

James Linton

Managing Partner – Investor & Turnaround Professional

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Gritty Partners Inc.

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Function and Specialization

Industrial Manufacturing

Restructuring (in and out of court)

Deal Advisory, Strategy & Sales

Performance Improvement

Education & Certifications

MBA, University of Detroit Mercy

MS, University of Michigan (Dearborn)

BS, Industrial Engineering, WSU

CTA – Certified Turnaround Analyst

UC Berkely Trained Coach

Third Wave Integration Coach

Background

- James Linton is a managing partner at J.T. Morton & Associates, LLC, helping drive business sales and innovation with global manufacturers that serve both in the automotive and heavy-duty OEM and the commercial truck aftermarket spaces.
- James is as an equity partner in a Minority Based Enterprise (MBE) warehouse and distribution company.
- James has primarily served as both COO or CFO for clients during transition and has helped them to remain or return to profitability. James started his career at DaimlerChrysler (DCX) as a graduate of the Chrysler Institute of Engineering (CIE) Management Trainee Program, where he was able to experience all facets of the automotive industry from design office to engineering to manufacturing to international financing and sales.
- James is most grateful for his family and love's spending time in nature while hiking and running the local trails or kayaking down the Huron River.

Professional and Industry Experience

- During his rotations in manufacturing (DCX), James led several lean manufacturing initiatives that reduced changeover times, incorporated layered process audits, standardized work instructions, redesigned cellular layouts for takt time reductions and implemented 5S & value stream mapping within several production sites. He also received his Lean Six Sigma Green Belt certification at DCX and later supervised both the UAW skilled trades and the production teams to help build the underbodies at Sterling Heights Assembly Plant (SHAP).
- James has had various consulting roles while @Whitehall Group LLC, that worked with middle market businesses to help restructure both the finances and core operations including one of the largest third-party logistics providers (3PL) and Foreign Trade Zone (FTZ) operators in Metro Detroit.
- While at W.F Whelan Co. (FTZ), James helped implement several key performance indicators (KPI's) across the business units and rolled up the financials to evaluate department contribution margins.
- James also led a full restructuring of the management team that led Whelan to profitability quickly after the 2008-2009 financial crisis. James later moved on while the family transitioned the business to second generation where it now strives to even greater heights.