# AUTO



#### LARGEST CONSUMER AUTOMOTIVE NEWSPAPER IN U.S.

Distributed at Retail Outlets, Auto Shows & Events



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# 2018 Hyundai Kona Gets "Thumbs Up" in Monterey/ Pebble Beach as U.S. Sales Surge

by Bill McCallum

Our vehicle of choice for Classic Car Week in Pebble Beach/Monterey was the all-new 2018 Hyundai Kona sub-compact SUV. While the Hyundia Kona is classified as a sub-compact by the auto industry it has more than enough room for baggage and other gear. We needed the cargo space as we moved items around Monterey for our Legends of Auto Gala Dinner. (see page 1 story)

The 1.6L Turbocharged Direct Injection 4 cyl. engine produced enough power for our 2018 Hyundia Kona "Monterey moving

van." The 26 City/29 hiway 27 average mpg gave us a lift in our event budget.

With a \$28,700 base MSRP the all-new Hyundia Kona is considered a "best buy" in the segment.

With Aston Martins, Bentley's, Jaguars, Lamborghinis, Maseratis, McLaren's, Porsches, Rolls-Royces, tooling around Carmel/Monterey, and Pebble Beach our 2018 all-new Hyundai was still getting it's share of'thumbs-up' from auto enthusiasts. I suggest a test drive at your nearest Hyundai dealer.



2018 Hyundai Kona at Pebble Beach (photo Auto News)

## Legends of Auto Gala Dinner in Monterey, CA Honors Current & Past Legends (see page 10)



Legends (left to right) Bob Bondurant, Lyn St. James, Bill McCallum, Founder, Tom duPont, Steve Saleen, Barry Meguiar, Keith Martin, Ken Lingenfelter and Dana Mecum (photo Auto News)

by Bill McCallum

Our "Legends of Auto Gala Dinner" in Monterey during Classic Car Week was an outstanding success.

I want to publicly thank our Sponsor (Mecum), Legends (see above photo), our guests, our partners, (see page 24), our team from Los Angeles (Gary, Joyce, Lisa,) and our team from Seattle (Barb, Chris, Mike, Zach). Thanks to all and see you next year on August 15th. Same time same place. (See page 10)

This year we celebrated the 10 year anniversary of the founding of "Legends of Auto" and on August 15, 2019 we will celebrate the actual 10th annual Legends of

Auto Event in Monterey during Classic Car Week. If your an auto enthusiast Classic Car Week and our Legends Event should be on your "bucket list". Make your reservations today. (see Gary Williams story on page 4 and 9)

Legends honored this year included; Tom duPont, founder duPont Registry Magazine, Ken Lingenfelter CEO Lingenfelter Company, Keith Martin, founder Sports Car Market Magazine, Barry Meguiar, President Meguiar Car Care Products Company, Steve Saleen, CEO Saleen Motor Company. Bob Bondurant, Bondurant Performance Driving School, Dana Mecum, Founder Mecum Auctions, Lyn St. James,

and others. HONORED LEGENDS

George Barris \*

Bert Boeckmann - Galpin Ford Sandra Button - Concours Chair Corky Coker - Tire Co. Exec. Vic Edelbrock \*

Ken Gross - Concours Judge Dan Gurney \*

Lee Iacocca - Retired Auto Exec. Craig Jackson - Auction CEO Parnelli Jones - Racing

Jay Leno - TV entertainer
Bruce McCaw - Car Collector
Bruce Meyer - Petersen Museum
Peter Mullin - Petersen Museum
Roger Penske - Auto Executive
Stewart Reed - Design Exec.
Carol Shelby \*

\* Departed Legends

# Volkswagen Goes "BIG" with 2018 Atlas SUV



2018 Volkswagen Atlas SUV (photo Auto News) See Story page 8

# Women in the Auto World Feature Returns



Bill McCallum editor

For over three decades I have been championing the cause for more women in the auto industry. It started with my hiring Sally Hanson over 30 years ago. Sally worked with me prior to joining Auto News when my partners and I owned 6 weekly newspapers in the Greater Seattle area. I recall Sally sayin in those early days ".... I don't care how fast a car goes from 0 to 60 I care how fast a new car goes from 60 to 0." Sally was the first female automotive writer on the West Coast over 30 years ago.

We currently have 5 female auto writers and will add two more by year end. (see page 2,3,4) Most automotive magazines have no female auto writers, but a staff of old and young male "gear heads" while it is estimated that women either buy or influence 75% of the new car sales in the U.S. each year. To repeat: It's estimated that WOMEN EITHER BUY OR INFLUENCE 75% OF U.S. NEW CAR SALES in the U.S.

As we expanded throughout the U. S. we created a "Women in the Auto World" special section where we featured: Felicia Fields,Ford VP of HR; Mary Barra, CEO GM; Michelle Christensen, Acura Design; Lisa Barrow, FCA Communications; Muffy Bennett, Car Collector; Jennifer Biggs, Repair Shop Owner; Sarah Deccio, Auto Distribution Mgr.; Valerie Thompson, Motorcycle Record

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#### 2019 Chevy Silverado "test drive"



Art Gould feature editor

Pickup trucks are a way of life in the U.S. transportation market. With over one hundred years of experience since the sale of their first pickup, Chevrolet introduces the newest truck in its history. With over 85 million truck sales to their credit, Chevy for 2019, continues offerings to the truck segment with innovations and class leading features.

The new Silverado offers eight different models to fit the needs of all Chevrolet customers. Each of the models have a distinct grille design separating the look while providing a new face for each offering. This next-generation Silverado continues Chevy truck history with the "CHEVROLET" name stamped in the tailgate, harking back to the trucks of the '50s and '60s. Integrated dual exhausts and tire options up to 33-inchs reflect modern customer desires

Chevrolet divides their eight trims into three distinct buyer profiles:

'High Value' fits customers that want a full-size truck at a great value.

'High Volume' represent the heart of the truck market. A fullsize truck with creature comforts of a passenger vehicle.

'High Feature' offers luxurycar refinement and appointments without sacrificing capability or durability.

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#### George Barris is honored in Los Angeles



Joyce Chow entertainment editor

When you saw the Batmobile, you knew George Barris was somewhere near. Known as the "King of Kustomizers" he would greet you with a radiating smile in his trademark golden yellow jacket.

The George Barris Personal Collection for the Barris Kustom Garage Sale was a collector's dream sale. The massive undertaking of over 60 years of collecting was undertaken by his daughter Joji Barris-Paster.

"He wanted to understand what they were about and what they wanted so he could extend off of it. That's why you see the garage sale, he would buy everything that pertains to them," shared Joji. Fabulous finds included magazines starting in the 1950s, TV show scripts, posters and over 600 Batman toys. Most were connected to cars Barris worked on or merchandise he designed and licensed.

Barris Kustom Industries in Burbank is home to the collection of the Batmobile, The Munsters Koach, K.I.T.T. Knight Rider Car, car models and walls lined with decades of legendary clients. You are walking through automo-

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#### Lexus LC500 "test drive"



Ed Barrett feature writer

It's been a long eight years since Lexus had a grand touring coupe in its lineup. But when you see the new LC 500 in the flesh, you're bound to think that it was worth the wait. The LC 500 is absolutely stunning. It turns heads everywhere it goes.

Akio Toyoda, the head man at Lexus' parent Toyota, laid down the law to designers a few years ago—no more boring cars. The LC is anything but boring. In fact, it is arguably the most stylish Lexus production car ever. The front facia grabs your attention first, with its graceful interpretation of the Lexus "spindle" grille. The grille is flanked by arrow-shaped head lamps that highlight the sleekness of the design. Viewed in profile, the bulging rear fenders and huge 21-inch alloy wheels add just the right amount of muscle to this sexy coupe.

The interior of the LC is no less impressive. Just about every surface is clad with supple leather or Alcantara suede. The seats up front are covered in a combination of these two materials and are contoured to hold you securely in place during vigorous driving. However, don't expect to use the backseat

# Hybrid EX "test drive"

Kia Optima



Scot McCallum "Green Car Guy"

The Kia Optima Hybrid EX offers a smooth ride with its 2.0 Liter, 4 cylinder hybrid engine combined with a 6 speed automatic transmission. Kia has numerous safety features in the Optima including Traction Control and Tire Pressure Monitoring systems, and Traction and Hill Assist Control systems. My kids and I enjoyed the plethora of creature comfort features including a Harmon Kardon Pre-

I enjoyed the plethora of creature comfort features . . . . . II

mium Surround Sound system, Android and Apple smartphone integration, and SIRIUSXM free for 3 months. Best of all is the affordability and reliability of this vehicle. The Optima MSRP is \$30,990 and it is backed by a 10 year, 100,000 mile Powertrain warranty. The Optima also goes easy on the pocketbook with a 42 MPG rating. Take one of your upcoming weekends and test drive the Optima.

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#### 2018 Cadillac ATS Sedan "test drive"



David Schmidt feature writer

For 2018 Cadillac continues the mid-sized – and small for a Cadillac – ATS Sedan.

While this isn't a new car, it has been freshened. But the basic sedan stays pretty much the same as it was. But that's not a bad thing.

The real problem isn't the car or the brand, it's the market. I sat at a table of my colleagues recently while we seriously discussed whether sedans will become a tiny segment similar to sports cars and coupes. Several postulated that this will happen in the next 10 years or less.

The only hope expressed against this view was that since crossovers have been reshaping away from the basic truck look moving currently towards the proportions of a, gasp, station wagon. Another point that was made was that larger sedans are already the purview of older buyers. As they further age, they find utes and crossovers more difficult to get in and out of.

Or finally perhaps Millennials will decide that crossovers are

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#### Sally Visits Winery in a Kia Sorento



Sally Hanson travel editor

Sally Hanson, an Auto News feature writer for the past 30 years, is now located in Washington's wine country, and will visit wineries in the area — as a designated driver — in press vehicles to give readers a view of new automotive offerings as well as a glimpse of wine destinations you might enjoy. Sally is scholarship co-chair of the Northwest Automotive Press Association.

When the Kia Sorento arrived in my driveway for a planned trip to the Walla Walla wine region, I admit that I was a little ho-hum about the expected driving experience. It had nothing to do with the country of origin because I own a great car that was manufactured in Korea, but I pictured the Kia Sorento as a rather unexciting midsize SUV — that was my attitude until I ventured out to enjoy the ride and the vehicle's extraordinary features.

The third generation Sorento was introduced in 2016 and has been refreshed for the 2019 model. The exterior face lift adds sleek sculpted lines to a bold, wide

continued on page 9

#### 2019 Ram 1500 Test Drive Review



Howard Elme truck writer

It's been quite a while since we saw a new generation of the Ram pickup truck. But now that it has dropped it's obvious that this is a serious makeover – this truck is poised to continue its conquest of new customers – something it's been doing steadily since its Big Rig styling was first introduced in 1994.

This Ram, now in its second incarnation (since the Ram brand went stand-alone in '09), has plainly stuck with its key design elements. But, they have made enough changes to the metal to bring the design forward and differentiate it from the previous

#### # this is a serious makeover

generation. Firstly, the new face has an updated Ram's head logo on a new RAM grille—one seen only on the Rebel last year. It is now the standard—the cross-hair bars are now gone. Lights are thinner and elongated—and three illumination packages will be offered. The belt-line and overall body shape can

continued on page 6

#### Millennial Car Buying Analyzed



Jordan Williams millennial writer

Hello again, Friends and Readers.

I recently came across a 2018 Autotrader article which aimed to analyze a millennial's approach to car buying. The article was titled, Buying a Car: How Millennials Do it Differently.

Interestingly enough, some millennials wait longer than previous generations to even obtain their driver's license, however, studies show that millennials are still interested in cars and driving, are likely to consider all brands, especially those that reflect their personality, and as we have discovered over and over, over and over again, millennials do their research, which includes brand awareness brochures and other printed or e-materials, perusing websites, social media outlets, and word-of-mouth recommendations from family and friends.

At first, many millennials gravitate toward cars which they feel reflect their personalities. Some are image-conscious and prefer styles such as the Mercedes CLA, the BMW1-series and the Audi

continued on page 15

#### Toyota Sequoia "test drive"



Chris Chung motorsports writer

The 2018 Toyota Sequoia, as big and as mighty as the Sequoia trees that it's named after. The Sequoia is one of the few remaining "body-on-frame" SUVs and is the perfect SUV if you want bulletproof reliability, tons of space for the family, and loads of towing capacity. However, if you're looking for great fuel economy and tons of technology gadgets, you might want to look elsewhere.

For the 2018 model, Toyota came out with significant changes in the Sequoia. Encompassed in those are: styling updates, a new TRD Sport trim, and a slew of new safety features (forward collision warning, automatic braking, lane departure warning, parking sensors, blind-spot monitoring, and traffic-adaptive cruise control, to name a few). Our test model was the new TRD Sport, which featured more aggressive styling, sport-tuned suspension, a blacked out front grille, mirror caps, and rear badging, darkened rear tail light housing, and black 20 inch rims wrapped in a more aggressive off road tire.

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Arv Voss feature writer

#### 2018 Cadillac CT6 2.0E Plugin Hybrid RWD

Over the past few years, the Cadillac team of General Motors was busy launching the ATS, a third generation CTS along with emotion-stirring V performance versions for both, a newly styled Escalade, the new XT5 crossover and the large CT6 sedan. Then there was a lull in the production of new product, with the only really new product to roll out in the last two years – the electri-fied Cadillac CT6 2.0e Plug-in Hybrid. The Hybrid is based on the same platform as the semiautonomous flagship 2018 Cadillac CT6 Platinum AWD Super Cruise luxury sedan but doesn't quite measure up to the same status. The Hybrid weighs an additional 121 pounds and carries 3.9 gallons less fuel

The Cadillac CT6 2.0e Plugin Hybrid draws its motive force from a 2.0-liter Ecotec, DOHC,16-valve, twin-scroll turbocharged and inter cooled, inline four-cylinder with CVVT and Direct Injection that produces 265 horsepower and 295 pound feet of torque. Added power comes from one1 permanent magnet synchronous AC electric motor and one induction AC electric motor with an 18.4 kWh lithium battery pack for a combined output of 335 horsepower and 432 pound feet of torque, delivering energy to the rear wheels via an electronic Continuously Variable Transmission (CVT). The Hybrid cost \$13,200 less than the Super Cruise version, but then it's not quite as plush. It does however, outshine the flagship model in terms of fuel economy – the Hybrid delivers 26-mpg city / 23-mpg highway with combined gasoline and electricity yielding 62 MPGe, with an impressive EV Range of 31 miles, configurable regenerative braking, and pleasing dynamics.

A transverse hybrid unit, such as the one found in the FWD Chevy Volt was not viable for the longitudinal RWD setup of the CT6, so the Cadillac engineering team found it necessary to develop a totally new gas-electric powertrain. The system combines the CT6's 2.0-liter turbocharged four-banger with two electric motors housed in the transmission. The 18.4-kWh lithium-ion battery pack provides more than twice what the BMW 740e offers from its 9.2-kWh battery pack.

The CT6 plug-in delivers its torque to the ground with the three power sources combining their operation in the transmission that is made up of three planetary gear sets, five clutches, and two motors capable of four variable gear-ratio ranges and three fixed gear ratios. In total, the drivetrain has 11 different operating states, with only eight actually propelling the car and the others applied only in specific, continued on page 7



Michelle Hale asia correspondent

#### **Infiniti Prototype** 10 - "Bridges the Past and Future"

Bridging past and future, the INFINITI Prototype 10 recaptures the spirit of early speedsters for an era of electrified performance. Revealed for the first time at the continued on page 18



Harold Allen feature writer

#### **Toyota Headquarters** is a State-of-the-**Art Structure**

One thing is for sure the new Toyota Headquarters is a state of the art structure. Toyota is celebrating 60 years in North America and the production of 30 million cars. continued on page 9



Zach McCallum college correspondent

#### **Montana State Student Loves His** Subaru Forester

Louis has been driving his 2016 Subaru Forester for two years now. His mom bought it for his senior year of high school. The Forester was a top choice due to continued on page 9

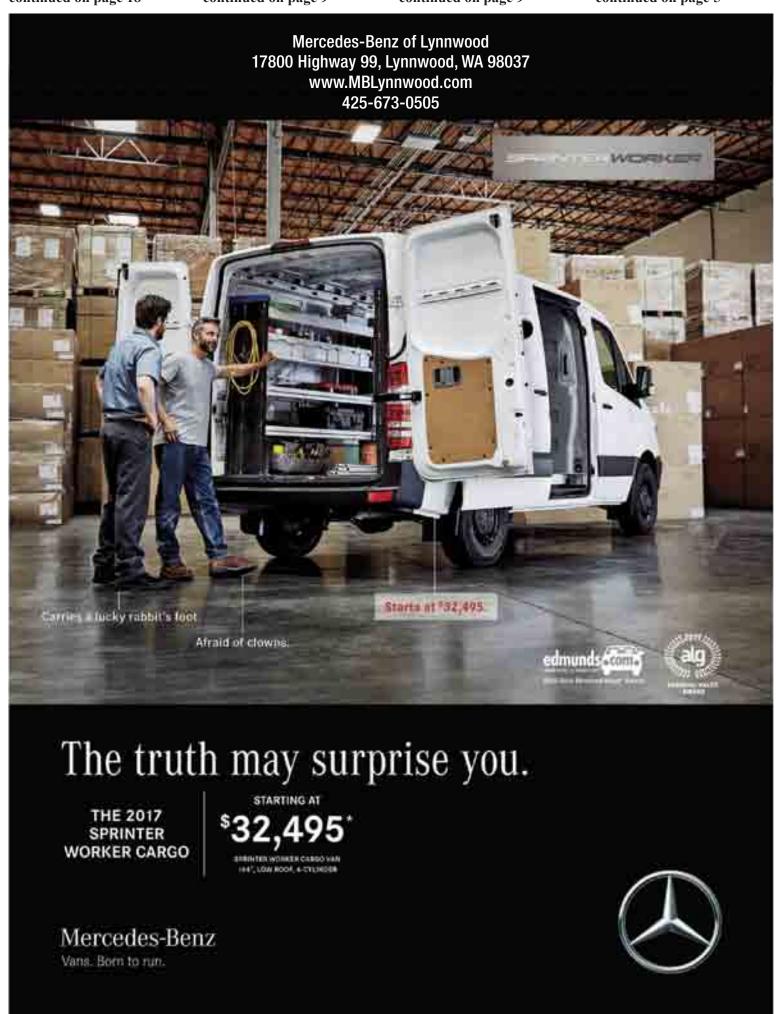


Gary Williams feature editor

#### Classic Car Week "You had to be There"

What a show!

Since 1950, the United States west coast Concours d'Elegance has set off to duplicate the amazing Concours d'Elegance first continued on page 5



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#### Politics and the Environment





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### A Message from the Publisher

I have met a number of Automotive Executives in the 30+ years of publishing Global Auto News



Sergio Marchionne drawing courtesy WSJ

I never met Sergio Marchionne but I will miss his brilliant decisions, and candid comments like;

..... I'll wait for others to develop driverless car technology and when and if they do I'll buy it from them." and "..... Yes we have a pure electric car, the Fiat E, but please don't buy one. We lose \$12,000 on every car we sell.'

Auto Executives that I have met will come and go; Jim O'Sullivan Mazda CEO, John Krafcik, Hyundai CEO, Alex Trotman, Ford CEO; Jacques Nasser, Ford CEO; Alan Mulally, Ford CEO; Mark Fields, Ford CEO; and Bill Ford, Chairman Ford., but there will never be another Sergio Marchionne. Kind regards to Sergio's family and friends.

Sincerely Bill McCallum, Pub-

#### California Air **Resources Board Release Study**

The California Air Resources Board released the 2018 issue of its Annual Evaluation of Fuel Cell Electric Vehicle Deployment and Hydrogen Fuel Station Network Development (the AB8 report) Findings include:

- California's hydrogen fueling network has continued to mature with growth in the number of stations, continued emphasis on a fully retail customer experience, and private investment in station development.
- · Auto manufacturer projections for future FCEV deployments have recovered substantially from 2017 projections.
- Sufficient fueling capacity and coverage should be available by 2025 to enable FCEV deployments at a rate two to three times greater than currently-reported plans.

· California's State co-funded hydrogen fueling network is on track to meet or exceed renewable requirements per Senate Bill 1505 #HydrogenNow #DriveH2 Events

Pacific Oil Conference 2018 September 4-6 | Los Angeles, CA Global Action Climate Summit September 12 | San Francisco, CA Hydrogen and Fuel Cells North America Conference and Expo September 24-27 | Anaheim, CA

#### **Shell Joins CaFCP Executive Board**

At the California Fuel Cell Partnership public meeting, Shell was invited to become a member of CaFCP's executive board. Shell is the first energy company to join the board. Shell and its affiliates within the Shell Group of Companies are taking part in various initiatives to encourage the adoption of hydrogen as a transport fuel. Shell currently operates two hydrogen refueling stations in California.

#### Classic Car Week "You had to be There"

#### continued on page 4

established in Europe pre-World War II and which was a showcase of beautiful cars, style and fashion.

Each year Pebble Beach Concours d'Elegance attendees are wowed by the passionate setting in beautiful California, where the warm, sunny, breezy feeling of the Monterey peninsula meets the Pacific Ocean and where meticulous renovations of approximately 200 cars are entered in the show--the Car Show of the year. Each compete for the coveted Best of Show title and award where judges weigh meticulous renovation, engineering and style and select their annual winner.

Attendees this year saw special car groups and classics, Cadillac, Mercedes, Pierce Arrows, Rolls Royce, etc. along with other exotics. The Best in show was awarded to an Alfa Romeo: a 1937 Alfa Romeo 8C 2900B Touring Berlinetta, owned by David and Ginny Sydorick of Beverly Hills, California.

The Concours d'Elegance is the highlight culmination the end cap to a week of special and exciting automotive events, like the McCall Motorworks Revival party, which traditionally kicks off the Concours d'Elegance car week and showcases beautiful automobiles and aircraft, the annual Legends of Auto Gala, which honors those whom have made significant contributions to the auto industry and advanced the excitement and passion therein, and the Concourso Italiano, which features more than 800 vehicles of Italian origin, as well as elements of Italian style such as fashion. food, art and music on the gorgeous grounds of Black Horse Golf Club.

The list of this special week's events really does go on and on and as an interested spectator, you can pick and choose those shows and events which you would like to attend.

So even though Pebble Beach, CA inspires golf and those passionate in golf, once each year, Pebble Beach is host to what many call the Greatest Car Show in the World, the Concours d'Elegance, as well as many other fun and exciting events related to the Automotive industry and world. If you have ever considered attending all or part of this special week, and you are a classic or exotic car lover or buff, make 2019 your year and join us next August. You won't be disappointed.

#### **AUTO NEWS® BYTES**



#### TOURING-BODIED ALFA ROMEO 8C 2900B NAMED BEST OF SHOW AT THE 68TH PEBBLE BEACH CON-**COURS D'ELEGANCE**

2018 Charitable Donations Top \$1.8 Million

After an intense competition that drew diverse cars from around the globe, the coveted gold Best of Show ribbon was placed on the deep blue bodywork of a 1937 Alfa Romeo 8C 2900B Touring Berlinetta at the 2018 Pebble Beach Concours d'Elegance. It was a match meant to be.

'As a Zagato collector, I broke the rules and bought a Touring-bodied car because this Alfa Romeo is very special," said longtime entrant David Sydorick of Beverly Hills, California. "It is a piece of automotive architecture mounted on a Grand Prix chassis that has technology that was top of the line for prewar cars. It's a wonderful combination. It's beautiful from top

His Alfa Romeo won its class before competing for Best of Show, and took home two other awards: it received the Charles A. Chayne Trophy and was named the J. B. & Dorothy Nethercutt Most Elegant Closed Car.

This Alfa Romeo 8C differs from later 8Cs with its more steeply raked grille and lack of running boards. In 2001, this very car was named Most Elegant Closed Car at the Concours, but since Sydorick's acquisition, it has received a full restoration and been returned to its 1938 Berlin Motor Show specification.

'This Alfa Romeo 8C 2.9 has all that one would wish for in a car—speed, style and, frankly, sex appeal," said Concours Chairman Sandra Button. "The Touring styling is simply magical, and to top it off it makes all the right noises!"

The Pebble Beach Concours gathered 209 cars from 17 countries and 31 states on the 18th fairway of Pebble Beach Golf Links. This year, the Concours also raised an incredible \$1.8 million for charity. Through the Pebble Beach Company Foundation, the primary charitable partner of the Concours, these funds will benefit over 80 local charities, impacting the lives of more than 10,000 children annually in Monterey County.

The race for Best of Show this year featured two other strong contenders: a 1929 Duesenberg J Murphy Town Limousine owned by the Lehrman Collection of Palm Beach, Florida; and a 1948 Talbot-Lago T26 Grand Sport Figoni Fastback Coupé owned by Robert Kudela of Chropyne, Czech Republic.

The 69th Pebble Beach Concours d'Elegance returns to its usual third Sunday of August next year; it takes place on Sunday, August 18, 2019, and will celebrate the centennials of Bentley

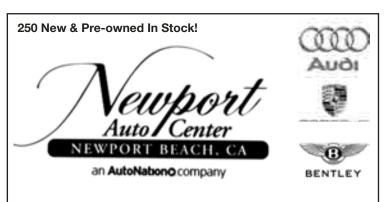
For more information on the Pebble Beach Concours visit www.pebblebeachconcours.net.

#### Women in the **Auto World**

continued on page 2

Holder; Brittany Force, Drag Racing Champion, and others. This

issue we are featuring Chanterria McGilbra, MBA, Founder Prancing Ponies All Women Car Show and Prancing Ponies Foundation & Leadership Academy. (see



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# ——— AUTO NEWS

# 2019 Dodge Ram1500 Test Drive Review by Howard Elmer

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only be described as slippery and is visually pleasing. But, happily, this truck features much more than sheet metal changes – it has addressed a laundry list of issues and wants that customers have spent the last nine years compiling.

To start with - the new aluminum tailgate finally gets a damping feature as well as an internal lift assist; and it drops using the key fob or internal switch. This along with the aluminum hood (a fixture since '09) and several new aluminum components have reduced the chassis weight by 225 lb. Though it's lighter it actually is bigger; with the overall length stretched by 4-inches and the bed height raised by an inch and a half. Payload capacity on the new Ram is now 2,300 lb and a maximum tow limit of 12,700 lb.

Powertrain choices remain virtually the same with the 3.6L V6 Pentastar (305hp and 269 lb-ft of torque) being the base engine and the big power being delivered by the 5.7L Hemi V8 (395hp and 410 lb-ft of torque). These are both coupled to an automatic eight-speed transmission, same as the current truck. What is new is some fuel efficiency gains realized by the use of a mild hybrid system that adds the torque of an electric motor to acceleration. In the case of the V6 the belt-driven generator adds 90 lb-ft of launch torque while the V8 Hemi gets a 130 lb-ft jolt off the line.

Inside the new 12-inch touch screen dominates the centre stack. It's driven by the fourth-generation Uconnect system that incorporates, NAV, cameras, HVAC, infotainment and it now also offers Wifi. Another inclusive option is the harman/kardon 900 watt audio system driving 19 speakers and a 10-inch subwoofer in the truck.

Ram Box continues to be offered, however it gains an internal 115V plug and in-box lighting. The 2019 Ram 1500 will get four new colors, including the first use of Tri-coat paint with Ram: Billet Metallic, Ivory White Tri-coat, Patriot Blue Pearl, and Diamond Black Crystal Pearl. There will also be a choice of sixteen new wheel designs available in 18-inches up to 22-inch diameter.

# Reggie Jackson, "Mr. October" Loves Collecting Classic Cars by Art Gould

by Art Gould

On October 18, 1977 Reginald Martinez 'Reggie' Jackson hit three home runs in a row in 3 consecutive pitches from three different pitchers while playing for the New York Yankees in the world series against the Dodgers. This phenomenal feat earned Reggie Jackson the moniker of Mr. October. This right fielder played in major league baseball from 1967 to 1987 for the Oakland A's, Baltimore Orioles, New York Yankees and the California Angels.

Now-a-days the Mr. October Foundation supports the needs and future for young people through education and opportunities for kids that need a helping hand. Reggie Jackson says, "I feel that the most important requirement in success is learning to overcome failure. You must learn to tolerate it, but never accept it."

An ever growing legion of fans follow the interests of Mr. October as the 14-time All-Star, 5-time World Series Champion and 2-time World Series MVP continues to be active with charities and one of his loves, collectible automobiles.

Reggie Jackson maintains his private collection of primarily muscle cars. Specializing in General Motors cars, 'Reggie' cars are known for numbers matching and special edition examples of the era when cars were fun and the age of performance ruled.

Located in the Monterey center of car activities, the collection offers an unusual feature not found in many private collections. You may be able to purchase some of the dozens of cars that Reggie has collected. Although not generally open to the public, the non descript building includes pristine examples of cars, motorcycles and some baseball memorabilia.

Chevrolets have always been the center of interest for this baseball Hall of Famer. As a collector, Mr. October really knows his cars. As well informed about his cars, he has become a student of muscle cars as his conversations reflect.

Questions can be answered by contacting Vince of the organization at 831-207-3949. A special opportunity would be to add to your collection with a genuine car from the Reggie Jackson collection.



Reggie Jackson Collection (photo Art Gould)

# 2018 Lexus LC 500 "test drive" Report by Ed Barrett

continued from page 2

much for passengers—there's no legroom. Trunk space is limited too, but will accommodate two overnight bags.

The infotainment system features a 10-inch screen on the dash, which is controlled by a touch pad on the console. It's a sophisticated setup that operates much like your laptop. However, it is not all that intuitive, and can be distracting to use while driving.

Grand touring cars are supposed to come with abundant power, and the LC 500 certainly delivers in this regard. Lexus propels this beauty with a 5.0-liter V-8 that pumps out 471 horsepower. It will race you up to 60 in just 4.7 seconds. Furthermore, the rumbling exhaust note is bound to get your juices flowing. When you start up the LC, all your neighbors will know that you're on the move. A smooth functioning, 10-speed automatic transfers power to the rear wheels. A gas/ electric version, the LC 500h, with 354 horsepower, is also available.

Grand touring cars are not designed to tear up a track. The LC weighs 4,300 lbs., so it's not

nimble like a Porsche. Yet, it is a fine handling car, with precise steering. Moreover, drivers can firm up the adaptable suspension by switching to the "sport" or "sport+" modes for vigorous driving. Although the ride becomes harsher, I think most buyers will be willing to pay that price. Personally, I found the "comfort" mode the best setting in everyday use. Yet, even there, I think there's still room for refinement

As you would expect, the LC 500 comes very well equipped with luxury and safety features. A 12-speaker audio system, keyless entry/start, Bluetooth and Enform Remote are standard. This last feature can start the engine; adjust the air conditioning and set driver limits from outside the car. However, if you want more high-buck items, a carbon-fiber roof, a headup display and intuitive parking assist are all available from the options list.

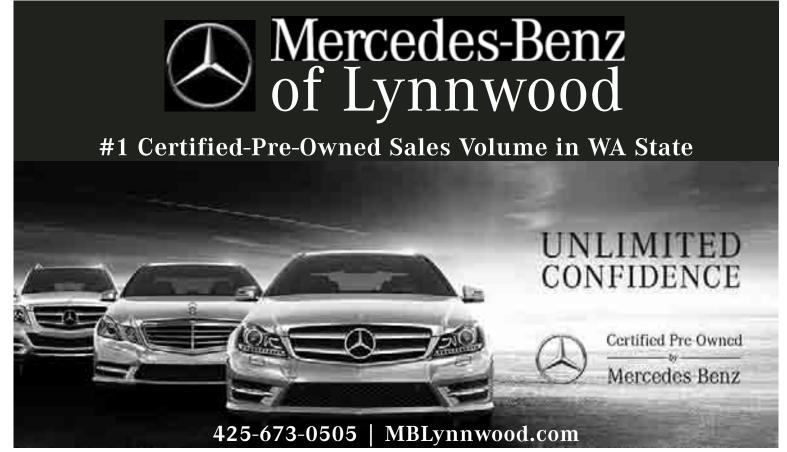
As for safety technology, this Lexus gives you the whole nine yards. Frontal-collision warning and braking, adaptive cruise control, lane-keep assist, and the Lexus emergency communication system are all included in the base price.

Speaking of price, the entry point for the LC 500 is rather steep, \$92,995. The hybrid LC 500h is about \$4,500 more. My test car, with a Sport package, a Convenience package, a Mark Levinson sound system and more, had a bottom line of \$102,890. SNAPSHOT REVIEW

A Luxury Grand Tourer Gorgeous Styling Bags of Power



Lexus LC 500 (photo Ed Barrett)





# Cadillac CT6 Hybrid Test Drive Report by Arv Voss

continued from page 4

rare scenarios such as engineon regenerative braking at high speeds or in transitioning among other operational states.

The Cadillac CT6 2.0e Plug-in Hybrid displays an elegant simplistic, design that is less angular less angular design with a lightweight body, excellent handling and road holding attributes. The CT6 is 8.5-inches longer than Cadillac's CTS sedan, stretching the sheet metal over the longer, low, broad-shouldered, and muscular body, incorporating straight edges and flatter surfaces rather than arcs in a form that blends the long hood with the high shoulder and expressive wheels. Up front the CT6, displays a broad grille with distinctive textured crosshatching and the large, prominent Cadillac crest.

Entering the cabin there's a balance of luxury and functionality. Satin chrome and stained wood trim with delicate carbonfiber accents, and supple leather seating. The interior ambience exhibits expert craftsmanship and comfort.

My test 2018 Cadillac CT6 2.0e Plug-In Hybrid came with the exterior finished in a rich Deep Amethyst metallic, with the interior executed in Jet Black leather. The base price was set at \$75,095. The final tally rose to \$76,090. after adding the Destination charge. There were no other optional costs.

SUMMARY: The 2018 Cadillac CT6 2.0e Plug-in Hybrid handles equitably with other luxury sedans, delivering ample power from its hybrid system. The hybrid travels from 0-60 mph in an impressive 5.2 seconds, provid-

ing passing power across a broad speed range. The electric steering is responsive in all modes, working with the suspension Regardless of the driving mode selected, the CT6 Hybrid delivers a firm and stable ride quality.

The CT6 Hybrid delivers athletic handling characteristics in spite of its length and overall mass. The low positioning of the battery pack contributes to the positive stability and outstanding road-holding ability. The electric motors are capable of powering the sedan up to 78 mph, with the four-cylinder gas motor only firing up to provide additional power. Driving with one-pedal driving may be accomplished by combining the lowest regenerative mode with the automatic brake-hold function.

The Cadillac CT6 hybrid possesses virtually all the same safety, connectivity and infotainment features as the rest of the CT6 lineup.

Bottom line, the 2018 Cadillac CT6 Plug-In Hybrid RWD is a pleasant step up, and is now a solid and impressively agile luxury sedan with the added advantages of electrification. Trade-offs found in most hybrids include reduced trunk space, which is four feet less at 11 feet. Compared to BMW's 7-series, the CT6 is perhaps not as visually striking, nor is the interior quite as plush, but these factors are made acceptable by its significantly lower price.

SPECIFICATIONS:

2018 Cadillac CT6 2.0E Plug-in Hybrid RWD

Base Price: \$75,095 Price as Tested: \$76,090 **Engine Type and Size:** 2.0liter Ecotec, DOHC, 16-valve, twin-scroll turbocharged and inter cooled, inline four-cylinder turbocharged 4-cylinder with CVVT and Direct Injection.

Horsepower (bhp): 265 @ rpm Torque (ft./ lbs.): 295 @ rpm Electric Motor: 1 permanent magnet synchronous AC motor and 1 induction AC motor. 18.4 kWh lithium battery pack

**Combined output:** 335 horsepower and 432 pound feet of torque.



Cadillac CT6 Hybrid (photo Arv Voss)

# Saleen Displays S1&S7 at Legends Gala in Monterey Saleen Automotive, Inc. has Saleen's Corona, CA, headquar- comb impact-absorbing panels,

Saleen Automotive, Inc. has re-asserted its dominance in the supercar market with the unveiling of the 1300-horsepower Saleen S7 Le Mans (LM) Edition at the recent LA Auto Show.

The S7R race version has won at every major racetrack in the world, including Daytona, Sebring, Nurburgring, and the prestigious 24 Hours of Le Mans. The S7 LM Edition commemorates that seven-year run of consecutive racing victories of its Saleen S7 Supercar. The S7 street version has also starred in several Hollywood blockbusters, including being driven by "God" in Bruce Almighty.

Steve Saleen previously announced the planned build of this extraordinary supercar. The car unveiled at the recent LA Auto Show is the fulfillment of the first of the special edition S7 LMs. "True to our form, we are bringing back America's only true supercar," said Steve Saleen, CEO of Saleen Automotive. "We are celebrating our winning heritage and advancing the performance DNA that Saleen was built around."

A 7.0L twin-turbo engine, rated at 1300 horsepower, will power the new S7 LM supercar. Each one is being hand built at

Saleen's Corona, CA, headquarters. The S7 LM's transmission is a longitudinal, 6-speed all synchromesh with limited-slip differential. It also has a metallic clutch with 8.0-inch twin-disc hydraulic actuation bow-through uprights.

The S7 LM has an all-new, exclusive Black/Silver paint scheme with clear-coated carbon fiber. It will ride on Saleen forged, five-spoke, Le Mansstyle wheel design equipped with center locking wheel nuts with automatic safety locks. Fronts are sized at 19 X 9.5-inches with rears at 20 X 12.0-inches. These sleek, stylish wheels will be shod with high-performance tires: 275/30/ZR19 front and 335/30/ZR20 rears.

The chassis is comprised of 4130 Lightweight Steel Space frame with Honeycomb Composite panels. The S7 LM has advanced wind tunnel developed aerodynamics including integrated split-channel airflow throughout the car, full underside aerodynamics, advanced-design front tray and side skirts, full-body-width rear spoiler, and heat-rejecting tinted glass.

The S7 LM is well equipped with safety features including, but not limited to, integrated roll protection, aluminum honey-

comb impact-absorbing panels, 3-point seat belts with automatic pre-tensioner, and aluminum honeycomb front crush structure with integrated rear crumple zones.

Interior convenience and comfort treatments feature a highvolume flow-through ventilation system, A/C, rear view video camera with interior LCD display, 240 MPH speedometer, race-inspired central-mounted digital tachometer with S7R-style shift lights, fully adjustable tilt and telescoping steering column, power windows and door locks, keyless remote for doors and rear trunk, variable intermittent windshield wipers, electric heated front windshield, remote engine hatch and fuel filler door releases, and the latest in sound systems. Standard interior trim includes black Alcantera with multi-tone leather and suede. The S7 LM is also equipped with performance sport seating, aluminum and color accents, custom-fitted driver seating position, and a dual leather and Alcantera suede steering wheel. Also included is the special LM-edition trim.

The Saleen S7 LM is priced at \$1,000,000,000. With a mere seven in production, this is the ultimate collector supercar.



8 Visit: www.AutoNewsOnline.com ATITO SEMA 2018

# 2019 Chevy Silverado "test drive report"

#### continued from page 2

The High Value segment includes the 'Work Truck' with vinyl or cloth seats and the availability of the Regular cab. Remember, this is how all pickup trucks were originally offered.

'Custom' is the next High Value truck with crew-cab (four door) body, LED tail lamps and integrated dual exhaust.

And finally in the High Value category is the Custom Trail Boss with off-road equipment including 2-inch suspension lift and the Z71 Off Road Package. This package includes locking rear differential, skid plates, Rancho shocks, 18-inch wheels and off-road tires.

The High Volume group includes three models:

LT features chrome accents on the bumpers, front grille and mirror caps. Chevrolet bowtie in the grille and LED lights.

RST continues the High Volume trio of models with a street performance appearance for the LT. Adding a body-color trim, full LED lighting and up to 22-inch wheels.

LT Trial Boss adds off-road equipment to the LT including a

2-inch suspension lift and the Z71 Off Road Package, including locking rear differential, skid plates, Rancho shocks, 19-inch wheels and off-road tires.

Rounding out the eight models of the new Silverado is the High feature group:

LTZ features chrome accents on the bumpers, front grille, mirror caps and door handles. Leather interior trim is standard.

The ultimate Silverado is the High Country. It has its own exclusive front grille design with two-tone chrome and bronze finish, body-color accents plus chrome assist steps from wheel to wheel. It also includes the new power tailgate as standard equipment.

The work end of the Silverado is the pickup box. The 2019 Silverado offers the most cargo volume in every bed size. The short-box offers 63 cubic feet of volume. Most of that volume was created by widening the maximum width of the bed floor nearly seven inches.

The Silverado now has 12 fixed tie-downs, with strength doubling to 500 pounds of force before bending. There are also nine moveable

tie down points for even more cargo flexibility.

Additional features include task lighting, a 120-volt power outlet and larger cutouts in the class-exclusive CornerStep bumpers to better accommodate steel-toed boots.

There are four tailgate variants that include the standard gate with no lift assist, lockable with key. The standard gate with lift assist. Power lock and release includes lift assist and automatic release, power lockable. Power up and down has lift assist, automatic release and power closing which is an industry exclusive.

The new truck has more functional interiors with increased storage. Also available are bed mounted storage bins that fit over the wheel wells. The bins offer nearly seven cubic feet of lockable cargo space for short-box models.

Safety technology with cameras offers surround vision. Power plants include V6 and V8 versions, some with turbo power and even a Turbo Diesel available in the lineup soon.

The 2019 Silverado pickup trucks can be found at dealerships now. Look for the eight faces of Chevrolet that include work trucks to luxury models. This generation of Chevy trucks is the largest selection ever to be offered by the centurion pickup truck producer. (See photos on page 14)



Another "Best Seller" in Tom Cotter's Collection of Barn-Find Books

# INSIDE ASIA AUTO NEWS BYTES

by Michelle Hale

#### INFINITI QX50 & QX60 LEAD GOBI DESERT DINOSAUR EXPEDITION

The Institute of Paleontology and Geology of Mongolian Academy of Sciences (IPG), together with The Explorers Club Hong Kong Chapter, supported by INFINITI Motor Company, announced a breakthrough in paleontological methodology through advanced mapping technology, and a discovery of many significant findings after a 20-day expedition in the Gobi Desert that revisited the route of Roy Chapman Andrews' ground breaking explorations nearly 100 years ago.

The 35-person multidisciplinary team of paleontologists, geologists, archaeologists, scientists and The Explorers Club members found possible evidence of three new dinosaur species, more than 250 new fossil locations, five entirely new areas previously not known to contain fossils, and hundreds of fossilized bones, including those of mammals, which were not previously known to have existed in the area. The paleontologists will analyze the fossils they took back to Ulaanbaatar to validate the findings and will explore the newly discovered sites over the next several years, if not decades.

Paleontologists were able to analyze an enormous amount of data collected from satellite and drone imagery to pinpoint high probability locations for fossilization, based on geological and sedimentary markers. The team could then travel quickly to the sites in a fleet of INFINITI SUVs to prospect for fossils. The combination of satellite and drone imaging, together with a team of paleontologists—all working together—has never be done before. This represents a new, more efficient method of discovering dinosaur fossils.

The expedition, which used INFINITI's all new midsize QX50 SUV, as well as the larger QX60 and QX80 SUVs, endured a heavy sandstorm that blew away two support tents, 110-degree weather, scorpions, lethal spiders and a host of other challenges moving a large caravan across the Gobi's forbidding terrain.

"Geological and paleontological maps will be re-written to account for these new findings and discoveries," said Michael Barth, Founder and Chairman, The Explorers Club Hong Kong Chapter, and expedition organizer. "Partnering with INFINITI was a good match with the Hong Kong Chapter of The Explorers Club, as we share a passion for exploration and using technology to push the boundaries of seeking new knowledge. Roy Chapman Andrews was the first explorer to use motorized vehicles to increase the amount of ground he and his team could cover. He would be proud of what we accomplished, and thrilled that his legacy continues to inspire meaningful discoveries."

"The Explorers Club is known for its famous firsts: first to the North Pole, the South Pole, the top of Everest, the bottom of the ocean, and first to the moon," said Will Roseman, Executive Director of The Explorers Club. "We are very excited to partner with INFINITI, which also has many famous firsts, including the world's first production variable compression ratio engine in its all-new QX50. We share a passion for discovery and for scientific advancement."

Kev Finds:

- Hind leg of an Ostrich-type dinosaur from 65 million years ago
- Turtle intact from 70 million years ago
- Neck vertebrae of a dinosaur with a long neck and tail from the same period
- The arm of an ostrich-like dinosaur from 70 million years ago

# INSIDE EUROPE AUTO NEWS BYTES

by Bill McCallum

RICHARD STEWART TAPPED TO LEAD VOK DAMS NORTH AMERICA

VOK DAMS Relaunches U.S. Operations in Philadelphia

Global event agency VOK DAMS has announced the relaunch of its U.S. office, with operations to begin in August 2018. The new office will be headquartered in Philadelphia, Pennsylvania and operate under the business entity of VOK DAMS North America. Richard Stewart, formerly the agency's Business Director for Greater China, has been named Managing Director effective immediately.

The move indicates a further strategic focus on the U.S. market by Germany's leading agency for events and live marketing. "As a global agency, we are constantly evaluating and optimizing our offerings in each of our markets to best meet the current needs of our clients," explained Colja Dams, CEO, VOK DAMS Group. "We produce several events in the U.S. in any given year, and by restarting our U.S. office we send a clear signal to our clients that we are committed to continue strengthening our family of event experts around the world."

Stewart joined VOK DAMS in 2014 and was part of the senior management team that transformed VOK DAMS China into an award-winning full service agency, complete with a broad range of live and digital brand experience offerings. "Richard has been instrumental to our growth in China and, with nearly 20 years of previous management experience in the U.S., we know he will continue to build on his track record of strategic growth and operational excellence in this new leadership role," said Dams. Prior to joining VOK DAMS China, Stewart served as the Client Services Director, China of a global brand experience agency and the General Manager of a boutique agency specializing in premium automotive event communications.

On his new post for VOK DAMS North America, Stewart noted: "We at VOK DAMS believe that, in today's experience economy, live campaigns are central to the success of integrated marketing strategies. And our client know that they can depend on our repeatable expertise in agile event management, quality assurance and data protection. These are all areas that have been attracting a high level of interest from new and existing clients in the U.S., where we will operate as an agile startup agency backed by a high performing global team."

The agency's Philadelphia office location puts it central to several key clients, while also providing access to one of the most vibrant creative communities in the U.S. "We're fortunate to have a number of long-standing partners in the U.S. who have a history of delivering outstanding results for our clients," said Stewart. "We look forward to strengthening these relationships and creating new ones, starting with several planned new hires and collaborations in 2018."

#### Volkswagen Goes Large with Atlas SUV

by Bill McCallum

Volkswagen entered the U.S. market after WWII with the "Bug." The VW Bug was an instant success and I bought a used 1965 VW Bug Soft Top in the 70's. I named my Red Bug "Fat Albert" and he was my daily driver for years. I loved "Fat Albert." As the VW brand grew in popularity across the U.S. Volkswagen became known for selling a value oriented product featuring a full lineup of small cars.

The Volkswagen Atlas V6 SEL w/ 4MOTION I tested represents a move by Volkswagen into one of the most competitive automotive segments, large SUV's. I first saw the VW Atlas at the LA Auto Show 2 years ago and I must say they are coming to market with all the bells-and-whistles to compete with the segment leaders.

First and foremost, the 2018 VW Atlas SUV offers industry leading design. Design sells these days and I will go on record as saying the 2018 VW Atlas offers one of the best, if not THE BEST designed large SUV's on the market today. Comfort and space. When you drive the 2018 VW Atlas you feel like your floating on a cloud, with very little road noise and lots of room for that shopping trip to Costco or Walmart. Power. The 3.6L 24 valve DOHC V6 engine w/FSI direct injection gives the power to deliver an entire little league soccer team to practice or on game day.

The 2018 VW Atlas offers 10 safety features including Intelligent Crash Response System (ICRS) and Lower Anchors & Tethers for Children (LATCH). The base MSRP as tested is \$ 42,690. This might seem high for a Volkswagen, but compared to the other large SUV's on the market it's a SUPER VALUE. I strongly suggest a "test drive" of the 2018 Atlas at your nearest Volkswagen dealer.



#### Sally travels to Cougar Crest Estate Winery in a Kia Sorento

continued from page 3

stance and upscale appearance. The revised styling of the front and rear of the vehicle is enhanced with the newly available LED headlights, fog lights and taillights.

The lower trim levels start in the mid \$20k's. Trim levels are LX, EX, SX and the fully loaded SLX — a \$48,370 all-wheel drive that I drove for this review. Before you decide the price is high, keep in mind that this SLX Sorento was optioned to luxury specification levels and the value is fantastic.

A quiet, refined drive was welcome in the Sorento on our trip to Walla Walla. The 3.3-liter V6 is coupled with a new eight-speed automatic transmission. A few other options that made the

drive enjoyable are the Smart Cruise Control with Stop and Go to help maintain a predetermined distance from a vehicle in front of you, Driver Attention Warning, Lane Keeping Assist, Blind Spot Detection and Forward Collision Warning.

The designated driver deserved an extremely comfortable 14-way power adjustable driver's seat with perfect lumbar support. Soft nappa leather seating is throughout the vehicle. The interior fit and finish is beautiful and especially noticeable on the doors accented with double stitching and chrome. The attractive dashboard includes an excellent control layout with easy to operate touchscreen, tuning and volume knobs along with



Kia Sorento at Cougar Crest Estate Winery in Walla Walla, WA (photo by Sally Hanson)

# Montana State Student Loves His Subaru Forester by Zach McCallum

continued from page 4

its slightly larger profile than the Subaru Outback and great safety features. It packs more size than the Outback with the downside of slightly inferior gas mileage. The main advantages of any modern Forester are its large cubic space. Louis and I have been camping, shooting, and fishing in his car. For a college student who likes the outdoors, the Forester by Subaru is a top option.



Louis, with his Subaru Forester at Montana State (photo Zach McCallum)

clearly marked air controls. The console was designed with trays to hold many small items like keys, phones and coins with a compartment in the middle large enough to stash a small purse. Cup holders are located in all doors as well as the console.

The three-row, seven person seating is perfect for a group to tour the wineries. Since it is a squeeze for adults to fit in the third row and that seating doesn't accommodate long legs, you will want to find two short, flexible friends to sit in the third row. All passengers have available cup holders and wireless charging ports are included for occupants of the three rows of seating. A panoramic roof with a sun shade gives the Sorento's passengers plenty of light and offers skyward views.

Our destination in Walla Walla was the Cougar Crest Estate Winery which is located on Frenchtown Road off Highway 12 in the Westside wine region of the Walla Walla valley. We had fond memories of visiting the winery in their early years at the beginning of this century when they were located at the Walla Walla Airport. Ten years ago the winery moved into a beautiful new building that contains a subterranean wine cellar and is made from Rastra blocks, a recycled material consisting of recycled polystyrene mixed with concrete. The environmentally friendly building exemplifies the sustainable practices the winery practices from vineyard to production. An impressive tasting room is located in the building which is decorated with beautiful woods, fireplace, and plenty of seating for sipping wonderful wines.

Cougar Crest Estate Winery's vineyard acreage totals 110 acres and is spread out over four different vineyards in the Walla Walla continued on page 14

## Toyota's New Plano, Texas Headquarters is a Stateof-the-Art Structure

continued from page 4

The campus has multi-story covered parking structures to protect vehicles during the hot months and heavy weather days that Texas is noted for. On the back of the building is a large and long video wall about the size of a football field with an eye-catching display. This video wall backs up to a major freeway just next to the 4 billion dollar Legacy Center that is the new home to Liberty Mutual Insurance and other major companies that have moved to North Texas in the last year. The headquarters with a vast array of solar panels and other environmental features, shows how much effort was put into this facility. The center of the structure is surrounded by black glass and a water-wise atrium. The new headquarters includes several restaurants for employees. This address affords easy access to employees living in North Texas. This 100 –acre campus has lots of room to grow in the future. With around 4,000 employees in this facility, you would never know it.

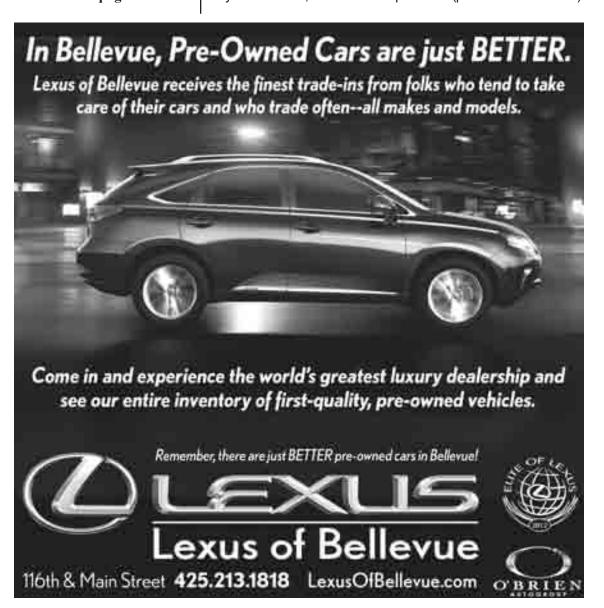
There are six main buildings housing Toyota's financial division. the Lexus brand and a technology and engineering research center. Office space is designed to be flexible in the event a change is needed. Amenities include a Starbucks, health center, a credit union and a convenience store run by Walmart. Another great feature is there are several food stations, one including sushi. A new addition to the current Plano campus will be a museum with vintage cars from the early years and vehicles throughout their success in the U.S. At some point, the general public will be able to tour the museum.

Near Toyota's Plano headquarters a state of the art Toyota dealership is being built, no doubt it will help Toyota service company and employee vehicles.

This year will also bring an \$80 million dollar engineering center in Kentucky; part of the "One Toyota" Project. The 235,000 square foot facility will house more than 600 Toyota engineers with room to grow.



Toyota's Plano, Texas Headquarters (photo Harold Allen)



#### 2018 Cadillac ATS Test Drive Report by David Schmidt



Cadillac ATS Sedans (photo by David Schmidt)

#### continued from page 3

the vehicles of their parent's generation and therefore completely embrace sedans. Don't think the company's marketing folks haven't thought about this. A small Cadillac seems a contradiction in terms, but only if you think about traditional Cadillac owners.

But whatever the future, the present isn't great for sedans, including the ATS and other Cadillacs. A little slow to the crossover rush, Cadillac says brand isn't really in trouble, as their very good sales in China take the sting out of a slipping

The nice thing is that it is good

#### they've got four more coming in the next couple of years, but until they would like to see ATS sedans grow. Interestingly the

sedan market.

#### Please Join Us for the 10th Annual Legends of Auto Gala - August 15, 2019 See Details Below







# Legends of Auto Gala Dinner

Please join us on August 15th at the Embassy Suites Hotel on Monterey Bay (Seaside) for the 10th Annual Event

Date: August 15, 2019 Place: Embassy Suites Hotel on Monterey Bay (Seaside)

Time: 7 pm to 10:30 pm

Tables: (10) - \$2,000 Ticketing: https://my360tix.com/events/legends-gala

**Mission Statement** To recognize and award individual accomplishments, that have significantly advanced the auto industry around the world and to help develop the next generation of auto industry leaders.

SPACE WILL BE LIMITED - Questions - bill@autonewsonline.com

#### **About Legends of Auto**

The "Legends of Auto" is a prestigious event in which we take time to honor key contributors of the automotive industry. Below are some pictures of our recent events.

#### **Honored Members of Legends of Auto**

**George Barris**\* Bert Boeckmann **Bob Bondurant** Sandra Button **Corky Coker** Tom duPont

Vic Edelbrock\* **Ken Gross** Dan Gurney\* Lee lacocca Craig Jackson Lyn St. James \*Departed Legends

Parnelli Jones Jay Leno **Ken Lingenfelter Keith Martin Barry Meguiar Bruce McCaw** 

**Dana Mecum Bruce Meyer Peter Mullin** Roger Penske **Stewart Reed Steve Saleen** Carroll Shelby

Attire: Business Casual

Tickets: \$250 each



Legends (left to right) Bob Bondurant, Lyn St. James, Bill McCallum, Founder, Tom duPont, Steve Saleen, Barry Meguiar, Keith Martin, Ken Lingenfelter and Dana Mecum (photo Auto News)



Left to Right - Barry Meguiar, Bert Boeckmann, Beau Boeckmann, Bruce Meyer, Stewart Reed and Corky Coker



Legends of Auto Gala Event attendees at dinner during



George Barris, a Legend that has departed, with Gary Williams at Pebble Beach Concours

looking, reflecting the design theme which pulled Cadillac into the 21st century. The emphatic lines insure that this Cadillac isn't meant for snowbird living centers.

For example, the seats are comfortable, but not in the way a former Cadillac owner would expect. Somewhat of a Euro feel to them. Unfortunately, the suspension isn't tuned to hide the car's European drive characteristics. That is something which will please those who enjoy driving. Cars simply have a serious advantage over crossovers when it comes to responsiveness.

Another benefit for buyers is that sedans tend to be wellequipped for the price compared to crossovers. The ATS, for instance, comes with plenty of neat things standard. This includes things like standard heated outside mirrors with integrated turn signals and puddle lamps. Naturally everybody gets the CUE infotainment system which comes with Apple CarPlay and Android Auto integration.

There's standard less phone charging, Adaptive Remote Start and keyless ignition. A 4G LTE Wi-Fi hotspot is free, as are Cadillac's Teen Driver controls. Everybody gets Brembo front performance brakes and automatic stop/start. But that's not available if you get the manual transmission.

There are two trims, the ATS and Luxury trims. There are options, such as the power sunroof, although the Luxury trim level comes with leather seating surfaces with heated, 10-way power front seats, auto-heated steering wheel and more as a part of the trim level.

The engine reinforces that view as well, being only half an engine according to previous Cadillac standards which required a V-8 under almost all conditions. This turbocharged, two-liter engine produces 272-hp. and 295 lb.ft. of peak torque. This is probably more than some of General Motors V-8 engines produced in the last couple of decades of the 20th century.

Because of the size of this car the EPA fuel ratings are pretty good. The most thirsty is the rearwheel drive with a manual transmission which ears a 20-mpg city and 29-mpg highway rating. Add the automatic transmission and the mileage rating jumps to 22 mpg city and 31-mpg highway. All-wheel drive only costs you 1 mpg in the highway rating, earning the same 22 mpg for city

Unlike any of the Caddys of those days, you can get an ATS with a manual transmission instead of the eight-speed automatic transmission. If I was going to get the rear-wheel drive version I'd also opt for the manual, even though you can choose that engine and still get all-wheel drive.

This Cadillac is fun to drive. That's not something often said about Cadillacs pretty much in the history of their existence. It was a brand that brought luxury to wealthy buyers. But thanks to cars such as the ATS they've upped the fun factor by a bit. Hopefully it will help keep sedans from going the way of station wagons.

If you have any questions, comments or ideas, please send them to comment@AutoWritersInk.com.



# -----Doug's Auto Group

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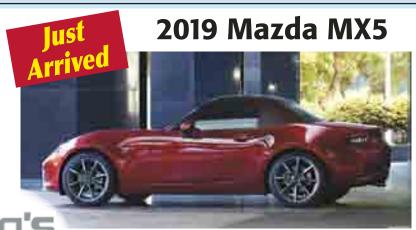
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# CARS, STARS AND FILMS



# **Event Honors George Barris Creator of Movie Cars**

continued from page 2

tive and Hollywood entertainment history with photographs of George and their custom cars including Steve McQueen, Clint Eastwood, Clark Gable, Frank Sinatra, The Beach Boys, John Wayne, Elvis Presley, John Lennon and Yoko Ono, Cher, Bo Derek and Farrah Fawcett.

AN: What was most surprising from the sale?

JBP: Amazing how a car customizer touched so many people's lives.

AN: Who do you remember most?

JBP: What's really cool is when you're sitting in your shop and Billy Gibbons comes by and he's just a true gentleman and enthusiast as well. He has his own hot rods. He just came by to spend time with us...The stories about Elvis and what a polite man he was...Even Cher would bring a shoe and say I need to paint my Ferrari this color.

AN: What was your dad's best

JBP: I don't want to hear the word can't. There's nothing you can't do and I don't want to hear that word.

AN: What would he want his legend to be?

JBP: In his wildest dreams, about how we sold his Batmobile at Barrett Jackson for a recordbreaking sale, the highest paid tv car that beat the James Bond car. To be able to experience that with your family is...he just never stopped.

Barris Kustom Industries and Joji Barris can be seen attending car shows, judging, charity work, restoring the Barrister and Specialty Equipment Market Association (SEMA).



Joji Barris-Paster and the Batmobile at Barris Kustom Industries in North George Barris and the Batmobile at the International Comic-Con in San Hollywood on August 15, 2018. (Photo by Joyce Chow)



Diego in 2012. (Photo by Joyce Chow)

# Curing Kids Cancer Gala Raises More Than \$110,000

Guests enjoyed a stellar evening that included a new venue, The Metropolitan Club, exceptional silent auction items and oneof-a-kind live auction pieces. Auctioneers from Mecum Auctions were in attendance to facilitate the exciting live auction.

Additions to the evening besides the location were a delicious signature cocktail, dessert bar and live music from Atlanta. After mixing and mingling, Gala goers also had a fun time in the photo booth.

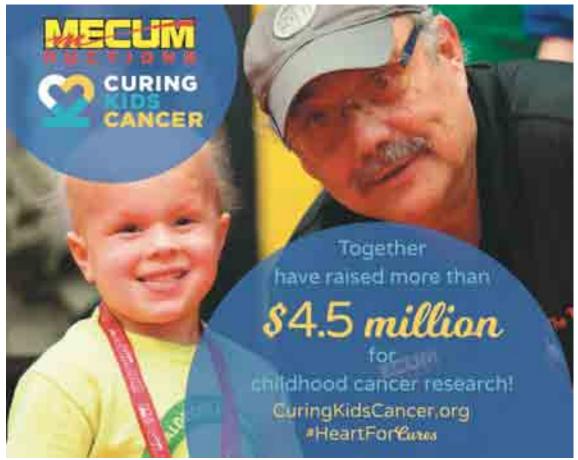
"The evening was wonderful. The guests enjoyed their time at the new venue, enjoying delicious food and drinks and participating in our live and silent auctions. Most importantly, guests helped us raise more than \$110,000 for childhood cancer research," said Lauren Korthoff, Program and Event Director for Curing Kids Cancer.

Honorary chairwoman Michelle "Buttercup" Davis went above and beyond to secure auction items, invite guests and assist with the evening. Curing Kids Cancer honored Buttercup, Dr. Maryam Fouladi, Gala guest speaker and medical director of the brain tumor center at Cincinnati Children's Hospital Medical Center, and Tony Barnhart, Gala host and SEC football analyst.

Curing Kids Cancer would like to thank our Gala sponsors for a spectacular evening: The Metropolitan Club, Malvern Bank, iHeartRadio, Modern Luxury, Children's Healthcare of Atlanta, Photography by Zelda and Atlanta Dance Party.



Special Thanks to our Gala Sponsors















Curing Kids Cancer's third annual gala raised more than \$110,000 for cutting-edge childhood cancer therapies.



# Marysville Toyota (NOW OPEN) Serves N.W. WA for Sales & Service Needs

by Bill McCallum

Marysville Toyota has only been open for two months and customer reviews on Google are all claiming "..... the negotiationfree sales process to be the best in the Northwest for buying a new Toyota." The all-new Toyota Dealership is located off of I-5 between Marysville and Smokey Point at 16120 Smokey Point Boulevard. (Marysville Toyota.

The all-new 40,000 square foot facility on 6 acres was built to service customers between Everett and Mt Vernon, but it is all ready drawing new customers from the Northwest part of the state. Marysville Toyota stresses service for trucks, suv's and cars with 10 factory trained technicians, stateof-the-art equipment, 18 service bays and a comfortable waiting

lounge. (see photos)

Marysville Toyota's Mission Statement is: "Buy the easy way. Get the vehicle you want in full transparency, nothing hidden. We advocate for you. Our non-commissioned, experienced consultants are focused on getting you the right vehicle, at the right price with the right terms.

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I would say it's well worth a trip up I-5 or down I-5 for a visit to Marysville Toyota if your in the market for a new or pre-owned Toyota or looking a friendly place to have your current vehicle serviced. ALSO VISIT - marysvilletoyota.com or call (360) 651-0200



Service Reception at Marysville Toyota (photo Auto News)



Marysville Toyota located off I-5 (photo Auto News)



Customer Lounge at Marysville Toyota (photo Auto News)

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### See 2019 Chevrolet Silverado "Test Drive Report" on pages 2 & 8







2019 Chevrolet Silverado (photo Art Gould)



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# Sally Hanson Travels To Cougar Crest Estate Winery in a Kia Sorento

continued from page 9

American Viticulture Area (AVA). To receive the "Estate" designation, the winery and vineyards have to be in the same AVA, have to be controlled or owned by the winery and the wine has to be made from start to finish at the winery.

As you should assume from the name of the winery, the husband and wife team of Deborah and David Hansen graduated from Washington State University. Deborah received her degree in Pharmacy and David in Veterinary Medicine. They began their careers in the San Francisco area where the art of wine making became their passion while visiting California wineries. Starting in 1980 with fruit orchards, the Hansens have been in agriculture ever since, establishing their first vineyard in 1997.

Having won numerous gold medals in many competitions and acclaimed best of class wine by prestigious magazines, our favorite varietals offered at Cougar Crest Estate Winery include Malbec, Merlot, Syrah and Cabernet Sauvignon.

Parking at Cougar Crest Winery was made easier with the Park Distance Warning, Rear Cross Traffic Collision Warning, and the Surround View Monitor that gives a 360 degree view of the vehicle's relationship to the surrounding area.

The Sorento's cargo space is easily accessible with the handsfree Smart Power lift gate opening when it senses your smart key with no hands or feet required The lift gate can also be adjusted to your height preference making closing the hatch easier and to avoid opening so high that it hits the ceiling in your garage. Another nice feature is a remote release that lets you fold down the second row seats while standing at the rear of the vehicle to expand space as you pack the vehicle. Cargo netting and tie downs are conveniently arranged for cargo when the third seat is down. The Sorento offers ample space to purchase many cases of wine at the Cougar Crest Estate Winery.

And what common thread links the Kia Sorento and Cougar Crest Estate Winery? Both are class acts that are definitely worth the drive.



#### Pirelli and Prada Partner for Luna Rossa's New America's Cup Challenge

Pirelli has signed an agreement with Luna Rossa Challenge for the constitution of a partnership aimed at the development of a multi-year project which will lead to Luna Rossa's participation in the next edition of the America's Cup, set for New Zealand in 2021.

Pirelli and Prada will be co-titled sponsors of the vessel and will detail their plans at a soon to be organized event.

Now in its 36th edition, the America's Cup is the oldest trophy in the history of sport, which sees the participation of the most technologically advanced boats in the world.

The project will entail, over the 4-year period 2018-2021, a series of regattas, events and activities with the two brands as protagonists. In 2019, the first two regattas of the America's Cup World Series will take place in the Mediterranean; in 2020 another three World Series regattas will be held in Europe, the United States of America and Asia; from January 2021, always in Auckland, there will be the Prada Cup, Challenger selection regattas, followed by the 36th edition of the America's Cup Presented by Prada, scheduled for March 2021.

continued on page 20

#### Millennial Car Buying Analyzed by Jordan Williams

continued from page 3

A3, which make luxury brands more affordable for the millennial buyer, however, some millennials are more likely to consider up and coming models from import brands such as Kia and Mazda, as well as other German and Japanese models, because of their popularity. It was also noted that as they age, Millennials seem to become more practical in their automotive tastes

Based on their study, Autotrader found that Millennials are looking for experts to help answer their questions when they finally make it to the dealership. Some want quick, efficient purchases and come with their minds practically made up, based on their research noted above, but some want to feel, touch, drive and some time and space to make their final decision. They appreciate help and expertise in a kind, professional and non-pressure type of way.

Millennials pride themselves on smart purchases their way, their time line. Read them, be helpful and patient with them, and let them steer you to which car they want to purchase.

Coming up is my highly anticipated article with a reputable Washington State mechanic in business for over 30 years. He will discuss his advice for Millennials in both car buying and maintenance.

#### **SHOWCASE REVIEWS**

#### **HONDA FIT 5DR SPORT**



The Honda Fit subcompact hatchback has been a steady seller for Honda. Value based at \$17,500 as tested the Fit is also good in the MPG dept.

BASE PRICE: \$17,500 TYPE: sub-compact ENGINE: 1.5L 4 cyl TRANS: 6 speed manual HORSEPOWER: 130 hp MPG: 29 city / 36 hiway

#### **INFINITI QX80 4WD**



The Infiniti QX80 AWD is the "Big-Daddy" in the Infiniti SUV lineup. All the bells and whistles that go with a luxury SUV

BASE PRICE: \$67,850 TYPE: SUV ENGINE: 5.6-LITER V8 TRANS: 7-SP AT HORSEPOWER: 400 hp MPG: 15 city / 19 hiway

#### **KIA RIO EX 5DR**



The fourth generation KIA RIO offers more room and a new infotainment center with voice recognition. Good MPG and priced right for a sedan.

BASE PRICE: \$18,700 TYPE: Sedan ENGINE: 1.6L 4 cyl TRANS: 6-Speed AT HORSEPOWER: 130 hp MPG: 28 city / 37 hiway

#### MITSUBISHI ECLIPSE CROSS



The Eclipse compact SUV is a new offering from Mitsubishi. Priced below the Outlander it offers many of the same options.

BASE PRICE: \$27,895 TYPE: SUV ENGINE: 1.5 L TRANS: 6 sp Sport HORSEPOWER: 161 hp MPG: 25 city / 26 hiway

#### **TOYOTA RAV4 HYBRID**



The Toyota RAV4 has been a top seller and a segment leader for years. The popular small SUV has all the bells & whistles. It's also a hybrid.

BASE PRICE: \$32,185 TYPE: Small SUV ENGINE: 2.5L DOHC 4 cyl TRANS: AWD-i HORSEPOWER: 194 hp MPG: 34 city / 30 hiway

#### **TOYOTA CAMRY**



Toyota Camry is Toyota's best selling sedan and has also been a top selling car in the United States in recent years. Price right with many free options BASE PRICE: \$34,950 TYPE: Sedan ENGINE: 3.5L TRANS: 8 sp CVT HORSEPOWER: 301 hp MPG: 22 city / 32 hiway

\*\*\* all information on vehicles as tested

autonewsonline.com/showcase reviews

16 Visit: www.AutoNewsOnline.com September / SEMA 2018

## 2018 Toyota Sequoia "test Drive Report"

continued from page 3 Driving Dynamics:

In regards to driving dynamics, the Sequoia is able to perform both in the city, and off road. The large seats are extremely comfortable and the rear cabin can easily seat adults in the middle and rear rows. The cabin was very quiet at highways speeds, and the vehicle cruises comfortably down the road as if you're riding in a luxury car. As to be expected, parallel parking in a city setting can be cumbersome in the Sequoia, but a rear view camera and parking sensors are there to assist you. Not to mention the turning radius is superb for a vehicle of its size and stabilizer bars in the front and rear keep body roll to a minimum.

Once off road, the Sequoia easily traveled down trails with its Bilstein shocks, offering a comfortable ride that a baby could sleep through. The 10 inches of ground clearance allows you to pass over small obstacles with ease. I didn't try any trails extreme enough, but there are multiple 4wd modes and a locking center differential on the TRD Sport for all of your off roading needs.

Interior:

The interior, as mentioned. is massive and luxurious. The large 10-way adjustable heated leather seats in the front and large knobs make the Sequoia ideal for driving to your annual ski trip. The TRD Sport features second row captain's seating and a seating capacity of 7, while

other trims seat 8. The 6.1-inch touch-screen display can be a bit small at times, but Toyota's Entune infotainment system lays everything out in a intuitive design. The Sequoia also features bluetooth, HD Radio, satellite radio, voice recognition and all of the other amenities you would expect from a 2018 vehicle.

If you need cargo space, the Sequoia has plenty of it. Behind the third-row seats there is 18.9 cubic feet of space, fold down the third row with the push of a button and the space increases to 66.6 cubic feet, fold down the second row, and you have a huge 120.1 cubic foot area to work with. We used the Sequoia to bring all of the materials we needed to our Legends of Auto venue, and we didn't even need to fold all of the seats down!



Toyota Sequoia (photo Chris Chung)

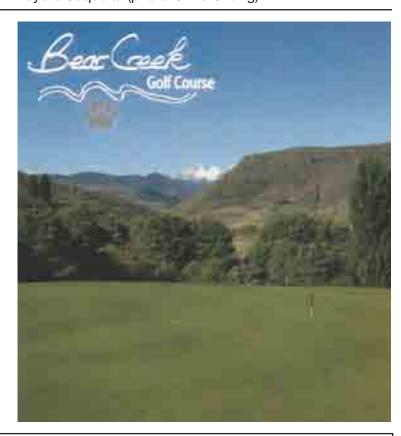
# **Ride & Drive:** 2018 Toyota 4Runner **Bear Creek Golf Course**

by Bill McCallum

The ride for our first Golf Course Ride & Drive Feature of the season is the 2018 Toyota 4Runner TRD Off-Road SUV. This popular SUV is powered by a 4.0L DOHC 24-valve V-6 delivering 270 HP and 20 mpg on the highway when your not off-roading. The Star Safety System option includes Vehicle Stability Control and over a dozen other safety features. The TRD Enhancement package includes 17-inch TRD alloy wheels, a TRD stamped aluminum front skidplate and much more.

Your drives on the 9 hole Bear Creek golf course located in the Methow Valley outside of Winthrop, WA will land on well

groomed fairways. Bear Creek is managed by Laurie and Mike Hilton. Their two daughters also help around the club house when they are not in school or on the course. The snack bar offers food & beverages. There are separate tees when you tee it up for the second nine. The 18 hole yardage is 6,271 years from the men's tees and 5,310 yards from the ladies tees. We recommend Bear Creek at Winthrop, WA as part of your Northwest hiking, cycling, camping, fishing, hunting, river rafting, or your road-trip vacation in Eastern, WA. For additional information: Call-(509) 996-2284 or visit - www.bearcreekgolfcourse.com





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# WOMEN in the AUTO WORLD

## "Chanterria McGilbra MBA" founder of **Prancing Ponies**

by Bill McCallum

Chanterria McGilbra, MBA defines what it means to be a Women in the Auto World. Chanterria is the founder of the Prancing Ponies Foundation, Prancing Ponies Leadership Academy, Prancing Ponies Car Show and the Prancing Ponies Rally. I first met Chanterria at the second annual Prancing Ponies All-Women Car Show this year in Carmel where they honored our Legend Lyn St. James.

With Lyn's help we invited the Prancing Ponies participants to our Legends of Auto Gala Dinner in Monterey during Classic Car Week. (see page 1 story)

A statement in the 2018 Prancing Ponies All-Women Car Show Program says it all ....."The women who are brave enough to participate in our Car Show lay the foundation for future generations of girl auto enthusiasts to do the same. It's why our mission is "Empowering Women - Inspiring Girls' to 'Create Women Leaders One Girl at a Time.



Chanterria McGilbra, far right, Prancing Ponies Founder with Friends on a Road Trip

#### **Previously Featured:**

#### "WOMEN IN THE AUTO WORLD"

Felicia Fields - Ford HR VP Mary Barra - GM CEO Michelle Christensen – Acura Design Lisa Copeland – FCA Dealer

Elena Cortesi – Ford Comm. Mgr. Muffy Bennett - Car Collector Jennifer Biggs - Repair Shop Owner Joyce Chow - Social Media Mogul Sarah Deccio - Distribution Mgr. Valerie Thompson – Motorcycle Racer Ashley, Courtney & Brittany Force-Drag Racing Champions

# Legends of Auto Gala - A Journey from Seattle to Monterey



Zach MicCallum, Driver, with Bill McCallum trucking Legends of Auto Gala items to Monterey, CA (photo Auto News)





Zach McCallum, Driver, with Bill McCallum trucking Legends of Auto Gala items to Monterey, CA (photo Auto News)



Chris Chung with Lexus at Weather/Tech Laguna Seca Race Track entrance (photo Auto News)





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# Infiniti Prototype 10 The Spirit of the Speedster for an Electrified Era by Michelle Hale

continued from page 4

2018 Pebble Beach Concours d'Elegance, the concept represents a physical manifestation of INFINITI's creative and ambitious plans for electrified performance.

As a brand with technological innovation at its core, electrification is a natural next step for INFINITI. From 2021, every new INFINITI model will feature electric drivetrain technology to enhance performance. The Prototype 10 provides a window into INFINITI's desire to deliver driving pleasure, thrilling perfor-

mance, and range confidence.

Following the ground-breaking Prototype 9 concept first revealed at the 2017 Pebble Beach Concours d'Elegance, INFINITI has 'looked back to go forward' with the Prototype 10. A future vision realized by INFINITI designers, Prototype 10 evokes the spirit of early Californian speedsters, and is informed by some of the most iconic car designs of all time.

This is the first project to come to fruition under the direction of Karim Habib, INFINITI's new Executive Design Director, and it hints at how the brand's design teams will evolve the appearance of its production cars. A project spanning the globe, the Prototype 10's creation has been overseen by INFINITI's Japan design center, designed digitally in the UK, and crafted by hand in San Diego, California.

The new concept is resolutely forward-looking in terms of its aesthetics and is a natural evolution of the form language first seen in the INFINITI Q Inspiration and Prototype 9. The monoposto (single-seat) cockpit is consistent with INFINITI's driver-focused approach, and is indicative of the new opportunities created for INFINITI by adopting electrified powertrains and flexible vehicle platforms.

"We all feel a certain degree of passion when talking about roadsters and speedsters. We are equally passionate about the potential that electrification holds for the future of our cars—a daring speedster is the perfect study for our designers to explore an electrified future and ignite such excitement." Roland Krueger, President, INFINITI

"The INFINITI Prototype 10

"The INFINITI Prototype 10 echoes the layout and design of early speedsters. This period saw the creation of some of the most evocative car designs of all time, where power was celebrated through high-powered single-seat competition cars. Our new concept speaks of an electrified future, something which is reflected in its form and details. It is appropriate that we found inspiration in an optimistic bygone era in which cars were characterized by the simple love of driving." Karim Habib, Executive Design Director, INFINITI

The new concept follows two other design studies revealed by INFINITI in the last 12 months: the Prototype 9 – first revealed in 2017 – and the INFINITI Q Inspiration Concept, unveiled at the 2018 North American International Auto Show in Detroit.

Where Prototype 9 – a sleek, open-wheeled, electric retro-roadster-imagined an alternative history for INFINITI, the Prototype 10 is resolutely focused on what the future holds for the brand. Utterly daring in its bold execution, the new concept is inspired by the spirit of early speedsters, its form and function evoking driving pleasure and thrilling performance.

#### OCTOBER 30-NOVEMBER 2, 2018 - LAS VEGAS, NEVADA



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# OEM & AFTERMARKET PARTS





# FCA U.S. Marks Opening of New Mopar Parts Distribution Center

- 400,000-plus square-foot Mopar Parts Distribution Center (PDC) in Winchester, Virginia, represents FCA US investment of \$12.2 million
- Winchester PDC employs more than 70 workers over two shifts and serves over 200 FCA US dealers
- PDC to ship an estimated 9.2 million pieces annually
- Facility is first of two new Mopar PDCs scheduled to open in 2017 in U.S.
- Pietro Gorlier, Head of Parts and Service (Mopar), FCA -Global; Norwood Jewell, UAW Vice President and Director of the Chrysler Department; federal and state government officials dealer representatives in attendance to mark opening
- Mopar continues to expand role as FCA US service, parts and customer-care brand during 80th anniversary celebration

FCA US celebrated the official opening today of a new Mopar Parts Distribution Center (PDC) in Winchester, Virginia. The 400,000-plus square-foot facility represents a \$12.2 million investment by FCA US and more than 70 jobs over two shifts. It is also the first of two new Mopar PDCs scheduled to open in the U.S. this

FCA US and UAW leadership were joined by federal and state government dignitaries and dealership representatives in marking the Winchester PDC grand opening. Ceremony attendees included Pietro Gorlier, Head of Parts and Service (Mopar), FCA - Global; Norwood Jewell, UAW Vice President and Director of the Chrysler Department; Mark Bosanac, Director - NAFTA Supply Chain Management and Global Parts Supply Chain Management and Operations; Kevin Farrish, President, Farrish Chrysler Dodge Jeep® Ram; Urooj Mughal, representative for U.S. Senator Tim Kaine; Dave Stegmaier, Director of Community Outreach for U.S. Representative Barbara Comstock; and Hayes Framme, Virginia Deputy Secretary of Commerce and Trade.

"We are celebrating our 80th anniversary in 2017, and throughout the years customer satisfaction has been and continues to be the Mopar brand's No. 1 priority," said Pietro Gorlier, Head of Parts and Service (Mopar), FCA - Global. "This new Parts Distribution Center builds upon our mission, allowing us to more quickly and efficiently serve our dealers and customers, delivering the parts they need, when they need them. This is our 22nd PDC in North America and we'll continue to expand our distribution network as the parts and accessories business keeps growing.'

"Today's opening adds more than 70 jobs to the Virginia economy and makes the Mopar brand's delivery of parts to dealers and consumers more efficient. FCA continues to grow, which is a constant reminder that the auto loans were a great investment," said Jewell.

A framed Congressional Record statement issued by Congresswoman Comstock was presented in honor of the official opening of the PDC. A special Mopar logo, featuring a commemorative plaque and signed by all event attendees, was also presented to Winchester PDC employees and management during the cer-

The new facility will handle more than 50,000 total part numbers distributed to over 200 FCA US dealerships, located primarily in the Mid-Atlantic region. It will ship approximately 9.2 million pieces annually.

FCA US invested \$12.2 million in equipment for the Winchester facility. In addition to the more than 70 jobs created, FCA US is also utilizing local resources for assistance in areas such as janitorial services, facilities management and exterior building maintenance.

Winchester operation The expands the brand's current distribution network to 22 facilities in North America, with more than 50 PDCs (including joint ventures) in operation worldwide.

The Winchester PDC was launched under FCA World Class Logistics methodology, which establishes a synchronized supply chain that progressively eliminates waste through the contribution of all employees and the rigorous use of methods and standards that promote an approach of continuous improve-

The facility will be LEED (Leadership in Energy and Environmental Design) certified. LEED, administered by the United States Green Building Council, is a comprehensive system to define, measure and validate green buildings.

Certification in the national recognition program is based on strict standards in five key areas: site planning, water management, energy, material use and indoor environmental quality. As part of the LEED initiative, the PDC design incorporates more than 80 skylights, filtering in natural light to the workplace.

In addition to the Winchester PDC, FCAUS has also announced a \$10.4 million investment in a new Mopar PDC located in Romulus, Michigan. That facility will encompass 500,000 square feet and more than 100 workers. Construction is currently in progress on the Metro Detroit facility, with a projected opening in 2017 fourth quarter.

#### Winchester PDC: Key Figures 2 Shifts

10 Inbound tractor-trailers

24 Outbound tractor-trailers

27 Acres (facility footprint)

**70**+ Employees

83 Skylights

200+ Dealers served

50,000+ Part numbers handled 400,000 Square-feet (PDC

**2.6 million+** Order lines shipped annually

9.2 million+ Pieces shipped annually

12.2 million FCA US investment (in dollars)

#### **Mopar-First Features**

During the brand's 80 years, Mopar has introduced numerous industry-first features including:

- Vehicle-information first to introduce smartphone vehicle-information applications, a new channel of communication with consumers
- wiADVISOR: first to incorporate a tablet-based service lane
- Electronic Vehicle Tracking System (EVTS): first to market with a new interactive vehicle tracking device that sends owner a text when vehicle is driven too fast or too far based on pre-set parameters
- Wi-Fi: first to offer customers the ability to make their vehicle a wireless hot spot
- Electronic owner manuals: first to introduce traditional owner manuals on a smartphone app.



# Line-X to Enable Extreme Impact and Weather Resistance for Curry Supply Commercial Vehicle Line-Up

LINE-X – a global leader in versatile protective coatings supporting over 650 partners worldwide - announced a new industrial partnership with Curry Supply, leading manufacturer of high-quality commercial service vehicles that

include several different types of on and off-road work trucks used in a variety of different construction, maintenance and service

• With a legacy more than 85 years in the making, Curry Supply is now applying LINE-X protective coatings to numerous different exterior components to provide a nearly impenetrable barrier against scratches, abrasions, harsh chemicals and the elements.

· LINE-X coatings will help

extend the life of the vehicles and enable enhanced customization options with color-matching capabilities and other style preferences. Overall, Curry Supply products will now continue to look great after years of extreme conditions and hard work in the field. In addition to using LINE-X on their new vehicles, Curry Supply has also incorporated LINE-X protective coatings into their commercial vehicle reconditioning and restoration service.

"Curry Supply manufactures some of the very best construction and service vehicles available anywhere – and we believe that the addition of extreme protection from the elements and harsh conditions – makes them an even more formidable force in the construction, maintenance and service industries," said Dennis Weese, president of LINE-X. "Add in truly unique style and customization options—including color-matching capabilities through a 'hot process'-and Curry vehicles can now even better serve clients' needs and preferences, while keeping each vehicle looking and performing like new for years to come. We're excited that LINE-X can be such a big part of taking Curry Supply products to the next level."

Some of Curry Supply's vehicles now available with LINE-X protective coatings include:

On and off-road water trucks

• Mechanics trucks

- · On and off-road fuel and lube trucks
- · Crash attenuator trucks
- Vacuum trucks
- Winch trucks
- Dump trucks
- Lube skids

"When I was introduced to the LINE-X product, the opportunity to make our vehicles more resilient to tough conditions and elements, immediately came to mind," said Jason Ritchey, president and owner of Curry Supply. "We are thrilled with what LINE-X coatings do to make our products even more compelling including extended vehicle life and the ability for us to customize colors and surfaces. Even more, the continued support, training and customer service that LINE-X has provided us has been secondto-none."

As a leading manufacturer of the industry's most resilient protective coatings, LINE-X offers its industrial and manufacturing customers an extremely wide variety of different polyurethanes, and polyureas to ensure the perfect coating is used for each individual industrial application. LINE-X is also a leader in providing state-of-the-art training and world-class support to all of its industrial clients.

For more information, contact LINE-X public relations at 310-374-6177 or media@linex.com.





# The Qt Company and Toradex announce Pirelliand Prada partnership to accelerate software development

The Qt Company, the provider of the leading device creation framework Qt, today announced a software development partnership with Toradex, the preferred computing solution provider focusing on low to medium volume projects in the embedded industry.

With today's technology environment, companies looking into developing embedded devices are concerned with keeping costs at a minimum while getting their product to market quickly and providing their end user with the best experience. Through this partnership, The Qt Company and Toradex have committed to providing their customers with the best experience and support, when choosing the software and hardware to use with their next project.

"The expanded partnership with Toradex will help our customers focus on accelerating software development with the Ot commercial framework and Toradex's proven SoMs (Systemon-Modules), so the customer can get to market much faster. We are confident that this partnership creates an excellent opportunity to bring the collective benefits of Qt and Toradex to a global market," said Patrick Yi, Head of Global Channel Sales, The Qt Company.

"Qt has been a preferred crossplatform software framework with development tools for embedded customers. In fact, Toradex has been providing our industrial SoMs with Qt's development platform for many years, and thanks to that we have been sharing several key customers together. We are excited to announce an even closer partnership which will allow our customers to develop and deploy Ot applications easier than ever before," said Samuel Imgrueth, Vice President, Global Sales, Toradex.

The integration of Boot2Qt with Toradex Easy Installer provides an unmatched experience to get started with Qt on industrial grade Arm System-on-Modules (SoM). The device side debugging with Qt Device Creation, a highly popular choice for embedded devices, is further simplified thanks to the new collaboration.

#### Further information:

https://www.qt.io/qt-and-toradex Further information for media:

The Qt Company, Virpi Raski, +358 45 106 5363, firstname. lastname@qt.io

Toradex, Lakshmi Naidu, firstname.lastname@toradex.com

#### About The Qt Company

Qt Group (Nasdaq Helsinki: QTCOM) is a global software company with a strong presence in more than 70 industries and is the leading independent technology behind millions of devices and applications. Qt is used by major global companies and developers worldwide, and the technology enables its customers to deliver exceptional user experiences and advance their digital transformation initiatives. The company's

net sales in the year 2017 totaled 36,3 MEUR, and it employs some 300 people. To learn more, visit http://qt.io.

#### About Toradex

Toradex is a Swiss-based company with offices around the world, offering Arm®-based System on Modules (SoMs) and customizable Single Board Computers (SBCs). Powered by NXP® and NVIDIA® SoCs, the pin-compatible SoMs are ideal for demanding edge computing applications. Toradex SoMs offer scalability in terms of price, performance, power consumption and I/Os. Complemented with direct online sales and long-term product availability, Toradex offers direct premium support and ex-stock availability with local warehouses. Toradex SoMs come with a free production-quality Linux BSP based on the Yocto Project. For more information, please visit https://www.toradex.

## Partner for Luna Rossa's New America's **Cup Challenge**

#### continued from page 15

This will be Luna Rossa's fifth tilt at the Trophy and in this edition it will be the Challenger of Record, that is, the first challenger of the last edition's winning team, Emirates Team New Zealand.

Patrizio Bertelli, Chairman of Luna Rossa Challenge, said "Pirelli is the ideal partner for this new America's Cup challenge. With over half a century's experience at the highest levels of high technology world sports, it will be an important asset at the heart of our project. In this sense it is correct to speak of a real and true collaboration between the Team and Pirelli."

"Pirelli – said Marco Tronchetti Provera, Executive Vice President and CEO of Pirelli - chose to be a part of this project because it represents both a sporting and technological challenge, able to bring Italy and the Pirelli brand to the attention of the entire world. The America's Cup, as Formula 1 is to motorsport, is the most prestigious sailing competition, with a great history and tradition. It embodies values and is for a public of impassioned fans that perfectly match Pirelli's, enabling the company to continue enriching its brand, reinforcing its positioning in high technology with clients around the world and its relationship with consumers through traditional channels and all the new digital platforms."



continued from page 27

2003 Ferrari Enzo (Lot S48.1) at \$2,860,000

1989 Porsche 962 (Lot S126) at \$2,200,000

1969 Lamborghini Miura P400 S (Lot F114) at \$1,155,000

1929 Duesenberg Model J Convertible Sedan (Lot S116.1) at \$1,155,000

2012 Dallara DW12 Honda Indy Car (Lot S90) at \$1,127,500

1958 Mercedes-Benz 300SL Roadster (Lot F116) at \$1,072,500 2017 Ferrari F12tdf (Lot S125) at \$1,045,000

1936 Auburn 852 SC Boattail Speedster (Lot S89) at \$1,017,500

For access to complete auction results, sign up for the free InfoNet service offered at Mecum.com. Mecum's next auction will be Louisville 2018 this Sept. 7-8 featuring 600 classic and collector cars followed by a 1,000-car offering at Dallas' Kay Bailey Hutchison Convention Center this Oct. 3-6. For more details on upcoming auctions, to consign a vehicle or to register as a bidder, visit Mecum. com, or call (262) 275-5050 for more information.



# AAAAA TIRES AAAAA

# Dodge Selects Nexen Tire as Tire Supplier for the launch of the New 2019 Dodge Challenger R/T Scan pack "1320"

All-New Nexen N'FERA SUR4G Drag Spec Tire Co-Developed with Dodge//SRT to Deliver Unrivaled Drag Strip Performance

Although the name Nexen Tire might not roll off your tongue like a handful of other tire brands, automakers and enthusiasts alike are looking to this "next generation" tire manufacturer as America's Fastest Growing Performance Tire Brand.

Recently, Dodge selected Nexen Tire for the debut and launch of the new 2019 Dodge Challenger R/T Scat Pack 1320, designed to deliver pavementpounding fun on the drags trip. The tire, called the Nexen N-FERA SUR4G Drag Spec was designed together with Dodge and their high-performance team of engineers at SRT to create a street legal drag tire that can perform on tracks with either minimal track preparation or full track preparation. This allows the driver to focus on one thing and one thing only – winning the race.

"We are an incredibly passionate group of racing enthusiasts here at Nexen Tire with a strong

motorsports heritage of designing tires that perform incredibly well on the track, but also can be daily street tires. To be selected by one of America's favorite muscle car brands was humbling for Nexen Tire as we strive to build the highest in quality tires, but to still make them affordable for the average consumer," said Kyle Roberts, Marketing Director, Nexen Tire USA. "Dodge and SRT continue to be an industry leader in building out performance cars that buck the system. When other automakers are moving away from motorsports, Dodge jumps in with multiple cars that are race inspired. The Challenger R/T Scat Pack 1320 is one of them."

Named for the quarter-mile distance (1,320 feet), the Challenger R/T Scat Pack 1320 is powered by the 392 HEMI® V-8 that delivers 485 horsepower and 475 lb.-ft. of torque and is mated to the quick-shifting TorqueFlite eight-speed automatic transmission with class-exclusive TransBrake. With a quarter-mile elapsed time of 11.7 seconds at 115 miles per hour, the showroom-stock 2019 Dodge

Challenger R/T Scat Pack 1320 is the fastest naturally aspirated, street-legal muscle car available.

The Nexen N'FERA SUR4G Drag Spec will come in only one size (275/40R20 102W) and it will be a street-legal drag radial tire. The tread pattern is a non-directional pattern that allows unrestricted tire rotation to extend the life of the tire at the drag strip. The proprietary tread compound is exclusive to Dodge and the Challenger R/T Scat Pack 1320. The tire has been tested around the country on multiple tracks to ensure maximum performance regardless of surface.

For more information, contact nexen@godriven360.com.

About Nexen Tire America Inc.

Inspired by Nexen's global family of drivers to engineer superior performing tires - from championship-winning Formula DRIFT drivers, rock-climbing off-road enthusiasts to everyday commuters - Nexen Tire utilizes proprietary technology and the highest quality standards in the industry to guarantee world-class products backed by unrivaled customer support for the life of each tire. As a worldwide leader in high-performance, passenger, SUV / light truck and winter offerings, the company is secondto-none in research, development and state-of-the-art manufacturing. And as part of a select group of tire manufacturers worldwide that are specified as standard fitment on original equipment vehicles. Nexen delivers premium products at a sensible price. Find out more about how Nexen has your back at nexentireusa.com - and join us on Facebook, Instagram and Twitter. #WeGotYou #NexenTire #NexenRacing

### Pirelli Joins United Nations Road Safety Trust Fund

Pirelli is the first tire company to join and obtains seat on Advisory Board

With Cyber Car, Pirelli brings intelligent tires into the safety mix

Pirelli has become the first tire company to join the United Nations Road Safety Trust Fund, pledging a contribution of \$600,000 (2018-2019) to help the fund in its efforts to make a significant impact in global road safety. At the same time, the company's Chief Sustainability and Risk Governance Officer, Filippo Bettini, was nominated to have a seat on the fund's Advisory Board.

As a leading tire maker, Pirelli's foremost concern is to increase driving safety, principally through the application of innovative technologies. Contributing to the fund, and thus to the United Nations Sustainable Development Goal of halving the number of worldwide road accident deaths by 2020, is a natural and complementary extension of the company's own mission.

"I welcome this important pledge from Pirelli to the United Nations Road Safety Trust Fund. With momentum building, I call on the support of other donors so that we may scale up the resources urgently required for action to address the critical road safety situation", stated the UN Secretary-General's Special Envoy for Road Safety, Jean Todt.

"The Road Safety fund promoted by the United Nations is an important initiative which Pirelli is pleased to support and which we quickly joined when the opportunity of participating was proposed by the UN Secretary-General's Special Envoy for Road Safety, Jean Todt.



Pirelli and McLaren have started a new chapter in their long-standing technical partnership, which will be one of the most challenging in history. Namely, Pirelli has developed tires to guarantee the very highest performance levels on and off track for the new McLaren Senna, a special car with unique characteristics.

The new tires that will equip the British hypercar are extreme versions of both the Pirelli P Zero Trofeo and P Zero tires. The P Zero Trofeo tire developed for the Senna, while conceived as a track tire, can also be used for the road. In the same way, the P Zero tire – by nature more of a road tire – is additionally suitable for use on the track.

To come up with the best quality product, Pirelli's engineers relied on an extensive shared history with McLaren – especially its tire development for the P1 – and most importantly, lessons learned from motorsport.

The McLaren Senna is an explicit sports car, reminiscent of a GT3 machine for the road. This is thanks to massive power (800 horsepower), an extremely light carbon fiber chassis, a sophisticated race-derived suspension system and cutting-edge aerodynamics.

These headlining characteristics required made-to-measure tires capable of withstanding extreme acceleration and aerodynamic loads.

Pirelli paid particular attention to materials to reach the targeted objectives, choosing those most suited to state-of-the-art performance, with light weight and optimal design ensuring perfect reliability and strategic durability.

All of these elements combined guarantees perfect balance and road holding, with precise turnin, impressive stability and maximum traction under all driving conditions, as well as reduced braking distances.

In particular, the innovative tire design with its asymmetric profiles and sidewalls delivers optimal lateral grip and maximizes the interaction between front and rear axles.



Dodge partners with Nexen Tire





#### **ACME AUTO DETAIL**

Redmond based Acme Auto Detail is owned and operated by the Antonio Castillo family. Antonio has been in the auto industry since 1999 first working with new car dealerships then opening and owning his own shop in Redmond. Acme details cars, trucks, SUV's and boats from Renton to Everett including the entire Eastside. Acme Auto Detail is open Monday thru Friday 8 am to 6 pm and Saturday's 9:30 am to 5 pm and appointments are suggested. Acme Auto Detail offers courtesy shuttle service with pickup and delivery. Mobile service is also available.

Antonio said "..... we specialize in high quality details." If you are looking for an eastside detail shop call Acme Auto Detail (425) 885-2423 or visit www. acmeautodetail.net



#### MONTEREY TOURING VEHICLES (MTV)

Carmel Valley residents, Rob and Heather Gardner have turned a classic car collecting hobby into business. The business, Monterey Touring Vehicles (MTV) uses the Gardner's 30 classic cars as a rental fleet for tourists and local residents to tour Carmel, Monterey, Big Sur and the world famous Pebble Beach 18 mile drive. The Gardner's said ".....we thought these cars need to be driven and why not let our clients have fun driving them."

The Monterey Touring Vehicle (MTV) fleet includes; a 1965 Ford Shelby Cobra, 1988 Chevy Camaro, 1955 Ford Thun-

derbird, 1970 Chevy Corvette, 1985 Nissan 300 ZX, 1988 Mercedes 560SL, 2008 Tesla Roadster, 1965 Ford Mustang GT, 1961 Volkswagen 22-window van, 1970 Pontiac Firebird, 1955 Porsche 550 Spyder, 1957 Chevy Bel Air, 1971 Cadillac Eldorado, 1978 Volkswagen Bug Convertible, 1949 Willy's Overland, 1978 Citroen 2CV, and a 1981 Delorean to name a few. You can rent a classic car for 1/2 a day (4 hrs.) or a full day (8 to 24 hrs.) Prices range from \$200 (1/2 day) to \$800 (full day). For more information or reservations, visit www.montereytouringvehicles.com

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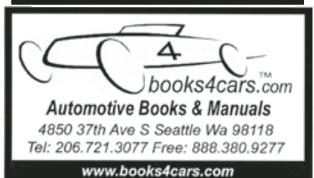
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European Car Authority, Inc. has been repairing and maintaining European cars since 1995. The owner/technician, Ken Seaton, is committed to ensuring that ECA customers receive quality service coupled with integrity. Ken has 30 years experience working on European cars, as well as factory training. Their four-bay shop in Redmond is equipped with the latest technology and newest generation of computerized diagnostics scanners, tools and equipment for Mercedes-Benz,

Saab, Audi, Land Rover, BMW, Porsche, VW, Mini Cooper and Volvo. The certified technicians/European Car specialists will walk you through the recommended repairs addressing all of your concerns, as well as receiving authorization before any work is started. They pledge to go that extra mile to ensure your complete satisfaction. They are open from 7 a.m. to 5 p.m. Monday - Friday and provide a morning drop-off courtesy shuttle within a five mile radius of their shop.



#### **LEATHER + TECH**

Leather + Tech is an Eastside business serving Northwest customers for their auto and marine interior restoration needs. With 19 years in the business owner Chad Haugen and his team specialize in ".... the art of perfection in leather restoration."

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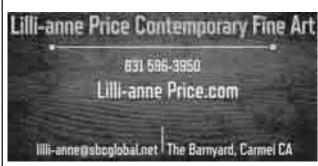
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# **AUTO NEWS**

# Seattle Consumers Can Now Buy New, Pre-Owned Cars 100% Online with Home Delivery, Five Day Return Period, No Hassles

Harnish Auto Family among 48 National Dealerships Partnering with National Tech Marketplace Joydrive to Revolutionize Car Buying

- Consumers want alternatives to the traditional dealership model, and dealers want to evolve with consumer expectations
- Joydrive allows customers to shop and buy new and used cars online, with home delivery, five day return period and other perks -- no dealership visit necessary
- Joydrive will soon be the nation's largest digital store with nearly twice Carvana's inventory
  Journalists are invited to give

Joydrive a 'test ride'
Harnish Auto Family is among
48 National dealerships partnering
with tech marketplace Joydrive
to offer local consumers a way to
buy new and pre-owned vehicles
100% online with home delivery
and five-day return period -- no

dealership visit necessary

Harnish Auto Family joins cutting-edge dealers around the country as part of Joydrive's unique and fast-growing marketplace of more than 7,000 new and preowned cars. For Seattle consumers, it's a leap into the future. Many auto industry analysts have predicted the changes that Joydrive offers, including Mike Jackson, CEO of AutoNation, who has promised, "disruption and revolution are coming."

"Other dealers are selling cars today the same way they sold them 40 years ago, even though the world has transformed and many consumers clearly want an alternative," says Chris Brown, Vice President of Subaru of Puyallup, part of the Harnish Auto Family. "We are giving consumers what they want, with our same stamp of quality and care by partnering with a company that has designed

an easy, transparent and mobile-friendly solution."

Adds Joydrive founder Hunter Gorham, "The data clearly show that customers want a different purchasing model — less than one percent prefer the current car buying process. The most canny and farsighted dealers are joining us to give consumers what they most want -- a new buying experience. We're making buying a car easy and even fun."

How Joydrive Works

Joydrive is a digital marketplace that facilitates transactions between customers and a highly select network of dealers. By providing customers access to a marketplace, Joydrive can offer a wide selection of brands, vehicles, purchasing and financing options and ensure the experience is consistent and transparent across all dealers. Additionally, by embracing the dealer, Joydrive can offer many customers delivery in as fast as one day and follow-up service as needed.

Joydrive, which maintains offices in Seattle and Dallas, and which will be nationwide by the end of the year, works in three easy steps (click here for a video), and journalists are invited to take a test drive with a representative:

- 1. **Buy Online:** The entire process can be completed online, from vehicle selection to delivery. After securing a vehicle with a \$500 fully refundable deposit, a user-friendly dashboard shows all details of the transaction including trade-in, Vehicle Service Contracts, financing options and delivery scheduling. Of Joydrive's completed transactions to date, approximately 40% included a trade-in and 60% included financing
- **2. Home Delivery:** Communicating through the dashboard,

customers coordinate the vehicle delivery date and time with their licensed dealer representatives. Because vehicles are located on dealer lots, delivery can occur as fast as one day.

3. 5-Day Return Period: Buying a car can be the largest transaction customers make, so Joydrive and their dealer members offer a 5-day return period or up to 250 miles to ensure customers love their purchase. Customers can drive the car how they will actually use it. To date, less than two percent of Joydrive's transactions have been returned.

#### About Harnish Auto Family

The Harnish Auto Family includes Subaru of Puyallup, VW of Puyallup, Chevrolet Buick GMC of Puyallup and Chevrolet of Everett. They are one of the top dealer groups in Washington and are highly respected in their community and industry.

# Subaru Announces It's First Plug-in Hybrid Vehicle, the 2019 Crosstrek

# SUBARU OF AMERICA Sets More Sales Records During Summer 2018

- Best July ever monthly sales increase 6.7 percent over July 2017
- 80 consecutive months of yearly month-over-month growth
- Best July ever for Crosstrek and Ascent
- 53 consecutive months of more than 10,000 Outbacks sold
  - 60 consecutive months of

more than 10,000 Foresters sold

Subaru of America, Inc. reported 59,426 vehicle sales for July 2018, a 6.7 percent increase over July 2017, and the best July in the history of the company. The company also reported year-to-date sales of 382,286 vehicles, a 6 percent gain over the same period in 2017.



Current Model Subaru Crosstrek (photo Sally Hanson)

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#### Lyn St. James Honored at Prancing Ponies Car Show & Legends of Auto Gala During Classic Car Week

"Empowering Women – Inspiring Girls"

#### HISTORIC CAR SHOW

This is the first time since its inception that Women will have their own car show during the #MontereyCarWeek! Thanks to the City Council of #CarmelbytheSea, we are excited to be a part of hosting our second all-woman car show on August 22nd but we know we would not be here if it weren't for so many courageous women car enthusiasts that have endured before us and we want to thank you all!

This year we will honor Professional Women Race Car Drivers!

There will be a special appearance by the Professional Race Car Driver LYN ST. JAMES! Amongst her many career wins she is also been an important role model for women in the racing world, mentoring race car drivers like Danika Patrick – who is the only

woman to qualify for Indy 500 this year! We are thrilled to have Lyn be honored at this year's Car Show! She exemplifies why Prancing Ponies Foundation exists... Women supporting the 'Creation of Future Women Leaders One Girl at a Time'!

# CAR SHOW WITH A CAUSE "Empowering Women – Inspiring Girls"

The idea for the Prancing Ponies Foundation, Rally, and Car Show stems from an experience in San Francisco where I was at a stop sign next to a bus stop watching 3 teenage girls and reminiscing about my own experience as a teenager. The girls suddenly grew silent and I noticed they were looking at me. One of the girls said 'Miss, I like your car' and I said 'I expect you to get one too'. Our eyes locked and I'll never forget her little face as she slowly nodded in agreement.



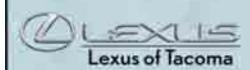
Lyn St. James at the Prancing Ponies Car Show in Carmel, California

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With the new car brands that the O'Brien Auto Group has, like a Portland Kia dealership and a Toyota-Scion dealersip, we take in a bunch of quality trade-ins every day. Our customers are constantly trading up to a new vehicle leaving us with a tremendous selection of well-maintained, one-owner pre-owned vehicles-many still with factory warranties including Certified Pre-Owned. Stop by one of our stores or shop us online.

From commuters to luxury, we've got what you're looking for!



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# **Mecum Monterey 2018 Daytime Auction Reaches** \$47 Million in Overall Sales

Achieves 38-Percent Growth in Sales Over 2017

Mecum Auctions outdid itself again with a 38-percent increase in total sales at its 10th annual Daytime Auction held in Monterey, California. With quality, rarity and diversity punctuating the vast Mecum lineup, the 2018 auction hurdled past last year's totals as overall sales reached an impressive \$47 million and marked the anniversary event as the highest-grossing Monterey auction in Mecum's 10 years on the peninsula. In all, 394 exceptional autos changed hands in just three days, Aug. 23-25, and even individual sales prices reflected the strength of the auction's stellar lineup.

Including everything from prewar luxury motorcars to racing legends and modern hypercars, top sales at the Daytime Auction fittingly represent the astonishing cross-section of multimilliondollar investment-grade autos offered throughout the three-day event. The auction's top seller was an absolutely stunning 1933 Duesenberg Model J Convertible Coupe Disappearing Top Roadster (Lot S93) that sold for \$3.85 million, while the second top slot was claimed by a 307-mile 2014 hybrid-drive Ferrari LaFerrari (Lot S111) that brought \$3.19 million. The auction's diverse lineup was further highlighted by the sales of a 2003 Ferrari Enzo (Lot S48.1) that brought \$2.86 million and a 1989 Porsche 962 (Lot S126) that sold for \$2.2 million. Another Duesenberg to land among top sales was the 1929 Model J Convertible Sedan (Lot S116.1) of the headlining Academy of Art University Collection. The car brought a \$1.155 million sale, taking the prestigious school's entire seven-car offering to \$2.82 million overall as all vehicles in the group hammered sold.

Unique sales that drew substantial attention from the public included the \$1.127 million sale of the Indy 500-winning 2012 Dallara DW12 Honda Indy Car (Lot S90). The car was offered with an unusual engine lease agreement that will allow the new owner to take possession of the car's racewinning power plant—something that is virtually unheard of in the world of factory-sponsored racing. The 1987 Porsche 959 Komfort (Lot F109.1) offered on Friday was another vehicle that became an attraction unto itself, and its sale at \$467,500 demonstrated that its unbridled potential was unquestionably evident. The 1985 Modena GT Spyder California (Lot S189) featured in "Ferris Bueller's Day Off" demanded serious attention as well, and heated bidding brought its final selling price to \$407,000.

The complete top 10 collectorcar sales at the Mecum Monterey 2018 auction include:

1933 Duesenberg Model J Convertible Coupe Disappearing Top Roadster (Lot S93) at \$3,850,000

2014 Ferrari LaFerrari (Lot S111) at \$3,190,000

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1933 Duesenberg Model J Convertible Coupe (Lot S93) at \$3,850,000



2014 Ferrari LaFerrari (Lot S111) at \$3,190,000

# The Auto Shows Continue at West Coast New Car Dealers with large selections and great values



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Galpin Aston Martin – www.galpin.com Park Place Aston Martin



Audi of Newport Beach – www.newportautocenter.com



#### BENTLEY

Bentley of Newport Beach – www.newportautocenter.com



#### **BMW**

BMW of Seattle – www.BMWseattle.com



Buick Puyallup – www.harnishautofamily.com Haselwood Buick – www.westhillsautoplex.com



#### **CADILLAC**

Doug's NW Cadillac – www.dougscadillac.com



#### CHEVROLET

Roy Robinson Chev – www.royrobinsonchevy.com



Gillis Auto Center – www.gillisautocenter.com West Hills Chrysler – www.westhillsautoplex.com



#### **DODGE / RAM**

Gillis Auto Center – www.gillisautocenter.com West Hills Dodge – www.westhillsautoplex.com



Fiat of Tacoma – www.fiatoftacoma.com



#### Galpin Ford – www.galpin.com

Gillis Auto Center – www.gillisautocenter.com West Hills Ford - www.westhillsautoplex.com



#### GMC of Puyallup – www.harnishautofamily.com Haselwood GMC – www.westhillsautoplex.com

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**JAGUAR** 

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#### Galpin Jaguar – www.galpin.com

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#### LAND ROVER

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#### Subaru of Puyallup – www.harnishautofamily.com

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