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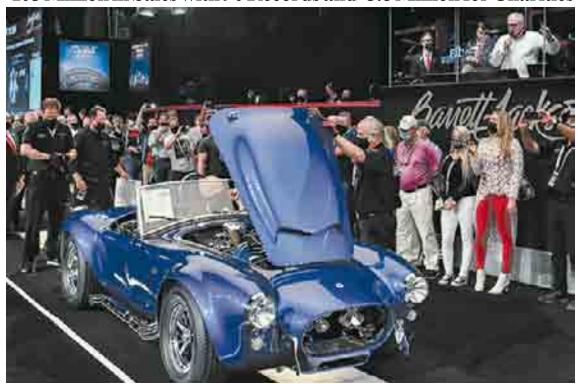
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Tenth Annual Legends of Auto Gala Event Scheduled for August 12, 2021 in Monterey, California (See Details on Page 18)



Barrett-Jackson's Scottsdale Auction Generates \$105 Million in Sales with 90 Records and \$5.8 Million for Charities



Craig Jackson (upper right) briefs Auction crowd on the History of Carroll Shelby's Super Snake (photo Barrett-Jackson)

by Bill McCallum

From this writers point of view after spending the last four days at the Barrett-Jackson Auction in Scottsdale, Arizona, they have lived up to their claim of being "THE WORLDS GREATEST COLLECTOR CAR AUCTION."

Super Saturday (3/27/21) at Barrett-Jackson ended with Carroll Shelby's Super Snake taking the top sale price of the entire auction at 5.5 million. With 30 record breakers on Saturday including a

2018 Ford GT 67' Heritage Edition, a 1965 Shelby selling at \$962,500, and Edsel B Ford's 1958 Edsel Bermuda Wagon at \$165,000 it was a record day for sales.

VIN 001 first production vehicles are always a top seller at Barrett-Jackson auctions in the "cars-for-a-cause" charity category. A 2022 Hummer EV Edition 1 sold for 2.5 million with the entire sale price donated to the Stephan Siller Tunnel to Towers Foundation. The 2021 Ford 2 Dr.

Bronco VIN 001 sold for \$1,075 million to benefit the National Forest Foundation and Outward Bound both of which are supported by the Bronco Wild Fund. A 2010 Roush Ford Mustang, Barrett-Jackson Edition, sold for \$400,000 to benefit Olympic Super Star Michael Phelps "Michael Phelps Foundation."

Total Charity Donations from this auction were \$5.8 million.

Next Barrett-Jackson auction is June 16th thru 19th in Las Vegas.

The Lexus UX Entry Level Luxury SUV Competes in a Crowded Field of SUVs



Lexus UX F1 Entry Level Luxury SUV in Scottsdale, AZ (photo by Bill McCallum) - **See Story on page 14**



Can the U.S. **Control Global Supply Chains?**



publisher

I remember decades ago, when Bill Gates and his crowd at Microsoft were saying "... someday the automobile would be a computer on wheels." I didn't really pay much attention to those statements because I thought the automakers would be smart enough to understand that, that would mean the tech giants would eventually control their business. We have almost reached that point my friends.

1- Lets start with the current shortage of semiconductor chips for the auto industry. First it was 250k vehicles not being able to be produced on time. Then it was 750K and currently it stands at 1.200K. Control?

2- Most advances in connectivity are being made without consumer focus groups. So as vehicles are flooded with unwanted new technology the tech companies are starting to dominate automaker supply chains. Thus more control.

3- Would you believe that someday you could control your in-home appliances and take your blood pressure from your car? That was years ago.

If this trend continues not only will your car drive its self it will think for you. For some of us that would be good, but for most, not good. Stay tuned.

NEW: "AROUND THE RACE TRACK" Page 9

Shelby GT500 Turn Key Time Attack Killer



editor

With the elimination of the Shelby GT350, the Shelby GT500 now is the only Mustang sporting the Cobra badge. Being the only Shelby Mustang available, the GT500 had big shoes to fill, and seemingly a lifetime of heritage to uphold. And it does just that; this iteration of the pony car boasts the record of the most powerful production car Ford has offered the public, as well as the Most Expensive Mustang available. I recently had the chance to get behind the wheel of a GT500, and I have to say, if you're looking for a turn-key time-attack killer, it's worth every penny.

The GT500 starts off with a 5.2 L V8 base, and adds performance goodies on-top to bring out 760 horsepower and 625 lb-ft of torque. An obscene amount of power for a production car. However, this power is orchestrated beautifully by the dualclutch 7-speed transmission. As everyone knows, I personally like to row my own gears; but when you have that much power at your disposal you don't even want to take your hands off the steering wheel! Not to mention, the dual-clutch transmission shifts much faster than a human could possibly shift the car. The culmination of this, is a car that propels you from 0-60 in 3.4

Testing the Hyundai **Sonata & Tasting Cooper Wines**



Sally Hanson travel editor

Hyundai's Sonata arrived just in time for an early Spring road trip through the farmlands in Eastern Washington. Driving on two-lane state highways and a short distance on the interstate, the mid-size sedan hugged the curving, narrow roads as we passed the incredible scenery of freshly planted fields and powered-up nicely to join the faster pace on the interstate.

Every time I drive a Hyundai, I am impressed with the attention to detail that is given to the design of the vehicle. The 2021 Sonata has a coupe-like silhouette. The badged grille dominates the fascia and bigger air ducts make it look bolder. The rear of the Sonata is accentuated with LED taillights and a hands-free smart trunk release that exposes the 16-cubic foot trunk space. The Phantom Black exterior was complemented by a black interior with high-quality leather appointments including a leather-wrapped steering wheel.

The Hyundai Sonata Limited is powered by a 1.6-liter turbocharged, four cylinder engine matched with an 8-speed auto-

continued on page 10

BMW X5 **M** Competition SAV



Arv Voss feature writer

An Exercise in Glorious Excess

What happens when you take an outstanding SAV (Sport Activity Vehicle) and add the manufacturer's legendary performance package and then factor in a competition version that goes a step further in terms of performance?

The answer is simple – you get the BMW X5 M Competition model SAV. It is the quintessential exercise in "Glorious Excess". Add sumptuous luxury to the equation and you have a vehicle that definitely lives up to BMW's "Ultimate Driving Machine" mantra.

This SAV is like no other even though it is based on the regular BMW X5 SUV (whoops – SAV). It has four doors and a horizontally split rear gate and seats five adults comfortably.

At the heart of this beast is a longitudinally front mounted 4.4liter M version DOHC. 32-valve twin-turbo, intercooled V8 with Variable Valve Control (Double Vanos and Valvetronic) and high precision direct fuel injection. The awesomely healthy mill

continued on page 6

Chevrolet **Bolt Test Drive Review**

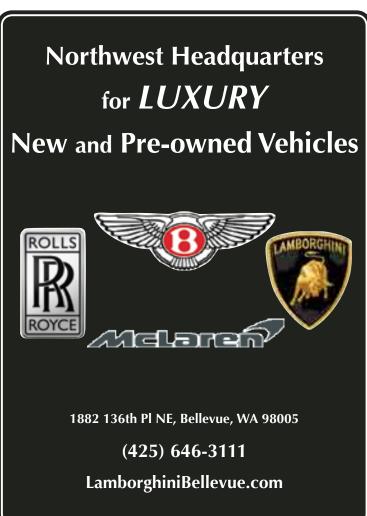


Scot McCallum "Green Car Guy"

The new Bolt is a significant improvement over past EV models made by Chevrolet. Let's start with the expanded range rated at 259 miles at a very affordable price point starting at \$36,620. A full charge takes 10 hours with a 240-volt connection though with the expanded range you won't have to charge it every day. I found the Bolt to have excellent acceleration and it was tight and stable in higher speed cornering. One of the big improvements is how quite the Bolt is even while driving on the freeway. Visibility is great and the display and electronics are state-of-the-art. The Bolt has all the latest safety features and is a fantastic commuter car. Stop by your Chevy dealer this holiday season, you won't be disappointed!







VW Jetta GLI **Upholds Its Tradition**



feature writer

Volkswagen created the GLi in 1984 to take advantage of the popularity of the Golf GTi hatchback by offering the same performance enhancements in a sedan.

Now the sixth generation pushes the performance along, as its predecessors did, but add the benefits of modern safety capabilities as well as creature comforts.

For 2021 the Jetta GLI comes in two trim levels: S and Autobahn. It also gets the next-generation Car-Net telematics system and in-car Wi-Fi capability when you subscribe to a data plan. Autobahn models add standard wireless charging and an adaptive damping system for the suspension.

The difference in the driving experience between the base Jetta and the GLI is well worth the premium to the price. The base Jetta feels flaccid, with little power and rather imprecise road feel, which limits the car's cornering

The GLI upgrades this mostly by equipping it with the same engine and brakes as the Golf GTi. That means under the hood

continued on page 6

Pet Friendly Automakers Add Accessories



Lisa Delaney special projects editor

We know the Coronavirus pandemic is a concerning topic for people everywhere, including pet parents and car owners. Our furry friends can offer us unconditional love, laughter and a welcome distraction while we are staying safe and practicing our social distancing. When faced with the challenges of job loss, health concerns and social isolation, pet owners are turning to their animal friends for far more than basic companionship. Many people are finding that their pets are helping to reduce anxiety and depression and give them hope.

Once you are ready to hit the highway for a long-awaited road trip, here are a few tips on how you can enjoy the open road with your family and your pets. It's especially important this year to carefully plan your road trip, as availability of service might be limited, and fewer outside contacts are desirable.

No matter whether you decide to use your own vehicle to do the road tripping or rent a car from an accredited rental car company,

continued on page 25

2021 Chev Tahoe Test Drive



truck writer

Chevrolet has just revealed the fifth generation of the Tahoe. This full-size SUV (that shares much with the larger Suburban) has been in this market since 1995; and, it continues to own it.

For 2021 the Tahoe becomes larger, more capable and also more connected. The key change to the Tahoe's architecture that let's GM claim all of the above is a new independent rear suspension. By dumping the solid rear axle, they have achieved a fully flat floor in the rear. Along with a $stretched\,body\,these\,two\,changes$ net an increase of 10-inches of additional third-row legroom as well as 66% more cargo space behind that third-row seat. To be a bit blunter - this newest Tahoe actually has a use able third-row seat with a decent amount of cargo space still available behind it. This is a big deal.

As part of that new rear independent suspension, GM adds Magnetic Ride Control – this system "reads" the road and changes the damping of the shocks as needed - in milliseconds. Also

continued on page 6

UK & US Millennials Share Thoughts On Car Buying



millennial writer

I recently read an article entitled, "What Gen Z and Millennials Want From Their Car-Buying Experiences in 2021", by Ed Howarth, Oliver managing partner in the United Kingdom. Howarth stated that Millennials combined with Generation Z-ers will represent 75% of all car or vehicle purchases by 2025.

Howarth provided insights which are comparable to United States Millennials. Howarth believes that UK Millennials are, "Tech-savvy kids who grew up using Facebook and googling everything from celeb fashion to their science homework are now the most informed consumers the auto industry has ever seen". He continues, "Firmly established in their careers today, they're reaching economic maturity and have the spending power to prove it. But they're doing so wisely"

As reported on before, Millennials complete hours worth of online research before they purchase a vehicle.

Howarth stated that on average, Millennials spend over 15 plus

continued on page 8

1979 Pontiac Trans Am 10th **Anniversary Edition**



Mark Smith classic cars writer

The penultimate in the disco muscle cars - the 1979 Pontiac Trans Am 10th anniversary edition. Trans Ams are known for their wild graphics but this is the 10th Anniversary limited edition. The stripes cover more sheet metal, the graphics are more elaborate with red pin striping everywhere and the car is drenched in a two tone liquid silver - all of it, including the silver leather interior. The car is truly something to see in its gilded, graphic ornamentation.

This example has just under 50,000 miles on it. Gentle, lovingly three owner miles of garage kept, sunday driving, graduations and parade duty.

The doors swing open, they are enormous and heavy. Duck into the cabin and close the door. The first impression is the engine turned dash and the business-like array of gauges. The wheel has circles cut into each of the three spokes, that familiar GM buzzer goes off when the key is inserted, like the board game Operation.

Then the big block Oldsmobile

continued on page 26



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Dave Kunz LA feature writer

Chevrolet Bolt EUV Test Drive

General Motors kicked off 2021 with a bold announcement: by 2035 the company will only sell electric-powered light-duty vehicles. This plan goes along with those of other smaller auto companies, as well as state governments and even entire countries around the world. It seems that the 2030s will be the decade of wide-spread electrification of our personal transportation.

And GM has the might to pull it off, one would presume. They've already invested billions of dollars, and have previewed what that electric future may look like. We'll see sleek Cadillacs and brawny GMC Hummers, promising plug-in excitement for high-end buyers.

Meanwhile, the long-time bread-and-butter brand of the company is doubling its EV offerings by expanding the Bolt family. In addition to the Bolt EV, there will soon be the Bolt EUV. As its nomenclature hints, it's a gas-free entry into the popular CUV (crossover utility vehicle) arena. Slightly larger than the Bolt EV, the newest electric to carry a Chevy badge is for buyers who thought the regular Bolt was just a tad too small. The main interior difference is in rear seat legroom, and there's now enough headroom to allow for a sunroof option.

Speaking of options, Chevrolet decided the Bolt EUV would be the first non-Cadillac GM vehicle to get Super Cruise semi-autonomous cruise control. Under the right conditions (you have to be on a major highway), Super Cruise will give the driver a green light (literally) to take his or her hands off the wheel. Like other advanced cruise control systems, it will maintain speed and distance, but now you can relax your grip entirely. It's a little freaky at first, but as long as you're on a well-marked road, the Bolt EUV does the piloting.

There are many fail-safes, including sensors that make sure you're still looking forward and not down at your phone or at the latest edition of Global Auto News. If you do this, you'll get a stern warning to pay attention.

It's hands-free, not eyes-free.
About the time the Bolt EUV arrives at dealerships this summer (starting at \$33,995), a refreshed Bolt EV joins it for the 2022 model year. (At \$31,995 – a \$5,000 price cut.) With 259 miles of EPA-rated battery range (the Bolt EUV is a little heavier so is rated at an even 250), and lots of technology, the smaller Bolt is still an appealing choice. No matter what the future holds.



Michelle Hale global correspondent

Hyundai is Moving Fast with EV Strategy

Walking car concepts? Awards for human exoskeletons? What's going on with Hyundai? Turns out, a lot. The Korean carmaker, it's Genesis premium brand and continued on page 19



Harold Allen
Texas feature writer

2021 Lexus NX 300 Luxury

It's always good to experience a well-built vehicle, quality finishes everywhere, and excellent interior styling.

The 2021 NX 300 luxury is continued on page 7



Gary Murphy

LA feature writer

Galpin Ford An American Success Story

I am a fourth generation Native Californian and attended high school during the mid 1950's in Southern California. Cars were the big excitement along with continued on page 10



Nick Ellis RPM foundation

Nick Ellis Joins Auto News

Nick Ellis is the Interim Director of the RPM Foundation, and is responsible for delivering our mission of supporting pathways to careers in the collector vehicle continued on page 13





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(See photo on page 17)

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EV (Electric Vehicles) News and Strategies





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"...Electric Vehicles (EVs) begin their slow Entry into Automotive Mainstream"

As I have said many times before, "..... I have never met a Pure Electric EV vehicle I didn't like." What I don't like is:

1- One-off EV Companies raising money on Wall Street with no firm plans for servicing and delivering EV's to customers.

2- Lack of new technology with batteries that support EV vehicles

3- No real answer how we can INCREASE the supply of electricity as we scrap fossil fuel energy plants across the U.S.

4- What's the plan for rebuilding the electric grid across the U.S.?

So now that you know my likes and dislikes let me review my history with pure electric EV's

1- I was publishing Auto News when General Motors scrapped their EV1 program, recalled the vehicles on lease and destroyed

Why? No consumer interest at the time.

2- I met Elon Musk at a Pebble Beach Concours when he introduced the first Tesla, a Lotus built in Europe powered with a trunk full of flash-light batteries.

3- I sat next to Elon Musk (I am sure he wouldn't remember) in the front row at a Toyota Press Conference during the LA Auto Show when Toyota announced they were turning the Numi plant over to Tesla.

Since that day at the Pebble Beach Concours d' Elegance I have followed the Hybrid and Pure Electric Industry every day, week, month, and year of my publishing life. Congrats to Elon. You did it

James Hodgsen of www.abiresearch.com said it best "..... electric vehicles (EV's) begin their slow entry into automotive mainstream with Cheaper EV's, Smart Charging Technologies and Better Battery Management."

STAY TUNED AS WE EXPLORE:

- 1- What mainstream automakers are leading in the "Great EV Race"?
- 2- Is Tesla out selling their ability to service EV's in a timely manner?
- 3- Which automakers have the best connection with EV suppliers?
- 4- Who is leading with the oneoff EV automakers?
- 5- What role will China have in the future of EV manufacturing?

More to come in our next issue and have a nice day.

Who has the Best EV Strategy and Will there **Ever be Another Tesla**

Like Automaker....?

by Bill McCallum

We created this new feature with the hope that we would find an EV STRATEGY within the next few years. At this point there is NO STRATEGY just a large number of start-ups looking for investment dollars with dreams of becoming another Tesla. Then there are the traditional automakers investing billions in a segment with little or no consumer demand. The U.S. market for EV's has been hovering between 1% and 3% for the last decade with Tesla leading the way.

What most folks can't understand and I include auto industry experts in that group, is there will NEVER be another Tesla. Elon Musk, was in the right place at

the right time with a high tech car for the techies in California and the Northwest. With the addition of government rebates, political pressure, and the save the planet crowd, Tesla sales have finally reached their project goal in 2020.

China has the only successful global EV strategy. They mandate what the population will drive. While that works in China it might not in the U.S. March issue of Investor's Business Daily reported 2020 EV sales in China.

BYD	130,968	-11%.
NIO	43,728	+113%
Li Auto	32,624	N/A
XPENG	27,041	+112%
TOTAL	234.361	*
* Top 4 Cl	hinese EV	makers

Auto News increases both online and on-the-ground coverage across the United States

While most folks have more time on their hands to read and play with their computers and cell phones during the Covid-19 crisis, we at auto news have been expanding our U.S. circulation and increasing our online reach. (www.autonewsonline.com)

A special thanks to Chris Chung our Editor for creating and launching our "Thursday Weekly Updates" and our YOUTUBE reviews using DRONES. As a result of these efforts our online traffic is up 170% and accelerating

For those of you who have known me during our 35 year journey you know that I am not one for "self promotion." So Chris convinced me to submit a short BIO to LINKEDIN which you can also find published on page 5.

t mailing list and on the ground distribution has also been expanding this year. % OF TOTAL BY STATE LISTED BELOW:

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AUTO NEWS®

Volkswagen Commercial Vehicles moves ahead with Autonomous Driving R&D for Mobility as a Service

- All-electric Volkswagen ID. BUZZ is expected to be the first vehicle in the Volkswagen Group to also drive autonomously
- Carsten Intra, CEO of Volkswagen Commercial Vehicles: "Important contribution to future mobility and road safety in cities"

Volkswagen Commercial Vehicles, a brand within the Volkswagen Group, is consistently and rapidly advancing the development and implementation of autonomous driving. "With the confirmation of the Volkswagen Group's Supervisory Board for our Autonomous Driving R&D program until, we are setting the course for the future of mobility. Autonomous, electric driving will make an important contribution to urban mobility and road safety. Our vehicles are the logical first choice to apply such systems to", explains Carsten Intra, CEO of Volkswagen Commercial Vehicles, after the Supervisory Board meeting of the Volkswagen Group

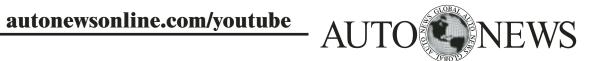
The planned introduction of autonomous systems for traffic use in 2025 is currently being prepared at Volkswagen Commercial Vehicles. Christian Senger, Head of Autonomous Driving: "This year, for the first time, we are conducting field trials in Germany, in which the self-driving system by Argo AI will be used in a version of the future ID. BUZZ by Volkswagen Commercial Vehicles. The aim is to develop a ride-hailing and pooling concept similar to what MOIA offers today. In the middle of this decade, our customers will then have the opportunity to be taken to their destination in selected cities with autonomous vehicles.

As part of their cooperation, Ford Motor Company and Volkswagen have invested equally in Argo AI, a company specialized in software platforms for Autonomous Driving. The goal: the consistent and fast development and use of autonomous systems. In addition to the initial investment of one billion US-Dollars, the Volkswagen Group also contributed its subsidiary AID (Autonomous Intelligent Driving) into Argo AI. With the autonomous driving budget recently confirmed by the Supervisory Board of the Volkswagen Group, Volkswagen Commercial Vehicles is taking the next significant step towards the future of autono-

The commercial vehicle brand is responsible for the development of fully autonomous systems and their commercial use in urban areas. The brand plans to develop and build Special Purpose Vehicles (SPV), such as robo-taxis and vans.

In addition to the investments in Argo AI, the Volkswagen Group is also investing billions of euros in projects of its own software company, the Car.Software Organisation. The Car.Software Organisation develops, in parallel and independently of Argo AI, assisted and automated driving functions up to level 4 for the private mobility sector of all Volkswagen Group brands.

Volkswagen Commercial Vehicles plans to develop the vehicles in which Argo's so-called self-driving system (SDS) will be used. They are based on the all-electric ID. BUZZ, which is expected to have its world premiere next year. The developments are already running at full speed, to not only electrify the iconic Bulli, but to also transform it into a groundbreaking autonomous vehicle with SDS.



2021 Chevy Tahoe High Country Review by Howard Elmer

continued from page 3

new is Air Ride Adaptive Suspension. With air suspension you get the benefits of an off-road lift (2-inches) at the touch of a button and – because it constantly seeks to maintain a level attitude when you hook up a trailer it will automatically auto-level the tongue weight.

Tahoe also adds more connected features like a standard 10-inch centre mounted touchscreen and an 8-inch diagonal instrument cluster display. The Head-Up display is larger, covering 15-inches on the projected windshield image. In addition,

dual 12.6-inch screens are available for the second-row passengers, fixed to the rear of the first-row headrests. Throughout the truck outlets, (12V, 110V, USB) are smartly placed to give access to powered devices in all three rows. Of course, the Tahoe features 4G Wi-Fi.

Now, each of those rear screens offers independent connections, so passengers can watch different content on each side. Additionally, they can share content from one screen to the other, mirror content from an Android phone to a screen and "send" navigation

points of interest, like restaurant suggestions or pit stop locations, to the central infotainment screen up front. That last innovation caught me short. So, the kids in the back can be sending me directions to Chuck-E-Cheese whenever they feel like it? I asked the GM rep about that and yes, they can. However, he quickly added that the driver has an "ignore" button-Thank goodness for that.

The standard powertrain for the new Tahoe is the long serving 5.3L V8 that makes 355hp. However, the 6.2L V8, rated at continued on page 8



2021 Chevrolet Tahoe High Country (photo Howard Elmer)

2020 BMW X5 M Competition Review

continued from page 2

pumps out 617 horses at 6,000 rpm while also producing 553 pound feet of torque at 1,800 rpm. Motive energy is delivered to all four wheels via BMW's xDrive AWD system through an eight-speed M Sport automatic transmission with Drivelogic, Sport and Manual shift modes and steering wheel mounted paddle shifters and Launch Control. The incredibly smooth transmission pairs with the transformative all-wheel-drive system featuring a dedicated rear-drive mode. The X5 M Competition has a towing capacity of 1,653 pounds.

Android Auto is now offered as standard fare along with a oneyear subscription to SiriusXM satellite radio with 360L.

The performance-enhancing Competition package is definitely the way to go. In addition to the additional horsepower, it provides a more pleasing raucous and melodious quad exhaust note, an exclusive Track mode, as well as larger-diameter rear wheels and tires. Also featured is nicer, plush leather upholstery, with added padding on the center console sides.

The BMW X5 M Competition projects a sinister image with its elevated ride height. 21-inch wheels and adaptive dampers come as standard equipment, with an optional staggered set of donuts featuring 22-inchers out back

The cabin of the X5 M Competition comes with exquisite appointments and is fitted with a host of highly desirable features. A 12.3-inch fully digital gauge cluster resides behind the leather-wrapped steering wheel that also provides a pair of paddle shifters and two red "M" drivemode buttons. Fancier leather upholstery, massaging front seats with heated and cooled cushions, heated rear seats are available. Passenger space in the front and rear seats is more than ample, and the cargo area is big enough to hold 11 carry-on suitcases aft of the back row.

Each X5 M comes with countless connectivity features and a loaded infotainment system with the BMW iDrive software displayed on a 12.3-inch touchscreen that may be controlled by hand gestures, voice commands, or a rotary controller on the center console.

In addition to standard driver assisted technology such as

forward-collision warning and automated emergency braking, the X5 M Competition provides other key safety features including: standard blind-spot monitoring and rear cross-traffic alert, standard lane-departure warning and lane-keeping assist, and available adaptive cruise

My test BMW X5 M Competition model began with a base price of \$114,100., which was elevated to a final sticker totaling \$128,245. After factoring in the Tanzanite II Blue metallic paint, Driver Assistance Pro Package, Executive Package, M Competition Package, Bowers & Wilkins sound system, M Driver's Package and the Destination charge. The interior was a tasteful mix of Ivory and Blue full Merino leather.

The handling characteristics of the 2020 BMW X5 M Competition SAV is a blend of elevated luxury and heightened performance, are superb – more pure sports car than SUV or SAVlike. It is a finely tuned machine with specially tuned suspension componentry from BMW's M Division.

Acceleration allows reaching incredible speeds with seemingly little effort and cornering stability is mind boggling. The red steering wheel mounted "M" switches boost the overall performance.



2020 BMW X5 M Competition (photo Arv Voss)

VW Jetta GLI Test Drive Review

continued from page 3

is Volkswagen's 2.0-liter turbocharged and direct-injection four-cylinder engine, which sends 228 hp. and 258 lb.- ft. of peak torque.

That is 18 more horsepower and 51 lb.- ft. of torque more getting to the front wheels than the previous GLI model. Power gets to the road through either the base six-speed manual transmission or optional seven-speed dual-clutch transmission. The car has an EPA-rated fuel efficiency of 25 mpg in the city and 32 mpg on the highway.

Other performance upgrades include a limited-slip differential, Golf R brakes and progressive, variable-ratio steering. It also gets a MacPherson strut front suspension and multi-link independent rear suspension that's specifically for GLI models. Touching the ground are special 18-in. aluminum-alloy wheels fitted with 225/45 R18 all-season tires.

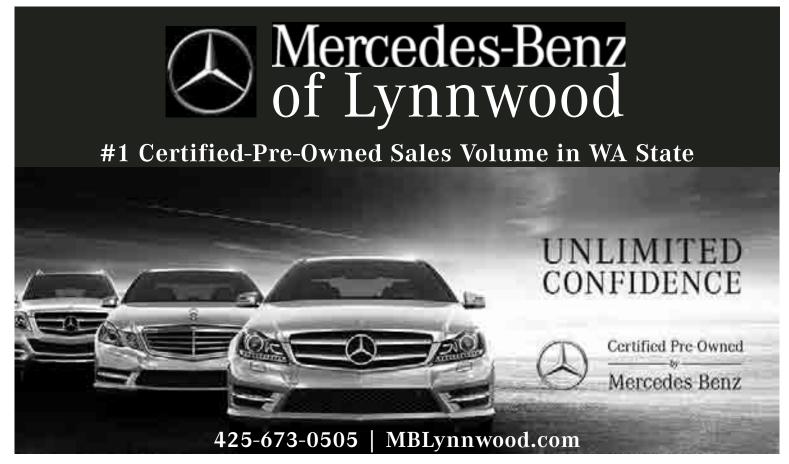
There are also appearance changes to ensure folks looking your way realize you are driving the model's performer. Naturally, this starts with a more aggressive face. The front bumper gets a lower front spoiler and there is a larger air intake than the regular Jetta. The grille is filled with black honeycomb and a red accent stripe.

On the side there are lower side skirts to emphasize that the GLI suspension package lowers the car a bit more than halfan-inch lower. In back there's a rear spoiler and a finned diffuser, again to point out the car's status.

You also get a number of nice standard features. Outside there are LED lights in front and back. These lights are quickly becoming standard and do a good job. Some of the driving assists are Volkswagen's Front Assist, a blind-spot monitoring and reartraffic alert. Once you have used the standard keyless access, you will discover the ambient lighting offers ten colors. There is also push-button start and stop as well as dual-zone climate control.

You can opt for other features such as Volkswagen's Digital Cockpit, a panoramic sunroof, heated and ventilated front leather seats or even the Beats-Audio sound system. The sound system in the model I tested was quite good, especially for a compact sedan in this price category.

While I liked the look of the interior, it left me in no doubt that wasn't an expensive car. The interior's design lacked an elegance of, say, a similar-sized Audi. There was just a bit too much plastic, or at least too much continued on page 7





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VW Jetta GLI Test Drive Review

continued from page 6 plastic that looked and felt like plastic.

The cars also wasn't particularly quiet, but most of that was caused by having the manual transmission and being driven by someone who doesn't try to emulate the shift patterns of an automatic. Speaking of which I found the shifting a bit vague. It was fine when driving hard, running the engine up in revs and shifting aggressively. But when driving sanely it seemed a bit sloppy. Not bad, actually, just ehh, if you know what I mean.

The motor is actually on the noisy side inside the cabin, but that was alright with me, since that motor is what defines this model. I was surprised how

long it took me to get used to the power surge when the turbo came fully alive. Again, that's what makes the GLI worth having and something you adjust to quite quickly.

The car's suspension setup is better than you think it will be. Once pushed into a corner

it hardens up nicely to keep everything copacetic. Perhaps the better way to say this is that the car doesn't ride like a hot hatch but can probably keep up through the twisties. Having said that, this isn't a car designed to upstage the GTi, or the other tuned-up compacts out there.



VW Jetta GLI (photo David Schmidt)

2021 Lexus NX 300 Luxury Review

continued from page 4

the best example of how good a vehicle can be. The 2021 Lexus NX 300 I tested is an extremely well-equipped vehicle with high tech features, of course, and lots of extra's, and the total price of this vehicle with everything is just a shade over \$52,000. With tons of safety features and a 2.5-liter Turbo engine that delivers 235hp.

The interior is a very lightcolored leather vellow matched by the light yellow headliner and black trim. The sound system is incredible it is a Mark Levinson[™] high-end system and it comes packaged with the NAV system option. It is equipped with a CD player so you can take full advantage of the sound quality. The info system is

easy to read and not so large that it becomes distracting. Legroom is great with reclining backseats, the only issue is the A-pillar is very swooped and when you're getting in and out of the vehicle you tend to hit your head and I'm not very tall.

The only negative thing I see about this vehicle is the square keypad that Toyota and Lexus have been using for a long time and most people find it very difficult to use, it's not very user friendly. Why they haven't changed it is beyond me. Performance gets you in and out of traffic fast and there is plenty of power to get on the freeway. The brakes and steering are very good. The NX 300 is very quiet and wind noise is minimal.

I would say everything about this vehicle is extremely comfortable. There is limited cargo space in the trunk for long trips and I don't know whether it's what I would consider a fun vehicle to drive. With the safety rating, the only place where it falls short is the frontal crash rating is only a four-star for driver and passenger. Fuel economy is pretty good it's generally 22 to 24 around town and 28 mpg on the highway.

If you're looking for a luxurious around town vehicle this may be a good choice although there are so many in this category and I think the closest competition is the Mercedes and the Infinity versions of this type of vehicle.





Emeri Wilson Central Washington Student Likes Her Ford F-150 Truck

WA University in Ellensburg, WA drives the 2012 Ford F-150 3.5 L V6 EcoBoost. She enjoys the power behind the wheel of an EcoBoost F-150 with help from the twin turbo that comes stock. Originally from Long Beach, WAthis Junior still has plenty of space in the truck bed for camping gear, work materials, or her dog Finn! It is a smooth ride with good visibility. Unlike some of her friends, she never gets stuck in the sand with this truck's 4wd and good torque. While she hasn't done any towing yet, she's thankful to have

the option to purchase a trailer for her dirt bikes.

This Pickup Truck has plenty of space in its SUV-like supercrew cab. With 22mpg highway the F-150 EcoBoost is great for road trips and snow sport enthusiasts who want both tow capacity and bed space. If you are a college student that wants to drive large and take charge, with a 5.500 lb tow capacity, the 2012 Ford F-150 is an excellent option. Commonly found used at under \$10,000 for budget models, it is great as a budget large pickup truck without compromise.



Emeri Wilson with her F-150 (photo Auto News)

Millennial Report continued from page 3

hours researching a vehicle they are interested in before even stepping onto a dealership or car lot.

He continued that the evidence suggests "Millennials find car buying complicated and unenjoyable". Also, "Whereas older generations relied on word of mouth, recommendations and their local dealer for guidance on the best vehicle makes and models, Millennials do not follow this same pattern of car buying".

He continues that this attitude and "impatience means that when millennials do make it into the lot, they are much more likely to buy. 38% of those aged 25-34 years old intend to buy a car on their first visit to a dealership. And, for 17 to 24 year-olds, this increases to 48%.

So, in order to secure the purchase, dealers need to make the buying process accessible, seamless, easy and memorable-things I have written several times about in previous columns. Dealers can optimize their online efforts and in-house sales processes so that they are quicker, easier, and more enjoyable than ever before.

Another main selling point, Millennials want their vehicle to reflect their personality. In addition to the way they shop, Millennials have different priorities for their vehicle. Similar to their social media accounts, individuality and personalization are key to

continued on page 14

2021 Chevrolet Tahoe High Country Test Drive Review

by Howard Elmer

continued from page 6

420hp, comes standard on High Country and is optional on other trims. Both these engines feature GM's Dynamic Fuel Management technology that can switch through 12 different modes of cylinder deactivation for the best fuel efficiency under any condition, including when towing a trailer. Both engines also feature automatic stop/start function and they are both paired with GM's 10-speed automatic transmission. The third powertrain to join this stable is Duramax's new 3L inline-6 diesel engine. This small diesel is rated at 277hp and offers 460 lb-ft of torque; most of which is available at very low rpms. This diesel is a late availability – most likely coming in December of this year.

Because Tahoe is a capable tow vehicle with a tow rating comparable to many pickup trucks; GM has built a trailer package that will handle these larger loads. The Max Trailering Package includes a high-capacity

radiator and colling fan, an integrated trailer brake controller, a Hitch Guidance with Hitch View feature (supplied by camera's offering up to nine separate views) as well as a Chevrolet trailering app that stores trailer profiles and monitories tire pressure and temperature. Tahoe will also have Chevrolet's industry-first trailering label (which GM has been putting on their trucks for the past two years) on the driver's side door jamb. This label provides the customer with the information necessary to calculate their vehicle's exact load capacities.

GM has been getting increasing flack for the quality of their truck interiors – particularly when the 1500-series truck was updated in 2019. Most people (including me) didn't feel they had put enough creative energy into that latest design. With this 2021 Tahoe though, they are showing that they paid attention to their customers –this Tahoe interior is much better, dare I say, very nice. While not confirmed, I do expect that it will migrate into the pickups in the next year or two.

INSIDE INDIA AUTO NEWS BYTES

by Bill McCallum

BUSWORLD INDIA TO OPEN ITS DOORS IN 2022

Taking into consideration the current state of affairs and caution advisories still in place by the Indian government, the organisers of Busworld India - Busworld International CVBA and Messe Frankfurt Trade Fairs India Pvt Ltd in consultation with stakeholders have decided to cancel the 2020 edition of the fair. In order to keep the industry updated with the changing business landscape in the bus & coach sector, the organisers will continue to host a series of virtual webinars and interactive events to keep the industry connected until its next edition in 2022.

In consultation with key OEMs and exhibitors from the bus and coach industry, the 2020 edition of Busworld India that was postponed to 6 - 8 October 2020 at the Bangalore International Exhibition Centre (BIEC) in Bengaluru is now set to be hosted in 2022. The organisers have confirmed that the dates for the next edition of the trade fair are currently under dialogues and will be announced after detailed discussions in the coming months.

India's automotive industry is one of the key economic sectors that has been hard hit due to the onset of COVID-19. The bus and coach industry in conjunction has also experienced several setbacks due to the existing level of demand and disruption in supply chain. In consideration of these factors along with pret concerns due to the current circumstances, the orga have expressed their decision as an appropriate course of action.

A joint statement issued by Busworld International CVBA and Messe Frankfurt India stated: "The automotive industry is currently going through a period of uncertainty with manufacturers and component makers severely affected due to supply chain disruption. Therefore, we believe that waiting for the segment to recover would be the best course of action right now; so that the event can serve its objective of enabling business, knowledge and tech-exchange in a more meaningful way. As supply chains and trade routes reopen, Busworld India as a platform will enable the bus and coach industry to showcase their new launches and re-emerge as the backbone of domestic transportation in India."

Despite the uncertainty this year, the organisers have ensured that the industry stays connected by initiating insightful interactions for the bus & coach industry through virtual mediums like webinars and will continue to explore digital mediums to enable knowledge exchange and networking within the fraternity until its next edition in 2022.

INSIDE EUROPE AUTO NEWS BYTES

by Bill McCallum

JAY KOKA STUDIO **PORSCHE 911 SPEEDSTER AT** "BOULEVARD MALESHERBES" IN PARIS

Jay Koka: I don't think there is a 90 degree intersection in the heart of Paris. Most, like the one depicted, are three, four and five or more streets intersecting at every conceivable angle. We came across this intersection on our way to the Fedex office near the Champes d'Elysse. So here is Boulevard Malesherbes and Rue

Boisy d'Anglais the street onto which the Porsche is turning. There's actually another street, barely visible behind the bank called Rue de Serene.

Why this intersection? No particular reason other than it's attractive, it was completely empty (early February) and



i like painting a setting in which I have actually been. I find it easier to capture the feel of the place. I should note that the painting depicts a spring/summer scene because I think that depicting a bunch of people in overcoats wouldn't be much fun...

Contemplating a vehicle for the painting: the new Porsche 911 Speedster was recently announced and I'm a Porsche fan... easy

"Boulevard Malesherbes" is an edition of 10 signed and numbered full size prints, 44" wide x 34", on canvas, \$675 includes shipping by Fedex for Canada and continental US. (CAN137) Online Order

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The Best Ways To Save Money On Car **Insurance Premiums** - New Guide

Compare-autoinsurance.org (https://compare-autoinsurance. org/) has launched a new blog post that presents the most common and easiest methods drivers can follow to get affordable car insurance rates.

For more info and free car insurance quotes, visit https://compareautoinsurance.org/how-you-cansave-money-on-auto-insurance/

Nowadays, getting cheap car insurance that offers a lot of coverage is essential. Luckily, even in these tough times, there are many ways to get cheap car insurance. By doing proper research, drivers can find an auto insurance policy that is at the right price.

To find cheaper car insurance policies, drivers can follow the next steps:

Compare multiple quotes. It's crucial to compare car insurance quotes from multiple companies. Comparison shopping can help drivers uncover cheap car insurance companies and auto insurance discounts. Drivers may discover a new company that has emerged or dropped its prices in this competitive market. Drivers should compare quotes at least once per year or if they experience a major life event such as marriage, divorce, getting a new car, or moving to a new place.

Bundle policies. To save money on insurance, drivers can bundle their car insurance with other insurance policies such as homeowner's insurance, renter's insurance, boat insurance, life insur-

continued on page 18



Around the Track – Racing News



Taste of Motorsports Expands Footprint with Arizona & California Events

Last August I had the opportunity to attend the 3rd Annual Taste of Motorsports event at Portland International Raceway in Oregon. The only in-person auto event that I was able to attend in 2020, as COVID-19 surged on throughout the world, putting a halt to many things that we knew

The event, however, was a slam-dunk. I ate great food, rode in exotic cars, and networked with auto executives.

This year, with the pandemic



Chris Chung with his Nissan Drift Car at Monroe Speedway before an Event (photo Auto News)

(seemingly) on the decline and people returning to their lives. Owners Tom and Stephanie Floyd have made a strategic decision to expand the Taste of Motorsports events. Adding events in Chandler, Arizona (March 14th), and Sonoma, California (September 19th).

To expand Taste of Motors-ports footprint, the Floyd's have taken their winning formula, and added a few things on top! Hosting for the events are by Bondurant Racing School and Sonoma Raceway respectively.

The rough agenda and features of all 3 Taste of Motorsports events (Arizona, Oregon, and California) is listed below:

- Saturday Morning Drive Toward a Cure
- Saturday Evening Taste Pre view Party & Silent Auction

- o Featuring: Networking, Cocktails, exotic cars, and one-of-a-kind memorabilia!
- Sunday Taste of Motorsports Event
 - Featuring: gourmet food, Concours d'Elegance event, Demo Experience, Super Cruise Track Time, and networking opportunities!

Last week, Auto News had the opportunity to attend the Arizona event, and it did not disappoint. Any event with cars, food, and great people is poised to be an awesome time! Be sure to not miss the upcoming events at Portland International Raceway (August 29th), and Sonoma Raceway (September 19th). Event details are updated at www. tasteofmotorsports.com

Story by Chris Chung

Shelby GT500

continued from page 2 seconds and runs a 11.3 second quarter-mile, out of the box.

Test Drive Review

by Chris Chung

INSIDE VIETNAM AUTO NEWS BYTES

by Bill McCallum

Automechanika Ho Chi Minh City 2021 steps into a new automotive industry era

In recent years, Vietnam's automotive industry has grown at an average annual rate of 20 to 30 percent[1]. The improvement to corporate governance, foreign trade and investment, and relationships with international markets through bilateral agreements nurture a positive local operating environment. Companies are now seeking to expand their businesses and production bases into Vietnam. From 30 June to 2 July 2021 at the Saigon Exhibition and Convention Center (SECC), Automechanika Ho Chi Minh City will work with prominent associations to unite local and overseas players, exploring diverse opportunities in Vietnam's auto market.

The Vietnamese Government has placed the automotive manufacturing sector at the core of its developmental roadmap for merging the local supply chain with a wider global network. In line with these efforts, the highly anticipated EU-Vietnam Free Trade Agreement (EVFTA), that took effect in August 2020, will phase out 99 percent of tariffs on traded goods. Similar to Free Trade Agreements with other ASEAN countries, one of the significant advantages of the EVFTA is an expected 43 percent increment of exports to the EU by 2025[2]; thus, a substantial contribution to the global supply chain.

Equally, the agreement will divert more foreign direct investment into the country. It will bring in the necessary technology and training to develop advanced products and services in the local original equipment manufacturing sector, aftermarket and supporting industries. At the same time, Vietnam is likely to import more high-quality auto parts and components from the EU due to lower tariffs. This is set to boost the production capacity of automotive manufacturing and assembly to, in turn, play a part in the country's global competitiveness of Vietnamese-made-vehicles.

To pinpoint these prospects, Automechanika Ho Chi Minh City 2021 is placing collaboration at the forefront of the fair's evolving approach to sustainable local automotive industry development. Synergy shaped by informed, networked and empowered stakeholders, which have an active role in the wider auto community, will become an integral part of the collaborative platform. For example, last edition of the show drew in a number of renowned visitors, include Bosch, Bridgestone, BMW, Honda, Hyundai, MAHA, Mitsubishi, Thaco, Vingroup and more. Bringing this momentum forward, the fair aims to utilise these global networks to foster multilateral conversations across the value chain, generate greater know-how and deliver multifaceted experiences to promote the growing automotive market in Vietnam.

Ms Fiona Chiew, Deputy General Manager, Messe Frankfurt (HK) Ltd. commented: "Through the trade deal, Vietnam is creating more investment channels and skilled workers for the automotive service industry. The industry has been a major GDP driver for the country and it will continue to emerge in the global supply chain at an accelerated speed. Together with the backing from local supporters, Automechanika Ho Chi Minh City 2021 will connect international players, investors and local businesses through a series of dedicated fringe events and networking activities, with the intent to strengthen the collaborative platform."

"Holden Motorsports **Jumps Into the Trans Am Series Presented** by Pirelli" by Troy Olason

Holden Motorsports jumps into the Trans Am Series presented by Pirelli, poised to compete for the 2021 West Coast Championship.

Holden Motorsports has partnered with Joe's Racing Products, M1 Racecars, Chillout Systems, Harrah Enterprises and Mid-Valley Transmission to build a 2021 Chevrolet Camaro for the upcoming season.

With over 70 years racing experience between crew chief and driver, we are uniquely prepared for this new challenge.

Crew chief Rob Holden began his racing career in 1977, quickly collecting numerous victories along with 4 Season Championships in multiple divisions. Rob set multiple track records at several northwest tracks, he set world records at the Bonneville salt flats. Rob has driven and built everything from stock cars to GT1 road race cars. Top of the class speed was achieved every step of the way.

Rob's son, Jeff Holden, will be piloting this brand new build. Jeff started racing go-carts at the age of 8. At 16 he jumped in to stock cars, bursting on the scene, earning Rookie of the Year and the Season Championship during his first year of oval racing.

Since then he's followed in his dads footsteps, collecting track records at every road race track he has been to in multiple classes

Most recently while competing in the Great American Stock Car Series (a triple-header event at Portland International Raceway), Jeff set the fastest qualifying time and won all three races.

All in all Jeff has compiled 30 years of racing experience, all with the same crew chief.

Holden Motor Sports is seeking partners and sponsors for the 2021 season. We can provide a comprehensive information packet that illustrates the wide scope of exposure that the Trans Am Series provides.

VIP Experience packages are available as well. We will create exclusive experiences with custom catering, hospitality areas, Q&A sessions with the driver along with full access to the racing events.

All (7) West Coast Trans Am Series presented by Pirelli events also have SVRA Vintage Racing classes as the supporting cast. Whether you're into the nostalgic racing of vesteryear or the cutting edge American muscle cars duking it out, it's all packed in to one race weekend.

Contact Info: Cummunications / Marketing / PR: Troy Olason | 206-552-5302 | troyolason@ gmail.com

In terms of stopping, the car is equipped with massive 16.5-inch Brembo brakes bringing you to a halt from 70 in just 142 feet. The suspension includes MagneRide electronic dampers, new springs, anti-roll bars, and upgraded front and rear multi-link suspension. The ECU comes dialed in with five drive modes (Normal, Sport, Track, Drag, and Slippery) as well as with customization available at your fingertips. These factors combined allow the Mustang to perform nimbly on a track, accelerating hard on the straight aways, slowing down on a dime, and seamlessly going through turns like the car is on rails.

The interior is very close to the GT500's other Mustang brethren. The GT500 sports all of the creature comforts you'd see in a modern day Ford. Dual-zone climate control, an 8-inch touchscreen display that supports Ford's Sync 3 software which adds Apple CarPlay and Android Auto, as well as comfortably positioned steering-wheel controls and center-console knobs to name a few. However, the GT500 adds gauges between the vents, Recaro seats to hold you in place as you cruise into podium position, and optional carbon fiber components on the interior to lighten the vehicle.

Fuel economy is as to be expected, rated at 13 mpg city and 18 mpg highway; but nobody buys a GT500 for the fuel efficiency.

All in all, if you're looking for a virtually track ready car that can be driven home while listening to your songs via Apple CarPlay with your first place trophy next to you; the GT500 is it. Prices start at \$70,300; and Bill Pierre Ford in Seattle holds the largest inventory of Shelby and other performance Ford's in the nation.

Check one out in person today!

Testing the Hyundai Sonata and Tasting Cooper Wines by Sally Hanson

continued from page 2

matic transmission. Fuel economy is 37mpg on the highway and 27mpg in the city.

Equipped with the Hyundai digital key, remote smart parking assist, rear occupant alert, 12-speaker Bose premium stereo, panoramic sun roof, blind spot

view monitor, surround view monitor, the Limited is priced in the mid-\$30,000's. The upscale and comfortable interior makes the ride even better with heated and ventilated front seats that are 8-way adjustable.

How many times have you fumbled with a difficult to figure out navigation system or instrument cluster? My husband's overused complaint is: "That's not very user friendly, is it?" In the Hyundai Sonata, the 12.3-inch fully digital instrument cluster and the 10.25inch navigation touchscreen were so "user friendly" and easy to use tech features that I was able to use

the technology without grabbing the owner's manual! Looking out the panoramic sun roof on another blue sky day with big billowing clouds overhead,

a trip to a close-by winery was

calling us.

When we drove into the parking lot at the Cooper Winery in the Red Mountain American Viticulture Area, we were met with excitement by Bud, the chocolate lab who is the winery's greeter and considered the official gatekeeper of Red Mountain. Located about one and a half miles northeast off I-82 at the Benton City exit, the distinctive red barn at the intersection of North Sunset Road and Highway 224 makes the winery easy to spot. Great wine tasting of the varietals produced on Red Mountain begin on that corner.

The small family-run winery offers a tasting room displaying racks of barrels of aging wines and pours of their handcrafted small batch operation. The staff is extremely outgoing and friendly. An expansive lawn and patio with outdoor seating offer more opportunities to sample the wines and visit with Bud.

Cooper is an estate winery, which means that their varietals are produced solely from grapes owned by the winery and the wine is made entirely on the winery's property. Owner Neil Cooper takes great pride in producing different varietals than are produced elsewhere on Red Mountain. Bordeaux style reds are his specialty.

Cooper Wine Company sells the majority of its wines to wine club members who rave about the benefits of membership. Check out the winery's very colorful and positive Facebook page. Cooper's bottles of wine are pictured at sites throughout the world.

While wine tasting, I am the designated driver. Even though I was not drinking the wine, I especially enjoyed the friendly atmosphere at Cooper's and the conversations with others at the tasting. We left the winery with two bottles — one of Merlot and the other, Chardonnay, so that I, too, could enjoy these superb wines at home. We look forward to going back to enjoy their patio and wines on a warm evening.



Hyundai Sonata at Cooper Winery (photo Sally Hanson)



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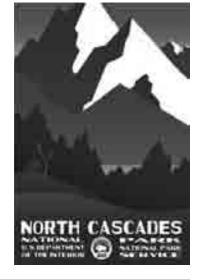
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Rob Johnston Ford's Global

Performance Brand Manager

Rob Johnston, Ford Motor Company Global Manager of Parts and Collisions has assumed a new position as Global Performance Brand Manager. He will be responsible for the Ford's performance brands such as Mustang, Mach E Mustang, and the all-new Cobra Jet 1400 Drag car in North America and worldwide. Rob will be working closely with NASCAR, NHRA, and WRC as Ford continues to promote their performance brands worldwide.



Galpin Auto Group an **American Success Story!**

continued from page 4

movies and music. People would rush to the Auto Show at the Pan Pacific Auditorium and view their next dream car. Auto dealers were scattered around various towns within Los Angeles County and existed "few and far between" compared to today. The population explosion hit and so did auto dealer growth.

No business, organization or government is any better than the character of the person at the top. When that person's creed is "If you strive to put God first, family second, business third and everything else - including yourself - somewhat after those three, you set a tremendous example for your family, your employees and your customers", you have something special.

President Ronald Reagan once said, "When I think about what's right in America, I will always think of men like Bert Boeckmann. May your good deeds be rewarded with continued success and good health".

When I refer to Galpin Ford from 1968 forward, it's a Boeckmann family owned dealership, Bert, his wife Jane and eventually their son. Beau in 1982.

66 When I think about what's right in America, I will always think of men like Bert Boeckmann. May your good deeds be rewarded with continued success and good health".

It's 1946, following the end of World War II, a Ford Dealership was opened in the City of San Fernando and Frank Galpins business sold 46 cars in its' first year.

Galpin was ahead of the customizing trend with the Galpinized 1952 Ford convertible. This custom Ford ended up gracing the continued on page 17

TOOUS'S Auto Group T Doug's Hyundai Dealership

Moves To NEW Edmonds Location on Hwy. 99



Doug's New Dealership front desk entry



Doug's New Hyundai Dealership from walkway

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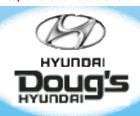
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Hyundai is now offering factory-scheduled free maintenance on new vehicles for three years or 36,000 miles. Offering complimentary maintenance, specifically of this length, is unusual for non-luxury manufacturers. The maintenance will include oil changes, filter replacements, and tire rotations and starts with 2020 models purchased on February 1 or later.

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From Around the U.S.



Tim McGrane Assumes Position | Hagerty of C.E.O. at M1 Concourse

Tim McGrane assumes the position of CEO at M1 Concourse, an exclusive motorsports community of more than 250 secure Private Garage Condos set along the 1.5-mile Champion Motor Speedway driving circuit.

With the introduction of two new annual feature events launching in 2021; the Woodward Dream Show (Aug 19-21) and the American Speed Festival (Sept 30-Oct 3), along with the exceptional opportunity to be the host venue for the 2021 Motor Bella event (Sept. 21-26), I am taking the helm of M1 Concourse at a very exciting time.

Opened in 2016, the M1 Concourse garage community is built on the former 87-acre site of General Motor's old Pontiac West assembly plant located right on the famed Woodward Avenue, which is designated M-1 (Michigan highway) and was the location of the first mile of concrete-paved highway in the country in 1913.

Our feature event for 2021 will be the inaugural American Speed Festival. Delivering on a new type of automotive excitement to car enthusiasts, the first American Speed Festival (ASF), celebrating legendary driver Jim Hall and his revolutionary Chaparral Can Am cars, roars into M1 Concourse in Pontiac on Sept. 30-Oct. 3, 2021. The all-new event will showcase excellence in automotive engineering and design, as well as celebrate driving at speed, including the thrill of motorsport competition.

With more than 150 distinguished automobiles drawn from automotive manufacturers and car collectors across the USA, ASF will combine worldclass auto exposition with live speed action from ten classes on M1 Concourse's 1.5-mile road course, Champion Motor Speedway.

- Formula 5000
- Indy Car
- IMSA
- Trans Am
- Endurance Cars • NASCAR
- Can Am

continued on page 18

Partners with Shift Up to Support **Female** Racers

Hagerty Partners with Shift Up Now to Support Female Racers and Inspire Younger Generation

Hagerty, the automotive lifestyle company, today announced its partnership with Shift Up Now Racing to support female athletes in motorsports. Supporting six female athletes competing in a wide range of series during the 2021 racing season, this unique collaboration is meant to inspire courage and confidence in younger fans and ensure more female athletes are funded in top seats in motorsports.

At a time when we are seeing strong females breakout in otherwise traditionally known-male

sports – as seen during referee Sarah Thomas' Super Bowl debut – partnerships like this are more important than ever to prove to younger generations of women that there is no limit to your dreams. These six women. who include team manager Shea Holbrook, a mother hailing from Florida, to 18-year old Emily Linscott, are turning their dreams into a reality. The full team can be found below, with more information around the drivers here.

Loni Unser (22)—World Racing League, Porsche Boxster; MX-5 Cup, Mazda MX-5

Shea Holbrook (30) – World Racing League, Porsche Boxster; MX-5 Cup, team manager Sarah Montgomery (26) -

World Racing League, Porsche Cayman

Michele Abbate (32) – Trans Am TA2. Chevrolet Camaro

 $\textbf{Hannah Grisham}\,(20) - MX - 5$ Cup, Mazda MX-5

Emily Linscott (18) – F4 US Championship



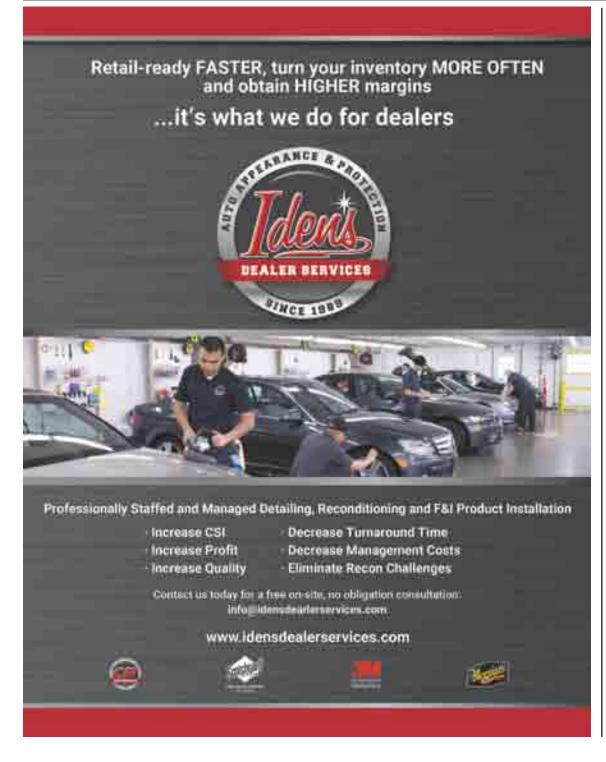














TOYOTA SEQUOIA 4 x 4



The Sequoia is Toyota's "big-8 passengers, lots of room new design and a little low on the MPG rating.. Lots of room for gear.

BASE PRICE: \$64,030 * **TYPE:** 8 Passenger SUV ENGINE: 5.7 liter V-8 32 valve TRANS: 6 speed AT HORSEPOWER: 381 hp

MPG: 17 Hiway

2021 Tacoma P/U **Test Drive Report**

Bill McCallum

Being born and raised in Tacoma, Washington, I was excited to receive an invitation to the original press launch of the Tacoma Pickup decades ago.

I have often said, ".....Toyota's naming their midsize pickup after Tacoma was one of the few historic events of significance in Tacoma's history."The Toyota Tacoma Pickup has been the number #1 selling midsize pickup for 16th consecutive years out selling the combined total of the Ford Ranger, Chevrolet Colorado and the GMC Canyon.

Our 2021 test drive model car-

ried a base price of \$47,980 which included a 3.5L V6 Atkinson Cycle with Dual VVT-I engine producing 278 hp and mated with a 6 sp. AT. Also included in the standard package as tested, is Toyota's Safety Sense P with 10 features including a Pre-Collision System W/Pedestrian Alert. With 22 mpg on the highway and a base model price of \$27,500 the Toyota Tacoma deserves a look.



2021 Toyota Tacoma P/U at Tacoma Dome in Tacoma, WA. (photo Auto News)

The Toyota C-HR is in a Crowded Segment According to 2021 Motor Trend 2021 Buying Guide

The Toyota C-HR Subcompact SUV is in a crowded segment with 17 makes according to Motor Trend's 2021 Car, SUV, and Truck Buying Guide. The Toyota C-HR has to compete with the popular Honda HR-V and two new comers the Mazda CX-30 and the Kia Seltos. The Toyota C-HR is a 'value based" sub compact with a base MSRP of \$22,500 and \$24,245 as tested, 31 mpg on the highway and all options included. Powered with a 2.0L 4-Cyl mated with a CVT w/ Shift Mode, Front

Wheel Drive, Ventilated Front/ Solid Rear Disc Brakes, Independent Front & Rear Suspension, w/ stabilizer Bar and Dampers.

The Toyota C-HR comes with the Toyotas Safety Sense 2.5 package with 17 Safety and Convenience features including; Pedestrian Detection, Lane Departure Alert, Lane Tracing Alert, Blind Spot Montor and more. Toyota has hit a "home run" in the exterior design department. Deserves a look if your in the market for a small "value based SUV."



Toyota C-HR Subcompact SUV (photo Auto News)



Nick Ellis Joins Team Auto News

continued from page 4

restoration field.

From collecting vintage cameras and floor model radios to restoring cars and motorcycles from the teens to the 1970s, Nick has a great love of all eras of mechanical design. He turned that love into a restoration and sales business with his father for several years buying, restoring, and selling all different types of collector cars and motorcycles with an emphasis on Fords and Mercurys from the 1930s and 1940s. He's traveled to auctions and car shows all over the US, and even to Italy to bring back a very rare engine for a vintage race car.

Nick believes that collector vehicles are meant to be driven and enjoyed, and is thrilled to be a part of ensuring that the next generation of restoration specialists are there to keep those classics on the road.



Lexus UX Test Drive Review

by Bill McCallum

Lexus is moving into a crowded category, entry level or compact SUVs, with their Lexus UX. It was my test drive vehicle at the recent Barrett-Jackson auction in Scottsdale, Arizona. I found the Lexus UX to be a fun to drive SUV, with more than enough room for luggage. It also had all the "bells & whistles" you would expect on a Lexus

With a price range of \$32,900 to \$39,800 the UX is priced higher than most Compact SUV's but a value for a Lexus luxury SUV. The hybrid model delivers 37 mpg which is easy on the pocket book. Front wheel drive and all-wheel drive are both available.

When it comes to safety features both pedestrian detection and cross traffic warning are standard. The retractable sun roof is a nice feature when you are in sunny Arizona after spending a cold winter in Seattle with a record snow fall.

If an entry level luxury SUV is in your future I suggest you test drive the UX at your nearest Lexus dealer.

Millennials

continued from page 8

the millennial mind set. Therefore, a one-size-fits-all approach won't cut it. Millennials want their car to reflect their personality and they are willing to pay more for a vehicle that matches their brand or aesthetic. Dealers can capitalize on this through customization in both advertising and various promotions. An interactive brand experience, where customers create and customize their dream car is one suggestion. Howarth details that, "The visual representation of the vehicle will captivate their attention and encourage them to purchase. An extended test drive is "another high potential opportunity, giving consumers the chance to integrate the product in their lives before they buy".

Also, for the younger age groups, technology is not just important for researching. It is essential to how they interact with the world around them. So cars play a key role in keeping millennials connected. 72% indicate that connected cars are important to their social life and they want features that let them stay in touch on the go. On this note, top-rated features include: an integrated GPS or navigation system, satellite radio, Bluetooth, an MP3 player and 5G Mobile integration. As you can see, focusing on technology is a major selling point for Millennials.

Last, Millennials are looking for environmentally responsible car ownership. Millennials are viewed as one of the most conscious consumer segment in the market. Recent research by Deloitte reveals that most Millennials believe they will drive an alternate-fuel car within the next five years, they are aware that will cost them more: but it is worth it to them.

All in all, Millennials- whether in the US or UK- make wellinformed car purchasing decisions. Pay attention, dealers, and give them your best effort and products to meet their needs and desires.

SHOWCASE REVIEWS

2021 GENESIS G80 PRESTIGE RWD



Genesis is adding dealers across the U.S. at the same time they are adding new models to the lineup. The G80 is their full-size Luxury Sedan

BASE PRICE: \$47,700 **TYPE:** Luxury Sedan ENGINE: 2.5L 4T-GDI TRANS: 8 speed AT HORSEPOWER: 300 hp MPG: 32 Hiway

2021 HONDA ODYSSEY ELITE



While some automakers have scrapped vans in favor of three row SUV's, Honda and a few others have stayed-thecourse with updated vans.

BASE PRICE: \$47,820 TYPE: Van **ENGINE:** 3-5 Liter VTEC V-6 TRANS: 10 speed AT HORSEPOWER: 280 hp MPG: 28 Hiway

2021 HYUNDAI SONATA N LINE



The Sonata has been a top seller for Hyundai with an industry leading design and pricing. The N-Line model adds more power.

BASE PRICE: \$23,600 **TYPE:** Midsize Sedan **ENGINE:** 2.5 liter Turbo 4 Cyl TRANS: N 8 speed HORSEPOWER: 290 hp MPG: 33 Hiway

2021 4-RUNNER TRAIL PREMIUM



The 4-Runner has had a long history as a best seller for Toyota. Toyota continues to add improvements for the outdoor adventure fans.

BASE PRICE: \$40,190 TYPE: SUV **ENGINE:** 4.0L DOHC V6 TRANS: 5 speed AT HORSEPOWER: 270 hp MPG: 19 Hiway

2021 VOLKSWAGEN ARTEON



The VW Arteon is a hatchback that looks like looks like and acts like a coupe. Great acceleration, handling, comfort and priced right.

BASE PRICE: \$35,995 **TYPE:** 4 -door Hatchback **ENGINE:** 2.0 Liter Turbo TRANS: 8 Speed AT **HORSEPOWER:** 268 hp **MPG:** 24 MPG Overall

VOLVO V90 CROSS COUNTRY T6



All-New for Volvo the Cross Country gets the looks. A combination of function, style and looks that fits nicely into the Volvo lineup.

BASE PRICE: \$54,900 TYPE: SUV **ENGINE:** 2.0L Super Turbo TRANS: 8-speed AT **HORSEPOWER:** 315 hp MPG: 30 hiway

* prices as per tested model

autonewsonline.com/showcase reviews

Jeri Drager adds to his collections in new 20,000 sq. ft. Burlington, WA Location





Jeri and Joan Drager (photo Auto News)

DRAGER'S CLASSIC SALES

1645 Walton Drive Burlington Wa. 98233 206-533-9600 dragers@mac.com Web page www.dragers.com

We are by appointment ONLY so call 206-533-9600 or dragers@mac.com

Featured Vehicles





1966 Chevrolet Corvette Coupe. DGC VIN 194376S118895 327ci V8 and the installation of a replacement TH350 three-speed automatic transmission. Features include a Delco AM/FM radio. split-chrome bumpers, and reproduction 15" Kelsey-Hayes-style turbine wheels. Additional modifications include a replacement wiring harness, a Holley carburetor, an Edelbrock intake manifold, a PerTronix distributor, an aluminum radiator, power steering, and power-assisted disc brakes.









1957 Chevy Custom 150 black 2 Door Post \$57,500





1947 CHEVROLET WOODY

2007 Ford Mustang Cobra GT 500

by Bill McCallum

Drager's Classic Sales and Collector Car & Motorcycle Collection's move from Lynnwood, WA to their new 20,000 square ft. facility in Burlington, WA has been a family affair. Jeri and his wife Joan (see photo) organized the move. While their son Andrew and his daughter Jannah (see "BOSS" PHOTO) did some of the heavy lifting during the move. Jeri's remodeling team lead my manager Mike started the remodel back in February 2020. The facility is open by reservation during the Covid-19 crisis but they are starting to book reservations for 2021 events. With a inhouse kitchen that can handle service for up to a 500 person event, they will be ready-to-go in 2021 when restrictions ease up. They have already had a small car group, "Horsepower Chrome and Rust Kreepy Kruise" have an event on Halloween, (see photo)

by Bill McCallum

Jeri Drager, a West Coast Icon, in the collecting and selling of motorcycles, cars, and trucks started working in the family business in 1959. Otto, Jeri's father and his wife started the family business in 1934 with a Harley Davidson store in Aberdeen, WA.

As the Harley Davidson business grew Otto moved his motorcycle business to Bremerton WA and then Seattle, WA. Jeri moved the business to Shoreline, WA. 20 years ago and added an automotive & motorcycle museum and an event center. This Spring Jeri moved the business North to Burlington, WA. to an all-new 20,000 sq. ft. facility (see photos) which is now open by appointment.



Drager's New Facility Caters To Events



Drager adds more space for events



Drager adds more cars to his collection



Drager adds more motorcycles to his collection



1957 Chevrolet Big Window Pro street PU. DGC2512



Cold blowing Factory Air

1965 Ford Mustang

Convertible "AIR" 289 V-8 AT

1940 Super Deluxe, \$42,500





Women in the Auto World



Previously Featured: "Women in the Auto World"

Lyn St. James - Indy Race Driver Felicia Fields - Ford HR VP Mary Barra - GM CEO Michelle Christensen – Acura Design Lisa Copeland – FCA Dealer Sandra Button - Pebble Concours

Monika Kalenski – MEK Magnet Chanterria McGilbra - Prancing Ponies Elena Cortesi - Ford Comm. Mgr. Muffy Bennett - Car Collector Jennifer Biggs - Repair Shop Owner Carolyn Jackson - VP Brand Strategy Barrett-Jackson Joyce Chow - Social Media Mogul Sarah Deccio - Distribution Mgr. Valerie Thompson – Motorcycle Racer Ashley, Courtney & Brittany Force - Drag Racing Champions Toyota of Marysville - Ladies at Work

Carolyn Jackson V.P. of Brand Strategy for Barrett-Jackson

In her role as Barrett-Jackson's Vice President of Brand Strategy, Carolyn Jackson oversees the company's image as The World's Greatest Collector Car Auctions. She works diligently to elevate not only the Barrett-Jackson brand, but also the entire guest experience at the unique automotive lifestyle events. Carolyn is also actively engaged

in Barrett-Jackson's local and national charitable fundraising efforts, an important component of the company since it began five decades ago. With Bachelor of Science degrees in finance and marketing, she enjoyed careers in the financial services and luxury real estate industry before taking on her current role with Barrett-Jackson.

Photo - Carolyn Jackson V.P. of Brand Strategy



Vendors are Important Part of "The Worlds Greatest Collector Car Auction"



Craig Jackson (left) Aaron Shelby (center) Seth Burgett, Owner Gateway Bronco at B/J with (photo Auto News)



Gary Patterson, President, Shelby American presents New Shelby Mustang at B/J with Aaron Shelby, far right (photo Auto News)



Seth Burgett, Gateway Bronco Owner at Barrett-Jackson Event (photo A number of Automotive Artists display their work as Barrett-Jackson Auto News)



Vendors (photo Auto News)

Galpin Ford an American Success Story! by Gary Murphy

continued from page 10

cover of Motor Trend magazine. The year 1953 came and a gentleman named Bert Boeckmann joined Galpin as a salesman and became General Manager in 1957, From this time until 1968, when Bert became sole owner of Galpin Ford, many firsts happened; leasing vehicles to individuals is a Galpin origination, launched a West Coast NASCAR racing team, the first Shelby dealer in California, sponsored the first Mustang Owners and Shelby Cobra Clubs, introduced

America and developed Galpin Square - America's first automobile department store complete with a restaurant.

1970 came with Bert and his wife Jane, along with one other individual, started a motorhome manufacturing company. Its' first year, the vehicle became the number one selling Class C motorcoach in California.

Galpin has always been at the forefront of custom vehicles since 1952 with their Galpinized cars and trucks. Beau was made Vice

President in 1998 and opened Galpin Auto Sport (GAS) in 2006, a freestanding customizing and performance facility.

The Boeckmann family - Bert, Jane and Beau - all have shared in the building of an automotive empire containing a heart and soul. They, together and singularly, have nurtured so many achievements and earned the rewards and many honors bestowed on them.

• Brand Names Foundation Automotive Retailer of the Year Award - twice

• Automotive Hall of Fame - Bert • Opened the first Methanol service station in the world - 1982

• National Automobile Dealers Association, 25,000 dealers in America, named Bert the National Quality Dealer of the year

• Historically, since 1989, number one volume Ford Dealer in the World for both cars and trucks

· Man, many more -

In 2014, Beau was named President and COO of Galpin Motors. The Galpin Motors family now comprises more than just Galpin Ford. The following are its' present brands and companies; Ford, Lincoln, Mazda, Jaguar, Aston Martin, Honda, Volvo, Volkswagen, Lotus and Porsche plus Galpin Auto Sport and Horseless Carriage Restaurant.

I invite you to go online to Galpin Motors and click on the heading "About Galpin"; learn of Galpin's philanthropy, scholarships, clubs, news & events, etc.

You will better understand why Galpin is a name which has been and is endeared as goodness to thousands of people worldwide.



Chevy Bolt EUV - **See Story on Page 4** (photo by Dave Kunz)



Shelby GT500 - See Story on Page 2 and 9

Ford Bronco Sport Test Drive Review

by Chris Chung

Ford recently brought back the legendary name plate "Bronco." With that, they have made two trims, the beefier, body-onframe, Jeep Wrangler slayer, the "Bronco" and the "Bronco Sport." The latter being targeted towards a wider audience of individuals who need an economical vehicle to use on a daily basis with creature comforts, safety features and good fuel efficiency, while being able to go off-road to places that regular cars and crossovers can't get to.

To accomplish this Ford used the Ford Escape platform. The Bronco Sport shares the Escape's two engines; a 181-hp Turbo 3 cylinder engine, and a 245 hp 2.0L turbo engine. Both paired with an 8 speed transmission.

Consequently, the Bronco Sport is a very nimble and maneuverable vehicle. Driving it was a breeze, delivering good power and the car-like driving experience that crossover SUV's are afamed for.

Where it differs though, is obviously the styling as well and off-road capability. The Bronco Sport features a boxier, more aggressive aesthetic. Falling in line with more aggressive offroad vehicles. I personally loved the look, as I've always felt that an SUV should "look like an SUV."

On the inside, the Bronco Sport has more front and rear headroom than the Escape, making it better for long road trips and packing gear into the back. The materials on the interior are comfortable and chic; but also made with outdoor adventurers in mind, featuring easily washable seats and flooring so that mud and dirt can easily be cleaned out. Something I was also particularly excited about was that Ford brought back the opening rear window, making it easy to quickly grab your camping gear or snow gloves when you're out on adventures.

The Bronco Sport offers casual off-roaders plenty of tuning options out of the box. Executed through several "G.O.A.T." modes featuring at least 5 different options (Normal, Eco, Sport, Slippery, and Sand). The Badlands and First Edition trims also have Mud/Ruts, Rock Crawl options as well as Trail Control. The different modes calibrate the advanced AWD system, throttle response, transmission, differential, braking and suspension to the optimal balance for the terrain you're currently facing.

I tested this on some snow and dirt and can attest that the modes do an incredible job of keeping you moving.

All in all, I would say that there's no question. If you're someone that lives an active lifestyle and enjoys the outdoors, but need something practical for daily living; the Bronco Sport is a MUST SEE and a great option for you to go with. Bill Pierre Ford has received the first Bronco Sport's in the Northwest and has the largest inventory of Performance Ford. Make sure to give them a call at (877) 409-7168 if you want to check it out!





2021 Ford Bronco Sport

Tom Denchel Ford, Prosser **Serves Eastern Washington**

by Bill McCallum

Most Washington State residents are aware that the Tri-Cities area (Richland, Kennewick, and Pasco) is the fastest growing area in the state. Three friends of mine from the Puget Sound area, including Sally Hanson, our senior feature writer and her husband Don have moved to the Tri-Cities in Eastern Washington. While all businesses have seen a benefit to this growth, Tom Denchel Ford in Prosser, a community that borders the Tri-Cities to the North has shared in that growth.

Tom Denchel Ford, is a part of Tom Denchel Auto Group including a Ford Dealer and Dodge, Chrysler/Jeep/Ram Dealer in Umatilla, OR a few miles to the South of the Tri-Cities.

Tom Denchel Ford in Prosser with 50 plus employees, 14 service bays and over 400 new, used and special interest vehicles on the ground serves the entire Eastern Washington and more.

Scott Guthrie, GM for Tom Denchel Auto Group said ""... we have continued to work with the communities we serve during the COVID-19 crisis. While we have expanded our service department during the COVID-19 crisis our sales have continued to grow because we were expanding our online selling during the year before the crisis.

If a new Ford or a pre-owned vehicle is in your future its worth the drive to Tom Denchel Ford in Prosser.



Tom Denchel Ford, Prosser, WA.



Tenth Annual Legends of Auto | New C.E.O. at M1 **Gala Event Scheduled for** August 12, 2021 in Monterey (Seaside) California During Pebble Beach Concours Week

August 12, 2021 marks the 10 year anniversary of the Legends of Auto Gala Dinner. We have reserved the Embassy Suites Ball Room in Seaside (Monterey), CA for the Thursday night event held during Pebble Beach Concours Week in August 2021. The 2020 event was canceled due to Covid-19. Our last event in 2019 was attended by 150 guests who mingled with past and current legends. See flyer below.

We will be announcing more Legends to be honored in our next issue. This years honoree's include Gary Patterson, President of Shelby American, Jim Farley CEO Ford Motor Company, John Clinard, Award Winning Ford PR Mgr., The Pierre Family and the Lucas Oil Family.

Previously honored Legends expected to attend include Sandra Button, Concours Chairman, Lyn St. James, legendary race driver, Jay Leno, Barry Meguiar, car care products legend, and Beau Boeckman, Galpin Auto Goup.

Dave Kunz our MC and LA Talk Show Host will honor two Legends that have passed Art Gould and Rick Case. More details to come in our Summer Issue (June/July)

Concourse

continued from page 12

- Track Modified Exhibition
- Supercar

• Pontiac Race&Performance The American Speed Festival will kick off on Thursday, Sept. 30 with an exclusive "Dine and Drive" event throughout Metro Detroit for behind the scenes looks at some of the great automotive history of the Motor City.

Friday and Saturday will feature high-speed on-track activity for past, present, and future race and performance vehicles, utilizing the M1 Concourse "Speed Ring" for single-car time trials and demonstration runs, as well as guest appearances, autograph sessions and Q&A sessions and seminars.

Friday evening will be a special "ASF Garage Reveal" event that will bring together the drivers, owners and industry insiders

for an evening of fun enjoying some of the M1 communities private garages.

Saturday evening will be the Checkered Flag Ball to benefit the Checkered Flag Challenge, a new 501c3 supporting organizations that are changing lives in Pontiac. During the gala evening, with MC David Hobbs. we'll also be honoring legendary racing icon Jim Hall and his innovative Chaparral race cars as our first American Speed festival 'Master of Motorsports' honoree.

Sunday will feature the American Speed Festival Invitational Exposition, a judged competition of the best of the best car classes during the weekend, and a chance for enthusiasts to get up close to some of the greatest cars in North America and the world as part of a celebration of all continued on page 27

2021 Chevy **Tahoe with** Duramax by Dave Kunz

A lot was changed when General Motors revised its largest SUVs for 2021, including a new alternative fuel option. The alternative fuel in this instance is diesel. If that sounds familiar, for many years you could choose a diesel V8 in your Chevy Suburban, Chevy Tahoe, or GMC Yukon/Yukon XL. But that engine was dropped after the 1999 model year.

Two decades of progress has brought a much more modern diesel powerplant to the Chevrolets, the GMCs, and even the Cadillac Escalade. The Duramax 3.0 is a new choice, along with the carryover 5.3 and 6.2 gasoline V8s. Don't let the smaller displacement fool you - this efficient inline-six diesel packs a big punch.

Do you like torque? The Duramax 3.0's figure of 460 lb-ft (at just 1500 rpm) equals that of the 6.2 V8's, from less than half the displacement. Ignore the horsepower rating of 277 (though that's still nothing to sneeze at); with a diesel it's the torque, baby. And the standard 10-speed automatic transmission ensures that the engine is always operating right in the torque band.

> 66... the EPA highway rating is 28 mpg, ..."

I got to spend some time in a 2021 Tahoe RST 4WD equipped with the Duramax engine, and it's really a perfect pairing. With four-wheel drive, the effortless torque of the diesel would let this sturdy SUV deal with lots of rough terrain, though my driving was limited to pavement. Even there, the Tahoe scooted from stoplight to stoplight swiftly, and cruised at highway speeds with really no hint of what was under the hood.

Yes, you do hear that signature diesel thrum when you're hard on the throttle, but it's a somewhat soothing sound that reminds you of the engine you chose. The Duramax 3.0 was first developed for the Chevy Silverado and GMC Sierra full-size pickup trucks, but GM's engineers did some work on quietness for placement in the SUVs.

As you might expect, fuel economy is impressive. In a 2WD Tahoe, for example, the EPA highway rating is 28 mpg, a big improvement over the 5.3 V8's 20 mpg highway. That number drops by 1 mpg for 4WD, and 1 mpg more for the larger Suburban.

Saving the best for last, the price to go diesel in the Tahoe and Suburban is only a \$995 upgrade, starting on the \$49,000 Tahoe 2WD LS model. If you cover a lot of miles, the fuel math can really work out over time.

Legends of Auto Gala Monterey, Calif.





Mission Statement To recognize and award individual accomplishments, that have significantly advanced the auto industry around the world and to help develop the next generation of auto industry leaders.



Date: August 12, 2021

SEE - www.LegendsofAuto.com Time: 7:00 pm to 10:30 pm Reception: 7:00 pm • Dinner: 8:00 pm • Presentations 9:00 pm

SPACE IS LIMITED - Questions - bill@autonewsonline.com Pre-Sale Tickets \$50 UNTIL 5/31 at bit.ly/legendsofauto





Honored Members of Legends of Auto

George Barris* Beau Boeckmann Bert Boeckmann **Bob Bondurant** Sandra Button Rita & Rick Case Corky Coker

Tom duPont Ryan Falconer Ken Gross Dan Gurney* Lee lacocca Craig Jackson Lyn St. James

Parnelli Jones Ed Justice Jr. Jay Leno Ken Lingenfelter Keith Martin **Barry Meguiar** Bruce McCaw

Dana Mecum Bruce Meyer Peter Mullin Roger Penske Stewart Reed Steve Saleen Carroll Shelby* *Departed Legends





OEM & Aftermarket Parts





Save Money On Car **Insurance Rates**

continued from page 8

ance, or health insurance. In some cases, policyholders can save as much as 30% of the total insurance costs. Also, if they own two or more vehicles, they can get a 25% multi-car policy discount.

Raise the deductible. By simply raising the deductible, drivers can lower the collision and comprehensive portion of their premium. However, a higher deductible means more money out of the pocket in the event of a claim.

Find all the discounts that are available. To make insurance policies more affordable, car insurance companies are offering all sorts of discounts. Insurers offer discounts such as good student discounts, loyalty discounts, good driver and safe driver discounts, pay in advance discounts, or safety-feature discounts.

Purchase the right vehicle. Cars that cost less to repair or replace generally receive lower premiums. Family cars or minivans are usually the cheapest cars to insure.

Be a good driver. Insures will always check the driving record to see if a policyholder presents a high level of risk. Speeding tickets, accidents, drunk driving citations - all can make the costs of insurance to be higher. However, drivers who manage to keep a clean driving record for at least three years can get a good driver discount that can save as much as 25% of their premiums.

Drop unnecessary coverage. Drivers who own older vehicles that have low value should consider dropping comprehensive and collision coverage. Also, drivers can drop personal injury protection coverage or medical payment coverage (if their states don't require to carry these coverages) if they already have an excellent health insurance plan.

Buy only the state-required minimum insurance. To save money on insurance, drivers can purchase only the liability insurance at the lowest legal limits required by the state to legally drive a car.

Drive less. Drivers who are driving fewer miles than a specified number of miles each year, usually

7,500 to 10,000 miles, can get a reduction in their base rates. Usually, the insurers require that the drivers will install a small device in their vehicles that transmit the mileage data to the company.

Check for group insurance discounts. Some providers offer reductions to drivers who get insurance through a group plan from their employers, professional, business, and alumni groups, other associations, or schools.

For additional info, moneysaving tips and free car insurance quotes, visit https://compare-autoinsurance.org/

Compare-autoinsurance.org is an online provider of life, home, health, and auto insurance quotes. This website is unique because it does not simply stick to one kind of insurance provider, but brings the clients the best deals from many different online insurance carriers. In this way, clients have access to offers from multiple carriers all in one place: this website. On this site, customers have access to quotes for insurance plans from various agencies, such as local or nationwide agencies, brand names insurance companies, etc.



Hyundai is Moving **Fast to Bring EVs** & Hybrids to Market

by Michelle Hale

continued from page 4

sister-brand Kia, are running on all cylinders.

Hyundai Motor Group recently announced the formation of a Silicon Valley-based studio to develop transformer-class "Ultimate Mobility Vehicles," including the remarkable Hyundai Elevate Concept. According to the press release, "The vehicle does not rely solely on wheels and is expected to address challenging driving situations – for example, a car with robotic legs could save lives as the first responder in natural disasters; or, people who do not have access to an ADA ramp could hail a car to walk up to their front door, level itself, and allow wheelchairs to roll right in. Using a combination of robotics and wheeled locomotion technology, Elevate and other vehicles by New Horizons Studio are expected to redefine vehicular mobility."

This news follows a design award recently given to Hyundai for developing an exoskeleton wearable robot to improve ergonomics for its productions team. The head of its Robotics Lab says "Hyundai will continue developing novel products that will provide people with better life quality."

If Hyundai were a startup, I'd be skeptical that these are mere stunts to drive up valuation. However, with so many recent accolades from J.D. Powers. Consumer Reports, Insurance Institute, etc., for their core business of selling cars and SUVs, this tells me that Hyundai has a very compelling point of view of the future of transportation, while excelling at the daily demands of its customers.

The hard-won recognition from industry groups like JD Powers and Consumer Reports also tells me that Hyundai is doing so many continued on page 20

Dominate the Drag Strip With Lucas Oil's FL-0 **Low Viscosity Synthetic Racing Engine Oil**

Lucas Oil's FL-0 Low Viscosity Synthetic Racing Engine Oil is a premium, super-efficient engine oil that is ideal for use in highperformance vehicles and other applications using low-viscosity engine oils. Produced after years of research and development with the help of NHRA Pro Stock World Champion Warren Johnson and his son Kurt, Lucas Oil's FL-0 answers the need for automotive enthusiasts operating in race conditions who rely on a high-quality motor oil that is durable and protects vital engine components.

The Lucas exclusive blend of Polyalphaolefin (PAO), organic ester, friction modifiers and ultralow viscosity synthetic base oils provide outstanding protection and maximize horsepower output. High-performance engines are

also provided with quicker acceleration due to the oil's low drag qualities. In addition, FL-0's high zinc-phosphorus formula provides excellent valve train and high RPM

Key Benefits of Lucas Oil's FL-0 Low Viscosity Synthetic Racing Engine Oil:

- Ideal for any application using low-viscosity engine oils
- Reduces drag

RACING

- Superior film strength
- Very high viscosity index
- Safe to blend with other synthetic and non-synthetic oils Lucas Oil FL-0 Low Vis-

cosity Synthetic Racing Engine Oil is now available at AutoZone, O'Reilly Auto

Parts, NAPA Auto Parts, Car-Quest, Advance Auto Parts and more!



'Go Car Wash's senior leadership team collectively has decades of experience in car wash operations, both as team members and individual operators," Andersen said. "I joined Go Car Wash because they value the same things I do: teamwork, integrity, compassion, continuous improvement and fun. I know this is where I want to invest my future."

Andersen brings over 15 years of experience in various sectors of business development. He spent 12 of those years at Hilti,

three years at Mark VII Equipment and two years at Berkshire Hathaway. In addition to his experience in business development, Andersen served as a International Car Wash Association Board Member.

"Having a dynamic team of creative and adaptable leaders by your side will make all the difference for our company, especially

through these periods of aggressive growth and expansion," Derwin said. "We're lucky enough to have an arsenal of strong leaders ready to make our vision a reality.' About GO Car Wash

GO Car Wash was founded in 2019 with the goal of building a multi-regional car wash company with clusters throughout secondary cities across North America.

Land Rover Certified **Technicians**

Your Land Rover Dealer Alternative!

- Autologic Computer Diagnostics
- Factory Scheduled Maintenance
- Pre-Purchased Vehicle Inspections
- Preventative Maintenance
- Air Conditioning & Heating
- Cooling & Electrical Systems
- Drivability, Emissions & Power Train

We know your



- Brakes, Drive Train & Transmission (clutches etc.)
- Accessory Installation
- Extended Warranties
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Kevin Iden Turns a College Dream into a Thriving **Northwest Business**

by Bill McCallum

When I started publishing Auto News in 1986, Kevin Iden was a college student with a dream. The dream was to create and grow a network of dealers offering them detailing and reconditioning services to benefit both the dealer and their customers.

Thus, Iden's Dealer Services was born in 1989 in Renton, WA and today has grown to over 200 employees, 24 locations (and growing), and working onsite with over 70 new car dealerships to streamline their process to get cars retail ready faster and to a higher quality level.

Iden's dealer accounts provide several services to their customers including:

1- Complete Interior & Exterior Detailing Services (new cars, used cars and service customers)

2- 3M Window Films/Tint and CHIPROTECT 3M Clear Vehicle Protection Film

3- Paint, Fabric, Leather, & Windshield Sealants

4- Providing Full Reconditioning Services (Dent Repair, Interior, Wheel, and Paint Repairs, inventory photos & more)

For additional information on Iden's Dealer Services visit: www. IdensDealerServices.com

(See Iden Ad on page 12)



Technology



LINE-X Launches Partnership with Lucas Oil's Racing Series

LINE-X to be featured at racing events across the country for Lucas Oil Late Model Dirt Series and Pro Pulling League

Lucas Oil Products, Inc., the American-based manufacturer and distributor of high-performance automotive oils and additives, today announced its official partnership with LINE-X, the leading manufacturer of highperformance protective coatings and industry-leading automotive and lifestyle accessories. Specifically, LINE-X will partner with Team Lucas in the sponsoring of its national racing events Lucas Oil Late Model Dirt Series and the Lucas Oil Pro Pulling League for the 2021 season.

LINE-X is a global leader in high-performance protective coatings for a vast array of applications. LINE-X is the only franchised network in North America specializing in the automotive aftermarket and wide-ranging protective coating services. With over 25 years of industry experience, LINE-X gained popularity with its market-leading spray-on

truck bedliners. Driven by a passion for protection and innovation, LINE-X has expanded its offerings beyond just bedliners to include specialty automotive coatings, as well as commercial, industrial and manufacturing realms.

LINE-X will be showcased at Team Lucas racing events across the country - on-site at the races, through digital channels, TV spots and more. For the Lucas Oil Late Model Dirt Series, the heartland's most exciting and beloved dirt oval racing extravaganzas, LINE-X will join thousands of fans in their support of their favorite drivers, the family-friendly atmosphere and true sportsmanship for a celebration of American ingenuity and power. The Lucas Oil Pro Pulling League, the premier pulling series in the U.S., also attracts thousands of fans and features 12 different classes of pulling vehicles, from 10,000 horsepower super modified tractors to super stock diesel trucks. Races and events for both series will take place in more than 15 states, from Minnesota, Ohio, Pennsylvania, Georgia, Florida, and others.

"We're excited for LINE-X to be part of Lucas Oil's national racing series as it brings two automotive industry leaders together for the first time," said Jeremy Alexander, Director of Marketing at LINE-X. "Lucas Oil has built a lasting legacy from the incredible performance of their lubricants and additives while LINE-X has led the automotive coating sector for decades, helping to improve the durability and lifespan of truck bed liners and other assets. This is the start of a great partnership and we're looking forward to all the incredible races and attractions in the months ahead.'

Lucas Oil is one of the fastestgrowing additive lines in the consumer automotive industry. In addition to its premium line of oils, greases and problem-solving additives, Lucas Oil produces a heavy-duty line of products for the industrial and agricultural markets. Lucas Oil has long been directly involved in the American racing industry through multiple vehicle sponsorships and racing event promotions, at all levels. Seeing a need for better lubricants in this industry, the Lucas people went to work again. The result of this effort being a line of high-performance engine oils and gear oils that are second-to-none in the racing industry.

Hyundai is Moving Fast to Bring EVs & Hybrids to Market

continued from page 19

things right throughout their value chain – from the way it designs and engineers vehicles, to the way it produces and services them. It's very hard to get all these elements right, much less to earn this recognition among industry rivals, who are not standing still.

Bob Lutz, the car guys' car guy, wrote this recently for Road & Track about watching them for the past 30 years:

"Compared with the Japanese, the Koreans were less draconian in protecting their domestic market from imports, so they faced competitive reality... Aside from early missteps, the Korean automakers have shown amazing skill in adapting to the needs and wants of a global market. Japanese executives, in my experience, often get tangled up in history, tradition, and the sup-

posed superiority of their culture. but I've found Korean leaders to be bold, tough, gregarious, and open to new ideas. This is in stark contrast to the banks of stonefaced Japanese execs at intercompany meetings, where little was ever said or accomplished. The Koreans are not hung up on their culture: They hire the best, Korean or not. It's their strength... The turning point for Hyundai-Kia came with the dramatic new design direction ushered in primarily by VW/Audi veteran Peter Schreyer. Rather than adopting a safe, design-follower strategy, the company repeatedly surprised the world with standout sedans and crossovers. They are today the global leaders in high-volume vehicle design. Coupled with outstanding reliability, it's a hard strategy to beat."

Indeed it is.



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Alan (left) Scale Racing Center owner hosts slot car competition at Legends Gala



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Pirelli Tires Tailor Made Tire for Rivian Deliver Silence on Board and **Low Rolling Resistance**

Special Versions of Scorpion Tire Range created Specifically for R1T, the First Electric Pickup Truck in the World, and R1S, the Electric SUV

RIV is the dedicated marking that will identify Pirelli's Tires for Rivian; Elect markings will identify EV Tires.

Pirelli's 21 Inch Tires for Rivian have a World Unique Size

The EV startup Rivian has chosen Pirelli Scorpion range to fit its highly anticipated R1T pickup, which begins production in June 2021, and its R1S electric SUV. Pirelli has developed special versions of its Scorpion Verde All Season, Scorpion Zero All Season and Scorpion All Terrain tires (Pirelli's dedicated range for SUVs and pickups) to meet Rivian's specifications, and to enhance the vehicles' unique characteristics following the "Pirelli Perfect Fit" strategy. Indeed, all Pirelli tires developed for Rivian have a special marking on the shoulder: RIV and Elect.

"Elect" is the marking that identifies Pirelli tires for electric vehicles. Tires play a crucial role in EV performance – they are a key safety, performance, and range optimizer.

Pirellitires marked "Elect" offer a number of advantages for electric vehicles, thanks to a specific set of technical characteristics. Low rolling resistance helps to maximize each car's range. In electric cars, reduction in noise accentuates one of the key advantages of electric driving: silence. Finally, the Pirelli tires marked "Elect" offer improved traction in line with the intense demands from the transmission. Electric motors deliver the maximum torque available right from the bottom of the rev range, and so they need tires that can bite into the asphalt instantly.

Pirelli and Rivian co-developed these products over almost two years, and this collaboration has resulted in three special tires: 20, 21 and 22 inches. In particular, the Scorpion Verde All Season in 21 inches have a very special tire size, unique in the world, introduced in the industry by Pirelli specifically for Rivian: 275 55R21.

The technical partnership with Rivian underlines the focus of Pirelli on sustainable mobility and American car brands.

Pirelli Scorpion Verde All Season: The "Low Rolling Resistance" Tire

The Scorpion Verde (Italian for green) All Season is Pirelli's ecofriendly Crossover/SUV Touring All-Season tire developed for the drivers of crossovers, sport utility vehicles and pickups.

The main challenge Pirelli's technicians had to face to develop a dedicated version of these tires for Rivian was to meet their low rolling resistance targets.

Pirelli's engineers worked on a higher-silica compound that decreases the vehicles' energy consumption. Then, they worked on a dedicated design of the mold, narrowing the tread pattern of the tires and keeping an optimal footprint pressure distribution. In this case reducing surface-to-ground contact translates into less energy dissipation.

Pirelli's Scorpion Verde All Season tires for Rivian are constructed from lighter raw materials that don't compromise durability or performance. The Scorpion Verde All Season also presents a special size, unique in the industry: 275/55R21.

The Pirelli Scorpion Verde All Season for Rivian increases efficiency and range.

VW Creates Lab To Test EV Batteries

- Lab will serve as the center of high-voltage engineering activities in the U.S.
- Facility will support the launch and localization of Volkswagen ID.4 and future electric models
- VW to hire 25 engineers to support lab

Volkswagen of America today marked the start of construction of its Battery Engineering Lab at its Chattanooga Engineering and Planning Center. The approximately \$22 million dollar facility will test and validate electric vehicle cells and battery packs for the North American region.

The new lab will join Volkswagen Chattanooga's under-construction 564,000 square-foot electric vehicle production expansion and 198,000 square-foot battery pack assembly facility to form Volkswagen's hub for EV production and engineering here in the region. Volkswagen will test and optimize Georgia-manufactured battery cells at the new lab. This testing will include batteries for the Volkswagen ID.4 all-electric SUV, scheduled to begin U.S. production in 2022

Besides increasing its engineering capabilities in the region, the engineering lab is also part of Volkswagen's effort to localize all aspects of vehicle development and production - which lowers production costs and development cycles. Current battery testing and validation takes place in two labs in Germany, Braunschweig and Wolfsburg, along with Shanghai and Changchun, both in China. Testing and validating battery components in Chattanooga will allow engineers to more quickly apply lessons learned to local production.

"Testing batteries in the U.S. at this world-class lab helps us get vehicles to market faster, at lower cost and better tuned for U.S. customers," said Dr. Wolfgang Demmelbauer-Ebner, EVP and Chief Engineering Officer, Volkswagen of America. "It also lets us ensure the safety and reliability of our batteries in conditions U.S. customers encounter every day.

"Volkswagen of America continues to be an industry leader and core to our Tennessee economy," said Tennessee Governor Bill Lee. "I am pleased that VW selected Tennessee as the site of its newest battery lab in the world and the only lab in the U.S. This is a significant development for our growing tech scene and our Tennessee workforce is ready for the challenge."

"I'm proud that Chattanooga was chosen as the site to undertake this critical effort to ensure the safety of electric vehicle batteries," said Congressman Chuck Fleischmann. "It's an investment in the future of automotive systems that will keep Tennessee in the forefront of car manufacturing in the United States."

"This will be the first lab of its kind that VW will build in the U.S., and it means a great deal that they chose to build it in Tennessee," said Commissioner Bob Rolfe, Tennessee Department of Economic and Community Development. "This expansion shows that Tennessee is not only a leader in the automotive sector, but it is also an outstanding place to conduct high tech R&D.

VW engineers will test battery components, the integration of the battery with the vehicle and look for more ways to integrate locally produced components into the production process. The lab will include pressure and immersion testers, corrosion chambers, five explosion-rated climate chambers and a custom, two-ton multi-axis shaker table, which is designed to test the integrity of vehicle components in some of the roughest conditions they might face on the road. Built with sustainability in mind, the facility will also feature regenerative load cyclers that can return energy to the building or grid to be as efficient as possible.

About Volkswagen

Founded in 1955, Volkswagen of America, Inc. is an operating unit of Volkswagen Group of America and a subsidiary of Volkswagen AG, with headquarters in Herndon, Virginia. Volkswagen's operations in the United States include research and development, parts and vehicle processing, parts distribution centers, sales, marketing and service offices, financial service centers, and its state-of-the-art manufacturing facility in Chattanooga, Tennessee. The Volkswagen Group is one of the world's largest producers of passenger cars and Europe's largest automaker. Volkswagen sells the Arteon, Atlas, Atlas Cross Sport, Golf, Golf GTI, Jetta, Jetta GLI, Passat, and Tiguan vehicles through more than 600 independent U.S. dealers. Visit Volkswagen online at www. vw.com or media.vw.com to learn more.



Discount Tire Creates Covid-19 Safety Features

by Bill McCallum

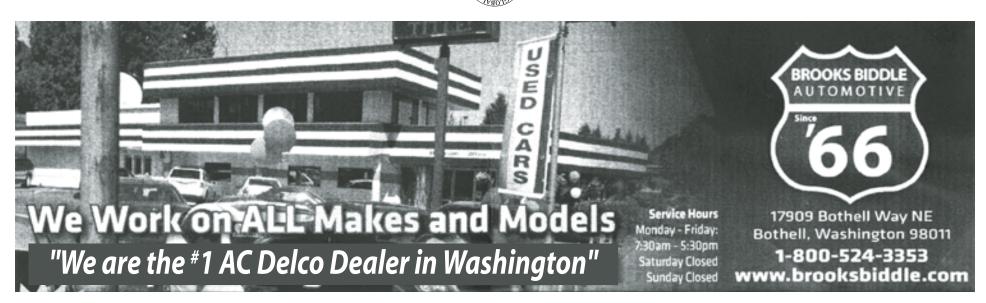
I had a chance to visit with Mike Boland. Director of Customer Insight for Discount Tire on my October trip to Scottsdale,

Discount Tire with corporate headquarters located in Scottsdale, AZ, has 1,060 locations across the U.S. with over 21,000 employees.

Discount Tire founded in 1960 sells and services tires & wheels. They represent over 10 national tire brands. Mike Boland has been introducing the "In-The-Moment" program to make sure Discount Tire and American Tire (in Calif) customers are safe during the Covid-19 crisis. The program includes an Outside Touchless Experience with Keys Delivered in a Bag, Curbside Check In, Employees and Customers Wearing Masks, 6 ft. Social Distancing, and Hand Sanitizers available for all Employees and Customers.

This program, administered by Mike Boland, "Voice of the Customer" has made the Discount Tires stores the safest in the U.S. during the Covid-19 crisis.





BROOKS - BIDDLE AUTOMOTIVE SALES & SERVICE

Brooks-Biddle Automotive has been located in Bothell since 1966 (55 years). The full-service facility is located on 3.9 acres on Bothell Way. With 25 employees and GM and Suzuki training techs with 120 years of combined experience, quality service is always provided. Brooks-Biddle works on all makes and models, specializing in Chevrolets, and GM. They offer A/C Delco service, with the service department open from 7:30

a.m. to 5:30 p.m. M-F.

The Biddle family are charter members of the Washington State Auto Dealers Association (WSADA). Serving the entire Northwest, Brooks-Biddle offers a large inventory of pre-owned cars and trucks. John Biddle said, "We care and serve the needs of our customers." See the Brooks-Biddle Automotive ad in the Auto News Service Directory.

AUTO 206 INC.

Robert Dwyer with 20 years experience in the auto industry has opened AUTO 206 INC. a Pickering Dwyer Family Business, located in Kent, WA. (See ad on same page) Conveniently located two blocks from IKEA on East Valley Highway in Kent, Robert has 60 to 65 high quality vehicles on the ground. He can also locate a vehicle for you if he

doesn't have what your looking for in stock. AUTO 206 INC. has a working relationship with Arrows Automotive, Renton a full service automotive repair shop and AUTO 206 INC. offers bank and credit union financing.

During the COVID-19 crisis appointments are suggested. Robert@auto206. com or (206)454-9689

AUTOMOTIVE SALES & SERVICES



Brooks Biddle Suzuki

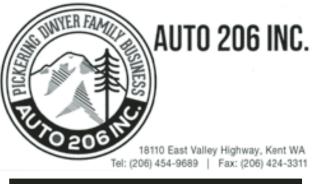
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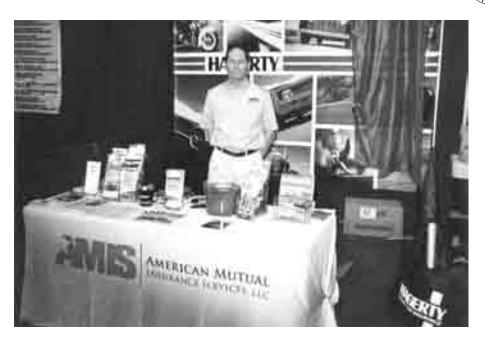
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AMERICAN MUTUAL INSURANCE SERVICES

Bill Smallwood III is a "car-guy" with 22 years in the business. His business, American Mutual Insurance Services, LLC specializes in collector car insurance and is the largest Hagerty Collector Car Insurance agent on the West Coast.

In addition to the Hagerty brand, Bill represents Grundy, Heacock, Classic Collectors, Safeco, Travelers, GMAC, Met Life brands and many more.

Bill's insurance agency represents

clients in WA, OR, ID, CA, and AZ, has 10 employees, and is a full service agency. Bill is also active in the car collector hobby and has helped organize the "Mustang Roundup" for a number of years as well as other car shows. Bill participates in a number of NW collector car shows as a vendor. Bill said, "I am passionate about cars, and my rates are very competitive." Sounds like a good combination to me. See the American Mutual Insurance Services LLC ad in the Auto News Service Directory.



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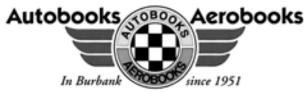


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Pet Friendly Auto Makers







Protect Your Pet During Covid-19

continued from page 3

one thing is necessary, you will want to make sure your vehicle is squeaky clean and disinfected. If renting a car, be sure to review their cleanliness policies, along with pickup, return, and pricing. In addition, make sure to wipe down the steering wheel, door handles, and other touch points with disinfectant wipes.

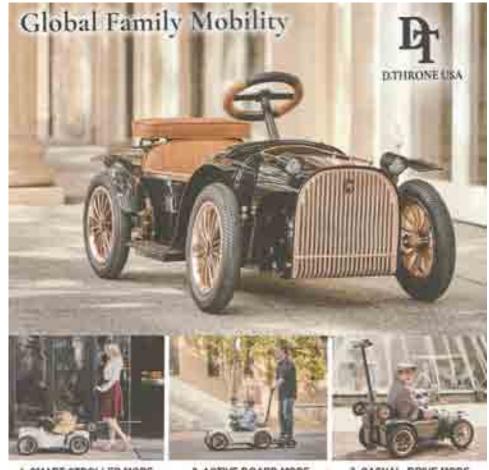
Once you are comfortable enough with the ever-changing recommendations regarding road trips during the pandemic, don't forget that dogs want cars that are easy to get into and out of,

are comfortable, and give them a feeling of security. They also need fresh air just like us, protection from the sun, and proper temperature control. They need enough room to move, but not so much that they can be tossed about.

Making stops along the way for gas, food, or bathroom breaks can put you and your furry traveling companions in close contact with other people and surfaces, so be sure and bring plenty of hand sanitizer and interior car disinfectant for any pit-stops you might have to make.

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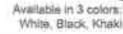
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1979 Pontiac Trans Am Tenth Anniversary Edition Story by Mark Smith



1979 Pontiac Trans Am (photo Mark Smith)

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sourced 403 cubic inch, 6.6 liter V8 turns over. The slow rumble of the idle in harmony with the vibrations of the shaker hood in my immediate view. Shaker style hood scoop - I am hooked! Select drive from the console mounted shifter, no real feel to the shifter simply a lever with a plastic knob. The torque converter loads up and away we go idling down a bumpy orchard road.

We set out on twisty two lane vineyard and farm roads, cruising along at 45mph barely over idle on the tachometer, windows down and warm sun across the long vistas of the valley. Beautiful country past every turn and across the long bluffs. For a heavy car, this Trans Am's handling inspires confidence moving powerfully and with purpose, if

a little lethargically. The heart is still strong but the body bloated and heavy. The exhaust sounds great - keeping a steady low burble in the background. Once we get to the highway, this car really shines. Now she is in her element all that weight is creating momentum. The kickdown on a GM product of this era is sonic reward in and of itself, the long pause, intake noise and then a hard, long pull through second gear and snap into third - exhaust at full volume. I never get tired of that. This car would make an ideal long distance cruiser. Has all the options, the mechanicals are truck grade sturdy and big block power.

These era Trans Ams have seen a steady increase in value for the past years, but excellent original examples are out there at a price that won't break your bank. These cars share a great deal with their GM stable mates, the Chevrolet Z28 - but if you want big block power in a post 1972 "F" body, the Pontiac is the choice for you. These make great low maintenance classic cars, parts are readily available and inexpensive.

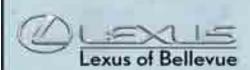
Big blocks, even ones with this little horsepower are still loads of fun. First, they have buckets of torque. Torque makes for great burnouts, burnouts are fun. Second, because they do not produce a lot of power, they are very reliable. A car that works all the time is also fun. These are

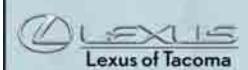
fun cars - that is what they were meant to be and what they still are today.

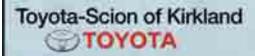


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Tim McGrane Assumes Position of C.E.O. at M1 Concourse

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things automotive, mixed with premier food, wine and spirits that also make this a festival of the finer things in life."

The week of American Speed Festival will kick off with two very special events. We're honored this year that the team at the Daytona Beach based Motorsports Hall of Fame of America has chosen M1 Concourse's new event center to host the induction ceremonies for their 2020 and 2021 Hall of Fame honorees, bringing some of the greatest names in auto racing history to the Detroit area to help kick off our inaugural American Speed Festival. Before the Hall of Fame moved to Daytona, it was located in the Detroit area and hosted most of their induction ceremonies here.

The Motorsports Hall of Fame of America 2020 induction class had its induction ceremony delayed because of COVID restrictions.

The 2020 class includes NASCAR's first-ever champion Robert "Red" Byron (Historic); flat-track impresario Chris Carr (Motorcycles); early motorcycle racer, promoter and publisher Floyd Clymer (At Large); driver, official and safety advocate Wally Dallenbach, Sr. (Open Wheel); Rick Hendrick, one of NASCAR's most successful owners (Stock Cars); Daytona 500 champion Tiny Lund (Historic); Can-Am and Rolex 24 At Daytona champion Jacky Ickx (Sports Cars); quarter-mile racing legend "Ohio" George Montgomery (Drag Racing); and Baja 500 and 1,000 and SCORE World Champion Ivan "Ironman" Stewart (Off-Road Racing).

The 2021 induction class features three women for the first time and includes one of NASCAR's 50 Greatest Drivers: Davey Allison (Stock Cars); three-time land speed record holder John Cobb (Historic); three-time NHRA Top Fuel champion Larry Dixon Jr. (Drag Racing); Indy and NASCAR trailblazer Janet Guthrie (Open Wheel); 2006 MotoGP World Champion Nicky "Kentucky Kid" Hayden (Motorcycles); legendary Indy correspondent Robin Miller (Media); seven consecutive APBA Gold Cup winner Fran Muncey (Powerboats); multi-time USAC and NASCAR champion Ray Nichels (Historic); and worldclass timer/scorer Judy Stropus (Sports Cars).

This American Speed Festival will cap off two weeks of automotive excellence at M1 Concourse. The facility was also just selected to host the 2021 Motor Bella event on Sept. 21-26, a "bridge to the future" outdoor auto-centric event that will temporarily replace the cancelled North American International Auto Show normally held in downtown Detroit.

Motor Bella will be held from Sept. 21-26, 2021, at the M1 Concourse, enabling exhibitors to showcase key vehicles and technologies in an outdoor setting. Plans call for 1.6 million square feet of dynamic vehicle and technology display space

including terrain ideal for showcasing off-roading capabilities, along with adrenaline-pumping track activities and a full complement of OEM and technology exhibits, offering the sights, sounds and even the smell of all that the new world of mobility has to offer.

Motor Bella will take the mobility filled event to the next level with multiple brands and mobilities represented, from hometown to international nameplates, autonomous vehicles to highperformance supercars and everything in between.

With the opening of the new 28,500 sq.ft. M1 Concourse Event Center in September, and restaurant opening later, our team is promoting the new facility for future meetings, conference and corporate event rental opportunities. Interested groups or organizations can rent the Event Center alone, or it can packaged with a track rental program. Our facility is the ultimate automotive experiential marketing and entertainment destination located 30 minutes from anywhere in Metro-Detroit.

M1 Concourse features an

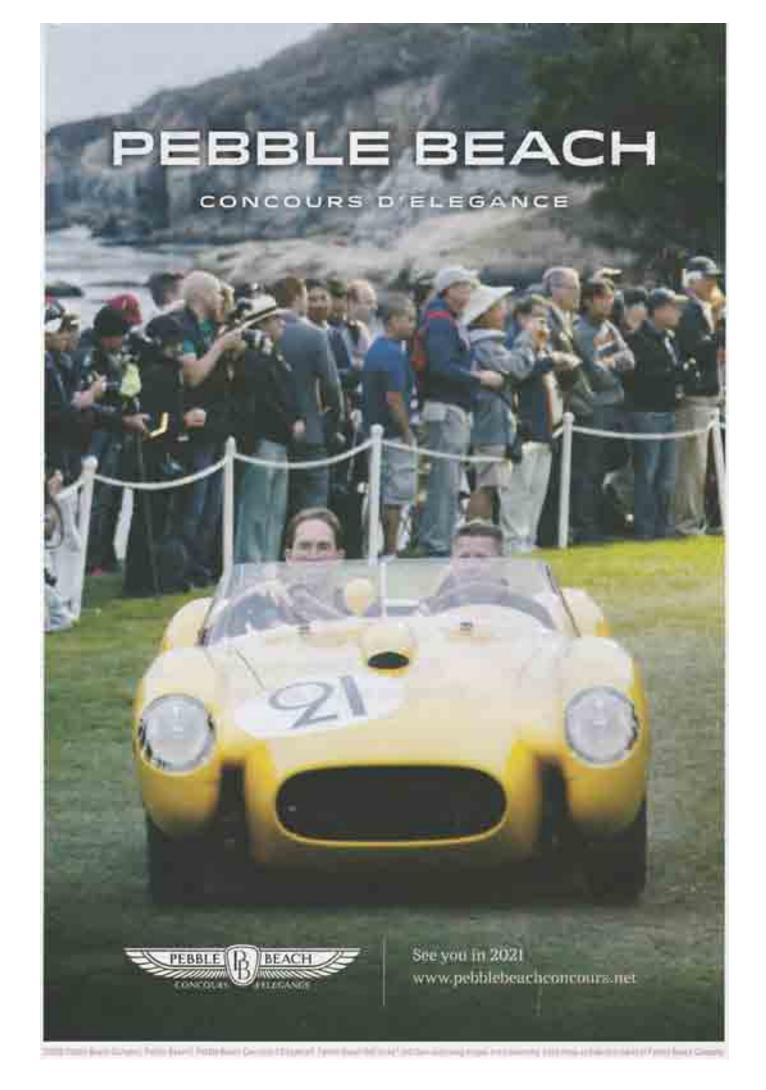
exclusive community of more than 250 secure Private Garage Condos set along the 1.5 mile Champion Motor Speedway. Private Garages are flexible car storage and entertainment space with the privilege of ownership. M1 is poised to be the largest facility of its kind in the world with an active private M1 Motorsports Club community of enthusiasts enjoying their passion for all things automotive.

The latest phase of Private Garage Community buildings will be completed and ready for occupancy beginning in July and

are already 70% sold out. Membership of the M1 Motorsports Club is additional and required for access to the track programs.

Our calendar of public event days, including the Cars & Coffee events, will be released later this month and we look forward to welcoming you to our major special events and the car enthusiast gatherings at M1 Concourse.

Yours sincerely, Tim McGrane Timothy P. McGrane CEO, M1 Concourse



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