The Concorso Italiano Brings Northwest Automotive Writer to Monterey Over 2 Decades Ago

by Bill McCallum

I first met Frank Mandarano, the founder of the Concorso Italiano, at a Mercer Island Car Show in Washington State. Frank and his wife Janet invited me attend their event that year in Carmel Valley, Ca. That was over 20 years ago and the rest is history. Concorso Italiano, one of the most popular events during classic car week, continued to grow and eventually the event was moved to the Black Horse Golf Course in Seaside. Tom McDowell took over as the Concorso Italiano owner ten years ago and has carried on the tradition of fine Italian Automobiles, Fashion & Cuisine during Classic Car Week. The Concorso Italiano brought me to Classic Car Week in Monterey and their event has been on Global Auto News TOP TEN must see events for over 20 years. (see list below)

If Classic Car Week in Monterey, CA is on your “bucket list” see our top ten Must SEE events listed below. (Also see Gary Williams Classic Car Week recap on page 4 & 5)

The Comfort and Convenience Package includes, massage controls for driver and front passenger seats. The technology package includes an F color Driver Information Center and Wireless Charging. Standard equipment includes a DRIVERS ASSIST PACKAGE, a COLD WEATHER PACKAGE and a DRIVERS AWARENESS PACKAGE.

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2019 Cadillac XT4 (photo by Auto News)

by Bill McCallum

Steve Carlisle, Cadillac’s President was quoted in the September 17th issue of Automotive News, the trade publication, “We have an arsenal of products and technology that will create even more differentiation for Cadillac and establish a very unique and attractive position for us in the global marketplace.” These comments were made at the press introduction of the all-new 2019 Cadillac XT4, which I also attended. Carlisle went on to say “...we’re going on the offensive.”

Carlisle’s plan includes introducing a new or redesigned vehicle every six months on average through 2021.

In my 30+ years of publishing Auto News I have watched Cadillac focus on two main goals. Bring new models to market and attracting a younger group of buyers. They have had limited success on both fronts but with the introduction of the all-new 2019 XT4 Compact Crossover it’s a new ball game for Cadillac and it’s dealers.

The Compact Crossover segment is one of the fastest growing segments in the U.S. and while the all-new 2019 Cadillac XT4 base MSRP of $39,995 is high for standard compact crossovers it is very competitive for a luxury model compact crossover.

The all-new 2019 Cadillac XT4 is loaded with “bells-and-whistles.”

2019 Fiat 500L is a “fun to drive” Value based Crossover

by Bill McCallum

Fiat is loaded with “bells-and-whistles.”

In my 30+ years of publishing Auto News I have watched Fiat focus on two main goals. Bring new models to market and attracting a younger group of buyers. They have had limited success on both fronts but with the introduction of the all-new 2019 FIAT 124 Spider it’s a new ball game for Fiat and it’s dealers.

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It’s the season for West Coast Auto Shows where automakers present their new models and concept cars for public viewing. If you’re considering a new vehicle I suggest you attend your nearest Auto Show where you will find most new models in one place. Front and center you will see what is new in the Truck, SUV, CUV, Sedan, Hybrid, Pure Electric, Luxury, Van, and Entry Level segments.

Below you will find a schedule of West Coast Auto Shows scheduled for the next three months. Additional information for each show is available on line.

Sacramento International Auto Show
10/19 thru 10/21
Seattle Auto Show
11/9 thru 11/12
Central California Auto Show
11/16 thru 11/18
San Francisco Auto Show
11/21 thru 11/25
Los Angeles Auto Show
11/30 thru 12/9
San Diego Inter. Auto Show
12/27 thru 12/30

As Kia continues the quest for success, one of the best sellers in the Kia line celebrates its 3rd generation with lots of improvements. Everyone knows, cross-over SUVs are the hottest segment in the industry. With all the good things attributed to the recently introduced Kia Stinger, updating the Kia Forte seemed like a natural. This popular sport sedan picks up on the strengths of the Stinger while attracting the customer that is still drawn to this reliable sedan. The Forte is the best-selling vehicle in the Kia line-up. With the cowl pushed back five inches and the rear deck shortened, the all-new Forte is longer and wider than the previous model it replaces.

This non-turbocharged compact car retains its 2.0-liter 4-cylinder engine. It continues with 147 horsepower and 132 pound-feet of torque. A new 6-speed manual transmission is standard with a continuously variable transmission featured throughout the model lines. Known as the Intelligent Variable Transmission (IVT) the new chain belt driven transmission is configured with seven shift points to increase drivability that is more familiar to consumers.

Fuel mileage is 31 miles per gallon in the city, 41 on the highway with a combined 35 mpg with the IVT. A three mile per gallon upgrade over the outgoing model shows how improvements including weight savings and transmission refinements fit in. During the initial drive, the Forte achieved an overall rating of 34 points to increase drivability that is still drawn to this reliable sedan. The Forte is the best-selling vehicle in the Kia line-up. With the cowl pushed back five inches and the rear deck shortened, the all-new Forte is longer and wider than the previous model it replaces.

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If I was going to buy a mid-sized pickup truck, it would be because I didn’t really need a truck.

The reason for that might be that I don’t need a truck often enough to justify buying a truck to do it. Or it may be that when I carry things, they aren’t heavy or big enough to need a full-sized truck. Or it very well might be that I like the idea of driving a pickup, whether I need one or not.

That being the case, the 2019 Honda Ridgeline should probably be high on the list of the trucks one should look at.

There is one exception to that. If you are looking for a mid-sized pickup with serious, and I mean serious, off-road capability then buy a Tacoma and be done with it.

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2018 Buick Regal GS AWD Test Drive Review

Remember back when Buick was generally thought of as an entry level luxo-boat that appealed to more mature drivers? That’s no longer the case. The Buick Regal GS AWD is a prime example that adds: two more cylinders than before in the form of a 310 horsepower V-6 (a plus of 51 horses); a nine-speed automatic transmission; and a standard intelligent AWD system with an active twin clutch that can transfer torque between the rear wheels precisely, delivering a more refined, efficient performance and enhanced vehicle control by combating under steer as well as torque steer.

Also new is a second generation example of Continuous Damping Control that’s capable of 500 adjustments per second, directed by Buick’s Interactive Control allowing the driver to fine tune the vehicle’s driving dynamics via three modes – a standard setting, a Sport setting, or a GS mode via a selection in the center console. There are performance brakes with Brembo front calipers.

This new 5-passenger, Buick Regal GS is a premium sport sedan that displays unique sport front and rear fascias, side skirting and a rear spoiler along with a sport-tuned exhaust system and GS badging front and rear. There’s a sport-flat bottomed steering wheel and metal pedals. LED headlamps and a Head Up Display are available options. The performance seating is GS-specific, AGR certified (Germany’s Aktion Gesunder Rücken, or Campaign for Healthier Backs), heated, cooled, massaging feature with adjustable seat and seat-back bolsters, along with thigh support.

This Buick Regal GS (which is for Gran Sport by the way) is definitely not your uncle’s or grandfather’s stodgy Buick of yore, but rather an aggressive exterior expression of a four door hatchback styling. It’s an attractive sedan that is sure to draw the attention of more youthful consumers.

Connectivity is showcased by a cohesive infotainment system featuring an 8-inch touchscreen along with an 8-inch-diagonal, reconfigurable instrument cluster as well as Apple CarPlay and Android Auto compatibility as standard fare. The Regal GS also comes with OnStar 4G LTE Wi-Fi hotspot (with a complimentary 3-month/3GB data trial) and access to an unlimited data plan for $20 per month.

Safety features of the Buick Regal GS include: ten standard air bags, including frontal driver/ front passenger, head-curtain

continued on page 7
California Air Resources Board
Release Study


Findings include:
- California’s hydrogen fueling network has continued to mature with growth in the number of stations, continued emphasis on a fully retail customer experience, and private investment in station development.
- Auto manufacturer projections for future PCEV deployments have recovered substantially from 2017 projections.
- Sufficient fueling capacity and coverage should be available by 2025 to enable PCEV deployments at a rate two to three times greater than currently-reported plans.
- California’s state-funded hydrogen fueling network is on track to meet or exceed renewable requirements per Senate Bill 1505 #HydrogenNow #DriveH2 Events

Shell Joins CaFCP Executive Board

At the California Fuel Cell Partnership public meeting, Shell was invited to become a member of CaFCP’s executive board. Shell is the first energy company to join the board. Shell and its affiliates within the Shell Group of Companies are taking part in various initiatives to encourage the adoption of hydrogen as a transport fuel. Shell currently operates two hydrogen refueling stations in California.

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Chevrolet Silverado Test Drive Review by Howard Elmer

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approach to construction is the reason for its strength. Strategic use of aluminum and more hi-strength steel have lowered the weight; yet the new model’s WT models offer 10% more rigid than the outgoing model.

The stretched body on the new Silverado translates to a momentous 3 inches wide inside the cab—starting with added 3 inches of rear-seat legroom for a total of 43.4 in—a new maximum equal to the 43.5-inches available to the front seat driver and passenger. Also up front, by going with a traditional gear shift lever, the entire console/center console/armrest is a massive storage space organized into several transforming spaces that will accommodate pretty much anything you might need regular access to. Along with all the electrical input and outlets necessary to run them. The interior itself is better seen, than described. However, it is, without a doubt, the best interior Chevy has ever put forward.

An exciting development in fuel efficiency for this new gen is a technology called Dynamic Fuel Management (DFM). Featuring the current Active Fuel Management (which runs as either an 8-cylinder or 4-cylinder), the new DFM can fire on as few as two cylinders. Studies have shown that under normal usage a DFM-equipped engine was running on less than eight cylinders 60% of the time. This translates to a 9% improvement in fuel efficiency over the old AFM system. Gas engines include these new weights Chevy has added some very welcome and slick towing technologies. First, up to four cameras offer continued on page 19

Lyons Museum Displays Dan Gurney’s Race Cars by Art Gould

The Lyon Air Museum is the only venue in Orange County on John Wayne Airport’s active runway. Featuring authentic aircraft, along with rare vehicles and related memorabilia. This 30,000 square foot hangar is home to over a half a dozen original aircraft that defines the important role the United States played in shaping world history.

Vintage vehicles include Miliary automobiles and Vintage vehicles mostly from the collection of the founder, Major General Wil- liam Lyon, USAF (retired). The mission of Lyon Air Museum is to provide a world-class avenue of inspiration where the stories of aviation’s past can touch the lives of its visitors through educational exhibits, authentic historical aircraft and related memorabilia.

The fun for auto enthusiasts are the cars that are displayed through- out the museum. These vehicles are positioned between the aircraft on a floor that could rival a surface to eat from. General Lyon has been known for his exceptional car collection. Mostly housed at his home in Coto de Caza, Southern Californ- ia, the restored classic vehicles add much color and excitement to his air museum as well.

As is expected of major car col- lections, the exhibits are rotated regularly providing the oppor- tunity to revisit the museum to eventually experience the majority of the Lyon car collection. The rarity and exceptional condition of the automobiles have earned the Lyon collection first place and best of show accolades at many of the most prestigious car events.

Currently on display is a special exhibit featuring the race cars of the renowned race car driver and performance car builder, the late Dan Gurney. The Formula 1 racer, adds to the legend of one of the best known and popular racers of all time. Some of the best history in the Lyon Museum is currently the race cars of Dan Gurney. The Lyon Museum is a venue that really gives you a reason to return in order not to miss the rotating displays. General Lyon believes that all the perfect condition aircraft and automobiles in his collection operate including the historic vintage planes. All planes, mostly WWII, are flown by people that know them well. All cars are kept in run-ready condition in order to participate in an exercise drill at moment’s notice.

Not all cars are concours mate- rial. A Helmks bakery truck is a highlight for Southern Cali- fornia residents who remember the neighborhood daily service of fresh bakery goods. For the kids, the interactive section of the museum provides a place for kids, with parental supervision, to climb up and out of trucks and Jeeps.

Located on the West side of John Wayne Airport at 19300 I-40, one of Dan Gurney’s Race Cars (photo Art Gould)

Honda Accord Test Drive Review continued from page 2

Honda now offers the Accord in five levels of trim, LX, Sport, EX, EX-L and Touring. (A hybrid model is on the way.) The LX is pretty basic, but it does come with automatic air conditioning. Enthusiasts will, no doubt, gravitate to the Accord Sport, which provides a choice of engines and an optional six-speed manual transmission. The EX offers more features, like a moonroof and blind-spot warning. The EX-L adds leather upholstery, and the Touring includes everything offered in the Accord lineup.

For safety equipment, all Accords come with the Honda Sensing system. It includes forward collision warning and braking, adaptive cruise control and active lane monitoring. Blind- spot warning and rear cross-traffic alert are also included on most models.

Behind the wheel, the Accord drives more like a European sedan, rather than one from Japan. The steering is taut, quick and responsive. The Accord reacts immediately to your input. The suspension, which is adjustable on the Touring models, lets you feel every bump and bump in the road. On the flip side, the ride quality on the Touring, which comes with 19-inch wheels, will bounce you around on back roads. Other models, with 17-inches should be more compliant.

Accord pricing is in line with other midsize sedans. The base LX goes for $24,365. The Sport is $26,775. The EX comes in at $28,365 and the EX-L is $2,500 more. At the top of the line is the Touring, which will set you back $36,690 with the two-liter engine.

Susan Gottlieb - Art Gould
2018 Buick Regal GS AWD Test Drive & Drive Report by Arv Voss

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e of spirited driving situations.

Reining in the Regal GS courtesy of the four-piston Brembo front brakes was smooth and confidence inspiring.

This latest iteration of the Regal GS is truly worthy of the Gran Sport badge. It is stylishly appealing and the performance levels are enjoyable across the board from simply commuting to a challenging romp on twisting back roads.

SPECIFICATIONS: 2018 Buick Regal GS AWD

Base Price: $39,065.

Price as Tested: $44,110.

Engine Type and Size: 3.6-liter, DOHC, 24-valve, VVT with cylinder deactivation, Direct Injection and auto Stop/Start. Horsepower (bhp): 310 @ 6,800 rpm

Torque (ft./ lbs.): 282 @ 5,200 rpm

Transmission: Nine-speed automatic

Drive Train: Longitudinally-mounted front engine / All-wheel drive with active twin clutch.

Suspension: Front - MacPherson strut with coil springs and Continous Damping Control.

Rear - Five-link independent with Continuous Damping Control.

Brakes: Power-assisted four-wheel discs with ABS, Esc and Brembo front calipers.

Tires: Continental ProContact tx 245/40 R19 94W mounted on 10 angled machine faced spokes with painted inner.

Wheelbase: 114.4 inches

Length Overall: 192.9 inches

Width: 73.3 inches

Height: 57.3 inches

Curb Weight: 4,270 lbs.

Turning Circle: 38.45 ft.

Fuel Capacity: 16.2 gallons

EPA Mileage Estimates: 19 mpg city / 27 mpg highway

Drag Coefficient: Not listed

0 - 60 mph: Not tested

The 2019 Honda Ridgeline is a Most Comfortable Pickup

continued from page 3

a bit less truck-like than some of its competitors.

The 2019 Ridgeline’s cabin looks good, with a comfortable and stylish feel to it. It has the largest and most flexible cabin in the midsize pickup truck segment. Not only that, but the Ridgeline is rated to carry 1,584-lb. of cargo and tow up to 5,000-lb.

There are plenty of features and the technology base of the Ridgelines offering is certainly up-to-date. For instance, you get an eight-inch display touchscreen which has Android Auto and Apple CarPlay integration. The standard climate control system is three-zone and automatic. The driver gets an eight-way power driver’s seat with adjustable lumbar support. Folks sitting in back then are not forgotten when it comes to comfort. In addition to the third-zone climate control, the rear seats are actually comfortable for adults. The lcgroom is good, and the rear doors open wide enough for easy in-and-out hopping by those of any age.

So, this is a vehicle which can easily function as a family crossover ute. Let’s face it, the

sealed storage area Honda calls the In-Bed Trunk, as well as a 115V AC power outlet. But the big deal for this purpose is the optional and world’s first Truck Bed Audio System. It literally uses the sides of the bed liner as speakers, producing pretty decent sound quality. In addition to sounding pretty good, it is just so cool a feature that it’s worth the price just for the show-off value.

But there is a down side to being based on a crossover platform. While it is available in two-wheel drive version, the two wheels that are driven are the front two. While there’s nothing wrong with that, it

continued on page 8
2019 Kia Forte Test Drive Review

continued from page 2

miles per gallon. Not bad for the varied driving conditions provided to us as we maneuvered downtown traffic, hills and back roads with various road surfaces.

The three available drive modes (Normal, Sport and Smart) demonstrate differences that were discernible. When the Smart position was chosen the programmed shift-points and steering stiffness actually improved. Not the best Eco mode as the Normal mode, but defiantly the most fun. The new Forte is stiffer than the second generation that it replaces. The frame is 26% more rigid thanks to the utilization of advanced high-strength steel. 2,707 pounds, the new Forte is the lightest of all compact cars on the market.

Noise, vibration and harshness is improved noticeably when driving over uneven surfaces or experiencing potholes or other surprises encountered on the road trip. An example of the quiet factor is – 4 drums and one brake, an increase that contributes to noise reduction of 5 decibels from the outgoing Forte.

Braking is one of the highlights of this 2019 Forte. Even with spirited driving, stopping felt effortless. The amount of force required was easy and smooth even when driving all day drive.

The FE model with manual transmission is priced at $17,690. The FE with the IVT transmission starts at $18,585. The EX trim edition with additional advanced driver-assistance systems like lane change assist, blind-spot collision warning and rear cross-traffic alert is $21,990. A special EX Launch Edition model will be available later this year that will begin at $26,095. The 2019 Kia Forte is a stand out in the compact car arena. Kia hopes this new Forte will continue to be the choice of first time buyers.

The Forte is the best selling vehicle in the Kia line-up.

as well as value seekers in this world where it seems everything is going up, the Forte offers the best values for vehicles. A good drive all around. A definite 'add' to the new car shopping list.

2019 Kia Forte (photo Art Gould)

2019 Honda Ridgeline Test Drive Review

continued from page 7

It is not a discussion you want to get into when somebody asks if drives all four wheels. All 2019 Honda Ridelines are equipped with Honda Sensing, a suite of advanced safety features or ideas, please send them to comment@AutoWritersink.com.

Volkswagen Goes Large with Atlas SUV

by Bill McCallum

Volkswagen entered the U.S. market after the VW Bug with the “Bug.” The VW Bug was an instant success and I bought a used 1965 VW Bug Soft Top in the 70’s. I named my Red Bug “Fat Albert” and he was my daily driver for years. I loved “Fat Albert.” As the VW brand grew in popularity across the U.S., the Volkswagen entered the U.S. market after the VW Bug with the “Bug.” The VW Bug was an instant success and I bought a used 1965 VW Bug Soft Top in the 70’s. I named my Red Bug “Fat Albert” and he was my daily driver for years. I loved “Fat Albert.” As the VW brand grows in popularity across the U.S., Volkswagen became known for selling quality vehicles featuring a full lineup of small cars. The Volkswagen Atlas V6 SEL w/ 4MOTION I tested represents a move by Volkswagen into one of the most competitive automotive segments. I saw the VW Atlas at the LA Auto Show 2 years ago and I must say that the current model is a far cry from the ballyhoo and other cars that were out in the compact car arena. The huge popularity of the crossover segment continues to grow. First and foremost, the 2018 VW Atlas SUV offers industry leading design. Design sells these days and I will go on record as saying the 2018 VW Atlas offers one of the best, if not THE BEST designed large SUV on the market. Comfort and space. When you drive the 2018 VW Atlas you feel like your floating on a cloud, with very little road noise and lots of room for that shopping trip to Costco. The 3.6L V6 engine produces 237hp and 240lb-ft of torque. The 2018 VW Atlas offers a safer and more intelligent Crash Response System (ICRS) and Lower Anchors & Tethers for Children (LATCH) system. The base MSRP as tested is $38,790. The huge popularity of the crossover segment continues to grow. First and foremost, the 2018 VW Atlas SUV offers industry leading design. Design sells these days and I will go on record as saying the 2018 VW Atlas offers one of the best, if not THE BEST designed large SUV on the market. Comfort and space. When you drive the 2018 VW Atlas you feel like your floating on a cloud, with very little road noise and lots of room for that shopping trip to Costco. The 3.6L V6 engine produces 237hp and 240lb-ft of torque. The base MSRP as tested is $38,790.
Sally travels to Cougar Crest Estate Winery in a Kia Sorento

continued from page 3

continued from page 4

Kia Sorento at Cougar Crest Estate Winery in Walla Walla, WA (photo by Sally Hanson)

Gonzaga University Student Loves His 2005 Honda CR-V

by Zach McCallum

continued from page 4

continued from page 4

Toyota’s New Plano, Texas Headquarters is a State-of-the-Art Structure

There are six main buildings housing Toyota’s financial division, the Lexus brand and a technology and engineering research center. Office space is designed to be flexible in the event a change is needed. Amenities include a Starbucks, health center, a credit union and a convenience store run by Walmart. Another great feature is there are several food stations, one including sushi. A new addition to the current Plano campus will be a museum with vintage cars from the early years and vehicles throughout their success in the U.S. At some point, the general public will be able to tour the museum.

Near Toyota’s Plano headquarters a state of the art Toyota dealership is being built, no doubt it will help Toyota service company and employee vehicles.

This year will also bring an $80 million dollar engineering center in Kentucky; part of the “One Toyota” Project. The 235,000 square foot facility will house more than 600 Toyota engineers with room to grow.

Gonzaga University Student, Riley Baynham with his CR-V

(photo Zach McCallum)
Please Join Us for the 10th Annual Legends of Auto Gala - August 15, 2019

Mission Statement
To recognize and award individual accomplishments, that have significantly advanced the auto industry around the world and to help develop the next generation of auto industry leaders.

About Legends of Auto
The “Legends of Auto” is a prestigious event in which we take time to honor key contributors of the automotive industry. Below are some pictures of our recent events.

Honored Members of Legends of Auto

George Barris
Bert Boeckmann
Bob Bondurant
Sandra Button
Corky Coker
Tom duPont

Vic Edelbrock
Ken Gross
Dan Gurney
Lee Iacocca
Craig Jackson
Lyn St. James

Parnelli Jones
Jay Leno
Ken Lingenfelter
Keith Martin
Barry Meguiar
Bruce McCaw

Dana Mecum
Bruce Meyer
Peter Mullin
Roger Penske
Stewart Reed
Steve Saleen
Carroll Shelby

*Departed Legends

Legends of Auto Gala Dinner Brings guests from Across the U.S.

by Bill McCallum

Our “Legends of Auto Gala Dinner” in Monterey during Classic Car Week was an outstanding success.

I want to publicly thank our Sponsor (Mecum), Legends (see above photo), our guests, our partners, (see page 24), our team from Los Angeles (Gary, Joyce, Lisa,) and our team from Seattle (Barb, Chris, Mike, Zach). Thanks to all and see you next year on August 15th. Same time same place. (See page 10)

This year we celebrated the 10 year anniversary of the founding of “Legends of Auto” and on August 15, 2019 we will celebrate the actual 10th annual Legends of Auto Event in Monterey during Classic Car Week. If you’re an auto enthusiast Classic Car Week and our Legends Event should be on your “bucket list”. Make your reservations today. (see Gary Williams story on page 4 and 9)


HONORED LEGENDS
George Barris
Bert Boeckmann - Galpin Ford
Sandra Button - Concours Chair
Corky Coker - Tire Co. Exec.
Vic Edelbrock - Ken Gross - Concours Judge
Dan Gurney - Lee Iacocca - Retired Auto Exec.
Craig Jackson - Auction CEO
Parnelli Jones - Racing
Jay Leno - TV entertainer
Bruce McCaw - Car Collector
Peter Mullin - Petersen Museum
Roger Penske - Auto Executive
Stewart Reed - Design Exec.

* Departed Legends

Please join us on August 15th at the Embassy Suites Hotel on Monterey Bay (Seaside) for the 10th Annual Event
Date: August 15, 2019
Place: Embassy Suites Hotel on Monterey Bay (Seaside)
Time: 7 pm to 10:30 pm

Ticketing: https://my360tix.com/events/legends-gala
SPACE WILL BE LIMITED - Questions - bill@autonewsonline.com

Attire: Business Casual
Tickets: $250 each
Tables: (10) - $2,000

Steve Saleen (left), John Clinnard, Ford (ctr) and Keith Martin at Legends Gala (photo Auto News)

Legends of Auto Gala Event attendees at dinner during presentations (photo Auto News)

Legends (left to right) Bob Bondurant, Lyn St. James, Bill McCallum, Founder, Tom duPont, Steve Saleen, Barry Meguiar, Keith Martin, Ken Lingenfelter and Dana Mecum (photo Auto News)

Gary Williams (right) with the All-New Saleen S1 Sports Car at Entrance to Legends of Auto Gala Dinner (photo Auto News)
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Home of Doug’s exclusive valet service for all GM brands — If your daily schedule is making it difficult to get your vehicle in for service or repairs, Doug’s offers Signature Valet pick up and delivery service to make your life easier. Whether you are bringing your car in for regular maintenance or need some repairs, we will be happy to set you up with complimentary signature valet service.

2018 Mazda 6

In Stock - Turbocharged

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Genesis Ranked Highest Brand For Initial Quality By J.D. Power

2018 Genesis G90

5.0 Ultimate

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2019 Genesis G70

Twin Turbo V6

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Audi helps deliver the Stars & Guests at the 70th Annual Emmys in Hollywood

Jeffrey Wright (“Westworld”) shared his favorite genre of TV - horror, aka “the news.” Los Angeles Dodgers Corey Seager and Los Angeles Lakers Josh Hart became fast friends. Wells Adams (“Bachelor in Paradise” held his new roommate and leading lady’s purse, Sarah Hyland (“Modern Family”). Guests were treated to passed hors d’oeuvres from the hotel’s executive chef Brian Corman with creations of tonno calabrese, crudo, wagyu tartare crostini, sweet corn and shrimp frittelle, grilled portabello spiedini, burrata blini and lamb meatballs. Desserts of meringue, pavlova, cinnamon doughnut holes.


Curing Kids Cancer - Mecum Auction Louisville Raises More Than $35,000

Mecum Louisville had its best fundraising year! Curing Kids Cancer enjoyed kicking off childhood cancer awareness month with Mecum Auctions in Louisville, Ky.

This auction raised more money than ever before — raising more than $35,000 for childhood cancer research. We would like to give a special shout out to Preston Lewis for helping us to raise these funds as he shared his own childhood cancer story with Mecum Auctions and NBC Sports. It is amazing to have his continued support as a CKC ambassador! We would like to also give a big thank you to the McPhail family - another amazing group of CKC ambassadors. Jeff McPhail, dad of CKC kid Reece, paints portraits for us to auction off at Mecum Auctions. This has been a great fundraiser! Thank you, Jeff, for your long time support of Curing Kids Cancer.

If you are ever interested in attending a Mecum Auction or would like to donate a car or memorabilia, email Mikaela at mikaela@curingkidscancer.org.

The Lewis family and CKC president Grainne Owen.

Grainne Owen displaying a Jeff McPhail painting.
It’s Easy to Buy a Toyota in Marysville, Washington by Sally Hanson

Have you ever dreaded buying or leasing a vehicle because you knew the transaction was going to be a time-consuming effort that would leave you feeling like you’ve been through the wringer or beat up?

Well...Marysville Toyota – a new kid on the block – has taken the haggle out of the purchase or lease experience using the E.A.S.Y. way to gain customers who want to buy or lease a vehicle.

Creating a transparent, straightforward buying process, the E.A.S.Y. way gives Maryville Toyota’s highly trained consultants the opportunity to assist you from product selection to delivery. This means you are not bickering back and forth with a finance person or manager to get the best offer. The goal of the consultants is to give the customer an Excellent experience. Advocating for the right price, vehicle and payment terms. This is a Simple one price and one process technique to make you feel you got your way in selecting the right vehicle at the right price.

Here’s how easy it was to purchase a vehicle at Marysville Toyota – I made a trip to the dealership to check out their sales technique and was so impressed that I became the owner of a new Toyota!

2019 Avalon Hybrid Limited Test Drive Review by Harold Allen

The 2019 Avalon Hybrid Limited is a hidden gem in the Toyota lineup. No doubt most folk looking for a luxury sedan would not shop at a Toyota dealership. What a mistake on their part.

The new Avalon Hybrid Limited is an outstanding sedan and a great value. With an MPG of 43 MPG and not having to find a plug to keep going the 2019 Avalon Limited Hybrid range is over 400 miles per tank. Styling is all Toyota and 70% of buyers who purchase vehicles use this as a guide.

The Limited edition sedan has a list price of $42,800.00 and with only two options on the invoice, those two options add only $1,150.00. Unbelievable, when most vehicles especially in the luxury market add thousands to the invoice for options you will find as standard equipment on this Avalon. This sedan had everything and the interior was extremely luxurious. The exterior color was called opulent amber and included a camel leather interior. The instrument panel and the 7" Multifunctional display was easy to read even in bright daylight. The 2.5L 176hp 4-cylinder DOHC 16-V D-4s andNi-MH Battery with 215 net hp combined with a VVT-1 Electronic continuous variable transmission (ECVT) is very responsive and fun to drive. There is full array of safety equipment including over 20 different items to keep you and your passengers safe. Interior features include a heads-up display for speed and

continued on page 17
American Viticulture Area (AVA).
To receive the “Estate” designation, the winery and vineyards have to be in the same AVA, have to be controlled or owned by the winery and the wine has to be made from start to finish at the winery.

As you should assume from the name of the winery, the husband and wife team of Deborah and David Hansen graduated from Washington State University. Deborah received her degree in Pharmacy and David in Veterinary Medicine. They began their careers in the San Francisco area where the art of wine making became their passion while visiting California wineries. Starting in 1980 with fruit orchards, the Hansens have been in agriculture ever since, establishing their first vineyard in 1997.

Having won numerous gold medals in many competitions and acclaimed best of class wine by prestigious magazines, our favorite varietals offered at Cougar Crest Estate Winery include Malbec, Merlot, Syrah and Cabernet Sauvignon.

Parking at Cougar Crest Winery was made easier with the Park Distance Warning, Rear Cross Traffic Collision Warning, and the Surround View Monitor that gives a 360 degree view of the vehicle’s relationship to the surrounding area.

The Sorento’s cargo space is easily accessible with the hands-free Smart Power lift gate opening when it senses your smart key—with no hands or feet required. The lift gate can also be adjusted to your height preference making closing the hatch easier and to avoid opening so high that it hits the ceiling in your garage. Another nice feature is a remote release that lets you fold down the second row seats while standing at the rear of the vehicle to expand space as you pack the vehicle. Cargo netting and tie downs are conveniently arranged for cargo when the third seat is down. The Sorento offers ample space to purchase many cases of wine at the Cougar Crest Estate Winery.

And what common thread links the Kia Sorento and Cougar Crest Estate Winery? Both are class acts that are definitely worth the drive.

FRIDAY, SATURDAY & SUNDAY – NOVEMBER 16, 17 & 18, 2018

WE SOLD 70% OF ALL CARS ENTERED AT OUR LAST AUCTION!
The McCormick family invites you to their 65th auction featuring over 580 antique, classic, exotic, muscle, sports and special interest autos.

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LOWEST ENTRY FEES IN THE BUSINESS AND ONLY 5% SELL FEE
Friday, Saturday and Sunday Lots are $300, $400 for prime time and $600 for covered canopy lots. No numbers will be reserved without consignment fee being paid in full. Visa, Mastercard and AMEX are accepted. Positions will be filled on first-come, first-served basis. To reserve the position you desire, send your check covering the entry fee or phone in your credit card number. You may specify the cars you’re entering at a later date. Entry fees are REFUNDABLE less $50 handling fee if you notify us in writing 14 days prior to the auction. Color photographs may be included in our exclusive color brochure. We strictly limit the number of positions available in this three-day event of 580 cars. COMMISSION STRUCTURE: FLAT 5% OF SALES PRICE (One of the lowest in the business). WE SOLD OUT OF LOT NUMBERS DURING OUR PREVIOUS SALE SO BOOK EARLY.
**Pirelli and Prada Partner for Luna Rossa’s New America’s Cup Challenge**

Pirelli has signed an agreement with Luna Rossa Challenge for the constitution of a partnership aimed at the development of a multi-year project which will lead to Luna Rossa’s participation in the next edition of the America’s Cup, set for New Zealand in 2021.

Pirelli and Prada will be co-titled sponsors of the vessel and will detail their plans at a soon to be organized event.

Now in its 36th edition, the America’s Cup is the oldest trophy in the history of sport, which sees the participation of the most technologically advanced boats in the world.

The project will entail, over the 4-year period 2018-2021, a series of regattas, events and activities with the two brands as protagonists. In 2019, the first two regattas of the America’s Cup World Series will take place in the Mediterranean; in 2020 another three World Series regattas will be held in Europe, the United States of America and Asia; from January 2021, always in Auckland, there will be the Prada Cup, Challenger selection regattas, followed by the 36th edition of the America’s Cup Presented by Prada, scheduled for March 2021.

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**How Millennials Buy A Car Differently**

*continued from page 3*

A3, which make luxury brands more affordable for the millennial buyer, however, some millennials are more likely to consider up and coming models from import brands such as Kia and Mazda, as well as other German and Japanese models, because of their popular-

ity. It was also noted that as they age, Millennials seem to become more practical in their automotive tastes.

Based on their study, Autotrader found that Millennials are looking for experts to help answer their questions when they finally make it to the dealership. Some want quick, efficient purchases and come with their minds practically made up, based on their research noted above, but some want to feel, touch, drive and some time and space to make their final decision. They appreciate help and expertise in a kind, professional and non-pressure type of way.

Millennials pride themselves on smart purchases their way, their time line. Read them, be helpful and patient with them, and let them steer you to which car they want to purchase.

Coming up is my highly antici-

pated article with a reputable Washington State mechanic in business for over 30 years. He will discuss his advice for Mil-

lennials in both car buying and maintenance.

---

**SHOWCASE REVIEWS**

**HYUNDAI ELANTRA GT SPORT**

The Elantra has been one of Hyundai’s top sellers and one of the best values in the sedan segment. Also above average MPG.

**BASE PRICE:** $24,350  
**TYPE:** Sedan/Hatchback  
**ENGINE:** 1.6L Turbo  
**HORSEPOWER:** 201 hp  
**MPG:** 26 city / 32 hiway

**MAZDA CX-9 SIGNATURE**

The CX-9 is Mazda's large SUV and the entry level model starts at 33K. With advanced design and good MPG it deserves a look.

**BASE PRICE:** $44,315  
**TYPE:** SUV  
**ENGINE:** 2.5L Turbo  
**HORSEPOWER:** 227 hp  
**MPG:** 20 city / 26 hiway

**KIA RIO EX 5DR**

The fourth generation KIA RIO offers more room and a new infotainment center with voice recognition. Good MPG and priced right for a sedan.

**BASE PRICE:** $18,700  
**TYPE:** Sedan  
**ENGINE:** 1.6L 4 cyl  
**HORSEPOWER:** 130 hp  
**MPG:** 28 city / 37 hiway

**LEXUS NX 300h SUV**

The refreshed Lexus NX gives them an excellent hybrid in then luxury SUV segment. Competes with Cadillac Escalade, Range Rover, etc.

**BASE PRICE:** $38,335  
**TYPE:** SUV Hybrid  
**ENGINE:** 2.5L Hybrid  
**HORSEPOWER:** 194 hp  
**MPG:** 33 city / 30 hiway

**TOYOTA HIGHLANDER**

The Highlander has been a top seller for Toyota for years. A large SUV that is priced right with lots of room and standard features.

**BASE PRICE:** $35,460  
**TYPE:** SUV  
**ENGINE:** 3.5L V6  
**HORSEPOWER:** 248 hp  
**MPG:** 21 city / 27 hiway

**VOLVO XC40 T5 R-DESIGN**

This fun-to-drive small Crossover is a “home-run” for Volvo. Priced right with industry leading design and standard features.

**BASE PRICE:** $32,000  
**TYPE:** Compact SUV  
**ENGINE:** 2.0L Turbo  
**HORSEPOWER:** 248 hp  
**MPG:** 24 city / 26 hiway

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***all information on vehicles as tested***

autonewsonline.com/showcase reviews
2018 Toyota Sequoia Test Drive Report
by Chris Chung

The 2018 Toyota Sequoia, as big and as mighty as the Sequoia trees that it’s named after. The Sequoia is one of the few remaining “body-on-frame” SUVs and is the perfect SUV if you want bulletproof reliability, tons of space for the family, and loads of towing capacity. However, if you’re looking for great fuel economy and tons of technology gadgets, you might want to look elsewhere.

For the 2018 model, Toyota came out with significant changes in the Sequoia. Encompassed in those changes are: styling updates, a new TRD Sport trim, and a slew of new safety features (forward collision warning, automatic braking, lane departure warning, parking sensors, blind-spot monitoring, and traffic-adaptive cruise control, to name a few). Our test model came out with significant changes. The Sequoia also features the TRD Sport for all of your off roading needs.

Driving Dynamics:
In regards to driving dynamics, the Sequoia is able to perform both in the city, and off road. The large seats are extremely comfortable and the rear cabin can easily seat adults in the middle and rear rows. The cabin was very quiet at highways speeds, and the vehicle cruises comfortably down the road as if you’re riding in a luxury car. As to be expected, parallel parking in a city setting can be cumbersome in the Sequoia, but a rear view camera and parking sensors are there to assist you. Not to mention the turning radius is superb for a vehicle of its size and stabilizer bars in the front and rear keep body roll to a minimum.

Once off road, the Sequoia easily traveled down trails with its Bilstein shocks, offering a comfortable ride that a baby could sleep through. The 10 inches of ground clearance allows you to pass over small obstacles with ease. I didn’t try any trails extreme enough, but there are multiple 4wd modes and a locking center differential on the TRD Sport for all of your off roading needs.

Ride & Drive: Fiat 500L and Bear Creek Golf Course
(Winthrop, Wash.)

Let’s start with cutting edge design, segment leading value ($23,325 base MSRP), above average fuel economy 30 mpg city and 23 mpg overall, 15 functional standard safety features including LATCH Ready Child Seat Anchors system and Parking Aid with Rear Back Up Camera.

The 1.4-Liter 14 MultiAir Turbo Engine mated to a 6-speed Automatic Transmission gives you more than enough “power-to-pass.” If your looking for a fun-to-drive compact SUV, Fiat gives you the materials we needed to our road-trip vacation in Eastern Washington, including LATCH Ready child seats. The Sequoia also features "Get it right the first time" electronic stability control. The Sequoia also features 5.6-inch touch-screen display can be a bit small at times, but Toyota’s Entune infotainment system lays everything out in an intuitive design.

Ride & Drive:
Fiat 500L

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“Chanterria McGilbra MBA”
founder of Prancing Ponies

by Bill McCallum

Chanterria McGilbra, MBA defines what it means to be a Women in the Auto World. Chanterria is the founder of the Prancing Ponies Foundation, Prancing Ponies Leadership Academy, Prancing Ponies All-Women Car Show, and the Prancing Ponies Rally. I first met Chanterria at the second annual Prancing Ponies All-Women Car Show this year in Carmel where they honored our Legend Lyn St. James.

With Lyn’s help we invited the Prancing Ponies participants to our Legends of Auto Gala Dinner in Monterey during Classic Car Week. (see page 1 story)

A statement in the 2018 Prancing Ponies All-Women Car Show Program says it all ... “The women who are brave enough to participate in our Car Show lay the foundation for future generations of girl auto enthusiasts to do the same. It’s why our mission is “Empowering Women - Inspiring Girls’ to ‘Create Women Leaders One Girl at a Time.’”

Previously Featured:
"WOMEN IN THE AUTO WORLD"

Felicia Fields – Ford HR VP
Mary Barra – GM CEO
Michelle Christensen – Acura Design
Lisa Copeland – FCA Dealer

2019 Avalon Hybrid
Limited Test Drive Review

by Harold Allen

continued from page 13
directional information. Power options on the Limited include wireless phone charging located on a shelf in the console, tilt and telescoping power steering wheel with memory, premium leather heated and vented front seats including heated rear seats, 8-way power driver seat and passenger seat is 4-way with lumbar support. An additional feature is the Smart Key with push button start.

The sound system was a JBL experience and it delivers a rich, uncompromised listening experience from any music source. This system features over 14 speakers throughout the vehicle. The only thing I felt was missing was a cd player.

To sum it up this is a luxury sedan for a test drive of the new 2019 Avalon Limited Hybrid.

Mercedes Metris Test Drive Review

continued from page 3

Driving Dynamics and Review:

The Metris is powered by a 2.0 liter inline 4 turbo engine. This little power plant pumps out 208 hp and 258 ft-lbs of torque to the rear wheels. Mated with a 7 speed automatic, the Metris got up to speed plenty fast enough for a work truck. The steering in the Metris was very responsive and I feels like you’re driving a C300 instead of a cargo van. I was able to make u-turns, maneuver through traffic, and cut through tight alley ways with ease. Parallel parking was also simple with the standard equipped back-up camera.

One thing I did desire was larger side mirrors. A small factor, but one that was noticeable as I had the model with no side or rear windows. Another concern that many people have brought up is the required use of premium gas. Mercedes has mitigated this issue with the 2018 model, as the Metris is now capable of taking any type of gasoline you use. Since the fuel tank is only 18.5 gallons, I was able to fill up the Metris with just $50.

Being a work van, the interior of the Metris is nothing extraordinary. The dashboard is made of standard plastic material, and the seats, while comfortable, are simply seats. If you live in a cold climate, heated-seats are an option that is available and the steering wheel is made of high quality material that is nice to grip. The standard stereo has good acoustics, and does have bluetooth capability which is a nice touch for calls between job sites. At the end of the day though, the main focus of the Metris design is functionality, and that is something it does well.

With regards to price, the Metris starts at just $26,570. A price-tag that I was shocked to discover was that low. From my perspective, if you’re looking at purchasing a new commercial vehicle, it doesn’t make sense to not consider the Metris! Make sure to stop by Mercedes-Benz of Lynnwood to check-out the 2018 model!

2019 Toyota Avalon (photo Harold Allen)

Mercedes Benz Metris (photo Chris Chung)

Lyn St. James (left) with Chanterria McGilbra at 2018 Prancing Ponies Car Show in Carmel, California
Following the ground-breaking Prototype 9 concept first revealed at the 2017 Pebble Beach Concours d’Elegance, INFINITI has ‘looked back to go forward’ with the Prototype 10. A future vision realized by INFINITI designers, Prototype 10 evokes the spirit of early Californian speedsters, and is informed by some of the most iconic car designs of all time.

This is the first project to come to fruition under the direction of Karim Habib, INFINITI’s new Executive Design Director, and it hints at how the brand’s design teams will evolve the appearance of its production cars. A project spanning the globe, the Prototype 10’s creation has been overseen by INFINITI’s Japan design center, designed digitally in the UK, and crafted by hand in San Diego, California.

The new concept is resolutely forward-looking in terms of its aesthetics and is a natural evolution of the form language first seen in the INFINITI Q Inspiration and Prototype 9. The monoposto (single-seat) cockpit is consistent with INFINITI’s driver-focused approach, and is indicative of the new opportunities created for INFINITI by adopting electrified powertrains and flexible vehicle platforms.

“We all feel a certain degree of passion when talking about roadsters and speedsters. We are equally passionate about the potential that electrification holds for the future of our cars—a daring speedster is the perfect study for our designers to explore an electrified future and ignite such excitement.” Roland Krueger, President, INFINITI.

“The INFINITI Prototype 10 echoes the layout and design of early speedsters. This period saw the creation of some of the most evocative car designs of all time, where power was celebrated through high-powered single-seat competition cars. Our new concept speaks of an electrified future, something which is reflected in its form and details. It is appropriate that we found inspiration in an optimistic bygone era in which cars were characterized by the simple love of driving.” Karim Habib, Executive Design Director, INFINITI.

The new concept follows two other design studies revealed by INFINITI in the last 12 months: the Prototype 9 – first revealed in 2017 – and the INFINITI Q Inspiration Concept, unveiled at the 2018 North American International Auto Show in Detroit. Where Prototype 9 – a sleek, open-wheeled, electric retro-roadster – imagined an alternative history for INFINITI, the Prototype 10 is resolutely focused on what the future holds for the brand. Utterly daring in its bold execution, the new concept is inspired by the spirit of early speedsters, its form and function evoking driving pleasure and thrilling performance.
Ford Customer Service Announces MyPriceLink
Ford Customer Service Division announces implementation of MyPriceLink, an O.E.C. patented technology, delivering real-time dynamic collision parts list pricing based on timing and local market conditions.

Using a variety of data attributes to determine the appropriate collision parts list price at a specific moment in time, MyPriceLink does away with the static price tapes of the past and aims to give dealers a competitive advantage.

"MyPriceLink will aid in protecting our list prices and how they are used in the marketplace, while also providing fast and effective delivery of the dynamic list pricing for the transaction," said Jennifer Boyer, Global Collision Business and Strategy Manager, Ford Motor Company. "MyPriceLink is just one tool we are using to help ensure quality repairs, value and availability of original equipment parts for our customers."

MyPriceLink will be implemented during the 4th quarter 2018.

Hellwig Announces New Pro Series Helper Springs for the Mercedes-Benz Sprinter Van

Bolt-on, two-leaf Helper Springs available for 2017-2018 two- and four-wheel drive models deliver up to 2,500 pounds of load capacity in addition to greatly enhanced vehicle control and driver safety.

Hellwig Products, an industry-leading manufacturer of towing, hauling and performance suspension product, has released new Pro-Series Helper Springs for the 2017-2018 Mercedes-Benz Sprinter 2500 and 3500 vans including both two and four-wheel drive applications. The Pro-Series Sprinter Helper Springs allow Sprinter owners to better tow and haul heavy loads with improved safety, stability and security by maintaining a level ride height, improving overall drive control.

One of the most versatile and popular cargo vans on the road today, the Mercedes-Benz Sprinter has a multitude of engine and chassis options and has a maximum payload of between 6,521 and 7,500 pounds. While these vans may be rated for relatively heavy loads from the factory, the weight of a heavy trailer or uneven loads will still cause these vehicles to sag in the rear, negatively affecting driving dynamics.

With the addition of the Hellwig Pro-Series helper springs, a more favorable balance of weight to the front tires is restored, resulting in better handling, braking and safety of the vehicle.

The Pro-Series Helper Springs for the 2017-2018 Sprinter (P/N 61614) feature a two-leaf stack rated for up to 2,500 pounds of additional load carrying capacity. These powder-coated, bolt-on helper springs improve tow/haul performance by keeping the vehicle level even as loads approach the manufacturer’s GVWR. The progressive rate of the Pro-Series Helper Spring only activates when a load is present, allowing the vehicle to drive like stock when not towing or hauling cargo. The user can also further dial-in the load support for an uneven side load using the adjustable U-bolts. These helper springs fit the 2017-2018 Mercedes-Benz Sprinter cutaway chassis, cargo van and passenger van and only apply to the multi-leaf versions of the Sprinter.

The Hellwig 2017-2018 Mercedes-Benz Sprinter Pro-Series Helper Springs can be installed easily with simple hand tools, are made in the USA, and come with a lifetime warranty on all steel parts. For more information on Hellwig’s product line, visit www.HellwigProducts.com.

Line-X to Enable Extreme Impact and Weather Resistance for Curry Supply Commercial Vehicle Line-Up

Line-X – a global leader in versatile protective coatings supporting over 650 partners worldwide – announced a new industrial partnership with Curry Supply, leading manufacturer of high-quality commercial service vehicles that include several different types of on and off-road work trucks used in a variety of different construction, maintenance and service trades.

• With a legacy more than 85 years in the making, Curry Supply is now applying Line-X protective coatings to numerous different exterior components to provide a nearly impervious barrier against scratches, abrasions, harsh chemicals and the elements. Line-X coatings will help extend the life of the vehicles and enable enhanced customization options with color-matching capabilities and other style preferences. Original Curry Supply products will now continue to look great after years of extreme conditions and hard work in the field.

The Line-X product, the opportunity to make our vehicles more resilient to tough conditions and elements, immediately came to mind,” said Jason Ritchey, president, CEO, and owner of Curry Supply. "We’re thrilled with what Line-X coatings do to make our products even more compelling – including extended vehicle life and the ability for us to customize colors and surfaces. Even more, the continued support, training and customer service that Line-X has provided us has been second-to-none.”

As a leading manufacturer of the industry’s most resilient protective coatings, Line-X offers its industrial and manufacturing customers the capability to select from a wide variety of different polyurethanes and polyurea to ensure the perfect coating for each individual industrial application. Line-X is also a leader in providing state-of-the-art training and world-class support to all of its industrial clients.

For more information, contact Line-X public relations at 310-374-6177 or media@line-x.com.
SKIDCAR and VR Motion provide immersive driver training to US Air Force

SKIDCAR SYSTEM INC., Las Vegas, NV, in collaboration with VR Motion Corp., Hillsboro, OR, is proud to announce an agreement to supply a Virtual SKIDCAR Trainer to work in concert with the SKIDCAR SYSTEM® at Malmstrom Air Force Base in Great Falls, MT. The Air Force Security Forces will add the new Virtual Trainer to their Disciplined Driver Curriculum at Malmstrom AFB. This represents the first significant sale for VR Motion and sets the stage for a revolution in fleet driver training, using the total immersion of Virtual Reality.

VR Motion has defined the Virtual Reality Driving Simulator with a new level of realism. This will allow Security Forces and other fleet users of all types to practice, learn, and operate multiple mission-specific vehicles. Using a multi-axis motion platform and the latest VR hardware, the unique VRMC software immerses drivers into terrestrial specific locations, driving dynamic validation, distracted driving, accident avoidance, “Give Us 2 Seconds” and “Just Stop” scenarios that support the well-developed SKIDCAR™ driver training curriculum.

Keith Maher, VR Motion Co-founder & CEO said “We are very excited to be able to support the SKIDCAR program with the US Air Force. Learning the basics of vehicle control with the SKIDCAR, then practicing those techniques in the Virtual SKIDCAR Trainer, brings an exciting new way of learning to these young recruits”.

Pirelli and Prada Partner for Luna Rossa’s New America’s Cup Challenge

continued from page 15

This will be Luna Rossa’s fifth tilt at the Trophy and in this edition it will be the Challenger of Record, that is, the first challenger of the last edition’s winning team, Emirates Team New Zealand.

Patrizio Bertelli, Chairman of Luna Rossa Challenge, said “Pirelli is the ideal partner for this new America’s Cup challenge. With over half a century’s experience at the highest levels of high technology world sports, it will be an important asset at the heart of our project. In this sense it is correct to speak of a real and true collaboration between the Team and Pirelli.”

“Pirelli - said Marco Tronchetti Provera, Executive Vice President and CEO of Pirelli - chose to be a part of this project because it represents both a sporting and technological challenge, able to bring Italy and the Pirelli brand to the attention of the entire world. The America’s Cup, as Formula 1 is to motorsport, is the most prestigious sailing competition, with a great history and tradition. It embodies values and is for a public of impassioned fans that perfectly match Pirelli’s, enabling the company to continue enriching its brand, reinforcing its positioning in high technology with clients around the world and its relationship with consumers through traditional channels and all the new digital platforms.”

Mecum Monterey Collector Car Sale reaches $47 Million

continued from page 27

2003 Ferrari Enzo (Lot S48.1) at $2,860,000
1989 Porsche 962 (Lot S126) at $2,200,000
1969 Lamborghini Miura P400 S (Lot F114) at $1,155,000
1929 Duesenberg Model J Convertible Sedan (Lot S116.1) at $1,155,000
1958 Mercedes-Benz 300SL Roadster (Lot F116) at $1,072,500
2017 Ferrari F12tdf (Lot S125) at $1,045,000
1936 Auburn 852 SC Boattail Speedster (Lot S89) at $1,017,500

For access to complete auction results, sign up for the free InfoNet service offered at Mecum.com. Mecum’s next auction will be Louisville 2018 this Sept. 7-8 featuring 900 classic and collector cars followed by a 1,000-car offering at Dallas’ Kay Bailey Hutchison Convention Center this Oct. 3-6. For more details on upcoming auctions, to consign a vehicle or to register as a bidder, visit Mecum.com, or call (262) 275-5050 for more information.
Multiple Story Lines Unfold in Captivating AMERICA'S TIRE 250 to Conclude Continental Tire Monterey Grand Prix

Wild races decided in IMSA WeatherTech SportsCar Championship

The buildup from the incredible finish to last year's AMERICA'S TIRE 250 and the previous day's Continental Tire Monterey Grand Prix, and teams from the IMSA WeatherTech SportsCar Championship again rose to the occasion at WeatherTech Raceway Laguna Seca with an unpredictable race that entertained fans and viewers from start to finish.

In a wild two-hour and 40-minute penultimate round of the 2018 IMSA WeatherTech SportsCar Championship, No. 22 Tequila Patron ESM Nissan DPi co-drivers Pipo Derani and Johannes van Overbeek rebounded from early setbacks to score their second victory of the season. Nissan's momentum at WeatherTech Raceway Laguna Seca with an unpredictable race that entertained fans and viewers from start to finish.

Overbeek standing on the top step at the end of a wild ESM Nissan DPi co-drivers Pipo Derani and Johannes van Overbeek rebounded from early setbacks to score their second victory of the season. Nissan's momentum at WeatherTech Raceway Laguna Seca with an unpredictable race that entertained fans and viewers from start to finish.

TIRE 250 to Conclude Continental Tire Monterey Grand Prix

The Prototype podium featured No. 22 Tequila Patron ESM Nissan DPi co-drivers Pipo Derani and Johannes van Overbeek standing on the top step at the end of a wild AMERICA'S TIRE 250. (photo T.M. Hill)

Pirelli P Zero and McLaren Senna: A Shared Journey From Track To Road

Pirelli and McLaren have started a new chapter in their long-standing technical partnership, which will be one of the most challenging in history. Namely, Pirelli has developed tires specifically to guarantee a high level of performance on and off track for the new McLaren Senna, a special car with unique characteristics.

The new tires that will equip the British hypercar are extreme versions of both the Pirelli P Zero Trofeo and P Zero tires. The P Zero Trofeo tire developed for the Senna, which received as a track tire, can also be used for the road. In the same way, the P Zero tire – by nature more a road tire – is additionally suitable for use on the track.

Pirelli’s engineers relied on an extensive shared history with McLaren – especially its tire development for the P1 – and most importantly, lessons learned from motorsport. The McLaren Senna is an explicit sports car, reminiscent of a GT racecar that has raced in the past. This is thanks to massive power (800 horsepower), an extremely light weight, an exceptional level of aerodynamics and a sophisticated exhaust system.

Pirelli paid particular attention to materials to reach the targeted objectives, choosing those most suitable to state-of-the-art performance, with light weight and optimal design ensuring perfect reliability and strategic durability.

All of these elements combined guarantees perfect balance and road holding, with precise turn-in, impressive stability and maximum traction under all driving conditions, as well as reduced braking distances. In particular, the innovative tire design features a symmetrical profiles and sidewalls delivering optimal lateral grip and maximizes the interaction between front and rear axles.
Redmond based Acme Auto Detail is owned and operated by the Antonio Castillo family. Antonio has been in the auto industry since 1999 first working with new car dealerships then opening and owning his own shop in Redmond. Acme details cars, trucks, SUV’s and boats from Renton to Everett including the entire Eastside. Acme Auto Detail is open Monday thru Friday 8 am to 6 pm and Saturday’s 9:30 am to 5 pm and appointments are suggested. Acme Auto Detail offers courtesy shuttle service with pickup and delivery. Mobile service is also available.

Antonio said “..... we specialize in high quality details.” If you are looking for an eastside detail shop call Acme Auto Detail (425) 885-2423 or visit www.acmeautodetail.net

Leather + Tech is an Eastside business serving Northwest customers for their auto and marine interior restoration needs. With 19 years in the business owner Chad Haugen and his team specialize in “..... the art of perfection in leather restoration.”

Leathers Plus is open Monday through Friday and appointments are suggested. With years of experience in the business the Leathers Plus team can work on everything from your daily driver to exotic and collector show cars. See Their Ad Page 23 and call today.
Carmel Valley residents, Rob and Heather Gardner have turned a classic car collecting hobby into business. The business, Monterey Touring Vehicles (MTV) uses the Gardner’s 30 classic cars as a rental fleet for tourists and local residents to tour Carmel, Monterey, Big Sur and the world famous Pebble Beach 18 mile drive. The Gardner’s said “...we thought these cars need to be driven and why not let our clients have fun driving them.”


Jeri Drager, owner of Drager’s Classics, has been in the collector car business for over 30 years. Jeri’s dad opened Drager’s Harley Davidson in 1950 on Dexter Avenue, and Jeri eventually converted the store to a classic car show room. He also maintained a location on Aurora for years. In 2001, Jeri moved his operation to 18805 Aurora Ave. North where he has converted a warehouse into a classic car and motorcycle show room and museum featuring ‘30s, ‘40s, ‘50s and ‘60s American cars, old motorcycles, pedal cars, toys, old bikes, signs, automobiles and stuff. We suggest you call ahead (206) 533-9600 and Jeri will take you for a trip into the past.

Drager’s Classics has over 100 classic cars, motorcycles, and bikes on display and we suggest you check out the inventory online at www.dragers.com. Look for the Drager’s Classics ad in the Auto News Service Directory.
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A Growing List of New Car Dealerships are Partnering with National Tech Marketplace Joydrive to Revolutionize the Car Buying Experience

Harnish Auto Family among 48 National Dealerships Partnering with National Tech Marketplace Joydrive to Revolutionize Car Buying

- Consumers want alternatives to the traditional dealership model, and dealers want to evolve with consumer expectations
- Joydrive allows customers to shop and buy new and used cars online, with home delivery, five day return period and other perks — no dealership visit necessary
- Joydrive will soon be the nation’s largest digital store with nearly twice Carvana’s inventory
- Journalists are invited to give Joydrive a ‘test ride’

Harnish Auto Family is among 48 National dealerships partnering with tech marketplace Joydrive to offer local consumers a way to buy new and pre-owned vehicles 100% online with home delivery and five-day return period -- no dealership visit necessary.

Harnish Auto Family joins cutting-edge dealers around the country as part of Joydrive’s unique and fast-growing marketplace of more than 7,000 new and pre-owned cars. For Seattle consumers, it’s a leap into the future. Many auto industry analysts have predicted the changes that Joydrive offers, including Mike Jackson, CEO of AutoNation, who has promised, “disruption and revolution are coming.”

“Other dealers are selling cars today the same way they sold them 40 years ago, even though the world has transformed and many consumers clearly want an alternative,” says Chris Brown, Vice President of Subaru of Puyallup, part of the Harnish Auto Family. “We are giving consumers what they want, with our same stamp of quality and care by partnering with a company that has designed an easy, transparent and mobile-friendly solution.”

Adds Joydrive founder Hunter Gorham, “The data clearly show that customers want a different purchasing model — less than one percent prefer the current car buying process. The most canny and farsighted dealers are joining us to give consumers what they most want -- a new buying experience. We’re making buying a car easy and even fun.”

How Joydrive Works

Joydrive is a digital marketplace that facilitates transactions between customers and a highly select network of dealers. By providing customers access to a marketplace, Joydrive can offer a wide selection of brands, vehicles, purchasing and financing options and ensure the experience is consistent and transparent across all dealers.

Subaru Introduces New Ad Campaign for 2019 All-New Ascent

“Subaru Launches Its Biggest Vehicle Ever With New Campaign that Highlights Family, Fun, and Adventure”

Automaker Releases a Series of New Short Form Spots to Bring to Life Everyday Family Tips

Subaru of America, Inc. debuted a new creative campaign centered around the launch of the all-new 2019 Ascent. The new advertising spots showcase the automaker’s latest three-row SUV and give viewers an intimate look into the lives of three different Ascent owners, highlighting the vehicle's versatility, comfort, and safety.
“Empowering Women – Inspiring Girls”

HISTORIC CAR SHOW

This is the first time since its inception that Women will have their own car show during the #MontereyCarWeek! Thanks to the City Council of #CarmelbytheSea, we are excited to be a part of hosting our second all-woman car show on August 22nd but we know we would not be here if it weren’t for so many courageous women car enthusiasts that have endured before us and we want to thank you all!

This year we will honor Professional Women Race Car Drivers! There will be a special appearance by the Professional Race Car Driver LYN ST. JAMES! Amongst her many career wins she is also been an important role model for women in the racing world, mentoring race car drivers like Danika Patrick – who is the only woman to qualify for Indy 500 this year! We are thrilled to have Lyn be honored at this year’s Car Show! She exemplifies why Prancing Ponies Foundation exists... Women supporting the ‘Creation of Future Women Leaders One Girl at a Time’!

CAR SHOW WITH A CAUSE “Empowering Women – Inspiring Girls”

The idea for the Prancing Ponies Foundation, Rally, and Car Show stems from an experience in San Francisco where I was at a stop sign next to a bus stop watching 3 teenage girls and reminiscing about my own experience as a teenager. The girls suddenly grew silent and I noticed they were looking at me. One of the girls said ‘Miss, I like your car’ and I said ‘I expect you to get one too’. Our eyes locked and I’ll never forget her little face as she slowly nodded in agreement.
Mecum Monterey 2018
Daytime Auction Reaches $47 Million in Overall Sales

10th Anniversary Auction Achieves 38-Percent Growth in Sales Over 2017

Mecum Auctions outdid itself again with a 38-percent increase in total sales at its 10th annual Daytime Auction held in Monterey, California. With quality, rarity and diversity punctuating the vast Mecum lineup, the 2018 auction hurdled past last year’s totals as overall sales reached an impressive $47 million and marked the anniversary event as the highest-grossing Monterey auction in Mecum’s 10 years on the peninsula. In all, 394 exceptional autos changed hands in just three days, Aug. 23-25, and even individual sales prices reflected the strength of the auction’s stellar lineup.

Including everything from prewar luxury motorcars to racing legends and modern hypercars, top sales at the Daytime Auction fittingly represent the astonishing cross-section of multimillion-dollar investment-grade autos offered throughout the three-day event. The auction’s top seller was an absolutely stunning 1933 Duesenberg Model J Convertible Coupe Disappearing Top Roadster (Lot S93) that sold for $3,850,000. The auction’s diverse lineup was further highlighted by the sales of a 2003 Ferrari Enzo (Lot S126) that sold for $2.2 million. Another Duesenberg to land among top sales was the 1929 Model J Convertible Sedan (Lot S116) of the Handiegting Academy of Art University Collection. The car brought a $1.15 million sale, taking the prestigious school’s entire seven-car offering to $2.82 million overall as all vehicles in the group hammered sold.

Unique sales that drew substantial attention from the public included the $1.127 million sale of the Indy 500-winning 2012 Dallara DW12 Honda Indy Car (Lot S90). The car was offered with an unusual engine lease agreement that will allow the new owner to take possession of the car’s race-winning power plant—something that is virtually unheard of in the world of factory-sponsored racing. The 1987 Porsche 959 Komfort (Lot F109.1) offered on Friday was another vehicle that became an attraction unto itself, and its sale at $467,500 demonstrated that its unbridled potential was unquestionably evident. The 1985 Moderna GT Spyder California (Lot S189) featured in “Ferris Bueller’s Day Off” demanded serious attention as well, and heated bidding brought its final selling price to $407,000.

The complete top 10 collector-car sales at the Mecum Monterey 2018 auction include:

1. 1933 Duesenberg Model J Convertible Coupe Disappearing Top Roadster (Lot S93) at $3,850,000
2. 2014 Ferrari LaFerrari (Lot S111) at $3,190,000
3. 1989 Porsche 962 (Lot S48.1) that brought $2.86 million
4. 1992 Ferrari Testarossa (Lot S93) that sold for $3.85 million
5. 1987 Porsche 959 Komfort (Lot F109.1) offered on Friday that sold for $3.19 million
6. 1985 Moderna GT Spyder California (Lot S189) featured in “Ferris Bueller’s Day Off” that sold for $407,000
7. 2014 Ferrari LaFerrari (Lot S111) at $3,190,000
8. 1933 Duesenberg Model J Convertible Coupe Disappearing Top Roadster (Lot S93) at $3,850,000
9. 2014 Toyota Supra (Lot S16) that sold for $1.15 million
10. 2014 Jaguar XJ (Lot S111) at $3,190,000

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1933 Duesenberg Model J Convertible Coupe (Lot S93) at $3,850,000

2014 Ferrari LaFerrari (Lot S111) at $3,190,000

The Auto Shows Continue at West Coast New Car Dealers with large selections and great values

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