# AUTO



## LARGEST CONSUMER AUTOMOTIVE NEWSPAPER IN U.S. Distributed at Retail Outlets, Auto Shows & Events

Distributed at Retail Outlets, Auto Shows & Events



# Galpin Auto Group To Be Honored at Ten Year Anniversary of

Legends of Auto on August 15th

Mecum Breaks Record at Phoenix Sale......page 27

by Bill McCallum

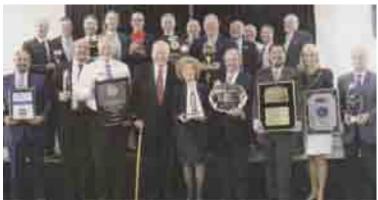
Ten years ago the idea of a Legends of Auto Event was just a thought I was discussing with a Ford executive in Dearborn, MI. The idea was to honor individuals from all segments of the auto industry at an annual event in Los Angeles during LA Auto Show Week. Ford set up a meeting with Bert Boeckmann, President of Galpin Ford in CA the largest Ford Dealer in the U.S. and they agreed to host the event. (See photo below) Working with Bert and Beau Boeckmann we arranged to use the Galpin Museum and Event Center across the street from Galpin Ford on Roscoe Blvd. in Northhills, Ca.

At our first Gala Dinner we honored Carroll Shelby and a small group of other Legends. Carroll passed shortly after that first event and we have lost George Barris, Dan Gurney, and Vic Edelbrock over the years.

Last year we moved the event to Monterey on Thursday night during Pebble Beach Concours d' Elegance Week in August and we honored: Bob Bondurant, Founder of the Bondurant Racing School; Lyn St. James, world famous race driver; Tom duPont, Founder duPont Registry Magazine; Steve Saleen, Founder Saleen Car Co.; Barry Meguiar, Founder Meguiar Car Care Products; Keith Martin, Founder Sports Car Market Magazine; Ken Lingenfelter, Pres. Lingenfelter Co. and Dana Mecum, Founder of Mecum Auctions and sponsor of our Gala Dinner (see photo same page)

Many of last years honorees are returning this year for our TEN YEAR ANNIVERSARY GALA EVENT as well previously honored Legends.

We will be announcing current Legends to be honored as we get closer to the event and we have created a new category to honor. DEALERAUTOGROUPS. We are honoring the Galpin Auto Group and one other Auto Group at this years event in Monterey. Space is limited and you can order tickets online. (See page 14) Hope to see you in Monterey the evening of August 15, 2019.



Edsel Ford (4th from Rt.) Presents Beau Boeckmann (to his Left) and Jane & Bert Boeckmann (to his Right), Galpin Ford Dealer Principles with the "#1 Volume Ford Dealer in the World Award"

# The 2019 Jeep Grand Cherokee Delivers on a Future filled with Discovery and Exploration



2019 Jeep Grand Cherokee LTD (photo FCA)

The 2019 Jeep Cherokee delivers on the promise for what lies ahead. A future filled with discovery and exploration that connects this vehicle to the world.

- All-New 2.0L Turbo I-4 Engine with Engine Stop/Start technology, Available
- New LED Headlamps, Daytime Running Lamps, Fog Lamps and Tail Lamps
- New Capless Fuel-Fill System
- World-Class Craftsmanship with Premium Interior Leather Trim, Finishes and Soft-Touch Materials, Available
- New Apple CarPlay<sup>TM1\*</sup> compatibility and Android Auto<sup>TM2</sup> on Uconnect<sup>®</sup> Radio with 7-inch Display, Standard; Uconnect 4C NAV with 8.4-inch Touchscreen Display, Available
- New Off-Road Pages and Graphics, Available on Trailhawk®
- Tire Fill Notification with Audible Alert
- New Hands-Free Power Liftgate, Available

If you are an off-road enthusiast you will like the fact that every Jeep Cherokee 4 x 4 is equipped with the Selec-Traction Management

System, including the exclusive Rock Mode on Trailhawk. You can match your capability to your adventurous nature and the road conditions you met along the way.

The 2019 Jeep Grand Cherokee Limited base price as tested is \$40,945. With optional equipment the MSRP is \$49,630 and with a 25 MPG offering an above average value for the consumer. To sum it up then 2019 Jeep Grand Cherokee offers, "Fresh Style, Enhanced Power and New Technology.

# Steve Saleen (Ctr.) and Other Legends Will Return to Monterey, CA on August 15, 2019 for the 10 Year Anniversary of the Legends of Auto Gala (See Page 14)



Legends (left to right) Bob Bondurant, Lyn St. James, Bill McCallum, Founder, Tom duPont, Steve Saleen, Barry Meguiar, Keith Martin, Ken Lingenfelter and Dana Mecum (photo Auto News)



#### Aqua Cars...? Flying Cars...? EVs......?



Bill McCallun editor

Will pure electric vehicles (EV's) "rule the road" in the U.S.? I think not. Yes, there will always be a small market for EV's in the U.S. That market will be confined to large metropolitan area's across the U.S. Will pure electric vehicles "rule the road" in global markets? Yes, because countries like China can mandate the type of vehicles people drive. Other countries like France can play the environmental card and try to eliminate internal combustion engines.

So why have we ended up with every global automaker projecting a pure electric (EV) future without a clear documented projection of the size of the EV market. Simple. They (automakers) look at the Tesla market cap as "... the grass is greener on the other side of the fence," while Tesla is running low on cash again and closing retail stores across the U.S. while offering mobile service. Is that a formula for success? I think not.

Decades ago with all the lakes, rivers, and streams in the U.S. the popular myth of the day was "... aqua cars will rule the water ways." Great idea NO market.

Over 3 decades ago another myth surfaced that flying cars were just around the corner. Great idea NO market. NEXT ISSUE: Can our national electrical grid handle an increase in EV sales?

#### Maserati Ghibli Test Drive



Art Gould feature editor

Italian cars have always suggested a feeling of excitement and freedom not found in most types of personal transportation. This is especially true of the Maserati line of cars that started in 1914 by the Maserati brothers. Like so many of the early cars, speed and racing was part of the heritage that developed early automobile success.

Maserati came to the U.S. and was one of the only cars to win the Indy 500 two years in a row, 1939 and 1940. The Ghibli model started production in 1966 and originally planned to build 100 units, however because of its success, the actual number of cars sold was 1,295 concluding production in 1972. The Ghibli was appropriately named after the 'African wind' that fits its image. After a ten year hiatus of sales in the U.S., the Maserati brand returned to the U.S. in 2002.

The Ghibli is joined by the Ghibli GranLusso and Ghibli GranSport. The GranLusso is the more luxurious and the GranSport is focused more on driving performance. The vehicle tested was the Ghibli GranLusso and it lived up to the luxury image with exceptional comfort as well as exclusive exterior styling features.

Part of the styling features is Chrome front fascia inserts and Gloss black painted brake calipers

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#### 91st Academy Awards Report



Joyce Chow entertainment editor

The 91st Academy Awards® itself was driverless with no host but the Best Picture was awarded to "Green Book", the movie with the turquoise 1962 Cadillac Sedan DeVille which drove through the south chauffeuring legendary pianist Don Shirley. It was a surprise win even though it had garnered the Golden Globes Best Motion Picture for Musical or Comedy. For days the ongoing headlines was Lady Gaga and Bradley Cooper and their intimate rendition of their "Shallow" duet from Oscar nominated "A Star is Born".

The Academy Awards celebrates artistic and technical achievement in film by the Academy's voting membership. Leading up to Oscar® Sunday, it's a week of events where the industry reunites in celebration culminating with the Oscars® and after parties for Hollywood's biggest night.

One of the hottest tickets was Byron Allen's third annual Entertainment Studios Oscar Gala benefitting Children's Hospital of Los Angeles at the Beverly Wilshire Hotel. In the first time in its history, the alley behind the hotel was transformed into one large red carpet.

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#### Lexus UX200 Test Drive



Ed Barrett feature writer

Lexus came to the party late with its new UX sub-compact crossover. Established crossovers, like the BMW X1, the Mercedes CLA and the Volvo XC40 have gotten a head start in this hot market. But don't count the UX out. It's distinct enough to get its share of the action.

To start with, the UX looks substantially more aggressive than its competition. The spindle-shaped grille, a signature element of Lexus design, along with the sharp angles of the front facia give the UX the look of a pint-sized street fighter. Altogether, It's an "in your face" design, that might be a bit too much for some.

The interior, is more restrained. Instruments that are canted toward the driver and a thick, meaty steering wheel suggests that this might be a driver's car. Padding on the dash, color-keyed to the upholstery, adds a luxury touch. However, hard plastic door panels suggest that the bean-counters had their say with some of the materials.

The Infotainment system sports a 7-inch screen (10.3 inches with optional navigation) and is controlled by the Lexus Remote Touch interface. Remote Touch operates like the touch pad on your laptop or smartphone. Although

continued on page 6

#### Acura MDX Hybrid Test Drive



Scot McCallum "Green Car Guy"

Climate change and the New Green Deal are certainly hot news topics, and the quality and efficiency of Acura's hot new 2019 MDX hybrid were clearly evident during my test drive and are worth considering for your next Green purchase. The MDX Hybrid is Acura's upscale model that is loaded with features. To start with, the new front-end design with 20" alloy wheels and sleek side sills provide a sporty look. You will immediately notice the spacious interior that seats eight and the MDX is the quietest hybrid I've experienced. The dashboard system is both feature-rich and intuitive, and the ride is smooth with its 3.0L VTEC V6 engine, 7 speed transmission, and AWD system. Eleven safety features will provide peace-of-mind as well the 6 year/70,000 mile power train warranty. The MDX Hybrid is also available with loaded Tech and Advanced feature packages. Drive this vehicle soon, you won't be disappointed!





#### **2019 Kia** Cadenza **Test Drive**



feature writer

For those people who still want to own and drive a good-sized sedan, Kia gives plenty of comfort and capability at a reasonable price with its Cadenza.

It is a car for people who are social and carry people rather than mostly family members in their back seats.

This might be another couple who ride with them to and from social events. And the car owners may actually want them to be comfortable during that process. It is much harder to be as comfortable in a crossover ute from roughly the same price range.

That's a matter of some of the laws of physics and some of the understanding that people who buy crossovers want the second row to fold down. That limits their ability to be as comfortable as a fixed seat. Then those buyers also tend to have children sitting back there the majority of the

It is just possible that may influence how important it is for the manufacturers to spend extra money to make those seats com-

#### continued on page 7

#### **Toyota** RÅV 4 Review



Sally Hanson travel editor

Last fall before the winter weather arrived, I decided to make a bold move and trade in my luxury sedan for a compact sport utility vehicle which could better navigate trips through snowy mountain passes and make the travel on the roadways around my new home in Eastern Washington easier.

Since I wanted a hybrid vehicle, the Toyota RAV4 was my choice because I appreciate Toyota's proven hybrid technology and the RAV4 continues to be a leader in the compact-crossover SUV segment. The fifth generation RAV4 has been introduced for model year 2019 and is now in dealer showrooms—except the hybrid version which will arrive this spring. As an impatient person, I could not wait for the redesigned model of the hybrid. When I arrived at the Toyota dealership to inquire about the 2019 model, my choice of color and style in the 2018 hybrid was just waiting for me at the dealership's front door.

You can definitely see me coming in my Electric Storm Blue RAV4 and contrary to the belief

#### continued on page 13

#### **2019 Chevy** Silverado Test **Drive Review**



truck writer

Trucks, currently, have never been more important to a manufacturer's bottom line. Not only because they are selling in ever increasing numbers but because there just doesn't appear to be price ceiling. Customers keep loading up new pickups with luxuries that only a few years ago were found only in sedans. It's this hunger for constantly increasing content that pushes prices up as these upmarket extras quickly add up; and of course this is where builders earn the most money.

For 2019 that's why we not only have an all-new generation of Silverado (the fourth since 1999) but also, simply put, more of everything.

The new Silverado now offers eight trim levels, six different engine and transmission combinations – and for the first time – a new Duramax 3.0L turbo-diesel.

Though this next-gen Silverado is larger than its predecessor (1.2inches wider, 1.5-inches taller, 1.7-inches longer, with 3.9-inches added to the wheelbase) it is lighter by some 450 lb. A mixed materi-

#### continued on page 6

#### **Millennials Car Purchasing** Data



Jordan Williams millennial writer

Hello, Readers! Happy Spring! Did you know the automotive industry and car dealerships spend a lot of time and dollars in collecting data on Millennials? They want YOUR business!

Insurify Insights revealed and reviewed the ten most popular cars among our country's 83 million Millennials to date. You heard that correctly: Millennials are the largest living generational group, as of 2019, we will be surpassing Baby Boomers, so dealers are you listening?

... Here are the results:

The top brands and models of cars for Millennials so far have been: Hyundai Elantra, Ford F-Series pick-up, Ford Focus, Chevrolet Malibu, Chevrolet Impala, Toyota Corolla, Toyota Camry, Nissan Altima, Honda Civic...and... the number one most popular car for Millennials is the Honda Accord at 3.87% of Millennials purchasing, owning and driving this car.

Price-wise, these cars are approximately \$18,000-\$29,000. with the least expensive being

#### continued on page 15

#### **Mercedes-Benz Metris** Test Drive



Chris Chung motorsports writer

With the approval of the 2017 Tax Cuts and Jobs Act, commercial vehicle tax deductions are more favorable than ever. If you're in the market for a new commercial vehicle and you work in an industry where you need to haul tools and materials through small alleyways and city streets while getting 22 mpg, look no further than the Mercedes-Benz Metris. What is The Metris?

For my review this issue, Mercedes-Benz of Lynnwood was kind enough to loan me a 2018 Metris Cargo van. After driving it for a few days, I can say I'm impressed!

Since its release in 2015, the Metris has been positioned as a mid-size commercial van. It's smaller than its Sprinter brother, but bigger than vehicles like the Nissan NV200 and Ford Transit Connect. Because of this, the Metris is able to boast an 186 cubic-foot cargo space, 5000 lb towing capacity, qualify for the 100% depreciation tax benefit with its 6,750 lb GVWR weight, and still astoundingly get 22 mpg.

continued on page 19





Arv Voss feature writer

#### Cadillac XT4 Test Drive

The Cadillac automobile dates back 116 years and for many years, it was the "go to" marque for luxury and lofty premium status. If you owned a Cadillac, you were notably a success - you had arrived, etc. Cadillac claimed the title "The Standard of the World" Cadillacs were large, emblazoned with heaping amounts of chrome. There was a variety of body styles - coupes, convertibles and sedans in all sizes and levels of trim, and yes, even hearses ensuring that one could take their last luxurious ride in a Cadillac.

Large SUVs came into play followed by the need for smaller, more economical vehicles. Up until now, Cadillac's Crossover and SUV stable consisted of the very large full-size Escalade and the mid-size XT5 crossover. Enter the brand new 2019 Cadillac XT4 crossover- a subcompact vehicle that provides upscale transportation for five.

The XT4 pioneers an all-new engine architecture, incorporating sophisticated technologies aimed at balancing two of the most critical consumer powertrain demands: Power and Efficiency.

Powering the XT4 is a 2.0-liter, DOHC, Tri-power valve train, 16-valve, Twin-scroll Turbocharger inline four-cylinder engine with Active Fuel and Thermal Management, Direct Injection and auto Stop/Start. The engine is five pounds lighter than the previous 2.0-liter engine, despite the addition of new technologies. It produces 237 horsepower at 5,000 rpm along with 258 lb.-ft. of torque in a range from 1,500-4,000 rpm. The transversely mounted front engine gears motive force to the Twin Clutch AWD system through an electronically controlled Hydramatic nine-speed automatic transmission with manual shift mode and steering wheel mounted paddle shifters.

Braking duty is handled by an Electro-Hydraulic boost system that's on demand and responsive, with Auto Dry Brakes, extended Hill Hold, Fading Brake Support, Brake Assist and ABS.

In terms of the XT4's design, the lead exterior design chief confessed that the challenging approach taken was "What if the Escalade never grew up?" However,the overall form more closely resembles the XT5 crossover than the Escalade. The XT4's grille is more subdued and it sits lower, hugging the wheels and tires. The front fascia and character lines are bolder and the iconic sharp angles are unmistakably Cadillac.

Entering the cabin, first class accommodations are in evidence throughout and the elevated design quality may be personally made to meet interior décor choices – available materials offered are



Michelle Hale asia correspondent

#### Chinese Automakers Coming to the U.S. Who? When?

Do you know a Baojun from a BYD? Or a Cherry from Great Wall? You may start to see these Chinese brands on the road in American in the next five years. **continued on page 20** 



Harold Allen feature writer

#### Cadillac XTS Test Drive

Cadillac is now the new Town Car as Lincoln has changed its direction. Both Lincoln and Cadillac have been the choice of limo converters for years and so **continued on page 9** 



Lisa Delaney special projects editor

#### What Helps Sell Vehicles These Days? PETS!

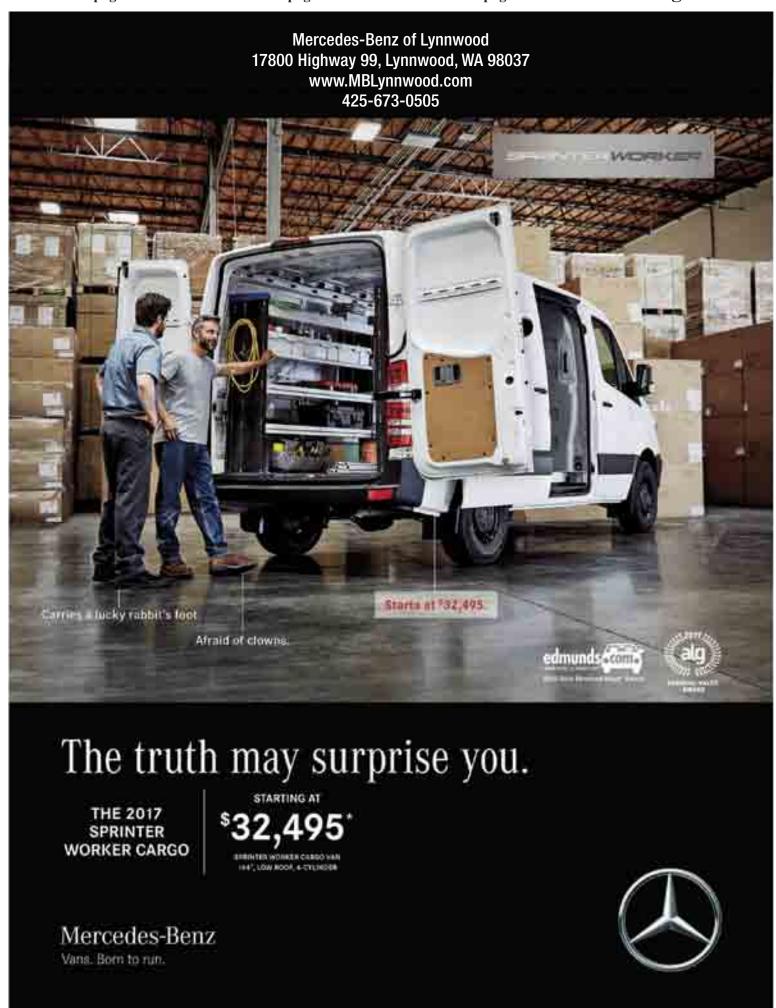
If you're Subaru, you know what it takes to sell vehicles, and it might not be what you think. Unmatched reliability, high resale value? No, it's pets. continued on page 25



Gary Williams feature editor

#### Legends Gala Scheduled for August 15, 2019

- \* See Page 1 Story
- \* See Page 5 Story
- \* See Page 10 Story
- \* See Page 14 Ad





#### Politics and the Environment





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#### California Report **Shows that Robot** Cars Aren't Ready for Public Roads

New reports required by the California Department of Motor Vehicles from companies testing robot cars on the state's public roads show the technology is not ready to operate without a human who can take control of the car, Consumer Watchdog said today. The disengagement reports reveal how many times a human driver had to take control of the robot car during testing on public roads. Companies such as Uber needed human intervention at least once per every mile driven, but Waymo and Cruise were able to drive thousands of miles before intervention was needed.

"Despite all of the hype and promises, these reports show that robot cars aren't safe without human drivers ready to take over" said Adam Scow, Senior Advocate for Consumer Watchdog. "While some companies are gradually

#### 10 Year Anniversary of Legends of Auto **August 15, 2019 During Concours Week**

What a show!

Since 1950, the United States west coast Concours d'Elegance has set off to duplicate the amazing Concours d'Elegance first established in Europe pre-World War II and which was a showcase of beautiful cars, style and fashion.

Each year Pebble Beach Concours d'Elegance attendees are wowed by the passionate setting in beautiful California, where the warm, sunny, breezy feeling of the Monterey peninsula meets the Pacific Ocean and where meticulous renovations of approximately 200 cars are entered in the show--the Car Show of the year. Each compete for the coveted Best of Show title and award where judges weigh meticulous renovation, engineering and style and select their annual winner.

Attendees this year saw special car groups and classics, Cadillac, Mercedes, Pierce Arrows, Rolls Royce, etc. along with other exotics. The Best in show was awarded to an Alfa Romeo: a 1937 Alfa Romeo 8C 2900B Touring Berlinetta, owned by David and Ginny Sydorick of Beverly Hills, California.

improving, others are crawling out of the gates. Much more testing and improvement is needed before regulators can consider approving driverless cars for our roads."

In 2018 robot cars were driven and tested for over 2 million miles on California public roads, a big increase from the 500,000 miles driven in 2017. Waymo, formerly Google's autonomous vehicle unit, logged the majority of those miles with approximately 1.25 million miles. It reported a test driver took control 76 times, or once every 16,447 miles. The failure rate is significantly better than the 2017 period when Waymo's robot cars drove 352,544 miles on California's roads and reported 63 disengagements, or one every 5,596 miles. Last October Waymo became the only company to receive a permit to test without a human driver in the vehicle.

In 2018 General Motors' Cruise division, which previously claimed it would put robot cars on the road in 2019, drove 447,621 miles in San Francisco and had 86 human interventions or one every 5205 miles. continued on page 20

The Concours d'Elegance is the highlight culmination the end cap to a week of special and exciting automotive events, like the McCall Motorworks Revival party, which traditionally kicks off the Concours d'Elegance car week and showcases beautiful automobiles and aircraft, the annual Legends of Auto Gala, which honors those whom have made significant contributions to the auto industry and advanced the excitement and passion therein, and the Concorso Italiano, which features more than 800 vehicles of Italian origin, as well as elements of Italian style such as fashion, food, art and music on the gorgeous grounds of Black Horse Golf Club.

The list of this special week's events really does go on and on and as an interested spectator, you can pick and choose those shows and events which you would like

So even though Pebble Beach, CA inspires golf and those passionate in golf, once each year, Pebble Beach is host to what many call the Greatest Car Show in the World, the Concours d'Elegance, as well as many other fun and exciting events related to the Automotive industry and world. If you have ever considered attending all or part of this special week, and you are a classic or exotic car lover or buff, make 2019 your year and join us next August. You won't be disappointed.

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# BMWs and Daimler's strategic alliance overshadows Tesla's reign on social media

Unprecedented, the German car makers BMW and Daimler (owner of Mercedes Benz) bet Tesla's social media omnipresence during a few hours, by social media mentions, with their strategic alliance announcement, regarding ridesharing and mobility.

Today, BMW grossed 39,500 mentions, Daimler 24,1400 and Tesla 39,300, while BMW enjoyed 43,700 engagements, Daimler 26,600 and Tesla 49,400.

The global impact of the strategic announcement is though relatively small, considering that Tesla regained its number one social media position shortly after the announcement with routine Tesla car reviews and Elon Musk memes. About Talkwalker

Talkwalker is a social listen-

ing and analytics company that empowers over 2,000 brands and agencies to optimize the impact of their communication efforts. We provide companies with an easy-to-use platform to protect, measure, and promote their brands worldwide, across all communication channels. Talkwalker's stateof-the-art social media analytics platform uses AI-powered technology to monitor and analyze online conversations in real-time across social networks, news websites, blogs and forums in 187 languages. Talkwalker has offices in New York, Luxembourg, San Francisco, and Frankfurt. It is also the home of Talkwalker Alerts, a free alerting service used by over 500,000 communications and marketing professionals worldwide.

#### **AUTO NEWS® BYTES**

A landmark 2019 season is in store at Monterey County's WeatherTech Raceway Laguna Seca. The legendary 2.238-mile, 11-turn road course is set to host a calendar of new and returning events that will thrill motorsports fans from across the globe.

#### WEATHERTECH RACEWAY LAGUNA SECA **2019 SCHEDULE**

**Trans Am Speed Festival** May 3-5

Ferrari Racing Days & Corse Clienti F1 May 9-12

**Monterey Motorcycle Festival** featuring MotoAmerica July 12-14

**Monterey Pre-Reunion Races** August 10-11

> **Rolex Monterey Motorsports Reunion August 15-18**

**IMSA Weather Tech** SportsCar Championship September 13-15

**INDYCAR Grand Prix of Monterey** September 20-22



# Chevrolet Silverado Test Drive Review by Howard Elmer

continued from page 3

als approach to construction is the reason for this. Strategic use of aluminum and more hi-strength steel have lowered the weight; yet the frame is actually 10% more rigid than the outgoing model.

The stretched body on the new Silverado translates to more room inside the cab-starting with added 3-inches of rear-seat legroom for a total of 43.4-inches which almost equals the 44.5-inches available to the front seat driver and passenger. Also up front, by going with a traditional gear shift lever, the entire centre console/armrest is a massive storage space organized into several transforming spaces that will accommodate pretty much anything your daily life requires along with all the electrical inputs and outlets necessary to run them. The interior itself is better seen, then described. However, it is, without a doubt, the best interior Chevy has ever put forward.

An exciting development in fuel efficiency for this new gen is a technology called Dynamic Fuel Management. Unlike the current Active Fuel Management (which runs as either an 8-cylinder or 4-cylinder), the new DFM can fire on as few as two cylinders. Studies have shown that under normal usage a DFM-equipped engine was running on less than eight cylinders 60% of the time. This translates to a 9% improvement in fuel efficiency over the old AFM system. Gas engines include updated versions of the 5.3L and 6.2L V8's along with a all new 2.7L turbo engine that is now the base engine on the high-volume Silverado LT and RST. It offers 22% more torque and greater fuel efficiency that the 4.3LV6. However this V6 and the 5.3L V8 will still the chief options on the entry-level and WT models.

Most truck owners know, and certainly sense, that each generation of 1500-series pickup is becoming more and more towing capable. This is regardless of brand. They tow more weight, handle larger trailers and, thankfully, the builders are adding the tech and safety features needed to handle these larger loads safely. It's actually funny that many of us still refer to this size of truck as "half-tons" — we left that territory long ago.

The new numbers for the 2019 Silverado are 12,200 lb - towing (max), up 400 lb over 2018. New maximum payload has increase 340 lb to a hefty 2,500 lb. Now to handle these new weights Chevy has added some very welcome and slick towing technologies. First, up to four cameras offer different views while hitching. This **continued on page 19** 

# Chevrolet | Crevier Classic Car Museum

by Art Gould

Few classic car facilities offer so many different features designed to fill the needs of automobile enthusiasts. This modern 25,000 square foot state-of-the-art building contains a special interest car museum, storage of unique, classic, collectible and exotic vehicles and the ability to sell and consign most any type of vehicle.

Space has been dedicated at the rear of the building for service and detail operations. Routine maintenance and repairs of customer vehicles provide the convenience to always have your vehicle clean and ready to drive when you take advantage of the storage facilities.

The building has three large commercial roll-up doors so your vehicle can be efficiently positioned and easily retrieved upon your request. The byword is 'when you store your classic and exotic cars with Crevier they will stay clean and always ready for you to drive'.

Crevier has been in the Automotive Business for over 50 years. They offer inspections and appraisals for insurance or sales information. The facility is fully insured and located in a safe affluent area in the city of Costa Mesa. Located near John Wayne Airport in Orange County, it is situated close to Southern California attractions.

The owner and founder, Donnie Crevier began his automotive career in 1966 at Theodore Robins Ford as a new car salesperson. He became a new car sales manger from 1969 to 1974. In 1974 Donnie joined his Father Bob and his Uncle Bill at Crevier BMW and became a partner in 1975.

He helped manage and operate the company until 2011 when it was sold. In 2006 he became Founder and owner of Crevier Classic Cars.

Donnie has received multiple honors and awards including the Orange County Human Relations Award, the Good Scout Award (Orange County Council of the Boy Scouts of America). In 2002 he received the Time Magazine Quality Dealer Award as well as the 2012 Citizen of the Year Award from the City of Santa Ana. He also received the 2015 Orange County Philanthropist of the year award to add to his long list of service accolades.

A strong part of Crevier Classic Cars is the camaraderie of the friends and fellow car collectors who are in the Member Network. Facilities are designed to accommodate gathering of members who may use the comfortable destination to watch F1 races or NASCAR events. Members can use Crevier Classic Cars as a perfect off-site meeting destination. It's a great place to "decompress" from the busy workplace or to wait while evening traffic cools down.

An additional 4,000 square feet has been designed for Crevier's Ladies and Gentlemen's club, with separate rooms for a variety of activities. This area offers a customer reception area with refreshments, state-of-the-art audio/visual room with Wireless Internet capabilities, pool table and game room, and a library/lounge stocked with the latest automotive periodicals and books.

Crevier Classic Cars is the perfect and unique venue for continued on page 15



Crevier Classic Car Museum (photo Art Gould)

#### Lexus UX200 Test Drive Report

continued from page 2

it's very sophisticated, it's hard to use without taking your eyes off the road. Fortunately, there are satellite controls on the console for the radio. Features, like Apple CarPlay, onboard Wi-Fi, Lexus Enform (smartphone linkage) and Amazon Alexa are standard.

The UX seats four, five in a pinch. Front seats have eight-way power adjusters, and are well-contoured. The seats in the back provide adequate head-and legroom, but somehow feel confining. Storage capacity behind the seats is good at 21.5 cu-ft. on front-wheel drive cars, and 17.5 cu-ft. on AWD models.

Lexus offers the UX in two versions, a front-wheel drive UX200, with a 2.0-liter engine that delivers a modest 168 horsepower, and an all-wheel drive hybrid UX250h, which uses the same engine and two electric motors. It generates 175 hp. The power is not great, but it's acceptable. However, gas mileage is impressive. The UX200 gets 33 mpg—the UX250h delivers an even better 38.

Both these engines are hooked up to a continuously variable automatic transmission (CVT). The CVT is unusual in that it utilizes a mechanical first gear. The idea is to generate a quicker, more natural-feeling launch from stop. Once underway, the transmission switches to the variable gearing of the CVT. The transition is seamless, and the feel of this CVT is more like a traditional automatic.

The UX comes in three levels of trim, Premium, F-Sport and Luxury. The Premium is equipped with a standard six-speaker audio system, leatherette seats with heating and cooling up front, and a power moonroof. F-Sport models get a stiffer suspension, distinctive trim and a sportier exhaust note. Luxury versions add a power tilt and telescoping steering wheel, blind-spot monitors and a handsfree tailgate.

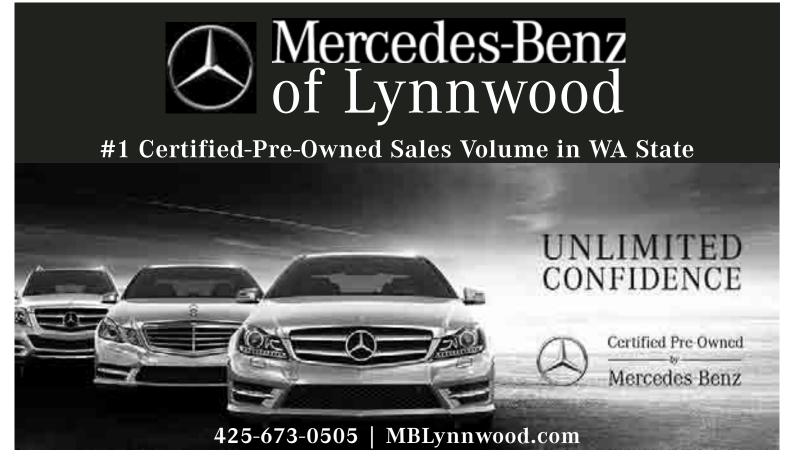
The UX outdoes its competition with standard safety equipment. Frontal-collision warning/intervention with pedestrian detection comes with no additional charge. So does adaptive cruise control, automatic high beams and lane-departure correction. This last feature keep the UX centered in its lane with minor steering adjustments.

On the road, the UX is a pleasant surprise. It both handles and rides much better than might be expected. The steering is taut and precise, and delivers good feedback to the driver. The suspension keeps the wheels well-planted on twists and turns, and at the same time, delivers a compliant ride. Bumps in the pavement do not upset this car's composure. The UX has the solid feel of a larger car.

Pricing for the UX200 models starts at \$33,025 for the Premium, which is a bargain in this class. The F-Sport jumps up to \$35,025, and the Luxury goes for \$39,225. The UX250h hybrid versions add \$2,000 to the bottom line.



Lexus UX200 (photo Ed Barrett)



#### Cadillac XT4 **Test Drive Report**

continued from page 4

metallized aluminum, diamond cut aluminum, carbon-fiber or wood. The 60/40 spit second row folds flat adding flexibility and functionality. A rotary control allows for intuitive adjustments along with the dedicated dash panel controls and switch gear. Connectivity includes phone integration with Apple CarPlay and Android Auto.

Trim levels offered are: Luxury; Premium Luxury and Sport, which seem to be in reverse order, with the Luxury model being the base and the Sport commanding the highest price.

My test 2019 Cadillac XT4 was in Sport trim with a base sticker of \$39,295 in an AWD configuration, and fully loaded. The as tested price rose to \$56,835 after adding the optional packages, stand-alone options and destination charge.

The 2019 Cadillac XT4 Sport AWD is a highly desirable crossover that's truly worthy of the Cadillac nameplate, with a lot of serious competition in its segment - and in many cases, for less money.

It handles well and it's comfortable. Is it quick? Not necessarily. Fuel efficiency is acceptable. The XT4 handling is stable and compliant. Affordability depends upon the model chosen. The base Luxury model is certainly affordable, but lacks a lot of personally desired feature content. Cadillac's semi autonomous Super Cruise feature is not yet available for the XT4.

The Cadillac XT4 is favorably impressive and an ideal crossover choice. The final determination turns out to be personal taste in feature requirements. Size is yet another factor to consider. It's certainly more maneuverable, fuel efficient and affordable than say the Escalade. In fact, you could almost buy two XT4s for the price of a fully loaded Escalade.

**SPECIFICATIONS:** 2019 Cadillac XT4 2.0T AWD Sport SUV

Base Price: \$39,295. Price as Tested: \$56,835.



Cadillac XT4 (photo Arv Voss)

#### McClaren Announces Record Global Sales for 2019

• Global sales of 4,806 cars in 2018, up 43.9% compared to 2017

• North America continues to be largest market plus 49.2% year-on-year UK 'home' market

· Bespoke division, MSO, triples order book in one year

Global sales for McLaren Automotive, the British creator of luxury sports cars and supercars, rose to 4,806 cars in 2018 with sales up 43.9 percent over the previous year. This is another record for the company which has increased sales every year since its formation in 2010.

North America, which represents McLaren's biggest single market and over a third of global sales, surpassed the 5,000 cars sold mark since sales started in 2011 and achieved another year of record growth.

European sales rose 44.2 percent but the biggest leap was seen in China at 122.5 percent growth following the introduction of the 570S Spider and 720S. China now accounts for almost 7 percent of total global sales.

McLaren's UK domestic market remained strong, achieving a 49.2 percent year-on-year growth.

The company celebrated building its 15,000th car in the summer at the McLaren Production Centre (MPC) in Woking, Surrey, where all its cars are hand-assembled, and consistently achieved over 20 cars a day with production exported to over 30 markets.

## Kia Cadenza Test Drive Report by David Schmidt

continued from page 3

parable to those found it sedans. It seems somehow philosophically satisfying that a car that is made to look somewhat like a truck also rides somewhat like a truck.

But riding is more than just how the seat feels. With the Cadenza the first thing you notice is that the cabin is very nice, perhaps up to the quality of many of the entry-level Japanese and German sedans.

As stated before, the seats are very comfortable, also very adjustable. They are seats that appeal to the people who buy sedans for their comfort and the confident driving they inspire.

While you are in there, you want the features to be both numerous and of good quality. The sound system qualifies, as the sound filling the car is well balanced. Unless the interior needs "sound" tuning I almost always play an audio system with the filters set to the middle (called "flat" by audiophiles). This plays the various frequencies at their maximum.

That's because using a "bass" filter, for example, actually works by reducing the mid-range and treble output. So, if you, for instance, set all three filters on maximum or minimum, the only difference would be the volume. The filters are to allow people to tailor the sound to their room, or in this case, cabin.

I particularly like that the sound system is easy to figure out and doesn't take studying to be able to make it work. You use knobs to tune it and control the volume. This is a nice, perhaps essential, design feature for those who will be buying sedans such as these.

Also, the car's connectivity is quick and accurate, and the features broad-based. This is true for the Bluetooth as it finds and connects to your smartphone. Then you can use that connectivity to use a number of Internet-based apps. For example, a phone app that will control many features of the car from afar.

I don't feel quite the same way about the navigation. For one thing, it keeps asking me where I want to go when I start the car. I also don't like the "lawyer statement" every time you turn it on.

I am familiar with and comfortable with the navigation system, which is shared by Kia and Hyundai. That doesn't mean I am completely happy with it. To me the map display seems a bit cartoonish. It is functional, and not something, I would guess, most owners will spend a lot of time worrying about.

The Cadenza's powertrain is quite good. The output of this 3.3liter V-6 is 290 hp. and 253 lb.-ft. of peak torque. This power goes through the eight-speed automatic transmission to the front wheels. In doing so it earns an EPA efficiency rating of 20 mpg in the city and 28 mpg on the highway.

You have the option of two powertrain setups in addition to the normal settings. They are Eco and Sport. The later makes the transmission hold in gear longer when accelerating and pay more attention to what you are doing with the accelerator. While it isn't a big difference, it's an addition to the driver's control of the power, which is always a good thing. On the highway there is a noticeable difference when you are in Eco mode. On a long trip, you will actually get better gas mileage.

Another mechanical advantage the Cadenza offers is recognition of its quality. In first full year on sale in 2017, Cadenza topped the quality charts, earning a J.D. Power Automotive Performance, Execution and Layout award and J.D. Power's 2017 Initial Quality

continued on page 8





# Maserati Ghibli "Test Drive 2019 Kia Triple XXX Celebrates 20th Report" by Art Gould

continued from page 2

with White Maserati script. ASunroof is also part of what is found on the Ghibli models. 19-inch Poseidone aluminum wheels join Adaptive full LED headlamps with High Beam Assist.

Part of the luxury to be found in the GranLusso are the soft closing doors, 12-way power adjustable seats and a 1,280- watt Bowers & Wilkins premium audio system. An 8.4-inch infotainment screen along with Android Auto, apple CarPlay and an electronically lockable passenger glove box all join to tell the 'inside story'.

Power for this S version as tested is provided by a twin turbo 3.0-liter V6 engine turning out 424 horsepower with 428 pound feet of torque. Transmissions for all Ghibli models is a ZF 8 speed that adds positively to the smooth performance. Stopping power is provided by Brembo brakes as standard equipment.

The Ghibli has, as available, a host of intelligent systems. The Ghibli S Q4 includes an intelligent all-wheel drive system. All Maserati Ghibli versions feature Electric Power Steering as standard equipment. This system is designed to provide the excellent road feel expected from Maserati and is particularly efficient as it is powered directly by the engine when needed, so there is no need

for a hydraulic pump. The system adapts its weight according to speed, being lighter and easy to turn when maneuvering in a tight spot, for instance. Conversely it has a weightier, more connected feel at high speeds. Another plus point is integration with active Advanced Driving Assistance Systems such as Highway Assist, Lane Keeping Assist and Active Blind Spot Assist.

Integrated Vehicle Control is the proactive, rather than the reactive dynamic that helps make the latest Ghibli an amazing performer. It anticipates any issues that could cause instability and counteracts them in the blink of an eye. The system works by selectively reducing engine torque and applying brake force to individual wheels as required. The result, out on the open road or through sweeping twists and turns, is increased safety, greater driving enjoyment at potentially higher speeds.

The GranLusso starting price is \$80,980. My 'as tested' version came in at \$96,000 which included all the safety and convince items that make the GranLusso a truly luxurious Italian sports car in a convenient sedan configuration.



Maserati Ghibli (photo Art Gould)

# **Test Drive** Report

continued from page 7

Study accolade in the Large Car category.

One of the better things about this car is what it looks like. It is attractive, and it also looks sophisticated. It frankly looks a step higher up the automotive food chain than you pay for it. With plenty of features, the Cadenza Premium begins life at \$33,190, the mid-range Cadenza Technology has an MSRP of \$39,290 and the top-of-the-line Limited is tagged at \$44,690.

In the case of this Kia, it means that it's a value-oriented vehicle. Kia originally had a reputation for being the cheapest kid on the block. That was not an altogether positive view. But that's not true anymore.

Perhaps it would be fair to say now that it's the "best value for money" on the block.

If you have any questions, comments or ideas, please send them comment@AutoWritersInk. com. SEE AD ON PAGE 3

# Cadenza Anniversary of Jose's Ownership

The XXX Root beer Drive-in in Issaquah,WA is the last historic XXX Root beer Drive-in in the USA. (98 N.E. Gilman Blvd, Issaguah)

Jose and his team specialize in "OLD SCHOOL COOKING" serving messy juicy burgers, large milk shakes, and greasy fries.

With 30 weekend car shows staring in February the "Triple XXX" is operational central for car collectors and enthusiasts. The "Triple X" restaurant is packed with automobile memorabilia and they are the presenting sponsor of the Washington State Hot Rod Hall of Fame and have been featured in many national publications and most local media outlets. SEE SCHEDULE BELOW

#### 2019 XXX Drive-In **Event Schedule**

February 10 - Swedish Car Show 206-434-9482

March 10 - VW Show 253-841-

March 31 - All Jeep Show 206-356-1505

April 7 - Military Vehicles show 206-719-7267 April 14 - Italian Car Show 360-

731-8758 April 21 - Porsche Car Show 425-644-6330

April 28 - C10 Truck Show 253-232-7244

May 5 - Electric Car Show 425-290-1351

May 12 - Springer Opener 425-766-3514

May 19 - Vintage Trailers 253-335-1500

May 26 - BMW Car Show 425-922-5326

June 2 - Convertibles Only 206-282-5603

June 9 - Fenders and Fins 206-349-3467

June 16 - Fenders on Front St 425-391-1112 June 23 - Cadillac-LaSalle Show

206-799-6585 June 30 - Hot Rod Hall of Fame

Show 206-948-2063 July 7 - Rat Bastards Car Show 253-632-7515

July 14 - Camaro Club Show 206-948-2063

July 21 - Mopar Car Show 253-273-6037

July 28 - Corvette Car Show 206-478-2346

August 4 - Old Rides Show 206-214-8318

August 11 - GTO legends Show 206-243-3390

**August 18** - 55 - 56 - 57 Chevy Show 206-601-1762

August 25 - Classic Swagger Show 206-949-0476 September 1 - Buick Olds Pontiac

Show 253-576-1128 **September 8** - Univera Feed the

Children Show 253-377-2625 **September 15** - Electric Car Show

310-926-9070 September 22 - VW Fall Fling 253-841-2037

October 13 - Magnums, Etc. 253-221-0719

**December 1** - Jingle Bell Cruise 425-766-3514

## **INSIDE INDIA AUTO NEWS BYTES**

by Bill McCallum

#### VR MOTION NAMES TATA ELXSI AS EXCLUSIVE DISTRIBUTOR IN INDIA FOR VR DRIVER TRAINING

VR Motion Corp, Hillsboro, OR, has reached agreement with Tata Elxsi, Bangalore, India, that names Tata Elxsi as distributor and promoter of VR Motion's exclusive VR driver training software throughout India. This agreement will continue to promote the VR revolution in fleet driver training, using the total immersion of Virtual Reality.

VR Motion has defined the Virtual Reality Driving Simulator with a new level of realism. This will allow Tata and other OEM manufacturers, dealers and other fleet users of all types to practice, learn, and operate multiple specific vehicles, particularly delivery vehicles and other high-risk driving environments. Using a multi-axis motion platform and the latest VR hardware, the unique VRMC software immerses both novice and more experienced drivers into specific locations, unique vehicles, distracted driving and accident avoidance. India has a traffic accident fatality rate that is over twice as high as the USA, and the Indian government is taking active measure to reduce accidents and fatalities.

Keith Maher, VR Motion Co-founder and CEO, said "Our purpose at VR Motion is to provide tools that will create better drivers globally and reduce casualties. Tata Elxsi has shown amazing leadership in helping to bring this cutting-edge technology to the drivers of India and we are thrilled to partner with them to support this worthy mission".

"The collaboration between Tata Elxsi and VR Motion is aimed at addressing the real challenges that vehicle and fleet owners & operators face today. Partnering with VR Motion Corp and promoting the VRMC software with the VR Hardware will help promote a safe driving awareness and reduce fatalities" said Sunil Punjabi, Vice President and Head of Systems Integration Services at Tata Elxsi. "We look forward to working with VR Motion Corp on a long-term collaborative partnership."

#### **INSIDE EUROPE AUTO NEWS BYTES**

by Bill McCallum

#### THE INTERNATIONAL CONCOURS OF ELEGANCE (I.C.E.) ST. MORITZSHOWCASED50CARS-PILOTPROJECTAFULLSUCCESS

When four high-class partners decide to join forces to create a day full of timeless elegance, sleek beauty and simple joy, you are in for an amazing ride. The International Concours of Elegance (I.C.E.) St. Moritz was launched by Lisippa SAGL in partnership with Badrutt's Palace Hotel, St. Moritz and sponsored by Pirelli. The 2019 Edition Zero of The I.C.E. St. Moritz saw over 2,500 spectators admiring 50 elegant cars by signature brands such as Ferrari, Bentley, Bugatti, Aston Martin, Jaguar, Lancia, Porsche and others.

The success of the pilot project of The I.C.E St. Moritz strengthened the decision to establish The International Concours of Elegance from February 2020 on as an annual occasion - but on a grander and more elaborate scale. Created as a preview for future events, The I.C.E. St. Moritz 2019 invited a small, but highly exclusive group of participants with the show, proving to be a truly magical teaser for what car lovers can look forward to in coming years.



The I.C.E. St. Moritz organization committee selected only two prizes to be awarded to cars of excellence this year, instead of disclosing the full range of classes that will be honoured at the Concours from 2020 onward. The first prize, the popular-on-site-vote, Spirit of St. Moritz, was awarded to the Bentley 4.5L 1929; while the second honour, Instalake, was awarded to the Lamborghini Countach 25° - MC 9111 by a Social Media Jury featuring experts and influencers within its ranks. The frozen lake not only turned into an exhibition ground of vintage and classic cars, but also witnessed a world premiere: Fabrizio Giugiaro chose to officially unveil his new prototype GFG Kangaroo to the public - two days before the Geneva International Motor Show 2019. Fabrizio's father, Giorgetto Giugiaro, was also present. Doyen of the car styling world and Car Designer of the Century, Giugiaro is the mastermind behind unforgettable designs like the VW Golf, the Lotus Esprit, the Audi 80, the first-generation Fiat Panda and many

#### **Distracted Driving Reaches All Time High According to Research** of University Missouri

A distracted driver - such as answering a phone call, a text message, or being distracted by a passenger — is 29 TIMES MORE LIKELY to wreck in a work zone, says Praveen Edara and a team of researchers.

"Unfortunately, crash reports do not include detailed information about driver behavior prior to a crash," Edara said. "What's unique about our research project is that we used naturalistic driving study data that provides information about how driver, vehicle, roadway and environmental factors contribute to a crash. In other words, we reconstructed a driver's actions and the surrounding environment prior to the crash from a firsthand account."

The study's results could provide recommendations on "behavioral countermeasures" to state transportation agencies and the Federal Highway Administration, which are implementing countermeasures to decrease injuries and fatalities in a highway work zone. Of the seven current Federal Highway Administration funded projects using this data, only MU is using the data to specifically look at highway work zones.

#### Cadillac XTS Test Drive Report |

continued from page 4

many are still in use in big cities like New York and Los Angeles.

The XTS is most comfortable on long trips and gets a respectful MPG of 19-28 miles per gallon. The field of sedans on the market is mind-boggling. The amount of technology goes from minimal to overwhelming. Dealers now offer courses in learning how to use the technology. This also helps improve customer evaluations of the dealership.

I do like the fact the phone works well with most and this is great to help keep your eyes on the road. This is especially important if you have a teen driving the car. Pairing the phone is simple for most systems.

Seating really is for four, not five passengers. The middle of the back seat is great for a youngster but that's all. The 3.61 304 HP V-6 engine has good acceleration and the six-speed transmission is seamless. Pricing starts at \$46,395 and jumps to \$65,695 there is also a V model for more performance. AWD starts at \$52,395 for folks living in cold and icy areas.

The XTS supports Apple Carplay and Android Auto. The XTS is a good value if you are looking for a Cadillac sedan. The XTS is available in a base model, Luxury, Premium and Platinum V-Sport. I understand Cadillac is planning for two new sedans in the future and is not abandoning the sedan market.

The Cadillac SUV market hit a home run with the Escalade and now its time for the sedans to do the same.



Cadillac XTS (photo Harold Allen)

#### **Bob Bondurant School of High** Performance Driving to be Purchased by Private Investment Group

continued from page 15

He adds that the new owners will retain and enhance the reputation of the solid instruction the school is known for; head instructor Mike McGovern, who has been with the company for 36 years, and assistant instructor Danny Bullock, a 22-year employee, will continue to lead guest experience and teaching with all current instructors. The team of instructors at the school are world renown for their deep knowledge and experience, and have taught some of the winningest drivers in the world as well as celebrities, star athletes and corporate executives.

'We've worked diligently over the last six months to find new owners who are not only smart business leaders, but can continue Bob Bondurant's rich legacy," said Tim Shaffer, chief restructuring officer at the school. "Bruce Belser and his colleagues will maintain the integrity and quality of the school to the highest standards. I'm confident the Bob Bondurant School of High Performance Driving will remain a vibrant part of the international racing and local communities for years to come."

"As graduates of the School, we truly honor the lasting impact Bob Bondurant has made on the racing

community," said Belser. "We have a profound respect for Bob and what he has built -- an immersive experience for drivers of all skill levels. We sincerely appreciate the immense dedication of the school's employees, students and sponsors over the last few months. Their support and hard work have been integral to keeping the company on track and will be critical as we move forward."

New Owners are Successful Entrepreneurs, Racing Enthusiasts and Graduates of the School

About Bob Bondurant School of High Performance Driving

The Bob Bondurant School of High Performance Driving, which is located in Phoenix, Arizona, is the only purpose-built driver training facility for performance enthusiasts and the largest driver training center of its kind in the world. At the heart of the 100-acre racing facility is a 3-mile, 26-turn, and 11-multi-configuration track designed by the school's founder, Bob Bondurant. The school maintains over 100 race-prepared vehicles, sedans, SUVs, and open wheel formula cars. For more information about the school, visit www.Bondurant.com or call (800) 842-RACE.

#### **INSIDE CHINA AUTO NEWS BYTES**

by Bill McCallum

#### VOK DAMS presents the world of Ducati Scrambler to China

When Ducati - a long-time client of VOK DAMS China - approached us for an event concept to launch the new Scrambler 1100 and introduce the Scrambler "Land of Joy" into the China Market, VOK DAMS willingly joined the "Joyvolution" and set out to create a fun and immersive lifestyle experience that would excite guests in a way that truly represented the dynamic Ducati Scrambler brand

In the weeks leading up to the event customer engagement was already peaking thanks to a specially designed WeChat-based pre-event campaign, so when the gates finally opened to the public on December 8th fans of Ducati were already lining up to embark on an adventure to Ducati's Land of Joy and experience the new Scrambler 1100 as a symbol of individuality, freedom, Urban lifestyle, street style, and casual cool.

Created from a combination of 3D construction, real props and natural materials, the Ducati guest journey through the immersive environment included a casino visit, local and international street foods from food kiosks, a barbershop makeover, and custom Scrambler nail art at a branded nail salon. Fans competed in a customized bike slow race competition, with the winner receiving a chance to visit the Ducati factory in Italy, and there were plenty of photo and selfie opportunities to satisfy the notoriously social media-savvy Chinese guests. The Scrambler 1100 bike unveiling moment further engaged the audience with a DJ performance, interactive games, competitions and a Ms. Scrambler contest.

'We've truly had endless fun during the creation and production of this event and are absolutely thrilled that our concept was chosen by our long-term client Ducati China. It is a real pleasure to work with such a fun brand to create a public event which has been so well received by our client and the public alike", says Katja Sassi-Bucsit, Manag-

ing Director of VOK DAMS China. The agency was responsible for the implementation of the entire event including design, set-up, WeChat precommunication, guest management, media production, show production, and event management.

Up to date information on VOK DAMS see <u>www.vokdams.de</u>

VOK DAMS worldwide

The agency group VOK DAMS in Wuppertal, Germany, is a leading international communications agency for events and live-marketing with offices in Munich, Hamburg, Frankfurt, Stuttgart and Berlin as well as branches in the US, France, UK, Iberia (Madrid), China (Beijing and Shanghai), the Czech Republic, Brazil and Dubai

Focus of the services offered are experience-oriented marketing  $communications\ with\ events\ and\ media, programs\ for\ information, qualification$ and motivation, road shows, corporate, public and exhibition events as well as Hybrid Events and Live Campaigns.



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Gary Williams (right) with the All-New Saleen S1 Sports Car at Entrance to Legends of Auto Gala Dinner (photo Auto News)

Legends (left to right) Bob Bondurant, Lyn St. James, Bill McCallum, Founder, Tom duPont, Steve Saleen, Barry Meguiar, Keith Martin, Ken Lingenfelter and Dana Mecum (photo Auto News)

#### Please Join Us for the 10th Annual Legends of Auto Gala - August 15, 2019







# Legends of Auto Gala Dinner

Please join us on August 15th at the Embassy Suites Hotel on Monterey Bay (Seaside) for the 10th Annual Event

Date: August 15, 2019 Place: Embassy Suites Hotel on Monterey Bay (Seaside)

Time: 7 pm to 10:30 pm

Tables: (10) - \$2,000

Ticketing: https://my360tix.com/events/legends-gala SPACE WILL BE LIMITED - Questions - bill@autonewsonline.com

**Mission Statement** To recognize and award individual accomplishments, that have significantly advanced the auto industry around the world and to help develop the next generation of auto industry leaders.

#### **About Legends of Auto**

The "Legends of Auto" is a prestigious event in which we take time to honor key contributors of the automotive industry. Below are some pictures of our recent events.

#### **Honored Members of Legends of Auto**

George Barris\* Bert Boeckmann Bob Bondurant Sandra Button Corky Coker Tom duPont Vic Edelbrock\*
Ken Gross
Dan Gurney\*
Lee Iacocca
Craig Jackson
Lyn St. James
\*Departed Legends

Parnelli Jones Jay Leno Ken Lingenfelter Keith Martin Barry Meguiar Bruce McCaw Dana Mecum Bruce Meyer Peter Mullin Roger Penske Stewart Reed Steve Saleen Carroll Shelby

Attire: Business Casual

Tickets: \$250 each



Legends (left to right) Bob Bondurant, Lyn St. James, Bill McCallum, Founder, Tom duPont, Steve Saleen, Barry Meguiar, Keith Martin, Ken Lingenfelter and Dana Mecum (photo Auto News)



Steve Saleen (left), John Clinnard, Ford (ctr) and Keith Martin at Legends Gala (photo Auto News)



Legends of Auto Gala Event attendees at dinner during presentations (photo Auto News)



George Barris, a Legend who has departed, with Gary Williams at Pebble Beach Concours (photo Auto News)

# Legends of Auto Gala Dinner Brings guests from Across the U.S.

by Bill McCallum

Our "Legends of Auto Gala Dinner" in Monterey during Classic Car Week was an outstanding success.

I want to publicly thank our Sponsor (Mecum), Legends (see above photo), our guests, our partners, (see page 24), our team from Los Angeles (Gary, Joyce, Lisa,) and our team from Seattle (Barb, Chris, Mike, Zach). Thanks to all and see you next year on August 15th. Same time same place. (See page 10)

This year we celebrated the 10 year anniversary of the founding of "Legends of Auto" and on August 15, 2019 we will celebrate the actual 10th annual Legends of Auto Event in Monterey during Classic Car Week. If your an auto enthusiast Classic Car Week and our Legends Event should be on your "bucket list". Make your reservations today. (see Gary Williams story on page 4 and 9)

Legends honored this year included; Tom duPont, founder duPont Registry Magazine, Ken Lingenfelter CEO Lingenfelter Company, Keith Martin, founder Sports Car Market Magazine, Barry Meguiar, President Meguiar Car Care Products Company, Steve Saleen, CEO Saleen Motor Company. Bob Bondurant, Bondurant Performance Driving School, Dana Mecum, Founder Mecum Auctions, Lyn St. James, and others.

#### HONORED LEGENDS

George Barris \*

Bert Boeckmann - Galpin Ford Sandra Button - Concours Chair Corky Coker - Tire Co. Exec.

Vic Édelbrock \*
Ken Gross - Concours Judge
Dan Gurney \*

Lee Iacocca - Retired Auto Exec. Craig Jackson - Auction CEO Parnelli Jones - Racing Jay Leno - TV entertainer

Bruce McCaw - Car Collector Bruce Meyer - Petersen Museum Peter Mullin - Petersen Museum Roger Penske - Auto Executive Stewart Reed - Design Exec. Carol Shelby \*

\* Departed Legends

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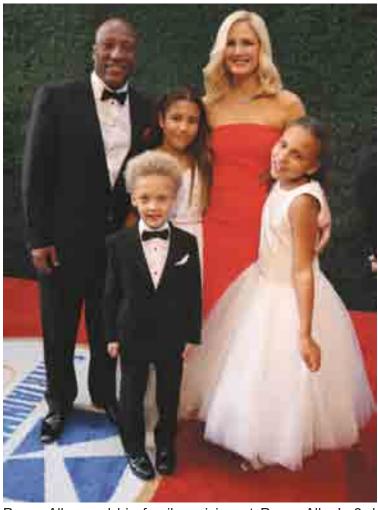
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# GARS, STARS AND FILMS





Byron Allen and his family arriving at Byron Allen's 3rd Annual Oscar Gala Benefitting Children's Hospital of Los Angeles at the Beverly Wilshire on February 24, 2019.

# Joyce Covers 91<sup>st</sup> Annual Oscars and Byron Allen's Oscar Gala Benefit

continued from page 2

Jaime Foxx was the host and emcee for the evening and had everyone in party mode singing along with the DJ and performing his "Blame It". He gave shout outs to some of his favorite Oscar® winners. He was dancing on stage with the female guests

during which he declared his being single. Foxx was drinking and dousing with LIFEWTR, Pepsi's new premium water brand, taking center stage.

John Legend private performance was mesmerizing. Chrissy Tegan, Byron Allen's wife, legendary Quincy Jones and legendary

Stevie Wonder and the audience were swaying to the EGOT (Emmy, Grammy, Oscar, Tony) winner's near hour performance of hits including "Love Me Now", "All of Me" and finishing with his Oscar® winning song "Glory".

The ballroom was filled with a room of extended family and friends who wanted to honor and support Byron Allen and Children's Hospital. When Byron Allen shared his vision, his wife smiled and teared in admiration. Chrissy Tegan even donated a cooking lesson at her home after being brought on stage by Byron Allen, who also enlisted other friends.

Other celebrity friends which came out to support were: Anthony Anderson (Blackish), Philanthropist's Candy Spelling, Daymond John (Shark Tank), Comedian Jon Lovitz, Comedienne Kathy Griffin, Nikki Bella (WWE), Richard Brooks (Being Mary Jane) and BJ Korros (Shout Out for a Cause).

Academy Awards® 91 is history, but it's heart continues with a ripple.



EGOT winner John Legend performs at Byron Allen's 3rd Annual Oscar Gala Benefitting Children's Hospital of Los Angeles at the Beverly Wilshire on February 24, 2019.

# Curing Kids Cancer – The Board Challenge

Our Board is ready to make a major impact this year.

This month our Board met up for our annual planning meeting. It was a great time at Board Member Michelle "Buttercup" Davis' home. Our board members jumped in, ready to work to make sure 2019 is a success. One of the most of exciting things to come out of the meeting is our Board Challenge. They will raise money for innovative research like Dr. Todd Cooper's at Seattle

Children's. His team is developing comprehensive genomic analysis, which is essential for all children with high risk leukemia. This therapy costs \$3,500 per child.

"Wow! Thank you so much Curing Kids Cancer Board for saying YES to helping children with leukemia get life-saving treatments and rallying the community to join you in this effort," statement from Seattle Children's. The goal of the Board Challenge is to raise \$50,000, which would provide 14 children with the opportunity to receive lifesaving treatments for their leukemia by having this analysis performed on their DNA. We hope you will join our Board Members in their effort this year to make the difference for children battling cancer today!





From left Stephanie Ellenberg, Grainne Owen (president and founder), Michelle "Buttercup" Davis, Perley McBride, Tim Huban, Caleb Tucker, Brian McCue, Clayton Owen (co-founder) and Art Volpe.

#### 2019 Toyota Avalon Hybrid Limited

by Harold Allen

The 2019 Avalon Hybrid Limited is a hidden gem in the Toyota lineup. No doubt most folk looking for a luxury sedan would not shop at a Toyota dealership. What a mistake on their part.

The new Avalon Hybrid Limited is an outstanding sedan and a great value. With an MPG of 43 MPG and not having to find a plug to keep going the 2019 Avalon Limited Hybrid range is over 400 miles per tank. Styling is all Toyota and 70% of buyers who purchase vehicles use this as a guide.

The Limited edition sedan has a list price of \$42,800.00 and with only two options on the invoice, those two options add only \$1,150.00. Unbelievable, when most vehicles especially in the luxury market add thousands to the invoice for options you will find as standard equipment on this Avalon. This sedan had everything and the interior was extremely luxurious. The exterior color was called opulent amber and included a camel leather interior. The instrument panel and the 7" Multi-informational display was easy to read even in bright daylight. The 2.5L 176hp 4-cylinder DOHC

16-V D-4s and NI-MH Battery with 215 net hp combined with a VVT-1 Electronic continuous variable transmission (ECVT) is very responsive and fun to drive. There is full array of safety equipment including over 20 different items to keep you and your passengers safe. Interior features include a heads-up display for speed and directional information. Power options on the Limited include wireless phone charging located on a shelf on the console, tilt and telescoping power steering wheel with memory, premium leather heated and vented front seats including heated rear seats, 8-way power driver seat and passenger seat is 4-way with lumbar support. An additional feature is the Smart Key with push button start.

The sound system was a JBL experience and it delivers a rich, uncompromised listening experience from any music source. This system features over 14 speakers throughout the vehicle. The only thing I felt was missing was a cd player.

To sum it up this a luxury sedan with great value that won't break the bank. Don't make the mistake of not visiting your Toyota dealer for a test drive of the new 2019 Avalon Limited Hybrid



2019 Toyota Avalon (photo Harold Allen)

# Toyota RAV4 "Test Drive Review"

continued from page 3

of some hybrid skeptics, I do not hold up traffic due to lack of power. The 2.5L 4-cylinder engine delivers 194 net horsepower with CVT offers outstanding acceleration. My Limited model also features electronic on-demand all-wheel drive with intelligence (AWD-i) which includes an electric motor that delivers instant torque to the rear wheels when you need more traction. The hybrid gauge cluster is easy to help you track when the system is charging and providing power to the drive wheels. To help increase the efficiency of your drive, you can also view the hybrid energy monitor on the 7" touch screen display to determine the operation of the gas engine, electric motor generator and hybrid battery. This offers real-time information showing how the power is being

routed to the drive wheels or how the battery is being charged.

My decision to purchase a hybrid was based mostly on the advantage of increased fuel economy. The environmental issue is nice, but I want to save a few bucks! I have been calculating my mileage and to my surprise and delight, I am exceeding the EPA's estimated miles per gallon of 34 mpg in the city and 30 mpg on the highway.

As winter approached, I equipped my RAV4 with a new set of wheels and snow tires. I selected black alloy rims which hardly show the winter road grime as opposed to the standard chrome wheels that will change up the vehicle's look when warmer weather returns. Preparation for winter driving was enough to insure that snow or ice would not come to our area this winter! However, trips over the mountain

passes made me appreciate the RAV4's comfortable and effortless drive on the treacherous trip.

The only other additions to my RAV4 in the near future will be window tinting for the front windows and windshield and a roof rack to attach to the provided roof rails for our kayaks. After living on the "dark side" of the state, I never complain about the sunlight—but the front windows and windshield of the RAV4 offer no protection from glare on a beautiful sunny day.

The transition from a luxury sedan to a recreational activity vehicle was a stretch for this old person and I admit it was not easy — but after driving and riding in the RAV4 for four months, I can totally understand why sedan sales are declining and the SUV market is soaring.



Toyota RAV4 (photo Sally Hanson)

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**AUTO NEWS** 

#### Bob Bondurant School of High Performance Driving to be Purchased by Private Investment Group

The Bob Bondurant School of High Performance Driving,

Inc. is being purchased by Stig Investments, Inc., a small group of business leaders with significant experience bringing organizations to maximum profitability and growth. Stig is a select assembly continued on page 15



Bruce Belser (center)



Lisa Delany, Team Auto News, Jeep Grand Cherokee in Newport Beach, CA (photo Auto News)

# ATTENTION: AUTO ENTHUSIASTS

JOIN FORMER and CURRENT LEGENDS for the 10 YEAR ANNIVERSARY of LEGENDS OF AUTO



2018 Legends and Honored Guests (Left to Right) Bob Bondurant, Lyn St. James, Bill McCallum, Tom duPont, Steve Saleen, Barry Meguiar, Keith Martin, Ken Lingenfelter and Dana Mecum

#### **Honored Members of Legends of Auto**

George Barris\*
Bert Boeckmann
Bob Bondurant
Sandra Button
Corky Coker
Tom duPont

Vic Edelbrock\*
Ken Gross
Dan Gurney\*
Lee lacocca
Craig Jackson
Lyn St. James

Jay Leno
Jay Leno
Ken Lingenfelter
Keith Martin
Bon Barry Meguiar
Bruce McCaw
\*Departed Legends

Dana Mecum Bruce Meyer Peter Mullin Roger Penske Stewart Reed Steve Saleen Carroll Shelby\*

# Legends of Auto Gala Dinner

2019 Legends to be announced Spring 2019

**Date: August 15, 2019** 

SEE - www.LegendsofAuto.com Time: 7:00 pm to 10:00 pm

Place: Embassy Suites Hotel on Monterey Bay

Reception: 7:00 pm • Dinner: 8:00 pm • Presentations 9:00 pm

ORDER TICKETS ONLINE: https://my360tix.com/events/legends-gala

\$250 each / Table of 10 \$2,000

SPACE IS LIMITED - Questions - bill@autonewsonline.com

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#### Rolls-Royce Motor Cars Achieves Historic Business Record

- Annual sales of 4,107 are the highest in the marque's 115-year history
- Year-on-year sales growth in all regions; the Americas remains largest market
- Rolls-Royce Motor Cars continues to generate a meaningful financial contribution to its shareholder, the BMW Group
- Buoyant demand for all model families, with Phantom a major growth driver
- Record levels of Bespoke commissions establishes Rolls-Royce as a true Luxury House
- Cullinan garners stellar headlines worldwide following a highly successful launch. First few Cullinans delivered to customers in time for Christmas
- Cullinan advance orders running well into the second half of 2019
- 200 new jobs take total Rolls-Royce workforce past 2,000 for the first time
- Highest-ever intake on Apprenticeship Programme

Rolls-Royce Motor Cars has achieved the highest annual sales in the marque's 115-year history, with 4,107 cars delivered to customers in over 50 countries around the world in 2018, and continues to generate a positive contribution to its shareholder, the BMW Group. In a year of multiple records, the world's foremost Luxury House also enjoyed unprecedented demand for its Bespoke creations, and launched the new Cullinan – the Rolls-Royce of SUVs – to great international acclaim.

Reflecting on the company's performance for the year, Torsten Müller-Ötvös, CEO, Rolls-Royce Motor Cars, said: "2018 was a most successful, record-breaking year for Rolls-Royce. We have seen growth in all our regions around the world. At Rolls-Royce we are deeply focused on each and every one of our customers and are delivering on their demanding expectations. The Home of Rolls-Royce at Goodwood is acknowledged and celebrated as a global center of luxury manufacturing excellence, where our skilled, dedicated team create the world's finest, most sought-after luxury products. We set a formidable mark in 2018: I am confident it will prove the spur to even greater success in 2019."

#### **Bob Bondurant School of** High Performance Driving to be Purchased by **Private Investment Group** continued from page 14

of entrepreneurs who are also graduates of the Bondurant school, racing enthusiasts and automobile collectors.

One member of the investor group, Bruce Belser, will serve as CEO of Bondurant, effective upon the close of the transaction, which is expected in the coming weeks. Belser is a successful entrepreneur, having founded several businesses. and has served as a corporate pilot, Delta Airlines commercial pilot, fighter pilot and U.S. commander in the U.S. Air Force. Belser has attended Bondurant school twice as a student.

The new owners plan to ensure current and incoming students at the school have an excellent experience without interruption; the company is currently operating and school is in session. They will immediately stabilize the financial foundation of the organization and plan to infuse significant capital into the business to enhance the guest experience for individuals and groups, and provide excellent return on investment for sponsorship partners and a best-in-class work environment for employees.

"We plan to establish the next generation of race car learning and entertainment as popularity in car racing and interest in consumer destination experiences continues to grow," said Belser.

continued on page 9

#### Millennials Car **Buying Data**

by Jordan Williams

continued from page 3

the Hyundai Elantra and the most expensive in the group the Ford F-Series pick-up. The most popular Honda Accord retails at approximately \$23,570.

There seems to be a mix of made-in-America brand (Chevy and Ford, or is it Ford and Chevy?!) loyal customers and Toyota and Honda import fans. So which are you? Chevy, Ford, Toyota, or Honda brand loyal?

I would love to know your thoughts! Also, do you own a car other than these ten listed? Please reach out to me and tell me which car you own/drive and why you like it so much.

Thank you-See you next issue, Readers! – Onward to everything spring and summer 2019 in millennial car buying - fun times ahead.

#### **Crevier Classic** Car Museum

continued from page 6

any special occasion, wedding, non-profit or corporate event. Over 100 classic, exotic, and rare vehicles are on display, providing an elegant backdrop and unparalleled setting for that special event.

A perfect location to visit when in the Southern California area. Conveniently located at 365 B Clinton Street, Costa Mesa, CA 92626. Hours are Monday thru Saturday 8-6 and Sunday 9-5pm. Phone number is 714-426-0238.

#### **SHOWCASE REVIEWS**

#### CHEVROLET TRAVERSE AWD



The Traverse was redesigned last year and added a new infotainment system this year including Apple CarPlay and Android Auto.

**BASE PRICE:** \$30,925 TYPE: SUV **ENGINE:** 3.6L V6 TRANS: 9-speed AT HORSEPOWER: 310 hp MPG: 17 city / 25 hiway

#### **MAZDA CX-5**



Mazda continues to excell with their cutting edge exterior designs and the new CX-5 is no exception. Priced right and loaded with standard equip. with 15 security & safety features.

**BASE PRICE:** \$36,890 **TYPE:** Sedan **ENGINE: SKYACTIV-G 2.5T** TRANS: SKYACTIV-DRIVE 6-sp HORSEPOWER: 227 hp MPG: 22 city / 27 hiway

#### MITSUBISHI OUTLANDER SPORT



The Outlander Sport featuring value and economy is also a fun to drive SUV with lots of room for your next road trip. The Outlander is a "best-seller." (See Ad on Page 3)

**BASE PRICE:** \$26,545 TYPE: SUV ENGINE: 2.4L MIVEC DOHC 4 cyl. **TRANS: ECVT HORSEPOWER:** 166 hp MPG: 23 city / 28 hiway

#### SUBARU ASCENT



The All-New Subaru Ascent is a 3 row-crossover with seating up to eight. The 5,000-lb towing capacity & Trailer Assist makes the Ascent ideal for a "road-trip."

**BASE PRICE:** \$34,195 TYPE: SUV **ENGINE:** 2.4L Turbo (Boxer) TRANS: Lineartronic CVT HORSEPOWER: 260 hp MPG: 21 city / 27 hiway

#### SUBARU FORESTER



The Forester combines everything that has established Subaru as a top selling brand in the NW and across the U.S. Value, economy, design and loaded with safety features.

**BASE PRICE:** \$28,795 **TYPE:** SUV **ENGINE:** DOHC 4-cyl 2.5-liter (Boxer) TRANS:Lineartronic CVT HORSEPOWER: 182 hp

**MPG:** 26 city / 33 hiway

\*\*\* all information on vehicles as tested

#### **VOLKSWAGEN GOLF TSI SE**



This fun to drive car has been a mainstay in VW's portfolio. A top rating for value and economy and very popular with the younger generation.

**BASE PRICE:** \$23,655 **TYPE:** Sub Compact **ENGINE:** 1.8L TSI cyl. **TRANS:** AT & MANUAL **HORSEPOWER:** 248 hp **MPG:** 25 city / 34 hiway

autonewsonline.com/showcase reviews

# Ford Explorer is The All-Time Best Selling SUV in America

When you're the leader of the pack, the view only continues to get better. Such is the case with the new 2020 Ford Explorer which has been the perennial leader for almost three decades. With some 8 million sales since its introduction, the Ford Explorer has been the all-time best-selling SUV in America. This sixth-generation model is the most advanced version to date. The newest example has its sights set on continuing to dominate and hold the title as the leading SUV in the industry.

For 2020 the Explorer returns to rear wheel drive. This enables the Explorer to capture the most capable towing capability in this highly competitive SUV class. Vehicles equipped with a 3.0-liter V6 EcoBoost and the towing package can haul up to 5,600 pounds, while those outfitted with a 2.3-liter EcoBoost with the towing package can tow up to 5,300 pounds.

Equipped with the standard 10-speed automatic transmission and available Terrain Management System with seven drive modes, the Explorer can take occupants anywhere they want to go, in comfort and style. The drive mode system, controlled by a rotary dial on the center console, lets drivers shift easily between Normal, Slippery, Trail, Deep Snow/Sand, Sport, Tow/Haul and Eco modes.

Comfort and space is designed with the passenger in mind. Sliding second-row seats make it easy to customize the inside to fit your crew. Reports state that now even a child can easily operate the previously challenging second row operation. With best-in-class first and second row hip room and best second row headroom, the interior has answered requests from customers to better accommodate interior room including unsurpassed third row headroom.

PowerFold third-row seats make it easy to create a flat-floor cargo area that bests the competition. Power lift gate continues the list of surprise and delight features. Dual-Zone Electronic Automatic Temperature Control add to conveniences to complete the 'inside story'.

40/20/40 second-row seats, with split fold flat and reclining outboard seats reminds occupants of all the comforts of home. FordPass Connect 4G LTE Wi-Fi hotspot, SiriusXM satellite radio, SYNC 3, Apple CarPlay and Android Auto compatibility assure the latest and best technology conveniences.

The latest in safety was not overlooked with Ford Co-Pilot360 driver-assist system. It includes automatic emergency braking with rear view camera, blind spot information with cross traffic alert and lane keeping system technology. Ford's new Active Park Assist 2.0 enables the driver to hold a button on the dashboard while the Explorer takes control of the steering wheel, gas pedal, brake pedal and gear shifter to fit the vehicle neatly into a parallel or perpendicular parking space.

Ford Co-Pilot360 is standard across every Explorer model. Post-collision braking is also

standard on all models offering advanced features such as Reverse Brake Assist and Intelligent Adaptive Cruise Control with Speed Sign Recognition.

The all-new Explorer offers two new models to round out the popular Explorer line. The Explorer ST and the Explorer Hybrid. All-new for Explorer is the ST, the newest SUV from Ford Performance. This is the most fun to drive and the most powerful Explorer ever with a specially tuned 3.0-liter EcoBoost engine projected to

make 400 horsepower and 415 lb.-ft. of torque. Targeted top track speed is 143 mph. Strictly a performance machine and a real standout in the SUV world.

All-new for the Explorer line is the Hybrid. This SUV is designed to offer performance and capability in a fuel-efficient package with a 3.3-liter hybrid powertrain producing 318 combined system horsepower and is projected to return an EPA-estimated range of more than 500 miles between gas station fill-ups in the rear-wheel

-drive model.

The new Explorer family goes on sale this summer. As America's favorite SUV Explorer sets the pace for the rest of the Ford's utility lineup, which will grow this year with an all-new Escape and add to the recently introduced Expedition.

Look out for the Explorer lineup that includes the base model, XLT, Limited and Platinum models. Ford continues the lead in the hottest segment of the auto industry, SUVs and crossovers.



All-New 2019 Ford Explorer (photo Ford Motor Co.)



# WOMEN in the AUTO WORLD

#### **Empowering Women At** Marysville Toyota

by Sally Hanson

Jim Čolon, co-owner if Marysville Toyota, recognizes the obstacles women face when they enter an automobile dealership as an employee or consumer and he states, "We are working to change that paradigm."

At Marysville Toyota, 46 percent of the staff is female, while the National Automobile Dealers Association report women make up only 19 percent of U.S. dealership employees — most of whom are support staff. Marysville Toyota employs 26 women and several are Experience Consultants who offer the dealership's unique selling process that moves away from haggling and negotiation as part of their sales tactic. With women making or influencing the major-

ity of automobile purchases in the United States, the transparent way of buying and selling is very appealing to most women.

Marysville Toyota observed International Women's Day and Women's History Month in March. Those events pay tribute to the incredible women who have gone before us bring women's rights whether it's in terms of suffrage, professional acclaim, or by changing attitudes. The 2019 theme for Women's History Month was Visionary Women: Champions of Peace and Nonviolence.

At Marysville Toyota, the management is working to change barriers women face when entering a dealership as an employee or consumer in a generally male dominated industry.

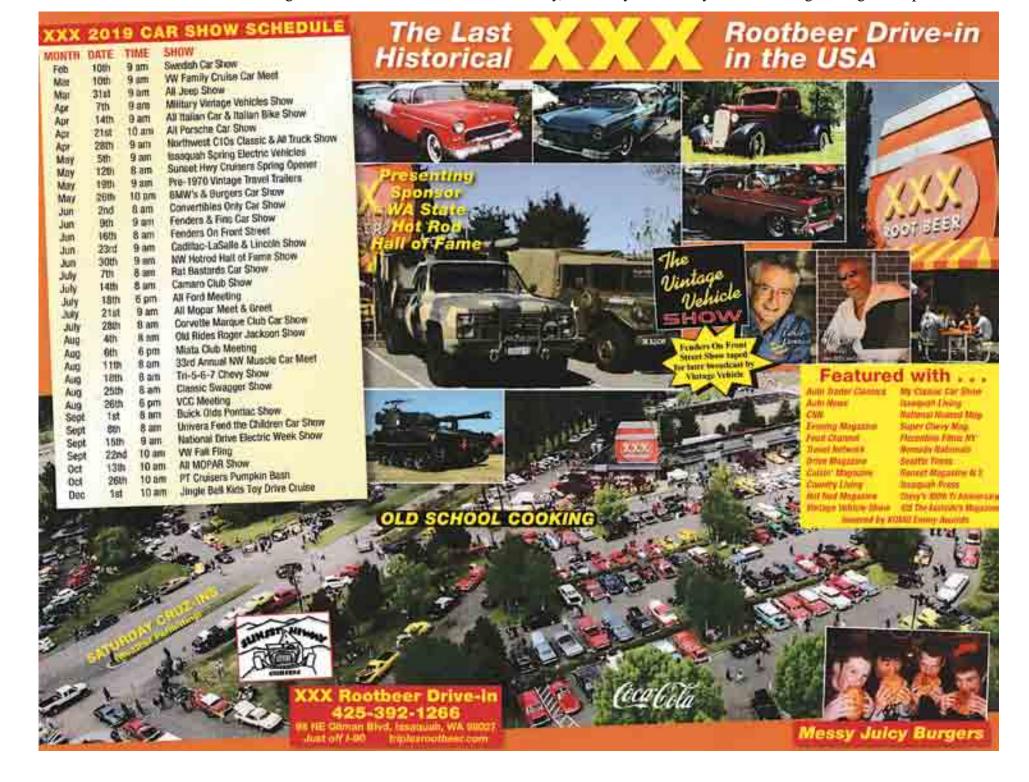


"We are proud to employ 26 women at Marysville Toyota...That is an astounding 46% female staff. Not only is our selling process unique, but so is our hiring practices in a male dominated industry, that's something to brag about." Stephanie Foster Office Manager

## Previously Featured: "WOMEN IN THE AUTO WOR

Chanterria McGilbra - Prancing Ponies Foundation Lyn St. James – Indy Race Driver Felicia Fields – Ford HR VP Mary Barra - GM CEO Michelle Christensen - Acura Design Lisa Copeland – FCA Dealer Monika Kalenski - MEK Magnet

Elena Cortesi - Ford Comm. Mgr. Muffy Bennett - Car Collector Jennifer Biggs – Repair Shop Owner Joyce Chow - Social Media Mogul Sarah Deccio - Distribution Mgr. Valerie Thompson – Motorcycle Racer Ashley, Courtney & Brittany Force - Drag Racing Champions



#### **McCormick Palm Springs Collector Car Auction Sets Record**

Keith McCormick's Palm Springs Collector Car Auction on Feb. 22-24 grossed \$6,314,831, a gain of more than \$600,000 over the previous auction last November. A total of 345 vehicles sold with 520 passing through the large auction tent during the threeday weekend auction.

The highest sales included a fully loaded 2018 Airstream Interstate 3500 RV camper van with 2,170 miles, which sold for \$128,000.

A 1987 Porsche 930 with 3.3 liter Turbo engine with 23,000 miles sold for \$89,250.

A 1963 Chevrolet Corvette split

manual transmission and a 327 engine sold for 81,900.

A 1991 Chevrolet Suburban (photo attached), formerly owned by the estate of comedian Red Skelton with 14,000 miles, sold for a record breaking \$28,350.

Held twice each year, the next weekend auction is set for November 2019 at the Palm Springs Convention Center.

For more information, go to www.classic-carauction.com or  $contact\,Keith\,or\,Jason\,McCormick$ at (760) 320-3290. The yearround showroom is located at 244 N. Indian Canyon Drive, Palm



A 1991 Chevrolet Suburban sold for \$28,350 at McCormick



#### Yokohama Tire Returns as Sponsor and Exclusive Tire **Provider for Porsche Pikes Peak Division**

Travis Pastrana is also back to defend his title in the Porsche Pikes Peak Trophy by Yokohama. The ADVAN A052<sup>TM</sup> is once again the spec tire.

Yokohama Tire, Porsche and Travis Pastrana are taking on the mountain again in the worldrenowned Broadmoor Pikes Peak International Hill Climb.

For the second straight year, Yokohama is partnering with Porsche Motorsport North America and the Pikes Peak International Hill Climb Organization as the sponsor and exclusive tire supplier for The Porsche Pikes Peak Trophy by Yokohama.

Action sports star and Nitro Circus founder Pastrana won the inaugural class last year and is set to defend his title in the "Race to the Clouds," June 30 in Colorado Springs, Colorado. Pastrana will race against five others in the Porsche Pikes Peak Trophy division, including fellow Team Yokohama member and Nitro Circus performer Blake "Bilko" Williams. All will compete on Yokohama's ADVAN A052<sup>TM</sup> tires.

"We're honored to support Porsche again in this exciting division at Pikes Peak," said Fardad Niknam, Yokohama's senior director of consumer product planning and product marketing. "Yokohama's return last year to the mountain was a resounding success punctuated by Travis' incredible victory. We can't wait to see what he and the other competitors can do again driving the Cayman GT4 Clubsport machines on ADVAN A052 street tires."

Added Pastrana: "I had more fun at last year's Pikes Peak Hill Climb than I have had at any event in a very long time. It's a week of driving an historic and epic road in a fun class with some amazing drivers. This year is going to be even more fun because my friend and competitor Bilko Williams will be racing against me in the same division. This year is going to be one hell of a close race and I can't wait!"

"We are very pleased to announce the continuation of the Porsche Pikes Peak Trophy by Yokohama,' said Dr. Daniel Armbruster, president and CEO, Porsche Motorsport North America. "The partnership with the Pikes Peak International Hill Climb Organization and Yokohama exceeded every expectation in 2018. It is only natural that all three partners are excited about this division returning in 2019 and, I hope, for years to come. This fits perfectly within the objectives of Porsche Motorsport North America in providing our customers an excellent platform with the Cayman GT4 Clubsport, one which can participate in one of the world's premier motorsport events."

Running in the Porsche Pikes Peak Trophy division, the recently debuted 718 Cayman GT4 Clubsport and the previous generation Cayman GT4 race car are both eligible to compete in the division.

continued on page 21

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# OEM & AFTERMARKET PARTS 🜌





#### **Arnott® Introduces NewRearAirSprings** for Range Rovers® & Range Rover Sport

- Arnott's new air springs feature a high-impact resin top mount and bottom piston
- The Arnott air springs are assembled with an OE-quality air sleeve
- Arnott replacement air springs are designed, assembled and tested in the U.S.

Arnott, the industry leader in aftermarket air suspension products, has introduced new aftermarket replacement air springs for the 2013-2018 Range Rover and 2014-2018 Range Rover Sport.

Arnott's new rear air springs A-3025 for the 2013-2018 Range Rover L405 chassis and A-3027 for the 2014-2018 Range Rover Sport L494 chassis feature an OE quality air sleeve, heavy-duty crimping rings and high-impact plastic resin top and bottom pistons. The Arnott replacement air springs are designed, assembled and tested in the U.S.

Arnott's new universal Range Rover air springs fit either the left or right side of the vehicle and are backed by Arnott's industry leading warrantv.

For more information on the company's extensive line of affordable, high-quality air suspension products for more than 150 automotive and motorcycle applications, visit www.arnottindustries.com.

# **Mercedes-BenzMetris Test Drive Review** A Handyman's Dream

#### continued from page 3

It really is an all-in-one package if you need a mid-size commercial vehicle. Imagine the impact 22 mpg could have on your bottomline instead of the 10-14 mpg older full-size vans and trucks get!

Driving Dynamics and Review:

The Metris is powered by a 2.0 liter inline 4 turbo engine. This little power plant pumps out 208 hp and 258 ft-lbs of torque to the rear wheels. Mated with a 7 speed automatic, the Metris got up to speed plenty fast enough for a work truck. The steering in the Metris was very responsive and I feels like you're driving a C300 instead of a cargo van. I was able to make u-turns, maneuver through traffic, and cut through tight alley ways with ease. Parallel parking was also simple with the standard equipped back-up camera.

One thing I did desire was larger side mirrors. A small factor, but one that was noticeable as I had the model with no side or rear windows. Another concern that many people have brought up is the required use of premium gas. Mercedes has mitigated this issue with the 2018 model, as the Metris is now capable of taking any type of gasoline you use. Since the fuel tank is only 18.5 gallons, I was able to fill up the Metris with just \$50.

Being a work van, the interior of the Metris is nothing extraordinary. The dashboard is made of standard plastic material, and the seats, while comfortable, are simply seats. If you live in a cold climate, heated-seats are an option that is available and the steering wheel is made of high quality material that is nice to grip. The standard stereo has good acoustics, and does have bluetooth capability which is a nice touch for calls between job sites. At the end of the day though, the main focus of the Metris design is functionality, and that is something it does well.

With regards to price, the Metris starts at just \$26,570. A price-tag that I was shocked to discover was that low. From my perspective, if you're looking at purchasing a new commercial vehicle, it doesn't make sense to not consider the Metris! Make sure to stop by Mercedes-Benz of Lynnwood to check-out the 2018 model!

#### 2019 Chev. Silverado Test Drive Review

continued from page 6

includes hitch guidance lines on the centre display and a choice of views. After the driver has lined up the hitch and shifted to park the parking brake sets automatically – avoiding that slight roll that wrecks the alignment. An optional feature is a trailer tire temp and pressure monitor. An industry first, this system allows the driver

to keep an eye on the trailer tires. A new trailer light check system runs the lights in sequence as you watch. This feature can be activated from inside the truck or via a MYChevrolet Trailering App on vour Smartphone.

The new 2019 Chevrolet Silverado will be coming to dealers this fall.

**SEE AD ON PAGE 3** 



2019 Chevy Silverado (photo Howard Elmer)

#### Toyota Tundra TRD Limited Review

While the base MSRP of the Toyota Tundra is \$ 31,500 the MSRP of our Tundra 4 X 4 Limited Crew Cab as driven was \$ 44,195 with the TRD package optional equipment extra. The Toyota Tundra offers an industry leading value for the segment.

I was impressed with the drivers visibility, comfortable seating, and spacious crew cab.

Safety features include; Rear back-up Camera, Manual Headlamp Level Control, Trailer Brake &Trailer Sway Control, Star Safety System incl. ABS and VSC., 3-point Seat belts for all positions, 8 total Airbags and tire Pressure Monitoring.

If you are considering a new truck I suggest a Toyota Tundra Test Drive.

# New Research shows how little Road Safety Gear most Drivers Carry

• 62% of drivers feel they'd be prepared in the event of a breakdown - yet on average people have just four of the eight minimum recommended items on hand

• Almost half (45%) of drivers have broken down at least once in the last five years

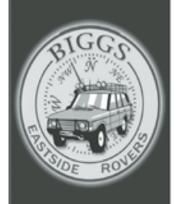
More than six in ten Americans (62%) believe that they'd be prepared if their car were to break down on the road, but new research from Siegfried & Jensen suggests that on average, drivers carry just four of the eight emergency items recommended by DMV.org "as a minimum".\*

This is in spite of the fact that almost half of all drivers in the U.S. (45%) have broken down at least once in the last five years – a figure that rises to 51% among millennial drivers aged 16-34.

Although three quarters of driv-

ers (73%) keep a spare tire and/or tire inflator sealer in the car, just half (51%) have a flashlight, 45% have a first aid kit and just 12% have flares — important not only to mark your car's location in the case of an accident, but also to start fires in an emergency.





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Below is a breakdown of the proportion of drivers who keep each of the eight minimum recommended items in their car

menaca nems m men (	Jui	•
Item	%	of all
Spare tire and/or		
tire inflator sealer		73%
Tire changing tools		68%
Jump leads/cables		58%
Torch/flashlight		51%
First aid kit		45%
Water bottle		42%
Tool kit		39%
Flares		12%

The most common items in drivers' cars are as follows:

100111	/	0 01 0
Registration and		
insurance certificate .		84%
Car manual		82%
Pen/pencil		79%
Spare tire and/or		
tire inflator sealer		73%
Tire changing tools		68%
Tissues		67%
USB charger		67%
Windshield ice scraper		61%

Siegfried & Jensen found that less than a quarter of Americans keep paper maps in the car and only 11% have a sat nav, suggesting drivers are relying on cell phones for directions. But as signal can drop in remote areas and phone batteries can die after several hours, this system can prove to be both unreliable and unsafe.

Just 6% of drivers keep an empty gas can in their car, while 9% have a small shovel. Other uncommon

but useful items most drivers are choosing not to carry are a fire extinguisher (5%), tow rope (6%) and high-vis bib (1%).

"This research goes to show how gravely under prepared drivers are for accidents on the road," says Ned Siegfried, President of Siegfried & Jensen. "Some 62% of respondents believed they would be prepared in the event of a breakdown, but this misplaced confidence suggests there isn't enough being done to educate drivers about how to get their vehicles ready.

"It's important to anticipate potential accidents, particularly amidst the holiday season. Temperatures and weather conditions will be dropping across much of the country, a significant number of drivers will be embarking on long journeys, and waits for breakdown services will likely be longer than usual.

"Although getting lost without access to a map or being stuck on the side of the road for a couple of hours can be a minor annoyance, it's crucial to prepare for more serious accidents for the safety of all road users."







# California Report Says Robot Cars Not Ready for Public Highways

continued from page 5

Reports from Uber and Mercedes-Benz showed much higher rates of intervention. Uber reported a whopping 70,165 interventions for only 26,899 autonomous miles tested, or 2.6 human interventions per mile driven. Mercedes reported 1194 interventions for only 1749 miles tested or one intervention for every 1.46 miles driven.

Details about the interventions include precaution, location, software and perception problems arising from a variety of scenarios.

In addition to human intervention, State reports showed an increase in the amount of crashes involving the robot cars, which were reported to the DMV and posted on its website. Companies reported 75 collisions in 2018, compared to 29 reports in 2017. Cruise reported 22 crashes in 2017 and 36 in 2018.

While 62 companies are licensed to test autonomous vehicles in California, only those compa-

nies that tested on public roads reported disengagement numbers for 2018. Tesla claimed it tests on public roads around the world, but did not report any tests in California.

Consumer Watchdog praised the Department of Motor Vehicles for requiring and posting the disengagement reports and the crash reports. Other states where testing is being done, including Arizona, Washington, Michigan and Pennsylvania, have no such disclosure requirement.

"Besides the occasional tragedy, the public is in the dark about what's happening in other states. It's only because of California's rules that the public can find out what's happening when companies use public roads as their private laboratories," said Scow. "The next step is to require that companies testing robot cars that are involved in a crash should be required to make public video and technical data about the incident."

# HAAHAutomotive Holdings & Zotye USA Name Jan Thompson as Senior Vice President of Marketing

HAAH Automotive Holdings Chairman and CEO Duke Hale announced today that respected industry veteran Jan Thompson has been named Senior Vice President of Marketing for HAAH Automotive Holdings and Zotye USA. Susan Bland Norton has been named as Vice President of Marketing.

"HAAH and Zotye USA's approach is one of disruption of the entire new vehicle marketing and sales process in the U.S. Jan's career in marketing has been dedicated to finding new ways to communicate efficiently and effectively, throwing out many traditional approaches and taking every advantage of all that the digital world has to offer," said Hale. "In addition, we're fortunate to have Susan Bland Norton joining Jan's team. Susan's deep experience in marketing combined with experience in finance and the retail auto business will be very important in supporting our dealers' sales efforts," said Hale.

Norton begins her duties immediately at the company's Lake Forest headquarters. Thompson joins the company March 1, 2019.

"I've become convinced that those of us in the auto industry need to provide a new, better, no haggle, no hassle, highly digital way of doing business for new vehicle buyers," said Thompson. "I believe the vision that Duke Hale has is not just possible, but necessary for future success. I look forward to being part of the team that will bring that promise to reality."

Thompson has been named one of the Top 100 Women in Automotive by Automotive News twice. She began her automotive marketing career at Toyota and went on to lead marketing activities for Nissan and Mazda. She has also served as Executive Vice President for the marketing and media company Omnicom, one of the largest marketing holding companies in the world, and held leadership roles at the Designory,

Advanstar Communications and Ipsos Insights. She will continue serving as a member of the board of directors of Auto Web.

Norton's more than 25 years of automotive experience include work in the retail auto business, in sales and marketing for major automakers, in automotive finance and with strategic marketing, training performance improvement agencies. She began at the family auto dealership Bland Cadillac and later worked in sales and marketing at Mazda Motor America. Her finance experience includes leading dealer and manufacturer marketing for J. P. Morgan Chase & Company |Chase Auto Finance where, among other tasks, she launched private label financing subsidiaries for three automakers. Norton also has a degree in automotive marketing from Northwood University.

"Loving the auto industry as I do, I can't imagine a bigger thrill than to launch a new automotive brand in the United States. The Zotye USA brand is going to be especially exciting as it is dedicated to making things simple, fast and easy for new vehicle buyers and dealers. We'll be bringing the manufacturer, the distributor, the dealer and the customer together in a brand-new way. I can't wait to get started," said Norton.

## Chinese Automakers Bringing Brands to U.S. Who? When?

continued from page 4

For the last decade, Chinese automakers have been expanding in emerging markets in South East Asia, India and Africa. Even though you don't see Chinese name brands in the U.S. and Western Europe. They have more presence than you think.

In a recent column, long-time China hand Michael Dunne, CEO ZoZo Go, wrote that there are now more than 60 Chinese automotive suppliers in the U.S., making tires, glass, airbags, suspensions systems, batteries, drive trains and steering systems. While mostly concentrated in Michigan, they

are in Ohio, Indiana, Georgia and South Carolina.

According to Dunne, 11 Chinese automakers have set up advanced R&D centers in California and Michigan to prepare future products for global markets, including Geely, Great Wall, Guangzhou Automotive, NIO,

Byron and Berkshire-Hathaway-backed BYD

With every new model year, the quality of Chinese vehicles improves and the design gets sexier, as Chinese auto makers are tapping in to global resources like Italian design house Pininfarina and quality experts like JD power.

According to Dunne, Chinese firms are hiring top global talent to develop stunning electric, autonomous and connected vehicles. One example: Swedish designer Pontus Fontaeus appeared in Detroit to introduce us to Guangzhou Automotive's Entranz concept car.

The US trade war with China is of course in the background of any discussion about the rise of Chinese vehicles in the U.S. As the tariffs have increased on both sides, an unintended consequence is that U.S. plants that export SUVs to China (Mercedes in Alabama, BMW in Spartanburg, Volvo in South Carolina) will be forced to reconsider from where they provide vehicles to China. More than one international automaker has increased local production (jobs, investment, etc) in China as a result, potentially taking away longer term investment in the U.S.

Additionally, last year China said that in five years it would end the JV rule which dictates that in order to build vehicles in China, one must have a JV partner. The new announcement indicates that a pure EV company could go alone (a la Tesla in Shanghai). After decades of JV combined research and development, combined manufacturing and combined distribution it's going to be hard to unwind those operations. Automotive executives have commented that this will test the relationships of international automakers and their Chinese partners.

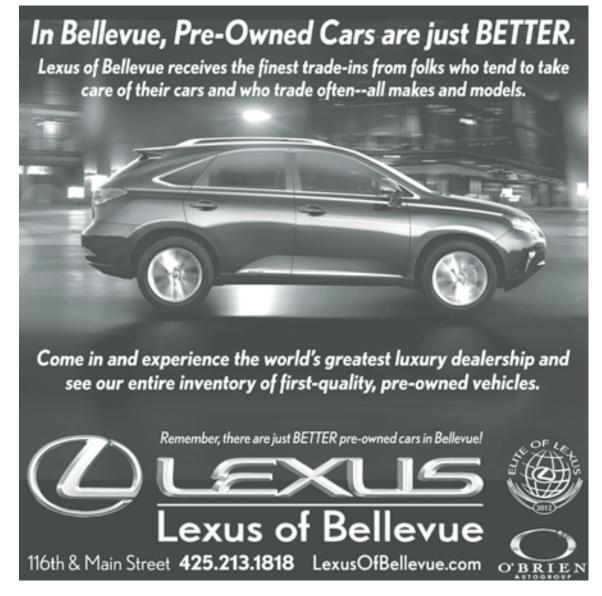
So when will Chinese brand cars be sold in the U.S.?

The answer is, they already are. "Karma automotive, owned by Wanxiang, is selling high-end plug-in hybrids, built in a small factory in California. BYD has a few dozen vehicles operating in cab fleets and many more buses and other commercial vehicles operating in the U.S. as well. And Volvo - well - Volvo is owned by Geely. So the answer is that the Chinese have a foothold here already, but most people don't notice it because it is veiled in non-Chinese brands," said Mike Ramsey, automotive analyst, Gartner, Inc.

"There have been a number of promises about Chinese companies bringing their brands to the U.S., and that could happen at some point, but this market is already over-saturated with brands. Selling here would be more out of vanity than anything else. I think that's why a lot of Chinese companies have looked at following Tesla and trying to offer advanced EVs, which they may be able to convince buyers are equal to or better than domestic or German models.

Dunne went on to say that, "Chinese auto investments into the U.S. are creating enormous opportunities for a range of American companies. The Chinese definitely need local expertise from dealers, banks, tech firms, engineering firms, insurance companies, legal advisers, network planners and car maintenance and service centers."

Ultimately, as in all business, competition will be mean more choices for consumers. It may be several years until one can see a Great Wall dealership in American suburbs, but the Chinese are already here in the form of R&D, suppliers and brands like Volvo and Karma.





## Yokohama Tire Returns as Porsche Pikes Peak **Challenge Sponsor**

continued from page 18 Appropriate performance balanc-

ing will assure an equal field. Yokohama will provide tire technical support throughout the week.

Along with the Porsche Pikes Peak Trophy by Yokohama, Yokohama's extensive list of 2019 North American-based motorsports activities (both on- and off-road), includes the IMSA Porsche GT3 Cup Challenge USA by Yokohama, the Porsche GT3 Cup Challenge Canada by Yokohama, Global Time Attack and Super Lap Battle USA, 24 Hours of Lemons, Spec MX-5 Challenge, TrophyLite, One Lap of America, Yokohama NORRA Mexican 1000 and Yokohama Sonora Rally.

About Yokohama Tire Corporation Celebrating its 50th year in the U.S., Yokohama Tire Corporation is the North American manufacturing and marketing arm of Tokyo, Japan-based The Yokohama Rubber Co., Ltd., a global manufacturing and sales company of premium tires since 1917. Servicing an extensive sales network throughout the U.S.,

Yokohama Tire Corporation is a leader in technology and innovation. The company's complete product line includes tires for high-performance, light truck, passenger car, commercial truck and bus, and off-the-road mining and construction applications. For more information on Yokohama's broad product line, visit www.yokohamatire.com, www. yokohamatruck.com or www. yokohamaotr.com.

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Yokohama is a strong supporter of the tire care and safety guidelines established by the U.S. Tire Manufacturers Association and the National Highway Transportation and Safety Administration. Details can be found at the "Tire Care & Safety" section at www.yokohamatire.com.

# Nexen Tire Announces Free Trial of Roadian MTX Extreme Off-Road Tires

-- Roadian MTX Extreme Off-Road Tire Climbs to the Top as a Blue-Chip Choice for Off-Roaders --

Nexen Tire America, Inc., a worldwide leader in high-performance, passenger, SUV / light truck and winter tire technology, will begin offering a free 45-day or 500-mile trial period on its Roadian MTX Extreme Off-Road tire starting Jan. 1. The offer is applicable to all tires currently in stock at any wholesale or retail location. Nexen will require the end user to provide a verified mileage reading at the time of purchase, as well as proof of purchase, to take full advantage of this free trial promotion.

The promotion also allows for end users to exchange the MTX tires for another set of Nexen tires any time before the end of the trial period. If exchanged for a lowercost Nexen tire, a refund for the difference will be offered. This offer is subject to terms and conditions found in the 2019 Replacement Market Warranty, which can

be found on Nexen Tires' website under the resources tab.

Nexen Tire is extremely confident that people who purchase a set of Roadian MTX Extreme Off-Road tires will find out how well the tires perform in extreme conditions, as well as in regular driving situations. The MTX represents years of research and development which has resulted in one of the best mud-terrain tires in the world.

Nexen Tire Roadian MTX - The Tire-of-Choice for Off-Roaders and Several Top Vehicle Build-

To help showcase the Roadian MTX, Nexen Tire has partnered with several companies this year which has helped highlight the tire's success and growth in the off-road community. The company has positioned the tire on many projects this year - including several high-profile SEMA 2018 builds. These partnerships have helped Nexen Tire reach a broad audience to raise awareness for the brand's first-ever

mud terrain off-road tire. After only one year of availability, the Roadian MTX Extreme Off-Road tire has quickly become a toptier choice for modern off-road enthusiasts.

Several features which have made the Roadian MTX Extreme Off-Road tire a front-runner include:

- Aggressive design allows for on- and off-road versatility, no matter the terrain
- Dual-sidewall design allows for a customized appearance
- Standard 3-ply design and Load Range F weight rating makes the Roadian MTX favorable for towing
- Max 80 PSI to support highload condition
- Tread-block design helps to eliminate noise, harshness and vibration (NHV) transferred into the cabin – creating a quieter, more comfortable experience for the end
- Exceptional low-air qualities for maximum performance in offroad and mud terrain environment
- Available in more than 35 sizes to choose from

"The Roadian MTX Extreme Off-Road tire has been an incredible addition to our tire lineup, and its popularity has grown significantly since its launch at the 2017 SEMA Show. This new promotion demonstrates our confidence in the Roadian MTX, and we think our customers will immediately see the quality engineered into this tire," said Kyle Roberts, senior director of marketing for Nexen Tire USA. "In just one year, some of the top customizers and builders have chosen Roadian MTX tires for their builds which has really taken our tire to an all new level. We are proud to stand behind our product and this offer firmly communicates that to our customers."

For more information, please contact nexen@godriven360.com or call 310-374-6177.

#### About Nexen Tire:

Inspired by Nexen's global family of drivers to engineer superior performing tires – from championship-winning Formula DRIFT drivers, rock-climbing off-road enthusiasts to everyday commuters – Nexen Tire utilizes proprietary technology and the highest quality standards in the industry to guarantee world-class products backed by unrivaled customer support for the life of each tire. As a worldwide leader in highperformance, passenger, SUV / light truck and winter offerings, the company is second-to-none in research, development and state-of-the-art manufacturing. And as part of a select group of tire manufacturers worldwide that are specified as standard fitment on original equipment vehicles, Nexen delivers premium products at a sensible price. Find out more about how Nexen has your back at nexentireusa.com - and join us on Facebook, Instagram and Twitter. #WeGotYou #NexenTire #NexenRacing



Porsche Pikes Peak Trophy Challenge (photo Yokohama) | 2019 Cadenza (SEE Story on Page 3, 7, 8)







#### MONTEREY TOURING VEHICLES (MTV)

Carmel Valley residents, Rob and Heather Gardner have turned a classic car collecting hobby into business. The business, Monterey Touring Vehicles (MTV) uses the Gardner's 30 classic cars as a rental fleet for tourists and local residents to tour Carmel, Monterey, Big Sur and the world famous Pebble Beach 18 mile drive. The Gardner's said ".....we thought these cars need to be driven and why not let our clients have fun driving them."

The Monterey Touring Vehicle (MTV) fleet includes; a 1965 Ford Shelby Cobra, 1988 Chevy Camaro, 1955 Ford Thunderbird, 1970 Chevy Corvette, 1985 Nissan 300 ZX, 1988 Mercedes 560SL, 2008 Tesla Roadster, 1965 Ford Mustang GT, 1961 Volkswagen 22-window van, 1970 Pontiac Firebird, 1955 Porsche 550 Spyder, 1957 Chevy Bel Air, 1971 Cadillac Eldorado, 1978 Volkswagen Bug Convertible, 1949 Willy's Overland, 1978 Citroen 2CV, and a 1981 Delorean to name a few. You can rent a classic car for 1/2 a day (4 hrs.) or a full day (8 to 24 hrs.) Prices range from \$200 (1/2 day) to \$800 (full day). For more information or reservations, visit www.montereytouringvehicles.com



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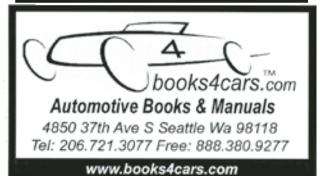
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Arizona. In Arizona he worked for Benz & Beemers and Porsche of Chandler before opening The PHX CAR GUYS.

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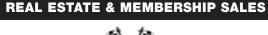
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#### **McCurley Integrity** Subaru İn Pasco **Builds Dog Park** at Dealership

The Barkley family of Subarudriving golden retrievers and labs who appear in Subaru's television ads would be real proud to be a part of McCurley Integrity Subaru's dealership in Pasco. The dealership is so pet friendly that they invite customers and community dog owners to bring their pets to enjoy the dog park located next to their showroom. The park is open during the dealership's open hours.

Carlos Bermudez, sales manager at McCurley Integrity Subaru, points out that the Subaru brand endorses family and pets. "Our commitment to pets is one part of our Love Promise," Bermudez said. The American Society for the Prevention of Cruelty to Animals (ASPCA) is one of the recipients of donations during Subaru's Love Event.

"Our customers tend to be outdoorsy, trail-setters, eco-friendly, explorers, and dog owners," Bermudez explained, "and we encourage them to bring their dogs to play at the park while they are having their car serviced or just stop by to let their dogs play.

McCurley Integrity Subaru's growing franchise moved to its present location on Sandifur Parkway off Broadmoor in Pasco two and a half years ago.

#### **Subaru Leads Industry In Promoting Pet Friendly Features**

continued from page 4

Subaru loves pets and they want you to know it.

As I stroll through the Los Angeles Auto Show past the expansive displays of the latest vehicles, the newest technology and all the ways the automotive industry is constantly changing, something more alive calls out the me... "Ruff!". No, it's not another vehicle debut or keynote speaker talking about autonomous driving or the electrification of cars, but a cuddly, utterly adorable pup at the Subaru display. "Ruff". I instantly put down my journalist notebook and show schedule to start playing with the pups.

As I sat down with Subaru Manager of Product Communications, Jessica Tullman, she enlightens me to all of the things Subaru does to spread the love of pets, and I must admit that its quite impressive.

Evidence of Subaru's dedication to pets is everywhere including their support of the ASPCA for the past 11 years. Subaru is spearheading a number of ongoing national and local pet initiatives and partnerships across the United States. Subaru also collaborates with the National Ski Patrol with avalanche rescue dog demonstrations. If consumers visit the Subaru display at auto shows across the country. they are likely to be greeted with loving, yet sloppy kisses at the "kissing booth" from prospective canine adoptees at the live adoption events. The booth features a live-feed 'puppy cam', so prospective adoptive parents can watch the hilarity unfold in action. In addition to being able to take these canine friends' home from the auto show, attendees will be given the chance to

the all-new Subaru Ascent is pet-centric. "Meet the Barkley's" commercial series is both creative, funny and geared to tie consumers' emotions to their vehicle purchase decision making process and fall in love with Subaru as a company. I highly recommend watching them online- the videos will put

a smile on your face.

For details on how Subaru supports pets please visit Subaru. com/pets

make rope toys as a donation to the shelter, as well as be able to create custom pet tags using the Subaru Loves Pets engraver. Even their advertising for





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Subaru Display at LA Auto Show (photo Lisa Delaney)





Bruce Titus Tacoma Subaru uses Outdoor Billboards to Promote his Pet Friendly Subaru Dealership (photo Auto News)

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## Sarah Deccio Auto News Dist. Mgr. Launches Another Career with Her Pencil Drawings

in a previous "Women in the Auto her own company "Drawings by World" special has added another Sarah" and will be displaying her chapter in her portfolio of automotive related activities. Sarah joined pets at Northwest Car Shows. (see Auto News seven years ago as a photos on this page) If interested spokes model. Within a few years she was appointed Distribution drawing of your car, truck, or pet -Manager and has helped expand the send a photo with your CONTACT Auto News distribution network in INFO to AUTO NEWS - P.O. Box Northern CA, Nevada, and Idaho. 3327 - Bellevue, WA 98009 or

Sarah has been a practicing artist bill@autonewsonline.com specializing in pencil drawings for

Sarah Deccio, who was featured a number years. She is launching pencil drawings of cars, trucks, and in a original one-of-kind pencil



Two of Sarah's Pencil Drawings (photo Auto News)



Sarah Auto News (left) with Weezy the Artist at Barrett-Jacksons Scottsdale Collector Car Auction (photo Auto News)

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Mecum Auctions' inaugural Phoenix · Glendale collector-car auction was held this past weekend, March 14-17, at State Farm Stadium in Glendale, Arizona, and the staggering results achieved were unprecedented. As more than 1,300 vehicles crossed the auction block in just four days, sales totals for the Phoenix-area auction rapidly climbed to more than \$39 million, an unbelievable 85-percent increase over Mecum's previous record total for an inaugural event.

An event that was originally intended to span just two days and feature 600 collector cars quickly doubled in size as news of Mecum coming to Arizona spread. Throngs of enthusiasts flocked to State Farm Stadium to take part in the action, and the quality of consignments was as great as the quantity, presenting everything from entrylevel to investment-grade vehicles among a wide variety of makes, models and vintage. The auction's top three highest-dollar sales demonstrate that diversity well, with the No. 1 spot claimed by a factory 4-speed and Super Track Pak-equipped 1970 Dodge Hemi Challenger R/T Convertible (Lot S101) that demanded a final sale price of \$1.43 million. Following was a stunning 1932 Duesenberg Model J Rollston Torpedo Berline (Lot S123) that sold for \$880,000 and a contrasting 2011 Ferrari 599 GTO (Lot S71) that brought \$770,000.

State Farm Stadium was an incredible facility to work with and provides a wonderful foundation for growth," Mecum CEO Dave Magers said. "We're also thrilled that the City of Glendale and Mayor Jerry Weiers proved to be natural and valued partners in the promotion of this great event and that our visions for Mecum's growth in Arizona are in total alignment. We have bold plans for future successes like this, and we can hardly wait for our 2020 return.'

The private sale of a 2016 Ferrari LaFerrari Aperta took place off the block at the Phoenix auction, adding \$5.5 million to overall totals, and Mecum's Bid Goes On department is continuing to finalize post-auction sales that will contribute to the impressive \$39 million already achieved.

The complete top 10 collectorcar sales at the Mecum Phoenix 2019 auction include:

1970 Dodge Hemi Challenger R/T Convertible (Lot S101) at \$1,430,000

1932 Duesenberg Model J Rollston Torpedo Berline (Lot S123) at \$880,000

2011 Ferrari 599 GTO (Lot S71) at \$770,000

1970 Plymouth Superbird (Lot F164) at \$357,500

1969 Chevrolet Yenko Camaro (Lot F140) at \$231,000

1967 Ford Mustang Fastback (Lot S144) at \$225,500

1969 Ford Mustang Boss 429 Fastback (Lot S80.1) at \$209,000 2009 Rolls-Royce Phantom

Drophead Coupe (Lot S192.1) at \$195,250

1962 Chevrolet Corvette Convertible (Lot S110) at \$187,000

1989 Ferrari Testarossa (Lot S76.1) at \$181,500

For access to complete auction results, sign up for the free InfoNet service offered at Mecum.com. Mecum's next auction will be this April 4-6 in Houston featuring more than 1,000 classic and collector cars on offer. For more details on upcoming auctions, to consign a vehicle or to register as a bidder, visit Mecum.com, or call (262) 275-5050 for more information

#### Mecum's \$39 Million Arizona Auction Smashes Record At State Farm Stadium in Glendale



1970 Dodge Hemi Challenger R/T Convertible (Lot S101). Sold at \$1,430,000



1932 Duesenberg Model J Rollston Torpedo Berline (Lot S123). Sold at \$880,000

# The Auto Shows Continue at West Coast New Car Dealers with large selections and great values



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