnolia Blvd., Burbank, CA 91505
818-845-0707
tina@autobooks-aerobooks.com / www.autobooks-aerobooks.com



books4cars.com
Automotive Books & Manuals
4850 37th Ave S Seattle Wa 98118
Tel: 206.721.3077
www.books4cars.com

www.132slotcar.com
ScaleRacing Center
All the fun of motor racing
without any of the risk
1-253-225-1807 1-253-564-1445
www.facebook.com/ScaleRacingCenter

Mecum Shatters World Record \$217 Million at Kissimmee 2022 Beats Existing Collector Car Auction Record of \$176 Million

Mecum Auctions kicked off the year in Kissimmee, Florida, by rewriting history with total sales at Mecum Kissimmee 2022 reaching \$217 million, courtesy of an astounding 90% sell-through rate achieved during the world's largest collector car auction at Osceola Heritage Park. The record-setting auction claims title as the first collector car auction ever to surpass \$200 million in sales for a single event. What has long been known as the world's largest continues to be the world's most successful as well, highlighted by:

- \$217 million in sales — the highest total ever achieved at a single collector car auction
- All 11 days recording single-day auction records for the Kissimmee event
- A 90% overall sell-through rate — the highest overall percentage ever recorded for the Kissimmee event
- Saturday, Jan. 15 marking Mecum's highest single-day auction total in company history with \$72 million in sales and nine vehicles reaching seven-figure prices
- A total of 13 vehicles achieving seven-figure sale prices
- More than \$213 million in vehicle-only sales with 2,954 vehicles changing hands — the most ever sold at a single live collector car auction
- \$2.66 million in Road Art sales with 1,262 items changing hands
- The successful launch of the new Mecum and MotorTrend partnership with viewership reaching an all-time record for Mecum Auctions

Leading all sales for the event was the **1965 Shelby GT350R Prototype** (Lot S160) — recognized as the most historically significant Shelby Mustang in the world and driven by Ken Miles to claim its "Flying Mustang" moniker. Selling for \$3.75 million, the car proved to hold its value with its triumphant return to public market, and it successfully retained its crown as the most valuable mustang in the world. Just shy of landing that top seat among high sellers at \$3.3 million was a 194-mile **2020 McLaren Speedtail** (Lot S146) from **The Michael Fux Collection** that is one of just 106 built.

Main attractions took center stage and exceeded expectations, highlighted, perhaps most notably, by the **1951 Hirohata Mercury Custom** (Lot S152) — the iconic custom built by Sam and George Barris and arguably the most famous custom car of the classic era — which sold for \$2.15 million. The **1994 Porsche 911 Turbo** (Lot S164) that was featured in the film "Bad Boys" and is one of fewer than 350 produced for the U.S. market in 1994 became another leader among top sales at \$1.43 million.

The Jerry Brewis Estate Collection of 45 modern supercars amassed more than \$12 million in total sales. Among the leading sellers was a trio of Ford GTs: a **2018 Heritage Edition** (Lot S245) showing just 7 miles that sold for \$1.32 million, a **2006**

black-on-black model (Lot S255) that sold for \$550,000, and a **2005** (Lot S254.1) with just 255 miles that sold for \$495,000. Other top sales from the Brewis collection included a **2017 Lamborghini Aventador LP700-4 Roadster** (Lot S253) with just 161 miles that brought \$737,000, and three cars that sold for \$440,000 each: a **2015 Lamborghini Aventador LP700-4 Roadster** (Lot S248), a **2009 Lamborghini Murcielago LP640 Roadster** (Lot S247) and a **2017 McLaren 570S** (Lot S250).

The Jackie and Gary Runyon Collection of 31 vehicles totaled

more than \$10.7 million in sales with a **2016 Pagani Huayra** (Lot S115) topping the list. One of just 100 produced and showing just 725 miles, the car sold for \$2.12 million. The Runyon's **1936 White Model 706 Glacier**

National Park Tour Bus (Lot S132), famous for driving tourists up Going-to-the-Sun Road in Glacier National Park, sold for \$1.43 million. Also included in the collection was the **1964 Dragula Munsters Coffin Dragster** (Lot

S130) built by George Barris, which sold for \$473,000, and the **1967 Chevrolet Corvette Coupe** (Lot S113) known as the "Vault Find" Corvette, which brought \$418,000.

continued on page 20



#1 Seller at \$3,750,000 a Shelby GT 350 R Prototype

CIRCUIT OF THE NORTHWEST

THE PREMIER RACING EXPERIENCE COMING TO THE PACIFIC NORTHWEST

FOUNDING MEMBERSHIP INCLUDES

- 150 MEMBER TRACK DAYS • 28,000 SQ. FT. CLUBHOUSE
- CAR STORAGE PRIORITY AND MORE!

LARGE TRACKSIDE COVERED PATIO	OFF-SITE WORK SPACE AND BUSINESS CENTER
BAR AND LOUNGE	LOGO SHOP
DRIVER SIMULATORS	WELLNESS CENTER
GOLF SIMULATORS	JACUZZIS
FITNESS CENTER	RV PARKING AND STORAGE
WEDDING VENUES	VIP SPECIAL EVENT CENTER MEMBERSHIP
CORPORATE RETREATS	

LIMITED TIME OFFER. CONTACT DANIELLA LEE LEWIS, DIRECTOR OF SALES, (425) 324-5781, DANIELLA@CIRCUITOFTHENORTHWEST.COM

CIRCUITOFTHENORTHWEST.COM



MELODY RICO | Catering Sales Manager

Embassy Suites Monterey Bay - Seaside
 1441 Canyon Del Rey Seaside, CA 93065
 Direct: 831 241 9129
 Fax: 831 898 1928
Melody.Rico@hiltonhospitality.com
embassysuites.com/embassysuites.com



Legends, Leno and 40 Years of Auto News

by Bill McCallum

When you start on a journey sometimes you have no idea when or where it will end. That's where I was 40 years ago when the idea of an auto newspaper was born. I was publishing 2 weekly newspapers at the time "Uptown News" in Bellevue WA and the Coal Creek Newcastle News to the South. Both papers had a small auto section and

were growing. I wasn't a car guy but I grew up in the business with family members involved with new car dealerships. I discussed the idea of an auto newspaper with Jim Hammond, the founder of the Puget Sound Auto Dealers Association and the original organizer of the Seattle Auto Show. He said "go for it" and you can count on my support. Thus Puget Sound Auto News was born. A few years later we expanded to Eastern WA, and Oregon and changed the name of the paper to Northwest Auto News.

With California being the largest new car market in the U.S. that was the next big step in our expansion and another name change to Auto News of America.

Enter Jay Leno. I first saw Jay at a comedy club on Sunset Blvd. shortly after we started circulating our paper in LA. Jay was the "car guy" that inspired me to expand our reach to include car collectors and collector car auctions. (see back page ad) I watched Jay's first TONIGHT show and attended his last TONIGHT show in person. (see front page photo)

Next chapter. From our launch in Calif. we build a network of over 1,000 retail automotive distribution locations in four more states. (Ariz, Nv, Id, & Mt) and changed the name of our paper to GLOBAL AUTO NEWS and launched our online program. (www.autonewsonline.com) Currently we have added a digital platform sending out e-mail "fast blasts" reaching over 500K auto enthusiasts, media & PR firms, OEM's and car collectors.

On August 18th, 2022 we will celebrate the 10 year anniversary of LEGENDS OF AUTO during Car Week in Monterey, California. (see page 26). Legends of Auto was created with the help of Mark Fields (former CEO of Ford see photo on page 15) and Bert Boeckmann, Founder of Galpin Auto Group. The idea was to create an event honoring individuals from all segments of the auto industry with the mission statement "To recognize and award individual accomplishments, that have significantly advanced the auto industry around the world and to help develop the next generation of auto industry leaders."

We hope you will Join us as to continue our journey and look for our next issue where we will announce some of the Legends to be honored on August 18th, 2022 in Monterey, CA. Travel safe.



Legends of Auto Gala 10 Year Anniversary

Date: August 18, 2022 (During Car Week)

Place: Monterey, California

Attire: Sports Casual

Reception: 7 pm

Dinner: 8 pm

Presentation: 9 pm

Advance Ticket Sales:

\$100 each - While They Last at

bit.ly/legendsofauto



Honored Members of Legends of Auto

George Barris*
 Beau Boeckmann
 Bert Boeckmann
 Bob Bondurant
 Sandra Button
 Rita & Rick Case*
 Corky Coker
 Tom duPont

Ryan Falconer
 Mark Fields
 Ken Gross
 Dan Gurney*
 Lee Iacocca*
 Craig Jackson
 Lyn St. James

Parnelli Jones
 Ed Justice Jr.
 Jay Leno
 Ken Lingenfelter
 Keith Martin
 Barry Meguiar
 Bruce McCaw

Dana Mecum
 Bruce Meyer
 Peter Mullin
 Roger Penske
 Stewart Reed
 Steve Saleen
 Carroll Shelby*
 *Departed Legends

SEE - www.LegendsofAuto.com



Legends (left to right) Bob Bondurant, Lyn St. James, Bill McCallum, Founder, Tom duPont, Steve Saleen, Barry Meguiar, Keith Martin, Ken Lingenfelter and Dana Mecum (photo Auto News)



Legends of Auto Gala Event attendees at dinner during presentations at previous event.



Top Row: Diane Fitzgerald (President, RPM Foundation for Lyn St. James), Ed Justice Jr., Corky Coker, Barry Meguiar Bottom Row: Beau Boeckmann, Dana Mecum, Rita and Rick Case, Steve Saleen, Ryan Falconer



George Barris, a Legend that has departed, with Gary Williams at Pebble Beach Concours

Mission Statement To recognize and award individual accomplishments, that have significantly advanced the auto industry around the world and to help develop the next generation of auto industry leaders.





#1 SHELBY DEALER IN THE US 2017-2020

Pierre



PIERRE PERFORMANCE AT PIERRE'S MOTOR CITY

- NATION-WIDE SHIPPING
- #1 PERFORMANCE FORD DEALER
- EXCLUSIVE AVAILABILITY



NATION'S LARGEST SELECTION OF PERFORMANCE CARS & TRUCKS

NEW SHELBY SUPER SNAKES IN-TRANSIT, RESERVE NOW



SHELBY F-150 SUPER SNAKE BRINGS MORE REFINEMENT, HORSEPOWER AND ALL-NEW SUSPENSION

Extremely Limited, only 300 Shelby F-150 Super Snakes and 300 Shelby F-150 Super Snake Sport trucks will be produced in 2021. Featuring new and better handling and pure American styling.



2021 SHELBY F-150 SUPER SNAKE



2020 SHELBY MUSTANG GT SIGNATURE EDITION



2021 TUSCANY F-150 BLACK OPS



2019 SALEEN F-150 XR STREET TRUCK



2019 CORVETTE STINGRAY 1LT



2021 SILVERADO 1500 TRAIL BOSS

www.billpierreford.com www.pierrechevrolet.com

NATION'S TOP SHELBY, ROUSH AND SALEEN DEALER **877-568-0156**

GLENDALE

STATE FARM STADIUM • GLENDALE, AZ

MARCH 16-19, 2022



BUY. SELL. SPECTATE.

GATES OPEN DAILY AT 8 AM
\$30 DAILY GENERAL ADMISSION
(per person) // children 12 and younger admitted at no charge

MECUM
AUCTIONS

THE EXPERIENCE BEGINS AT MECUM.COM

MOTORTREND TV // MOTORTREND+

For complete auction consignment
or bidding information, visit Mecum.com
or call 262-275-5050