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Rick Case Automotive Group is One of Four Automotive families to be honored at this years Legend of Auto Gala in Monterey on August 18th (see page 26) PLUS Danny Sullivan, Champion Indy Driver and a Tech Car Collector....! Will it be Jeff Bezos, Bill Gates or Elon Musk? stay tuned.



Rick Case Acura, Fort Lauderdale, Florida, the first Acura dealership to open in the U.S., celebrates their 35 Year Anniversary: Jeff Haas, Acura District Sales Manager; Rita Case, President & CEO of Rick Case Automotive Group.

All-New 2022 Chevrolet Tahoe is BIG, POWERFUL and QUIET...!



2022 Chevrolet Tahoe pictured at Dwayne Lane Chevrolet in Arlington, WA (photo Auto News)

by Bill McCallum

The all-new 2022 Chevrolet Tahoe is BIG, POWERFUL, and QUIET.

I find that rather unusual in the large 3 row SUV segment. Also when you combine comfort, safety, lots of room you have a "winner" whether your "off-roading" or hauling a load of children to a soccer game. Ease of entry is made easier with the automatic "Air-Ride" suspension feature on the Tahoe

The 2022 Tahoe is available in 6 trim lines: High Country, LS, LT,

Premier, RST, and Z71. Our test drive model was the Z71 model.

When it comes to power our test drive Z71 had the 6.2L ECOTEC3 V8 engine with a 10-speed transmission producing 420 hp.

The Z71 Off-Road Luxury Package consists of sixteen items including; Electronic Limited Slip Differential, and Magnetic Ride Control. The Max Trailering Package includes; Enhanced Cooling Radiator, Smart Trailer Integration Indicator, Trailer Brake Controller, and Hitch Guidance with

Hitch View.

Safety features include; Rear Pedestrian Alert, Rear Cross Traffic Alert, Lane Change Alert with Side Blind Alert and much more.

Connectivity & Technology features include; Sirius XM Capable, On Star Service, Android Auto and Apple Car Play Capability and

Entry level pricing starts at \$48,400 and our test drive model with all the "bells and whistles" came in at \$72,710. A fair price for a "big-rig" 3 row SUV with off-road capable features.

2022 Mazda CX9 Combines Styling Performance and Economy in a SUV



Courtney Kramer with 2022 Mazda CX9 in Monterey, CA (see stories on page 25)

Ouestions and Answers by Bill



publisher

As I have mentioned before I have spent the best part of 5 decades in the auto industry and the last 4 decades reporting on events as they develop. Never before have there been so many events that are drastically impacting the auto industry.

- 1 Automotive chip shortages.
 - 2 Low new car inventories;
 - 3 Escalating used car prices
- 4 Parts and supply line
- 5 Growing wait lists for

Answers As I See It:

- 1a Shortages will last until 2023 and until more chip manufacturers are located in the U.S.
- 2a Prices will drop when new car inventories start to grow - Q3 2022
- 3a Used car prices will drop as new car inventories grow.
- 4a It will take another year O2 - 2023
- 5a Wait lists need to be based on manufacturing dates not SPECULATION as to future deliveries.

SEE EIGHT **New Color Pages In This Issue!**

Lexus UX 250h Review



editor

More people are moving towards more eco-friendly vehicle options such as electric and hybrid vehicles. Budget-conscious environmentalists do not have to sacrifice luxury for ecology because the UX 250h offers luxury and sustainability under 45,000.

The Lexus UX 250h comes nicely designed and functional. It's marketed as an affordable luxury SUV that is small and efficient which sets it apart from its competition, but it doesn't make it exciting. The Lexus UX 250h is sold in three trim levels: base, F Sport and Luxury. Our test vehicle was the luxury trim level.

I found the UX 250h a bit tight for a small SUV. The total cargo space is 17.1 which is good compared to a sedan, but subpar and could be improved. I didn't enjoy the seating position as it sits rather low, I prefer to sit upright in an SUV. However, the thick roof pillars, particularly around the rear hatch, limit overall visibility when sitting upright. The cabin is spacious, allowing for passengers to have lots of room, with space in the back.

The seats in the UX 250h are a highlight, very comfortable with padding that's supportive for long drives and plenty of legroom for passengers. In true Lexus fashion, the drive mode selector is located right hand corner by the gauges. The drive options are

continued on page 16

State of Washington Extorts Hybrid Owners



Sally Hanson travel editor

Every year when my car-tabs come due, I seethe at the thought of being ripped off by the State of Washington once again by having to pay the hybrid vehicle transportation fee of \$75 in addition to the basic license renewal fee and other fees to renew my tabs because I drive a hybrid vehicle.

In 2019—even before COVID-19 reared its ugly head —House Bill 2042 was passed by our misguided legislators to help the state advance greener transportation goals by adding a new \$75 transportation electrification fee for electric and alternative fuel vehicles and a yearly \$75 fee on hybrid and alternative fuel vehicles that are exempt from the alternative fuel registration renewal fee or new transportation electrification fee.

Here's my beef —I use more gasoline than many solely gasoline-inspired engines on the market today. By choice, I drive a Toyota RAV4 hybrid vehicle with all-wheel-drive. My window sticker truly states that this is a "gasoline vehicle" even though

continued on page 10

Jeep Wrangler Unlimited Sahara 4xe



Ary Voss feature writer

Despite its newfound complexity, the 4xe range of venerable Wranglers loses none of its legendary capability or features. The iconic off-road warrior enters the modern era as a four door five passenger convertible although going sans top is a bit of a challenge. It s now a plug-in hybrid, but one is not likely to be tooling about in electric mode when rock crawling.

Unlike the WWII era Wrangler, today's examples serve up such conveniences as air conditioning and power windows. Other available niceties include leather upholstery, touch screen infotainment featuring in-dash navigation, a Wi-Fi hot spot along with a power soft top. Doors and roofs remain removable

There are now two new powertrains – the plug-in hybrid 4xe and the monster 470 horsepower V8 that moves the new Rubicon392 down the road. The electrified hybrid Wrangler combines a turbocharged four-cylinder with an electric motor for a generous 375-hp combined output. Along

continued on page 6

Honda CRV Test Drive Review



Scot McCallum "Green Car Guy"

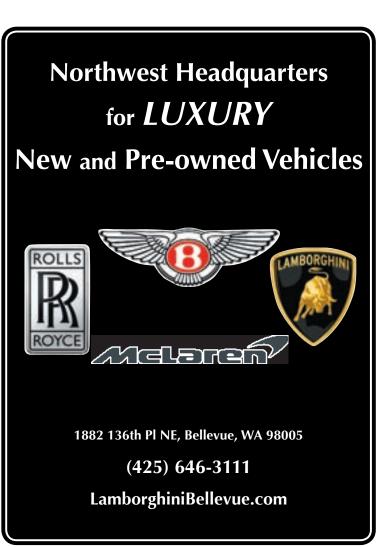
The Honda CRV is considered by most to be the best small SUV's on the market today. The CRV has been a "best seller" for over a decade. The 190-hp 1.5 Liter Turbo generates more than enough power when loaded with gear. The CRV offers 36 cubic feet of cargo space with a suggested maximum load of 1,500 pounds and delivers an overall mpg rating of 28 miles.

I found the ride to be quiet and very comfortable. The CRV is available in 5 trim lines the EX, EX-L, HYBRID, LX and Touring. Two engine options include a 1.5-liter 4 Turbo and a 212-hp 2.0-liter 4 hybrid.

Android Auto and Apple CarPlay are available and CRV models range from \$20,050 to \$34,750. If your looking for a small SUV, I suggest you test drive the CRV at you local Honda dealer.

Additional Honda 2022 CRV Hybrid story on page 14









The all-new Genesis G80 offers **Looks & Capability**



feature writer

The Genesis, the luxury brand of Hyundai, is trying to do to the luxury segment what the past generation of Sonata did to the mid-sized sedan.

Granted the task is more difficult since almost all luxury vehicles come with almost all the new-tech features and styling is exponentially better than average. But the concept is the same:

Make a stylish and noticeable product that offers significant capability for a reasonable, but not cheap, price...Give people a reason to notice both the car and what it offers and compare it to its potential competition... Let those admirers conclude that the other luxury brands are simply charging too much.

Granted the luxury car market doesn't care overly about price, but they absolutely care about value. Since they are affluent, most of them clearly believe they are not easily fooled. Seeing others possessing a car with the style, flair and capability of this new Genesis G80 may hint that they've been had.

continued on page 5

2022 Mercedes-Benz **EQS EV**



Dave Kunz LA feature writer

For its first dedicated electric vehicle offered in North America. Mercedes-Benz decided to go big. Literally. The 2022 EQS is essentially the battery-powered version of the legendary S-class, a car that has occupied garages of luxury homes and reserved parking spaces at high-rent office buildings for decades.

Like the gasoline-powered S-class (also new this model year), the EQS is pricey, starting at about \$103,000. But also like the S-class, it really performs. Battery range is estimated by the EPA to be around 350 miles for the EQS 450+, and the sprint to 60 mph comes up in around 4 seconds for the more powerful model, the EQS 580 4MATIC, which boasts a range of 340 miles. As with most premium electric cars, mashing the throttle pedal can send the blood rushing to the back of your head, as maximum torque is nearly instantaneous.

When it's time to replenish the massive battery pack located under the big Benz's floor, a DC quick charge is a cinch at

continued on page 17

2022 Ford Maverick **Test Drive**



truck writer

Ford is bringing an all-new truck to market later this year – and it's a compact. Resurrecting a model name from the 70s – the new Maverick compact pickup is partly based on the current Escape. So, while its small its also all truck. With this intro Ford is staking out a new segment in the truck market, one that they inadvertently helped create. How so?

It's no secret that traditional half-ton pickups (like the F-150) have grown to oversized proportions in the past two decades. In fact, when the mid-size Ford Ranger returned to the portfolio just a few years ago it was the size of a pre-millennium half-ton. No small truck help there.

Of course, the rest of the industry has been moving virtually in lock-step with Ford as no one wanted to be caught short as it seemed that the market just couldn't get enough of big trucks. Now, we have over-large half-tons from all the manufacturers.

But in just the past few years there has been push-back. A vocal

continued on page 6

Millennials Gain **Buying Clout thru Online Buying**



millennial writer

I recently read two articles this month of November predicting Millennials across the globe to lead a car buying boom in the next six months, writer Alexa St. John of Automotive News and the EY.com staff state.

EY.com stats, which polled 3,300 individuals in nine countries include:

- Almost a third (31%) of people without a car intend to buy one in the next six months
- 45% of those will be Mil-
- Only 6% are looking for an electric vehicle
- Public transport use for work travel especially has declined by 69% from pre-pandemic levels.

Are you ready dealers? Millennials are a comin'! How exciting is this news? Have fun shopping Millennials! I hope everyone finds the car of their dreams. Write to me and tell me what you purchasedeven better— send photos!

Until next time- Happy Holidays everyone!

1970 Chev **Camaro** SS/RS Review



Mark Smith classic cars writer

The 1970 Split Bumper SS/RS Camaro is a knockout design by any standard. The hood on this model is near perfection. The highlights and shadows create the illusion of curves folding into curves. The gapping grill - like a vintage racing car with a deep surround. Details and more details. The styled pontoon fenders, inboard marker lights with a catwalk trim, round simple taillights - and a minimum of chrome. This design is wonderful and timeless.

This one is gold. Nail polish gold. A black vinyl roof with stainless trim to create a formal hardtop look. This car is low, wide and stanced - as delivered! I think that this car's design is in the pantheon of General Motors design work, as produced - maybe in the top ten. This is a 55k original mile car, for better or worse. The originality is superb, its current condition: in need of a caretaker. Documentation - enough to fill the trunk. Some recent mechanical work to keep it on the road, but nothing comprehensive. The interior is well worn. Trashed, really. But

continued on page 19



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FORD

WEST HILLS WEST HILLS



Rick Titus feature writer

Las Vegas **SEMA** Recap

This year may have been the best year ever to attend the SEMA Show. Why you may ask? Well it had a whole new spark to it. Coming off of a terrible 2020, the industry survivors were excited to show off what was new and to see who was still in business. Was SEMA a little smaller this year? You bet and frankly in our view, it made it better. People were more relaxed and anxious to talk and share, plus there were new parts, new innovations and new displays in nearly every inch of the 1 million square foot convention center.

We called it the industry's biggest "lie detector" because your company either made it or it didn't. Some companies choose not to attend, perhaps driven by budget concerns or fears of contracting COVID-19, but either way not being there sent a negative message. SEMA is one of the conventions that's not an option and that was especially relevant this year with "public attendance" for the first time in SEMA's history. For less than a \$100 ticket, the retail

continued on page 14



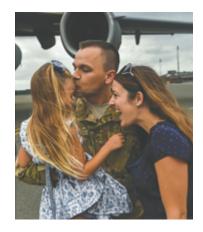
Tony Teravainen, CEO Co-Founder, USN (ret.)

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See ad on page 10



Harold Allen Texas feature writer

"It's ALL-NEW" Range Rover **Review**

The all-new New Range Rover debuted in Grapevine last week at Land Rover Grapevine, a Park Place Dealership. The vehicle is now available in both short and long wheelbases, so you can decide on the length you need. (As well as the monthlies you want to bite off! Ed.). There is also an extended-range plug-in hybrid (PHEV) model that will be available for order in mid-2022. The new 434 horsepower powertrain provides 62 miles of near-silent pure electric driving; around town use electricity and on the road you use a little gas.

The New Range Rover will offer voice control with Amazon Alexa built in. In certain markets using natural voice commands enables customers to manage everything from their favorite music track selection to navigation, or phone while keeping their hands on the wheel. Range Rover has been awarded the PIVI pro infotainment technology and is elevated by the New Range Rover's latest and largest

continued on page 7



Joyce Chow entertainment editor

Oscar Week with Hollywood Film Fest

Will Smith steals the show smacking Chris Rock and minutes later winning a Best Actor Oscar® for "King Richard" during the 94th Academy Awards®. What stole the show for me though was seeing 2022 Aeromobile 4.0 flying car across the street at the Petersen Automotive Museum.

Global Green's pre-Oscar® Gala with Energy Independence Now was at the Petersen Automotive Museum. An Oscar® golden Toyota Mirai greeted eco-conscious celebs and zeroemission advocates on the green carpet. Inside the party on the rooftop, guests became creatives as they marked with colors on the hydrogen powered fuel cell car.

Oscar® Sunday is Hollywood's biggest night of the year and was another historic Oscars® included Apple's "CODA" made history by being the becoming the first streaming movie to win Best Picture with Troy Kotsur becoming the first deaf man to win an acting Oscar®. "Dune" dominated with 10 wins. Ariana DeBose "West

continued on page 8



Gary Murphy LA feature writer

Galpin Ford An American **Success Story**

I am a fourth generation Native Californian and attended high school during the mid 1950's in Southern California. Cars were the big excitement along with movies and music. People would rush to the Auto Show at the Pan Pacific Auditorium and view their next dream car. Auto dealers were scattered around various towns within Los Angeles County and existed "few and far between" compared to today. The population explosion hit and so did auto dealer growth.

No business, organization or government is any better than the character of the person at the top. When that person's creed is "If you strive to put God first, family second, business third and everything else - including yourself - somewhat after those three, you set a tremendous example for your family, your employees and your customers", you have something special.

President Ronald Reagan once said, "When I think about what's right in America, I will always

continued on page 20

The Auto Shows Continue at New Car Dealerships across the U.S. as Inventories Start To Grow in 2022



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CR-V Hybrids & Accord Hybrids

Honda was the #3 selling retail brand in the U.S. for 2021 and #1 selling brand for first time millennial and Gen Z buyers. This is one reason why Honda had a record vear for both CR-V Hybrid and Accord Hybrid sales and the 5th straight year of electrified growth. The CR-V is the Honda brand's best selling model for the past decade.

The Honda CR-V Hybrid comes in three trim lines; Hybrid EX, Hybrid EX-L and Hybrid Touring. Power comes from a 2.0-liter 4hybrid mated with a CVT Transmission producing 212 hp.

The base price range is \$25,750 to \$36,750 depending on options.

The value continues with an overall MPG rating of 28 to 35.

While the "one-off" direct selling EV makers continue to crow about future sales and potential order lists, companies like Honda will leave them "in-the-dust" in the GREAT EV RACE TO MARKET.



Honda CR-V Hybrid (photo Auto News)

Honda had a Record Year for both | Genesis G80 Test Drive Review

continued from page 3

This 2021 G80 is an all-new platform shared with its sportsute sibling, the GV80. It is a rearwheel drive platform with room for an all-wheel drive system. It is also slightly larger than the Mercedes, BMW, Audi, Lexus and Infiniti models with which it competes.

But it's not the data that are the threat. It's the looks and the satisfaction which comes from driving it. At this point I must make a confession. I own one of these, the G80 AWD 3.5-liter Prestige. That's the one with 20-inch alloy wheels, Nappa leather seats, the 12.3-inch 3D digital instrument cluster, the HUD, and microfiber suede pillars and headliner. Total MSRP came to \$69,195.

The base model, the G80 2.5T, starts at \$48,745, and comes with 18-inch wheels, leatherette seats, piano-black trim, dual-zone climate control, an eight-inch LCD driver information display, front and rear parking sensors, and a pretty extensive suite of safety features that include forward-collision avoidance assist, lane-keeping, blind-spot collision-avoidance, driver attention warning, and smart cruise control with the very excellent Highway Driving Assist II.

The styling is striking. I've been asked numerous times what kind of car this is - and interestingly been asked three times if it's a Bentley. Not a bad day when you're compared to a car costing at least an extra \$100,000. However, more importantly it is surprising how many teenager's heads snap around to look at it. Come on, this is a fullsized sedan, what are kids doing admiring it?

It is probably because it is worth looking at.

Hyundai let the designers have their head, and the result is a sedan with perfect proportions. The hood is correctly long. The roofline flows just right into the body and the appropriate angle. You will know it is right because every time you walk up to the car you compliment yourself one your good taste.

But its more a what's inside. continued on page 7

Auto News Digital Platform and Direct Mail To Grow Coverage Across the U.S.

While most folks have more time on their hands to read and play with their computers and cell phones during the Covid-19 crisis, we at auto news have been expanding our U.S. circulation and increasing our online reach. (www.autonewsonline.com)

A special thanks to Chris Chung our Editor for creating and launching our "Thursday Weekly Updates" and our YOUTUBE reviews using DRONES. As a result of these efforts our online traffic is up 170% and accelerating each week.

For those of you who have known me during our 35 year journey you know that I am not one for "self promotion." So Chris convinced me to submit a short BIO to LINKEDIN

expanding this year.

% OF TOTAL BY STATE LISTED BELOW:

WASHINGTO	N					31%
CALIFORNIA	١.					25%
MICHIGAN.						5.7%
ARIZONA						5.6%
OREGON						3.6%
FLORIDA						2.8%
TEXAS						2.8%
NEVADA						2.1%
NEW YORK.						1.8%
NEW JERSEY						1.7%
OHIO						1.5%
PENNSYLVA	NI	Α				1.4%
WISCONSIN						1.2%
VIRGINIA						1.2%
TENNESSEE						1.2%
UTAH						1.2%
IDAHO						1.1%
All other states						9.1%
	Т	'n	т	Δ1		100%

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Most Valuable & Desired Celebrity Car Collections

AUTO NEWS®

BYTES

According to a recent survey from www.digitaloft.co.uk a marketing agency in Europe the Sultan of Brunei, Hassanal Bolkian has the largest car collection in the world (7,000 cars) and Jay Leno has the most desired collection with 175,500 annual google searches. The survey estimates the value of Hassanal Bolkian's collection at 5 billion dollars.

Most Valuable Celebrity Car Collections

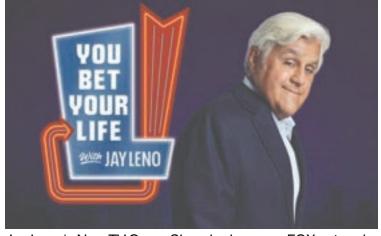
- 1 Hassanal Bolkian
- Ralph Lauren
- Lawrence Stroll
- Jay Leno
- Jerry Seinfeld
- David Letterman
- Lionel Messi
- Manny Khoshbin
- Floyd Mayweather Jr.
- Ian Poulter

Most Desired Celebrity Garages (Annual Google Searches)

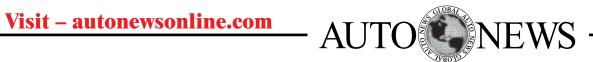
- Jay Leno
- 2 Cristiano Ronaldo
- 3 Elon Musk
- 4 Jeff Bezos
- 5 Kylie Jenner

Tech giant Bill Gates also made it to the top 10 list (See STORY next issue)





Jav Leno's New TV Game Show is shown on FOX networks across U.S.



2022 Ford Maverick Test Drive Review by Howard Elmer

continued from page 3

group had started saying - enough! - we want a smaller truck. Ford is answering with the Maverick; a true compact.

But they aren't the only manufacturer who is listening. In fact, a new player, Hyundai has chosen this year to also bring an SUV based compact truck to market - the Santa Cruz (one that they showed years ago in Detroit – then sat on). It also looks promising as a compact and has gotten positive buzz. However, Ford's entry, the Maverick, is going to be the real catalyst in this compact category; one that

I expect the other truck builders will also dive in to. Just watch Ram - that's my prediction.

The all-new 2022 Ford Maverick is the truck for people who never knew they wanted a truck, says Ford. I'm not sure I agree with that statement. But I understand that they expect to draw in new customers to the truck market; however, I really think the bulk of sales will be to current truck owners who will consider the new Maverick right-sized for their needs. So, while size is one thing, Maverick is also aiming at the winning trifecta of low price and decent fuel consumption, which will also make it the entry-level truck choice.

Maverick will be powered by

a hybrid that promises good fuel economy and will be priced to start at \$25,900 in Canada. The fact that

Ford released the price at the same time as the truck news dropped continued on page 8



2022 Maverick Towing a Trailer (photo Howard Elmer)

Jeep Wrangler Review by Arv Voss

continued from page 2

with the extra electric power, the 4xe powertrain is also capable of delivering up to 25 miles of electric-only motoring and a potential zero-to-60-mph time of 6.0 seconds. The 4xe hybrid system is only available on fourdoor Unlimited models and the battery pack's placement under the rear seat allows the plug-in Wrangler to keep the same ground clearance and capability as nonhybrid models.

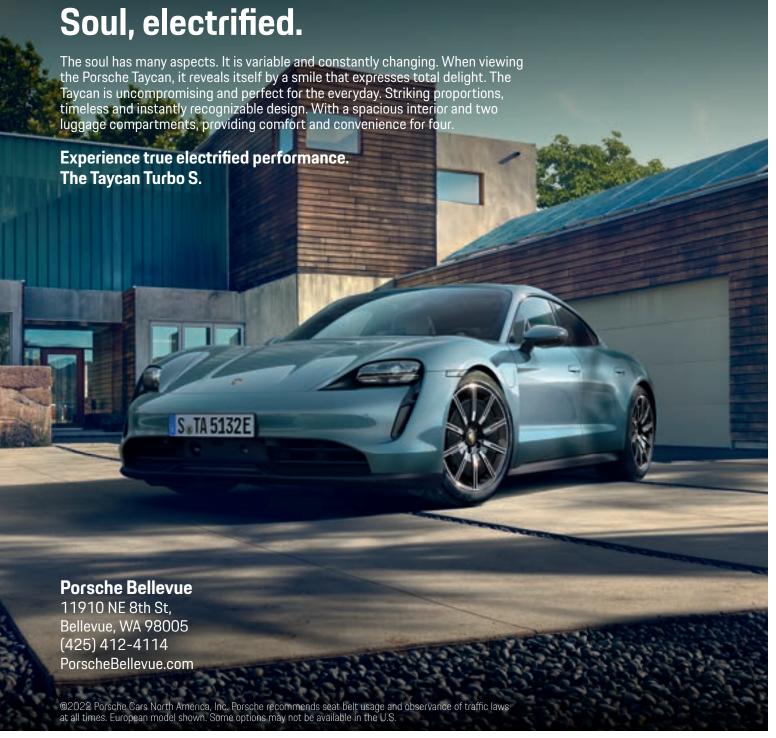
Wranglers may be fitted with only the basic essentials or they can be topped off with up to date infotainment features. The infotainment interface is dubbed Uconnect and is easy to use, readily responsive, and it can be displayed on a touchscreen, which is available in three sizes. Apple Car Play and Android Auto are optional, as is a nine-speaker Alpine audio system and navigation.

Wranglers are not the most spacious or accommodating SUVs available in today's marketplace, but they offer a smooth combination of heritage and modern Jeep flavor. There's a commanding view of the road-or off-road, which makes for ease of maneuverability, however the rearward view is hampered by bulky roof pillars, roll bars, and grab handles. The Wrangler offers enough room for groceries and gear, but the rear seats don't fold flush with the floor.

Unfortunately, Jeep offers only a limited number of optional



Wrangler 4xe (photo Arv Voss)



high-tech gear that one expects to see on vehicles in their elevated price range. Key available safety features offered include: blindspot monitoring, rear cross-traffic alert and rear parking sensors. MY Jeep Wrangler tester was

driver assistance features, but not

an Unlimited Sahara 4xe which wore a Billet Silver metallic exterior coat and came with a Black interior. The base sticker read \$47,995. with the as tested price rising to \$54,030. after factoring in the extensive list of optional fare. In terms of warranty, a standard package that includes limited warranty and powertrain policies, all 2021 models come with a limited warranty that covers 3 years of free maintenance or 36,000 miles and a powertrain warranty covering 5 years or 60,000 miles.

Electric off-roading? The 17.0kWh battery pack is claimed to provide up to 25 miles of electriconly driving, which the folks at Jeep say is enough for a few hours of low-speed off-roading, and that when When the battery runs out, the turbocharged four-cylinder is capable of powering all four wheels like a conventional Wrangler, so there's no need to be concerned about being stranded in the wilderness without charging capability.

The Wrangler 4xe is undeniably the most complicated Wrangler ever with its. 2.0-liter turbo-4 coupled with a 17.3-kwh battery pack, the motor generator, and an electric motor for a total combined output of 375 hp and 470 lb-ft of torque and also an 8-speed automatic transmission and full-time four-wheel-drive system with a 2-speed transfer case. Even with all this, the power is available on command while functioning in the background. Run in Hybrid mode and the system will default to Electric mode if there's enough power in the battery pack and one isn't calling for all the power. When the energy runs out of the battery pack, the 4xe runs like a typical hybrid.



TRAVEL the U.S.

Time to Start Traveling "Again"

TRAVEL the WORLD

Range Rover Review by Harold Allen

continued from page 4

touchscreen, a 13.1-inch curved floating screen.

The interior is extremely clean and uncluttered – and intuitive. Range Rover's relative simplicity allows you to watch the road rather than watching the dash. Notably, even the base New Range Rover SE boasts 20-way heated electric front seats with power reclining heated rear seats; SE seats are covered in Perforated Windsor and complemented by Duo-Tone headlining.

The New Range Rover SV comes with the most advanced engineering ever offered, with a new 523 horsepower twin-turbocharged gas engine as its centerpiece. Looking at the vehicle from front to rear you know you're looking at a Range Rover – it's not just another SUV

going down the road.

This gives you a brief overview, but it is a gorgeous vehicle. Beyond the New Range Rover, the lineup continues to include the Range Rover Sport starting at roughly \$70K, the Range Rover Villar beginning at \$58,000, the compact Range Rover Evoque starting in the mid-\$40s, the rugged Discovery at \$56K and its smaller sibling, the Discovery Sport at \$43K.

The New Range Rover starts at around \$100,000 and tops out just a tad over \$200,000. You can design your New Range Rover to fit your personal needs – making your vehicle unique makes these vehicles so unique. Availability for the New Range Rover will be mid-year.

| Genesis G80 Test Drive Review by David Schmidt

continued from page 5

Underneath the skin lurks serious capability. There are two engines available. The base engine is a 2.5-liter, turbocharged fourcylinder, generating 300-hp and 311 lb.-ft of torque. Stated fuel efficiency is 26 mpg city and 32 mpg highway. This engine is available on all trim levels.

You can opt for the brand-new, twin-turbocharged 3.5-liter V6, producing 375-hp and 391 lb.-ft of torque. That's enough power to accelerate the two-ton sedan to 60 mph in 4.7 seconds. All the while its fuel efficiency is rated at 22 mpg city and 27 mpg on the highway. You can get either engine with either rear-wheel drive or all-wheel drive. All G80s come with an eight-speed automatic transmission.

Genesis has announced the addition of an electric G80 but not the timing of when it will be

When it comes to driving, one thing that is very noticeable is how much greater the difference is between the driving modes of Eco, Comfort, Sport or Custom. In the Sport mode the shifts are seriously sharper, and at a higher rpm. Also, the steering tightens up and becomes more precise and sharper. Quite fun to drive.

The Eco mode seems even more parsimonious of anything which consumes fuel. While the engine doesn't seem to lack power, it does seem reluctant to gulp gas unless you really tell it to.

Inside there are plenty of toys and a huge 14.5-inch horizontal center display. This is something the company worked hard to improve, as the map and navigation weren't competitive in previous models. But now they are, and the display is big enough to handle two fill screens of decent data.

There are ten cameras providing great information for those unused to using rearview mirrors. Like everyone I enjoy the highdef backup camera, but I really like the pictures which appear in the middle of the left or right portions of the instrument panel showing the appropriate blind spot as determined by which turn indicator is in operation. It is also broad enough to show what's in the next two lanes, particularly helpful when merging into interstate traffic.

If a luxury car is on your mind, and you are buying it for what it is rather than what it says, they the Genesis is worth looking at.

Auto News Introduces All-New **QR** Code





2022 Range Rover (photo by Harold Allen)



The all-new Genesis G80





Miami's Bomnin Chevrolet locations become #1 and #2 for General Motors sales worldwide, Bomnin Volvo earns #1 for

The accomplishments were earned despite global supply chain issues, microchip shortages

Volvo in USA

Bomnin Automotive Group, one of the largest and fastest-growing auto groups in South Florida, once again lived up to its slogan "Committed to Excellence" as three Bomnin dealerships were named the largest in the country in 2021.

Bomnin Automotive Group proudly announced the following: Bomnin Chevrolet West Kendall is officially the largest new Chevrolet dealer in the world with 4,741 new Chevrolets sold in 2021

Bomnin Chevrolet Dadeland is the second largest new Chevrolet dealer in the world with 4,667 new Chevrolets sold in 2021

Bomnin Volvo is the largest new Volvo dealer in America with 1,760 new Volvos sold in 2021

Bomnin Chevrolet West Kendall and Bomnin Chevrolet Dadeland

sit only eight miles apart, but were able to become the two highest volume Chevrolet stores in the world during 2021, an outstanding achievement considering South Florida had previously been a predominantly import and luxury market.

In Bomnin Volvo's first full year in business, the team delivered 1,760 new Volvos during 2021, ranking as the #1 Volvo dealer in the nation nearly every month. Bomnin Volvo sold more than 17 percent more new Volvos during 2021 than the nation's second leading Volvo dealer.

"This was truly a team achievement. Our team's hard work, dedication, conviction, and 'Commitment to Excellence' culminated in these remarkable accomplishments," said Arnaldo Bomnin, Bomnin Automotive Group's founder and CEO. "I cannot think of a better way to express my gratitude than to thank my team from the bottom of my heart and say, 'All the Glory to God.' I am humbled and grateful for what we were able to accomplish during a year of supply chain and pandemic-related uncertainty and am looking forward to what the future has in store for the Bomin Auto Team.'

In addition to being known as one of the top vehicle retailers in America, Bomnin Automotive Group is also known locally in south Florida for giving back to the community, recently hosting a Thanksgiving turkey giveaway, as well as partnering with Miami-Dade County Police for a Christmas Toy giveaway.

"While we are overjoyed to

announce these incredible accomplishments, we would like to thank you, the community, for choosing us as your preferred Chevrolet and Volvo dealerships," said Bomnin. "We sell cars, but our passion is giving back to the community."

Bomnin, who fled Cuba to immigrate to America in 1996 with nothing but a gold watch and three gold rings to his name, now owns and operates seven franchises under six rooftops, which include Bomnin Chevrolet Dadeland, Bomnin Chevrolet West Kendall, Bomnin Cadillac Chevrolet Homestead, Bomnin Mitsubishi, Bomnin Volvo Cars Dadeland and Bomnin Chevrolet Manassas.

Upon moving to the United States, Bomnin began landscaping and selling avocados and lobster on the streets of Miami. One day, while selling lobster at a Miami dealership, the General Manager observed his extraordinary sales skills and offered him the opportunity to become a sales associate.

Bomnin continued exemplifying his incredible work ethic until he acquired his first dealership in 2010, turning it from a dealership selling about 70 vehicles a month to the #1 Chevrolet dealership in the Southeast for five consecutive years from 2016-2020. In 2021, that dealership ranked second place, only behind its sister dealership, Bomnin Chevrolet West Kendall.

For more information on Bomnin and his many award-winning dealerships, visit http://www.bomninchevrolet.com.

continued on page 9

2022 Ford Maverick Test Drive

continued from page 6

shows how serious they are about cornering this market. Right size, cheap on fuel, low entry price – this could be a winner.

Maverick has the Ford pickup truck "look" including the dropdown side windows and a front end that stretches edge to edge. It looks squat and planted. Despite its size Maverick's upright and squared off shape is great for space efficiency, inside and out. Maverick is offered in three trim levels – XL, XLT and Lariat. An FX4 package will also be available with the AWD XLT and Lariat trucks. This package will offer more off-road capability; all-terrain tires; suspension tuning and additional underbody protection. There is also an electronic AWD drive mode dial with modes like Mud/Rut and Sand, as well as Hill Descent Control.

Maverick will come as a five-passenger, four-door pickup only. That full-hybrid powertrain has a projected fuel number of 5.9 L/100 km/City – or about 800 kms on a single tank of gas.

Maverick's base engine is a 2.5L Atkinson-cycle four-cylinder hybrid powertrain. It makes 191 hp (this number includes the electric motor) and 155 lb.-ft. of torque pushed through a continuously variable transmission (CVT) driving the front wheels. This base package offers 1,500 lb of payload and max tow of 2,000 lb. However, a second optional powertrain pushes that tow number to 4000 lb. That setup features a 2.0L EcoBoost gas engine making 250 hp and 277 lb.-ft. of torque. The transmission is an 8-speed automatic and comes standard with all-wheel drive.



2022 Ford Maverick (photo Howard Elmer)

Oscar Week with Hollywood Film Fest

continued from page 4

Side Story" was the first openly queer woman of color to win for acting as Best Supporting Actress.

Leading up to the Oscars® we were invited to be part of international fashion designer Shekhar Rahate's new tv show with celebrity psychic and creative entrepreneur Laura Powers and Keri Norley of The Wealth Alchemist podcast. The show is about designing and styling for award shows with executive producer

Anjanette Miller.

The iHollywood Film Fest core team with Arati Misro, Michelle Tabrizi-Ortiz, Terri Tilton and iHollywood Film Fest founder Joyce Chow came out to celebrate Hollywood's biggest night of the year, Oscar® Sunday at The Academy Museum of Motion Pictures, by the Academy of Motion Picture Arts and Sciences. Oscars® Night at the Museum was the first Oscars® after opening this past September at an estimated cost of \$482 million.

The Academy Awards® ABC preshow taping began the afternoon. There were plenty of photo opps with red carpets, photo booths, passed hors d'oeuvres, museum tours and The Oscars® Experience to remember an unforgettable day and evening. The Academy Awards® was viewed in the David Geffen Theatre reminding one of the upcoming Cannes Film Festival.

Today everyone's still talking about Will Smith smacking Chris Rock during the Academy Awards® while we were getting the boot from the Academy Museum. It's all about the experience and the memories whether it's Oscar® Sunday, the feel of the road in your wheels or the upcoming iHollywood Film Fest film festival as we align entertainment creatives, spirit and technology.

(See photo on page 17)

INSIDE CHINA AUTO NEWS BYTES

by Bill McCallum

AMR 2022 welcomes new supports in the new host city

The Auto Maintenance and Repair Expo (AMR) is set to return from 24 to 27 March 2022. On the strength of nearly 40 years in the Jing-jin-ji (Beijing, Tianjin, Hebei) region, the show has developed into a highly internationalised annual event for China's automotive aftermarket industry. Its relocation from Beijing to the new state-of-the-art National Convention & Exhibition Center in Tianjin brings along new supporting organisations. The move aims to propel the business platform forward, offering opportunities to showcase products and exchange information alongside the country's latest economic development strategy for domestic and international markets.

In recent years, supportive policies have boosted the development of the Jingjin-ji city cluster. As the host city of AMR, Tianjin, in particular, is one of China's major car manufacturing hubs covering the entire auto supply chain from parts manufacturing to car making and aftermarket services.

For example, a number of leading carmakers like BYD, FAW-Toyota, FAW-Volkswagen and Great Wall Motor with bases in Tianjin are reaping the benefits of the city's geographical location and flourishing automotive market. In 2020, the city saw 3.29 million vehicles on the road [1]. Furthermore, players produced 1.26 million car units, contributing to the city's auto manufacturing industry that marked a value of RMB 230 billion (USD 36.04 billion) [2].

In November 2021, the Tianjin's local government expanded on its strategic blueprint to further elevate the city's automotive community [3]. This includes everything from manufacturing, consumption, trade, finance, driving culture, the used car market and aftermarket.

Ms Fiona Chiew, Managing Director of Messe Frankfurt Traders-Link (Beijing) Co Ltd, said: "Relocating AMR to Tianjin aims to assist various stakeholders in the auto repair and maintenance sector take on the region's rising opportunities. As a result, players from the entire aftermarket value chain can collaborate and grow together by taking advantage of the comprehensive resources from this high-quality business platform."

To illustrate, the next edition will host an expected 1,000 domestics and overseas exhibitors, showcasing 8,000 leading brands across 100,000 sqm of exhibition space. Displays will cover auto maintenance, repair, parts and components, car care, accessories and customising, supply chain, new energy vehicle aftersales service and commercial vehicle.

New supporters and new product zones

The upcoming AMR is welcoming new industry associations and supporting organisations as an upshot of branching out in the new host city. They will introduce product zones at the show that shine a light on growing trends and address unique local market needs.

For example, the new Made-in-Tianjin zone, organised by the Tianjin Automotive Aftermarket Industry Association, will convene companies from Tianjin that reflect the city's capabilities in auto parts manufacturing across to car making.

reflect the city's capabilities in auto parts manufacturing across to car making. On top of this, Tianjin has been identified as a key economic developmental city and an expected boost of local spending sets to accelerate car making. In fact, Tianjin saw a 73 percent growth of value in the automotive manufacturing sector during the first quarter of 2021. With this, the area is becoming a distinguished automotive manufacturing hub; there are already more than 300 car parts and components makers in Tianjin with an individual yearly turnover of over RMB 20 million, of which over 200 of them even reached RMB 100 million [4].

INSIDE EUROPE AUTO NEWS BYTES

by Bill McCallum

G+D presents new security chips for the connected car

Giesecke+Devrient(G+D) is launching Sm@rtSIM® CX Luna1.3M, a new range of security chips for the automotive industry.

They are based on Infineon's next generation SLI37 automotive security controller and offer a multifunction platform for eSIM applications, IoT and digital car key solutions.

The automotive industry is undergoing a major change. One of the key drivers of this transformation is the connected car. More and more vehicles are connecting to mobile networks in order to link to emergency service systems and enable extended features such as telematic services. At the same time, a driver's need for cellular connectivity for infotainment applications is increasing. Additional challenges arise from the development of autonomous driving, as this technology places high demands on the bandwidth of network connections.

For the numerous challenges of the connected car, G+D has developed Sm@rtSIM® CX Luna1.3M – the next generation industrial and automotive grade product suite. It is based on Infineon's newest security controller SLI37, which meets the technical specifications of the automotive industry and is specifically tailored to the challenging environmental conditions of automobiles. With a faster CPU and larger memory, they enable several innovative applications for the connected car. G+D's new products based on these controllers allow automotive manufacturers to provide highly secure and highperformance mobile connections via eSIM technology. They support 5G standalone networks and cover all eSIM consumer and M2M use cases. A special DSDA add-on (Dual SIM Dual Active) is available to automotive manufacturers. This allows to equip vehicles with two eSIM modules: One for using the drivers personal subscription for infotainment services and one for the services provided by the carmaker. The DSDA add-on includes the management of both chips remotely via one central G+D's AirOn eSIM management platform, thereby simplifying their logistical processes. For example, manufacturers have the option to upload the correct network profiles "over the air" after the cars have been delivered to their target regions. Additionally, manufacturers can comply with local legal requirements more easily.

In addition to eSIM applications, Sm@rtSIM® CX Luna1.3M can also be used for digital car key solutions. In this case the new series acts as a embedded secure element eSE – a special chip for storing encryption keys for secure communication between the vehicle, mobile devices and a dedicated back end. The chip thus enables user-friendly solutions for unlocking and starting a vehicle and protects the communication of the vehicle against attacks by hackers.





Around the Track – Racing News



Steve Saleen turns successful Racing Career into an Industry leading Performance Marketing Business





Steve Saleen with his Collection of Racing Trophies (photo Auto News)

Steve Saleen at one of his three Performance Manufacturing Facilities

"Circuit of the Northwest" Aims to Rival **Legendary Tracks**

by Christopher Chung

This past week, Team Auto News got to have an exclusive look at what the future of the "Circuit of the Northwest" may look like. With the goal of breaking ground in Q3 of this year, the Circuit of the Northwest looks to bring a "worldclass" racing experience to the Pacific Northwest that rivals some of the world's most legendary tracks including the likes of Laguna Seca.

With that said, the Circuit of the Northwest is intended to be much more than a normal race track. With plans for a motorcross track, a concert/live music area in the center, a movie theatre, autominiums, a wellness center, and even a STEM center; Circuit of the Northwest aims to be a premier entertainment destination in the PNW. Check them out at circuitofthenorthwest.com

Miami's Bomnin Chev. #1 & #2 for GM

About Bomnin Automotive Group Bomnin Automotive Group began as a single dealership founded in 2010 by Arnaldo Bomnin, a Cuban immigrant who escaped the communist nation in 1996. Under his leadership the company has experienced transformative growth from selling an average of 70 cars a month to becoming the largest Chevrolet dealer in the nation, retailing more than 1,900 vehicles per month across all locations.

Bomnin Chevrolet Dadeland has been awarded with the prestigious Dealer of the Year Award for the last seven consecutive years, and the West Kendall dealership has earned the award the last four consecutive years. The Dealer of the Year award is given to less than one percent of GM dealers across the nation and is based on their commitment to excellence through sales, service and customer satisfaction.

Currently Bomnin Automotive operates five top-rated General Motors franchises, with four in South Florida and a fifth in Virginia, near Washington D.C. The group generated over \$1 billion dollars of total revenue in 2021, a record for Bomnin.



CIRCUITOFTHENORTHWEST.COM



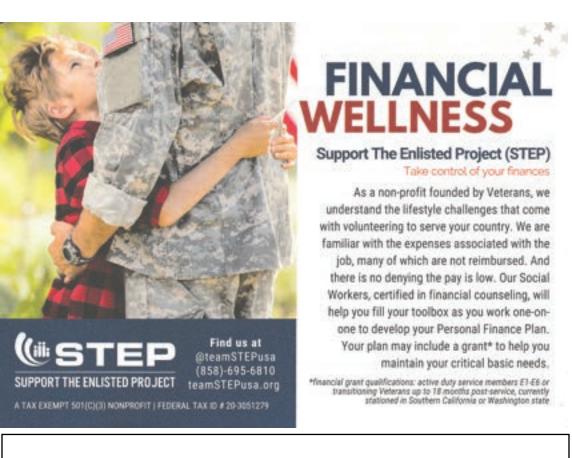
State of Washington Extorts Hybrid Owners

continued from page 2

my batteries are recharged using kinetic energy generated by wheel momentum. The EPA's estimated miles per gallon of 34 mpg in the city and 30 mpg on the highway is right on and my tailpipe emissions are rated way better than vehicles fueled by gasoline only. So here **continued on page 21**



Parked Atop Little Badger Mountain in Richland, WA, Sally's Toyota Hybrid Sports Overpriced Car Tabs





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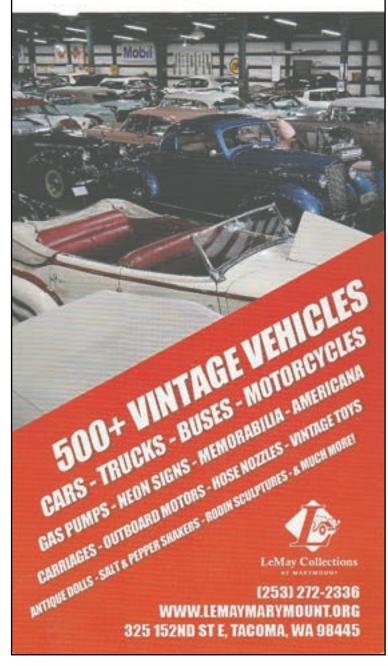
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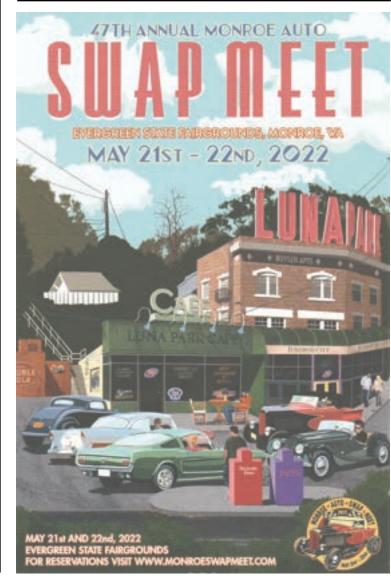


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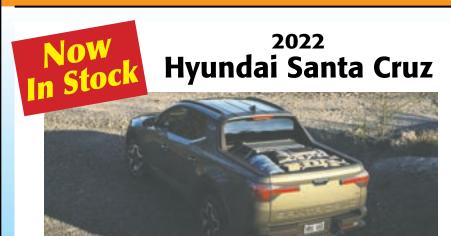


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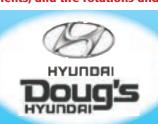
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Hyundai is now offering factory-scheduled free maintenance on new vehicles for three years or 36,000 miles. · Offering complimentary maintenance, specifically of this length, is unusual for non-luxury manufacturers. • The maintenance will include oil changes, filter replacements, and tire rotations and starts with 2020 models purchased on February 1 or later.

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From Around the U.S.



Newport Car Museum Reports Record Attendance

Opened just four and a half years ago, the Newport Car Museum in Portsmouth, R.I. has become a recognized worldwide tourist destination, maturing well beyond its basic ability to draw off of visitors to the Gilded Age Mansions and other seaside attractions offered in nearby Newport. Since Covid restrictions were lifted in mid-2020, numbers of visitors have jumped exponentially, and in 2021 the Museum welcomed a record 50,000 people through its doors.

"Our hope always has been to put smiles on our visitors' faces," said Gunther Buerman, who with his wife Maggie Buerman opened the Museum in June of 2017, "and so far, we have been successful."

During its relatively short life, the Museum has won numerous awards, and while once it was described as a hidden gem, it is now regularly compared to other acclaimed car museums such as Florida's Revs Institute and California's Petersen Automotive Museum. For 2021, it received the Tripadvisor® Travelers' Choice award and distinction as among the Top 10% of Attractions Worldwide.

"It's a privilege to see this collection," said recent visitor Philip Millstein (Cambridge, Mass.). "This is not an old man's place where you come to see old cars; there's a vitality here...the colors, the displays, the people who greet you. The Museum is not just gorgeous, it is relevant.'

Initially, the Buermans had no idea how it would fly, this idea of theirs to present as art their own private collection of rare and exotic cars. "The first challenge was securing an amazing space that we could grow into and wouldn't be perceived as just a garage," said Buerman, "so we acquired a former missile manufacturing facility on the campus of Raytheon Technologies.'

The 114,000 square foot building, which had to be completely gutted, re-configured and transformed into a space worthy of displaying the Buerman's collection (then 65 strong), came with 17 acres of grounds attached, which would eventually figure prominently into the Museum's ability to host car clubs, car shows and other special events onsite, as well as offer visitors free parking for as many as 300 cars. Today, the Museum's displays cover 80,000 square feet-the equivalent in space of 1½ football fields, including the end zones. They comprise more than 85 cars in six Galleries-Ford/ Shelby, Corvettes, World Cars, Fin Cars, American Muscle and Mopars – and a Pop-Up Porsche Exhibit. There are no barrier ropes around the cars, and enhancements to the Museum experience include specially commissioned artwork; historic videos; and an impressive collection of Mid-Century Modern furniture serving as seating. A 2,500 sq. ft. gift shop has become its own colorful gallery, offering up thousands of items curated for car lovers and others.

The Museum is now sought out directly by those traveling to New England looking for experiences that mean something to them," said Buerman. "Our audience is in large part car aficionados and art lovers. Some have travelled to see as many different car museums as they can in this country, and they tell us how amazed they are at what they find here. They appreciate the art gallery ambience, the beauty of the cars and the rich automotive history represented by each decade of design, starting with the early continued on page 19

70th Pebble Beach Concours d'Elegance **Charitable Donations Exceed \$2 Million**

Throughout Its History the Event Has Raised Over \$32 Million to Help People in Need

Pebble Beach Company CEO David Stivers (center) and Pebble Beach Company Chairman Sandra Button (beside him) with Concours charity representatives (1 to r): Dr. Steve Packer of Montage Health; Dr. Jeff Bass, guest, and April Ritchie of Natividad; Kevin Causey of Montage Health; Steve Emerson of United Way Monterey County; Ron Johnson of Boys & Girls Clubs of Monterey County; Carol Bishop of Kinship Center; Gina Nucci of Boys & Girls Clubs of Monterey County; Nicki Pasculli of Kinship Center; Adrienne Laurent of Salinas Valley Memorial Healthcare System; Katy Castagna of United Way Monterey County; and Jeff Wardwell of Salinas Valley Memorial Hospital Foundation. (Photo: Sherman Chu/Pebble Beach Concours d'Elegance)

The 2021 Pebble Beach Concours d'Elegance raised over \$2 million for charity—a figure on par with funds raised in pre-pandemic years.

The full amount, a total of \$2,089,450, was announced today by Pebble Beach Company CEO David Stivers as these funds were distributed to the event's charitable partners-and he stressed that these funds stay local.

'The Pebble Beach Concours and Pebble Beach Company are synonymous with excellence, and both have long supported local charities on the Monterey Peninsula and across Monterey County,' said Stivers. "The Concours, under the leadership of Chairman Sandra Button, has raised over \$32 million for local charities since its inception."

Through Pebble Beach Company Foundation, its primary charitable partner, Concours funds benefit more than 95 of the region's best youth-focused non profits, impacting the lives of more than 10,000 children each year. Several charities, including the Boys & Girls Clubs of Monterey County, Kinship Center, Montage Health, Natividad Foundation, Salinas Valley Memorial Healthcare System and United Way Monterey County, also benefit directly from Concours Charity Drawings.

"We're thankful for all of the people who continue to gather at Pebble Beach to celebrate cars and raise funds for people in need.





Iden's Dealer Services **Expands NW Dealer Network** (www.idensdealerservices.com)

by Bill McCallum

When I started publishing Auto News in 1986, Kevin Iden was a college student with a dream. The dream was to create and grow a network of dealers offering them detailing and reconditioning services to benefit both the dealer and their customers.

Thus, Iden's Dealer Services was born in 1989 in Renton, WA and today has grown to over 200 employees, 24 locations (and growing), and working onsite with over 70 new car dealerships to streamline their process to get cars retail ready faster and to a higher quality level.

Iden's dealer accounts provide several services to their customers

- 1- Complete Interior & Exterior Detailing Services (new cars, used cars and service customers)
- 2-3M Window Films/Tint and CHIPROTECT 3M Clear Vehicle Protection Film
- 3- Paint, Fabric, Leather, & Windshield Sealants
- 4- Providing Full Reconditioning Services (Dent Repair, Interior, Wheel, and Paint Repairs, inventory photos & more)

For additional information on Iden's Dealer Services visit: www. IdensDealerServices.com

TOYOTA RAV4 HYBRID



The Toyota RAV4 started the movement to compact SUV's in the U.S. and is still the "top seller." The hybrid deserves a look.

BASE PRICE: \$37,030* **TYPE:** Compact SUV (hybrid)

ENGINE: 2.5 Liter **TRANS: ECVT** HORSEPOWER: 219 hp MPG: 40 mpg (combined)

TOYOTA COROLLA HATCH BACK



The Toyota Corolla continues to be the leading seller in the Toyota lineup and with the new design of the hatch back they will hold that record.

BASE PRICE: \$24,865* TYPE: Sedan ENGINE: 2.0L 4 cyl **TRANS:** Sport Drive HORSEPOWER: 169 hp MPG: 38 hiway

Marysville Toyota Owner and 3 other New Car Dealers Lobby, Governor for New EV Rules!



Marysville Toyota (photo Auto News)

New Car Dealers Dan Wilder, Jr., Brad **Brotherton, Jim Colon & Matthew Phillips** Lobby Governor for Changes in EV Policy

WSADA President Dan Wilder, Jr., Executive Committee members Brad Brotherton and Jim Colon, Board member Matthew Phillips, Executive Vice President Vicki Giles Fabré, Senior General Counsel Bryan Imai, and lobbyist Scott Hazlegrove attended a virtual meeting with Governor Jay Inslee and his staff.

The Governor agreed to the

meeting as a thank you for dealers sending 12 EV's on short notice to his December press conference announcing the climate-based portion of his budget proposal.

In the meeting, WSADA and dealers outlined the efforts dealers have undertaken to promote the EV Revolution and invest in the technology, and made two policy

Matthew Phillips (Car Pros) asked the Governor to ensure DOR is able to implement future EVrelated sales tax credits in a manner that is efficient and easy for dealership employees and customers. The Governor's current proposal has income restrictions that could complicate the process by requiring tax returns from buyers.

Jim Colon (Marysville Toyota) asked the Governor to instruct Dept. of Ecology to adopt an early action credit program under the Zero Emission Vehicle mandate that is effective MY2025. Some manufacturers have either refused to deliver or throttled delivery of EVs and plug-in hybrid vehicles to Washington because they would not receive credit under the ZEV mandate program. Adopting early credits will hopefully increase the supply available to Washington dealers.

The Governor agreed to ask his staff to investigate the EV sales tax issue.

He also announced that Ecology will issue a notice in the next 1-2 weeks announcing a rule making to adopt the early action credit program.

This is a remarkable achievement for dealers, and particularly Jim Colon, who has championed this issue since learning Toyota intended on withholding the upcoming 2023 bZ4X EV from Washington dealers.

"Jim's passionate advocacy and leadership on this issue produced results in record time, and helped show the incredible power of a positive relationship with legislators and the Governor's Office." said Giles Fabré.

WSADA Grassroots Updates are compiled and edited by Bryan Imai and Vicki Giles Fabré. If you have any questions or concerns, please contact either at info@



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(See Toyota Sienna Hybrid Story on page 14)

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We make the buying process EASY



Hyundai Santa Cruz **Pickup Offers New Options** for Buyers

Hyundai has created a top seller with the all-new Santa Cruz four door crew cab pickup. It competes with the Honda Ridgeline, Ford Ranger, Chevrolet Colorado, GMC Canyon, Nissan Frontier, and Toyota Tacoma.

Hyundai dealers report a high level of interest in the small pickup introduced in 2021. Comments from our recent test drive (see front page photo) range from "... a home run in the styling department," "... plenty of power for the task.", "... value priced for the market."

As a former Ford Ranger owner I understand the demographics for what some call the small truck market. It's not commercial use but a family truck for that camping trip, an occasional trip to the dump, a summer shopping trip to COSTCO, hauling gear to little league games and other family activities.

The Santa Cruz is powered with a 2.5 Liter Turbo charged 4 cyl. engine mated with an 8 Speed transmission. Our test drive model was priced at an MSRP of \$39,720. With a 27 MPG rating for highway driving some buyers are moving to smaller trucks as the price of fuel continues to grow.

Loaded with 11 safety features including forward collisionavoidance assist, lane keeping assist, lane following assist, driver attention warning, blind spot collision assist, rear cross traffic collision avoidance assist and much more.

The all-new 2022 Hyundai Santa Cruz LTD AWD deserves

LasVegas **SEMA** Report **byTimTitus**

continued from page 4

performance customer got a look behind the industry's curtain into the "Land of Oz;" SEMA is that kind of event. After attending the show for thirty years, it still blows our minds when we walk in each year. We can imagine what these new viewers must have thought seeing it for the first time.

The weather in Las Vegas was perfect, the monorail rail made it a snap to get to the Convention Center, and all of the restaurants were in full swing. The bars and nightclubs were hopping and during those four days the first week of November, there was no better place on earth than in Las Vegas for the SEMA Show. If you have a bucket list and you love the auto industry, SEMA needs to be right at the top. Hope to see you there next year!

Thank You for Being a Valued Ford Country Customer!

SHOWCASE REVIEWS

GENESIS G80 SPORT PRESTIGE



Genesis has been adding models to its lineup as the luxury brand adds market share. The G80 Sport Prestige as been redesigned for 2022

BASE PRICE: \$63,700 * TYPE: 4 dr. Sedan **ENGINE:** 3.5L V6 T-GDI TRANS: 8 Speed AT HORSEPOWER: 375 hp MPG: 28 hiway

HYUNDAI SONATA N LINE



The "best selling" Sonata has added the N Line to it's lineup with more power. Value priced for a sports sedan with great MPG

BASE PRICE: \$33,450 * TYPE: 4 dr. Sedan **ENGINE:** 2.5 Liter Turbo TRANS: 8 Speed AT HORSEPOWER: 290 hp **MPG:** 31 to 44 mpg

TOYOTA HIGHLANDER HYBRID



The popular fourth-generation Toyota Highlander has been redesigned for 2022. Still has lots of room, quiet ride and lots of power. A "best buy."

BASE PRICE: \$45,480 * TYPE: 4-door SUV ENGINE: 2.5L 4 cyl. **TRANS: EVCT** HORSEPOWER: 243 hp **MPG:** 35 mpg

TOYOTA SIENNA



While mini vans are not as popular today the Toiyota Sienna "is." Available in 6 different trim lines and a "best bet" form moving kids and gear. **BASE PRICE:** \$34,560 * TYPE: Mini Van ENGINE: 2.5L TRANS: CVT

HORSEPOWER: 245 hp MPG: Overall 36 mpg

TOYOTA GR 86 PREMIUM



The Toyota GR 86 Premium is a "hot rocket" for those looking for a sports coupe with lots of power at an affordable price point.

BASE PRICE: \$30, 590 * **TYPE:** Sports Coupe ENGINE: 2.0 Liter TRANS: 6 Speed HORSEPOWER: 200 hp MPG: 30 hiway

VOLKSWAGEN TAOS SEL



As Volkswagen expands it's portfolio the TAOS SUV fills a gap offering a value price point with lots of room and good MPG

BASE PRICE: \$33,045 * TYPE: 4 dr SUV **ENGINE:** 1.5L Turbo TRANS: 4 Motion AWD **HORSEPOWER:** 158 hp MPG: 32 highway

* All information listed "AS TESTED"

autonewsonline.com/showcase reviews



Car Collections



Remarkable §66.3 Million Achieved at Mecum Glendale 2022

Most Successful Mecum Arizona Auction to Date with 53% Increase over 2021

The fourth annual Mecum Glendale, Arizona, auction at State Farm Stadium, held March 16-19, became the most successful iteration yet as \$66.3 million in overall sales was achieved. The total marks a 53% increase over last year's Glendale auction, and sell-through for the reserve-based auction reached 78% as 1,285 of all 1,657 lots offered ultimately hammered sold.

Record attendance, up 37% from 2021, led to strong individual sale prices in addition to the record overall totals, with the top 10 sellers at the auction led by the impressive \$3.03 million sale of a Ferrari Classichecertified 1967 275 GTB/4 (Lot S152.1), S/N 09495, followed by three more seven-figure sellers. The diverse selection included an AACA National First Prizewinning 1929 Duesenberg Model J Murphy Convertible Coupe (Lot S149) that brought \$2.37 million, a 182-mile 2005 Porsche Carrera GT (Lot S145) that sold for \$2.2 million and a 1,270-mile 2020 Ford GT (Lot S160) that achieved \$1.1 million.

Private collections were responsible for nearly \$20 million of the \$66.3 million auction total, with the headlining Mile High Collection seeing 100% of its more than 50 vehicles sell for a total of \$5.9 million, while the main-attraction Hooked on Vettes Collection achieved sales for all 13 of its Corvettes as well as for all of its 180-plus large-scale neon signs for aggregate totals of \$1.5 million and \$1.7 million, respectively.

Mecum auctions have seen an ongoing string of successful, record-setting results regarding attendance, individual sale prices

and overall sell-through rates with seemingly no end to the growth in sight. Glendale 2022 furthered the trend with even sponsors like Dodge reporting record engagement with its pre-auction Power Parties and popular Thrill Ride attraction. Mecum auctions in Houston, Texas, and Indianapolis are up next, and results from both of those events are expected to follow suit.

The complete top 10 collector car sales at the Mecum Glendale 2022 auction include:

1. 1967 Ferrari 275 GTB/4 (Lot S152.1) at \$3,025,000

2. 1929 Duesenberg Model J Murphy Convertible Coupe (Lot S149) at \$2,365,000

3. 2005 Porsche Carrera GT (Lot S145) at \$2,200,000

4. 2020 Ford GT (Lot S160) at \$1,100,000

5. 2017 Lamborghini Aventador LP700-4 Roadster (Lot S162) at \$698,500

6. 1969 Ford Mustang Mach 1 Fastback (Lot F183) at \$440,000

7. 1934 Packard 1107 Twelve Coupe Roadster (Lot S181) at

8. 2006 Ford GT (Lot F181) at \$412,500

1995 Rolls-Royce Corniche S Convertible (Lot S149.1) at \$412,500

10. 1996 Lamborghini Diablo VT Roadster (Lot S155) at \$332,750

For access to complete auction results, sign up for a free MyMecum account at Mecum. com. Mecum's next live auction event will be held next weekend, March 31-April 2 in Houston, with 1,000 vehicles expected to cross the auction block, followed by the company's flagship auction in Indianapolis, Dana Mecum's 35th Original Spring Classic, May 13-21.



1967 Ferrari 275 GTB/4 (Lot S152.1) sold at \$3,025,000 at Mecum Glendale



1929 Duesenberg Model J Murphy Convertible Coupe (Lot S149) sold at \$2,365,000

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We are by appointment ONLY so call 206-533-9600 or dragers@mac.com

Featured Vehicles



1956 Dodge Lancer 2 Door Hardtop. DGC2199 270 V-8, "Red Ram" Automatic Pushbutton Transmission, 4 Wheel power disc brakes, Cold Air Conditioning. What a beautiful car, Coker white white radial tires. Seatbelts. The floors are original and rust free. This Dodge won the "Best Mopar" in an annual ca show in Twin Falls Idaho. Cond#2+ PRICE \$39,500



1964 Impala 2 Door Hardtop. 468Cl Big Block Chevy DGC-9758 This Chevy Impala shows very well. We get lots of waves and thumbs up. Aluminum radiator, TH 400 AT, Ford narrowed rear end, PS. 4 wheel power disc brakes, This is an incredibly great driving car and it is fast! The body is in great shape. The paint looks good, but has a few small flaws. The underside is in great shape. We did not find any rust. Make sure you watch the video Condition 2-. PRICE \$39,500



1949 Chevy Fastback 350 V-8 Loaded fun to drive

1965 Chev Corvette Coupe

Cold blowing Factory Air



RS/SS DGC7014



DGT5634



1967 Fairlady



1951 Ford V-8 AT. PS



1955 Chev 5 Window PU DGT3062



1965 GMC Series 1000 half-ton pickup DGT 965A

Auto News Planning 40 Year Anniversary Event at Drager's in Burlington Location in 2022



Drager expands Motorcycle & Car Collection

Drager Family History in Motorcycles and Collector Cars Dates Back to 1934

by Bill McCallum

Drager's Classic Sales and Collector Car & Motorcycle Collection's move from Lynnwood, WA to their new 20,000 square ft. facility in Burlington, WA has been a family affair. Jeri and his wife Joan (see photo) organized the move. While their son Andrew and his daughter Jannah did some of the heavy lifting during the move. Jeri's remodeling team lead my manager Mike started the remodel back in February 2020. The facility is open by reservation during the Covid-19 crisis but they are starting to book reservations for 2021 events. With a inhouse kitchen that can handle service for up to a 500 person event, they will be ready-togo in 2021 when restrictions ease up. They have already had a small car group, "Horsepower Chrome and Rust Kreepy Kruise" have an

event on Halloween.

Jeri Drager, a West Coast Icon,

in the collecting and selling of started working in the family business in 1959. Otto, Jeri's father and his wife started the family business in 1934 with a Harley Davidson store in Aberdeen, WA.

As the Harley Davidson business grew Otto moved his motorcycle business to Bremerton WA and then Seattle, WA. Jeri moved the business to Shoreline, WA. 20 years ago and added an automotive & motorcycle museum and an event center. This Spring Jeri moved the business North to Burlington, WA. to an all-new 20,000 sq. ft. facility (see photos) which is now open by appointment.





Women in the Auto World



Previously Featured: "Women in the Auto World"

Lyn St. James - Indy Race Driver Felicia Fields - Ford HR VP Mary Barra – GM CEO Michelle Christensen - Acura Design Lisa Copeland – FCA Dealer Sandra Button - Pebble Concours

Monika Kalenski - MEK Magnet Chanterria McGilbra - Prancing Ponies Foundation Nancy LeMay - LeMay Family Collection Muffy Bennett - Car Collector Jennifer and Abbie Biggs - Repair Shop Owner Carolyn Jackson - VP Brand Strategy Barrett-Jackson Joyce Chow - Social Media Mogul in Hollywood Sarah Deccio – Distribution Mgr. Valerie Thompson – Motorcycle Racer Ashley, Courtney & Brittany Force - Drag Racing Champions Toyota of Marysville - Ladies at Work Dana White - Chief Comm. Officer - Hyundai N. America

Motor Touring Vehicles - MTV-A Women Run Business in Monterey, CA

Five years ago Heather Gardner and her family started collecting classic cars near their home in the Monterey/Carmel, California area.

What started out to be a hobby has turned into a thriving business, Monterey Touring Vehicles or MTVrentals.com as they call it today.

They now have a fleet of over 30 classic car rentals they rent for a half-day (4-hour minimum), a full day, or longer.

The Monterey Touring Vehicles Classic Car Rentals brochure says it best, "Get behind the wheel in one of our classic cars for an unforgettable drive. Our diverse collection at Monterey Touring Vehicles has a car for every style of adventure." Their collection of classic car rentals include a 65 Ford Mustang GT, a 65 Ford Shelby Cobra, a 57 Porsche 356 Speedster, a 67 VW Samba Bus, a 38 Rolls Royce, an 81 Delorean, a 55 Ford Thunderbird, a 70 Corvette Stingray, and other classics.

Suggested destinations include driving highway 1 down the scenic Big Sur coastline. Cruise through downtown Carmel. Sight-see in style along the iconic 17 Mile Drive in Pebble Beach, Grab a bite to eat and tour the historic sites of downtown Old Monterey, Fisherman's Wharf and Cannery Row.

MTV also organizes road rallies at Laguna Seca race track and local wineries.

Erin Sollecito joined MTVREN-TALS as Business Development Manager and with Heather Gardner, founder they have won many local awards as the "most successful women owned business" in Monterey County.

(See Photo on same page)



MTV Office and Warehouse in Monterey, CA (photo Auto News)



Erin Sollecito (left) with Heather Gardner (right) MTV Owner

Lexus UX 250h Review by Chris Chung

continued from page 2

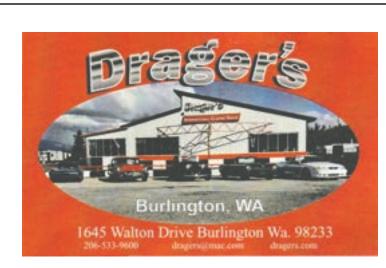
sport, normal, eco and EV each providing a significantly different driving experience. The EV mode is great for inner city streets. The steering wheel changes depending on the drive option you chose, but overall the steering wheel is nicely weighted. Basic active safety features are standard, which is a bit uncommon for a luxury vehicle. The obtuse infotainment controls

Lexus UX 250h (photo Auto News)

are distracting and I believe its best left on auto mode.

Driving the UX 250h is comfortable and smooth around town, however, this hybrid is betrayed by a weak powertrain especially for a luxury vehicle. In my testing, the acceleration is slightly under whelming, accelerating to 60 mph took a leisurely 10 seconds. It does provide smoothness and fuel efficiency. It's good to note that the hybrid doesn't plug in instead it charges while driving

by the battery which is convenient. Overall, I would say the UX 250h is reliable and the urban crossover design is great for the modern explorer. It is more adventurous than your average crossover SUV.



HONDA RIDGELINE AWD SPORT



The Honda Ridgeline has been refreshed and offers extra space with the crew cab. A popular seller for those looking for a compact truck.

BASE PRICE: \$36,490* TYPE: Pickup **ENGINE:** 3.5 liter VTEC TRANS: 9 speed AT HORSEPOWER: 280 hp

MPG: 24 hiway

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Mercedes EQS Review by Dave Kunz



Mercedes (photo Dave Kunz)



iHollywood Film Fest's Arati Misro, Jordannah Korus, Michelle Tabrizi-Ortiz, Joyce Chow, Michael Terpin (Transform Ventures), Terri Tilton, Russell Korus (EZ365.io) at Oscars® Night at the Museum, Academy Museum of Motion Pictures, Los Angeles, CA on March 27, 2022.

Mercedes **Benz Steps** Into the **EV Market** with the **EQS** by Dave Kunz

continued from page 3

the growing number of public charging stations. I found a bank of Electrify America fast-charge units tucked behind a local BofA, and using the charging company's app, was able to easily connect the EQS and listen as the kilowatts hummed their way into the car in short order. Mercedes-Benz customers will get two years of complimentary access to this juice-on-the-fly charging.

Or, charge the car at home with an installed 240-volt station and have a "full tank" (aka topped-up battery) each morning when you depart. It's probably not a stretch of the imagination to guess that Mercedes-Benz's affluent customers place a high priority on personal safety, so the idea of never having to visit a gas station could be quite appealing.

And vehicle safety is a priority to Mercedes-Benz, so all the active and passive features in that regard are included. It would be extremely difficult to get this car into a collision, given all its cutting-edge accident-avoidance technology. But if that were to happen, this is arguably one of the safest vehicles to be in.

Like safety, luxury is paramount in a car like the EQS, and nothing disappoints here either. Plush, comfortable seats, serene quiet, a Burmester audio system that rivals the sound of a live concert, and even soft ambient lighting. Traveling in this big EV, whether as the driver or a passenger, is about as stress-free as it gets. My test vehicle, a fully-loaded EQS 580, coddled me as well as any large sedan has ever done. Plus, I was moving about purely on electric power the entire time.



Open House April 9th 12 Noon





Drager's International Classic Sales

1645 Walton Dr. Burlington Washington 206-533-9600

11 AM Car Show starts dragers.com

12 Noon Grand Opening ribbon cutting ceremony

Burlington Chamber of Commerce

Elvis Tribute Show by Danny Vernon 2 PM

3:30 PM Trophy presentation:

Shelby American Introduces Its Latest Generation Shelby Raptor, Its Most Polished Off Road Super Truck Ever

Shelby American, a wholly owned subsidiary of Carroll Shelby International Inc. (CSBI:PK), has announced the latest generation Shelby Ford F-150 Raptor, the most polished off-road truck ever offered by the company. The 525-horsepower truck is now available in limited quantities through official dealers nationwide.

"Shelby American and Ford Motor Company have a tremendous history of working diligently together on high performance cars and trucks for enthusiasts worldwide," said Joe Conway, CEO of Shelby American. "We're excited to continue that important legacy. The future is bright as our companies continue evolving the product line, so the public has even more choices for world-class

Shelby vehicles through Ford dealer showrooms."

The latest vehicle in the lineup builds upon Shelby American's rich legacy.

"Carroll Shelby established Shelby American in 1962 and immediately pulled ahead of every automaker, just as he did on the track while a race car driver," said Gary Patterson, president of Shelby American. "An important part of his legacy was the idea of a high-performance street legal truck, which his team pioneered in the 1980s. When Ford introduced the first F-150 Raptor in 2010, Shelby began building super trucks based on that incredible vehicle. Our latest generation achieves handling, ride and power levels no one could envision when

Shelby American started on this

In 2021, Ford introduced a fully redesigned F-150 Raptor that boosted its off-road capability with all-new five-link rear suspension featuring improved wheel travel and electronically controlled shocks along with upsized wheels and tires. The reengineered running gear features extra-long trailing arms to better maintain axle position on rough terrain, a Panhard rod and 24-inch coil springs. Next-generation FOXTM Live ValveTM internal bypass shocks with state-of-theart electronic control technology offer position-sensitive damping adjust ability.

The high output 3.5-liter Eco-Boost® V6 engine delivers strong low-end torque for maximum towing and increased payload capability. The suspension design combined with more sophisticated engine management software means the truck can put more torque to the rear wheels for quicker starts off the line, faster acceleration and better throttle responsiveness while still delivering comfort, stability, handling, control and traction at speed.

The interior was completely redesigned to elevate the owner experience with style, comfort and utility. The truck features enhanced materials, new color choices and more storage. The new Ford Shelby Raptor has standard over-the-air updates and a new connected experience that can deliver potential features like shareable digital trail maps. There is also SYNC® 4 with cloudconnected navigation and voice search and the FordPass mobile app to check on the truck remotely and more.

"The Ford F-150 Raptor and Shelby version of the truck have improved every generation," said Vince LaViolette, Shelby American Vice President of Operations and Chief Designer. "The latest Shelby Raptor boasts its best suspension system ever, giant 37-inch off-road tires on aluminum forged wheels, functional offroad bumpers and LED lighting for any occasion. It makes impressive power, can stay cool in the most severe environments and look handsome while doing it."

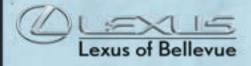
The all-new 2021-2022 Shelby Ford F-150 Raptor delivers the rugged capabilities needed for outdoor adventure. The heavy-duty suspension and underbody were built to withstand the toughest conditions with its race-proven FOX Live Valve system. The suspension provides a smooth and comfortable feeling on pavement with aggressive control and stability at high speeds off-road.

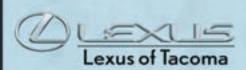
Shelby American worked closely with partners like Fox, Ford Performance and Whipple to create its vision of the truck. Leveraging the new capabilities of the Ford Raptor, it has more power, refinement, technology and handling capabilities.

continued on page 19

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OEM & Aftermarket Parts





Shelby American Introduces Its | Newport Car Museum Latest Generation Shelby Raptor | Reports Record Attendance

continued from page 18

For 2021, the Shelby Raptor features new and better handling underpinning, 75 more horsepower, an additional cooling package and an exterior with rugged all-American styling. The Shelby Raptor strikes an imposing stance with its robust bumper system, bed chase rack system carrying a pair of spare alloy 18-inch wheels wrapped in 37-inch high-performance tires, functional fresh air hood, Shelby stripes and badges. Inside, the Shelby American theme continues across the leather seats, dashboard and floor mats.

"The Shelby Raptor has every creature comfort the new F-Series truck provides," said Patterson. 'And it has the capabilities to back up its bold looks. From skimming sand dunes to maneuvering the asphalt jungle, it's by far our most polished off-road truck to date."

The Shelby Ford F-150 Raptor, including the truck, start at \$124,820 MSRP. The truck is available through select Tuscany and Ford dealers in North America. Each vehicle from Shelby American has a Shelby serial number that will be documented in the official Shelby Registry. The cars come with a 3 year/36,000-mile warranty including powertrain. Individuals interested in Shelby vehicle can visit their local dealer or go to (https://www.shelby.com).

*Horsepower ratings based on use of 93-octane fuel

continued on page 26



Shelby American Raptor

continued from page 12

1950s, and finishing with new models from the 21st Century." The Newport Car Museum Collection at a Glance

The Ford/Shelby Gallery pays homage to Carroll Shelby's great race cars that were so admired in their day and includes an extremely rare 1965 Ford Shelby 427 SC Cobra, an original Shelby Series 1, and iconic Shelby Mustangs such as the 1965 GT350R and 1970 Boss 429.

The Corvette Gallery features Corvettes from every generation, C1 through C7, starting with a 1954 convertible and finishing with a 2019 ZR1 Convertible. For fun there's a brilliant multi-colored 2005 Corvette, hand painted by artist Romero Britto.

The World Car Gallery features exquisite models such as a 1963 Mercedes-Benz 300SL, 2015 Porsche 918 Spyder, 2014 McLaren P1, a newly added 2017 Lamborghini Aventador SV Roadster, and for a whimsical twist, a 1957 BMW Isetta and 2010 Tesla Roadster.

The Fin Car Gallery offers a walk down memory lane for those who remember such classics as the 1954 Buick Skylark, '59 Cadillac Series 62, '57 Desoto Adventurer Convertible, and 1960 Cadillac Eldorado Biarritz Convertible.

The Mopar and American Muscle Galleries resonate with the younger crowd and include a 1969 4-Speed Hemi Dodge Charger R/T, 1961 Chevy Impala SS 409 convertible, 1969 Camaro Z/28, 2018 Dodge Demon, 1964 GTO 2017 Dodge Viper ACR, and from the 1970s, a Plymouth Hemi 'Cuda and Plymouth Superbird Six Pack.

The Pop-Up Porsche Exhibit consists of nine exquisite models and brings to 14 the total count of that marque in the collection. It includes a 2018 911 GT2 RS, 2011 911 GT3 RS 4.0, 1956 356a Speedster and 2005

Carrera GT.

The Newport Car Museum is open daily 10-5. Tickets can be bought at the door or online at www.newportcarmuseum.org. Regular admission: \$18/adults; \$15/Seniors, Military, Students; \$8/Ages 5-15 (with an adult); Free/Ages 4 and under (with an

Action Cameras Extend up to 9', Above

or Below The Roofline

With a waterproof action camera, there's seemingly no limit to the incredible videos that can be recorded. The only limitation has been the length of an arm or flimsy selfie stick. With Shurhold Industries' Camera Adapter, a GoPro or Garmin VIRB quickly and securely attaches to any of the company's 11 different handles. Extending up to 9', it's easy to capture stunning new perspectives.

Made from a high-performance polymer, the Camera Adapter is completely rustproof. Part of Shurhold's One Handle Does It All System, it locks onto any Shurhold fixed or telescoping triple-anodized aluminum handle and can be adjusted for the optimal shooting angle. With

a Handle Mate PFD, it'll even float if accidentally dropped in the water.

The Shurhold Camera Adapter has unlimited uses, both practical and fun. Safer that climbing a ladder, it's easy to inspect roofs on larger vehicles. Below, it's perfect for checking for leaks underneath the frame. A video of it in action is at bit.ly/Shurhold-CameraAdapter.

The Shurhold Camera Adapter doesn't have to remain in the vehicle. It's ideal for use around the house, whether checking

gutters, crawl spaces or the progress of nesting birds.

The Shurhold Camera Adapter costs \$12.95; handles start at \$6.68; and the Handle Mate PFD is \$12.98.

Shurhold is dedicated to educating car and truck owners on vehicle value preservation. Inventor of the One Handle Does It All System, Shurhold manufactures specialty care items and accessories to clean, polish and detail.

ContactShurhold,3119SW42nd Ave., Palm City, Fl 34990. 800-962-6241; Fax: 772-286-9620. www.shurhold.com/auto.



1970 Chevrolet Camaro SS/RS

continued from page 3

the guts are there and the parts are available. The tan interior is weak in contrast to the striking gold exterior, the car needs a different interior treatment so trashed is fine. Some of the better attributes were around the gearbox. The original center console was there - a wide angular piece. With a super clear diagram of the gate pattern as an emblem on the console below the shifter. The shifter was a wonderful piece of equipment. It felt brand new - light, short throws and direct engagement. Almost worth buying for that gearbox alone. Hurst - the best equipment.

Turning her over - very hard start. Chevrolet V8s are easy to tune - this engine needs to be properly sorted out. Gauges work. Once the engine reached temperature, I set out for a quick test drive. The car is on stock rims and wearing white letter BFGs of unknown year in less than road worthy condition. The engine pulls smoothly and the car is a joy to run up and down the gears. A 350 Chevy with a 4spd is a really magical combination. The stock 4 speed requires near constant shifting, which makes the car extremely engaging. The car handles low and flat. It is easy to drive quickly and accurately imagine with a suspension rebuild! This car had new shocks, some new bushings and some other new steering bits but really needed the

full monty. Handles reasonably well for its age - especially when equipped with the original lower horsepower drivetrain. Many other cars of this vintage run over 500 horsepower these days, but these cars were engineered for the original power plant. In that state, the car feels complete to me - not in need of upgrades chasing upgrades to find that sweet spot again. I have chased that on a few builds over the years. It's a delicate balance on these older cars.

The car is soft by modern standards; most modern SUV and CUVs ride far firmer. But that softer ride is really appealing to me. Comfortable, low, with flat handling and those iconic looks and heritage. This car exudes confidence.

This one was not for me - and I have a deep affinity for the Chevy F body. That body was my high school sweetheart!



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Technology









(Additional Pirelli Story on Page 21)

Pirelli P Zero Trofeo R: Record

Performance with the New Audi RS 3 at the Epic Nurburgring

Tailor-Made Tires derived from Motorsport chosen together with the PZero as Original Equipment for the New Audi

The Pirelli P Zero Trofeo R has set a fresh record with the new Audi RS 3 at the legendary Nurburgring circuit in Germany, showcasing the capabilities of Pirelli's most sporting street tire. The Audi set a new record of 7m40.748s on the 20.8-kilometre circuit, beating the previous record for compact cars by 4.64 seconds, which was established back in 2019.

This record was achieved thanks also to the performance of the Trofeo R tires, in 265/30Z R19 size at the front and 245/35ZR19 at the back. The larger tires at the front are a particular factor in enhancing

the driving experience to deliver a sportier feel.

Tailor Made PZero Trofeo R Tires for Road and Track

Together with their counterparts from Audi, Pirelli's engineers developed a bespoke version of the P Zero Trofeo R for this latest RS 3: track tires also homologated for road use, which are derived from Pirelli's experience in premier global motorsport championships. This tire uses the latest technology, especially when it comes to compound, structure, and tread pattern, combining the best possible performance on the road as well as the track. For example, the tread pattern design is created to favour stability on the straights as well as shortening braking distances and improving lateral grip through corners. These tires are made at Pirelli's Izmit factory in Turkey, a facility that also produces motorsport tires for all the different motorsport championships that Pirelli is involved in, using exactly the same technology and equipment that is utilized to make state-ofthe-art motorsport tires.

Galpin **Auto Group** "...A Family **Success** Story"

continued from page 4

think of men like Bert Boeckmann. May your good deeds be rewarded with continued success and good health".

When I refer to Galpin Ford from 1968 forward, it's a Boeckmann family owned dealership, Bert, his wife Jane and eventually their son, Beau in 1982.

66 When I think about what's right in America, I will always think of men like Bert Boeckmann. May your good deeds be rewarded with continued success and good health".

It's 1946, following the end of World War II, a Ford Dealership was opened in the City of San Fernando and Frank Galpins business sold 46 cars in its' first year.

Galpin was ahead of the customizing trend with the Galpinized 1952 Ford convertible. This custom Ford ended up gracing the cover of Motor Trend magazine.

The year 1953 came and a gentleman named Bert Boeckmann joined Galpin as a salesman and became General Manager in 1957, From this time until 1968, when Bert became sole owner of Galpin Ford, many firsts happened; leasing vehicles to individuals is a Galpin origination, launched a West Coast NASCAR racing team, the first Shelby dealer in California, sponsored the first Mustang Owners and Shelby Cobra Clubs, introduced European sunroof technology to America and developed Galpin Square - America's first automobile department store complete

with a restaurant.

1970 came with Bert and his wife Jane, along with one other individual, started a motor home manufacturing company. Its' first year, the vehicle became the number one selling Class C motor coach in California.

Galpin has always been at the forefront of custom vehicles since 1952 with their Galpinized cars and trucks. Beau was made Vice President in 1998 and opened Galpin Auto Sport (GAS) in 2006, a freestanding customizing and performance facility.

The Boeckmann family - Bert, Jane and Beau - all have shared in the building of an automotive empire containing a heart and soul. They, together and singularly, have nurtured so many achievements and earned the rewards and many honors bestowed on them.

- Brand Names Foundation Automotive Retailer of the Year Award - twice
- Automotive Hall of Fame Bert
- · Opened the first Methanol service station in the world - 1982
- National Automobile Dealers Association, 25,000 dealers in America, named Bert the National Quality Dealer of the year



www.132slotcar.us ScaleRacing Center Alan (left) Scale Racing Center owner hosts slot car



competition at Legends of Auto Monterey

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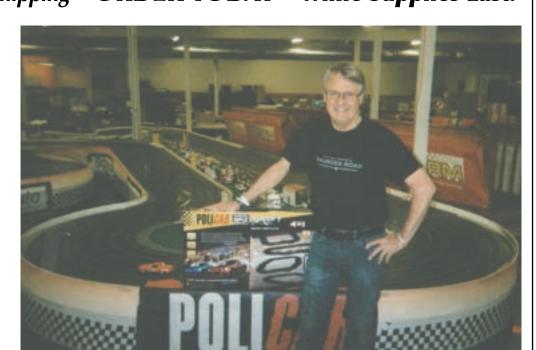
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Alan Smith, Scale Racing Owner Conducts Slot Car Demos at NW Race Tracks



Alan Smith, Scale Racing Center Owner, Demonstrates PoliCar Slot Car Starter Kit at his Center in Tacoma





Replacement Tire For Electric Vehicles: The New P Zero

All Season Plus with The Elect **Marking**

Comfort and Long-Lasting Performance Are The Main Features Of This EV Specific New Tire The New P Zero All Season Plus Comes With PNCS: The Pirelli Technology Designed To Lower The Noise Inside The Vehicle

Pirelli today announced the introduction in North America of its first replacement tire developed specifically for electric vehicles: the P Zero All Season Plus with Elect marking.

The Elect marking offers a number of advantages. First and foremost is low rolling resistance, designed to increase the driving range while reducing consump-

Compared to a non-elect P Zero All Season Plus product, the new Pirelli tire has shown a reduction of 15% of rolling resistance, which translates in a direct improvement in the battery life of the vehicle.

Another key advantage of the Elect marking is noise reduction, for ultimate comfort and to emphasize the quiet inside the cabin. In electric cars, the engine is no longer the primary source of noise, so reducing sound frequencies produced by the tires is key to increase driving comfort.

Finally, an immediate grip designed to bite into the asphalt instantly, putting the power down for a quick getaway. There is also another feature that is worth mentioning: a special structure designed to support the weight of a battery-powered vehicle.

The new P Zero All Season Plus also features the Pirelli Noise Cancelling System (PNCS): a technology designed to reduce interior vehicle noise thanks to a sound absorbing material applied to the inside circumferential wall of the tire that offers significantly improved driving comfort, a feature much appreciated by those who own electric cars. Pirelli Noise Cancelling System (PNCS) equipped P Zero All Season Plus Elect has shown a 5% decrease in cabin noise versus the leading original equipment competitor.

With the introduction of this new product, Pirelli confirms once again to be at the forefront of the electric vehicle revolution, after having been the first tire manufacturer to homologate a dedicated technology for electric vehicles and having the highest number of homologations of tires for EVs.

"Developing a tire specifically for electric vehicles requires a number of considerations you do not encounter when working with internal combustion engines," said Ian Coke, Chief Technical Officer at Pirelli North America. "Electric vehicles are heavier, have more powerful and faster acceleration off the line and require lower rolling resistance."



Pirelli P Zero

Pirelli Introduces Its First VW Creates Lab To Test EV Batteries

• Lab will serve as the center of high-voltage engineering activities in the U.S.

• Facility will support the launch and localization of Volkswagen ID.4 and future electric models

 VW to hire 25 engineers to support lab

Volkswagen of America today marked the start of construction of its Battery Engineering Lab at its Chattanooga Engineering and Planning Center. The approximately \$22 million dollar facility will test and validate electric vehicle cells and battery packs for the North American region.

The new lab will join Volkswagen Chattanooga's under-construction 564,000 square-foot electric vehicle production expansion and 198,000 square-foot battery pack assembly facility to form Volkswagen's hub for EV production and engineering here in the region. Volkswagen will test and optimize Georgia-manufactured battery cells at the new lab. This testing will include batteries for the Volkswagen ID.4 all-electric SUV, scheduled to begin U.S. production

Besides increasing its engineering capabilities in the region, the engineering lab is also part of Volkswagen's effort to localize all aspects of vehicle development and production - which lowers production costs and development cycles. Current battery testing and validation takes place in two labs in Germany, Braunschweig and Wolfsburg, along with Shanghai and Changchun, both in China. Testing and validating battery components in Chattanooga will allow engineers to more quickly apply lessons learned to local production.

"Testing batteries in the U.S. at this world-class lab helps us get vehicles to market faster, at lower cost and better tuned for U.S. customers," said Dr. Wolfgang Demmelbauer-Ebner, EVP and Chief Engineering Officer, Volkswagen of America. "It also lets us ensure the safety and reliability of our batteries in conditions U.S. customers encounter

"Volkswagen of America continues to be an industry leader and core to our Tennessee economy," said Tennessee Governor Bill Lee. "I am pleased that VW selected Tennessee as the site of its newest battery lab in the world and the only lab in the U.S. This is a significant development for our growing tech scene and our Tennessee workforce is ready for the challenge."

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"I'm proud that Chattanooga was chosen as the site to undertake this critical effort to ensure the safety of electric vehicle batteries," said Congressman Chuck Fleischmann. "It's an investment in the future of automotive systems that will keep Tennessee in the forefront of car manufacturing in the United States."

"This will be the first lab of its kind that VW will build in the U.S., and it means a great deal that they chose to build it in Tennessee," said Commissioner Bob Rolfe, Tennessee Department of Economic and Community Development. "This expansion shows that Tennessee is not only a leader in the automotive sector, but it is also an outstanding place to conduct high tech R&D."

VW engineers will test battery components, the integration of the battery with the vehicle and look for more ways to integrate locally produced components into the production process. The lab will include pressure and immersion testers.

State of Washington Extorts Hybrid Owners by Sally Hanson

continued from page 10

I am helping the air stay cleaner, reducing noise pollution, paying more gasoline taxes than many other gasoline-only vehicles, and paying an extra fee to renew my tabs! Such a deal.

After driving my Toyota RAV4 for three and a half years on many road trips often navigating through snowy mountain passes in the winter as well as travel up and down the very steep hill to our neighborhood with snow on the

road, I appreciate Toyota's proven hybrid technology and understand why the RAV4 continues to be a leader in the compact-crossover SUV segment.

You can definitely see me coming in my Electric Storm Blue RAV4 and contrary to the belief of some hybrid skeptics, I do not hold up traffic due to lack of power. The 2.5L 4-cylinder engine delivers 194 net horsepower with CVT offering outstanding acceleration. My Limited model also features

electronic on-demand all-wheel drive with intelligence(AWD-i) Which includes an electric motor that delivers instant torque to the rear wheels when you need more traction. The hybrid gauge cluster helps you track when the system is charging and providing power to the drive wheels. To help increase the efficiency of your drive, you can also view the hybrid energy monitor on the 7" touch screen display to determine the operation of the gas engine, electric motor generator and hybrid battery. This offers real-time information showing how the power is being routed to the drive wheels or how the battery is being charged.

The hybrid fee that was part of House Bill 2042 was intended to promote electric vehicles by financing electric-car charging stations, which non plug in hybrids will never use. The new fee was supposed to fill gaps in the statewide charging networks, by offering e-fueling stations every 40 to 70 miles on major highways. Another thorn in my side involving this bill is that the State of Washington must not consider Interstates 90 and 82, U.S. Highways 395 and 12, and State Highway 26 major highways in Eastern Washington because charging stations are not popping up east of the Cascade Mountain Range. With owners of plug-in vehicles

already paying \$150 into the state roads fund in lieu of gasoline taxes when they renew their car tabs, they also have to pay the \$75 electrification fee bringing up their total to \$225 for their help in keeping our environment cleaner.

WOW - think how ripped off the plug-in vehicle drivers must feel! Where are the new charging stations?





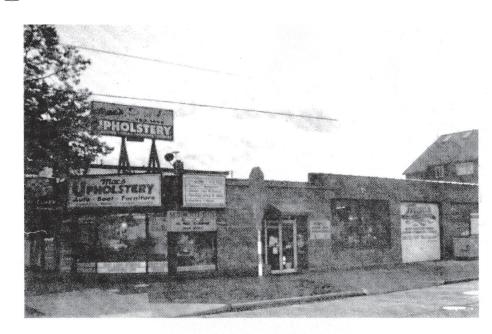


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Tony Mazzarella, owner of MAC's Upholstery in Ballard, is one of the oldest, if not the oldest Auto News customer dating back to 1985. Tony's automotive and marine upholstery shop was the first and is the oldest shop of its type in the NW dating back to 1948. With a 6,000 sq. ft. and a 3,000 sq. ft. shop, 6 employee's both located in Ballard (see directory

ad) Mac's serves the entire Northwest.

Mac's business relies on word-ofmouth from happy customers. They specialize in custom auto/boat tops & interiors, covers, cushions, motorcycle seats, home & office furniture, RV repairs, and much more. For additional info visit www.mactops.com or info@mactops. com and ask for Tony.

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AMERICAN MUTUAL INSURANCE SERVICES

Bill Smallwood III is a "car-guy" with 22 years in the business. His business, American Mutual Insurance Services, LLC specializes in collector car insurance and is the largest Hagerty Collector Car Insurance agent on the West Coast.

In addition to the Hagerty brand, Bill represents Grundy, Heacock, Classic Collectors, Safeco, Travelers, GMAC, Met Life brands and many more.

Bill's insurance agency represents

clients in WA, OR, ID, CA, and AZ, has 10 employees, and is a full service agency. Bill is also active in the car collector hobby and has helped organize the "Mustang Roundup" for a number of years as well as other car shows. Bill participates in a number of NW collector car shows as a vendor. Bill said, "I am passionate about cars, and my rates are very competitive." Sounds like a good combination to me. See the American Mutual Insurance Services LLC ad in the Auto News Service Directory.



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European Car Authority, Inc. has been repairing and maintaining European cars since 1995. The owner/technician, Ken Seaton, is committed to ensuring that ECA customers receive quality service coupled with integrity. Ken has 30 years experience working on European cars, as well as factory training. Their four-bay shop in Redmond is equipped with the latest technology and newest generation of computerized diagnostics scanners, tools and equipment for Mercedes-Benz,

Saab, Audi, Land Rover, BMW, Porsche, VW, Mini Cooper and Volvo. The certified technicians/European Car specialists will walk you through the recommended repairs addressing all of your concerns, as well as receiving authorization before any work is started. They pledge to go that extra mile to ensure your complete satisfaction. They are open from 7 a.m. to 5 p.m. Monday - Friday and provide a morning drop-off courtesy shuttle within a five mile radius of their shop.

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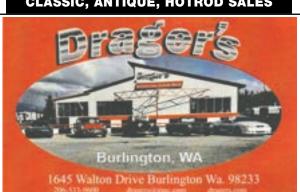


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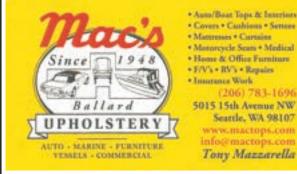
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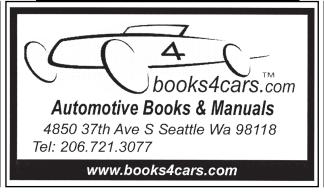
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The health benefits of haskap are lengthy. It is the highest ranked berry on the ORAC scale (measures a berry's effectiveness at reducing oxidative stress).

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You only need two tablespoons a day of our juice (one serving) or 1 teaspoon a day of our powder to get the health benefits included there are twelve servings in one bottle. Taking it in the morning gives a boost in energy, mental clarity and mood.

The flavor profile is a tart sweetness and resembles a taste combination of blueberry, raspberry and cranberry, offering a rich purple color. There are 2lbs of crushed haskap berries in every bottle – nothing else – no added sugar - not even water. The powder is comprised of the skins of the berries after they have been crushed, providing off the charts nutraceutical benefits.

Haskap berries are in ancient Japanese tradition called "the berry of long life and good vision". In Tibet, haskap leaves are used to steep in broth for medicinal purposes.

Please check out our Instagram and website for more information on the specific conditions SPH can help with, plus ideas on the many ways you can use our berry juice and powder, from cooking to cocktails. @sweetprairiehaskap or www.sweetprairiehaskap.com.



Courtney Kramer Joins Auto News

Courtney Kramer worked professionally in film, tv and theatre as an actor for nine years, until 2005 when she wrote "Mental the Musical", which premiered in Vancouver and went on to play at

the Cherry Lane Theatre in New York, before moving to a six month run in Los Angeles. Following the close of the show, Courtney decided to put her broadcast journalism degree to good use. She worked

famed Wolf Kasteler for two years before she began a news anchor career in Vancouver, eventually landing a top anchor position at 640AM talk radio in Los Angeles. She later continued her radio career in Canada, until her move to Carmel in 2014 where she had her beautiful baby girl Peyton later that year. Two years after the birth of her second daughter, Courtney decided to pursue a career in health and wellness. Seeing an unmet need for natural anti-inflammatory and true antioxidant rich products, she created Sweet Prairie Haskap, a company she developed with farmers in Canada to produce a concentrated juice of the Canadian Haskap berry - one of the most nutrient dense berries in the world. Today she is a proud mom to seven year old Peyton and four year old Sayler, who start Santa Catalina School in the fall. She currently runs Sweet Prairie Haskap while providing marketing support for Global Auto News.

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Mazda CX-9 Review

Mazda's market share continues to grow in the West and other parts of the country. It happens when you combine styling, performance, and economy, The 2022 Mazda CX-9 has all three and much more.

Mazda has upgraded it's entire lineup in the styling department. The stylish CX-9 3-row SUV has a price range of \$34.160 to \$46,805 and is easy on the pocket book when it comes to MPG. (22 mpg overall rating)

Our test vehicle was powered with a 2.5-liter 4 turbo (227 hp) mated with a 6-speed Automatic transmission.

We were surprised how both the exterior and interior styling blended to create a quiet ride with more room for luggage and family gear.

For the tech crowd who likes their tunes both Android Auto and Apple Car Play compatibility is standard.

Safety features include AEB with pedestrian detection and

See Front Page Photo

Shelby American Introduces Its Latest Edition of the Raptor

continued from page 19

About Shelby American, Inc.

Founded by legend Carroll Shelby, Shelby American, a wholly owned subsidiary of Carroll Shelby International Inc. (CSBI:PK), manufactures and markets performance vehicles and related products. It builds authentic continuation Cobras, including the 427 S/C, 289 FIA, 289 street car, Daytona Coupe and Shelby Series 2 component vehicles; it offers the Shelby GT, 1000, Super Snake, KR, SE and GT post-title packages for the 2005-20202 Ford Mustang. Shelby also offers the Shelby Raptor, Shelby F-150 Super of Raptor truck.

Snake and Shelby F-150 trucks, as well as the Shelby F-250 Super Baja. Heritage cars include the

continuation 1965 Shelby GT350 competition model, 1967 Ford Shelby Super Snake and 1968 Ford Shelby GT500KR. For more information, visit www.Shelby.com. Shelby Ford Raptor F-150 Standard Features

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- Steel, Flat Black Rear Bumper
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Legends (left to right) Bob Bondurant, Lyn St. James, Bill McCallum, Founder, Tom duPont, Steve Saleen, Barry Meguiar, Keith Martin, Ken Lingenfelter and Dana Mecum (photo Auto News)



Top Row: Diane Fitzgerald (President, RPM Foundation for Lyn St. James), Ed Justice Jr., Corky Coker, Barry Meguiar Bottom Row: Beau Boeckmann, Dana Mecum, Rita and Rick Case, Steve Saleen, Ryan Falconer



Legends of Auto Gala Event attendees at dinner during presentations at previous event.



George Barris, a Legend that has departed, with Gary Williams at Pebble Beach Concours

Mission Statement To recognize and award individual accomplishments, that have significantly advanced the auto industry around the world and to help develop the next generation of auto industry leaders

Legends, Leno, and 40 Years of Auto News

by Bill McCallum

When you start on a journey sometimes you have no idea when or where it will end. That's where I was 40 years ago when the idea of an auto newspaper was born. I was publishing 2 weekly newspapers at the time "Uptown News" in Bellevue WA and the Coal Creek Newcastle News to the South. Both papers had a small auto section and were growing. I wasn't a car guy but I grew up in the business with family members involved with new car dealerships. I discussed the idea of an auto newspaper with Jim Hammond, the founder of the Puget Sound Auto Dealers Association and the original organizer of the Seattle Auto Show. He said "go for it" and you can count on my support. Thus Puget Sound Auto News was born. A few years later we expanded to Eastern WA, and Oregon and changed the name of the paper to Northwest Auto News.

With California being the largest new car market in the U.S. that was the next big step in our expansion and another name change to Auto News of America.

Enter Jay Leno. I first saw Jay at a comedy club on Sunset Blvd. shortly after we started circulating our paper in LA. Jay was the "car guy" that inspired me to expand our reach to include car collectors and collector car auctions. (see back page ad) I watched Jay's first TONIGHT show and attended his last TONIGHT show in person. (see front page photo)

Next chapter. From our launch in Calif. we build a network of over 1,000 retail automotive distribution locations in four more states. (Ariz, Nv. Id, & Mt) and changed the name of our paper to GLOBAL AUTO NEWS and launched our online program. (www.autonewonline.com) Currently we have added a digital platform sending out e-mail "fast blasts" reaching over 500K auto enthusiasts, media & PR firms, OEM's and car col-

On August 18th, 2022 we will celebrate the 10 year anniversary of LEGENDS OF AUTO during Car Week in Monterey, California. (see page 26). Legends of Auto was created with the help of Mark Fields (former CEO of Ford see photo on page 15) and Bert Boeckmann, Founder of Galpin Auto Group. The idea was to create an event honoring individuals from all segments of the auto industry with the mission statement "To recognize and award individual accomplishments, that have significantly advanced the auto industry around the world and to help develop the next generation of auto industry leaders."

We hope you will Join us as to continue our journey and look for our next issue where we will announce some of the Legends to be honored on August 18th, 2022 in Monterey, CA. Travel safe.



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