

# AUTO NEWS

**LARGEST CONSUMER AUTOMOTIVE NEWSPAPER IN U.S.**  
Distributed at Retail Outlets, Auto Shows & Events

## "2020 Toyota Avalon Looks Like and Drives Like a High Powered Sports Car"

**AUTO NEWS**  **FEATURES** 

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2020 Toyota Avalon TRD (photo Auto News)

## "Jim Farley, Ford COO Will Be Honored at the Next Auto News "Legends of Auto Gala"

by Bill McCallum

I am pleased to announce that Jim Farley Ford COO will be honored at our next Legends of Auto Gala Event, SEE ([www.legendsofauto.com](http://www.legendsofauto.com)) I have known Jim for over 30 years and it is my opinion that he is the only auto executive in the world that can change the direction Ford has been heading during the last three years. That is if Ford's Board of Directors let him do what needs to be done.

I met Jim in the 1990's when he was the head of strategic planning for Toyota and was launching

the Scion brand. He then was promoted to Group VP and GM of Lexus. In November of 2007 he was Alan Mullaly's first hire and was put in charge of select global markets and part of Alan's "turn-around" team.

In 2015 Jim was promoted to VP of Ford and President of Ford of Europe and tasked with another "turn-around" project.

In his new role as COO Jim is in charge of Automotive Operations in all of Ford's Global Markets. Jim has an MBA from UCLA and we welcome him as a true LEGEND OF AUTO.



Jim Farley, Ford COO with his wife and daughter with his Concours Car at Concours d'Elegance 2019

by Bill McCallum

The world of sedan sales in the U.S. is in transition. While some automakers are scrapping sedans with the comment "..... the market is declining and we are focusing on big SUV's and trucks." Others like Toyota with the Avalon are redesigning their models to give them a more sporty look with new features and a better value for the consumer.

The Toyota Avalon is an example of that strategy and WOW have they hit a "home-run" with the 2020 Avalon 4-DR TRD.

I suggest a "test drive" at your nearest Toyota dealer.

On a recent test drive I received a record number of thumbs-ups from onlookers. The 2020 Avalon TRD looks like and acts like a high powered sports car. Powered with 3.5L V6 producing 301 hp and mated with an 8 speed CVT. Entry level pricing starts at \$35,800 and get this..... 31 mpg on the highway.

The 2020 Toyota Avalon is available in 8 trims lines; Hybrid Limited, Hybrid XLE, Hybrid XSE, Limited, Touring, TRD, XLE and XSE.

### 50+ NEW CAR DEALERS LISTED

Offering Special Pricing/Payments Page

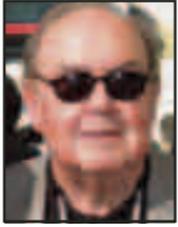
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## McCormick's Palm Springs Auction Scheduled for Nov. 20-22 (See Back Page)



McCormick's Palm Springs Collector Car Auction, held at the Convention Center near downtown Palm Springs twice each year, featuring nearly 600 cars. (photo McCormick)

### Best Time In History To Buy A New Vehicle



Bill McCallum  
publisher

I said it in our last issue and I will say it again “..... this summer might be the best time in the history of the auto industry to buy a new vehicle.” Most new car dealers are now open for business and their inventories are at an all time high..... so they need to “move-the-metal” as they say in the trade.

As you might expect, new car dealers are following local and state COVID-19 rules with:

- 1- Wearing face masks where possible
- 2- 6 foot social distancing
- 3- Wiping down new vehicles to be delivered

Most automakers are offering three to six months with no payments on a new vehicle purchase and zero percent interest rates for the length of the loan. Dealers are also offering cash rebates on new vehicle purchases to help reduce their inventories.

With dealer inventories at an all time high, your choice of color, style, and models will mean no waiting for future deliveries. Call for an appointment, visit your nearest new car dealer, and celebrate the SUMMER OF 2020 with a new vehicle.

### Lucas Oil Founding Family To Be Honored at next “Legendsof Auto Gala”

(See Story on page 5)

### F-150 Harley Davidson Gets Bigger and Better



Chris Chung  
editor

Two of arguably the most iconic American vehicle brands have combined forces for the second time. After an 8 year hiatus, the F-150 Harley Davidson edition returned bigger, and better than ever, yielding an incredible truck with all the bells and whistles you could wish for.

For the latest Harley Edition F-150; specialty vehicle manufacturer Tuscany Motor Co. was contracted to build the vehicle, adding Harley Fatboy inspired styling cues throughout the F-150 Lariat SuperCrew platform in addition to performance upgrades.

According to Tuscany, the truck has more than 70 exclusive parts, and it shows. When you walk up to the truck, it is unmistakably a Harley Davidson edition Ford. Orange accents pay homage to H-D throughout the truck, in addition to badging on the fenders, doors, tailgate, and tonneau cover. 22-inch wheels inspired by the Harley Fatboy are wrapped in meaty 35 inch all-terrain tires. A look that you’ll either love or hate.

Open the doors and power running boards drop down to help you get into the truck. A good thing, because the truck sits on a BDS suspension lifting the truck 4-inches from stock paired

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### Hollywood Adjusts To Covid-19



Joyce Chow  
entertainment editor

Hollywood like the rest of the world, came to a screeching halt when President Trump declared a state of emergency on March 13. Anticipating the new normal, the entertainment industry is on standby waiting for guidance since May 25 by California Governor Gavin Newsom on requirements for reopening after months of Coronavirus-imposed shutdowns.

The latest James Bond film “No Time to Die” was the first Hollywood film to change its global rollout due to the pandemic, to a November release date from April. “Mission: Impossible VII” halted production in Italy.

People have been consuming content at a heightened pace, going through their wish lists for films. Before the pandemic began, streaming wars had already begun with Disney+, Netflix, Hulu, HBO Go, and Amazon Prime Video and now Peacock launching in July. With the shutdown, studios pushed up time lines preparing content for streaming. Filmmakers are rushing to finish their edits so they can take advantage of the expected shortages in content.

Production shutdown drives

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### M/B GLC 300 4Matic SUV “Test Drive”



Arv Voss  
feature writer

Blending style with versatility, the Mercedes-Benz GLC Class ranks as the German automaker’s top selling SUV model, which consists of no less than eight different SUV versions including the GLA, GLB, GLC Coupe, GLE, GLE Coupe, GLS and the venerable G-Class SUV. The Coupe models are actually not coupes at all but are styled as such. The GLC lineup consists of several variations - the 300, 300 4MATIC, 350e 4MATIC, AMG GLC 43 and AMG GLC 65. We’ll deal here with the 2020 Mercedes-Benz 300 4MATIC.

#### OVERVIEW

The GLC Class first appeared in 2016 advancing progressively through the 2020 model year. The 2020 Mercedes-Benz GLC 300 is a four-door, two-row five passenger SUV that has plenty of room behind the second row for personal gear or groceries. The fold flat second row is split 40/20/40 to provide a variety of cargo carrying possibilities.

continued on page 6

### Honda CRV Is A “Best Seller”



Scot McCallum  
“Green Car Guy”

The Honda CRV is considered by most to be the best small SUV’s on the market today. The CRV has been a “best seller” for over a decade. The 190-hp 1.5 Liter Turbo generates more than enough power when loaded with gear. The CRV offers 36 cubic feet of cargo space with a suggested maximum load of 1,500 pounds and delivers an overall mpg rating of 28 miles.

I found the ride to be quiet and very comfortable. The CRV is available in 5 trim lines the EX, EX-L, HYBRID, LX and Touring. Two engine options include a 1.5-liter 4 Turbo and a 212-hp 2.0-liter 4 hybrid.

Android Auto and Apple CarPlay are available and CRV models range from \$20,050 to \$34,750. If your looking for a small SUV, I suggest you test drive the CRV at you local Honda dealer.

See photo on page 18



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### 2020 Volkswagen Jetta GLI Test Drive



David Schmidt  
feature writer

Volkswagen created the GLI in 1984 to take advantage of the popularity of the Golf GTi hatchback by offering the same performance enhancements in a sedan.

Now the sixth generation pushes the performance along, as its predecessors did, but add the benefits of modern safety capabilities as well as creature comforts.

For 2020 the Jetta GLI comes in two trim levels: S and Autobahn. It also gets the next-generation Car-Net telematics system and in-car Wi-Fi capability when you subscribe to a data plan. Autobahn models add standard wireless charging and an adaptive damping system for the suspension.

The difference in the driving experience between the base Jetta and the GLI is well worth the premium to the price. The base Jetta feels flaccid, with little power and rather imprecise road feel, which limits the car's cornering comfort.

The GLI upgrades this mostly by equipping it with the same

continued on page 6

### Sally Visits Death Valley In Prius Prime



Sally Hanson  
travel editor

Sally Hanson, Auto News feature writer for the past 30 years, continues her visits to National Parks in press vehicles to give readers a view of new automotive offerings as well as an insight to our beautiful National Parks. Sally is scholarship co-chair of the Northwest Automotive Press Association.

by Sally Hanson

Visiting Death Valley National Park at the end of winter — just before stay at home orders went into effect due to the coronavirus pandemic — made the long-planned trip a bit eerie. Thank goodness the Toyota Prius Prime was along for the adventure.

Driving the Prius Prime Limited from Los Angeles to the western park entrance at Panamint Springs introduced me to the fantastic highway capabilities of the vehicle. The plug-in hybrid is powered by a 1.8-liter, 4-cylinder E-CVT. The electronic-continuously variable transmission uses electric motors/generators to control the speed of planetary gear set components allowing the

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### Bollinger B2 Electric Pickup Truck Review



Howard Elmer  
truck writer

Will your next pickup truck be electric? It's a strong possibility as several companies are moving quickly to bring electric-powered pickups to market — including the major Detroit builders.

I recently visited one of these companies in suburban Detroit to see just how far along its electric truck development has come. The company is Bollinger Motors, and yes, there is a Mr. Bollinger; a man who put up his own money to bring a new kind of pickup to market.

Interestingly his choice of electric power as the mode of propulsion wasn't born of a rabid anti-fossil fuel attitude. Instead he found early on that using off-the-shelf electric components was a cheaper and faster way of getting his truck built.

What I saw there was a truck design that can be described as the boiled down essence of practicality. Its square body is built for service and its frame, suspension and drivetrain will haul people, payload and go just about anywhere. In fact, once you get past the whole electric thing,

continued on page 6

### Buying A Car During Covid-19



Jordan Williams  
millennial writer

Hello everyone! I hope you are all staying well and safe. I recently read a few articles in the Wall Street journal and online in regard to buying a car online.

The article, How to buy a car without having to leave your house during the coronavirus pandemic, published on April 7th of this year, by Kathleen Elkins at CNBC, succinctly stated the reasons why now is a great time to buy a car online and how more and more dealerships are embracing this demographic of buyers, those who are buying nearly everything online.

Elkins began with "If you're in the market for a new car, it could be a good time to buy" because some automakers are offering 0% financing for up to seven years, in addition to deferred payments to help increase sales during the coronavirus pandemic. Karl Brauer, publisher for Autotrader and Kelley Blue Book was quoted as saying "Many of the deals right now are "unprecedented," says Karl Brauer, executive publisher for Autotrader and Kelley Blue

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### Mark's 1965 Classic Mustang Review



Mark Smith  
classic cars writer

In the midst of a Global Pandemic, living in a red zone, socially distanced, empty city...

Empty city? Perfect!

The keys are smaller than most, the ignition key has an almost Egyptian quality to it, an artifact from other time. The key goes in serrations up. All the teeth and corresponding pins are worn. Not in a precision, machined manner. Just worn, familiar. Three pedals, Right! Click. No buzzers, no lights, no bells, you hear the key turn in the cylinder. Two pumps on the gas pedal and one more click to the right. On the second or third revolution the V8 awakes. Small block, 289-4.7 liters. This one has been rebuilt to stock HiPo specifications. All stock except the modern 650cfm carburetor, electronic ignition and high torque starter.

Nice rumble. Only certain cars rumble.

Black round ball Hurst shifter into reverse, clutch out slowly. Everything about the car is tactile. You notice the manual steering

continued on page 4

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## Mark Smith Reports on His 1965 Classic Collector Mustang

continued from page 3

immediately. Clutch pressure is light for an old car. Back the car out into the world, back into the limelight. That Prairie Gold exterior sparkles in the welcome sun. The high idle kicks down, temperance needle swings to the right, now just the steady rumble of the 289 in the background in slow revolution.

Out on the road. Shifting the Ford 4speed Toploader takes some technique, but mostly patience. Once this transmission has reached operating temperature the gears click together smoothly with a reassuring and robust consistency. The interior is classic American space area charm all the surfaces covered in a color called "Parchment". The color combination is usual and striking. All the controls are ready at hand, everything is clear and direct but the front seat ergonomics are lawn chair grade. Bad economics hardly matter, not the reason for purchasing or driving this vehicle. By modern standards, this whole thing is a Model T anyway. Besides that is the charm, the direct connection to driving - in this case an American automotive icon.

**// ...289 cubic inch  
V8 in a light car  
with a 4 speed"**

But in an empty city, with empty streets. Select first gear. Light turns green, The tires squeal and smoke. First gear runs out strong, right into second, big chirp, wind it out, easy shift to third, exhaust overtakes induction noise, the sounds bouncing off the walls of the buildings in this empty city. Intoxicating.

The story of the first year of the Ford Mustang has been recounted innumerable times, as well as the exploits of those who have driven these cars into the collective unconscious. There are super rare editions, race cars, movie cars, and celebrity owners. But it is the simple formula - 289 cubic inch V8 in a light car with a 4 speed. This is as pure as the experience of driving gets - just a car, its mechanicals and a driver - nothing else needed or desired.

This is my 1965 Ford Mustang. This is my first column for Auto News. In the middle of a pandemic, strange times but classic cars and all that they bring to their owners are strong comfort in these days of uncertainty. If you live within the reach of this publication and would like to see your car featured here - email us at: [classiccars@autonewsonline.com](mailto:classiccars@autonewsonline.com) or better yet send us a 30 second video of your car and tell us why it should be featured.



Michelle Hale  
asia correspondent

## Automakers Give Back During Covid-19

President Trump's refusal to wear a mask while touring a Ford facility in late May, and earlier berating Mary Bara on GM's plans to produce ventilators  
**continued on page 8**



Harold Allen  
feature writer

## 2020 Chevrolet Silverado 2500 Test Drive

This heavy-duty truck was completely redone for 2020 with greater capacities and a new look. It is longer, wider, and taller than the previous 2019 version.  
**continued on page 9**



Lisa Delaney  
special projects editor

## Pups of All Sizes Fit Into Hyundai's 2020 SUV Lineup

If you are a dog lover and haven't had the pleasure of watching Hyundai's "Something For Everyone" commercial, do yourself a favor and check out  
**continued on page 25**



Gary Murphy  
writer

## Are We Headed On The Right Road?

I was fortunate enough to live my teenage years in Southern California during the 1950's. At 16 years of age, your car was a rite of passage and a key to per-  
**continued on page 14**



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Politics and the Environment



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Chris Chung Takes On A New Role As Editor of Auto News

by Bill McCallum

I'm proud to announce that as of January 2020, Chris Chung; lifelong auto enthusiast and tech entrepreneur is now the Editor of Global Auto News!

As a child, Chris was always passionate about cars. His first "car" was a "Little Tykes" ride-on toy that he drove all around parking lots in California. By the time he was 5 years old, he could name virtually every automobile's make and model based on their headlights and exhaust tone. This passion for cars continued through his teens and young adulthood where he switched vehicles frequently, modifying them and moving on to the next one.

I met Chris around Fall of 2011 and was quickly impressed by his passion for auto journalism. Soon after we brought him onboard to Team Auto News as an advertisement salesman. A couple years later he became our Marketing Manager, and Motorsports Editor. Throughout the past 8 years, Chris has diligently worked at Auto News, and I'm confident he'll bring in new content and a fresh perspective as we enter this next decade.

Auto News Launches YouTube Channel

Reflecting back on the last 30 years of Auto News; we've seen automotive news trends and industry changes. We've seen different content means come and go, along with automakers, manufacturers and the like as the industry ebbs and flows. We've seen the landscape of the auto industry change tremendously with updates in technology, changes in consumer behaviors; and today, we're adding a new way for you to get your Auto News! YouTube!

We will of course, still be releasing physical Auto News papers filled with new car reviews, and industry news to keep you up-to-date, through video though, we believe that we'll be able to create content that is engaging and easily viewable in today's "on-the-go" lifestyle.

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Have EVs Lost Their Charge?

THE FACTS - U.S. EV market has hovered between 2% & 3% in the last 3 years with the Tesla rebate expiring 1/1/20

- The Chinese EV market is slowing even with government purchase mandates and the European market for EV's is very unpredictable.

Do We Drive To Connect or Disconnect?

Two recent conversations with new car owners led to this story

One with a doctor at a car show who just bought a new BMW and another with a pilot I sat next to who was "dead-heading" back to LA from Seattle who had just bought a new Range Rover. Both loved their new vehicles, but both said "..... I will never buy another new vehicle." The reason "..... to much technology I never use and it takes to much time to understand." (500 to 600 page technology manual included in each vehicle)

Two questions I would ask automakers. 1- Is this a growing

trend? 2- Should Automakers do more research to determine if their buyers really want to connect with everything in their life while driving a car? The answer to the first question is YES. The answer to the second question is MAYBE.

Both answers could spell TROUBLE for the auto industry in the mid to long term. While I remove "safety technology" from these examples, do we really want to connect with everything and everyone in our life while driving, or like me I want to DISCONNECT from everyone and everything while driving. Time will tell.

Morgan Lucas, Son of Forrest and Charlotte Lucas, Appointed President of Lucas Oil Products, Inc.

Through his Hard Work and Dedication, Morgan has Earned Many Titles Throughout his Racing and Professional Career

Lucas Oil Products, the California-based distributor and manufacturer of motor oils and additives, announced today that Morgan Lucas, Senior Vice President of Lucas Oil Products and son of Forrest and Charlotte Lucas, will take over as the newly appointed President of Lucas Oil. As Lucas Oil continues to grow and expand into different markets, Morgan is poised to make an immediate impact.

Morgan's career started with his professional racing debut in 2004 and he soon went on to establish his own race team, Morgan Lucas Racing where he won multiple event championships. It was there that he was able to gain first hand experience of the effects of lubricants in combustion engines. This knowledge proved to be



Morgan Lucas

invaluable as he expanded his commitment and role at Lucas Oil Products.

Morgan Lucas wins the 2015 U.S. Nationals at Lucas Oil Raceway in Indianapolis, Indiana.

In his new position as President, Morgan will report directly to his father, CEO Forrest Lucas. "I could not be more proud of the professional Morgan has grown up to be. He has worked his way

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AUTO NEWS® BYTES



CALIFORNIA FUEL CELL PARTNERSHIP

Energy Storage & Hydrogen Infrastructure Funding Opportunities, in Addition to Hydrogen Infrastructure Progress Report

The California Energy Commission released two grant funding opportunities (GFOs) and one report that are important in the rollout of hydrogen fueling infrastructure and fuel cell electric passenger cars, and potentially key to the stimulus of renewable hydrogen production in California.

Energy Storage

The Energy Commission has noted that "while lithium-ion battery technology is a good short-term energy storage solution, the technology has safety concerns (thermal runaway) and long-term performance issues (limits on the number of cycles the technology can perform in a day or over its lifetime)."

GFO 19-306 will fund non-lithium ion technologies that can provide a minimum of 10 hours of energy storage. Hydrogen projects can potentially qualify for this funding opportunity.

Hydrogen is increasingly recognized for its ability to help balance the grid and provide long-term energy storage. Projects are already under way around the world, including one energy storage project in Utah that was announced last year.

Hydrogen Fueling Infrastructure

The Commission also released GFO 19-602, making available up to \$115.7 million in grant funds for hydrogen refueling infrastructure.

These funds come from Assembly Bill 8, signed into law in 2013. AB 8 directs funding for at least 100 hydrogen stations for passenger cars, among other programs and activities.

More than 40 retail stations are open and more than 20 are in development across California. This grant funding opportunity, coupled with the new zero-emission infrastructure credit in the Low Carbon Fuel Standard, will likely fund enough stations to surpass the 100-station milestone and advance the market in support of the state's goal of five million zero-emission vehicles by 2030.

Former Governor Brown called for 200 hydrogen stations by 2025 and CaFCP has called for 1,000 stations by 2030 serving upwards of 1,000,000 fuel cell cars, buses and trucks.

AB 8 Report – annual report on station development

Assembly Bill 8 requires the California Energy Commission and California Resources Board annually jointly review and report on the progress of the hydrogen-fueling network. The latest report identifies the need for more hydrogen stations to meet state goals.

The current report and previous reports can be also found on CaFCP's Resources database at https://cafcg.org/resources.



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## Bollinger Electric Pickup

continued from page 3

– this appears to be one tough utility truck.

Looking at the B2 I was struck with its box-like build which to me is reminiscent of a Mercedes G-Wagon or old-school Land Rover Defender. Good company to be in. However, this is not a steel shell; as weight is the enemy of any electric vehicle the B2 features an all-aluminum body. It has four standard doors, seats four passengers and has a 6-foot cargo bed.

However, it has a few smart features that will add to that space including a lifting rear glass and a fold-flat mid-gate panel that opens up the bed to the interior. The rear

passenger seats are also removable to create even more cargo room. Oh, but there is more. Because the hood does not cover a traditional engine it lifts to reveal another storage space (a 14-cu. ft. “frunk”). This space also has a rear access door through the firewall which, when open, creates a 16-foot long pass-through right to the rear of the cargo bed.

Driving the wheels are two electric motors – one driving the front wheels the other the rear set. Each electric motor has an output of 300 hp and 668 lb-ft of torque and spins at up to 15,000 rpm. It has a typical two-speed transfer case and 2/4WD selector. With that much power pushing through wheels it should be a serious off-roader.

So, while the default drive mode is a slip-n-grip all-wheel drive setup – on-road or off - both front and rear axles come with lockers. This elevates the truck to Jeep-like ability. In fact, I noted that the B2 is actively taking a page out of Jeep’s marketing book by offering an unbuttoned driving experience – its doors, windshield and glass roof panels are all removable.

So, while I was not able to drive the prototype I was crawling through – Bollinger says that day is getting closer. There stated goal is to have a full production-built unit ready for the 2021 model year – so, a B2 available for purchase a year from now? Maybe.

The key piece to the rollout puzzle is finding the right facility

to put the trucks together. That is what they are doing right now - actively searching for an estab-

lished partner with an existing production facility to assemble the B2. I wish them luck.



Bollinger B2 Electric Pickup Truck

## Mercedes-Benz GLC Is Brands Best Selling Model

continued from page 2

The GLC 300 comes two ways – with or without the 4MATIC 4WD system, which is a \$2,000 option. A power liftgate opens for access to the spacious cargo area, which also features storage beneath the floor.

Cargo capacity is from 19.4 cubic feet with seats up, to 56.5 cubic feet seats folded flat. Towing capacity is 3,500 Pounds.

### AS TESTED

My test vehicle was a 2020 model Mercedes-Benz GLC 300 4MATIC SUV that had its base price set at \$44,500. The exterior was finished in designo Cardinal Red metallic, while the interior was executed in designo quilted Platinum White pearl and black Nappa leather with a black fabric headliner. Trim accents were done in natural grain Black Ash and brushed aluminum. The final price tag came to \$64,605 after factoring in the special paint, extensive optional equipment and value added packages along with the destination and delivery fee.

### PROPULSION

Powering the 2020 Mercedes-Benz GLC 300 4MATIC is a longitudinally front mounted 2.0-liter, inline turbocharged 4-cylinder engine that produces 255 horsepower in a range from 5,800-6,100 rpm along with 273 pound feet of torque at 1,800-4,000 rpm. Energy is geared through a 9G-TRONIC 9-speed automatic transmission with steering wheel mounted paddle shifters, to all four wheels via Mercedes’ 4MATIC permanent AWD system.

### STYLING

The GLC’s exterior stands out in the world of cookie cutter designed market similarities, featuring a long wheelbase, short overhangs, a long hood and sleek profile. New front and rear styling includes all-LED lighting, sporty lower bodywork and chrome skid plate inserts. The clean, muscular lines and coupe-like side windows render it immediately recognizable as a modern Mercedes-Benz. There are new wheel options and low-profile roof rails; the redesigned GLC is an attractive SUV.

Moving inside, smooth flow and functionality are key, with the GLC’s cabin setting a class standard for style and craftsmanship in a highly competitive marketplace. The center console is topped by a wide new display with intui-

tive controls, a cascade of rich wood, and a sensuousness that continues throughout. Color and trim options, and fresh new technologies create an up to date environment effectively covering all the bases. The GLC 300’s spacious interior is more practical than a C-Class. The interior receives the latest MBUX infotainment system with redundant controls and a newly available 12.3-inch digital gauge cluster.

### COMFORT, CONVENIENCE AND CONNECTIVITY

The 2020 GLC-class interior features attractive materials, excellent build quality, and comfortable passenger amenities. Luxurious standard equipment includes dual-zone climate control and power-adjustable front seats with heated cushions. The GLC 300 can also be upgraded with leather seating surfaces, a head-up display, heated rear seats, ventilated front seats, and more.

Mercedes equips every 2020 GLC with a versatile infotainment system that features a variety of contemporary control inputs. The standard 10.25-inch touchscreen supports the company’s latest MBUX software that responds to voice commands. The system can also be operated by touch-sensitive controls on the steering wheel

or an intuitive center console touchpad. While Apple CarPlay and Android Auto capability is standard, an upgraded audio system and wireless charging are optional.

The Mercedes GLC also offers the latest driver assistance key safety features including: standard forward-collision warning and automated emergency braking, available lane-departure warning, lane-keeping assist and adaptive cruise control.

### PERFORMANCE

The non AMG-tuned Mercedes GLC 300 4MATIC may lack the maximum enjoyment and driving feel, but they do deliver a smooth and quiet ride with more horsepower than before and handling characteristics that approach a sporty level.

### IN CONCLUSION

The Mercedes-Benz GLC 300 4MATIC is an attractive and desirable SUV that provides luxurious accommodations with pleasing performance and a competitive warranty coverage compared with premium rivals. Limited warranty covers four years or 50,000 miles / Powertrain warranty covers four years or 50,000 miles. Unfortunately there’s no complimentary scheduled maintenance.

### SPECIFICATIONS

continued on page 19

## 2020 Volkswagen Jetta GLi Test Drive

continued from page 3

engine and brakes as the Golf GTi. That means under the hood is Volkswagen’s 2.0-liter turbocharged and direct-injection four-cylinder engine, which sends 228 hp. and 258 lb.-ft. of peak torque.

That’s 18 more horsepower and 51 lb.-ft. of torque more getting to the front wheels than the previous GLi model. Power gets to the road through either the base six-speed manual transmission or optional seven-speed dual-clutch transmission. The car has an EPA-rated fuel efficiency of 25 mpg in the city and 32 mpg on the highway.

Other performance upgrades include a limited-slip differential, Golf R brakes and progressive, variable-ratio steering. It also gets a MacPherson strut front suspension and multi-link independent rear suspension that’s specifically for GLi models. Touching the ground are special 18-in. aluminum-alloy wheels fitted with 225/45 R18 all-season tires.

There are also appearance changes to ensure folks looking your way realize you are driving the model’s performer. Naturally this starts with a more aggressive face. The front bumper gets a lower front spoiler and there is a larger air intake than the regular Jetta. The grille is filled with black honeycomb and a red accent stripe.

On the side there are lower side skirts to emphasize that the GLi suspension package lowers the car a bit more than half-an-inch lower. In back there’s a rear spoiler and a finned diffuser, again to point out the car’s status.

You also get a number of nice standard features. Outside there are LED lights in front and back. These lights are quickly becoming standard and do a good job. Some of the driving assists are Volkswagen’s Front Assist, a blind spot monitoring capability and rear traffic alert. Once you have used the standard keyless access you will discover the ambient lighting offers ten colors. There is also push-button start and stop as well as dual-zone climate control.

You can opt for other features such as Volkswagen’s Digital Cockpit, a panoramic sunroof, heated and ventilated front leather seats or even the BeatsAudio sound system. The sound system in the model I tested was quite good, especially for a compact sedan in the price category.

While I liked the look of the interior, it left me in no doubt that wasn’t an expensive car. The interior’s design lacked an elegance of, say, a similar-sized Audi. There was just a bit too much plastic, or at least too much plastic that looked and felt like plastic. continued on page 7



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## Buying A Car Online During Covid-19 Crisis

continued from page 3

Book, saving buyers thousands of dollars over the course of their loan. Even though most dealerships are closed due to government guidelines, buying a car online, like buying almost anything now-a-days online, is a good option for those in the market.

Tips by Elkins were suggested to help facilitate the process: first, set a realistic budget considering your priorities: do you have a long commute/is fuel economy important to you? Do you carpool or need space for your client or clients? What are your must-have features? Remember that a car costs more than just a sticker price, there is insurance, gas, maintenance and repairs to keep in mind, too.

Second, begin researching online and price compare; keep a look out for deals.

There are cars that begin to make the best sense for you while pursuing your search, Elkins stated. Consider the incentives being offered by car manufacturer's, too. Ford and GM are offering deferred payments in addition to 0% financing, although, don't just buy a car you don't need because of great incentives. Stick with what you need in a car and then find the best incentives. Compare prices at different dealerships for that same model. Third, set up a test drive. There are virtual tours being offered by some dealerships as well as some offering to bring the car to you at no cost, in order for you to be able to test drive the car you are interested in. Last, negotiate the price. Kelley Blue

Book and Edmund's True Market Value pricing were suggested as offering fair car values.

A sample conversation was provided by Brauer: "I know the market value on this car is \$28,700. I'm talking to a few dealers. I'm willing to pay \$27,000," he said.

Brauer also reminded potential online buyers to "Make sure you fully understand the financing terms". Some dealerships provide online signing and payment opportunities, while others may have you physically sign some paperwork, according to state laws. But the car can be delivered to your home and paperwork can be completed when the dealer drops off the car.

Elkins and Brauer concluded that "Even before the COVID-19 pandemic, there were increasing capabilities to do digital online car buying". But like so many crisis situations, the pandemic accelerated a trend that was already in movement. "We've gone from having a small number of dealers that were adapting and embracing this capability to a much wider range of dealers who know it's their only option right now, so they're happily jumping on board with this trend." Millennials as well as other demographics now believe having to leave your house to go to a physical location to buy something is just inconvenient or unnecessary.

Brauer concluded, "with going to a dealership not even being an option for most people, it's really bringing home the reality of the advantages of being able to do everything through a digital process."

What do you think Millennials? Who has bought a car online—before or during the pandemic? How was it for you? Let me know! Email me at [globalautonews.com](mailto:globalautonews.com). See you next time!

## The World's Most Popular Supercars According to Instagram hashtags.....!

The world's favourite supercars (no. of Instagram hashtags)

1. Lamborghini Aventador, 3,597,431
2. Audi R8, 3,388,955
3. Lamborghini Huracan, 2,789,616

4. Ferrari 458, 1,684,744
5. Lamborghini Gallardo, 1,375,998
6. McLaren P1, 1,159,653
7. Honda NSX, 1,152,686
8. Ferrari LaFerrari, 1,141,428
9. Bugatti Veyron, 884,538
10. Bugatti Chiron, 806,034

The Lamborghini is a clear favourite amongst supercar fans, taking three of the top ten spots. Some rarer brands and models also come in the top ten, with LaFerrari having over 1 million tags and the two Bugatti models seeing way over 800k hashtags each.

## VW Jetta GLi Test Drive Review by David Schmidt

continued from page 6

The cars also wasn't particularly quiet, but most of that was caused by having the manual transmission and being driven by someone who doesn't try to emulate the shift patterns of an automatic. Speaking of which I found the shifting a bit vague. It was fine when driving hard, running the engine up in revs and shifting aggressively. But when driving sanely it seemed a bit sloppy. Not bad, actually, just ehh, if you know what I mean.

The motor is actually on the noisy side inside the cabin, but that was alright with me, since that motor is what defines this model. I was surprised how long it took me to get used to the power surge when the turbo came fully alive. Again, that's what makes the GLi worth having and something you adjust to quite quickly.

The car's suspension setup is better than you think it will be. Once pushed into a corner it hardens up nicely to keep everything copacetic. Perhaps the better way to say this is that the car doesn't ride like a hot hatch but can probably keep up through the twisties. Having said that, this isn't a car designed to upstage the GTi, or the other

tuned-up compacts out there.

The better way to define it is that this is a family four-door compact sedan which is practical, attractive but not announcing to the world that you've become a grown-up. It shows that your busy life requires probity but allows for spirited enjoyment.

The GLi comes in two models, and prices start at \$25,995 and run through \$29,995 for the top model. While there is nothing wrong with the standard Jetta, I would want the GTi. While the base Jetta has a starting price of

\$18,745, that's not the competition with which you should compare the GLi.

That price includes very little in the way of features, so it would seem to me the more realistic and meaningful comparison would be monthly costs and then whether the additional performance and features are worth having.

I would guess my vote is pretty clear.

If you have any questions, comments or ideas, please send them to [comment@AutoWritersInk.com](mailto:comment@AutoWritersInk.com).



VW Jetta GLi (photo David Schmidt)

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# Automakers Step Up To Give Back During Unprecedented Challenges

by Michelle Hale

continued from page 4

(while the company was moving fast to do just that) is emblematic of this administration's bumbling response to the pandemic, especially compared to markets in Asia that understood the risk, didn't politicize it and mobilized quickly based on experience of similar diseases.

Fortunately, the business community, and automotive sector in particular, has mobilized its procurement, manufacturing and logistics expertise to help health-care workers, employees, dealers and customers, in an unprecedented response to Covid-19.

From producing masks and ventilators, offering great deals and free service, distributing coloring books from design departments and educating customers on how to disinfect vehicles, automakers

are giving the world a master class in flexible manufacturing and customer service.

Here are a few things Hyundai and Toyota are doing:

### Hyundai Motor America

Hyundai Hope On Wheels donated \$4.3 million to 22 hospitals throughout the U.S. to support COVID-19 Drive-Thru Testing Centers and 65,000 COVID-19 RT-PCR tests developed by Seegene, a South Korea-based global leader in diagnostics. Testing centers supported by Hyundai have completed more than 200,000 tests.

Hyundai will make up to six months of payments for new owners who lose their jobs due to COVID-19 and have purchased or leased their vehicle between March 14 to May 17, 2020, through Hyundai Motor Finance. Through June 1 it's also offering 0% APR financing, deferring payments for 90 days at the customer's request, and extending warranties.

U.S. Hyundai owners with a 5-year / 60,000-mile new-vehicle limited warranty or a 10-year / 100,000-mile powertrain limited warranty that is expiring between March and June 2020 will have the warranty **coverage extended** to June 30, 2020.

Hyundai's **First Responders Program** now includes health-care professionals and hospital employees (as defined by the U.S. Labor Bureau of Statistics), making them eligible to receive

\$500 off all-new Hyundai vehicles.

Hyundai dealers are also offering digital retailing and most will deliver new vehicles to customers' homes.

### Toyota Motor America

According to Toyota, giving back is embedded in the company's DNA. Its US dealers are working to help the communities in which they serve, including:

Offering Wi-Fi at some dealerships so families can get internet access from parking lots for online learning to help students keep up with assignments.

Sand Mountain Toyota (Albertville, Alabama) has given out 8,216 hamburgers and hot dogs and 500 Chick-fil-A chicken sandwiches to students.

Beaver Toyota of St. Augustine (St. Augustine, Florida) is offering free interior vehicle disinfecting services to the local sheriff's department, as well as free oil changes to first responders, medical professionals and school personnel.

Kinsel Toyota (Beaumont, Texas) is offering free grocery delivery for anyone age 65 or up. Customers just place an order at a local grocery store, then call the dealership. Grocery orders are dropped at the customer's door, free of charge.

These inspiring examples are but a few ways that automakers are giving back and demonstrating they truly are deeply woven into the fabrics of their communities.

# Roush Performance Launches New 750 Horsepower 2020 Stage 3 Mustang

*The all-new 2020 ROUSH Stage 3 Mustang is the most powerful Stage 3 produced to date and combines supercharged performance with track-tuned technology.*

ROUSH Performance has announced that its 2020 ROUSH Stage 3 Mustang, the top performing regular-production ROUSH Mustang in its stable, is now available for ordering. ROUSH developed new performance technology to give the Stage 3 a potent combination of power and performance. The new Phase 2 Supercharger boosts power output to 750 horsepower and the new, custom ROUSH-calibrated MagneRide® suspension gives this Mustang unsurpassed handling. The Stage 3 is available in the driver's choice of a 6-speed manual or 10-speed automatic transmission for maximum thrill.

The 2020 ROUSH Stage 3 Mustang produces 750 horsepower and 670 pound-feet of torque and can accelerate from 0-60 mph in 3.6 seconds. The new standard ROUSH-calibrated MagneRide® suspension is a highly responsive, yet comfortable active suspension system that easily transitions from daily driving to corner-carving at the track. Thanks to this increased power output and improved suspension, the 2020 ROUSH Stage 3 can accelerate through the 1/4-

mile in 11.2 seconds and has a skid pad rating of 1.07 g.

The optional ROUSH Active Exhaust System uses an electronically controlled valve to give the driver total control over the tone and volume of the Stage 3's exhaust note. The ROUSH-branded, console-mounted selector dial allows drivers to seamlessly toggle between Touring, Sport, Track, and Custom modes. For even more control, the Active Exhaust application for iOS gives the driver has the ability to create their own unique sound profile in custom mode.

The new, standard ROUSH Powertrain Cooling Package includes transmission and differential coolers that work in harmony with a larger low-temperature radiator and heat-extracting vents to decrease engine and driveline temperatures, allowing for more laps at the track. Up front, the optional upgraded Brembo brake pads and rotors provide greater stopping power to work in conjunction with the standard ROUSH 20-inch Flowform wheels wrapped in Ultra High-Performance Continental ExtremeContact™ Sport tires. The new, optional Podium Package includes an Active Aerodynamic Carbon Fiber Wing engineered to provide up to 2.5-times more downforce than the standard ROUSH decklid spoiler.

The designers at ROUSH combed over every detail to further customize the experience from the driver's seat. From the custom-designed leather seating and serialized dash badge, to the performance-oriented paddle shifters (for vehicles equipped with an automatic transmission) or optional race steering wheel, the ROUSH interior is designed for race day, but is still comfortable for everyday use. The wheels, graphics and interior trims are also available in multiple premium finishes.

"The new Stage 3 was engineered with best-of-the-best performance features to be the ultimate horsepower and performance package," said Jack Roush Jr. "Our team has been incredibly dedicated to produce the most powerful Stage 3 to date and I'm very excited to have this vehicle as part of our flagship line."

The 2020 ROUSH Stage 3 Mustang starts at \$24,995 above the price of the base vehicle and comes with a 5-year/60,000-mile powertrain warranty and a 3-year/36,000-mile bumper-to-bumper warranty. Each ROUSH Mustang includes serialized badges and is hand-built in the ROUSH Performance Factory in Plymouth Township, Michigan. The ROUSH Stage 3 Mustang is now available to order and is being shipped to all ROUSH Performance Authorized Ford Dealers. For more information on the 2020 ROUSH Stage 3 or any other ROUSH Performance vehicles, visit [www.roushperformance.com](http://www.roushperformance.com).

### Signature Package Components

- 750 horsepower Phase 2 Supercharger
- Stage 3 Graphics Package and ROUSH Badging
- R9 Aero Body Kit

continued on page 9

## INSIDE INDIA AUTO NEWS BYTES

by Bill McCallum

### MAHINDRA AND FORD ANNOUNCE A JOINT VENTURE TO DRIVE PROFITABLE GROWTH IN INDIA AND EMERGING MARKETS

Marks a new era of collaboration, using the strengths of both companies to deliver operational excellence and value to stakeholders

The partnership will allow Ford and Mahindra to offer new product to customers faster than before and will deliver profitable growth to both companies

Valued at INR 1,925 crores (US\$275 million), the joint venture will drive enhanced competitiveness through greater economies of scale across the automotive value chain, including optimized sourcing, product development, use of relevant technologies and a global network

Mumbai/New Delhi, India, October 1, 2019 – Mahindra & Mahindra Limited and Ford Motor Company have signed a definitive agreement to create a joint venture that will develop, market and distribute Ford brand vehicles in India and Ford brand and Mahindra brand vehicles in high-growth emerging markets around the world.

Mahindra and Ford will form a joint venture, with Mahindra owning a 51 percent controlling stake and Ford owning a 49 percent stake. Ford will transfer its India operations to the joint venture, including its personnel and assembly plants in Chennai and Sanand. Ford will retain the Ford engine plant operations in Sanand as well as the Global Business Services unit, Ford Credit and Ford Smart Mobility.

The joint venture is the next step in the strategic alliance forged between Ford and Mahindra in September 2017 and is expected to be operational by mid-2020, subject to regulatory approvals. The joint venture will be operationally managed by Mahindra, and its governance will be equally composed of representatives of Mahindra and Ford.

The joint venture will be responsible for growing the Ford brand in India and exporting its products to Ford entities globally. Ford will continue to own the Ford brand, and its branded vehicles will be distributed through the current Ford India dealer network. Mahindra will continue to own the Mahindra brand and operate its own independent dealer network in India.

continued on this page

## INSIDE EUROPE AUTO NEWS BYTES

by Bill McCallum

The quarterly report is rather like a Bible reading, especially among our American friends. Naturally, we also keep an eye on our earnings situation, but if things don't go smoothly from time to time, we don't immediately shout "man overboard" or throw away our action plans. Why do I say that? Of course, we were also affected, and in the first quarter our earnings before taxes fell by 25%.

But that does not prevent us from continuing to step on the gas. Quite the contrary! We are now activating the afterburner and switching on the turbocharger. Sounds crazy, but now is the time to go full throttle, throw everything we have into the battle – to outpace our competitors and show the industry who is holding the position and who is running away.

We are currently investing a few million euro more in the image and awareness of our brand than we really planned two months ago. Right now, right in this crisis. We will still be benefiting from this in ten years' time. I'm not passing up on this opportunity! Hold your head high and get into the saddle is what

I was taught. In general, everything used to be quite different and with "much more tinsel", to quote the German comedian Loriot. I have also had my thoughts about this, which you will find here. With the title: Enjoy, enjoy, enjoy.

Bad times are good times for good people. This has always been the case ... Stay with us and, above all, stay healthy.

With fond regards,  
Ernst Prost  
Managing Director



## Roush Performance Launches New 750 Horsepower 2020 Stage 3 Mustang

continued from page 8

- ROUSH-Calibrated MagneRide® Suspension
  - Powertrain Cooling Package
  - Quad Black-Tip Performance Exhaust
  - Sport Interior Package
  - Jet Black 20-inch Flowform Wheels and Ultra High-Performance Continental ExtremeContact™ Sport Tires
  - ROUSH Key Fobs
  - Certificate of Authenticity
  - Street Presence Exterior Lighting Enhancements
  - Trunk-Mounted Toolkit
  - Optional Upgrades
  - Competition Package
  - ROUSH Active Exhaust
  - Engine Bay Styling Package
  - Premium Car Cover
  - Locking Lug Nuts
  - Podium Package
  - Active Aerodynamic Carbon Fiber Wing
  - Front GT Brembo Brake Upgrades (Pads and Rotors)
  - ROUSH Active Exhaust
  - Engine Bay Styling Package
  - Premium Car Cover
  - Locking Lug Nuts
  - Individual Upgrades
  - Agate Gray 20-inch Forged Wheels and Ultra High-Performance Continental ExtremeContact™ Sport Tires
- continued on page 17

## 2020 Chevrolet Silverado 2500 Test Drive Report

continued from page 4

The chrome grill looks huge when you look at it through your rear-view mirror. Most truck folks absolutely love it or absolutely hate it.

This truck has 20" chrome wheels, cab lights, huge trailer towing mirrors, LED fog lights, and a built-in step just ahead of the rear wheels to help load things in the bed. The hood has a large air scoop with the logos of Allison™ transmission and Duramax™.

Under the hood you'll find the a 6.6-liter Duramax™ diesel that is rated at 445-horses, and 910-pound feet of torque. New for 2020 is a 10-speed Allison™ automatic transmission for improved fuel



2020 Chev. Silverado 2500 (photo Harold Allen)

economy, although the EPA does not rate ¾ ton and up trucks.

If you're looking for a gas version there is a 6.6-liter engine with over 400-horses and 464-pound feet of torque. More than enough power to handle the 18,500 pounds capacity either gas or diesel.

This is the LTZ model with the Z71 off-road 4-wheel drive package. LTZ is next to the top-of-the-line High Country, and there are 3 trim levels under it.

Inside this truck are captain chairs in the front and a 60/40 rear bench that folds up from the bottom to reveal a cargo area.

All the controls in the dash are easy to understand and operate. The infotainment system is touchscreen and you operate audio, navigation, all the apps, Apple CarPlay, Android Auto, and

continued on page 19



## Spring Mountain Welcomes the 8th Generation Corvette

*Chevrolet offers subsidized Ron Fellows driving school to new Corvette owners*

Spring Mountain Motor Resort & Country Club and the Ron Fellows Performance Driving School will continue their long-standing partnership with Chevrolet as the "Official High-Performance Driving School" for the 8th generation Corvette Stingray!

Set to begin this April, the Ron Fellows Performance Driving School will be offering enhanced two-day programs featuring the all-new mid-engine Corvette. The iconic sports car marques all-new 495 horsepower mid-engine masterpiece has already been named 2020 MotorTrend Car of the Year and 2020 North American Car of the Year.

"We are thrilled to be able to continue our relationship with Chevrolet and Ron Fellows here at our world-class facility. There has been an incredible buzz around the 8th generation Corvette, and what better way to kick off 2020 and our twelfth year of the school, with the all-new mid-engine Corvette," said John Morris, CEO, and co-owner of Spring Mountain.

The new two-day program is designed to provide drivers of all experience levels with the skills and techniques to truly challenge

yourself and the all-new mid-engine Corvette Stingray. Through our precision detailed curriculum, you will become more knowledgeable and confident in the incredible capabilities of the 8th generation Corvette.

"Our entire team here at Spring Mountain are incredibly excited about the 8th generation Corvette and cannot wait to get the new Owners School program started. I know that everyone responsible for the day-to-day operations of our school are really looking forward to providing our outstanding service and a great overall experience showcasing the next-level engineering of the new mid-engine Corvette," said Ron Fellows, a charter member of Corvette Racing and co-founder of his school at Spring Mountain.

The 8th generation Corvette Owners School is an exclusive program subsidized by Chevrolet, providing first owners of a new and unused 2020 Corvette with a two-day school for only \$1,000. Tuition includes a one-night stay in one of Spring Mountain's luxury condominiums and clubhouse access along with breakfast and lunch prepared by Spring Mountain's onsite chef. It's an experience you won't want to miss! Call 800 391-6891 or view online at [www.CorvetteOwnersSchool.com](http://www.CorvetteOwnersSchool.com).

## INSIDE CHINA AUTO NEWS BYTES

by Bill McCallum

### Automechanika Shanghai 2020 creates channels for cross-sector collaboration

Following 15 consecutive record-breaking editions, Automechanika Shanghai takes on a progressive theme that ties in the show's prominent position in the automotive industry. 'Navigating a dynamic automotive ecosystem' will be this year's driving force behind the integration of resources across seven dedicated sectors and three specialised zones. From 2 to 5 December 2020, the fair is forecast to host 6,650 exhibitors, from all streams of the supply chain, throughout 366,000 sqm of space at the National Exhibition and Convention Center (Shanghai).

This year, Automechanika Shanghai continues to serve the entire automotive value chain by offering opportunities for information exchange, marketing, trade and education. Both vertically and horizontally, from OE, vehicle production to the aftermarket, it incorporates all elements of manufacturing, supply networks, services, new business models and information technology.

Companies across the world are now refocusing their strategies to meet the changing needs of the market and compete in the new automotive era effectively. To capture this momentum, the fair, once again, embraces the concept of an automotive ecosystem. As it stands, the show is engaging other related industries like tech and finance, in addition to welcoming more innovative start-up companies. Collaboration between these wider parties and the industry is triggering a host of new services, business models, solutions and development opportunities.

The show aims to amplify these latest forms of cooperation through leveraging its exhibitor and buyer resources in the supply chain. It will draw attention to ever-evolving digital, technological and consumer trends revolutionising the auto market and place more emphasis on network expansion, supply chain integration and sustainability.

For example, reports suggest that by 2020, China's automotive aftermarket could reach RMB 1.435 trillion, with 60 percent of profits deriving from the service sector [1]. This projection will continue to accelerate due to factors like digital transformation and consumer behaviour, which are speeding up the pace of supply chain integration.

Explaining how this year's show mirrors a shift towards consumer-driven business models, digitalization and collaboration within inter-related sectors, Ms Fiona Chiew, Deputy General Manager, Messe Frankfurt (HK) Ltd, highlighted: "With the industry developing rapidly, players have to adapt their business strategies by moving into emerging areas of the supply chain. The road ahead requires collaboration to increase market presence and offer consumer-centric services in the connected aftermarket. We are emulating this form of integration in the aftermarket through enhanced hall planning."



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**Gerber Motorsport is now accepting serious inquiries for EV conversions for Porsche and other fine European and collector cars.**



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[www.gerbermotorsport.com](http://www.gerbermotorsport.com)

Call to schedule a consultation  
with Jay, our EV expert at  
206-352-6911

## Ugly EV's Be Gone. EV in Style with a Converted Classic by Gerber Motorsport!

**Story by Chris Chung, Editor**

With EV's (electric vehicles) hitting the market from seemingly every auto manufacturer, it's hard to not notice that almost all of them are styled in a very conspicuous manner that screams "EV!" at the top of its lungs. This never made sense to me, as in my opinion, a lot of people would love to have the savings of an EV while keeping a low-profile.

Gerber Motorsport in Seattle, WA has recognized that and have now added EV conversions for classic cars to their repertoire of services.

### About Gerber Motorsport:

Gerber Motorsport is a Seattle based premier Porsche and European car specialist. Originally founded in 1993 by Walter Gerber as a consulting firm for clients that needed professional racing and Porsche management services, Gerber Motorsport has evolved over the past 23 years to become one of the most trusted full-service European vehicle repair shops in the Pacific Northwest.

By 2016, Walter Gerber was looking to retire. Coincidentally Patrick Dobson, brother of Dominic Dobson was working at the shop as a mechanic. Dominic, a 7-Time Indy 500 and LeMans driver had previously raced for Walter under Bayside Racing; so naturally Walter couldn't think of any better successor than Dominic Dobson. The acquisition happened and Dobson Motorsport took ownership of Gerber Motorsport with Dominic now leading the shop.

### EV Conversions, Virtual Reality, and Gerber Motorsport in the 21st Century:

Since acquiring Gerber Motorsport, the Dobson brothers have taken the company to new heights. The shop has been remodeled, a partnership with VR Motion has

been established, but most notably, Gerber Motorsport has been certified to perform EV conversions and added this into their service mix. A move that keeps Gerber at the cutting edge of technology within the automotive realm and brings them the accolade of being the first shop in Seattle that is able to do these conversions.

When asked why Gerber made this move, Dominic Dobson gave insight into the industry:

"When you start looking around, there's a lot of older cars that have engines that have problems, or engines you can't get anymore and people are saying listen, we can't keep burning fossil fuels. We're seeing a lot of the young (race car) drivers that are coming up through the ranks, and they're now of the mind set that electric cars would be cool."

Points in which I agree with. Having worked on a couple classic cars myself, it can be daunting tracking down parts, and building an engine only to have it get 12 mpg with mediocre performance numbers. Through EV conversion, much of this headache can be avoided while also yielding better performance than the original powertrain coupled with lower maintenance costs.

**"People would be shocked at the performance gain" stated Dobson**

With EV's there is no oil changes to be dealt with, services, or leaks. The benefits of an all-electric powertrain seemingly just go on. From fuel and maintenance savings, to instant torque, EV's just make sense.

## Road Trip To Winthrop, Wash. In A 2020 Mazda CX-5 SUV

by Bill McCallum

CONSUMER REPORTS calls the 2020 Mazda CX-5 "..... one of the best small SUV's." I agree after a recent road trip around the Cascade Loop in Washington State. The 2.5 liter Turbo engine mated with eSKYACTIV-DRIVE 6 speed SPORT MODE AT gives you the "power-to-pass" with a full load of passengers and gear. The ride was very smooth and quiet with very little road noise.

Standard equipment includes

17 safety and security features including; blind spot monitoring, lane departure warning system, lane keep assist and rear cross traffic alert.

The 2020 Mazda CX-5 has a base price of \$24,350 and \$37,055 as tested. With 22 mpg city and 27 mpg highway, I would consider the 2020 Mazda CX-5 as a "value-based" purchase and deserves a "test-drive" at your local Mazda dealer if you are considering a new SUV this summer.



Mazda CX-5 with Rowland Family, Owners of the Winthrop Store (See Page 26)



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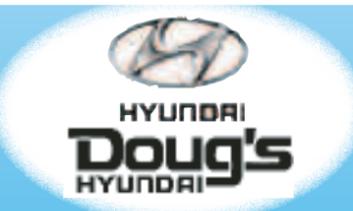
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### Hyundai Venue



**Hyundai is now offering factory-scheduled free maintenance on new vehicles for three years or 36,000 miles.**

- Offering complimentary maintenance, specifically of this length, is unusual for non-luxury manufacturers.
- The maintenance will include oil changes, filter replacements, and tire rotations and starts with 2020 models purchased on February 1 or later.



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# CARS, STARS AND FILMS



## Joyce Chow reports on Hollywood waiting for guidance from California Governor

continued from page 2

began unexpected boom for global series as U.S. has been

hunting for international films. Series which previously had blue moon shots of connecting with

US broadcast networks such as ABC, CBS, Fox, NBC and The CW

have suddenly discovered the opening crack of consideration.

One of the shows, that didn't come to a screeching halt was "The Voice" with judging and competing being done remotely. Other shows still managing to

be in production, changed to drastically reduced crews working remotely or through social distancing while at work and much longer hours.

To reach consumers, digital programming has moved to Zoom

conference calls, Facebook live and Instagram stories to reach their audiences.

"Fulanito De Tal" and its cast of colorful characters is beginning with webisodes, with Alfa Romeo cars being a major character.

Reality show "Blazing in America" is currently planned for digital media on the way to pilot season.

"Sistas" goes into production for its next season on July 9. It will be one of the first shows to begin production in the age of COVID-19 in Atlanta based Tyler Perry Studios.

"While many of us go inward for meditation, Jay Leno can be seen cruising nightly around Burbank. He's in his zone. He just loves to drive" shared from the inside of Jay Leno's crew.

The entire world is transforming. Processes are changing. One thing remains we've had time to contemplate and consider the new normal.



Jay Leno with Joyce Chow at Pebble Beach 2019 (image courtesy of Joyce Chow)



Multi-Emy winner Vincent De Paul with Alfa Romeo Stelvio in preproduction for "Fulanito De Tal" (image courtesy of Norma Castillo)

## Curing Kids Cancer - Partners with Elite Racing's Marty Robertson

### Childhood cancer charity to be featured on the hood of NHRA racer

Curing Kids Cancer is excited to announce its new partnership with Elite Racing's NHRA racer Marty Robertson starting at the first race in Pomona, Calif.

Robertson is taking his in-

volvement with the nonprofit to the next level by driving the Curing Kids Cancer race car this year during the NHRA series. The Curing Kids Cancer car will debut at the Lucas Oil NHRA

Winternationals presented by ProtectTheHarvest.com.

"Marty will be raising much needed awareness for childhood cancer research by racing with Curing Kids Cancer as

the primary logo on his car," said charity Founder and President, Grainne Owen. "It is a real blessing for me to see this type of attention focused on the importance of pediatric cancer research," Robertson first became involved with Curing Kids Cancer in 2012 at Mecum Auctions after hearing Grainne speak on the importance of funding childhood cancer research. Curing Kids Cancer is also the charity of choice for Mecum Auctions, the world leader in live auctions of collector and classic cars, antique motorcycles, vintage tractors and Road Art memorabilia with events across the U.S. From there Robertson has continued to remain a key part of Curing Kids Cancer's success.

"My wife and I have always had a passion for children in need. We were so moved when we heard Grainne speak about her family's own battle with childhood cancer," said Marty Robertson, NHRA driver of the Curing Kids Cancer car. "There was just something about hearing Killian's story that got in my spirit. It moved me, and I know we needed to do more," The Robertson family did just that - more. They were excited by Grainne's passion, and her family's ability to turn a tragedy

into something beautiful. This encouraged them to think outside the box on how they could raise awareness about pediatric cancer research. That's when the Curing Kids Cancer car became an opportunity.

"Curing Kids Cancer is making a difference for families affected by childhood cancer. I am just happy that my family and I can be a part of that."

To watch Marty Robertson and the Curing Kids Cancer car at the first race of the season, tune into Fox Sports (FS1) on Sunday, Feb. 9 at 5:30 EST.

#### About Curing Kids Cancer:

Grainne and Clay Owen founded Curing Kids Cancer, a 501(c)(3) devoted to funding cutting edge pediatric cancer therapies, after they lost their son, Killian, to leukemia in 2003 when he was nine years old. Since it was founded in 2005, Curing Kids Cancer has raised nearly \$16.5 million to fund new childhood cancer treatments and pediatric cancer research. For more information on how to help, please contact Curing Kids Cancer at 1-866-933-CURE (2873) or visit [curing-kidscancer.org](http://curing-kidscancer.org) to learn more.





The Toyota Prius Prime Limited heads out of Death Valley National Park after several days in the park.



The Toyota Prius Prime found an oasis in the desert — Ranch at Death Valley which sits near the lowest elevation in North America. The Ranch includes 224-guest units, three restaurants, a saloon, general store, Borax Museum, and an airstrip. Recreational activities feature a spring-fed swimming pool, golf course, tennis, and seasonal horseback riding.

# Sally Hanson Takes A Toyota Prius On Road Trip to Death Valley National Park

continued from page 3

E-CVT to continuously change the gear ratio, keeping the engine at an optimal rpm.

The 2020 Toyota Prius Prime is the plug-in hybrid member of the Prius family and is now a more attractive and traditional looking hatchback. Prime distinguishes itself with 25 miles of electric driving only range and EPA-estimated combined rating of 54 mpg. I exceeded the combined rating by two mpg. The mid-size sedan takes two hours to charge on a 240 volt connection and five hours on 120 volts.

As is normal in LA, I encountered plenty of stop and go traffic on the city highways and was pleased with the power the Prius exhibited along the way. The rain sensing intermittent windshield wipers came into play traveling the foothills out of LA. During occasional downpours the vehicle offered a quiet drive shielded from the weather and road noise was at a minimum.

Once in the park, winding roads climbed through the incredible mountain terrain as the sun began to set offering an impressive glimmering array of colors on the western slopes of the mountains. I was surprised by the elevation fluctuation making the way to the floor of Death Valley with an elevation of 10 feet before rising up to 4300 feet a few miles up the road. This was a continuously exciting drive complete with curves, dips, descents into canyons and then ascending back up the mountains. Prius Prime features a dual motor drive system that uses both motors to help propel the vehicle. This results in a boost in acceleration feel, improved efficiency, and the

added benefit of EV mode at full highway speeds. Handling on the curves was perfect and made an enjoyable ride and drive.

The quad LED headlights along with the accent lights and auto-dimming rear view mirror made nighttime driving easy. Another feature I really liked was the automatic high beam. A camera on the windshield aids nighttime driving by using the camera to detect headlights and taillights of preceding vehicles and switches automatically between low and high beams.

Death Valley is the largest national park in the contiguous United States with over 3.4 million acres. Badwater Basin at 282 feet below sea level is the lowest place in North America. Two to four thousand years ago the basin was the site of a 30-foot deep lake that evaporated and left a layer of salt. A briny pond — four times saltier than the ocean — appears in the winter and during the heat of the summer, it becomes a puddle. Visitors can stroll on a boardwalk through the expanse of nearly pure white table salt in Badwater Basin. Close by is Artist's Drive featuring rocks in pink, green, purple, brown and black hues. A geologic tour of one of Death Valley's most explosive volcanic periods, the one-way drive is nine miles of dipping and curving road that weaves through colorful rock formations. Artist's Palette is about half-way along the drive where sea green, lemon yellow, periwinkle blue and salmon pink mineral deposits appear across the background like dabs of paint from an artist's palette.

A little further up the Badwater Road is the Harmony Borax Works where almost three tons of

borax was produced daily in the 19th century. The miners used 20-mule teams to haul the borax 165 miles to the railroad town of Mojave. The remains of historic buildings and a mule cart are on the original site.

Two other viewpoints that I recommend are Zabriskie Point and Dante's View. Zabriskie Point offers a panoramic view of golden-brown mudstone hills marked with hills and gullies formed from times when water rushes down these bone-dry slopes. This location is also perfect for viewing sunrises and sunsets. Dante's view gives an overview of the basin and range topography. At more than 5,000 feet above the valley floor, you can see across most of the 110-mile-long Death Valley. Dante's View is the premier overlook in Death Valley because of the panoramic views that are waiting for you just steps from the parking lot. Below Dante's View is Badwater Basin the lowest point in North America and straight across the valley rises the highest point in the park, Telescope Peak at 11,049 feet.

From the low lands to the high mountain ranges and the interesting history and geology of the region, Death Valley is as awesome as the Toyota Prius Prime Limited is an energy efficient vehicle filled with well-thought-out features that make it an impressive touring sedan.





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## Global Auto News Launches YouTube Channel

Reflecting back on the last 30 years of Auto News; we've seen automotive news trends and industry changes. We've seen different content means come and go, along with automakers, manufacturers and the like as the industry ebbs and flows. We've seen the landscape of the auto industry change tremendously with updates in technology, changes in consumer behaviors; and today, we're adding a new way for you to get your Auto News! YouTube!

We will of course, still be releasing physical Auto News papers filled with new car reviews, and industry news to keep you up-to-date, through video though, we believe that we'll be able to create content that is engaging and easily viewable in today's "on-the-go" lifestyle.

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# What Road Are We On And Where Is It Heading?

by Gary Murphy

continued from page 4

sonal freedom. Surfing, the beach, drive-in movies, drive-in restaurants, country roads and cheap gasoline. The music told us what to expect and it was delivered. Hollywood was still in full tilt with movie stars and heart throbs. Disneyland opened amid orange groves and was a great place to take a date. It was "a golden era" and the "best of times".

What happened? A housing sprawl accommodated an overwhelming mixed throng of new residents for over 70 years. It was a tidal wave of people from other States and countries around the world. Los Angeles County had, and probably still has, more registered motor vehicles within its' borders than any other State in America, with the exception of California. This helped create the one or two hour commute time, each way, to work and home on a daily basis. Southern Californian's depend on their cars and trucks like a newborn child does on its mother. They were and still are our lifeblood.

Politically, on the West Coast, a war is on against the automobile. Many streets are being closed to most automobile traffic and street parking is vanishing as well. Some new high density buildings are being constructed with little or no tenant or guest parking. The trend is to live, work, eat, shop and play within a few square blocks. This way, walking or a bicycle will suffice. We are being force fed this change for our own good, even if it kills us. In sarcasm, bless our elected officials. Is this a play to dispose those of us over the age of 65 along with the automobile?

Here comes China's gift to the world, Coronavirus, and with a Government edict, much of the U.S. population is sentenced to virtual imprisonment for populace and self protection. I am not debating whether this action is correct or not; rather let's look at the repercussions, near and long term.

Unfortunately, many people will lose everything they have worked for, short of their lives, and never financially recover. Thousands of businesses will suffer the same consequences. To the unfortunate thousands of people who have lost their lives, our heart's go out to their families and friends, who will only be able to hold them in memory.

Many of the businesses, which are going to close, will be in the automotive industry. Even though this industry may be under attack in many ways, please help support those who have been decent and fair to you over the years. Let us help each other.

An American tradition has been to pull together and help our neighbors in difficult times. Reward people of good character  
continued on page 20

## SHOWCASE REVIEWS

### HONDA RIDGELINE



The Honda Ridgeline pickup keeps Honda in the truck segment with this unibody construction, fully independent suspension crew cab. The 3.5-liter V6 engine gives the Ridgeline 5,000 lbs. of towing power.

**BASE PRICE:** \$29,990  
**TYPE:** Pickup Truck  
**ENGINE:** 3.5 liter V6  
**TRANS:** 9 sp AT  
**HORSEPOWER:** 280 hp  
**MPG:** 24 mpg

### LEXUS UK



The UK is the entry level SUV in the Lexus family of SUV's. Priced right with above average fuel economy and loaded with Safety and Multimedia features. Deserves a look.

**BASE PRICE:** \$32,300  
**TYPE:** SUV  
**ENGINE:** 2.0 liter  
**TRANS:** CVT  
**HORSEPOWER:** 169 hp  
**MPG:** 37 mpg

### MITSUBISHI OUTLANDER SPORT



While Mitsubishi is light on their vehicle lineup they are very strong on their family of SUV's. The Outlander Sport is priced right with 20 safety and security features. A "must-see" when looking.

**BASE PRICE:** \$22,495  
**TYPE:** SUV (Sport)  
**ENGINE:** 2.4 liter  
**TRANS:** CVT  
**HORSEPOWER:** 168 hp  
**MPG:** 28 mpg

### MITSUBISHI ECLIPSE CROSS SEL



The Mitsubishi Eclipse Cross with the 1.5L Turbo gives this value based SUV the "get-up-and-go" you need for a family road-trip. Loaded with 46 safety and convenience stock features. It's a buy.

**BASE PRICE:** \$22,845  
**TYPE:** SUV  
**ENGINE:** 1.5 liter Turbo  
**TRANS:** CVT  
**HORSEPOWER:** 152 hp  
**MPG:** 26 mpg

### TOYOTA 4RUNNER TRD Pro



The Toyota 4Runner was an early pioneer with the off-road crowd and is still a top seller. Lots of power with lots of room. TRD package includes tuned Fox shocks and springs and much more. Deserves a look.

**BASE PRICE:** \$36,020  
**TYPE:** SUV  
**ENGINE:** 4.0 liter V6  
**TRANS:** 5 sp AT  
**HORSEPOWER:** 270 hp  
**MPG:** 19 mpg

### VOLVO XC 90 T8 E



Volvo is moving into the luxury class with this large 3-row SUV. With 8 trim lines including a plug-in hybrid Volvo has the product to compete with the best luxury SUV'S

**BASE PRICE:** \$67,500  
**TYPE:** SUV  
**ENGINE:** 2.0 Turbo Hybrid  
**TRANS:** 8 sp AT  
**HORSEPOWER:** 400 hp  
**MPG:** E-55 overall 27 mpg

\*\*\* all information on vehicles as tested

[autonewsonline.com/showcase-reviews](http://autonewsonline.com/showcase-reviews)

# Ford F-150 Harley-Davidson Edition Test Drive Review Story

continued from page 2

with Fox springs for all your offroading needs. Once inside, you can tell that the interior was meticulously designed by Range Rover designers. The materials, buttons, dials, and switches feel like a high-end luxury vehicle. Diamond patterns highlighted by orange stitching line the seats which feel much more comfortable and supportive than a normal F-150. Not to mention, the leather is genuine Fatboy seat leather.

Driving the Harley Davidson F-150 is when things really come alive though. Push the start/stop button and a throaty snarl comes from the 5.0 L V8 mated with a Flowmaster exhaust. The 5.0 V8 I test drove was quick and its 10 speed automatic seemed to always find the perfect gear to be in. The 5.0L puts out 395hp while

other engine options include a 3.5 V6 EcoBoost, and a down right monstrous supercharged version of the 5.0 that puts out 700hp. If you're going offroad, a light bar mounted in the front comes standard, and a ram air hood with Raptor style insert helps the truck breath a little better. When you're behind the wheel of the Harley Davidson F-150 you truly feel like you're king of the road.

Prices are hefty, starting at around \$97k, however, considering that the F-150 Lariat SuperCrew MSRP is around \$60k, it's not an unreasonable price. Bill Pierre Ford in Lake City currently holds the largest inventory of Harley Davidson F-150's in the Nation amongst other specialty Ford vehicles, so if you're interested in purchasing one, definitely check them out!



Chris Chung with F-150 Harley-Davidson

## Iconic Harley-Davidson F-150 Pickup Roars Back into Showrooms.....!

“Motorcycle enthusiasts can once again enjoy classic Harley-Davidson design cues in the number one selling vehicle in America, the Ford F-150,” said Matthew Levatich, president and CEO of Harley-Davidson, Inc. “Our design team worked closely with Tuscany to create a truck that reflects the same passion for freedom, power and American values that we pour into every Harley-Davidson product. The strong reaction by the public to the concept truck at our anniversary event encouraged us to move the Harley-Davidson edition Ford F-150 into production. We look forward to fulfilling the dreams of fans who overwhelmingly asked for this special truck.”

The truck has returned to Ford showrooms after a seven-year absence. The highly successful program from the past lasted from 2000 to 2012 and approximately 70,000 were sold. Today, the Harley-Davidson truck is arguably the most sought-after special edition truck ever built. Harley-Davidson and Tuscany Motor Co. have collaborated on

the build of the all-new custom 2019 Ford F-150 pickup truck. Tuscany is a Ford Motor Company specialty vehicle manufacturer in the personal-use segment.

The 2019 Harley-Davidson F-150 includes over 70 proprietary parts that make the truck stylish, comfortable and unmistakably Harley-Davidson. Styling was inspired by the famous Harley-Davidson Fat Boy® and CVO® models.

“Harley-Davidson is one of the most iconic brands in the world,” said Jeff Burttschell, Vice President, Tuscany Motor Co. “Working closely with Brad Richards, Vice President of Styling and Design at Harley-Davidson, we created a truck which will allow anyone to drive a world-class vehicle that honors the rich heritage of Harley-Davidson. Built to be recognized from a distance as a Harley-Davidson F-150, we believe it will be an instant classic.”

Harley-Davidson fans will appreciate the motorcycle inspired components and proprietary parts that add to the aggressive look of the truck including to name a few:

- Harley-Davidson branded Fat Boy style 22-inch milled aluminum wheels

- Custom tuned exhaust with H-D exclusive solid billet aluminum tips with orange accents
- Suspension lift exclusively engineered for H-D
- H-D exclusive tuned FOX performance shocks
- Power deploying lighted running boards with powder-coated rock guard trim

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**WOMEN in the AUTO WORLD**

# WOMEN IN THE AUTO WORLD

**WOMEN in the AUTO WORLD**

## Sarah Deccio Auto News Dist. Mgr. Launches Another Career with Her Pencil Drawings

Sarah Deccio, who was featured in a previous "Women in the Auto World" special has added another chapter in her portfolio of automotive related activities. Sarah joined Auto News seven years ago as a spokes model. Within a few years she was appointed Distribution Manager and has helped expand the Auto News distribution network in Northern CA, Nevada, and Idaho. Sarah has been a practicing artist specializing in pencil drawings for a number years. She is launching her own company "Drawings by Sarah" and will be displaying her pencil drawings of cars, trucks, and pets at Northwest Car Shows. (see photos on this page) If interested in a original one-of-kind pencil drawing of your car, truck, or pet - send a photo with your CONTACT INFO to AUTO NEWS - P.O. Box 3327 - Bellevue, WA 98009 or bill@autonewsonline.com



Sarah, Team Auto News with Toyota 4Runner (photo Auto News)

## Previously Featured: "WOMEN IN THE AUTO WORLD"

Lyn St. James – Indy Race Driver  
 Felicia Fields – Ford HR VP  
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 Michelle Christensen – Acura Design  
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Joyce Chow – Social Media Mogul  
 Sarah Deccio – Distribution Mgr.  
 Valerie Thompson – Motorcycle Racer  
 Ashley, Courtney & Brittany Force – Drag Racing Champions  
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## Bill Pierre Ford: 73 Years of Serving Happy Customers

It was 1947 when Bill Pierre Senior opened the doors to his first dealership, Bill Pierre Ford. He set out with a simple philosophy; treat customers like you would treat your own family and the way you'd want to be treated yourself. Today, Pierre Auto Centers has expanded to 13 locations and now include Ford, LINCOLN, Chevrolet, Chrysler, Jeep, Dodge, Ram and Mitsubishi new car franchises

Though we've grown beyond our humble beginnings, our courteous, professional staff still abides by our founder's principles of always putting the customer first. Perhaps nothing exemplifies that commitment to providing the very best customer service than our four Ford President's Awards, an award given only to the dealers that reach the highest level of customer service, satisfaction and offer an overall exceptional experience. We are proud to have won this prestigious award again this year and look forward to continue being awarded one year after year.

While our dedication to offering the best car buying experience possible drives everything we do, we know car buyers also deserve to find exactly the vehicle they want and then buy it at the best price possible. That's why we always maintain the largest selection of new and used cars you'll find in Washington. But it gets better: our Best Price Guarantee assures you

continued on page 17

# Roush Performance Launches New 750 Horsepower 2020 Stage 3 Mustang

continued from page 9

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**About ROUSH Performance**

ROUSH Performance was founded in 1995 by motorsports legend Jack Roush, the winningest name

in racing. Combining performance engineering with entrepreneurship, ROUSH began selling designs he had created for his own team to the wider world of motorsports. Based out of Plymouth Township, Michigan, ROUSH Performance, a division of Roush Enterprises, designs, engineers and manufacturers completely assembled pre-titled vehicles, aftermarket performance parts, and superchargers for the global performance enthusiast market. For more on ROUSH, please visit [www.ROUSHperformance.com](http://www.ROUSHperformance.com) or call 800.59.ROUSH.



Roush 2020 Stage 3 Mustang

# Bill Pierre Ford: 73 Years of Serving Happy Customers

continued from page 16

you'll drive home with confidence you paid the lowest price possible. Putting people in the perfect car at the perfect price is what keeps people coming back to Pierre for all their transportation needs.

For over three generations, Seattle residents have counted on Pierre Auto Centers for all their automotive needs including our extensive knowledge of performance vehicles. Mustang lovers in particular seek out Pierre for our extensive selection, knowledge and love of these legendary vehicles. Our 14 consecutive years partnering with the local Mustang Roundup have cemented us into that community and as the Platinum Sponsor for this year's event, we're excited to again be a part of such a fun event.

When it comes to high-performance vehicles, no other comes close to Pierre for offering the best selection and expertise. As the biggest performance dealer on the West Coast, partnering with Saleen, Shelby and Roush, enthusiasts and collectors know that Pierre is the premier performance vehicle destination. Pierre's prominent placement in the nationally and internationally recognized DuPont Registry and Auto News is proof of our reputation and recognition of our stellar reputation among enthusiasts. Pierre Ford is the Nation's Top Shelby dealer 2017, 2018 and 2019.

Today, just like every day since 1947, there's a Pierre family member working. Still family-owned and operated, Pierre Auto Centers continues to grow our business with the strengths of our long-term relationships, our commitment to the community and with our "Golden Rule" philosophy of doing business.

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2020 Honda CRV - **Story on Page 2** (photo Auto News)

Newport Car Museum

## Newport Car Museum Launches Video Series Reviewing Its Collection

While closed during the Coronavirus pandemic, the Newport Car Museum has launched its first in a series of videos reviewing its collection of over 75 cars. Episode 1 covers the 1959 Cadillac Series 62 Convertible, the perfect vehicle for social distancing.

The videos can be found on the Museum's Facebook and Instagram pages as well as on its YouTube and IGTV channels.

For YouTube version of video: <https://bit.ly/VideoEp1>

The Newport Car Museum features six galleries (Ford/Shelby, Corvettes, World Cars, Fin Cars, Mopars, American Muscle "Then & Now"), eight driving simulators, and a collection of Mid-Century modern furniture integrated into spacious, inspiring surroundings. Cars are displayed on low-rise platforms with no barrier ropes; award-winning videos play in each gallery; and knowledgeable docents are always on hand to answer questions.

When reopened, the Museum will return to normal business hours: 10 a.m. to 5 p.m., Monday-Sunday. Regular admission: \$18/adults; \$15/Seniors, Military, Students; \$8/Ages 5-15 (with an adult); Free/Ages 4 and under (with an adult).

Tickets can be bought at the door or online: [www.newportcar-museum.org](http://www.newportcar-museum.org) / 1947 West Main Rd. (Enter at Light), Portsmouth, R.I. 02871, 401-848-2277.



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# OEM & AFTERMARKET PARTS



## Morgan Lucas, Son of Forrest & Charlotte Lucas, Appointed President of Lucas Oil Products, Inc.

**continued from page 5**  
to the top of this company from the ground up and truly showed his potential to us since day one. He's earned the respect of his teammates, and he's definitely earned mine," said Forrest.

Teamwork and innovation is a priority at Lucas Oil, and Morgan understands that better than anyone. "Today, I am honored and humbled to assume the role of President of Lucas Oil Products. This incredible opportunity is one that I do not take lightly and thanks to our amazing executive management team and all of our hard-working employees, I know our future is bright.

I have watched my father and mother work tirelessly and make countless sacrifices to take Lucas Oil from its modest beginnings to grow it into the thriving enterprise that it is today. The mission they have instilled has always been to exemplify hard work and integrity

through the creation of high quality, problem-solving products with an unwavering commitment to customer satisfaction. Continuing their successful approach and being

open-minded to new opportunities amidst the ever-changing marketplace, I am confident we will continue to grow as a company for many years to come," said Morgan.



F-150 Harley-Davidson Edition Truck (photo Chris Chung) - Story on page 2 & 5

## 2020 Chevrolet Silverado 2500 Test Drive Report

**continued from page 9**  
a Wi-Fi Hotspot. The infotainment system features voice recognition, a rear seat reminder, and a Bose™ Premium stereo system. There is a wireless phone charger, USB ports, a 12-volt power source, and a very handy 110-volt electrical outlet.

Rear seat passengers have air conditioning vents, a couple of cup holders, USB ports, a power outlet, and heated rear seats.

The LTZ package comes well equipped, but this truck has almost \$20,000 in options, half of that being the Duramax™ diesel.

This truck has the Premium package which gives you cooled front seats, forward collision alert, lane departure warning, power sliding rear window, park assist, blind spot monitoring, surround vision camera, a terrific heads-up display, and a power tailgate. You can lower the tailgate with the key fob, but you must push a button on the tailgate to raise it. Still, a power open and close aluminum tailgate is a very nice touch.

Chevy now offers new trailer towing mirrors that will extend out or fold in with the push of a button.

Inside the 6-foot 10" bed, there is a bedliner, bed lighting, a 120-volt power outlet for tools, it is

drilled for a 5<sup>th</sup>-wheel hitch, and one of the camera views will allow you to see the bed and any cargo back there.

With a camera that offers 15 different views you can see the front view, overhead view, at the rear bumper for hooking up, and a transparent trailer view. An optional camera can be mounted on the back of your trailer to be able to see behind you.

A new independent front suspension and a new frame for 2020. It is a very quiet cab and the diesel engine is very quiet also.

The interior is very bland but move up to the High Country and it will cost you an additional \$12,400.

Total MSRP as equipped is \$73,265 and that puts it in line with Ford and Ram offerings. The standard base price is \$53,300.00.

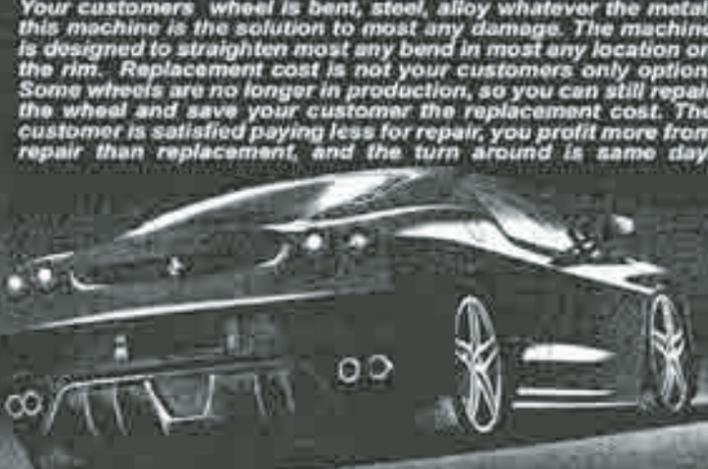
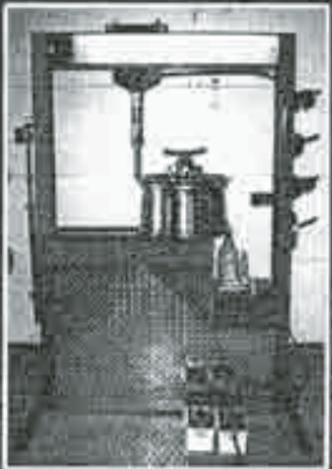
This new Chevy Heavy-Duty has a capacity of 18,500 pounds. The Duramax™ with the Allison™ transmission work very well together. One thing I would like to mention is if you opt for the gas engine and you can figure out the cost of the diesel option (\$9,890.00) you can buy a lot gas for a long time and travel lots of highway miles.



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[tyemcnabb@comcast.net](mailto:tyemcnabb@comcast.net)

## 2020 Mercedes-Benz GLC 300 4MATIC Test Drive

Review by Arv Voss

**continued from page 6**

**2020 Mercedes-Benz GLC 300 4MATIC**

Base Price: \$44,500.  
Price as Tested: \$64,605.  
Engine Type and Size: 2.0-liter, inline turbocharged 4-cylinder with High Pressure Direct Injection.  
Horsepower (bhp): 255 @ 5,800-6,100 rpm  
Torque (ft./ lbs.): 273 @ 1,800-4,000 rpm  
Transmission: 9G-TRONIC 9-speed automatic with paddle shifters.  
Drive Train: Longitudinally mounted front engine / 4MATIC AWD.  
Suspension: Four Wheel Independent  
Front - Four link.

Rear - 5-arm multilink  
Brakes: Power-assisted four-wheel discs with ABS, BA and ESC, with adaptive braking technology.  
Tires: Goodyear Eagle Sport 235/45 R20 105V front - 235/40 R20 108V rear mounted on 5-"Y" - spoke silver painted AMG alloy wheels.  
Wheelbase: 113.1 inches  
Length Overall: 183.3 inches  
Width: 74.4 inches - w/o mirrors - 82.4" with mirrors  
Height: 64.7 inches  
Curb Weight: 3,977 lbs.  
Turning Circle: 38.7 ft.  
Fuel Capacity: 17.4 gallons  
EPA Mileage Estimates: 21 mpg city / 28-mpg highway  
Drag Coefficient: Not listed  
0 - 60 mph: 6.1 seconds



2020 M/B GLC 300 (photo Arv Voss)



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 **TECHNOLOGY** 

**What Road Are We On?**

continued from page 14

with your support; people who just do the right thing and not because they have too.

Here is one example from a story in the Los Angeles Times newspaper. Nissani Hyundai in Culver City, California closed the doors on their franchise dealership unannounced and had all the customers vehicles in the service department towed to an off-site storage facility. Owners of these cars finally located them and were asked to pay large sums of money to regain possession of their same. When Jim Trainor of Hyundai Corporate became aware of this situation, he got all their vehicles released and taken to another Hyundai dealership for the proper work to be done. Any monies which these patrons were out, Jim Trainor made sure they were reimbursed in full. Jim Trainor is Director of Communications for Hyundai North America and a friend of this publication and its editor. Thank you for personally caring and taking immediate action to help these owners.

Recently, California Governor, Gavin Newson came to the aid of an automobile manufacture, but in China where the Covid-19 pandemic was spawn. BYD (Build Your Dreams) is the largest manufacture of electric cars in China. Their sales were off 42% with the Coronavirus and in need of cash infusion. BYD had never made a mask for personal use by the public but quickly converted one of their buildings to produce masks. Governor Newson gave BYD an order for over one billion dollars to make masks for California. Remember, a billion is one thousand times larger than a million. I would have assumed that somewhere in America, a company or companies would have welcomed this contract and put Americans to work. I guess "assumption" doesn't work when the principle stockholder of BYD is Warren Buffett, CEO of Berkshire Hathaway. Gavin Newson stated that "the purchasing power (of California) as a nation state". What?????

Where all of this is going, I have no idea. I fear we will be in this "kettle of fish" for some time with few answers or directions. Maybe we are part of some great experiment and don't need to know. Whatever it is, we are in it.

**How To Choose Tires For Your Car This Summer**

continued from page 21

with family and friends, long drives to pick up car parts or even traveling to events. To enter the sweepstakes, consumers are encouraged to create their own personal Facebook or Instagram post with their favorite road trip memory while using the hashtag #NexenAdventures and Nexen will select two lucky winners to receive a set of Nexen Tires. For official giveaway rules, visit [NexenTireUSA.com/NexenAdventures](http://NexenTireUSA.com/NexenAdventures).

"With so many unknowns in the world today due to the COVID-19 situation, it is our priority to keep you safe on the road and simplify the search for tires so you can focus on planning an amazing road trip," said John Hagan, executive vice president of sales for Nexen Tire America, Inc. "Our online tools remove the guess work and makes it easier than ever for our customers to select the right tires for their application and with summer right around the corner, there's no better time for a road trip with family or friends."

Most of Nexen Tire's dealers are open and providing their customers with the same world-class tire service as always. Nexen Tire's

distribution facilities continue to operate as normal and consumers can hit the road this summer with confidence knowing that Nexen Tire continues to offer mileage warranty support and roadside assistance during the COVID-19 outbreak.

To find the closest Nexen Tire Dealer, please visit the company's online Dealer Finder.

For more information, please contact [media@nexentireusa.com](mailto:media@nexentireusa.com) or call (310) 374-6177.

**About Nexen Tire:** Inspired by Nexen's global family of drivers to

engineer superior performing tires – from championship-winning Formula DRIFT drivers, rock-climbing off-road enthusiasts to everyday commuters – Nexen Tire utilizes proprietary technology and the highest quality standards in the industry to guarantee world-class products backed by unrivaled customer support for the life of each tire. As a worldwide leader in high-performance, passenger, SUV/light truck and winter offerings, the company is second-to-none in research, development and state-of-the-art manufacturing.



2020 M/B GLC 300 - See Story on Page 2



[www.132slotcar.com](http://www.132slotcar.com)  
**ScaleRacing Center**



Alan (left) Scale Racing Center owner hosts slot car competition at Legends Gala (See Story on Page 10)



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# TIRES

## A Tire For Every Ride: How To Choose The Right Tires For Your Vehicle This Summer With Nexen Tire . . . . . !

### Nexen Tire Helps Consumers Get Excited About Summer Road Trips Thanks to Tier-One Tire Solutions for Their Vehicle

In the wake of the summer heat and improvements to the nation's COVID-19 situation, some states are beginning to ease stay-at-home restrictions. That means millions of drivers plan to use this opportunity to embark on a well-deserved summer road trip and Nexen Tire wants to make sure everyone is planning accordingly and ensuring their tires are road-trip ready. Road hazards, blowouts, flats and slow leaks can quickly derail a road trip so doing a thorough tire inspection and ensuring proper tire inflation is paramount before hitting the road. If that inspection reveals that

tires are needed, Nexen Tire has a full lineup of high-performance, passenger, CUV/SUV/light truck and winter tires to meet everyone's needs.

Whether consumers prioritize comfort, handling or performance, Nexen Tire offers a variety of different tire solutions for virtually every type of vehicle on the road. Nexen Tire makes finding the right tires for your vehicle easy thanks to its online Tire Finder tool where vehicle owners can find different tire options by simply entering the year, make, model and style of their vehicle. Tire buyers also have the option to browse through the Tire Finder for tires based on the width, tire ratio and rim size. The results generated are based

on OEM specifications, and vehicle owners have the option to narrow down those results and find specific tires with key features important to them, such as braking, wear life, fuel efficiency and more.

For those interested in performance, comfort and luxury tires, Nexen recommends five of their most popular tire models:

- N'Fera SUR4G – Extreme ultra high-performance summer tire used for serious performance driving enthusiasts
- N'Fera SU1 – Ultra high-performance summer tire optimized for maximum cornering performance in dry- and wet-conditions
- N'Fera AU7 – Ultra high-performance all-season tire designed for sports cars, luxury coupes and performance sedans
- N'Priz AH8 – Grand Touring all-season tire designed for family sedans. N'Priz is also used as a variety of original equipment
- Roadian GTX – CUV/SUV all-season tire that offers excellent mileage and a comfortable ride

Since not all roads are paved, Nexen offers high-quality on- and off-road tires like the Roadian AT Pro RA8 and of course the Roadian MTX, the company's extreme off-road tire. For CUV/SUV drivers that count on versatility and dependability, the Roadian GTX is an excellent choice for virtually any crossover on the market today.

To help consumers get even more excited for summer, Nexen Tire has presented the #NexenAdventures sweepstakes through its social media channels. Nexen wants to hear everyone's favorite road trip memories, such as trips

**continued from page 20**

## Pirelli Selected As Exclusive Tire Supplier For The Brand-New Aston Martin DBX



2020 Aston Martin with Pirelli Tires

Nearly three years of hard work in close collaboration with Aston Martin's engineers have resulted in three different tires to showcase the capabilities of the new DBX. This latest Aston Martin is equipped exclusively with Pirelli tires, following a painstaking development process designed to meet the exact requirements of the famous British manufacturer. The P Zero for the DBX has been developed to offer the best possible performance and handling while the Scorpion Zero AS will go off-road, and the Scorpion Winter delivers safety and performance even in winter conditions, with the same dynamic drive as experienced in summer.

This joint development work, which is a hallmark of Pirelli's 'perfect fit' strategy, began with laboratory testing before moving on to outdoor testing in varied conditions. The wet weather capabilities of the tires for the new Aston Martin DBX were refined at Pirelli's test track in Vizzola near Milan, while tire performance on ice and snow was honed at Pirelli's winter test facility at Fleurheden in Sweden. Outright performance was developed at the famous high

speed Nardo circuit in southern Italy. The final validation came at the epic Nürburgring Nordschleife in Germany: the ultimate test for any car and tire package.

### P Zero, A Tire For Gran Turismo

The new Aston Martin DBX delivers maximum performance thanks to P Zero tires that have been developed especially for the vehicle. In particular, the compound is derived from tires used for GT cars, to maximise the V8 turbo power of the new Aston Martin. The P Zero compound for the DBX also produces maximum grip on the track. The zero-degree belt in the structure of this P Zero marked A8A on the sidewall (to identify specific tires for the Aston Martin DBX) uses a new hybrid material that offers better steering feel to enhance pleasure behind the wheel. Furthermore, it brings the overall weight of the tire down, reducing rolling resistance and fuel consumption.

### Scorpion Zero As, For Sports Performance Off Road

The Pirelli Scorpion Zero AS is instead designed for those who also intend to use their DBX off-road. Aston Martin's goal is to create possibilities for their customers, by offering a vehicle that is as versatile as possible while maintaining the performance and emotion that is synonymous with their cars. To achieve this objective, the Scorpion Zero tread pattern has been redesigned to optimize its off-road capabilities, with more rigid blocks towards the outside of the contact patch that provide enhanced grip in tricky conditions.

### Scorpion Winter: Maximum Safety On Ice And Snow

The Scorpion Winter, Pirelli's specialized winter tire for SUVs, has been optimized for winter weather – right down to temperatures of -22°F – to guarantee maximum efficiency even in the most extreme conditions. Pirelli has modified the materials that make up the carcass of this tire to provide the best possible steering feel, even in winter. As a result, performance driving is not just a summer activity in the DBX.

### Pirelli And Aston Martin

Pirelli and Aston Martin have always enjoyed a long and close relationship. The arrival of the new DBX, which is only available to run on Pirelli tires, means that the Italian firm now equips 50% of all new Aston Martins, including iconic models such as the DBS Superleggera and new Vantage.



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**DOUG'S AUTO**

Doug's Auto, a collision specialist, is "reinventing itself," according to Doug Casady, owner of Doug's Auto, a long-time Eastside collision specialist located in Factoria.

It is a family-owned business with Doug's wife and two sons, Jeff and Steve, involved in the business. With seven employees, they can work on up to 20 vehicles at a time and have recently added a mobile automotive refinishing division headed up by Jeff Casady. The mobile business specializes in rock chip repair, minor collision work,

bumper repair, and scratch removal. Doug's is also "going Green" with the addition of a Toyota Highlander and Camry Hybrid and two Pruis loaners to be used in the business. Doug's Auto offers rental cars, and towing is available. Doug said, "We have been in business 36 years, and now the second generation is taking over and helping us be the best body shop in Bellevue." (Pictured from Doug's car collection are, left to right, a '72 Mustang, '56 Ford T-Bird, '66 Blue Mustang, '74 MG, '57 Chev, '74 Corvette, and a '67 Olds Convertible.

**BROOKS - BIDDLE AUTOMOTIVE SALES & SERVICE**

Brooks-Biddle Automotive has been located in Bothell since 1966 (48 years). The full-service facility is located on 3.9 acres on Bothell Way. With 25 employees and GM and Suzuki training techs with 120 years of combined experience, quality service is always provided. Brooks-Biddle works on all makes and models, specializing in Chevrolets, GM and Suzuki models. They offer A/C Delco service, with the service

department open from 7:30 a.m. to 5:30 p.m. M-F.

The Biddle family are charter members of the Washington State Auto Dealers Association (WSADA). Serving the entire Northwest, Brooks-Biddle offers a large inventory of pre-owned cars and trucks. John Biddle said, "We care and serve the needs of our customers." See the Brooks-Biddle Automotive ad in the Auto News Service Directory.

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addition to our well-established safety system, hybrid battery and electronic repair services. Our technicians work directly with repair facilities and integrate into the repair process from initial estimate to final delivery. We have built our reputation one car at a time and look forward to working together.

Call 800-2-AIRBAG to schedule your next repair!



ReRack a Portland, OR, based seller of new and used truck, suv, and car sport racks was founded by Bo Grayzel in 2008. In May of 2018 ReRack opened a second location in Renton Wa. The 10,000 sq. ft. Renton location has 8 employee's and half of their sales are new sport racks and the other half are pre owned racks according to Jason Misner Renton Manager, "..... our customers embrace the fact that we are reselling used sports racks." He went on to say, "..... we are helping to protect the environment by recycling thousands of used parts used in the racks." New brands sold by ReRack include; Yakima, Thule, Rocky Mounts, Rhino, Kuat, Inno and more. ReRack is the best place to buy your next new or used vehicle sport rack.



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**PET FRIENDLY AUTO MAKERS**

# Pups of All Sizes Fit Into Hyundai's 2020 SUV Lineup by Lisa Delaney

**continued from page 4**  
Hyundai's YouTube channel, where you can get your fill of canine cuteness. Smile in delight as pups of all shapes and sizes lean out of the windows of their respective Hyundai vehicles, the automaker says that no matter what size adventure you're into, it's better in a Hyundai. Customers can get the perfect car for their canine companions from the company's family of SUVs, including the Hyundai Venue.

Not only does Hyundai offer SUV's for any breed, size or shape

of dog. Hyundai also offers terrific accessories for your furry friend. A long journey or a quick trip to the mall are made easier with Hyundai pet safety and travel accessories. With Hyundai pet seat covers your seats stay clean and your pet will be much more comfortable. Hyundai also makes pet ramps help small or elderly pets climb in and out of your vehicle with ease. And Hyundai pet liners keep your floor clean and dry.

Here are some considerations of Hyundai vehicles that might be the perfect match for your four-legged

friend. The Hyundai Kona is the Pomeranian of the SUV line-up. Cute and cuddly, with stylish lines and fancy safety features. If you are more a Chihuahua lover, check out the Santa Fe, a vehicle that screams family-time! The Hyundai Tucson is the French Bulldog of the bunch, tough and compact. If you love a Yellow Lab, the Hyundai Venue could be the answer to your prayers with its athletic styling. If you are the "Big-Dog" type, hoist your Great Dane into your new 8-passenger Hyundai Palisade which features

a third-row power folding seat. Any way you cut it, Hyundai has an SUV built for everyone... or every-dog.



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# A Road Trip Around The Cascade Loop In A 2020 Mazda CX-5 S.U.V.



Mazda CX-5 at Winthrop Store - See Story Same Page

by Bill McCallum

On a recent road trip to Eastern Washington in a Mazda CX-5, I met the Rowland family, Keith, Patsy and their son Mitch, owners of the Winthrop store. Winthrop is a small town located in the Methow Valley and is a "must see" as you travel the "Cascade Loop" from Seattle up I-5 to Burlington, over the North Cascade Pass and back to Seattle by way of Twisp, Chelan and Leavenworth, Wash.

Keith Rowland was transferred from Montana to the Twisp Ranger station in 1981 and his wife Patsy joined a local Twisp/Winthrop real estate firm that same year. When Keith retired from the Forest Service in 2009 he joined his wife in their own real estate business.

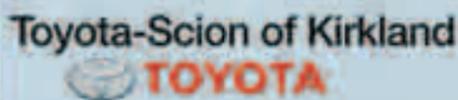
In October of 2018 the Rowland's bought The Winthrop Store a local tourist attraction with a long history in the Methow Valley. The same year Mitch Rowland, Keith and Patsy's son returned to the valley to manage the store.

Mitch had graduated from a culinary school in Spokane, WA. and created Guido's Deli in the store featuring deli sandwiches, a Chocolate Wall, fine wines, and craft beers. Mitch also added an assortment of auto memorabilia including the largest collection of old license plates in the state and much more.

If your looking for a road trip this summer I suggest the "Cascade Loop" with a stop at the Winthrop Store.

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# Keith McCormick, Founder of McCormick's Palm Springs Collector Car Auctions Discusses How They Navigated Through The Covid-19 Crisis and Are Preparing For Their November 20<sup>th</sup>-22<sup>nd</sup> Auction

by Keith McCormick

As one of the longest running medium sized Classic Car Auction housed in California I would like to share our experiences in dealing with the pandemic. We are now in our 34th year of conducting two Classic Car Auctions in Palm Springs California. Our last live Auction conducted was at the end of February and I believe possibly was the last live event before all others were cancelled due to the business lock down of live events. We knew things were starting to slow down as this event was miss-

ing our overseas regular buyers from Europe. The weather at this event was Palm Springs sunny perfect as usual in February, the crowds were large, but there was a feel of uncertainty. We normally run a healthy sale rate of 70%, but this dropped to 57%. The Arizona sales were all off in January quite a percentage, so we thought we were adjusting too. We feel now we were the luckiest company in the world to edge out a profitable sale before the Country and World shut down. On March 16th we closed our showroom offices for

8 weeks, but not before paying all our sellers out of course. We did not Qualify for the governments Payroll Protection Plan but chose to pay our staff full wages during the closure.

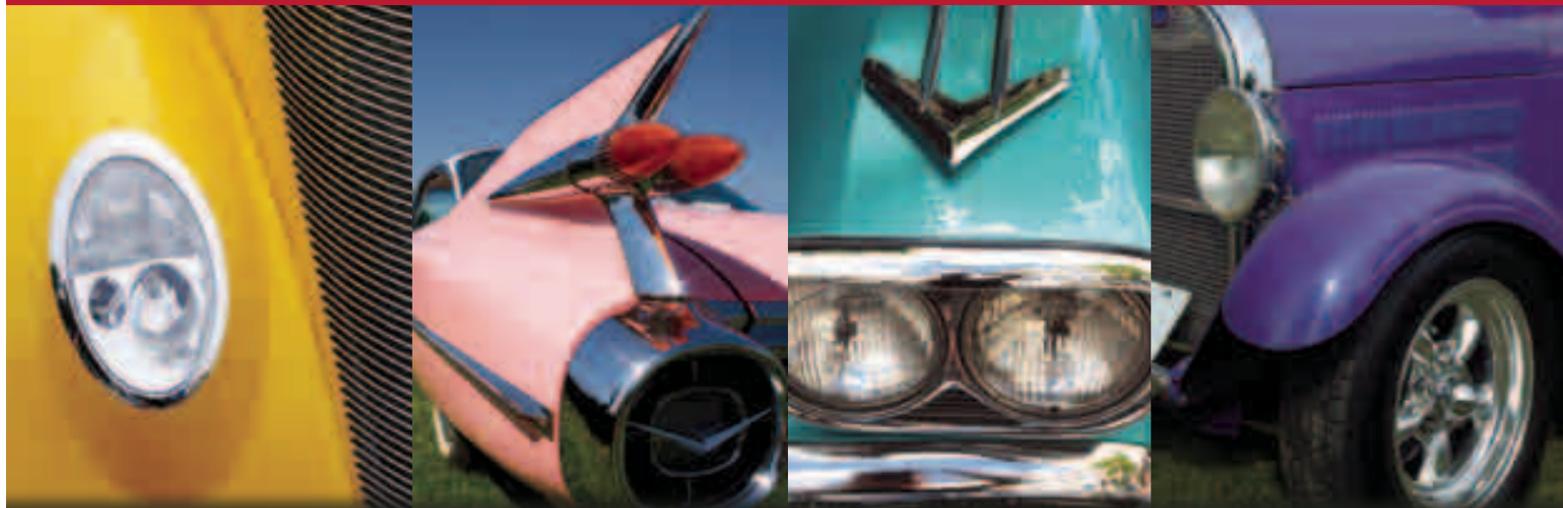
In California the Governor and our City officials classed our business as "Essential" and we are allowed to re-open using all CDC guidelines. On Monday May 11th we re-opened to start work on our November 20/21/22 2020 Auction event.

The Palm Springs Convention Center where we hold our Auc-

tions has issued us our next two contracts to conduct these live events. We will be totally redesigning the tent layout to meet the safety health requirements of the CDC. The pent up desire from buyers and sellers to get back to the resemblance of normal is tremendous. The market will recover. The USA is well covered with some bright forward thinking leadership of Classic Car Auction companies that will take the bull by the horns and run with it as we will.



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