The Elantra Sport, Hyundai’s “Hot-Rod” Brings Younger Buyer to Dealerships

Hyundai Elantra Sport in Las Vegas (photo Auto News)

By Bill McCallum

I had the opportunity to drive the Hyundai Elantra Sport on what I refer to as the “Golden Triangle” because of the “cutting-edge design, 6 sp manual shift Turbo engine turns up the heat on carefree getaways. The Elantra Sport, Hyundai’s “Hot-Rod” Brings Younger Buyer to Dealerships.

“The Elantra Sport, Hyundai’s “Hot-Rod” Brings Younger Buyer to Dealerships” Story by Chris Chung on page 3

Honda Civic Type R at Scale Racing Center, Tacoma, WA (photo Auto News)

“From Meetings to the Track the Honda Civic Type R is the Perfect Car” Story by Chris Chung on page 3

Editor’s Note: Art was our Senior Editor for over 2 decades and was our mentor as we expanded to California by Dave Kuntz

Art Gould, A Car Show Co-Host and Auto News Senior Editor Passes Away

Art Gould in the KPFK studio (Scott Killeen)

Art Gould in the KPFK studio (Scott Killeen)
It’s that time of the year for my 2020 predictions based on my 5 decades in the auto industry. Last year I was 6 for 7 or 85% right on.

This year I predict:
1. **Automakers will continue to invest billions of dollars in the development of pure electric vehicles (EV’s) without a clear definition of the size of the U.S. EV market.**
2. **Large truck sales will stall due to the high cost of ownership.**
3. **SUV sales will surge with Hyundai leading pack with their 5 best selling SUV models.**
4. **U.S. vehicle sales will remain stable equaling 2019 volume.**
5. **Sedan sales will rebound.**
6. **Dealership inventories will remain high with many bargains available for the consumer.**
7. **The FCA/PSA merger should happen by year end or in Q1 with details to follow. It’s a good deal for both parties and the U.S. consumer.**

Happy New Year!!

“Art, May God be with you on your last Road Trip, You Will Be Missed”

---

**Northwest Headquarters**

**for LUXURY**

New and Pre-owned Vehicles

1882 136th Pl NE, Bellevue, WA 98005

(425) 646-3111

LamborghinisBellevue.com

---

**“We have the largest selection of Saleen Inventory in the NW”**

206-364-2200

PierreAutoCenters.com

11525 Lake City Way NE

Seattle, WA 98125

---

**My Predictions for 2020 and Beyond**

**2020 Kia Telluride Test Drive**

Bill McCallum 
editor

The incredibly crowded SUV/Crossover market adds its newest member, the Kia Telluride. Of the 165 global brands available in the auto industry, a disproportionate number, at least in the United States, fall in the category of Sports Utility vehicles also known as crossovers and crosso- 

ver utility vehicles.

Every auto company in the U.S. either already has a selection of crossovers or have several ready for production. This phenomenon, when looking at the overall auto industry, is of a magnitude not seen in the modern history of the automobile.

The Kia Telluride falls into the category of a three row, full size SUV that is ready to accommodate families that need people space as well as adequate storage. In addition to convenience, this vehicle is impressive in its overall competence and high level of standard features. The 291 horsepower 3.8 liter Gas Direct Injection V6 engine with an economical eight-speed automatic transmission is available in active on-demand all-wheel drive as well as front wheel drive.

The Telluride found in any of its four trims. Second row passengers can set their own temperatures and fan speed. They can decide whether to have their foot rests as well.

continued on page 8

---

**2020 Toyota Corolla Hybrid Test Drive**

The 2020 Toyota Corolla Hybrid is one of the most popular vehicles in its class. Why? Let’s start with a MSRP at $22,950! The transition between fuel and battery is seamless, and Toyota has eliminated virtually all road noise allowing the driver to enjoy the 6 speaker audio system. The controls are intuitive and the 8 inch touch screen is positioned high for safety. Toyota has loaded this vehicle with features such as Safety Sense 2.0 Pre-Collision detection including pedestrians, Lane Departure Alert, and automatic high beams. And of course, fuel economy rating at 52 MPG along with reliability and quality engineering throughout that you would expect from a Toyota vehicle makes this a must-test drive choice. The Holidays are upon us, and what a gift the 2020 Corolla Hybrid would be for a recent college graduate or someone looking for a solid touring or commuter vehicle.

continued on page 12

---

**2020 Toyota Corolla Hatchback Test Drive**

Toyota just introduced a new hatchback Corolla to replace the Corolla iM it inherited from the now defunct Scion brand. This 2019 Corolla Hatch is a completely fresh design, with new styling, new platform, a new engine and more. It is offered in just two models, SE and XSE. Sedan versions of the Corolla will be updated later. The 2019 Hatch features a bolder, if not a prettier look, than the iM. An open-mouth grille, with chrome surround, and narrow LED headlamps highlight the front fascia. Up-sweeping character lines on the flanks, enhanced by the available roof spoiler, convey a sense of motion. This is the sportiest-looking Corolla to come down the pike. Inside, the interior shows a significant improvement over previous Corollas. My up-market XSE Hatch sported a premium quality interior. The soft-touch vinyl, with contrasting stitching, had a nice look and feel. Leatherette seats, with bright cloth inserts added zing, and glossy black trim provided an upscale look. The dash features a large, 8-inch touchscreen. Toyota’s Entune controls the infotainment system. The interface is not as fluid as

continued on page 6

---

**Car Films to watch during the Holidays**

**Toyonaa Car Films to watch during the Holidays**

Joyce Chow
engagement editor

In a galaxy, not so far, far away, Porsche engineers joined forces with Star Wars creatives to create a new starship worthy of an alliance of two iconic brands for the latest Star Wars film, the final episode of the Skywalker saga. “Star Wars: The Rise of Skywalker” which will premiere this holiday season.

See if you can see the Porsche influence in the starship model’s public unveiling will be at the movie premiere. Porsche will be showcasing the Taycan, their first all-electric car, at the event. It looks like it might have been inspired by a stormtrooper transformed into a sports car.

“Even though they do not seem to share many elements at first glance, both worlds have a similar design philosophy. The close collaboration with the Star Wars design team inspires and fascinates us.” Michael Mauer, Vice President Style Porsche at Porsche AG.

The Designer Alliance was formed into a sports car.

In a galaxy, not so far, far away, Porsche engineers joined forces with Star Wars creatives to create a new starship worthy of an alliance of two iconic brands for the latest Star Wars film, the final episode of the Skywalker saga. “Star Wars: The Rise of Skywalker” which will premiere this holiday season.

See if you can see the Porsche influence in the starship model’s public unveiling will be at the movie premiere. Porsche will be showcasing the Taycan, their first all-electric car, at the event. It looks like it might have been inspired by a stormtrooper transformed into a sports car.

“Even though they do not seem to share many elements at first glance, both worlds have a similar design philosophy. The close collaboration with the Star Wars design team inspires and fascinates us.” Michael Mauer, Vice President Style Porsche at Porsche AG.

The Designer Alliance was formed into a sports car.

In a galaxy, not so far, far away, Porsche engineers joined forces with Star Wars creatives to create a new starship worthy of an alliance of two iconic brands for the latest Star Wars film, the final episode of the Skywalker saga. “Star Wars: The Rise of Skywalker” which will premiere this holiday season.

See if you can see the Porsche influence in the starship model’s public unveiling will be at the movie premiere. Porsche will be showcasing the Taycan, their first all-electric car, at the event. It looks like it might have been inspired by a stormtrooper transformed into a sports car.

“Even though they do not seem to share many elements at first glance, both worlds have a similar design philosophy. The close collaboration with the Star Wars design team inspires and fascinates us.” Michael Mauer, Vice President Style Porsche at Porsche AG.

The Designer Alliance was formed into a sports car.

In a galaxy, not so far, far away, Porsche engineers joined forces with Star Wars creatives to create a new starship worthy of an alliance of two iconic brands for the latest Star Wars film, the final episode of the Skywalker saga. “Star Wars: The Rise of Skywalker” which will premiere this holiday season.

See if you can see the Porsche influence in the starship model’s public unveiling will be at the movie premiere. Porsche will be showcasing the Taycan, their first all-electric car, at the event. It looks like it might have been inspired by a stormtrooper transformed into a sports car.

“Even though they do not seem to share many elements at first glance, both worlds have a similar design philosophy. The close collaboration with the Star Wars design team inspires and fascinates us.” Michael Mauer, Vice President Style Porsche at Porsche AG.

The Designer Alliance was formed into a sports car.

In a galaxy, not so far, far away, Porsche engineers joined forces with Star Wars creatives to create a new starship worthy of an alliance of two iconic brands for the latest Star Wars film, the final episode of the Skywalker saga. “Star Wars: The Rise of Skywalker” which will premiere this holiday season.

See if you can see the Porsche influence in the starship model’s public unveiling will be at the movie premiere. Porsche will be showcasing the Taycan, their first all-electric car, at the event. It looks like it might have been inspired by a stormtrooper transformed into a sports car.

“Even though they do not seem to share many elements at first glance, both worlds have a similar design philosophy. The close collaboration with the Star Wars design team inspires and fascinates us.” Michael Mauer, Vice President Style Porsche at Porsche AG.

The Designer Alliance was formed into a sports car.
In the second year of this generation Terrain, GMC is offering a Black Edition: taking advantage of the current popularity of blacked-out trim and wheels. GMC offers this package only on SLT and SLT trim levels. With it you get 19-in. gloss-black aluminum wheels, a darkened grille insert. The cars also feature a black surround, black mirror caps, roof rails and black exterior moldings and trim badges.

Beyond that, the car is similarly equipped to the other, more colorful, versions.

Looking at the Terrain from the outside, the current thinking on GM’s crossover design is clear. While these vehicles are reminiscent of sport utility vehicles, now they communicate that they are spacious vehicles which aren’t trucks. That’s what buyers want, and GM is ensuring that they know the Terrain should fit the bill.

It is a strong looking vehicle. The front face makes it clear this is a GMC product. The roofline and greenhouse make it look like there’s plenty of room inside.

The Canadian Truck King Challenge focused on testing the mid-size truck segment this year. As to the why? Well, we look at what’s happening in the truck world and test what truck buyers are most interested in each year. Early this year we sent invitations to every manufacturer asking them to provide us with the relevant trucks; including the off-road versions. So, whether it’s the FX4, the TRD Pro, Rubicon, PRO-4X or ZR2 Bison—mid-size owns the off-road market and we wanted to test them.

Here, below, are the builders who decided it was important to compete — and what they brought to the Challenge.

Ford Bronco: has the oldest continuous build mid-size; the Tacoma. They gave us two trucks. One for the street, the other decidedly off-road capable. 2020 Toyota Tacoma TRD Sport. Exterior colour: Voodoo Blue. Interior colour: Leather, Black/ Grey

ENGINE: Direct Injection 3.5L DOHC V6 w/VVT-i.

With 306 HP, and 295 lb-ft of torque, the Type R gave a driving experience that has plagued so many Honda’s from years past. That was not the case with the Type R at all. With its dual-axis strut front suspension, front & rear stabilizer bars, and multi-link rear suspension; the Type R proved, beyond any doubt, that it is indeed capable of being an iconic SUV.

As detailed with Ford communications and other media, the new generation Bronco remains true to its down and dirty or rugged roots, but includes the latest in smart technology—something we all love and desire—some new generation Bronco remains true to its down and dirty or rugged roots, but includes the latest in smart technology—something we all love and desire—some

Hey, hey everybody! Who doesn’t love a come-back? I don’t know about you, but I have recently read about four articles on the Ford Bronco making a come-back in 2020… this is an exciting potential buy for Millennials because the car has pleased so many of our parents in their younger years and it is obviously back (and improved) by popular demand!

Are you familiar with the Ford Bronco? It has been called “legendary” or an iconic SUV, one of the world’s greatest 4 x 4 automobiles since the mid-sixties until it temporarily ended production in the mid-nineties. But it is headed back!

As to the why? Well, we look at what’s happening in the truck world and test what truck buyers are most interested in each year. As detailed with Ford communications and other media, the new generation Bronco remains true to its down and dirty or rugged roots, but includes the latest in smart technology—something we all love and desire—some new generation Bronco remains true to its down and dirty or rugged roots, but includes the latest in smart technology—something we all love and desire—some

Hey, hey everybody! Who doesn’t love a come-back? I don’t know about you, but I have recently read about four articles on the Ford Bronco making a come-back in 2020… this is an exciting potential buy for Millennials because the car has pleased so many of our parents in their younger years and it is obviously back (and improved) by popular demand!

Are you familiar with the Ford Bronco? It has been called “legendary” or an iconic SUV, one of the world’s greatest 4 x 4 automobiles since the mid-sixties until it temporarily ended production in the mid-nineties. But it is headed back!

As to the why? Well, we look at what’s happening in the truck world and test what truck buyers are most interested in each year. As detailed with Ford communications and other media, the new generation Bronco remains true to its down and dirty or rugged roots, but includes the latest in smart technology—something we all love and desire—some new generation Bronco remains true to its down and dirty or rugged roots, but includes the latest in smart technology—something we all love and desire—some

Hey, hey everybody! Who doesn’t love a come-back? I don’t know about you, but I have recently read about four articles on the Ford Bronco making a come-back in 2020… this is an exciting potential buy for Millennials because the car has pleased so many of our parents in their younger years and it is obviously back (and improved) by popular demand!

Are you familiar with the Ford Bronco? It has been called “legendary” or an iconic SUV, one of the world’s greatest 4 x 4 automobiles since the mid-sixties until it temporarily ended production in the mid-nineties. But it is headed back!

As to the why? Well, we look at what’s happening in the truck world and test what truck buyers are most interested in each year. As detailed with Ford communications and other media, the new generation Bronco remains true to its down and dirty or rugged roots, but includes the latest in smart technology—something we all love and desire—some new generation Bronco remains true to its down and dirty or rugged roots, but includes the latest in smart technology—something we all love and desire—some
The Cadillac XT5 replaced the outgoing SRX in 2017 and is based on a unique all-new global chassis and structure. The XT5 tips the scales at 292 pounds less than the SRX despite the fact that it is seven inches longer. As a result, rear seat legroom is 3.2-inches more than in the SRX, and the rear seat reclines in addition to moving forward and backward.

The new architecture delivered a wheelbase two inches longer than the SRX, and a one-inch wider track, affording extra usable interior space. The XT5’s overall length, width and height, however, are slightly smaller than the SRX, giving it a firmly planted stance, and a lean and sleekly aerodynamic appeal.

The new base engine is a 2.0-liter, 237 horsepower turbocharged, inline four-cylinder engine. The 3.6-liter V-6 engine remains as an option with VVT and auto stop/start and Active Fuel Management cylinder deactivation technologies. V-6 horsepower is rated at 310 and torque measures 271 ft./lbf.

The Cadillac XT5 as been refreshed for 2020 with modest styling changes, the front grille gets a new design with varying mesh textures dependent upon the trim level. Front and rear bumpers have been restyled, LED headlights now come standard, LED taillights have different graphics, and there are new wheel designs ranging from 18 to 20 inches.

There are three distinct levels of trim. The styling execution displays fluid, liquid forms accented by dramatic cut and character lines. The rich image begins up front with the shield-shaped grille flanked by the Vertical LED light pipes. The hood features a subtle center line and outer edge accent lines that flow into the slimmer “A” pillars outlining the sharply swept back windshield joining the rising curved roofline that finishes with an integrated spoiler resting above the reverse angled backlight and hiding the rear wiper. The aft end exhibits a wide stance with broad shoulders and split, rectangular exhaust tips that are integrated into the rear diffuser.

The interior is a showcase of genuine materials – wood, aluminum, carbon fiber and double stitched leather. The center console has been redesigned and the XT5 gets Cadillac’s new infotainment system that’s operated by a rotary controller on the center console; the 8-inch display is a touchscreen. The seats are supportive, optimally adjustable and comfortable.

Connectivity is courtesy of Cadillac’s updated CUE system with a faster processor and revised graphics similar to the...
Where do you see the future of mobility services in the auto industry in China in the next 5 years?

Markets like China have low parking prevalence and huge urban population. In densely populated cities in China, mobility services like Didi Chuxing, UCAR, and others are extremely popular. In such places, these services eliminate the pain points associated with driving and parking. It also offers higher utilization of the vehicle population, which can reduce the number of vehicles needed to serve the demand for mobility, and the need for allocating space in the city for underutilized, parked vehicles. In China, we expect shared vehicles to rise from slightly under 10% of the car population to nearly 25% by 2025.

Where do you see the future of mobility services in the auto industry in China in the next 20 years?

Mobility services will expand as populations grow and urbanization rates continue to rise. New technology in the form of connected and self-driving vehicles will make it easier for people to get from point A to point B by paying a service provider for access to transportation through a public transportation service (train, bus, taxi), or a private service provider (car rental and bike sharing) or person-to-person (P2P) ride-hailing service. From the industry standpoint, this represents an alternative channel for selling units to a fleet or fleet operator of the platform that provides the mobility service.

Do We Drive To Connect or Disconnect?

Two recent conversations with new car owners led to this story. One with a doctor at a car show who just bought a new BMW and another with a pilot I sat next to who was “dead heading” back to LA from Seattle who had just bought a new Range Rover. Both loved their new vehicles, but both said “I will never buy another new vehicle.” The reason “...to much technology I never use and it takes too much time to understand.” (500 to 600 page technology manual included in each vehicle)

Two questions I would ask automakers. 1- Is this a growing trend? 2- Should automakers do more research to determine if their buyers really want to connect with everything in their life while driving a car? The answer to the first question is YES. The answer to the second question is MAYBE. Both answers could spell TROUBLE for the auto industry in the mid to long term. While I remove “safety technology” from these examples, we do really want to connect with everything and everyone in our life while driving or like me I want to DISCONNECT from everyone and everything while driving. Time will tell.


Initially, mobility services will be a fiercely competitive market with most automotive companies seeking to carve out a relevant space with existing and new partnerships. In a fragmented landscape, profits will be difficult to generate. However, successful a vehil will emerge from the fray with the backing of digital ecosystem partners who have the ability to monetize the big data associated with the mobility and online consumption pattern of the platform users. These companies will operate a fleet of mobility service vehicles may limit the participation in the business and give more power to the fleet operators in the new value chain.

What are the advantages of mobility services in the auto industry in China?

For the auto industry, it’s the elimination of pain points associated with driving, with democratized access to personal transportation. Every resident of the cities, more efficient matching of mobility demand and vehicle supply with fewer cars needed to serve the demand. However, the desire of individuals to “upgrade” (from bus or metro) and be in their own space does create added congestion on the road during peak hours.

How does your company help mobility services in China?

Automobility is a strategy & investment advisory firm focused on helping its clients to build a collaborative ecosystem of partnerships to participate in the new mobility value chain. Our main businesses are advisory services for venture and private equity investors, and consulting services for corporations seeking to participate in the new mobility business model.

Is America’s Power Grid Ready for Electric Cars?

continued from page 4

The vehicles Americans buy are electric. But within the next three decades, some automotive industry experts predict enormous changes in the way people travel. Electric vehicles could make up the majority of U.S. and global car sales. All told, American drivers log about 8 billion miles per year, consuming more than 170 billion gallons of gasoline and diesel in continued from page 14

2019 PEBBLE BEACH CONCOURS D’ELEGANCE Raises $2.1 Million for People in Need. Total Charitable Donations Now Exceed $29 Million

The Pebble Beach Concours d’Elegance and its charitable partners gathered to celebrate the event’s charitable giving: the 2019 Concours raised $2.1 million for people in need. Pebble Beach Company CEO Bill Perocchi announced that a total of $2,112,000 is being distributed to local charities this year—an amount equal to last year’s all-time high. Since its founding in 1950, the Concours has now raised more than $29 million in charitable donations.

“The Pebble Beach Concours seeks to celebrate the best cars in the world alongside some of the world’s best cars and their drivers,” said Perocchi. “The Pebble Beach Concours is a $1 million annual benefit event that gives back to our community, to help people in need. Car enthusiasts from around the world join us in this endeavor, channeling their passion for cars into raising money for worthy charities.”

Through its primary charitable partner, Pebble Beach Company Foundation, the Concours funds more than 90 of the region’s youth-focused non profits.

“We are so very appreciative of the generosity shown by all of the participants and attendees of the Pebble Beach Concours d’Elegance,” said Perocchi. “The Pebble Beach Company Foundation is proud to support organizations in our community that strive to improve the quality of life by focusing their efforts on youth and charitable causes.

Additional charities that benefit directly from the Concours include Boys & Girls Clubs of Monterey County, Nativity Foundation, Kinship Center, Monterey County Dinosaur Valley Memorial Hospital Foundation, United Way Monterey County and Animal Friends Rescue Project. Several more charities volunteer their time and effort in exchange for donations, while other nonprofits benefit from the use of Concours infrastructure, such as tents, to host fundraisers.

The Concours provides funding from many sources besides the event itself. Generous participants send in direct donations, and event partners such as Genesis Motor America, INFINITI USA and Mercedes-Benz USA donate automobiles for charity drawings. Efforts to raise charitable donations through the 2020 Concours are already underway.

The next Pebble Beach Concours, scheduled for Sunday, August 16, 2020, marked the event’s 70th anniversary and a special display of past Best of Show winners is planned. Additional features include Pininfarina, Porsche 917, and Talbot-Lago Grand Sport, among others. To purchase tickets to the 2020 event, or to make a donation, go to www.pebblebeachconcours.net.
Canadian Truck
King Challenge
Winners
continued from page 3
MECHANICAL FEATURES:
Part-Time Selectable 4WD w/2-Speed Electronically Controlled Transfer Case, Automatic Limited-Slip Differential, Locking rear differentials
TRANSMISSION: 6-speed manual
SUSPENSION: Rear Leaf Spring Suspension, Sport Tuned Bilstein Shock Absorbers
BRAKES: Front Ventilated Disc, Rear Drums
TIRES: 17" Alloy Wheels
WHEELS: 17" Alloy Wheels
ENGINE: 3.6L Pentastar VVT V6

2020 Cadillac XT5
Sport Test Drive
continued from page 4
new Cadillac CT6, as well as CarPlay and AndroidAuto. A new Rear Camera Mirror is available with the Platinum trim, which provides a 300 percent increase in rearward vision along with an all-new auto wash feature. XT5 provides 4G wireless connectivity, with an integrated Wi-Fi hotspot and wireless charging along with the Apple CarPlay and Android Auto as standard fare for simpler in-car phone integration.

My 2020 Cadillac XT5 was in Sport trim and the AWD configuration, Power was provided by the 3.6-liter V-6. The exterior wore a Red Hot metallic tintcoat, with the interior executed in Jet Black. The base price was set at $55,995, while the final sticker came to $65,815. After factoring in options and the destination charge.

The 2020 Cadillac XT5 features impressive content, improved NVH, pleasing acceleration and satisfying agility, while delivering acceptable fuel efficiency along with practical usable interior space. Ride and handling qualities and characteristics benefit from the optimization of the body structure, with increased stiffness for a more pleasing and dramatic performance as well as improved crashworthiness, while delivering a lower overall mass.

The 3.6-liter V6 comes with Active Fuel Management and Auto Stop/Start (which unfortunately cannot be deactivated) combining to yield EPA Mileage Estimates of 19-mpg city and 27-mpg highway in FWD models and 18/20 respectively in AWD examples. The 310 horses along with the 271 pound feet of torque supply enough oomph to tow a substantial load.

All in all, the 2020 Cadillac XT5 sport AWD is a super and luxurious SUV as well as in all of its other trim levels, with the Platinum Edition representing the Cream of the Crop in the lineup with added features and plushness.

SPECIFICATIONS:
2020 Cadillac XT5 Sport AWD
Base Price: $38,995. (XT5) to $62,500 (Platinum).
Price as Tested: $37,790.
Engine Type and Size: 3.6-liter DOHC 24-valve Direct Injection V6 with VVT and auto stop/start and Active Fuel Management cylinder deactivation technologies.
Horsepower (bhp): 310 @ 6,700 rpm
Torque (ft./lbs.): 271 @ 5,000 rpm
Drive Train: Front longitudinally mounted engine / Front-Wheel Drive or Twin-Clutch AWD system with Electronic Transmission Range Selection.
Suspension: Front - MacPherson strut, twin-tube struts; specifically tuned coil springs; direct acting hollow stabilizer bar, isolated subframe; hydraulic ride bushings; available continuous damping control (CDC4 by ZF); offerings equipped with 20-in. wheels.
Rear - Independent premium Five-link design, twin-tube shock absorbers; tri-leaf joint configuration; specifically tuned coil springs/isolators; hollow stabilizer bar; available rear cradle hydraulic bushings; available CDC4 by ZF (all offerings equipped with 20-in. wheels).
Brakes: Power-assisted four-wheel vented discs; front; dual-piston cast iron calipers with ceramic brake linings; rear; single-piston cast iron calipers with ceramic brake linings; four-channel ESC/ABS/TCS w/ four-wheeled channel chassis control.
Tires: Michelin Premier LX2 235/65R18 mounted on 15-spoke alloy wheels (5-long double/5 short middle).
Wheelbase: 112.5 inches
Length Overall: 189.5 inches
Width: 79 inches
Height: 66.0 inches
Curb Weight: 3,995 lbs. - FWD / 4,277 lbs. - AWD
Fuel Capacity: 19 gallons – FWD / 22 gallons – AWD
EPA Mileage Estimates: 19 mpgcity / 27 mpghighway FWD / 18/25 AWD
Drag Coefficient: 0.380 0 - 60 mph: 6.9 seconds – FWD / 7.1 seconds – AWD
Tow Capacity: 3,500 lbs.

Toyota Corolla Hatchback Test Drive
continued from page 2
other systems. Pairing up your smartphone is a multi-step operation, and can be frustrating. Furthermore, the graphics for the optional navigation maps are confusing. Roads look like a jumble of squiggly lines. However, on the upside, Apple CarPlay is now standard.
Seats up front are well-contoured, and provide plenty of room for six-footers. Six-way adjusters are standard on the SE. The XSE gets heated seats, and a power adjuster for the driver. In the rear, headroom is sufficient for even tall passengers, but legroom is really quite short. Yet, the rear seats do fold down, 60/40 style, to enhance the capacity of the rather limited 18 cu-ft. trunk.
Toyota powers the Corolla Hatch with a new 2.0 liter, 4-cylinder engine that pumps out a modest 168 horsepower. This is the same motor that drives the Lexus UX200 I recently tested. It’s not a barn-burner, but it’s not sluggish either. Gas mileage is good at 32-mpg with the stick, and impressive at 36-mpg with the automatic.
A six-speed manual gearbox is standard, and a CVT automatic is optional. Whichever you choose, the CVT has a mechanical first gear. After launch, it transitions seamlessly to CVT system. The idea is to generate a quicker more natural-feeling launch from stop. The system works very well. Paddle shifters are standard on models with CVT, and enhance driving fun. On the road, the Hatch impresses with sportier than expected driving prowess. The steering is taut and sharp, providing a good feel of the road. The suspension is tuned to deliver responsive handling. This car is right at home on a twisty road. Yet, at the same time, the ride is compliant. The suspension is slightly firm, but absorbs bumps in the pavement very well. Furthermore, the cabin is reasonably quiet at normal freeway speeds.
The previous Corolla IM was noted for its extensive advanced safety features, the Corolla Hatchback follows in this. Forward-collision warning and braking system can now spot bicyclists and pedestrians, even at night. Lane-Tracking Assist takes the lane-departure departure to a new level by keeping your Corolla centered in its lane, and the adaptive cruise control on CVT models will not only maintain a constant interval, it can bring the car to a complete stop. As before with the IM, blind-spot monitoring is standard.
The Corolla Hatchback looks like a real winner in today’s market. Price starts at $19,490 for the SE with manual transmission, and $24,010 for the XSE. Models with automatic transmission are $1,000 more.

Mercedes-Benz of Lynnwood
#1 Certified-Pre-Owned Sales Volume in WA State
425-673-0505 | MBLynnwood.com
From Meeting to the Track

The Honda Civic Type R is the Perfect Car by Chris Chung

continued from page 3

The Type R is only available with a 6-speed manual transmission with a short-shifter that made banging gears feel like flipping a light switch. Not to mention the Type R has an auto-rev matching feature that makes you seem like a better driver then you really are when downshifting (no need to heel and toe!).

Overall, the vehicle was responsive, handling was impressive, and driving the car was pure bliss. I would absolutely recommend that you take the time to drive this vehicle while still being a contender on the track. The hatchback stature makes this car highly functional for Honda. There is red you may run into some issues. The interior reflects what this type/suv/The-Ford-Bronco-is-Coming-Back.html, written by Cole Quinnell.

The interior of the Type R is spacious for Honda. The instrument cluster, the seats, even the seat belts are red! I personally, was a fan, but if you hate the color red you may run into some issues.

The Civic Type R is the perfect car if you’re looking for a reliable, fast car to daily drive in the city while still being a contender on the track. The hatchback stature makes this car highly functional while also achieving great fuel economy numbers. It’s not often you find a vehicle that is a jack of all trades but the Type R seems to check all the boxes.

So, if you’re a yuppy that lives in the city and want a functional vehicle that still puts a smile on your face like me, be sure to check out the 2019 Civic Type R.

Ford Bronco Making A Comeback

by Jordan Williams

continued from page 3


So, the new Ford Bronco will be manufactured at the Ford Michigan Assembly Plant in Wayne, Michigan and be a part of the Ford vehicle portfolio in 2020—coincidentally, this is where the 1966-1996 models were also built!

What do you think? Do you like the look? Do you plan on buying one or test driving one? Let me know at Global Auto News!

GMC Terrain Test Drive by David Schmidt

continued from page 3

which is. The interior is typical of this segment. Since it is a compact crossover there’s not so much cargo and people space to keep buyers for looking up to mid-sized version. But for the market it serves, it offers a competitive amount of space.

The interior looks good, although you’ll never decide you’re in a luxury vehicle. The seats are comfortable and there’s an airy feel to the cabin. The center screen works well to control the infotainment and other systems, providing an intuitive process. Apple CarPlay, Android Auto, and an onboard Wi-Fi hotspot are all standard.

I wasn’t much of a fan of the transmission buttons, although in today’s world of electronically controlled trannies, putting a huge lever in the middle of the console isn’t all that meaningful. But I would prefer a more clearly isolated and specific layout, to make the transmission selection easy and positive.

The interior reflects what this vehicle is, a capable smaller crossover to serve small families. This isn’t a tiny vehicle, as it’s 182.3-in. long on a 107.3-in. wheelbase. It’s also 72.4-in. wide and 65.4-in. tall, putting it squarely in fighting size with its primary competition in the compact crossover segment. This includes Chevrolet’s Equinox, which shares much with the Terrain. Others are the Toyota RAV4 and Honda CR-V, Mazda’s CX-5, Jeep Cherokee and the Ford Escape. Both Kia and Hyundai are fighters in this segment, perhaps the most competitive segment of the crossover market.

The model I tested was the Terrain SLT with all-wheel drive. My test car had the nice 2.0-liter turbocharged four-cylinder engine. I would seriously recommend this engine. It produces 252 hp, and 260 lb.-ft. of peak torque. Its rated mileage is 26 mpg in the city and 30 mpg on the highway.

The base engine for the Terrain is a 1.5-liter turbocharged four-cylinder engine. This motor produces 170 hp and 203 lb.-ft. of peak torque. Fuel efficiency is rated at 26 mpg in the city and 30 mpg on the highway.

The power front either engine goes through a nine-speed transmission. This modern and capable tranny makes the best use of the continued on page 8
the vents blow from the ceiling or near the floor. When getting back to the third row of seats, a one button solution is on each side of the Telluride. It lowers the third row just by pushing the seat forward, making a path to the rear. A well done solution for many who enjoy longer trips with third row passengers.

The second row also supports good posture with seats high enough so that adults can slide their feet down and get adequate thigh support, which isn’t always the case with competitors. The newest Kia continues to listen to their customers that always ask for buttons and knobs that are easy to see and use, eliminating difficult technology solutions found on an ever-increasing menu of features found on newer vehicles.

The inside story continues with a mix of soft-touch surfaces, imitation wood and some chrome touches. A further look addresses visibility. Although the Telluride is a large vehicle, large windows make parking maneuvers easy. Second-row seats can be lowered for improved access to the trunk, and the rear cargo area when needed.

The new Telluride includes an excess of advanced safety features including forward collision warning, automatic emergency braking with pedestrian detection, lane departure warning, lane keeping assist, blind spot warning, and rear cross-traffic warning with braking. Smart Cruise Control with stop & go add to the surprise and delight items that will pave the way toward the day when automatic pilot is added to the mix.

Drivability is easy with one of the most responsive character-istics found on a full size SUV. Necessities such as side window curtains on rear doors go along with front power tilt wheel and sliding sunroof. Smart hands free power liftgate, power folding heated outside mirrors with turn signal indicators go along with heated leather wrapped steering wheel with remote controls.

The new Kia Telluride has a starting price at $39,000 and my ‘as tested’ example, with several options on the upgraded SX model, is up to $49,995 for the SX Premium. A real bonus to remember is one of the leading warranties to be found anywhere, 10 year, 100,000 mile powertrain warranty. I always ask the competitors, why don’t you have this?

(Photos on page 10)

Toyota Corolla Hybrid (photo Art Gould) See story on page 2

MAHINDRA AND FORD ANNOUNCE A JOINT VENTURE TO DRIVE PROFITABLE GROWTH IN INDIA AND EMERG-ING MARKETS

Marks a new era of collaboration, using the strengths of both companies to deliver operational excellence and value to stakeholders

The partnership will allow Ford and Mahindra to offer new product to customers faster than before and will deliver pro-itable growth to both companies

Valued at INR 1,925 crores (US$275 million), the joint venture will drive enhanced competitiveness through greater economies of scale across the automotive value chain, including optimized sourcing, product development, use of relevant technologies and a global network.

Mumbai/New Delhi, India, October 1, 2019 – Mahindra & Mahindra Limited and Ford Motor Company have signed a definitive agreement to create a joint venture that will develop, market and distribute Ford brand vehicles in India and Ford brand and Mahindra brand vehicles in high-growth emerging markets around the world.

Mahindra and Ford will form a joint venture, with Mahindra owning a 51 percent controlling stake and Ford owning a 49 percent stake. Ford will transfer its India operations to the joint venture, including all personnel and assembly plants in Chennai and Sanand. Ford will retain the Ford engine plant operations in Sanand as well as the Global Business Services unit, Ford Credit and Ford Credit in India.

The joint venture is the next step in the strategic alliance forged between Ford and Mahindra in September 2017 and is expected to be fully operational by May 2020.

The joint venture will be operationally managed by Mahindra, and its governance will be equally composed of representatives from Mahindra and Ford.

The joint venture will be responsible for growing the Ford brand in India and exporting its products to Ford entities glob-ally. It will continue to engage the Ford brand, and its branded vehicles will be distributed through the current Ford India dealer network. Mahindra will continue to own the Mahindra brand and its network in India.

RULLS-ROYCE ROYCE CHIEF EXECUTIVE OFFICER IN LEADING EUROPEAN AUTOMOTIVE INDUSTRY AWARDS

• Torsten Müller-Ötvös wins Superluxury Category in Automotive News Europe magazine’s prestigious Eurostars Awards for 2019
• Awards recognise automotive industry executives who have ‘stood out from their rivals by exceeding expectations’

Announced their decision, the judges cited Rolls-Royce’s commercial performance since Müller-Ötvös was appointed CEO in 2010. The marque has broken its own global sales record six times since then and is on course to post yet another strong year in 2019.

This year’s strong showing is in part due to the spectacular success of Cullinan, the marque’s first superluxury SUV, which was launched in 2018. The entire 2019 production run has already been allocated, driving both sales and profitability: the average wait time for a bespoke Cullinan stretched well into the first quarter of 2020.

Torsten Müller-Ötvös said, “It is a great honour to receive this award, and I am grateful to the judges. As serving CEO of the world’s most successful luxury manufacturer, I believe it has been the highlight of my career, and it has been a privilege and pleasure to see our company go from strength to strength over the past ten years.”

“In reality, however, this award belongs to the whole Rolls-Royce family. Our sales success is testament to their skills and dedication, of the entire team whether they are working at the Home of Rolls-Royce in Goodwood, or our global network.”
Jim Farley, Ford Pres. and his Executive Team Ink Mahindra Deal continued from page 8

sales,” said Dr. Pawan Goenka, managing director, Mahindra & Mahindra Limited. “The joint venture will have a distinct product portfolio with shared platforms and powertrains, the newest technology, high quality and engineering standards from both Mahindra and Ford, at optimal costs. This winning combination will enable the joint venture to successfully position itself both within and outside India, as well as unlock the potential of other highly competitive emerging markets.”

“The creation of this joint venture is a pivotal moment in both our companies’ histories. Strong alliances such as this play a crucial role for Ford to compete profitably in the high-volume, affordable vehicle segments so popular with our diverse customer base. By combining our respective talents, we will offer more vehicles to more customers in more places than ever before and deliver profitable growth to both Ford and Mahindra,” said Jim Farley, president of Ford New Businesses, Technology & Strategy.

Ford’s newly established International Markets Group (IMG) continued on page 19

Bentley Bentayga Stetson Special Edition Arrives in Texas

continued from page 4

for luxury it’s hard to beat. This special edition costs $246,578.00 and comes in a white sand exterior with interior colors of camel main hide, saddle secondary hide and burnt oak accents. Only two more will arrive in Texas one in October and one in November. This is an unparalleled experience for West ern enthusiasts. Top speed is 180 mph, 0-60 mph in 4.4 seconds, 568 lb. ft. of torque at 1,960 rpm, the engine is a 4.0L v-8 Twin-turbo with 542hp.

Clients can customize their Bentley Bentayga Stetson Special Edition vehicle though Bentley’s personalized Mulliner team within an unlimited array of options. You can feel the luxury and quality and the design is exceptional. This vehicle is available at Bentley of Dallas, a Park Place dealership.

Visit www.autonewsonline.com

NEVER STOP DRIVING: A Better Life Behind The Wheel Book Review

continued from page 13

A-list cadre of other top automotive journalists - presents the case for the mental and social benefits of driving and engaging with automobiles. It also shows you – from dreaming about a car to living with it – how to jump in and get the most from your machine. “The book is essentially a love letter to the art and act of driving,” says Webster. “With driverless cars on the horizon, it’s worth celebrating the fact that for many people there are enormous benefits to simply taking a drive in the country or getting dirty under the hood.”

The book celebrates the many benefits and pleasures of driving, racing, finding, owning and tinkering with cars, from the sense of freedom and adventure they offer to the sheer rush of commanding an object that represents a high point of human ingenuity and design. “When you see that green flag wave, you immediately undergo a sort of reversible lobotomy,” writer/racer Sam Posey muses. “Everything from your mortgage payment to your lingering self-doubts about your ability – it all vanishes.”

For some, there’s even a meditative aspect to cars. To them, owning, driving and maintaining a car is an intentional act of being “in the moment,” a form of mechanical Zen, as it were. That focus drives out the distractions of modern life and demands that we be “present.”

Never Stop Driving even offers practical, how-to advice on choosing and buying that perfect weekend end car from collector and dealer Colin Comer, who has bought and sold thousands of vintage cars over the past 33 years. “I think I have enough deals under my belt to know one thing: It doesn’t matter how many or what kind of cars you buy, there isn’t one of us who hasn’t screwed up at least once.”

Like no other book out there, Never Stop Driving shines a light in a new and profound way on why we find these machines so captivating and why, as a nation, our love affair with cars and culture is certain to thrive long after the advent of the autonomous age.


INSIDE CHINA AUTO NEWS Bytes

by Bill McCullum

Automechanika Shanghai 2019 embraces the evolving automotive ecosystem (December 3rd thru 6th, 2019)

Long-time supporters of Automechanika Shanghai eagerly await the 15th edition of the fair, and following another record breaking year, anticipations are higher than ever. The show stands as a dedicated platform for world-renowned industry leaders to connect at one of Asia’s most influential automotive trade fairs. This year, the show expands on the automotive ecosystem concept by not only covering the entire supply chain but also exposing more opportunities for research and development, investment, insurance, future technologies and more.

The show expects to host over 6,270 exhibitors across the impressive 350,000 sqm of exhibition space, which will occupy the venue’s current exhibition area. A growing number of special sectors, zones and fringe programmes will amplify many of the latest advancements and rising trends throughout numerous areas of the industry.

Ms Fiona Chiew, Deputy General Manager, Messe Frankfurt (HK) Ltd., said: “Over the past 14 editions, Automechanika Shanghai has continued to thrive alongside Asia’s automotive industry; China has now become the world’s largest auto market. When the show first opened its doors back in 2004, it hosted just 235 exhibitors and 9,000 visitors. In 2018, a staggering 150,568 visitors filtered through every corner of the NEC. It has continued to embrace change and nurtured development by way of new themes and elements. Looking to the future, we plan to collaborate further with research institutes, universities, industry organizations, finance and insurance firms, and the wider automotive community, so that we can work together and advance the fair’s automotive ecosystem.”

Developing an automotive ecosystem

Automechanika Shanghai will echo the progressing concept of the automotive ecosystem. The developing term comes as a result of rapid advancements in the industry that are currently remapping the automotive value chain. It zooms in on the concept of connectivity; not just through emerging technology, but also the notion of networks and knowledge sharing. As a result, Automechanika Shanghai will place more focus on design, innovation, future technologies and services, as well as shaping more opportunities in the fringe programme, to work closer with research institutes and the wider auto community.

Digital trends spark new opportunities

The Tomorrow’s Service & Mobility sector will, once again, become a central area of the fair to demonstrate the show’s strengthened ability for emphasizing digital trends and connectivity. For instance, research suggests a significant shift in the market in Asia Pacific - is expected to reach USD 47.4 billion by 2025, expanding at a CAGR of 20 percent. As such, the sector shines a light on communication between the vehicle, infrastructure, pedestrians and networks. With this in mind, exhibitors will cover the latest innovations for electromobility, intelligent vehicle technology, car connectivity, mobility services, as well as lightweight materials and more.

Bentley Bentayga Stetson Special Edition
Art Gould, Global Auto News Senior Editor Passes Away in November

continued from page 1

shared so little of his life, with even his friends. He used a post office box, and never disclosed where he actually lived, other than to say “Orange County.” He was reluctant to adopt technology, and preferred a lined yellow tablet scrawled with notes, which he used in front of him during every broadcast. If you called his cell phone, he rarely answered it, and his voice mail still had the generic greeting rather than one where you’d hear his voice. He did eventually embrace social media to a degree, snapping pictures with his iPhone and sharing lots of images of car events on his Instagram and Facebook pages.

We will be honoring Art with a special tribute edition of The Car Show very soon. Please see the show’s Facebook page for updates.

by Dave Kunz
Automotive Reporter, KABC-TV
Co-Host, The Car Show, KPFK-FM
Facebook: ABC7DaveKunz
Twitter: ABC7DaveKunz
Instagram: abc7davekunz

Early Bird Swap Meet is one of the First Auto Shows of the Season

We have attended the Early Bird Swap Meet presented by The Model T Ford Club of Tacoma for over 2 decades. This year it is the first car show and swap meet of the 2020 season at the Puyallup Fairgrounds.

The 54th Annual Event features the buying, selling, and trading of antique parts. Muscle cars, antique cars, collectibles and a car corral. Parking is FREE. Daily admission is $10 with children under 12 FREE. Dates are Feb. 15th & 16th with hours on Saturday Feb. 15th - 8 am to 5 pm and Sunday Feb. 16th - 9 am to 3 pm. Display space is still available: Inside 10’ X 10’ - $45 (while they last) Outside Covered 10’ X 20’ - $45, Outside 8’ X 18’ - $45 For Additional Information Call: 253-863-6211 ask for Charlie or Gloria. Visit www.earlybirdswap.org or Write P.O. Box 1068, Sumner, WA 98390 A nice way to kick off automotive show season. See you there.
Doug’s Lynnwood Mazda Builds New Dealership

Come visit us and enjoy choosing your new Mazda vehicle at our bigger showroom.

(Left to Right Front Row) Marc, Doug and Jon Ikegami Dealer Principles at Grand Opening of New Dealership

DOUG’S LYNNWOOD MAZDA
22130 Hwy, 99, Edmonds, WA 98026

www.dougs.com
(206) 523-3885 Seattle
(888) 827-0868 Toll Free

2019 Mazda 3
Available AWD
All New Mazda 3 Now In Stock

2020 Mazda CX30
Arriving This Fall
Inspiring the Road Ahead

DOUG’S HYUNDAI
20612 Hwy 99, Lynwood, WA 98063

www.dougs.com
(206) 523-0138 Seattle
(888) 200-9994 Toll Free

2020 Hyundai Sonata
Now Taking Orders

Hyundai Venue
Now In Stock

Prices and Offers Subject to Change without Notice + Leases Subject to Credit Approval with information at Dealership
Joyce Reports on Car Show Movies to see during The Holiday Season

showcasing (Alfa Romeo) Giulia running around doing things that car people absolutely love and you always wish that you can do,” shared Bob Broderdorf Jr, Director of Alfa Romeo N.A. at FCA US LLC at the LA Auto show.

Michael Bay, known for his Transformers franchise movies, directs the most expensive Netflix ever made at a budget of $150 million for “6 Underground”. Ryan Reynolds from “Deadpool” stars in it along with the neon green Alfa Romeo Giulia. Add in a Maserati Quattroporte, Range Rovers, Ferrari 488 Pista and a Rolls-Royce Ghost and Florence, Italy as a backdrop and you’re far, far away.

This holiday season, you’re in the driver’s seat whether you’re watching movies with a fantasy starship design or………

This holiday season, you’re in the driver’s seat whether you’re watching movies with a fantasy starship design with Porsche design DNA, enjoying the adrenaline rush of an epic car chase, or searching for your new dream car. Whatever you do, make this holiday season one to remember. Count your blessings. Take time for yourself. Give yourself the best gift, often the gift is in the giving. May the force be with you this holiday season.

Porsche Taycan Turbo (Image courtesy of Porsche)

Star Wars + Porsche (Image courtesy of Porsche)

Curing Kids Cancer - SubStation II has a Heart for Cures

The Curing Kids Cancer heart is a special logo and now it is helping to spread even more awareness for the lack of funding for childhood cancer research. All SubStation II franchise owners were excited to join us in raising awareness during National Childhood Cancer Awareness Month. Each store is taking a donation for each icon, displaying banners as well as digital boards about the partnership. On Thursdays employees wear gold cobranded T-shirts and corporate stores donate 10 percent of their earnings of the day to Curing Kids Cancer!

SubStation II also has its own connection to pediatric cancer as a franchise owner from Greer, S.C. had a granddaughter affected by a brain tumor. We are excited to say that their granddaughter is doing well! In next month’s newsletter, we will share her story as well as the grand total of this first year campaign.

We cannot thank SubStation II enough for teaming up with us this September! SubStation II has 43 shops in five states so please visit one near you! Click here to learn more about SubStation II and Curing Kids Cancer.

CKC Co-founder and President Grainne Owen with Jerry Queen from SubStation II.
by Bill McCallum

It was another busy week for McKeel Hagerty in a recent telephone interview explained to me how he got the idea for publishing Never Stop Driving. He said, “...I was attending a global conference on the auto industry in 2017 when the CEO of an AI Tech company working on driverless technology said to me ‘...I am sorry what we are doing is going to put you out of business’. That started me thinking on how we needed to counter that misconception. Thus the idea for Never Stop Driving was born along with other programs Hagerty Media Properties LLC is developing.”

The fact is, everyday, countless millions of Americans still find relief from their over-connected stressed out lives by just going for a drive, or simply working on their cars.

In fact, every day countless millions of Americans still find relief from their over-connected, stressed out lives by just going for a drive, or simply by working on their cars.

With glorious photography and sharp writing, Never Stop Driving: A Better Life Behind the Wheel author and auto journalist Larry Webster – along with an continued on page 9

continued from page 3

cylinder engine. Florida drivers are in a hurry to get somewhere, so I quickly got accustomed to acceleration. Fuel economy in the Camry averages 32 mpg from the 2.5-liter four cylinder engine paired with an eight speed automatic transmission.

Our destination was Biscayne National Park’s Visitor Center at Convoy Point, which sits on the bay shore nine miles east of the city of Homestead. The park borders the metropolitan area of Miami with 95 percent of the park area consisting of waters of the Biscayne Bay and Atlantic Ocean.

The park provides a respite from hectic metropolitan life with a place to spot dolphins, manatees, American crocodiles or just enjoy the natural sounds in a quiet place. The closest the Camry came to enjoying the incredible flora and fauna in the park was the parking lot at the Biscayne National Park’s Visitor Center.

A quarter-mile jetty trail at Convoy Point offers a glimpse of the above-water world of Biscayne, but to experience the park requires a boat trip. Convoy Point is the center for park activities, the starting point for boat tours, and the rental location for canoes, kayaks and paddle boats.

One of the park’s most popular activities is a three-hour trip on a glass-bottom boat, which crosses Biscayne Bay, passes the Keyes that form its eastern edge, and continues to the reefs, beyond the Keys.

There are four ecosystems in the park: mangrove, Biscayne Bay, islands and coral reef. The park protects the longest continuous mangrove shoreline on Florida’s east coast. Biscayne Bay sustains 70% of the area’s vital fish, crustaceans, and shellfish. The islands are composed of an ancient coral reef and mark the beginning of the Florida Keys. The coral reef is one of the most diverse wildlife communities on earth.

Even though the water adventures greatly outnumber the driving opportunities in Biscayne National Park and the Camry was parked while we enjoyed the birds, plants, animals and sea life, the Toyota Camry’s eighth generation sedan was definitely rested up and ready to go for a cruise further down the Keys to Key West.

Sally Hanson Visits Florida’s Biscayne National Park In A Toyota Camry

continued from page 3

took the Camry to the Dante Fascell Visitor Center (named for a former congressman who was a dedicated supporter of the National Park’s creation).

Our destination was Biscayne National Park’s Dante Fascell Visitor Center (named for a former congressman who was a dedicated supporter of the National Park’s creation).

The fact is, everyday, countless millions of Americans still find relief from their over-connected, stressed out lives by just going for a drive, or simply working on their cars.

In fact, every day countless millions of Americans still find relief from their over-connected, stressed out lives by just going for a drive, or simply working on their cars.

NEVER STOP DRIVING: A Better Life Behind The Wheel

by Bill McCallum

It was another busy week for McKeel Hagerty in a recent telephone interview explained to me how he got the idea for publishing Never Stop Driving. He said, “...I was attending a global conference on the auto industry in 2017 when the CEO of an AI Tech company working on driverless technology said to me ‘...I am sorry what we are doing is going to put you out of business’. That started me thinking on how we needed to counter that misconception. Thus the idea for Never Stop Driving was born along with other programs Hagerty Media Properties LLC is developing.”

The fact is, everyday, countless millions of Americans still find relief from their over-connected stressed out lives by just going for a drive, or simply working on their cars.

In fact, every day countless millions of Americans still find relief from their over-connected, stressed out lives by just going for a drive, or simply working on their cars.

With glorious photography and sharp writing, Never Stop Driving: A Better Life Behind the Wheel author and auto journalist Larry Webster – along with an continued on page 9

continued from page 3

cylinder engine. Florida drivers are in a hurry to get somewhere, so I quickly got accustomed to acceleration. Fuel economy in the Camry averages 32 mpg from the 2.5-liter four cylinder engine paired with an eight speed automatic transmission.

Our destination was Biscayne National Park’s Visitor Center at Convoy Point, which sits on the bay shore nine miles east of the city of Homestead. The park borders the metropolitan area of Miami with 95 percent of the park area consisting of waters of the Biscayne Bay and Atlantic Ocean.

The park provides a respite from hectic metropolitan life with a place to spot dolphins, manatees, American crocodiles or just enjoy the natural sounds in a quiet place. The closest the Camry came to enjoying the incredible flora and fauna in the park was the parking lot at the Biscayne National Park’s Visitor Center.

A quarter-mile jetty trail at Convoy Point offers a glimpse of the above-water world of Biscayne, but to experience the park requires a boat trip. Convoy Point is the center for park activities, the starting point for boat tours, and the rental location for canoes, kayaks and paddle boats.

One of the park’s most popular activities is a three-hour trip on a glass-bottom boat, which crosses Biscayne Bay, passes the Keyes that form its eastern edge, and continues to the reefs, beyond the Keys.

There are four ecosystems in the park: mangrove, Biscayne Bay, islands and coral reef. The park protects the longest continuous mangrove shoreline on Florida’s east coast. Biscayne Bay sustains 70% of the area’s vital fish, crustaceans, and shellfish. The islands are composed of an ancient coral reef and mark the beginning of the Florida Keys. The coral reef is one of the most diverse wildlife communities on earth.

Even though the water adventures greatly outnumber the driving opportunities in Biscayne National Park and the Camry was parked while we enjoyed the birds, plants, animals and sea life, the Toyota Camry’s eighth generation sedan was definitely rested up and ready to go for a cruise further down the Keys to Key West.
Hyundai Santa Fe Test Drive Review

by Bill McCallum

The 2020 Hyundai Santa Fe LTD 2.0T AWD was my ride on a recent road trip from Los Angeles to Phoenix and back with a stop in Palm Springs. There are seven features that separate the Santa Fe from the crowded field of mid-sized SUV’s. 1- Visibility, best in class. 2- Quiet ride, no road noise. 3- Room, three row seating with lots of space for gear. 4- Simple, easy to use infotainment panel. 5- More than enough power-to-pass. 6- MPG, 30+ on the highway 7- Comfortable drivers seat design.

It’s easy to understand how Hyundai has created a position of leadership in the SUV segment with the Hyundai Santa Fe, the compact Kona SUV, the midsized Tucson SUV and the all-new Palisade SUV. (see page 1 Palisade story) the 2020 Hyundai Santa Fe offers 6 Advance Safety Technology Standard Safety features that make city or open road driving safer for you the driver and your family. 1- Forward Collision Avoidance Assist. 2- Blind Spot Avoidance Assist. 3- Rear Cross Traffic Collision Assist. 4- Lane Keeping Assist. 5- Stop and Go Surround View Mirror. 6- Rear Occupant Alert

The 2.0L Turbo GDI engine gives you the “power-to-pass” and is mated with an 8-speed AT. With a starting MSRP of $26,480 ($39,200 as tested) the Hyundai Santa Fe deserves a look and a test drive.

Is America’s Power Grid Ready for Electric Cars?

continued from page 5

the process. Converting all those road miles to electricity would place new demands on the nation’s system for producing and delivering electricity.

As part of a major energy infrastructure study, we are seeking to understand how an increase in electric vehicles (EVs) might change how energy is supplied and consumed. So far, we have figured out the impact of electric vehicles will depend on where you live and when they are charged.

Estimating how much electricity EVs will demand

Using a similar technique featured in our recent paper on hydrogen vehicles, we developed a state-by-state assessment of the amount of electricity that would be needed to charge an electrified fleet of personal cars, trucks, and SUVs.

We started by estimating the amount of gasoline every county consumes today. We then converted vehicle miles traveled into electricity requirements based on the efficiency of today’s EVs.

Admittedly, these methods have limitations. The number of miles traveled could change significantly if autonomous vehicles become commonplace and more people rely on Uber, Lyft, and other vehicle sharing services, for example. continued on page 19

SHOWCASE REVIEWS

HYUNDAI SANTA FE

Until the introduction of the all-new Venue the Kona was Hyundai’s small value based SUV in the lineup

HYUNDAI KONA ULTIMATE

The all-new Palisade is Hyundai’s large 3 row SUV, and is getting rave reviews from automotive journalists across the U.S.

HYUNDAI PALISADE LTD

VW Arteon 2.0T SEL R-Line

VW voted most improved non-premium brand by JD Power Sales Satisfaction Index Study. The all-new Arteon helped in the award

SUBARU OUTBACK TOURING

Subaru continues to expand it’s lineup with new exciting products such as the Outback Touring Model current available at dealers

Jasmine McCallum, Team Auto News with Hyundai Santa Fe in San Diego (photo Auto News)

Jasmin McCallum, Team Auto News with Hyundai Santa Fe

This value based Honda is loaded with new safety features and above average MPG. With new designs and more room it’s a “winner”.

BASE PRICE: $27,300
TYPE: Sedan
ENGINE: 1.5 Liter
TRANS: CVT
HORSEPOWER: 174 hp
MPG: 30 city / 38 hiway

BASE PRICE: $26,480 ($39,200 as tested)
TYPE: SUV
ENGINE: 1.6 T GDI-4
TRANS: 7-speed AT
HORSEPOWER: 175 hp
MPG: 26 city / 29 hiway

BASE PRICE: $48,400 as tested
TYPE: SUV
ENGINE: 3.8L GDI
TRANS: 8 sp AT
HORSEPOWER: 291 hp
MPG: 19 city / 26 hiway

BASE PRICE: $37,345 As tested
TYPE: SUV
ENGINE: 2.5L Boxer
TRANS: CVT
HORSEPOWER: 182 hp
MPG: 25 city / 32 hiway

BASE PRICE: $37,000
TYPE: Sedan/Hatchback
ENGINE: 2.0L Turbo I-4
TRANS: 8AT
HORSEPOWER: 268 hp
MPG: 20 city / 27 hiway

*** all information on vehicles as tested

www.autonewsonline.com/showcase reviews
Genesis Appoints 4 Puget Sound Dealers, Including Haselwood Auto Group

by Bill McCallum

While the Genesis Luxury vehicles are some of the best in the market the dealer roll-out has seen some delays. With 4 dealers now in place including Haselwood Auto Group in Bremerton the dealers are ready to rock-and-roll with large inventories and test drives.

I had a chance to test drive the 2020 G80 AWD 3.3T Sport Genesis last month. Hyundai says...

To appreciate how a beautifully crafted luxury sedan is designed, start by studying the elegant proportions of the Genesis G80. With its long hood and short rear deck, the G80’s shape is befitting of an iconic luxury sedan. Its athletic stance, bold front grille and available sculpted LED headlights also signal an intensity of purpose that reflects your own.

Step inside, and the G80 puts you instantly at ease. Its advanced technologies blend naturally with timeless craftsmanship to create a welcoming environment. The textures and materials please your senses and uphold your standards for quality.

Drive it, and you’ll travel with supreme confidence and control. Intuitive controls and a streamlined instrument cluster ensure you feel totally comfortable in your surroundings, not distracted by them. And you’re secure in the knowledge that the state-of-the-science safety technologies surrounding you from all sides are every bit as substantial as the Genesis G80’s style.

You deserve it. And by designing the G80 with the most front and rear headroom, front legroom and overall interior volume in its class, Genesis obviously agrees. Even more agreeable that all of that room is how you’ll feel seated inside. Onboard the G80 5.0 Ultimate, you’re surrounded by the premium Nappa leather, genuine matte-finish wood and aluminum trim gracing its surfaces. A 16-way power driver’s seat features a seat cushion extender, 4-way power lumbar and power side bolsters that inflate individual air cells for precise support. The front seats come equipped with soothing warmth and cooling ventilation, and rear seat passengers are treated to heated seats as well.

Cleansing the air inside your cabin is the world’s first dual-mode ventilation control system with a CO2 Sensor. Rear side window sunshades and a power rear window sunshade are available to block unwanted sunlight from disturbing the comfort of rear-seat passengers. Should you feel the urge to live even larger, the G80 is also available with a panoramic glass sunroof.

See Hyundai Palisade, Santa Fe, Kona Test Drive Reviews on Page 14

The Choice Is Yours.

Come see all three at Haselwood Hyundai in Bremerton.
Methow Valley Artists Feature Automotive Art

Surprise a Friend with a Pencil Drawing of their Special Vehicle

* Email 3 Photos (Front, Side, Angle) To: SDeccio357@hotmail.com
* Mail (Snail) $175 Check To: Sarah Deccio c/o Auto News • P.O. Box 3327 • Bellevue, WA 98009

Winthrop artist Char Gardner (left) and photographer Carolyn Edson (right) join a growing list of Northwest artists (see Sarah Deccio story on page 16) specializing in automotive art, paintings, drawings, and photos. Char Gardner collects rare car and truck emblems and mounts them on a piece of wood with a matching creative theme. Char displays her work at weekend markets and car shows in Eastern Washington. Carolyn Edson (carolynedson@gmail.com) is known throughout the Northwest for her photos of horses, is adding old trucks to her portfolio. (right)

Char Gardner with her art, CharGar1606@msn.com
Carolyn Edson with her photos

Sarah Deccio, Auto News Distribution Mgr. Displays the Pencil Drawing of her Truck (photo Auto News)

Alan Smith, Scale Racing Center Owner Displays Sarah’s Pencil Drawing of his Car (photo Auto News)

Caanon Russell, Owner, Ming’s Zen Gallery in Issaquah with Pencil Drawing of his FJ Cruiser (photo Auto News)

Chris Chung with Pencil Drawing of his prized BMW (photo Auto News)
Ten Years of Honoring Automotive Legends and We Hope To See You At Our 2020 Legends of Auto Gala Dinner on August 13th

Mission Statement: To recognize and award individual accomplishments that have significantly advanced the auto industry around the world and to help develop the next generation of auto industry leaders.

Honored Members of Legends of Auto

- George Barris
- Beau Boeckmann
- Bert Boeckmann
- Bob Bondurant
- Sandra Button
- Rita & Rick Case
- Corky Coker
- Tom duPont
- Vic Edelbrock
- Ryan Falconer
- Ken Gross
- Dan Gurney
- Lee Iacocca
- Lyn St. James
- Parnelli Jones
- Ed Justice Jr.
- Jay Leno
- Ken Lingenfelter
- Keith Martin
- Barry Meguiar
- Bruce McCaw
- Dana Mecum
- Bruce Meyer
- Peter Mullin
- Roger Penske
- Stewart Reed
- Steve Saleen
- Carroll Shelby

*Departed Legends

Legends of Auto Gala Dinner

Date: August 13, 2020

SEE - www.LegendsofAuto.com  Time: 7:00 pm to 10:30 pm
Place: Embassy Suites Hotel on Monterey Bay
Reception: 7:00 pm • Dinner: 8:00 pm • Presentations: 9:00 pm
Advanced Ticket Sale Special $100 ea. - Mail Checks • Legends of Auto • P.O. Box 3527 • Bellevue, Wa 98009

SPACE IS LIMITED - Questions - bill@autonewsonline.com

SPONSORED BY

CURING KIDS CANCER

PRESENTED BY
Gerber Motorsport is now accepting serious inquiries for EV conversions for Porsche and other fine European and collector cars.

Our Service Manager - Jay Krewson - comes to Gerber with years of European repair and maintenance experience, along with recent expertise on Tesla cars and EV conversions.

The Northwest’s #1 Porsche repair and restoration facility is now capable of expert EV conversions of Porsches and other fine European and Collector cars. No matter your thrust source - Gas/Diesel/Hybrid/Electric - Gerber gets it done!

Gerber Motorsport is located at:
4021 22nd Ave West
Seattle, WA 98199
206-352-6911
www.gerbermotorsport.com

Call to schedule a consultation with Jay, our EV expert at 206-352-6911

Ugly EV’s Be Gone. EV in Style with a Converted Classic by Gerber Motorsport!

With EV’s (electric vehicles) hitting the market from seemingly every auto manufacturer, it’s hard to not notice that almost all of them are styled in a very conspicuous manner that screams “EV!” at the top of its lungs. This never made sense to me, as in my opinion, a lot of people would love to have the savings of an EV while keeping a low-profile.

Gerber Motorsport in Seattle, WA has recognized that and have now added EV conversions for classic cars to their repertoire of services.

About Gerber Motorsport:

Gerber Motorsport is a Seattle based premier Porsche and European car specialist. Originally founded in 1993 by Walter Gerber as a consulting firm for clients that needed professional racing and Porsche management services, Gerber Motorsport has evolved over the past 25 years to become one of the most trusted full-service European vehicle repair shops in the Pacific Northwest.

By 2016, Walter Gerber was looking to retire. Coincidentally Patrick Dobson, brother of Dominic Dobson was working at the shop as a mechanic. Dominic, a 7-Time Indy 500 and LeMans driver had previously raced for Walter under Bayside Racing; so naturally Walter couldn’t think of any better successor than Dominic Dobson. The acquisition happened and Dobson Motorsport took ownership of Gerber Motorsport with Dominic now leading the shop.

EV Conversions, Virtual Reality, and Gerber Motorsport in the 21st Century:

Since acquiring Gerber Motorsport, the Dobson brothers have taken the company to new heights. The shop has been remodeled, a partnership with VR Motion has been established, but most notably, Gerber Motorsport has been certified to perform EV conversions and added this into their service mix. A move that keeps Gerber at the cutting edge of technology within the automotive realm and brings them the accolade of being the first shop in Seattle that is able to do these conversions.

When asked why Gerber made this move, Dominic Dobson gave insight into the industry: “When you start looking around, there’s a lot of older cars that have engines that have problems, or engines you can’t get anymore and people are saying listen, we can’t keep burning fossil fuels. We’re seeing a lot of the young (race car) drivers that are coming up through the ranks, and they’re now of the mindset that electric cars would be cool.”

Points in which I agree with. Having worked on a couple classic cars myself, it can be daunting tracking down parts, and building an engine only to have it get 12 mpg with mediocre performance numbers. Through EV conversion, much of this headache can be avoided while also yielding better performance than the original powertrain coupled with lower maintenance costs.

“The benefits of an all-electric powertrain seemingly just go on. From fuel and maintenance savings, to instant torque, EV’s just make sense. My only gripe has been the outlandish look of all the new EV’s, but through conversion, people will be able to drive a vehicle with a classic car (or any car they want for that matter) aesthetic while still receiving all the benefits of an EV. Gerber Motorsport’s EV conversion segment is headed off by Jay Krewson, a Tesla UK veteran, and European automotive aficionado who joined the team in 2018. With Jay’s EV expertise, and Patrick Dobson’s 35 years of experience working on Porsche’s and European cars, the Gerber team is able to convert virtually any vehicle into an electric vehicle.

With all of the changes that the Dobson’s have made, Gerber Motorsport’s full list of services now includes:

- Maintenance
- Engine Building
- Major Repairs
- Restorations
- Track Preparation
- Virtual Reality Training
- Sales & Brokerage
- Electric Vehicle Conversions

All of these services are focused around Porsche and European brands. So whether you want EV performance in a classic car aesthetic, track preparation, or simply are a European car fan, check out what’s happening at Gerber Motorsport at www.gerbermotorsport.com or contact them at (206) 352-6911.

Steve Saleen with S1 at Portland Race
VISIT www.autonewsonline.com 19

FordParts.com Is Offering 5% Savings on Ford and Motorcraft® Batteries, Fuel Pumps, Suspension and Steering Parts.*


Get a 5% savings on Ford and Motorcraft® batteries, fuel pumps, suspension and steering parts. No promo code needed. This limited-time offer runs now through December 31, 2019. Visit FordParts.com/part05 for offer details.

FordParts.com. Find it. Buy it. And get back to work.

December 31, 2019.

time offer runs now through promo code needed. This limited-
suspension and steering parts. No
Motorcraft® batteries, fuel pumps,
December 31, 2019
Motor Company.
is a registered trademark of Ford
change program details at any time
FordParts.com reserves the right to
see FordParts.com/parts05. All eli-
of select items on FordParts.com,
limited-
sus,
FordParts.com/parts05. All eli-

Truck King Challenge (photo on 17)
continued from page 6
Interior color: Black/Dark Saddle
ENGINE: 3.6L Pentastar VVT V6
w/Shp-Start
MECHANICAL FEATURES:
4.1 Rock-Trac heavy-duty part-
time 4x4 system 4.10 rear axle
ratio, Fuel tank-skid plate Transfer
case skid plate Heavy gauge rock
protection sill rails Torx tool kit Power
tailgate lock Heavy-duty engine
class, 4x4
IV hitch receiver, Trailer hitch zoom, 240-
amp alternator
TRANSMISSION: 8-speed Auto-
matic
SUSPENSION: Front FOX perfor-
ance shocks, Rear FOX performance
shocks Tru-Lok front and rear axles Dana 44
M210 wide front axle Dana 44
M220 wide rear axle Electronic
lock rear axle lock Disconnect system:
BRAKES: 4-wheel ABS
DISCS
WHEELS: 17-inch aluminum
The Challenge is all about “Real
World” testing; in other words, we
use these trucks the way you, the
consumer, would. Each year, we
use the trucks the way you, the
consumer, would. Each year, we
enlist the aid of five experienced
judges to drive the trucks back to
back on our test loop. This year,
with the mid-size truck capacities
in mind we drove the 12-mile
Head River loop empty and then we
did it all over again with 500
pound of payload in the beds. Finally,
each truck towed a flatbed trailer
with a gross weight of 4,000 lb.
This routine gives each judge a
chance to “feel” the differences
in each truck as they drive over
the same course – again and
again. Over two very long days
we manage to collectively drive
over 1,200 miles around this
course. While there is always an
off-road element to the Challenge,
but this year, because of the unique
off-road trucks we had – we spent
significantly more time in the
snow, mud and water.

When was all over – this is how
the scores (out of 100) added up:

1. Chevrolet Colorado ZR2 Bison – 78.5 – Winner!
2. Jeep Gladiator Rubicon - 72.5
3. Toyota Tacoma TRD Pro - 71.3
4. Jeep Gladiator Overland - 70.4
5. Toyota Tacoma Sport - 70.8

Jim Farley, Ford President & other Ford Executives Create Partnership with Mahindra
continued from page 9
business unit will play a key role
in the OEM & Aftermarket
businesses Unit Ford and
Motorcraft. This limited-time offer
is available now through Ford
Motorcraft. This limited-time offer
is available now through Ford
Motorcraft.

Since Texas and California
are both among the few global
markets where electric vehicles
are commercially available, the
Challenges are designed to test
the grid infrastructure
to accommodate the high
demands of EVs.

Since Texas and California
are both among the few global
markets where electric vehicles
are commercially available, the
Challenges are designed to test
the grid infrastructure
to accommodate the high
demands of EVs.

The Mahindra Group is a USD
20.7 billion federation of compa-
nies that enables people to live
through innovative mobility solu-
tions, driving rural prosperity,
enhancing urban living, creating
new businesses and fostering
communities. It enjoys a leader-
ship position in utility vehicles,
information technology, financial
services and vacation ownership
in India and is the world’s larg-
est tractor company, by volume.
It also enjoys a strong presence
in agribusiness, aerospace,
corporate vehicles, components,
defense, logistics, real estate,
renewable energy, speedboats
and steel amongst many busi-
nesses. Headquartered in India,
Mahindra employs over 240,000
people across 100 countries.

Is America’s Power Grid Ready for Electric Cars?
continued from page 14
However, we believe our approach
provides a good starting point
for estimating how future electricity
demand if EVs become the norm.

Regional impacts
The U.S. electric grid has con-
tinued to evolve to accommodate
ew demands throughout the last
century. But if the nation’s vehicles
were to rapidly become electric,
the grid would need to change faster.
Depending on local driving
habits and the grid infrastructure
that’s already in place, our analysis
demonstrates how reliance on
electric vehicles might look like.

In both cases, an increase in EVs
would drive consumption higher,
more electricity than it currently
consumes if passenger vehicles
in the state were electrified today.
This means California would need
to generate an additional
120 terawatt-hours of electricity
every year.

A tale of two grids
A look at the two states’ grids
demonstrates how reliance on
EVs for mobility could vary from
to place to place.

On hot summer afternoons, Texas uses about half of the elec-
tricity it generates to power air
conditioning to keep buildings
cool. The large seasonal variations in electricity demand due to air
conditioning means the state has
power plants that sit idle through-
out many hours of the year. The
large capacity during off-peak
hours could make it easier for
Texas to meet future electricity
demand if EVs.

California’s more temperate
climate means the state needs less
air conditioning and has less
and demand variability on the grid
overall. As a result, California has
less generation capacity available
than Texas, which may mean charging
demands from electric vehicles.

In 2018, the Electric Reliability
Council of Texas, the organization
that manages most of Texas’s elec-
tric grid, hit a new peak demand
of roughly 73 gigawatts.

power plants that sit idle through-
out many hours of the year. The
large capacity during off-peak
hours could make it easier for
Texas to meet future electricity
demand if EVs.

California’s more temperate
climate means the state needs less
air conditioning and has less
and demand variability on the grid
overall. As a result, California has
less generation capacity available
than Texas, which may mean charging
demands from electric vehicles.

In 2018, the Electric Reliability
Council of Texas, the organization
that manages most of Texas’s elec-
tric grid, hit a new peak demand
of roughly 73 gigawatts.

The Mahindra Group is a USD
20.7 billion federation of compa-
nies that enables people to live
through innovative mobility solu-
tions, driving rural prosperity,
enhancing urban living, creating
new businesses and fostering
communities. It enjoys a leader-
ship position in utility vehicles,
information technology, financial
services and vacation ownership
in India and is the world’s larg-
est tractor company, by volume.
It also enjoys a strong presence
in agribusiness, aerospace,
corporate vehicles, components,
defense, logistics, real estate,
renewable energy, speedboats
and steel amongst many busi-
nesses. Headquartered in India,
Mahindra employs over 240,000
people across 100 countries.
“Van Powerhouse” – Mercedes-Benz of Lynnwood
Gambles on Commercial Vans and Wins

Mercedes-Benz (MB) has long been a global leader in not only luxury passenger automobiles but also in the world’s largest manufacturer of commercial vehicles. MB was initially hesitant to launch the Europe-developed Sprinter Van in America though. With America immersed in “truck culture” and MB’s luxury brand recognition in the states, the auto giant was concerned that the US may receive conflicting messages seeing an economical, commercial van released under the MB name. In 2006, Mercedes took a risk and decided to move forward with the Sprinter release on US shores through Dodge and Freightliner Dealers. In 2010, MB decided to launch the Sprinter under their own brand and Mercedes-Benz of Lynnwood took a risk and became the first full-fledged van dealer in Washington State.

Mercedes-Benz of Lynnwood, has always been a well renowned dealership, priding themselves on their policy of putting “the customer first, no matter what”. By 2015, owner John Halata and his team had led the dealership to double-down on vans and their customers, investing over $8,000,000 in a new Van Service facility.

Today, MB Vans has gained a cult-like following in the United States. With the market recognizing its versatility, Sprinters have been used for everything from commercial vehicles to ambulances, luxury limos, and “weekend warrior” campers. MB USA has invested $500 million in a new South Carolina plant to speed up production, and Mercedes-Benz of Lynnwood remains a partner in this effort.

Through their investments, MB Lynnwood has the largest Van service facility in the PNW allowing them, to service their customers as quickly as possible. I toured their facility, and you can tell that it was built with efficiency in mind. Every turn, garage door, and work bay was built with an engineering standard that only the North American division is known for. MB Lynnwood’s commercial division led by Lance Frigard grew over 200%, while Sprinter sales experienced double, sometimes triple digit growth nationwide. By 2014, Mercedes-Benz of Lynnwood had become the largest Sprinter dealer in the Pacific Northwest; and they again decided to double-down on vans and their customers, investing over $8,000,000 in a new Van Service facility.

So, when many of the other Mercedes-Benz dealerships were treading lightly into Sprinter retail, MB Lynnwood dove in feet first ordering as many as they could. This move paid off for Halata and his team. When America caught on to the benefits of driving a MB van; sales soared, orders backed up, and manufacturing couldn’t keep up with the demand. MBLynnwood’s commercial division led by Lance Frigard grew over 200%, while Sprinter sales experienced double, sometimes triple digit growth nationwide.

The Sprinter has also grown in size and purpose. The 2019 model features a complete redesign, with significant improvements to driving characteristics, added creature comforts (USB charging ports, improved air conditioning, 110-volt outlets to power a laptop, and WiFi connectivity). New technology such as wind assist, and electric steering makes maneuvering the vehicle a task that can be done with one finger. Safety is also always at the forefront with MB; artificial intelligence allows drivers to gather information without taking their eyes off the road, and “coffee warnings” remind drivers to take a break if it notices the driver nodding off.

If you want to check-out the new 2019 Sprinter, or need service done, make sure to meet with Lance Frigard at Mercedes-Benz of Lynnwood (lancefrigard@mblynnwood.com | (425) 280-5552).
Yokohama Launches New Winter Tires

Winter is coming...and Yokohama Tire is ready with the launch of two new products: the iceGUARD® iG53 and iceGUARD® G075.

“Both are premium winter tires that are ideal for the toughest icy conditions,” said Bob Abram, Yokohama’s senior manager of consumer product planning.

“Besides offering exceptional ice/snow traction and all-around performance, the iceGUARD® iG53 and iceGUARD® G075 feature additional benefits such as improved fuel efficiency, longer tread life and a quiet ride.”

The iceGUARD® iG53 is designed for passenger cars and minivans, and comes in 32 sizes with 14- to 18-inch fitments, while the iceGUARD® G075 is for crossovers and SUVs, and is available in 37 sizes in 16- to 26-inch fitments.

The highly advanced iceGUARD

- The iceGUARD® iG53 and iceGUARD® G075 stick to the road in harsh, winter weather due to the new directional tread pattern that increases the contact area and maximizes the edge effect on icy/snow surfaces. The tread pattern features zig-zag-shaped main and intermediate grooves, a wide center rib, micro-diagonal grooves and 3-D triple sipes.

- Additionally, the iG53 features Yokohama’s new absorptive tread compound, which lowers the risk of micro-hydroplaning on icy surfaces by putting the tire into contact with the ice rather than the water. The G075 features a high-density reinforced compound, which allows for a more stable tread block that provides optimized road contact and longer, more even wear.

- Fuel efficiency gains for both tires come from the newly developed, low-heat generating under tread compound, which increases stiffness and contributes to low rolling resistance. For more information on all of Yokohama’s winter tires, visit https://www.yokohamatire.com/winter-tires.

About Yokohama Tire Corporation

Celebrating its 50th year in the U.S., Yokohama Tire Corporation is the North American manufacturing and marketing arm of Tokyo, Japan-based The Yokohama Rubber Co., Ltd., a global manufacturing and sales company of premium tires since 1917. Servicing an extensive sales network throughout the U.S., Yokohama Tire Corporation is a leader in technology and innovation. The company’s complete product line includes tires for high-performance, light truck, passenger car, commercial truck and bus, and off-the-road mining and construction applications.

Pirelli Selected As Exclusive Tire Supplier For The Brand-New Aston Martin DBX

2020 Aston Martin with Pirelli Tires

Nearly three years of hard work in close collaboration with Aston Martin’s engineers has resulted in three different tires to showcase the capabilities of the new DBX. This latest Aston Martin is equipped exclusively with Pirelli tires, following a painstaking development process designed to meet the exact requirements of the famous British manufacturer. The P Zero for the DBX has been developed to offer the best possible performance and handling while the Scorpion Zero AS will go off-road, and the Scorpion Winter delivers safety and performance even in in winter conditions, with the same dynamic drive as experienced in summer.

This joint development work, which is a hallmark of Pirelli’s ‘perfect fit’ strategy, began with laboratory testing before moving on to outdoor testing in varied conditions. The wet weather capabilities of the tires for the new Aston Martin DBX were refined at Pirelli’s test track in Vizzola near Milan, while tire performance on ice and snow was honed at Pirelli’s winter test facility at Fleurheden in Sweden. Outright performance was developed at the famous high speed Nardo circuit in southern Italy. The final validation came at the epic Nürburgring Nordschleife in Germany, the ultimate test for any car and tire package.

P Zero, A Tire For Gran Turismo

The new Aston Martin DBX delivers maximum performance thanks to P Zero tires that have been developed especially for the vehicle. In particular, the compound is derived from tires used for GT cars, to maximise the V8 turbo power of the new Aston Martin. The P Zero compound for the DBX also produces maximum grip on the track. The zero-degree belt in the structure of this P Zero marked A8A on the sidewall (to identify specific tires for the Aston Martin DBX) uses a new hybrid material that offers better steering feel to enhance pleasure behind the wheel. Furthermore, it brings the overall weight of the tire down, reducing rolling resistance and fuel consumption.

Scorpion Zero As, For Sports Performance Off Road

The Pirelli Scorpion Zero AS is instead designed for those who also intend to use their DBX off-road. Aston Martin’s goal is to create possibilities for their customers, by offering a vehicle that is versatile as possible while maintaining the performance and emotion that is synonymous with their cars. To achieve this objective, the Scorpion Zero tread pattern has been redesigned to optimize its off-road capabilities, with more rigid blocks towards the outside of the contact patch that provide enhanced grip in tricky conditions.

Scorpion Winter: Maximum Safety On Ice And Snow

The Scorpion Winter, Pirelli’s specialized winter tire for SUVs, has been optimized for winter weather – right down to temperatures of -20°F – to guarantee maximum efficiency even in the most extreme conditions. Pirelli has modified the materials that make up the carcass of this tire to provide the best possible steering feel, even in winter. As a result, performance driving is not just a summer activity in the DBX.

Pirelli And Aston Martin

Pirelli and Aston Martin have always enjoyed a long and close relationship. The arrival of the new DBX, which is only available to run on Pirelli tires, means that the Italian firm now equips 50% of all new Aston Martins, including iconic models such as the DBS Superleggera and new Vantage.
Doug’s Auto, a collision specialist, is “reinventing itself,” according to Doug Casady, owner of Doug’s Auto, a long-time Eastside collision specialist located in Factoria.

It is a family-owned business with Doug’s wife and two sons, Jeff and Steve, involved in the business. With seven employees, they can work on up to 20 vehicles at a time and have recently added a mobile automotive refinishing division headed up by Jeff Casady. The mobile business specializes in rock chip repair, minor collision work, bumper repair, and scratch removal. Doug’s is also “going Green” with the addition of a Toyota Highlander and Camry Hybrid and two Prius loaners to be used in the business.

Doug’s Auto offers rental cars, and towing is available. Doug said, “We have been in business 36 years, and now the second generation is taking over and helping us be the best body shop in Bellevue.” [Pictured from Doug’s car collection are, left to right, a ’72 Mustang, ’56 Ford T-Bird, ’66 Blue Mustang, ’74 MG, 57 Chev, ’74 Corvette, and a ’67 Olds Convertible.]

AMERICAN MUTUAL INSURANCE SERVICES
Bill Smallwood III is a “car-guy” with 22 years in the business. His business, American Mutual Insurance Services, LLC specializes in collector car insurance and is the largest Hagerty Collector Car Insurance agent on the West Coast.

In addition to the Hagerty brand, Bill represents Grundy, Heacock, Classic Collectors, Safeco, Travelers, GMAC, Met Life brands and many more.

Bill’s insurance agency represents clients in WA, OR, ID, CA, and AZ, has 10 employees, and is a full service agency. Bill is also active in the car collector hobby and has helped organize the “Mustang Roundup” for a number of years as well as other car shows. Bill participates in a number of NW collector car shows as a vendor. Bill said, “I am passionate about cars, and my rates are very competitive.” Sounds like a good combination to me. See the American Mutual Insurance Services LLC ad in the Auto News Service Directory.
BIGGS EASTSIDE AUTOMOTIVE

Conveniently located at 12700 Bel-Red Rd. in Bellevue, Washington, Biggs Eastside can serve the entire Seattle metropolitan area. They specialize exclusively in Land Rover and Range Rover service, and you can expect the best quality of service available for Land Rovers in the entire northwest.

The shop has an Autologic diagnostic system with all the latest software, capable of everything the Dealer’s TestBook can do and more, even on the newest models. Unlike many independent shops, they also carry a full line of factory equipment and replacement parts. All the technicians are Land Rover factory, ASE and ASA certified.

Biggs Eastside is truly the “dealer alternative.” For more information, log onto www.biggsrovers.com and look for the Biggs Eastside Automotive ad in the Auto News Service Directory.

ReRack a Portland, OR. based seller of new and used truck, suv, and car sport racks was founded by Bo Grayzel in 2008. In May of 2018 ReRack opened a second location in Renton Wa. The 10,000 sq. ft. Renton location has 8 employee’s and half of their sales are new sport racks and the other half are preowned racks according to Jason Misner Renton Manager, “..... our customers embrace the fact that we are reselling used sports racks.” He went on to say, “..... we are helping to protect the environment by recycling thousands of used parts used in the racks.” New brands sold by ReRack include; Yakima, Thule, Rocky Mounts, Rhino, Kuat and more. ReRack is the best place to buy your next new or used vehicle sport rack.
Thank You To All Our Legends of Auto Gala Partners - See You Next Year 8/13/20
Automakers Promote Pet Safety Programs

continued from page 4

DNA. Now, we are starting to see other manufacturers follow suit. Here are just a few examples of what car companies are doing to keep our furry friends safe on the road.

Hyundai - A long trip or a trip to the mall are made easier with Hyundai pet safety and travel accessories. With Hyundai pet seat covers, your seats stay clean and your pet will be much more comfortable. Hyundai also makes pet ramps help small or elderly pets climb in and out of your vehicle with ease. And Hyundai pet liners keep your floor clean and dry.

Mazda - pets love too! The Mazda 3’s fold-flat rear seats, rear lift gate, low ride height, spacious cabin and handy under floor storage make it an ideal vehicle for car travel. The Mazda 3’s fold-flat rear seats, rear lift gate, low ride height, spacious cabin and handy under floor storage make it an ideal vehicle for car travel.

The Mazda 3’s fold-flat rear seats, rear lift gate, low ride height, spacious cabin and handy under floor storage make it an ideal vehicle for car travel.

Pets should have their own space in the vehicle, preferably in the cargo area or restrained in the back seat using a leash and harness.

• Pets should have their own space in the vehicle, preferably in the cargo area or restrained in the back seat using a leash and harness.

• Don’t ever leave your pets in a hot car.

• Don’t let your pets distract you or risk getting injured during sudden stops.

• Make your pets comfortable, give them a blanket or chew toy to help them relax on the road.

These are just a few examples of what car companies are doing to keep our pets safe. Here are a few helpful hints on pet safety for car travel.

• Pets should have their own space in the vehicle, preferably in the cargo area or restrained in the back seat using a leash and harness.

• Don’t ever leave your pets in a hot car.

• Don’t let your pets distract you or risk getting injured during sudden stops.

• Make your pets comfortable, give them a blanket or chew toy to help them relax on the road.

These are just a few examples of what car companies are doing to keep our pets safe. Here are a few helpful hints on pet safety for car travel.

• Pets should have their own space in the vehicle, preferably in the cargo area or restrained in the back seat using a leash and harness.

• Don’t ever leave your pets in a hot car.

• Don’t let your pets distract you or risk getting injured during sudden stops.

• Make your pets comfortable, give them a blanket or chew toy to help them relax on the road.
The 1968 Mustang GT Driven by Steve McQueen in Classic Film “Bullitt” to Cross the Block During the World’s Largest Collector Car Auction

After more than 40 years spent so well hidden that most believed it had been destroyed, the hero car from the Warner Bros. movie “Bullitt” reemerged in January 2018 at the North American International Auto Show in Detroit, and it’s now slated to cross the Mecum auction block at the world’s largest collector car auction this coming January in Kissimmee, Florida. Known simply as “Bullitt” after its name-sake motion picture, the original Highland Green 1968 Mustang GT was driven by the “King of Cool” Steve McQueen at dangerously high speeds through the busy streets of San Francisco as the hero car in one of his most memorable movie moments. After more than 40 years spent so well hidden that most believed it had been destroyed, the hero car from the Warner Bros. movie “Bullitt” reemerged in January 2018 at the North American International Auto Show in Detroit, and it’s now slated to cross the Mecum auction block at the world’s largest collector car auction this coming January in Kissimmee, Florida. Known simply as “Bullitt” after its name-sake motion picture, the original Highland Green 1968 Mustang GT was driven by the “King of Cool” Steve McQueen at dangerously high speeds through the busy streets of San Francisco as the hero car in one of his most memorable motion pictures, and it is now on the fast-track to joining the ranks of the most valuable American-made collector cars ever sold at auction.

One of just two Mustangs used to fill the role in the 1968 action/thriller “Bullitt,” named after main character Lt. Frank Bullitt played by McQueen, this car was the film’s “hero” car and was driven by McQueen in countless scenes throughout the movie, including in the infinitely famous car chase scene, which went on to become the most influential car chase scene in all of film history. After the filming of “Bullitt” concluded, this car was sold to a private buyer and was thought lost to history until its unveiling last year for the 50th anniversary of “Bullitt.”

The announcement of the car’s upcoming offering at the Jan. 2-12 Kissimmee 2020 auction was made at Mecum Monterey 2019 with auto and entertainment reporters, photographers, social media influencers and others looking on as the Bullitt Mustang was presented under tight security in a one-car “glass house.”

For interview and photo requests, please contact dmorton@mecum.com.
Richie Brothers Leake January 15th thru 19th Scottsdale Arizona Auction to feature John Stallupi’s “Cars of Dreams” Collection

by Christopher Chung

Leake History:
Leake Auctions, founded in 1964 by James C. Leake, Sr is the oldest Collector Car Auction company in America. Leake Sr. an automotive enthusiast himself, had a passion for old cars. For many years, Leake had stockpiled vehicles in his grocery warehouses. Eventually, Leake gave in to the insistence of his wife to reduce his fleet, and auctioned off some of his vehicles at his first auction in Muskogee, Oklahoma. Little did he know, Leake had just created a collector car auction industry that would later become a $1 billion dollar business.

When starting off, Leake had founded the company on his core principals: Quality, Respect, Knowledge, and Loyalty. With these principals, Leake Auctions set the standard for the car auction industry for 46 years. After Leake Sr.’s passing in 2001, his daughter Nancy Leake Sevenoaks led the dynasty and continued the company's customer-centric values. In January 2018, Leake Auctions was acquired by Ritchie Bros, a global player in the auction industry.

Gary Bennett’s Return:
With the acquisition, Gary Bennett was named General Manager of Leake Auctions. Bennett himself had gotten his start in the classic car industry with Leake Auctions back in 1971; buying and selling collector cars. Now with over 50 years of experience in the industry, and an impressive resume including 17 years as VP of Barrett-Jackson Auctions, Bennett has returned to lead Leake Auctions.

Bennett, who is a well respected player in the industry is known for his honesty, integrity, and credibility seemed perfectly aligned to lead Leake Auctions. With Bennett now at the helm Leake has set their eyes on expansion. Bennett’s goal is to increase the frequency of Leake Auctions, holding up to 10 sales a year. One of his first moves was the expansion to Scottsdale.

January 15-19, 2020 Scottsdale Auction:
Bennett and Leake Auctions move to Scottsdale seems to be a prime location at Salt River Fields, and the large audiences of Leake, Arizona Car Week, and Ritchie Bros auctions; the 2020 Scottsdale event will not be an auction you want to miss. For more information about Leake Auction Company or to request information about their Scottsdale auction, visit LeakeCar.com or call +1.602.442.3380.

With Stallupi’s collection, a prime location at Salt River Fields, and the large audiences of Leake, Arizona Car Week, and Ritchie Bros auctions; the 2020 Scottsdale event will not be an auction you want to miss. For more information about Leake Auction Company or to request information about their Scottsdale auction, visit LeakeCar.com or call +1.602.442.3380.
The World’s Largest Collector Car Auction

KISSIMMEE

Osceola Heritage Park - Kissimmee, FL • 3,500 Vehicles

January 2-12, 2020


Gates Open Daily at 7:30 AM
$30 Daily General Admission
(1 per person; 2 children 12 and younger admitted at no charge)

The Experience Begins at Mecum.com

For Complete Auction Consignment or Bidding Information go to Mecum.com or call 800-280-0003