2019 Toyota Land Cruiser was my “RIDE TO THE RIDGE” for NWAPA’s Annual MUDFEST Event (See Page 9 Story)

Case & Galpin Auto Groups, Ryan Falconer, Ed Justice, Jr. & Returning Legends to be Honored at Legends Event

by Bill McCallum

As we get closer to the ten year anniversary of our Legends of Auto Gala Dinner (August 15, 2019) things are starting to take shape.

Last year we moved the event to Monterey at the Embassy Suites Hotel Ballroom on Thursday night of Concours Week. Prior events were held at the Galpin Museum & Event Center during the Los Angeles Auto Show Press Week. Last year over 150 people attended our Gala Dinner as we honored new and past legends. This year we are expecting a crowd of over 200 auto enthusiasts, auto executives, media, as we honor current and previously honored Legends.

As of June 1st previously honored Legends that have confirmed their attending this years event include; Corky Coker, Lyn St. James, Barry Meguiar, Dana Mecum, and Steve Saleen with others on the “maybe list” (see page 14 for more GALA information and a complete list of the Legends we have honored at previous events) We will have a complete list of present and past Legends attending our Gala Dinner in our July Issue.

by Bill McCallum

Starting this year we have created a new category to honor at our Legends of Auto Gala Dinner event. Automotive Dealer Groups.

This year we will honor Rick and Rita Case of the Florida based Case Automotive Group (see story on page 6) and Bert, Jane, and Beau Boeckmann of the Los Angeles based Galpin Automotive Group. We will also be honoring racing legends Ryan Falconer and Ed Justice Jr. Once again we will have a more complete list of Legends attending in our July Issue.

Online tickets are available. (see page 14) Your ticket includes a gourmet dinner including wine a craft beer or water or no host cocktails. You will also receive a gift bag with items from our event sponsors. And as we introduce our Legends and listen to their stories you can participate in a silent auction, try your hand at slot car racing, view automotive fine art, and have you photo taken at our “step-up” red carpet. Don’t wait to buy tickets. Last year we were sold out prior to the event.

2019 Hyundai Tucson is the “Ride” as We Kick-Off Our 2019 “Ride & Drive” feature at Willows Run, Redmond, WA (See Story on Page 13)

by Bill McCallum

The Toyota Land Cruiser is the “big daddy” in the SUV lineup for Toyota. There are very few changes with the Land Cruiser in the 2019 model year and as they say “... if it ain’t broke don’t fix it.” The Toyota Land Cruiser competes with the Mercedes G-Wagon at almost half the price and twice the features. Powered by a 5.7L 381-hp V8 with 4WD the Land Cruiser has a towing capacity 8,100 lbs. A little light on the MPG at 18 MPG on the highway the Land Cruiser offers segment leading cargo space for your next road trip. (81.7 cu. ft.)

With 18 safety and convenience features including; Blind Spot Monitor with Rear Cross, Traffic Alert, Headlight Washers, Safety Connect, Front and Rear Parking Assist, and Trailer Sway Control you can feel safe on your next outdoor adventure. If off-roading is on your next scheduled adventure the Toyota Land Cruiser is a segment leader in off-road features.

With 10 standard interior features including; Entune touch-screen audio system, Premium JBL Audio, 9” touch screen, SXM All-Access Radio with 3 month trial, Bluetooth & Siri Steering Wheel Controls, and much more.

If your looking for a luxurious, quick, quiet, comfortable, safe SUV with lots of room the 2019 Toyota Land Cruiser if is for you.

2019 Hyundai Tucson is the “Ride” as We Kick-Off Our 2019 “Ride & Drive” feature at Willows Run, Redmond, WA (See Story on Page 13)
This summer will be the best time during the last decade to buy a new car, truck, or a SUV for a number of reasons. First and foremost, new vehicle inventories at dealers across the U.S. are at an all-time high. So when the new car lots are loaded the dealers are offering large rebates, attractive financing, new lease options, and a great selection. Also there is an intense competition by automakers in the race to be the number one truck seller in the U.S. Ford is still ahead of the group with record F-150 sales, but both FCA with the Ram brand, Chevrolet with Silverado and GMC are gaining ground on Ford. Toyota and Nissan are both gaining ground on FCA & GM. So all automakers are “wheel and deal” on trucks. Also there is so many all-new full size, compact, and subcompact SUV’s hitting the U.S. market. This year and yes, Jeep brand sales are on fire.

Jaguar has joined the industry with the introduction of their first electric vehicle. Electric vehicles on sale currently in 2019 include 23 individual nameplates. By 2024 it is estimated electric vehicles will reach 70 entrees. New to this segment, Jaguar product planners, marketing people and other executives have chosen an unusual name designation to identify their new entry. The digital world and electronic identification uses the designation e to classify electric products. Jaguar does things a little different. Jaguar has an e-Pace that is a gasoline powered SUV. This new all electric vehicle is named I-Pace. Will future Jaguar customers understand this thinking for identification?

This new electric SUV offering reflects luxury and distinct exterior styling for which Jaguar is known. The grille looks conventional, avoiding any unusual styling cues. The grille design is solid as no air is necessary to pass through. A vent at the upper edge of the grille directs air through a hood scoop to aid in aerodynamics. Under this hood reveals a small area for some storage, about the size of a couple loaves of bread. Battery packs use the area for some storage, and yes, Jeep brand sales are on fire.

Once upon a time, the Cannes Film Festival was more than the red carpet lined with taxidrivers. Quentin Tarantino’s “Once Upon A Time… in Hollywood” was one of the most anticipated movies as the festival awaited Leonardo DiCaprio, Brad Pitt and Margot Robbie arrivals for the 72nd annual Cannes Film Festival on the French Riviera in Cannes, France.

Cannes itself during the festival transforms into a celebration of movies from around the world, which screen from 8:30 am till past midnight daily during the festival. French television broadcasts the infamous red carpet daily giving a celebrity stamp, even without an entrance, to people recognized in the streets of Cannes by paparazzi.

People dressed in gowns and tuxes hold signs hoping to receive a slot on the screen, it is easy to miss what you are looking for. People dressed in gowns and tuxes hold signs hoping to receive a slot on the screen, it is easy to miss what you are looking for. People dressed in gowns and tuxes hold signs hoping to receive a slot on the screen, it is easy to miss what you are looking for. People dressed in gowns and tuxes hold signs hoping to receive a slot on the screen, it is easy to miss what you are looking for. People dressed in gowns and tuxes hold signs hoping to receive a slot on the screen, it is easy to miss what you are looking for. People dressed in gowns and tuxes hold signs hoping to receive a slot on the screen, it is easy to miss what you are looking for. People dressed in gowns and tuxes hold signs hoping to receive a slot on the screen, it is easy to miss what you are looking for. People dressed in gowns and tuxes hold signs hoping to receive a slot on the screen, it is easy to miss what you are looking for. People dressed in gowns and tuxes hold signs hoping to receive a slot on the screen, it is easy to miss what you are looking for. People dressed in gowns and tuxes hold signs hoping to receive a slot on the screen, it is easy to miss what you are looking for. People dressed in gowns and tuxes hold signs hoping to receive a slot on the screen, it is easy to miss what you are looking for. People dressed in gowns and tuxes hold signs hoping to receive a slot on the screen, it is easy to miss what you are looking for. People dressed in gowns and tuxes hold signs hoping to receive a slot on the screen, it is easy to miss what you are looking for. People dressed in gowns and tuxes hold signs hoping to receive a slot on the screen, it is easy to miss what you are looking for. People dressed in gowns and tuxes hold signs hoping to receive a slot on the screen, it is easy to miss what you are looking for. People dressed in gowns and tuxes hold signs hoping to receive a slot on the screen, it is easy to miss what you are looking for. People dressed in gowns and tuxes hold signs hoping to receive a slot on the screen, it is easy to miss what you are looking for. People dressed in gowns and tuxes hold signs hoping to receive a slot on the screen, it is easy to miss what you are looking for. People dressed in gowns and tuxes hold signs hoping to receive a slot on the screen, it is easy to miss what you are looking for. People dressed in gowns and tuxes hold signs hoping to receive a slot on the screen, it is easy to miss what you are looking for. People dressed in gowns and tuxes hold signs hoping to receive a slot on the screen, it is easy to miss what you are looking for. People dressed in gowns and tuxes hold signs hoping to receive a slot on the screen, it is easy to miss what you are looking for. People dressed in gowns and tuxes hold signs hoping to receive a slot on the screen, it is easy to miss what you are looking for. People dressed in gowns and tuxes hold signs hoping to receive a slot on the screen, it is easy to miss what you are looking for. People dressed in gowns and tuxes hold signs hoping to receive a slot on the screen, it is easy to miss what you are looking for. People dressed in gowns and tuxes hold signs hoping to receive a slot on the screen, it is easy to miss what you are looking for. People dressed in gowns and tuxes hold signs hoping to receive a slot on the screen, it is easy to miss what you are looking for. People dressed in gowns and tuxes hold signs hoping to receive a slot on the screen, it is easy to miss what you are looking for. People dressed in gowns and tuxes hold signs hoping to receive a slot on the screen, it is easy to miss what you are looking for. People dressed in gowns and tuxes hold signs hoping to receive a slot on the screen, it is easy to miss what you are looking for. People dressed in gowns and tuxes hold signs hoping to receive a slot on the screen, it is easy to miss what you are looking for. People dressed in gowns and tuxes hold signs hoping to receive a slot on the screen, it is easy to miss what you are looking for. People dressed in gowns and tuxes hold signs hoping to receive a slot on the screen, it is easy to miss what you are looking for. People dressed in gowns and tuxes hold signs hoping to receive a slot on the screen, it is easy to miss what you are looking for. People dressed in gowns and tuxes hold signs hoping to receive a slot on the screen, it is easy to miss what you are looking for. People dressed in gowns and tuxes hold signs hoping to receive a slot on the screen, it is easy to miss what you are looking for. People dressed in gowns and tuxes hold signs hoping to receive a slot on the screen, it is easy to miss what you are looking for. People dressed in gowns and tuxes hold signs hoping to receive a slot on the screen, it is easy to miss what you are looking for. People dressed in gowns and tuxes hold signs hoping to receive a slot on the screen, it is easy to miss what you are looking for. People dressed in gowns and tuxes hold signs hoping to receive a slot on the screen, it is easy to miss what you are looking for. People dressed in gowns and tuxes hold signs hoping to receive a slot on the screen, it is easy to miss what you are looking for. People dressed in gowns and tuxes hold signs hoping to receive a slot on the screen, it is easy to miss what you are looking for. People dressed in gowns and tuxes hold signs hoping to receive a slot on the screen, it is easy to miss what you are looking for. People dressed in gowns and tuxes hold signs hoping to receive a slot on the screen, it is easy to miss what you are looking for.
For those people who still want to own and drive a good-sized sedan, Kia gives plenty of comfort and capability at a reasonable price with its Cadenza. It is a car for people who are social and carry people rather than mostly family members in their back seats.

This might be another couple who ride with them to and from social events. And the car owners may actually want them to be comfortable during that process. It is much harder to be as comfortable in a crossover ute from roughly the same price range.

That’s a matter of some of the laws of physics and some of the understanding that people who buy crossovers want the second row to fold down. That limits their ability to be as comfortable as a fixed seat. Then those buyers also tend to have children sitting back there the majority of the time.

It is just possible that may influence how important it is for the manufacturers to spend extra money to make those seats com-

continued on page 7

Last fall before the winter weather arrived, I decided to make a bold move and trade in my luxury sedan for a compact sport utility vehicle which could better navigate trips through snowy mountain passes and make the travel on the roadways around my new home in Eastern Washington easier.

Since I wanted a hybrid vehicle, the Toyota RAV4 was my choice because I appreciate Toyota’s proven hybrid technology and the RAV4 continues to be a leader in the compact-crossover SUV segment. The fifth generation RAV4 has been introduced for model year 2019 and is now in dealer showrooms — except the hybrid version which will arrive this spring. As an impatient person, I could not wait for the redesigned model of the hybrid. When I arrived at the Toyota dealership to inquire about the 2019 model, my choice of color and style in the 2018 hybrid was just waiting for me at the dealership’s front door.

You can definitely see me coming in my Electric Storm Blue RAV4 and contrary to the belief that the Jeep people envisioned. The engineering mix was necessary to hit the payload and towing numbers that the Jeep people envisioned.

Want a Jeep and a truck? That’s what the new Gladiator is — a midsize pickup built by Jeep with all the ability and attitude you expect from a Wrangler — and it’s here now. Walking up to the Gladiator it’s instantly recognizable as a Jeep. The Jeep design team kept the Wrangler front-end in its entirety. Its only when you peak around the side that you see the bed. Of course from a marketing point of view the unique design of a Jeep is one of its greatest assets; so basking the truck on this iconic look is just good business.

However, the 5-foot bed on this truck is not just welded onto the standard Wrangler frame. No, the Gladiator’s body-on-frame design offers the same four doors, but on a stretched frame 31 inches longer than the Wrangler. The wheelbase is also 19.4 inches longer and the rear axle and suspension setup borrows heavily from the Ram 1500. This engineering mix was necessary to hit the payload and towing numbers that the Jeep people envisioned.

Hello, Readers! Happy Spring! Did you know the automotive industry and car dealerships spend a lot of time and dollars in collecting data on Millennials? They want your business!

Insurify Insights revealed and reviewed the ten most popular cars among our country’s 83 million Millennials to date. You heard that correctly: Millennials are the largest living generational group, as of 2019, we will be surpassing Baby Boomers, so dealers are you listening?

… Here are the results:

The top brands and models of cars for Millennials so far have been: Hyundai Elantra, Ford F-Series pick-up, Ford Focus, Chevrolet Malibu, Chevrolet Impala, Toyota Corolla, Toyota Camry, Nissan Altima, Honda Civic… and… the number one most popular car for Millennials is the Honda Accord at 3.87% of Millennials to date. You heard that correctly: Millennials are the largest living generational group, as of 2019, we will be surpassing Baby Boomers, so dealers are you listening?

In a game changing move, MAG Auctions of Nevada and Silver Auctions of Arizona have joined forces! Beginning this year, Silver Auctions of Arizona will do business under the MAG Auctions brand through a partnership between owners Mike Oberle and long time car dealer Emmett Rice.

About Motorsport Auction Group (MAG Auctions):

MAG Auctions is a Nevada auction company has been in business since 2015, specializing in classic cars, special interest vehicles, and memorabilia. Its’ premier auction is the Collector Car Auction held during Hot August Nights in Reno. In total, MAG has been in business for 4 years and built itself to be a player in the auto auction industry through its dedication to its’ principal values: Honesty, Integrity, and Dedication to their Clients.

At most MAG Auction events between 500 and 600 vehicles are auctioned off.
2019 Mercedes-Benz AMG 4MATIC Sedan Test Drive

The 2019 Mercedes-Benz A220 4MATIC sedan in AMG trim moves in to take the entry-level place of the CLA, formerly the starting point for those aspiring to join the Mercedes clan. It serves up considerably more than the average entry-level luxury vehicle. The A220 4MATIC sedan is definitely worthy of sporting the iconic 3-pointed star emblem. In a word, it is “properly” a Mercedes-Benz through and through. It would not even be out of context to rank it as a “Baby S-Class” in terms of its technological content. It is truly and surprisingly a most proper Mercedes.

Essentially, it is a sleek and sporty mobile device, especially with the $2,600 AMG Line package, which adds unique bodywork, a lowered suspension, a chrome-finish diamond-block grille, and perforated front brake discs. Toss in the 19-inch AMG black 14-spoke 19-inch wheels for another $500 and the aggressive persona is completed, giving this A Class a younger image and closing the gap between a C-Class (more particularly the CLA), in a more desirable form.

My test A220 came with 4MATIC, an exterior finished in Mountain Grey metallic and the interior done on Black and Red leather with brushed aluminum trim accents. The base sticker read $34,500., with the as tested price totaling $50,485.

Despite the reduction in length, the four-door, five-passenger sedan’s headroom and legroom are substantially better in both rows and the rear seat becomes not only usable but also genuinely comfortable for two adults.

The new A220 comes with but one powertrain – a front mounted 2.0-liter, DOHC, 16-valve inline turbocharged four cylinder engine with Gasoline Direct Injection that churns out 188 horsepower in a range from 5,500-6,100 rpm along with 221 lb.-ft. of torque from 1,600 to 4,000 rpm. Motive force is geared to either the rear wheels or optionally to Mercedes’ 4MATIC, all-wheel drive system via a 7G DCT seven-speed dual clutch automatic transmission with a manual shifting mode and paddle shifters.

Convenience features and comfort through advanced state-of-the-art technology are where the new A220 shines. The A-Class cabin is one of the most pleasant places to spend your time offered in a recent production vehicle. The design of the dashboard and the large greenhouse provide an airy feeling. Switch gear would feel right at home in a more upscale Benz, with standard dual displays positioned atop the center console - twin 7-inch screens – one for the driver’s instrumentation and one continued on page 7.
California Report Shows that Robot Cars Aren’t Ready for Public Roads

New reports required by the California Department of Motor Vehicles from companies testing robot cars on the state’s public roads show the technology is not ready to operate safely on public roads without human oversight to take control of the vehicle if needed. The companies that received permits to test their robot cars on public roads must submit periodic reports on the performance and test status of their vehicles and disclose the number of miles driven by their vehicles during the reporting period.

In both 2018 and 2019, robot cars in tests were driven thousands of miles, but almost without fail, the tests had to be terminated due to the inability of the human monitors to take control quickly enough to avoid a collision.

In 2018, there were 36 reports submitted by 14 companies that tested their robot cars in public roads. In 2019, the number of companies increased to 16, but the number of reports decreased to 12. The total number of miles driven by the robot cars increased from 2 million in 2018 to 2.9 million in 2019.

The reports also showed that the number of incidents where the human monitors had to take control of the car increased from 36 in 2018 to 52 in 2019. The average number of miles driven between incidents was much lower in 2019 (1,922 miles) compared to 2018 (2,133 miles).

The reports also showed that in 2019, robot cars were able to operate for longer periods of time without human intervention than in 2018. However, the number of incidents where the human monitors had to take control of the car increased significantly.

The data from the reports supports the conclusion that robot cars are not yet ready for public roads. The technology is not yet able to operate safely without human oversight. The reports also highlight the need for more testing and refinement of the technology to make it safer for public roads.

California Fuel Cell Partnership Celebrates 20 Years of Collaboration

Stakeholders representing automakers, government and private industry launched the California Fuel Cell Partnership in 2000, with the goal of furthering development of fuel cell electric vehicles (FCEVs) in California. The partnership was conceived to further the commercialization of fuel cell cars, buses and trucks, expand the hydrogen fueling network and increase the production of zero-carbon hydrogen.

Twenty years later, the collaboration has grown to include local, state and federal government agencies, automakers, fuel cell manufacturers, hydrogen station developers and operators, hydrogen producers, transit agencies, universities and others. Work continues to further the commercialization of fuel cell cars, buses and trucks, expand the hydrogen fueling network and increase the production of zero-carbon hydrogen.

The California Fuel Cell Partnership is celebrating its 20-year anniversary by highlighting its accomplishments and looking to the future of hydrogen and fuel cell technologies in California and beyond.

The partnership has achieved many significant milestones over the past 20 years, including:

- The establishment of the first hydrogen fueling stations in California
- The development of the first fuel cell electric vehicles in California
- The expansion of the hydrogen fueling network in California
- The increase in the number of fuel cell electric vehicles on the road in California
- The development of hydrogen production technologies in California

The partnership continues to work towards its mission of accelerating the adoption of hydrogen and fuel cell technologies in California and beyond.
All-New Jeep Gladiator “First Drive” by Howard Elmer

Additional Jeep Gladiator Stories on: 9 & 21
continued from page 3
Payload is a hefty 1,600 lb and the tow rating is a class-leading 7,650 lb. These numbers should appeal ability to carry heavy recreational hauler as well as the Jeep enthusiast. This is a real truck, with all the right capabilities.

My first drive in the Gladiator came in Northern California, where it didn’t seem like much of a workout — at least that’s what I thought when I was first invited. However, once there; three days of steady, cold rain turned the off-road site that Jeep had prepared into muddy terrain.

Once on the site I first noticed was the clearance. The Gladiator has a 13.1-inches of ground clearance complemented with an under mounted spare tire that you’d have to move aside to leave the rear axle. This is the reason for the rather shallow truck-bed. On the other hand this design makes it possible to reach the cargo bed anywhere along its length.

Because the Gladiator is available with the same trim packages as the Wrangler (Sport, Overland and Rubicon) it is progressively more aggressive in the off-road arena as you move up to the Rubicon outfit. These were the elements that charmed the mud with in California. These Gladiator/Rubicon trucks came with a Rock-Trac 4x4 system with a “4LO” ratio of 4:1; Dana 44 axles; Trac-Lock limited-slip differential and sway-bar disconnect. The truck has standard trailer tow hooks, skid plates and steel bumpers that are winch-ready from the factory. The Rubicon version comes with 33-inch off-road tires giving it up to 30-inches of water fording ability.

As rain bore down steadily, the runs on the off-road deepened till driving was more like running on train tracks. Once in the runs the Gladiator steered itself — I just kept the accelerator down negotiating the hills and rocks. Though it dragged its belly it never got stuck despite the ever worsening conditions. On the steep slopes I also got to use a new feature — a TrailCam that projects images from the nose of the truck — it let me peak over the top of hills on-screen while out the windshield all I could see was hood and sky.

Powering this truck is the long-stroke 3.0L V6. Matched to a six-speed manual an upgrade to an automatic transmission gets you an eight-speed.

continued on page 19

Rita and Rick Case have been partners in business, life and their humanitarian efforts since 1980. Rita and Rick have supported numerous origins such as the following: Boys & Girls Clubs, Nova Southeastern University, Cleveland Clinic, the American Heart Association’s Broward and Miami Heart Walks, Joe DiMaggio Children’s Hospital, Broward Community Foundation, Local Municipalities, Broward Partnership for the Homeless, American Cancer Society, Humane Society of Broward County, Museum of Discovery & Science, Broward County Economic Advisors Workshop, Broward Sheriff’s Advisary Board, Broward Sheriff’s Office Car Seat Safety Program, Area Chambers of Commerce, Neighbors 4 Neighbors, E.A.S.E. — Emergency Assistance Service Effort, B’nai Aviv and their own charity, “Rice Case Bikes for Kids” which started 35 years ago that has donated over 100,000 bicycles to needy children during the holiday season.

Rita and Rick Case of the Case Automotive Group to be Honored at the 2019 Legends Event on August 15th

The Rick Case Automotive Group is celebrating its 57th year (38 years). The Rick Case Automotive Group is celebrating its 57th year (38 years). The Rick Case Automotive Group is celebrating its 57th year (38 years). The Rick Case Automotive Group is celebrating its 57th year (38 years). The Rick Case Automotive Group is celebrating its 57th year (38 years).

2019 Lexus RX350 Test Drive by Ed Barrett
continued from page 2
want to select. Furthermore, there is no Apple CarPlay or Android Auto. Operating an app, like Pandora, can be a hassle. Fortunately, redesigned Lexus cars now have these electronic upgrades, as well as a more user-friendly touchscreen controller. You might want to wait.

Under the hood, Lexus offers a choice of two different powerplants, a 3.5-liter V-6 (the RX350), or the same engine paired with an electric motor in the RX450h. The gas engine generates 295 hp., and the gas/electric pumps out 308. Both are teamed with an 8-speed automatic transmission. The RX450h also gets standard all-wheel drive. My test car was a RX350, and it accelerated briskly, and the engine never sounded strained.

Both the RX350 and the hybrid RX450h come in standard trim and with the F-Sport package. (There is also a longer, seven-seat version, the RX450hL, which will be reviewed separately.) The base RX models are equipped with the expected niceties, like a power tailgate, navigation and rain-sensing windshield wipers. But more importantly, they come with the Lexus Safety System, which includes front-seat-collision warning and braking, adaptive cruise control and a lane departure monitor.

The F-Sport versions increase the Macho factor with 20-inch wheels, lower body cladding and aluminum pedals for the driver. Furthermore, there are luxury upgrades, such as distinctive leather upholstery, a heated steering wheel and an adaptive suspension.

Behind the wheel, my F-Sport test car handled predictably in everyday driving. The adaptive suspension stiffened moderately when cornering. And when the “S-Sport” feature was engaged, the steering tightened, the throttle response quickened and shift points adjusted. However, the steering did not convey much feel of the road, and the RX ran wide when pressed hard into turns. This is not an SUV you buy for its sportiness. Its strong suits are its plush ride and its quiet cabin. You can drive the RX long distances and not feel tired.

Pricing for RX350 starts at $44,595. The RX450h starts at $51,745. The F-Sport adds $5,650 to the bottom line of the RX350 model, and $5,360 to the hybrid version.
**2019 Mercedes-Benz A220 Test Drive Report by Arv Voss**

continued from page 4

for the infotainment and HVAC, with twin 10.25-inch upgrades provided as part of a $2,100 Premium Package. A 64-color ambient lighting system is available adding a nice warm, inviting touch.

The A-Class is the first to bring Mercedes’ new MBUX infotainment system to market, with the biggest change being the “Hey Mercedes” smart assistant – a sort of an automotive Alexa. Navigation instructions may be accessed in several ways, and like Alexa, one can ask general knowledge questions. “Hey Mercedes” ties into the car’s HVAC and other systems as well, able to adjust the temperature by voice.

A screen accessible Multimode selector provides a choice of four modes: Individual for manual shifting; Sport; Comfort; and Eco – the latter three alter throttle response, shift points and steering effort.

The driving experience delivered by the 2019 Mercedes-Benz A220 4MATIC AMG equipped sedan is far greater than one would expect by the 2019 Mercedes-Benz A220.

The ride quality is smooth and compliant, yet exhibits superb responsiveness. The Cadenza’s powertrain is quick and accurate, and the features broad-based. This is true for the Blaughto as it finds and connects to your smartphone. Then you can use that connectivity to use a number of Internet-based apps. For example, a phone app that will control many features of the car from afar.

As stated before, the seats are very comfortable, also adjustable. They are seats that appeal to the people who buy sedans for their comfort and the confident driving they inspire.

While you are in there, you want the features to be both numerous and of good quality. The sound system qualifies, as the sound filling the car is well balanced. Unlike the interior needs “sound” tuning I always play only music system with the filters set to the middle (called “flat” by audiophiles). This plays the various frequencies at their maximum.

That’s because using a “bass” filter, for example, actually works by reducing the mid-range and treble output. So, if you, for instance, set all three filters on maximum or minimum, the only difference would be the volume. The filters are to allow people to tailor the sound to their room, or in this case, cabin.

I particularly like that the sound system is easy to figure out and doesn’t take studying to be able to make it work. You use knobs to tune it and control the volume. This is a nice, perhaps essential, design feature for those who will be buying sedans such as these.

Also, the car’s connectivity is quick and accurate, and the features broad-based. This is true for the Bluetooth as it finds and connects to your smartphone. Then you can use that connectivity to use a number of Internet-based apps. For example, a phone app that will control many features of the car from afar.

I don’t feel quite the same way about the navigation. For one thing, it keeps asking me where I want to go when I start the car. I also don’t like the “lawyer statement” every time you turn it on.

I am familiar with and comfortable with the navigation system, which is shared by Kia and Hyundai. That doesn’t mean I am completely happy with it. To me the map display seems a bit cartoonish. It is functional, and not something I would guess, most owners will spend a lot of time worrying about.

The Cadenza’s powertrain is quite good. The output of this 3.3-liter V-6 is 290 hp. and 253 lb.-ft. of peak torque. This power goes through the eight-speed automatic transmission to the front wheels. In doing so it earns an EPA efficiency rating of 20 mpg in the city and 28 mpg on the highway.

You have the option of two powertrain setups in addition to the normal settings. They are Eco and Sport. The later makes the driver’s control of the power, which is always a good thing. On the high side, there is a noticeable difference when you are in Eco mode. On a long trip, you will actually get better gas mileage.

Another mechanical advantage the Cadenza offers is recognition of its quality. In first full year on sale in 2017, Cadenza topped the quality charts, earning a J.D. Power Automotive Performance, Execution and Layout award and J.D. Power’s 2017 Initial Quality continued on page 8
**Jaguar I-Pace Test Drive**

by Art Gould

continued from page 2

**Jaguar I-Pace (photo Art Gould)**

**Inside INDIA**

**Auto News Bytes**

by Bill McCallum

**VR Motion Names Tata Elxsi as Exclusive Distributor in India for VR Driver Training**

VR Motion Corp, Hillsboro, OR, has reached agreement with Tata Elxsi, Bangalore, India, that names Tata Elxsi as distributor and promoter of VR Motion’s exclusive VR driver training software throughout India. This agreement will continue to promote the VR revolution in fleet driver training, using the total immersion of Virtual Reality.

VR Motion has defined the Virtual Reality Driving Simulator with a new level of realism. This will allow Tata and other OEM manufacturers, dealers and other fleet users of all types to practice, learn, and operate multiple specific vehicles, particularly delivery vehicles and other high-risk driving environments. Using a multi-axis motion platform and the latest VR hardware, the unique VRMC software immerses both novice and more experienced drivers into specific locations, unique vehicles, distracted driving and accident avoidance. India has a traffic accident fatality rate that is over twice as high as the USA, and the Indian government is taking active measure to reduce accidents and fatalities.

Keith Maher, VR Motion Co-founder and CEO, said “Our purpose at VR Motion is to provide tools that will create better drivers globally and reduce casualties. Tata Elxsi has shown amazing leadership in helping to bring this cutting-edge technology to the drivers of India and we are thrilled to partner with them to support this worthy mission”.

“The collaboration between Tata Elxsi and VR Motion is aligned with our real challenges that vehicle and fleet owners & operators face today. Partnering with VR Motion Corp and promoting the VRMC software with the VR hardware will help promote a safe driving awareness and reduce fatalities,” said Sunil Punjaghi, Vice President and Head of Systems Integration Services at Tata Elxsi. “We look forward to working with VR Motion Corp on a long-term collaborative partnership.”

**Inside Europe**

**Auto News Bytes**

by Bill McCallum

**Beat the Waiting List - Arkonik D110 available for immediate delivery**

Arkonik is pleased to offer up the opportunity to beat the 18-month waiting list and secure one of their restored Defenders today. This is a physical track in New Jersey which has cleared customs and is ready to be delivered straight to your door. You’ll need to act quickly though, as their last stock vehicle sold within days!

This high-spec Bonatti Grey Station Wagon has been restored and returned to a full-on road-ready, ready-to-ride state. A step higher up the automotive food chain than the stock vehicle, this is a very attractive, and it also looks sophisticated. It frankly looks like it’s a value-oriented vehicle.

**2019 Kia Cadenza Test Drive Report**

continued from page 7

**XXX Drive-In in Issaquah, WA Celebrates It’s 20 Year Anniversary This Year!**

The XXX Root beer drive-in in Issaquah, WA is the last historic XXX Root beer Drive-In in the USA. (98 n.E. Giland Blvd, Issaquah)

Joes and his team specialize in “OLD SCHOOL COOKING” serving messy juicy burgers, large milk shakes, and greasy fries. With 30 weekend car shows running in February the “Triple XXX” is operational central for car collectors and enthusiasts. The “Triple X” restaurant is packed with automobile memorabilia and they are the presenting sponsor of the Washington State Hot Rod Hall of Fame and have been featured in many national publications and most local media outlets. See SCHEDULE BELOW.

**June 2 - Convertiblies Only 206-282-5603**

**June 9 - Fenders and Fins 206-349-5625**

**June 16 - Fenders on Front St 425-391-1112**

**June 23 - Cadillac-LaSalle Show 206-799-6855**

**June 30 - Hot Rod Hall of Fame Show 206-948-2063**

**July 7 - Rat Bastards Car Show 253-632-7315**

**July 14 - Camaro Club Show 253-273-6937**

**July 28 - Corvette Car Show 206-478-2346**

**August 4 - Old Rides Show 206-214-8318**

This high-spec Bonatti Grey Station Wagon has been restored and returned to a full-on road-ready, ready-to-ride state. A step higher up the automotive food chain than the stock vehicle, this is a very attractive, and it also looks sophisticated. It frankly looks like it’s a value-oriented vehicle.

**August 11 - GTO legends Show 206-243-3390**

**August 18 - 55-56-57 Chevy Show 206-949-1762**

**August 25 - Classic Swagger Show 206-949-0476**

**September 1 - Buick Olds Pontiac Show 253-576-1128**

**September 8 - Univera Food Children Show 253-377-2625**

**September 15 - Electric Car Show 216-281-7188**

**September 22 - VW Fall Fling 253-841-2017**

**October 13 - Magnusm, Ect. 253-221-0719**

Jose and his team specialize in “OLD SCHOOL COOKING” serving messy juicy burgers, large milk shakes, and greasy fries. With 30 weekend car shows running in February the “Triple XXX” is operational central for car collectors and enthusiasts. The “Triple X” restaurant is packed with automobile memorabilia and they are the presenting sponsor of the Washington State Hot Rod Hall of Fame and have been featured in many national publications and most local media outlets. See SCHEDULE BELOW.

**June 2 - Convertiblies Only 206-282-5603**

**June 9 - Fenders and Fins 206-349-5625**

**June 16 - Fenders on Front St 425-391-1112**

**June 23 - Cadillac-LaSalle Show 206-799-6855**

**June 30 - Hot Rod Hall of Fame Show 206-948-2063**

**July 7 - Rat Bastards Car Show 253-632-7315**

**July 14 - Camaro Club Show 253-273-6937**

**July 28 - Corvette Car Show 206-478-2346**

**August 4 - Old Rides Show 206-214-8318**

**August 11 - GTO legends Show 206-243-3390**

**August 18 - 55-56-57 Chevy Show 206-949-1762**

**August 25 - Classic Swagger Show 206-949-0476**

**September 1 - Buick Olds Pontiac Show 253-576-1128**

**September 8 - Univera Food Children Show 253-377-2625**

**September 15 - Electric Car Show 216-281-7188**

**September 22 - VW Fall Fling 253-841-2017**

**October 13 - Magnusm, Ect. 253-221-0719**

**December 1 - Jingle Bell Cruise 425-766-3514**
Distracted Driving Reaches All Time High According to Research of University Missouri

A distracted driver — such as answering a phone call, a text message, or being distracted by a passenger — is 29 TIMES MORE LIKELY to wreck in a work zone, according to the Northwest Automotive Press Association named the 2020 Jeep Gladiator Rubicon 4x4 as the top vehicle at its annual Northwest Outdoor Activity Vehicle of the Year competition. The all-new 2020 Gladiator came out on top with its excellent off-road prowess, and its impressive utility. This new pickup truck demonstrated an unbeatable combination of performance, features, capability, and technology during the NWAPA’s 25th annual Mudfest competition.

NWAPA (Northwest Automotive Press Assoc.) Announces “Mudfest” Event Winners

The competition was fierce, and the voting was close, there can only be one winner from each category. These vehicles earned the praise of the 25 NWAPA media professionals who evaluated the vehicles:

- Subcompact and Compact Family — 2019 Subaru Forester Sport
- Runner up — 2019 Jeep Renegade Trailhawk
- Mid-and Full-Size Family — 2020 Kia Telluride SX V6 AWD
- Runner up — 2019 Toyota 4Runner TRD PRO
- Compact and Midsize Luxury — 2020 Mercedes-Benz GLE 450 4MATIC
- Full-Size Luxury — 2019 BMW X7 xDrive50i
- Runner up — 2019 Mercedes-Benz G550
- Pickup Trucks — 2020 Jeep Gladiator Rubicon
- Runner up — 2019 Ram 2500 Power Wagon Crew Cab 4X4
- Extreme Capability — 2020 Jeep Gladiator Rubicon
- Runner up — 2019 Mercedes-Benz G550
- NW Outdoor Activity Vehicle of the Year — 2020 Jeep Gladiator Rubicon
- Runner up — 2020 Kia Telluride SX V6 AWD

The Northwest Automotive Press Association named the 2020 Jeep Gladiator Rubicon 4x4 as the top vehicle at its annual Northwest Outdoor Activity Vehicle of the Year competition. The all-new 2020 Gladiator came out on top with its excellent off-road prowess, and its impressive utility. This new pickup truck demonstrated an unbeatable combination of performance, features, capability, and technology during the NWAPA’s 25th annual Mudfest competition.

VOK DAMS Worldwide sees a strong increase in Chinese company meetings in Europe and USA

The trend towards meetings abroad — so-called outbound events — has increased considerably in recent years, according to VOK DAMS Worldwide, one of the leading agencies for events and live marketing globally, with a strong presence in China.

With offices in USA, France, UK, Spain, Czechia, Brazil, UAE and Germany, VOK DAMS Worldwide is perfectly suited to meet the Chinese requirements with intimate know-how of the target destinations and a strong local network.

In the past five years, VOK DAMS China has successfully produced several events for Chinese customers in France, Germany, Spain and Great Britain.

Many more Chinese companies prefer a full-service experiential agency over a travel agency for their outbound events, to enhance the whole experience of their guests.

VOK DAMS China executed the annual MINI China dealer conference in Great Britain. With several action-packed days in Oxford and London, the Chinese guests experienced the MINI brand at the source, discovering the history behind the iconic and quintessential British heritage brand and celebrating their sales achievements of the previous year in an unique and intensive evening event.

Another example is the Bentley China Dealers Conference in Las Vegas. Close cooperation between VOK DAMS China and VOK DAMS North America resulted in a top-class experience for all guests involved.

When asked for the reason for the strong increase of outbound projects of Chinese VOK DAMS clients, Katja Sassi-Buscit, General Manager VOK DAMS China, stated: “We are pleased that we have an increasing number of Chinese customers, who implement their events abroad with us. Our global VOK DAMS network is made for these kind of border crossing projects and out on the ground experience in 88 countries around the world is a true advantage to our Chinese clients.”

VOK DAMS Worldwide — based in Wuppertal, Germany — is a leading international communications agency for events and live-marketing with offices in Munich, Hamburg, Frankfurt, Stuttgart and Berlin as well as branches in the US, France, UK, Ibiza (Madrid), China (Beijing and Shanghai) and the UAE.

VOK DAMS specializes in experiential marketing with proprietary concepts of Hybrid Events, Live Campaigns and Digital Live Experiences (DLEX).

INSIDE CHINA

by Bill McCallum

VOK DAMS Worldwide sees a strong increase in Chinese company meetings in Europe and USA

The trend towards meetings abroad — so-called outbound events — has increased considerably in recent years, according to VOK DAMS Worldwide, one of the leading agencies for events and live marketing globally, with a strong presence in China.

With offices in USA, France, UK, Spain, Czechia, Brazil, UAE and Germany, VOK DAMS Worldwide is perfectly suited to meet the Chinese requirements with intimate know-how of the target destinations and a strong local network.

In the past five years, VOK DAMS China has successfully produced several events for Chinese customers in France, Germany, Spain and Great Britain.

Many more Chinese companies prefer a full-service experiential agency over a travel agency for their outbound events, to enhance the whole experience of their guests.

VOK DAMS China executed the annual MINI China dealer conference in Great Britain. With several action-packed days in Oxford and London, the Chinese guests experienced the MINI brand at the source, discovering the history behind the iconic and quintessential British heritage brand and celebrating their sales achievements of the previous year in an unique and intensive evening event.

Another example is the Bentley China Dealers Conference in Las Vegas. Close cooperation between VOK DAMS China and VOK DAMS North America resulted in a top-class experience for all guests involved.

When asked for the reason for the strong increase of outbound projects of Chinese VOK DAMS clients, Katja Sassi-Buscit, General Manager VOK DAMS China, stated: “We are pleased that we have an increasing number of Chinese customers, who implement their events abroad with us. Our global VOK DAMS network is made for these kind of border crossing projects and out on the ground experience in 88 countries around the world is a true advantage to our Chinese clients.”

VOK DAMS Worldwide — based in Wuppertal, Germany — is a leading international communications agency for events and live-marketing with offices in Munich, Hamburg, Frankfurt, Stuttgart and Berlin as well as branches in the US, France, UK, Ibiza (Madrid), China (Beijing and Shanghai) and the UAE.

VOK DAMS specializes in experiential marketing with proprietary concepts of Hybrid Events, Live Campaigns and Digital Live Experiences (DLEX).
Please Join Us for the 10th Annual Legends of Auto Gala - August 15, 2019

Legends of Auto Gala Dinner

Please join us on August 15th at the Embassy Suites Hotel on Monterey Bay (Seaside) for the 10th Annual Event.

Date: August 15, 2019
Place: Embassy Suites Hotel on Monterey Bay (Seaside)
Time: 7 pm to 10:30 pm

Attire: Business Casual
Tickets: $250 each
Tables: (10) - $2,000

Ticketing: https://my360tix.com/events/legends-gala

SPACES WILL BE LIMITED - Questions - bill@autonewsonline.com

Mission Statement
To recognize and award individual accomplishments, that have significantly advanced the auto industry around the world and to help develop the next generation of auto industry leaders.

About Legends of Auto
The “Legends of Auto” is a prestigious event in which we take time to honor key contributors of the automotive industry. Below are some pictures of our recent events.

Honored Members of Legends of Auto

George Barris*
Bert Boeckmann
Bob Bondurant
Sandra Button
Corky Coker
Tom duPont

Vic Edelbrock* Ken Gross Dan Gurney Lee Iacocca Craig Jackson Lyn St. James

Parnelli Jones Jay Leno Ken Lingenfelter Keith Martin Barry Meguiar Bruce McCaw

Dana Mecum Bruce Meyer Peter Mullin Roger Penske Stewart Reed Steve Saleen Carroll Shelby

* Departed Legends

Please join us on August 15th at the Embassy Suites Hotel on Monterey Bay (Seaside) for the 10th Annual Legends of Auto Gala.

Legends (left to right) Bob Bondurant, Lyn St. James, Bill McCallum, Founder, Tom duPont, Steve Saleen, Barry Meguiar, Keith Martin, Ken Lingenfelter and Dana Mecum (photo Auto News)

Legends of Auto Gala brings guests from Across the U.S.

by Bill McCallum

Our “Legends of Auto Gala Dinner” in Monterey during Classic Car Week was an outstanding success.

I want to publicly thank our Sponsor (Mecum), Legends (see above photo), our guests, our partners, (see page 24), our team from Los Angeles (Gary, Joyce, Lisa,) and our team from Seattle (Barb, Chris, Mike, Zach). Thanks to all and see you next year on August 15th. Same time same place. (See page 10)

This year we celebrated the 10 year anniversary of the founding of “Legends of Auto” and on August 15, 2019 we will celebrate the actual 10th annual Legends of Auto Event in Monterey during Classic Car Week. If you are an auto enthusiast Classic Car Week and our Legends Event should be on your “bucket list”. Make your reservations today. (see Gary Williams story on page 4 and 9)

Legends honored this year included; Tom duPont, founder of the duPont Registry Magazine, Ken Lingenfelter CEO of Lingenfelter Company, Keith Martin, founder of the Lingenfelter Company, Steve Saleen, CEO Saleen Motor Company, Bob Bondurant, Bondurant Performance Driving School, Dana Mecum, Founder of the Mecum Auctions, Lyn St. James, and others.

HONORED LEGENDS

George Barris*
Bert Boeckmann - Galpin Ford

* Departed Legends
INTRODUCING THE
2020 CADILLAC XT6

Now Taking Orders

THE ALL NEW
2020 CADILLAC CT6V

Arriving Soon

DOUG’S CADILLAC
17545 Aurora Ave N, Shoreline, WA 98133
866-527-1744 Sales
www.dougs.com

Available AWD

2019 Mazda 3

All New Mazda 3 Now In Stock

DOUG’S LYNNWOOD MAZDA
22130 Hwy 99, Edmonds, WA 98026
www.dougs.com
(425) 774-3551 Phone
(206) 523-3885 Seattle
(888) 827-0868 Toll Free

2019 CX5 Diesel

Arriving in July

Inspiring the Road Ahead

DOUG’S HYUNDAI
20612 Hwy 99, Lynnwood, WA 98063
www.dougs.com
(206) 523-0138 Seattle
(425) 774-9000 Phone
(888) 200-9994 Toll Free

8 Passenger Seating

2020 Hyundai Palisade

Arrives in July. Now Taking Orders.

The first-ever 2019

2019 Hyundai Veloster N

Now Arriving

Prices and Offers Subject to Change without Notice + Leases Subject to Credit Approval with information at Dealership
Joyce Chow (photo Below) Covers the Cannes Film Festival in Monaco....!

Mini Movies at the debut of the Côte d’Azur Webfest at the Gray D’Albion, one of the official Festival de Cannes screening theatres. “Envy” was inspired during last year’s Cannes Film Festival while watching fireworks over the French Riviera synced with the Star Wars theme during the “Solo: A Star Wars Story” after party. Our other Mini Movies, show a culture snapshot in time and take a satirical look at society in today’s social media age of Hollywood, were on the topics of “Alternate Life”; “Dead or Alive” and “In the Mirror Reflection”. Next, we’ll be having our world premiere at the Brentwood and Pacific Palisades International Film Festival in West Los Angeles on June 10, 2019.

Passing like a whirlwind, Cannes brings treasured memories of adventures of beachside sunsets from the Cinemoi Gala, a diplomatic gala hosted by Prince Albert II for the Monaco Better World Forum with the Aquatica Foundation, the ultra exclusive Michaelangelo Mamo restaurant and nightcaps at the Hotel Du Cap, and private tours of the 3.14 Casino in Cannes. Only an hour away is Monaco and the Grand Prix. If only there was more time.

Curing Kids Cancer – The Board Challenge

The goal of the Board Challenge is to raise $50,000, which would provide 14 children with the opportunity to receive life-saving treatments for their leukemia by having this analysis performed on their DNA. We hope you will join our Board Members in their effort this year to make the difference for children battling cancer today!

Our Board is ready to make a major impact this year.

This month our Board met up for our annual planning meeting. It was a great time at Board Member Michelle “Buttercup” Davis’ home. Our board members jumped in, ready to work to make sure 2019 is a success. One of the most of exciting things to come out of the meeting is our Board Challenge. They will raise money for innovative research like Dr. Todd Cooper’s at Seattle Children’s. His team is developing comprehensive genomic analysis, which is essential for all children with high risk leukemia. This therapy costs $3,500 per child.

“Wow! Thank you so much Curing Kids Cancer Board for saying YES to helping children with leukemia get life-saving treatments and rallying the community to join you in this effort,” statement from Seattle Children’s.

Joyce Chow and Chris Tucker (Rush Hour) beside a Renaissance Electric car at the 3.14 Casino in Cannes, France (photo Joyce Chow)
The Marysville, WA Strawberry Festival has been a community tradition since 1932. (See www.maryfest.org) The goal of the festival is to act as an ambassador for Marysville and the surrounding communities to promote Marysville and encourage tourism in the area.

Marysville Toyota has partnered with the event as the sponsor of “Kids Fest” As part of June’s “NATIONAL SAFETY MONTH” Marysville Toyota will promote Child Car Seat Safety information at the “Kids Fest” event. They will also have information and displays for Toyota’s “Buckle Up For Life” and “Safety Sense” programs. Toyota using the theme “Safe Cars Save Lives” as introduced an online service helping vehicle owners determine if there vehicle is on a national recall list. Information on all of these programs is also available at Marysville Toyota. (See ad on this page)
Rolls-Royce Motor Cars Vancouver Honored with “Inspiring Greatness” Award

Dealer recognized for bringing the Rolls-Royce Brand to life in its Showroom debut and Cullinan introduction

- American premiere of Cullinan at the grand opening of Rolls-Royce Vancouver
- Festivities brought the world’s leading luxury brand to life including a real-life Spirit of Ecstasy performance artist
- Showroom was the first stand-alone Rolls-Royce building in the Americas
- The event featured the American reveal of Cullinan, the brand’s first-ever SUV
- Nearly 200 guests including top media experienced the world class luxury event

Rolls-Royce Motor Cars Vancouver has been recognized for its prowess in bringing the world’s most venerable brand to life with the marque’s coveted ‘Inspiring Greatness Award’ for 2018. Reserved for the most engaging and outstanding dealer client activity that embodies the brand promise and attitude of Rolls-Royce Motor Cars, the Vancouver team received the award for the festivities surrounding the opening of its new showroom that included the Americas-wide debut of the all-new Rolls-Royce Cullinan.

“It’s an honor to be singled out for the way we do business,” said Christian Chia, Principal of Rolls-Royce Motor Vancouver. “Our goal is not to be the biggest, rather, we strive to share the beauty and inspiration of the Rolls-Royce brand with every one of clients and potential clients.” He added, “We had the distinct honor of introducing the new Cullinan to all of the Americas during the opening of our magnificent new showroom. It was a perfect intersection of events for the brand.”

In creating this truly inspirational event for Vancouver, Canada and the entire Americas, Chia commented, “Cullinan was our muse, an unparalleled catalyst to inspire greatness through creativity and results.” The event reflected two facets of Cullinan, offering a Diamond Room and an Adventure Room. The world had never before seen a vehicle showcased on an onyx diamond LED platform imported from Brazil.

The celebration also included a custom Rolls-Royce infinity mirror room of 88 candles endessly illuminating a Spirit of Ecstasy living sculpture. Snow fell from the gobo-inspired sky while DJ Irvin teased Rolls from a cinematic mountain range inside the forested Adventure Room. All the while, guests sipped a flaming pine-infused mezcal while dining on lobster claw charcoal sliders, A5 wagyu sushi and salmon lollipops with silver leaf cotton candy.

“Rolls-Royce Motor Cars Vancouver inspired not only its clients, but also the entire Rolls-Royce family with this program.” said Martin Fritsches, President and CEO of Rolls-Royce Motor Americas. He added, “We are a brand that each of our clients aspire to in their own way. We build cars that inspire people who do great things. And it’s only fitting when we recognize that inspiration excellence among our family of dealers.”

Rolls-Royce Motor Cars new facility in Vancouver remains a showcase for the brand. Inside the Bespoke lounge, clients personalize their new vehicle from more than 44,000 available exterior colors and a wide variety of textiles and interior materials ranging from the highest quality leather to high-tech carbon fiber. Working together with a team of expert colour, material and design consultants in Goodwood, Home of Rolls-Royce, the Bespoke process is what makes these cars exclusive and unique. In 2018, Rolls-Royce Motor Cars delivered significant bespoke activity in North America in more than 80% of all vehicles commissioned.

Rolls-Royce Motor Cars Vancouver is one of 44 Rolls-Royce Motor Car retail partners in the Americas, including 37 in the United States, 4 in Canada, 2 in South America and one in Mexico. Last year the company delivered 4107 units for a record year of growth. The Americas remains the largest global region for Rolls-Royce Motor Cars where about one-third of all commissions are delivered. Rolls-Royce Motor Cars develops and delivers the world’s ultimate luxury vehicles. Each Rolls-Royce Motor car is hand crafted at the company’s state-of-the-art assembly facility in Goodwood England.
SHOWCASE REVIEWS

CHEVROLET TRAVERSE AWD

The Traverse was redesigned last year and added a new infotainment system this year including Apple CarPlay and Android Auto.

- **BASE PRICE:** $30,925
- **TYPE:** SUV
- **ENGINE:** 3.6L V6
- **TRANS:** 9-speed AT
- **HORSEPOWER:** 310 hp
- **MPG:** 17 city / 25 hiway

HONDA INSIGHT 4DR TOURING

The Honda Insight is a “styling” hybrid based on the Civic and it delivers 55 mpg in the city and 45 mph on the hiway with a $ 28,090 MSRP as tested.

- **BASE PRICE:** $23,725
- **TYPE:** Compact Sedan
- **ENGINE:** 1.5 Liter i-VTEC 4 cyl.
- **TRANS:** ECVT
- **HORSEPOWER:** 151 hp
- **MPG:** 55 city / 45 hiway

KIA 900

The KIA 900 is the flagship for KIA. With a twin-turbo V-6 the 900 has the power to compete with other luxury sedans at a value price.

- **BASE PRICE:** $55,000
- **TYPE:** Luxury Sedan
- **ENGINE:** 3.3L Twin-Turbo V-6
- **TRANS:** 8 Speed AT
- **HORSEPOWER:** 365 hp
- **MPG:** 18 city / 25 hiway

LEXUS LX 570

The Lexus LX 570 is the “Big Daddy” in the Lexus SUV lineup. Loaded with extras, lots of room for gear and a good off-roader

- **BASE PRICE:** $87,000
- **TYPE:** Luxury SUV
- **ENGINE:** 5.7L V8
- **TRANS:** 8-Speed SSAT
- **HORSEPOWER:** 383 hp
- **MPG:** 15 city / 18 hiway

TOYOTA TACOMA TRD

The Tacoma keeps Toyota in the Great Truck Race for U.S. sales. Preferred by many off-roaders the Pro model is value priced.

- **BASE PRICE:** $26,500
- **TYPE:** Pickup
- **ENGINE:** 3.5L V-6
- **HORSEPOWER:** 278 hp
- **MPG:** 17 city / 24 hiway

VOLVO S60 T6 R-Design

The Volvo S60 T6 is a premium offering from Volvo loaded with new safety features, above average MPG and an elegant interior.

- **BASE PRICE:** $38,000
- **TYPE:** Luxury Sedan
- **ENGINE:** 2.0L Turbo I-4
- **TRANS:** 8A
- **HORSEPOWER:** 316 hp
- **MPG:** 26 city / 36 hiway

Autonewsonline.com/showcase reviews

*** all information on vehicles as tested

Bob Bondurant School of High Performance Driving Purchased by Private Investment Group

The Bob Bondurant School of High Performance Driving, of entrepreneurs who are also graduates of the Bondurant school, racing enthusiasts and automobile collectors.

One member of the investor group, Bruce Belser, will serve as CEO of Bondurant, effective upon the close of the transaction, which is expected in the coming weeks. Belser is a successful entrepreneur, having founded several businesses, and has served as a corporate pilot, Delta Airlines commercial pilot, fighter pilot and U.S. commander in the U.S. Air Force. Belser has attended Bondurant school twice as a student.

The new owners plan to ensure current and incoming students at the school have an excellent experience without interruption; the company is currently operating and school is in session. They will immediately stabilize the financial foundation of the organization and plan to infuse significant capital into the business to enhance the guest experience for individuals and groups, and provide excellent return on investment for sponsorship partners and a best-in-class work environment for employees.

“We plan to establish the next generation of race car learning and entertainment as popularity in car racing and interest in consumer destination experiences continues to grow,” said Belser.

He adds that the new owners will retain and enhance the reputation of the solid instruction the school is known for; head instructor Mike McGovern, who has been with the company for 36 years, and assistant instructor Danny Bullock, a 22-year employee, will continue to lead guest experience and teaching with all current instructors. The team of instructors at the school are world-renowned for their deep knowledge and experience, and have taught some of the winningest drivers in the world as well as celebrities, star athletes and corporate executives.

Millennials Car Buying Data

by Jordan Williams

continued from page 3

the Hyundai Elantra and the most expensive in the group the Ford F-Series pick-up. The most popular Honda Accord retails at approximately $23,570.

There seems to be a mix of made-in-America brand (Chevy and Ford, or is it Ford and Chevy?) loyal customers and Toyota and Honda import fans. So which are you? Chevy, Ford, Toyota, or Honda brand loyal?

I would love to know your thoughts! Also, do you own a car other than these ten listed? Please reach out to me and tell me which car you own/drive and why you like it so much.

Thank you–See you next issue, Readers! – Onward to everything spring and summer 2019 in millennial car buying – fun times ahead.

Thank you–See you next issue, Readers! – Onward to everything spring and summer 2019 in millennial car buying – fun times ahead.
Ford Explorer is The All-Time Best Selling SUV in America

When you’re the leader of the pack, the view only continues to get better. Such is the case with the new 2020 Ford Explorer which has been the perennial leader for almost three decades. With some 8 million sales since its introduction, the Ford Explorer has been the all-time best-selling SUV in America. This sixth-generation model is the most advanced version to date. The newest example has its sights set on continuing to dominate and hold the title as the leading SUV in the industry.

For 2020 the Explorer returns to rear wheel drive. This enables the Explorer to capture the most capable towing capability in this highly competitive SUV class. Vehicles equipped with a 3.0-liter V6 Ecoboost and the towing package can haul up to 5,600 pounds, while those outfitted with a 2.3-liter Ecoboost with the towing package can tow up to 5,300 pounds.

Equipped with the standard 10-speed automatic transmission and available Terrain Management System with seven drive modes, the Explorer can take occupants anywhere they want to go, in comfort and style. The drive mode system, controlled by a rotary dial on the center console, lets drivers shift easily between Normal, Slippery, Trail, Deep Snow/Sand, Sport, Tow/Haul and Eco modes.

Comfort and space is designed with the passenger in mind. Sliding second-row seats make it easy to customize the inside to fit your crew. Reports state that now even a child can easily operate the previously challenging second row operation. With best-in-class first and second row hip room and best second row headroom, the interior has answered requests from customers to better accommodate interior room including unsurpassed third row headroom. PowerFold third-row seats make it easy to create a flat-floor cargo area that bests the competition. Power lift gate continues the list of surprise and delight features. Dual-Zone Electronic Automatic Temperature Control add to conveniences to complete the ‘inside story’.

For 2020 the Explorer returns 20/20 second-row seats, with split fold flat and reclining outboard seats reminds occupants of all the comforts of home. FordPass Connect 4G LTE Wi-Fi hotspot, SiriusXM satellite radio, SYNC 3, Apple CarPlay and Android Auto compatibility assure the latest and best technology conveniences. The latest in safety was not overlooked with Ford Co-Pilot360 driver-assist system. It includes automatic emergency braking with rear view camera, blind spot information with cross traffic alert and lane keeping system technology. Ford’s new Active Park Assist 2.0 enables the driver to hold a button on the dashboard while the Explorer takes control of the steering wheel, gas pedal, brake pedal and gear shifter to fit the vehicle neatly into a parallel or perpendicular parking space. Ford Co-Pilot360 is standard across every Explorer model. Post-collision braking is also standard on all models offering advanced features such as Reverse Brake Assist and Intelligent Adaptive Cruise Control with Speed Sign Recognition.

The all-new Explorer offers two new models to round out the popular Explorer line. The Explorer ST and the Explorer Hybrid. All-new for Explorer is the ST, the newest SUV from Ford Performance. This is the most fun to drive and the most powerful Explorer ever with a specially tuned 3.0-liter EcoBoost engine projected to make 400 horsepower and 415 lb.-ft. of torque. Targeted top track speed is 143 mph. Strictly a performance machine and a real standout in the SUV world.

All-new for the Explorer line is the Hybrid. This SUV is designed to offer performance and capability in a fuel-efficient package with a 3.3-liter hybrid powertrain producing 318 combined system horsepower and is projected to return an EPA-estimated range of more than 500 miles between gas station fill-ups in the rear-wheel-drive model.

The new Explorer family goes on sale this summer. As America’s favorite SUV Explorer sets the pace for the rest of the Ford’s utility lineup, which will grow this year with an all-new Escape and add to the recently introduced Expedition.

Look out for the Explorer lineup that includes the base model, XLT, Limited and Platinum models. Ford continues the lead in the hottest segment of the auto industry, SUVs and crossovers.
Brandy Falconer grew up at the racetrack, from roller skating as a kid through the Newman Racing Building at Laguna Seca to working at a driving school years later located in the same building.

Most important thing she learned from a lifelong love of racing is teamwork, whether it is doing your best no matter the job, to working well with others, to persevering no matter whatever obstacle inevitably comes up. Her favorite example of teamwork was watching teams in the late ‘70s and early ‘80s swap parts or tools to help a crew get a damaged car back on track in time for the competition.

Her favorite memories are traveling with her family to the races, remembering each track by the food that made it famous, from the Bratwurst at Elkhart Lake to the Cinnamon Rolls at Del Mar and of course the Dryer’s Ice Cream guy at Laguna Seca.

First job after college was working in the Sales Office of Jim Russell Racing at Laguna Seca. Loved watching new, young up-and-coming drivers come through and start their careers.

Most memorable racing moment was seeing the Zenardi pass in the corkscrew, she was cheering for Bryan Herta that day! Recently she was the Director of Sales at Dream Racing at Las Vegas Motor Speedway, selling and managing corporate events from 10-person exclusive VIP events to 8,000+ guest client appreciation events for clients such as Lindt, American Airlines, Oracle Data Cloud and Microsoft.

Best experience was getting to be at the Indy 500 in 2016 for the 100th running and the 50th anniversary of her dad building Graham Hill’s engine that won the race in 1966. Walking down pit road with her father with him recounting the events of that day was priceless.

The women in Motorsports who influenced Brandy the most are driver Lyn St. James, Vicki O’Conner who ran the Atlantic open wheel series, and of course her Mother Peggy, who, with her father built Ryan Falconer Racing Engines and grew it to a successful enterprise. Her says of her mother, “she was, and still is the example of grace and class, and how she kept my brother and I in order on all those long days at the track is nothing short of magic! She was and is still my dad’s biggest fan and supporter, and still takes lambda readings for him on dyno days at the shop!”

Marysville Toyota Employees
Chanterria McGilbra – Prancing Ponies Foundation
Lyn St. James – Indy Race Driver
Felicia Fields – Ford HR VP
Mary Barra – GM CEO
Michelle Christensen – Acura Design
Lisa Copeland – FCA Dealer
Monika Kalenski – MEK Magnet

Previously Featured: “WOMEN IN THE AUTO WORLD” TOYOTA

Muffy Bennett – Car Collector
Jennifer Biggs – Repair Shop Owner
Joyce Chow – Social Media Mogul
Sarah Decio – Distribution Mgr.
Valerie Thompson – Motorcycle Racer
Ashley, Courtney & Brittany Force – Drag Racing Champions

Brandy Falconer “At the Track”
Two Power House Auto Auctions - Motorsport Auction Group and Silver Auctions of Arizona Join Forces

continued from page 3

About Silver Auctions of Arizona:
For the past 20 years, Silver Auctions of Arizona has been a mainstay of the collector car scene in the Phoenix/Scottsdale area. Originally founded by Mitch Silver, it was later sold to Emmett Rice, a long-time car dealer, auto enthusiast, and owner of Vintage Autohaus & Imports in Amarillo, Texas.

Silver Auctions of Arizona holds three large auctions every year with the largest being in January during Arizona Auction Week.

Over the past 20 years, Silver Auctions of Arizona has thrived with their highest priorities being honesty, integrity, and providing a comfortable auction setting where everyone is welcome.

How this Impacts the Future:
With strong company values so closely aligned, it seems like a great fit that these two companies would combine forces. I had the pleasure of speaking with both Mike Oberle and Emmett Rice and the passion that they brought when speaking about the auto auction industry, auto enthusiasts, and the future of these two companies left no doubt in my mind that they’re on the verge of something great. “We have a shared vision and are focusing on building the brand and taking care of customers” stated Oberle.

With Silver and MAG doing business together under one name, Rice and Oberle will be able to achieve greater economies of scale with their business. “It was time to combine our efforts” stated Rice when speaking on the partnership. Both are dedicated to maintaining the customer centric values that has made them successful over the years - delivering three quality auctions in the 2019 calendar year.

When asked if there was a fourth on the horizon, Rice stated that the two were going to “let one thing lead to another” and focus on making the three confirmed auctions great ones. From everything I’ve heard, it seems that’s exactly the direction they’re headed. With some great ideas to create a superior auction experience for sellers and buyers alike, checking out one of the MAG Auctions in 2019 would be a great move if you’re looking for that next collector car, specialty vehicle, or simply an exciting time!

Auction Schedule:
Based on previous auction schedules, and the currently announced Collector Car Auction, below are what we anticipate will be the auction schedule for the remainder of 2019.

August 8th-10th, 2019 - Collector Car Auction at Hot August Nights | Reno, NV
TBA November, 2019 - Fall Auction | Phoenix, AZ
TBA January, 2020 - Winter Auction | Phoenix, AZ
TBA April, 2020 - Spring Auction | Phoenix, AZ

A 1965 Shelby GT500 Mustang was a Top Seller at last year’s Auction (photo MAG Auctions)
Arnott Introduces New Rear Air Springs for Range Rovers & Range Rover Sport

- Arnott’s new air springs feature a high-impact resist top mount and bottom piston
- The Arnott air springs are assembled with an OE-quality air sleeve
- Arnott replacement air springs are designed, assembled and tested in the U.S.
- Arnott, the industry leader in aftermarket air suspension products, has introduced new aftermarket replacement air springs for the 2013-2018 Range Rover and 2014-2018 Range Rover Sport.

MB Metris “A Handymans Dream”

With the approval of the 2017 Tax Cuts and Jobs Act, commercial vehicle tax deductions are more favorable than ever. If you’re in the market for a new commercial vehicle and you work in an industry where you need to haul tools and materials through small alleyways and city streets while getting 22 mpg highway, then you may find no better vehicle than the Mercedes-Benz Metris.

What is The Metris For?

For the purpose of this issue, Merce- des-Benz of Lynnwood was kind enough to loan me a 2018 Metris Cargo van. After driving it for a few days, I can say I’m impressed! Since its release in 2015, the Metris has been positioned as a mid-size commercial van. It’s smaller than its Sprinter brother, but bigger than the vehicles like the Nissan NV200 and Ford Transit Connect.

Because of this, the Metris is able to boast an 186 cubic-foot cargo space, 5000 lb towing capacity, qualify for the 100% depreciation tax benefit with its $6,750 GVWR weight, and still astoundingly get 22 mpg. It really is an all-in-one package if you need a mid-size van. Imagine the impact 22 mpg could have on your bottom-line instead of the 16-14 mpg older full-size vans and trucks get.

Driving Dynamics and Review:

The Metris is powered by a 2.0 liter inline 4 turbo engine. This little power plant pumps out 208 hp and 218 lb-ft of torque to all of the rear wheels. Mated with a 7 speed automatic, the Metris got us up to speed plenty fast enough for a work truck. The steering in the Metris was very responsive and I feel as though you’re driving a 3500 instead of a cargo van. I was able to make u-turns, maneuver through traffic, and cut through tight alley ways with ease. Parallel parking was also simple with the standard equipped back-up camera.

One thing that I did not like was larger side mirrors. A small factor, but one that was noticeable as I had the model with no side or rear windows. Another concern that many people have brought up is the required use of premium gas for Mercedes has mitigated this issue with the 2018 model, as the Metris is now capable of taking any type of gasoline you use. Since the fuel tank is only 18.5 gallons, I was able to fill up the Metris with just $50. Being a work van, the interior of the Metris is nothing extraordinary. The dashboard is made of standard plastic material, and the seats, while comfortable, are simply seats. If you live in a cold climate, heated seats are an option that is available, and the steering wheel is made of high quality material that is nice to grip. The standard stereo has good acoustics, and does have Bluetooth capability whitch is a nice touch for calls between job sites. At the end of the day though, the main focus of the Metris design is functionality, and that is something it does well.

With regards to price, the Metris starts at just $26,570. A price-tag that I was shocked to discover was that low. Make sure to stop by Mercedes-Benz of Lynnwood to check out the 2018 model!

All-New Jeep Gladiator Test Drive

continued from page 6

This automatic was what I drove and it works flawlessly whether on the highway or有着 2,000 rpm in low-range off-road. This V6 makes 285 hp and 260-lb-ft of torque — it also comes standard with an engine stop/start fuel saving feature.

You know, the last time Jeep offered a pickup was 28 years ago. With an absence from the truck market that long my expectations were high — and Jeep’s need to deliver was even higher. They did it.

As the day wore on, I couldn’t find a flaw with this new mid-size back-on-the-road off-road. Though I didn’t have a chance to tow with it (I will get to that this summer) the over-the-road performance and interior livability of this Jeep is simply put — very good.

All-New Jeep Gladiator (photo Howard Elmer)

Toyota Tundra TRD Limited Review

While the base MSRP of the Toyota Tundra is $31,500 the MSRP of our Tundra 4 X Limited Crew Cab as driven was $44,195 with the TRD package optional equipment extra.

The Toyota Tundra offers an industry leading value for the segment. I was impressed with the drivers visibility, comfortable seating, and spacious crew cab.

Safety features include; Rear backup Camera, Manual Head-lamp Level Control, Trailer Brake & Trailer Sway Control, Star Safety System incl. ABS and VSC, 3-point Seat belts for all positions, 8 total Airbags and tire Pressure Monitoring.

If you are considering a new truck I suggest a Toyota Tundra Test Drive.

New Research shows how little Road Safety Gear most Drivers Carry

- 62% of drivers feel they’d be prepared in the event of a breakdown yet on average people have just four of the eight minimum recommended items on hand
- Almost half (45%) of drivers have broken down at least once in the last five years
- More than six in ten Americans (62%) believe that they’d be prepared if their car were to break down on the road, but new research from Siegfried & Jensen suggests that on average, drivers carry just 45% of the four of the eight emergency items recommended by DMV.org “as a minimum”.
- This is in spite of the fact that almost half of all drivers in the U.S. (45%) have broken down at least once in the last five years — a figure that rises to 51% among millennial drivers aged 16-34.
- Although three-quarters of drivers (73%) keep a spare tire and/or tire inflator to the car, just 45% have a first aid kit and just 12% have flares — important not only for the physical condition of the case of an accident, but also to start fires in an emergency.

Below is a breakdown of the proportion of drivers who keep each of the eight minimum recommended items in their car:

Item % of all drivers
- Spare tire and/or tire inflator sealer. . . . . 73%
- Tire changing tools. . . . . 68%
- Jump lead/cables . . . . . . 67%
- Tool kit . . . . . . 39%
- Flares . . . . . . 12%
- The most common items in drivers’ cars are as follows:
  - Registration and insurance certificate . . 84%
  - Car manual . . . . . . 82%
  - Pen/pencil . . . . . . 79%
  - Spare tire and/or tire inflator sealer. . . . . 73%
  - Tire changing tools. . . . . 68%
  - Tool kit . . . . . . 39%
- 68%
- 67%
- 67%
- 62%
- 62%
- 62%
- 62%
- 62%
- 62%
- 62%
- 62%
- 62%
- 62%
- 62%
- 62%
- 62%
- 62%
- 62%
- 62%
- 62%
- 62%
- 62%
- 62%
- 62%
- 62%
- 62%
- 62%
- 62%
- 62%
- 62%
- 62%
- 62%
- 62%
- 62%
- 62%
- 62%
- 62%
- 62%
- 62%
- 62%
- 62%
- 62%
- 62%
- 62%
- 62%
- 62%
- 62%
- 62%
- 62%
- 62%
- 62%
- 62%
- 62%
- 62%
- 62%
- 62%
- 62%
- 62%
- 62%
- 62%
- 62%
- 62%
- 62%
- 62%
- 62%
- 62%
- 62%
- 62%
- 62%
- 62%
- 62%
- 62%
- 62%
- 62%
- 62%
- 62%
- 62%
- 62%
- 62%
- 62%
- 62%
- 62%
- 62%
- 62%
- 62%
- 62%
- 62%
- 62%
- 62%
- 62%
- 62%
- 62%
- 62%
- 62%
- 62%
- 62%
- 62%
- 62%
- 62%
- 62%
- 62%
- 62%
- 62%
- 62%
- 62%
- 62%
- 62%
- 62%
- 62%
- 62%
- 62%
- 62%
- 62%
- 62%
- 62%
- 62%
- 62%
- 62%
- 62%
- 62%
- 62%
- 62%
- 62%
- 62%
- 62%
- 62%
- 62%
- 62%
- 62%
- 62%
- 62%
- 62%
- 62%
- 62%
- 62%
- 62%
- 62%
- 62%
- 62%
- 62%
- 62%
- 62%
- 62%
- 62%
- 62%
- 62%
- 62%
- 62%
- 62%
- 62%
- 62%
- 62%
- 62%
- 62%
- 62%
- 62%
- 62%
- 62%
- 62%
- 62%
- 62%
- 62%
- 62%
- 62%
- 62%
- 62%
- 62%
- 62%
- 62%
- 62%
- 62%
- 62%
- 62%
- 62%
- 62%
- 62%
- 62%
- 62%
- 62%
- 62%
- 62%
- 62%
- 62%
- 62%
- 62%
- 62%
- 62%
- 62%
- 62%
- 62%
- 62%
- 62%
- 62%
- 62%
- 62%
- 62%
- 62%
- 62%
- 62%
- 62%
- 62%
- 62%
- 62%
- 62%
- 62%
California Report Says Robot Cars Not Ready for Public Highways

continued from page 5

Reports from Uber and Mercedes-Benz showed much higher rates of intervention. Uber reported a whopping 70,165 interventions for only 26,899 autonomous miles tested, or 2.6 human interventions per mile driven. Mercedes reported 1194 interventions for only 1749 miles tested or one intervention for every 1.46 miles driven.

Details about the interventions include precaution, location, software and perception problems arising from a variety of scenarios.

In addition to human interventions, State reports showed an increase in the amount of crashes involving the robot cars, which were reported to the DMV and posted on its website. Companies reported 25 collisions in 2018, compared to 29 reports in 2017. Cruise reported 22 crashes in 2017 and 36 in 2018.

While 62 companies are licensed to test autonomous vehicles in California, only those companies that tested on public roads reported disengagement numbers for 2017. Tesla claimed it tests on public roads around the world, but did not report any tests in California.

Consumer Watchdog praised the Department of Motor Vehicles for requiring and posting the disengagement reports and the crash reports. Other states where testing is being done, including Arizona, Washington, Michigan and Pennsylvania, have no such disclosure requirement.

“Besides the occasional tragedy, the public is in the dark about what’s happening in other states. It’s only because of California’s rules that the public can find out what’s happening when companies use public roads as their private laboratories,” said Scow. “The next step is to require that companies testing robot cars that are involved in a crash should be required to make public video and technical data about the incident.”

In a recent column, long-time China hand Michael Dunne, CEO of ZöRo Gō, wrote that there are now more than 60 Chinese automotive suppliers in the U.S., making tires, glass, airbags, suspensions systems, batteries, drive trains and steering systems. While mostly concentrated in Michigan, they are in Ohio, Indiana, Georgia and South Carolina.

According to Dunne, 11 Chinese automakers have set up advanced R&D centers in California and Michigan to prepare future products for global markets, including Geely, Great Wall, Guangzhou Automotive, NIO, Byton and Berkshire-Hathaway-backed BYD.

With every new model year, the quality of Chinese vehicles improves and the design gets sexier, as Chinese auto makers are tapping into global resources like Italian design house Pininfarina and quality experts like JD power. According to Dunne, Chinese firms are hiring top global talent to develop stunning electric, autonomous and connected vehicles. One example: Swedish designer Pontus Fontaeus appeared in Detroit to introduce us to Guangzhou Automotive’s Entranz concept car.

The US trade war with China is of course in the background of any discussion about the rise of Chinese vehicles in the U.S. As the tariffs have ramped on both sides, an unintended consequence is that U.S. plants that export SUVs to China (Mercedes in Alabama, BMW in Spartanburg, Volvo in South Carolina) will be forced to reconsider from where they provide vehicles to China. More than one international automaker has increased local production (jobs, investment, etc) in China as a result, potentially taking away longer term investment in the U.S.

Additionally, last year China said that in five years it would end the JV rule which dictates that in order to build electric vehicles, one must have a JV partner. The new announcement indicated that pure EV companies could go alone (a la Tesla in Shanghai). After decades of JV combined research and development, combined manufacturing and combined distribution it’s going to be hard to unwind those operations. Automakers and suppliers have commented that this will test the relationships of international automakers and their Chinese partners.

Chinese Automakers planning to export vehicles to U.S.

continued from page 4

For the last decade, Chinese automakers have been expanding in emerging markets in South East Asia, India and Africa. Even though you don’t see Chinese name brands in the U.S. and Western Europe. They have more presence than you think.

In recent column, long-time China hand Michael Dunne, CEO of ZöRo Gō, wrote that there are now more than 60 Chinese automotive suppliers in the U.S., making tires, glass, airbags, suspensions systems, batteries, drive trains and steering systems. While mostly concentrated in Michigan, they are in Ohio, Indiana, Georgia and South Carolina.

According to Dunne, 11 Chinese automakers have set up advanced R&D centers in California and Michigan to prepare future products for global markets, including Geely, Great Wall, Guangzhou Automotive, NIO, Byton and Berkshire-Hathaway-backed BYD.

With every new model year, the quality of Chinese vehicles improves and the design gets sexier, as Chinese auto makers are tapping into global resources like Italian design house Pininfarina and quality experts like JD power. According to Dunne, Chinese firms are hiring top global talent to develop stunning electric, autonomous and connected vehicles. One example: Swedish designer Pontus Fontaeus appeared in Detroit to introduce us to Guangzhou Automotive’s Entranz concept car.

The US trade war with China is of course in the background of any discussion about the rise of Chinese vehicles in the U.S. As the tariffs have ramped on both sides, an unintended consequence is that U.S. plants that export SUVs to China (Mercedes in Alabama, BMW in Spartanburg, Volvo in South Carolina) will be forced to reconsider from where they provide vehicles to China. More than one international automaker has increased local production (jobs, investment, etc) in China as a result, potentially taking away longer term investment in the U.S.

Additionally, last year China said that in five years it would end the JV rule which dictates that in order to build electric vehicles, one must have a JV partner. The new announcement indicated that pure EV companies could go alone (a la Tesla in Shanghai). After decades of JV combined research and development, combined manufacturing and combined distribution it’s going to be hard to unwind those operations. Automakers and suppliers have commented that this will test the relationships of international automakers and their Chinese partners.

So when will Chinese brand cars be sold in the U.S.?

The answer is, they already are. "Karma automotive, owned by Wangxian, is selling high-end luxury vehicles in a small factory in California. BYD has a few dozen vehicles operating in cab fleets and many more buses and other commercial vehicles operating in the U.S. as well. And Volvo – well – Volvo is owned by Geely. So the answer is that the Chinese have a foothold here already, but most people don’t notice it because it is veiled in non-Chinese brands,” said Mike Ramsey, automotive analyst, Gartner, Inc.

“There have been a number of promises about Chinese companies bringing their brands to the U.S., and that could happen at some point, but this market is already over-saturated with brands. Selling here would be more out of vanity than anything else. I think that’s why a lot of Chinese companies have looked at following Tesla and trying to offer advanced EVs, which they may be able to convince buyers are equal to or better than domestic or German models.

Dunne went on to say that, “Chinese auto investments into the U.S. are an opportunity for the U.S. to recreate the opportunities for a range of American companies. The Chinese definitely need local partners, banks, tech firms, engineering firms, insurance companies, legal advisors, and marketing plans to take care of the car maintenance and service centers.”

Ultimately, as in all business, competition will be more choices for consumers. It may be several years until one can see a Great Wall dealership in American suburbs, but the Chinese are already here in the form of R&D, tech centers, and brands like Volvo and Karma.
Nexen Tire America, Purple Heart Foundation Team Up to Give Away 2020 Jeep Gladiator

Nexen Tire America, Purple Heart Foundation Team Up for Second Time To Honor Combat-Wounded Veteran with 2020 Jeep Gladiator Giveaway

- Following Nexen Tire’s successful “American Muscle for American Heroes” program in 2018, the “Nexen Hero” program provides a deserving Purple Heart Medal recipient a custom 2020 Jeep Gladiator Sport S equipped with 35-inch Nexen Roadian MTX Extreme Off-Road Mud Terrain Tires
- Program designed to honor combat-wounded service members’ sacrifice to nation and bring awareness to Purple Heart Medal recipients
- The Nexen Hero program runs May 15 to July 24 and winning recipient to be named August 7, National Purple Heart Day

In the wake of last year’s highly-successful “American Muscle for American Heroes” program, Nexen Tire America, Inc. has partnered with The Purple Heart Foundation for a second time to honor a combat-wounded veteran and Purple Heart recipient by giving away a custom 2020 Jeep Gladiator Sport S. The “Nexen Hero” Campaign is designed to honor a well-deserving veteran who was wounded in combat and awarded the Purple Heart Medal by giving away a new Jeep Gladiator equipped with 35-inch Nexen Roadian MTX Extreme Off-Road Mud Terrain tires and several Mopar aftermarket parts. The campaign begins on May 15 and the winning recipient, who will be selected by the Purple Heart Foundation, will be announced at National Purple Heart Day, Aug. 7.

Last year, Nexen Tire showed its gratitude for the safety and security provided by U.S. service members through the “American Muscle for American Heroes” program by providing a deserving Purple Heart recipient with a custom 2018 Dodge Challenger R/T 392 Scat Pack equipped with Nexen Roadian HP Street Sport All-Season radial tires. Purple Heart recipient and retired Marine Cpl. Steven Diaz was selected to receive the custom Nexen Tire Purple Heart Dodge Challenger. He was selected by representatives from The Purple Heart Foundation from thousands of nominations across the country.

Diaz was severely wounded by an IED (Improvised Explosive Device) explosion while conducting combat operations in Iraq in 2005. The incident left him with the permanent effects of Traumatic Brain Injury (TBI), Post Traumatic Stress (PTS) and a seizure disorder. Since medically retiring from the military, Diaz has dedicated himself to helping other veterans suffering from similar injuries by co-founding Hidden Wounds, an organization that helps “Heroes battle the invisible war at home” where he currently serves as its chief operating officer and program manager.

This year’s campaign continues Nexen Tire’s commitment to show its appreciation to America’s combat-wounded heroes for their incredible sacrifices while defending the nation’s safety, while also maintaining a commitment to keep drivers safe on the road by manufacturing some of the industry’s most reliable and highest-quality tires. The program is also designed to help bring awareness to the Purple Heart Medal and its recipients to ensure their devotion to the nation does not go unnoticed.

The Jeep Gladiator, which is being customized by legendary car builder Kenny Pitzer of Zero 60 Designs in Corona, CA, will feature several Mopar aftermarket parts and other customizations, in addition to one-of-a-kind Nexen Tire and Purple Heart graphics. Pitzer and his team at Zero 60 Designs were the customizers behind the 2018 Dodge Challenger R/T 392 Scat Pack for the “American Muscle for American Heroes” program.

“Last year, Nexen Tire dedicated itself to bringing awareness to America’s combat wounded veterans, and after the amazing success of the ‘American Muscle for American Heroes’ campaign, we are thrilled to continue our relationship with the Purple Heart Foundation and kick off an all new program to give a Jeep Gladiator to a very deserving combat-wounded veteran,” said John Hagan, executive vice president of sales for Nexen Tire America Inc. “Our heroes’ dedication to providing safety and security to the nation naturally aligns with Nexen Tire’s commitment to creating the safest and most reliable tires on the road, so was very important for us to continue this program and work to bring even more awareness to the sacrifice of these combat-wounded American heroes.”

“It is an absolute pleasure to be once again teamed up with Nexen Tire USA to select a very deserving combat-wounded veteran. Our organization is dedicated to serving these brave individuals who sacrificed so much for our nation’s safety, and it’s refreshing to be tied to an organization that shares that same vision,” said Stephen Ruckman, chief executive officer for The Purple Heart Foundation. “Our motto has always been to honor their sacrifice with our service, and we will continue to support the Nexen Tire’s Nexen Hero campaign in any way we can.”

The nomination period runs May 15 to July 24 and the recipient will be announced August 7, National Purple Heart Day. Nominees must be a member of Military Order of The Purple Heart and the winning recipient will be selected by members of the Purple Heart Foundation based on a variety of factors including heroism, sacrifice and an ongoing commitment to their community.

For more information on the Purple Heart Foundation, visit https://purpleheartfoundation.org.

Nexen adds comfort to the journey with the new Roadian MTX Extreme Off-Road Mud Terrain tire. The Roadian MTX is the industry’s most reliable and highest-quality off-road tire. The Roadian MTX features Nexen’s proprietary technology and the highest standards in the industry to ensure that its world-class products backed by unrivaled customer support for the life of each tire. As a worldwide leader in high-performance, passenger, SUV, light truck and winter offerings, the company is second-to-none in research, development and state-of-the-art engineering.

As part of a select group of tire manufacturers worldwide that are specified as standard fitment on American military vehicles, Nexen delivers premium products at a sensible price.

Nexen Tire

Auto News

Nexen Tire America and Purple Heart Foundation Team Up To Give Away 2020 Jeep Gladiator

Nexen Tire America, Purple Heart Foundation Team Up for Second Time To Honor Combat-Wounded Veteran with 2020 Jeep Gladiator Giveaway

- Following Nexen Tire’s successful “American Muscle for American Heroes” program in 2018, the “Nexen Hero” program provides a deserving Purple Heart Medal recipient a custom 2020 Jeep Gladiator Sport S equipped with 35-inch Nexen Roadian MTX Extreme Off-Road Mud Terrain Tires
- Program designed to honor combat-wounded service members’ sacrifice to nation and bring awareness to Purple Heart Medal recipients
- The Nexen Hero program runs May 15 to July 24 and winning recipient to be named August 7, National Purple Heart Day

The Purple Heart Foundation is a 501(c)(3) Veteran Service Organization that fundraises for programs, services and resources that benefit veterans and their families. Over the past 60 years, the Purple Heart Foundation has funded academic scholarships, the MOPH National Service Officer program, research efforts and resources regarding veteran issues such as Post-Traumatic Stress and Traumatic Brain Injury, grants for service dogs, and much more. The Purple Heart Foundation’s Mission is to holistically enhance the quality of life for all veterans and their families, providing them with direct service and also creating an environment of camaraderie and goodwill among combat wounded veterans.

About Nexen Tire:

Inspired by Nexen’s global family of drivers to engineer superior performing tires—ranging from championship-winning Formula DRIFT drivers, rock-climbing off-roaders to everyday commuters—Nexen Tire utilizes proprietary technology and the highest standards in the industry to guarantee world-class products backed by unrivaled customer support for the life of each tire. As a worldwide leader in high-performance, passenger, SUV, light truck and winter offerings, the company is second-to-none in research, development and state-of-the-art engineering. And as part of a select group of tire manufacturers worldwide that are specified as standard fitment on American military vehicles, Nexen delivers premium products at a sensible price.
Carmel Valley residents, Rob and Heather Gardner have turned a classic car collecting hobby into business. The business, Monterey Touring Vehicles (MTV) uses the Gardner’s 30 classic cars as a rental fleet for tourists and local residents to tour Carmel, Monterey, Big Sur and the world famous Pebble Beach 18 mile drive. The Gardner’s said “...we thought these cars need to be driven and why not let our clients have fun driving them.”


EUROPEAN CAR AUTHORITY

European Car Authority, Inc. has been repairing and maintaining European cars since 1995. The owner/technician, Ken Seaton, is committed to ensuring that ECA customers receive quality service coupled with integrity. Ken has 30 years experience working on European cars, as well as factory training. Their four-bay shop in Redmond is equipped with the latest technology and newest generation of computerized diagnostics scanners, tools and equipment for Mercedes-Benz, Saab, Audi, Land Rover, BMW, Porsche, VW, Mini Cooper and Volvo. The certified technicians/European Car specialists will walk you through the recommended repairs addressing all of your concerns, as well as receiving authorization before any work is started. They pledge to go that extra mile to ensure your complete satisfaction. They are open from 7 a.m. to 5 p.m. Monday - Friday and provide a morning drop-off courtesy shuttle within a five mile radius of their shop.

CASH FOR CARS

WE PAY CASH FOR CARS

TOP DOLLAR PAID FOR

ANY CAR OR TRUCK!

CALL (206) 650-0505

www.platinumautos.com

NUTRITION PRODUCTS - PHOENIX

Health + Wellness

MICHAEL H. LONETY

Email: mike@conleyauto.com

Cell/Text 206.715.3990  •  Office 360.668.6368

Fax 360.668.6375  •  website: www.ConleyAuto.com

9514 - 180th Street Southeast  •  Snohomish, WA 98296
U.S.A. OF YESTERDAY

U.S.A. of Yesterday is a unique business that specializes in the brokerage of special interest automobiles from the ’30s, ’40s, ’50s and ’60s. Located in a restored 1940s Premier Auto Dealership in downtown Tacoma. U.S.A. of Yesterday recreates the exciting era of the ’30s through ’60s. The dealership, an architectural showplace, complete with large circular glass showrooms and turntables for the cars, is a true essence of the past. U.S.A. of Yesterday. The company specializes in antique, classic and collector car sales, consignment sales, financing, classic vehicle insurance, on-site appraisal, service department, nostalgic decorator items, site rental for parties, auto detail service and both private and public tours. If you are an auto buff or have an interest in old cars, be sure and stop by for a tour. Look for the U.S.A. of Yesterday ad in the AUTO NEWS service directory.

PLATINUM AUTOS

Platinum Autos is one of the largest sellers of pre-owned cars, trucks, and SUVs in the Northwest. In business since 1995 Platinum Motors is open 7 days a week from 9 am to 9 pm. With 10 employees and over 125 vehicles in stock see (www.platinumautos.com) Platinum Autos is still looking for consignments and they pay cash for cars if your interested in selling your car, truck, SUV, cycle or boat. The Platinum motto is: “TOP DOLLAR PAID FOR ANY VEHICLE” Call today and ask for Robert. (206) 650-0505 or QUESTSWAN@MSN.COM - SEE AD BELOW.

AIR BAG SERVICE & DIAGNOSIS

(800) 2 AIR BAG
1968 - 12001 Ave NC的做法
Bellevue WA 98005
(425) 881-2121
shduse@airbagservice.com

CLASSIC, ANTIQUE, HOTROD SALES

TECHS WANTED

• Redmond, WA
• Benefits
• Top Dollar
• Flexible Hours

Call Today: (425) 881-2185
Thank You To All Our Legends of Auto Gala Partners - See You Next Year!

---

**duPont REGISTRY | MEDIA**

3051 Tech Drive, St. Petersburg, Florida 33716
Direct: 727.897.8337

---

**MECUM AUCTIONS**

P: 262.275.0250
445 South Main Street, Walworth, WI 53184 // MECUM.COM

---

**SPORTS CAR MARKET | MEDIA**

Office: 503.261.3555 x 210
P.O. Box 4717, Portland, OR 97208

---

**EVENT PLANNING**

---

**REAL ESTATE & MEMBERSHIP SALES**

Steve Moorhouse
Real Estate & Membership Sales
6188 Tyler Street, Thermal, CA 92274
Mobile: 760.531.8014 // Office: 760.271.0888
Steve.Moorhouse@TheThermalClub.com

---

**LEGENDS CHARITY**

---

**TRUCK RENTAL**

---

**BAJA CANTINA GRILL**

831.625.2252
Catering - Private Parties - Birthday Clubs - Special Events - Banquets - Behavioral Dinners

7165 Carmel Valley Rd, Carmel, CA 93923
email: bajacantina@redshift.com
website: www.bajacantina.com

---

**BOOKS 4 CARS**

Automotive Books & Manuals
4650 37th Ave S Seattle, WA 98118
Tel: 206.721.3777 Free: 888.380.9277
www.books4cars.com

---

**MONTEREY TOURING VEHICLES**

---

**RACETRACK INFORMATION & SERVICES**

Brad Littlefield
Public Relations Manager

(831) 244-4095 // DIRECT
(831) 277-0044 // MOBILE
(831) 373-7033 // FAX
500 17 Mile Dr., PO Box 1171
Monterey, CA 93942
WeatherTechRaceway.com

---

**EUROPEAN CLASSIC CAR SERVICE**

---

**LUXURY REAL ESTATE**

---

**CARMEL CRAFT BREWERY**

Carmel Craft Brewing Co.
Marko Heizmann
Head Brewer
(831) 277-0414
CarmelCraft.com

---

**AUTOMOTIVE FINE ART**

---

**PRINT MEDIA**

---

**LULI WINERY**

---

**MONTEREY BAY AREA LODGING**

---
June 2019

VISIT www.autonewsonline.com

PET FRIENDLY AUTO MAKERS

Join Us to Save Lives & Help Shelter Pets!

PetsWALK coming soon!
Saturday, June 22, 9:00 a.m.
Downtown Poulsbo
REGISTER TODAY!

When you walk for the animals, you’re supporting the lifesaving mission of Kitsap Humane Society, and you’ll …

Enjoy a beautiful morning on the waterfront with animal lovers and their pets - you might even make some new friends!

Meet local companies and other nonprofit organizations who love animals and have a desire to give back to the community.

Pick up free pet-centric swag and treats at our amazing Pet Expo Fundraiser to earn really cool prizes - like a 6-month subscription to Barkbox or Meowbox!

Join us at PetsWALK 2019!

Fundraising Tips from Animal Lovers Like You!

If you’ve already registered, we want to share some fun and creative ideas from some of our top fundraisers to spark some inspiration!

Ask a local business to help you fundraise! They might be willing to host an afternoon where a percent of proceeds go to your fundraising goal!

Use your talents! If you’re an artist, offer a small custom piece to those who give toward your goal.

Learn more fundraising tips on our blog!

make rope toys as a donation to the shelter, as well as be able to create custom pet tags using the Subaru Loves Pets engraver.

Even their advertising for the all-new Subaru Ascent is pet-centric. “Meet the Barkley’s” commercial series is both creative, funny and geared to tie consumers’ emotions to their vehicle purchase decision making process and fall in love with Subaru as a company. I highly recommend watching them online - the videos will put a smile on your face.

For details on how Subaru supports pets please visit Subaru.com/pets

Subaru Display at LA Auto Show (photo Lisa Delaney)

continued from page 4

Subaru Leads Industry In Promoting Pet Friendly Features

Subaru loves pets and they want you to know it.

As I stroll through the Los Angeles Auto Show past the expansive displays of the latest vehicles, the newest technology and all the ways the automotive industry is constantly changing, something more alive calls out the me… “Ruff!”. No, it’s not another vehicle debut or keynote speaker talking about autonomous driving or the electrification of cars, but a cuddly, utterly adorable pup at the Subaru display. “Ruff”. I instantly put down my journalist notebook and show schedule to start playing with the pups.

As I sat down with Subaru Manager of Product Communications, Jessica Tullman, she enlightens me to all of the things Subaru does to spread the love of pets, and I must admit that its quite impressive.

Evidence of Subaru’s dedication to pets is everywhere including their support of the ASPCA for the past 11 years. Subaru is spearheading a number of ongoing national and local pet initiatives and partnerships across the United States. Subaru also collaborates with the National Ski Patrol with avalanche rescue dog demonstrations. If consumers visit the Subaru display at auto shows across the country, they are likely to be greeted with loving, yet sloppy kisses at the “kissing booth” from prospective canine adoptees at the live adoption events. The booth features a live-feed ‘puppy cam’, so prospective adoptive parents can watch the hilarity unfold in action. In addition to being able to take these canine friends’ home from the auto show, attendees will be given the chance to

Bruce Titus Tacoma Subaru uses Outdoor Billboards to Promote his Pet Friendly Subaru Dealership (photo Auto News)
Yep, Nellie was part of the family for over a quarter century! She drove off this week and took a piece of me with her. She was much more than a gross weight sticker with a steely 8-foot beard, she was Patsy Cline on an AM station with a stuck window and no AC. She had a worn bench seat that was perfect for a golden retriever snuggled onto my right thigh or with a snout snorting out the window. No ABS brakes here so there was a reason you could expect a football field distance between me and the driver in front - or else that golden retriever would become a mount on the dashboard.

Nellie travelled throughout the PNW and often wore a green canopy cap topped with a canoe. The canoe travelled well - floated miles of rivers, lakes and performed well for fishing and camping/paddling in the San Juan Islands. Early on I improved her wardrobe with a third seat belt for Carlie and her toddler car seat. Nellie was used to carry that freshly-cut family Christmas tree and that heavy load of pine firewood at the cabin. She served as the podium for the Kenmore Little League rally that brought awareness to the shortage of community ball fields. She helped many move sofas, dressers and appliances.

Cooper had the joy of bringing Nellie to Inglemoor HS. They were close companions for a few years and bonded well. She hauled gear, she hauled debris and she brought immense value to my annual AAA membership fee. She became fast friends with David and Spencer at Kenmore Automotive. Expectations of reliability were very low and Nellie never disappointed. Brenda drove her and loved Nellie as much as the rest of us - she was never threatened by the close relationship that Nellie and I had developed.

Nellie was not perfect. Her blemishes and her squeaks, her rusting body and her sputters were just part of her joyful personality and her beauty. You could not be a perfectionist and have a relationship with a wild one such as Nellie. Time spent with Nellie was time cherished at her pace, not yours. She simplified life and broke it down (literally) to a humble and primal level.

Nellie moved on this week to another home. She will be forever loved by the Smiths but will now get the attention that she deserves. She will be well cared for. I know whenever I hear a Patsy Cline song I’ll think of my big green Nellie.
Dana Mecum’s 32nd Original Spring Classic Indy Auction Tops $70 Million in Sales

The celebrated collection of Steve Juliano undeniably dominated the Indianapolis auction with both his cars and his Road Art collections highlighting the six-day event. His 1967 Shelby 427 S/C Cobra Roadster (Lot F128) took top honors in car sales at the Mecum Indy 2019 auction include:

- 1967 Shelby 427 S/C Cobra Roadster (Lot F128) at $2,860,000
- 1966 Shelby 289 Cobra Roadster (Lot F143) at $1,760,000
- 1970 Plymouth Hemi Cuda Convertible (Lot F120) at $1,980,000
- 2015 Porsche 918 Spyder Weissach (Lot 155) at $1,980,000
- 1970 Plymouth Hemi Cuda Convertible (Lot F120) at $1,980,000

In total, 1,189 vehicles hammer sold at the auction all exceeding the million-dollar mark and five of the top 10 cars boasting ties to the Juliano legacy.

The complete top 10 collector-car sales at the Mecum Indy 2019 auction include:

- 1967 Shelby 427 S/C Cobra Roadster (Lot F128) at $2,860,000
- 1966 Shelby 289 Cobra Roadster (Lot F143) at $1,760,000
- 1970 Plymouth Hemi Cuda Convertible (Lot F120) at $1,980,000
- 1964 Shelby 289 Cobra Roadster (Lot F132) at $1,760,000
- 1970 Dodge Hemi Challenger R/T Sunroof (Lot F143) at $660,000
- 1969 Dodge Hemi Daytona (Lot F177) at $577,500
- 1940 Crocker ‘Big Tank’ Big Twin (Lot $124.1) at $550,000
- 2016 Norwood 330 P4 Replica (Lot S25) at $476,500

For access to complete auction results, sign up for the free InfoNet service offered at Mecum. Mecum’s next auction will be Portland 2019 this June 21-22 with an estimated 600 classic and collector cars slated to cross the auction block at the Portland Expo Center in Oregon. For more details on upcoming auctions, to consign a vehicle or to register as a bidder, visit Mecum.com, or call (262) 275-5050 for more information.

The Auto Shows Continue at West Coast New Car Dealers with large selections and great values

June 2019