

Content

Overview of Principles and Approach

Integrating Quality Management into Governance

Work Streams and Outcomes

Related Experience

Executive Summary

We are pleased to present this document to you. The scope of the program you are preparing to undertake is complex with a high degree of dependencies. Managing this, in many ways, will determine how you measure your success. Measuring your success depends on what you define as your objectives. In other words, ultimately the goal is to deliver your program on time and with the highest level of quality possible so that your organization received the greatest benefit. So this is the vision, but the strategy and objectives for achieving this will, in large part, determine if you realize that vision.

Programs, and we call it a program because it will consist of many inter-linked projects, of this size and scope effectively require all of the same functions of a normal operation. It is almost a working entity or company in and of itself. So, in approaching the organization of this program and the operating model, you must think in these terms. Taking a top down approach, ensuring that the program governance, quality management system, and management structure is in place from the beginning will be the key to setting the right path from the start.

We have structured our document to illustrate for you that we have an overarching high-level vision, but that we link this very tightly to the program management office and ultimately the execution of the various elements of the program. We have highlighted that our approach takes three main parallel work streams, Education, Knowledge Transfer, and Execution. Put simply, we will train your staff on this model while we are shadowing their work to ensure it is being done properly, and finally we will participate in the governance of the execution.

Our operational expertise and our vast experience in program management coupled with our work in the Middle East uniquely positions us to assist you in ensuring your program is a success.

Main Pillars of Our Approach

In each area of the lifecycle we will work with your staff to ensure that this model can be applied to all of your future programs.

Monitoring and Evaluation/Continuous Improvement

"What gets measured gets done."
Using KPIs, both leading and lagging, in all strategic areas the model can be adjusted according to changing needs in the organization

Operational Execution/QMS

The ultimate definition of strategic success comes in the ability of the operation to execute the strategy. Linking operational performance to strategy is a critical success factor.



Developing a strategy based on organizational capability, product differentiation, market trends, future vision, financial expectations

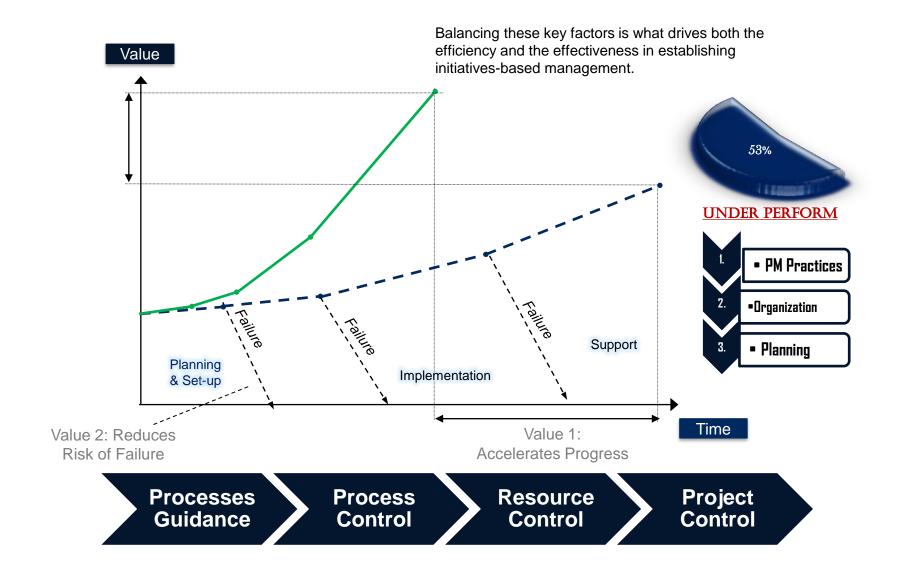
Portfolio Development and Management

Prior to creating an program plan, the portfolio categorizes program initiatives into categories and refines them on capacity

Program Management

With a governance body and portfolio to manage from, the program can create an program plan to be managed by the PMO

Value of an Effective and Efficient PMO



What is the Scope of a PMO?

What is a PMO Framework?

The PMO Framework provides a structured approach to the effective set-up of the Program Management Office and delivery of PMO activities

What is the Objective of the PMO Framework

The objective of the PMO Framework is to support the effective establishment and efficient operation of PMO processes to assist Project leadership in delivering against strategic goals.

Primary Activities

Program Governance and Planning

Communication Management

Quality Management

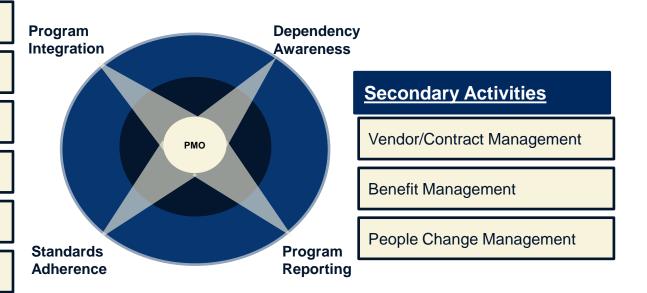
Risk Management

Issue Management

Resource Management

Scope Management

PMO Framework



Scope of a PMO Defined Further



The PMO Scope can be Summarized as Follows:

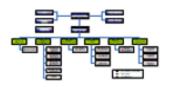
- The PMO monitors progress of various work streams, and works with stream leads and the Project Manager to ensure timelines, actions, risks and dependencies are managed in dynamic fashion;
- The PMO consolidates and reports it's findings to the steering committee and vertically across work streams.



Organization Plan







3. Organization Policies & Procedures

Organizational Governance

5. Roll-on Package

- · Orientation guide;
- · Project brief;
- · Project charter;
- Current project plan

2. Project Roles & Responsibilities

Tank	Responsibility	Home of Consultant
Project Management	1.1 Client Service Director	Ramai Qushair
Project Management	1.2 Senior Advisory & QA	Hassib Jahler
Project Management	1.3 Project Manager	Sarabel B Rayes
Project Management	1.4 Technical Project Manager	Jalar Stanmout

4. Team Development Plan

- Program Training
- Process Training

6. Roll-off Checklist

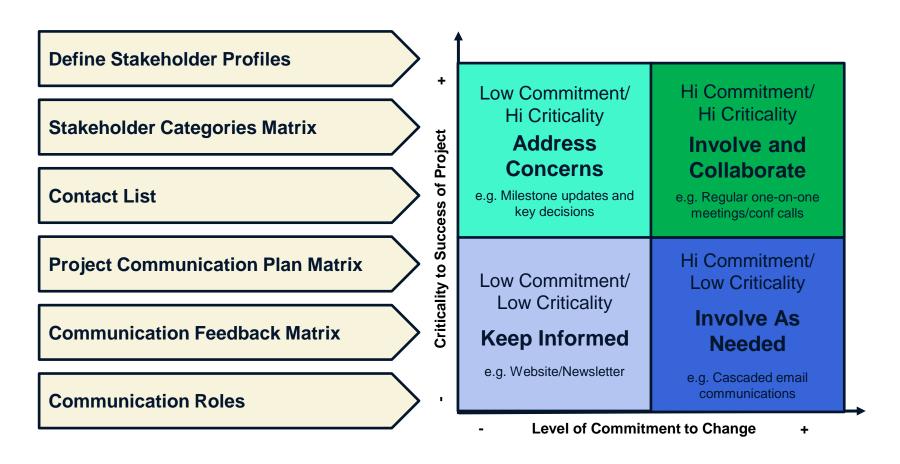
Activities to be performed once a project member rolls off the project

Organization

Plan

Communication Plan

The communication plan identifies stakeholders, and defines activities that manage timely and appropriate generation, collection, distribution, and storage of project information.

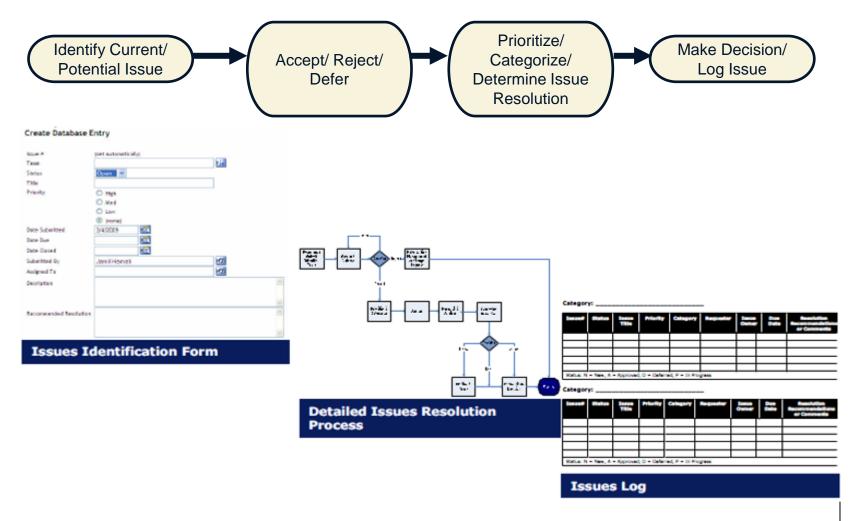


PMO Framework

Issues Plan



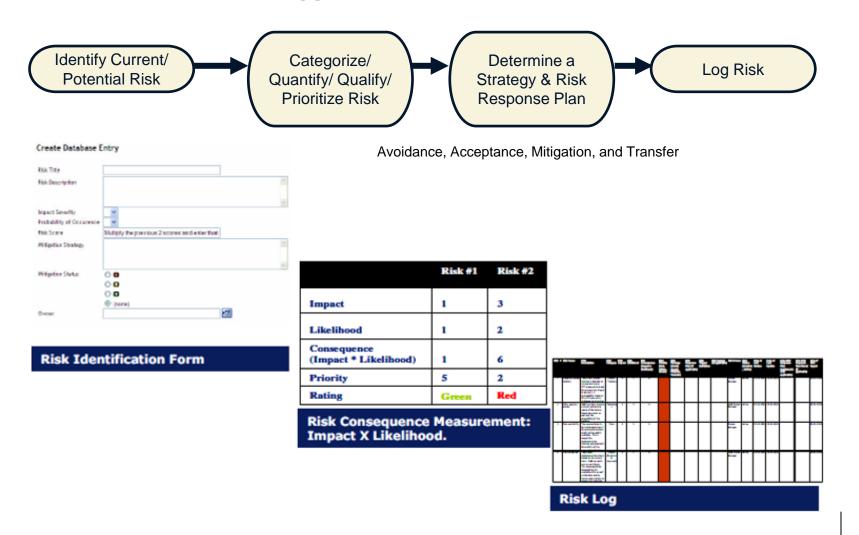
The Issues Plan describes the cycle through which issues are identified, resolved, and logged:



Risk Plan



The Risk Plan describes the cycle through which risks are identified, resolved, and logged:



Program Lifecycle Overview



This document outlines how our group proposes to implement, educate, execute, and create a sustainable plan for the comprehensive management of initiatives.

1 Set-Up

- Implement PMO Organization
- Design reporting and monitoring formats and set standards and definitions
- Schedule activities
- Implement PMO support tools
- Define roles and responsibilities

3 Execute

- Monitor implementation of measure and control effects
- Resolve issues
- Foster decisions
- Report to stakeholder

Sustainable Lifecycle Program Management

<u>Design / Re-evaluate</u> <u>and Modify Program</u>

- Identify and initiate dependencies and risks
- Evaluate priorities
- (Re-) allocate resources
- Identify target gaps and initiate counter measures
- Execute projects

4

Phase Out/Sustain

- Terminate projects
- Evaluate impact and adapt forecasts of target achievements
- Initiate new projects, if necessary

Program Governance Lifecycle

and Context



Open reward and recognition of good team performance

Link performance to incentives

- PMO holds effective performance review meetings with clear agendas, objectives, and outcome reports
- PMO identify challenges to achieving targets and how to overcome them

Program Objective Establish ` clear metrics. targets, & accountability **Take**

Execute

and manage

performance

and health

Hold performance reviews

corrective

actions &

input to

renew

cycle

3 Track performance effectively

Create

budgets and plans

- PMO collects robust, timely, and credible data
- PMO develops the right tools/data management processes to support effective tracking of KPIs

- Implementation PMO translates Program goals into clear, toplevel "key performance indicators" (KPIs) and targets which follow **SMART logic**
- Cascade of KPIs down through organization
- Use project plans as strategic planning tool
- Develop an implementation plan that will achieve aspired **KPI** levels

Content

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Integrating Quality Management into Governance

Work Streams and Outcomes

Related Experience

Integrating Quality Management into Governance

We believe firmly that the approach to quality is not done in a vacuum. It should be fully integrated, from the beginning, into the overall governance structure for operational management. It affects the lifecycle of projects and operations, and must be integrated into the vision and policy. The commitment to quality must be part of the strategy of any project or organization if it is to be realized. We take a lifecycle approach to quality and we typically start by creating a framework around the following three standards:

ISO 9001:14001 ISO 9001:2008 **OHSAS 18001** Quality Management As with the ISO within a construction environmental standards, environment Most construction contracts most contracts require that contain regulatory standard regulations be requirements which must be complied with as they relate complied with by both the to health and safety. This is prime contractor as well as especially acute at the actual the sub-contractors and job site and includes suppliers. It is incumbent on everything from the site setup the Prime to ensure that to instructions for the there is a well documented disposal of materials, policy, compliance program, operation of equipment, and monitoring and maintenance of equipment, evaluation for reporting. and detailed standard operating procedures.

Assessing the Current State

Example

Again, integrating quality as a program allows it to be structured and managed as part of the overall governance structure. There will typically be two main phases for this. The first phase is assessing the current state of quality, as well as environmental, health, and safety within the organization. The program will look something like the following:

Work Stream Leader

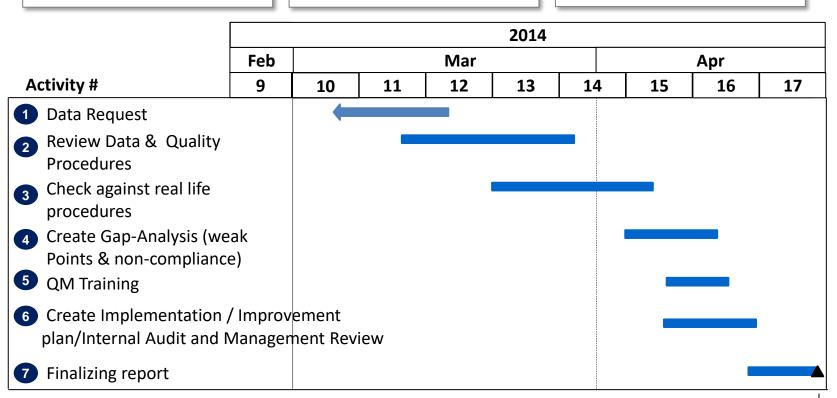
- Quality System Auditor
- Company Quality Manager
- JRD

Contributors

- PMO Lead
- Quality Management department
- Other related departments

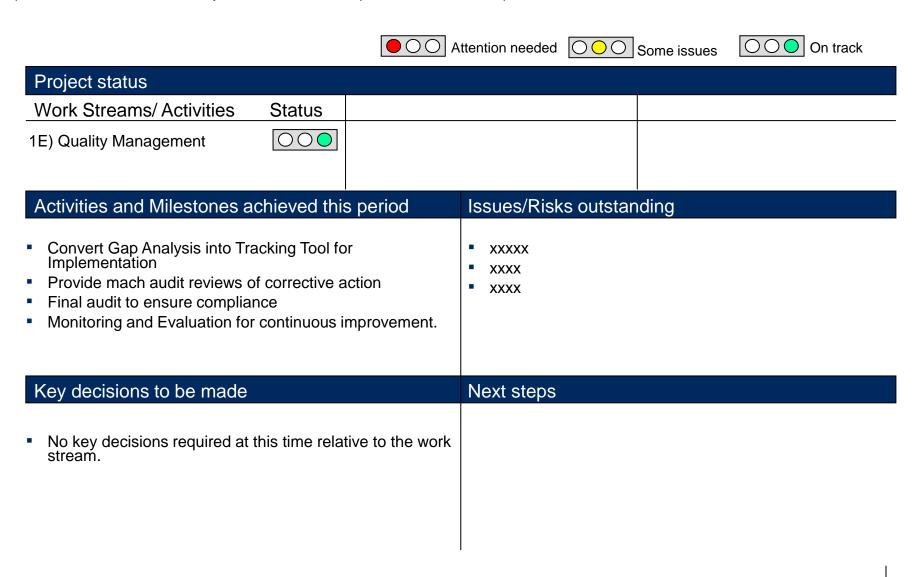
Key Deliverable (\triangle)

Quality Management report



Managing the Implementation of Quality

Once the assessment and gap analysis is complete, this must be translated into an action plan. The action plan should be tracked in a way that ensures full compliance when it is complete.



Implementation Tracking

The Gap Analysis for QMS and Environmental, Health and Safety (9001, 14001, 18001), will be converted into a tracking tool that maps directly back to the relevant standard and then is tracked by progress completion rate. In so doing, there will be no gaps at the end of implementation or ambiguity regarding compliance.

Section 5 - Management Requirements

		Comp Action Hom(s)		%		С	om	ple	etio	n :	Sta	itus	s	Du	Dagagailele	
Clause	Requirement	ly (Y / N)	Issue or Concern	Action item(s)		10	10203		1050	060	70	80	90	100	e Dat e	Responsible Person
5.4.2.a	Is there planning of the QMS so as to meet requirements of 4.1, as well as quality objectives?	N	While there is management commitment to ISO certification, quality management systems are pervasive in the organization and require specific planning as well as a continuous improvement	Create a comprehensive plan to address all quality gaps. This tool will serve as the baseline for that plan, but the corresponding organization structure to support the implementation must be documented and assignments clear. Communicate the plan to employees as part of a quality awareness kick-off meeting. During this meeting management should outline the key aspects of the program and most importantly why the program is important to the success of the company.		>	> :	>>	ΚX	X	x	X	XX	×	1- Au g	Name(s)
5.4.2.b	Is the integrity of the QMS maintained when changes are planned and implemented?	N	point, are not inclusive of quality impact. Initial training has been done, but staffing and dedicated staff is required to ensure the	1. The internal audit team to review the quality gap analysis as it relates to the documentation of plans internal and external and correct any document deficiencies. 2. The quality management department to create procedures for all departments to follow regarding quality guidelines in the implementation of any initiative.	20	>	>	××	<×	×	x	×	XX	X	1- Au g	Name(s)
5.5.2.a	Is therer a member of management that has been appointed, assigned, and authorized to ensure QMS processes are established, implemented and maintained?	Y	other operational duties consume an inordinate amount of time leaving a question as to whether this individual will have enough	1. Quality Manager to create a work plan that clearly depicts his current duties so this can be discussed with management. 2. Management to make the appropriate decisions to ensure the Quality Manager has sufficient dedicated time to implement the QMS and to oversee ongoing continuous improvement efforts.	50	Þ	> :	>>	>	X	X	X	X	X	1- Au g	N/A

Mach System Audits

During the implementation, reviews will be conducted in a fashion similar to what a certifying body would do, but also with a view to integrating the Quality Management system back into the overall governance structure of the company or the project. Below represents the type of feedback, and then on the subsequent page there is a view to how information is monitored or evaluated using Environmental, Health and Safety procedures.

	COMPANY ISO 9001:2008	DOCUMENT REVIEW	Doc: (QF-82-02-1	Revision: A	Pg. 3 of 26		
Refs	Requirements	What to look for and how	Comply	Auditor notes and evidence				
Produ	ct Realization Process PRP 02	– Purchasing						
7.4.1	Control suppliers and the purchased product to ensure that the product conforms to specified purchase requirements.	How are suppliers controlled: initial selection evaluations, ongoing monitoring, audits of supplier's QMS and/or manufacturing processes, requests for corrective actions? How is purchased product controlled: review of quality records (SPC charts, inspection reports, lab test results, etc.), receiving inspection? Who makes these decisions?	PC	based on what wa	ntation regarding the governal as reviewed, this needs to be to the overall product realization	expanded in more detail		
7.4.1	Evaluate and select suppliers based on their ability to supply products conforming to specified requirements. Establish evaluation and selection criteria. Maintain records or supplier evaluations and related actions.	Are suppliers evaluated and reviewed before they are approved? What are the scope, extent and criteria for evaluating and approving suppliers? Who decides? How is the approval documented (an approved vendor list)? Are there records of initial supplier evaluations? Select randomly and review a sample of supplier evaluation and monitoring files. Is their approval status clearly authorized? Is their performance consistently monitored? In the event of nonconforming deliveries, are they required to implement corrective actions? Is there a follow up?	PC	Please see comm	nent in 7.4.1			
7.4.2	In purchasing specifications include, where appropriate requirements for approval of product, procedures, processes and equipment; requirements for approval of personnel, and quality management system requirements.	Where appropriate, are there requirements for certificates, inspection reports, SPC data, approval of samples, etc. included in purchasing documents? Are there any requirements with regard to supplier's quality management system? Review a sample of purchase orders, especially those where the product is expected to come with certificates.	Y		ed, but it is strongly recomme hat Saad start building up its o			
7.4.2	Ensure adequacy of purchasing specifications before they are forwarded to suppliers.	How is adequacy of purchasing documents ensured? Are the documents reviewed before release? Are there standard, pre-approved, specifications in the system? What other methods are used? See if you can uncover any past problems caused by errors or omissions in purchasing documents.	Y	engineering evalu	t to further expand the docum lation bid specifications and E n, but it needs to be more det	BOQs. This is provided in		

Auditing and Ongoing Compliance

During the implementation we establish a full system of documentation that is managed and maintained. In addition to this, we assist in implementing the compliance policies and procedures for on-site work to ensure that contract requirements are met, regulatory requirements are met, and most importantly ensuring every measure has been taken to ensure the safety, health, and environmental conditions for workers.

Company

NTERNAL AUDIT (Environmenta	I) RE	CORD - Au	dit No: 0002 (Printed 1/22/201	5)		Page 1 of 2
Audit No. Title:		0002 18	001 OHSAS Internal Docume	nt Review Saa	d Company	
Ref. Audit Cri	iteria:	OHSAS 18	001			
Lead Au	ditor:	SLMM				
Period Covered (From-To Dat	es):					
Comments:						
Comm	ents:		internal review of Saad Compa dures in preparation for obtaini		fety system do	ocumentation
Audit Plan:						
Process	Loc	ation	Auditor	Plan Date	Act. Date	Status
18001 Health and Safety Policy	Saa	ad	SLMM			OPEN
18001 Planning	Saa	ad	SLMM			OPEN
18001 Legal and Other	Saa	ad	SLMM			OPEN
18001 Objectives and Programs	Saa	ad	SLMM			OPEN
18001 Implementation and	Saa	ad	SLMM			OPEN
18001 Competence, Training,	Saa	ad	SLMM			OPEN
18001 Communication	Saa	ad	SLMM			OPEN
18001 Documentation	Saa	ad	SLMM			OPEN
18001 Control of Documents	Saa	ad	SLMM			OPEN

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Sample – Phased Work Streams and Approach

2 Months – Initiation/Education

2 Months - Planning/Structure

6 Months -- Implementation

24-48 Months - Monitoring/Evaluation

2 Work Streams: A1 - Education/Training A2 - PMO Setup and Planning 2 Work Streams: B1 - Develop an Implementation Plan for Program **B2 - Establish Shadow Management Structure**

2 Work Streams: C1 - Executive Review **Board Management** C2 - Initial Monitoring and Evaluation Program

1 Work Stream: Implementation and **Monitoring Support**

D

Key **Activities:**

- Conduct PMO and PM training sessions with client identified staff.
- Conduct Vendor Management and Contract Management with client identified staff.
- Develop initial structure for **PMO** with Project Managers or Functional Leads.
- Create the PMO Charter and Governance Model
- Stakeholder communication plan and roll-out

Develop an implementation plan for each of identified initiative, including resources needed, roles and responsibilities, key milestones and all the necessary toolset for . implementation. This would include functional dependencies

both internal and external, i.e.

suppliers, vendors, and other

Establish shadow structure for key functional areas, Procurement. Contract Management, Project Management, Logistical Support

- Initiate KPI review sessions with the executive board.
- Fully functioning PMO managing day-to-day oversite.
- Project execution with functional support. In this case the role of PMO, as is stated, is to oversee and support the project managers in the execution of their projects and to facilitate cross-functional coordination.
- Ongoing Monitoring and Evaluation (includes executive review board), PMO, and PM coordination.
- Introduction to Portfolio Management and how to apply this model to the organization at large and integrate initiatives based management into the day to day operations.

Key End-**Products:**

- PMO Introduction **Training**
- PMO Implementation **Training**
- Vendor Management Training
- Contract Management Training
- PMO Charter and Governance Model

Implementation plan for each of the initiatives with org structure. procedural overview, and reporting

quidelines

third parties.

- Weekly Exec Review **KPI** Report
- Weekly Project Review Report
- PMO progress reports are submitted regularly to the project's executive committee
- A set of KPIs to measure the performance of different units
- Adjusted plan and business model for integrating the model into the organization and to ensure efficiency and sustainability of performance

21



Initiation and Education Work Streams

Path to transformation

- To build capabilities in core competencies for successful program management in large development/construction deals
- To reform project operations, functional/logistical, and management communications

Knowing your stakeholders

- Without exception, stakeholder management is the single most important factor in any program or project. Stakeholders are defined in context of the role or function, but apply to your internal staff, board of directors, vendors, suppliers, and ultimately the client
- Managing and communicating with stakeholders, if properly structured, can often times be the biggest hedge against risk and can ensure mitigation of issues.

Knowing your program

- A detailed description of the program, including design concepts, technical project plans, vendor/supplier dependencies, financial/budget management, and logistical support.
- A clear statement of the vision for the this development program
- A description of your program model geared internally for stakeholders, but also proper messaging for outbound communication.
- An analysis of your revenues, costs, and budget forecasts
- An honest assessment of your company's strengths and weaknesses
- An explanation of your marketing strategies

Tracking your program progress

- A blueprint you can use to focus your energy and keep your program on track
- An action plan that anticipates potential risks or obstacles you may encounter
- A clear strategy for improving the vendor/supplier management process, mitigating risks, and ensuring quality control
- Benchmarks you can use to track and manage your performance & productivity
- A road map and timetable for achieving program goals and objectives
- A tool to use with staff to communicate the status of the program

A1

Training and Education

Program and Project Management Training – Tailored for this Development Program

Description

Session 1: Introduction to Restructuring Programs

- Introduction and overview of Project Management (PM) and Program Management Office (PMO) in context of program
- Relationship between PM and PMO

Session 2: Project Management Principles

- Overview of key concepts, methods/processes and tools/templates of project management
- Group exercises related to project management templates/ tools (e.g. development of project charter)

Session 3: Program Mgmt. Office Principles Part 1

- Overview of program and PMO life cycle and its key steps
- Overview of key concepts, methods/processes and tools/templates of Program Management Office (PMO)
- Conduct practical group discussion and exercises

Description

Session 4: Program Mgmt. Office Principles Part 2

- Key PMO responsibilities and activities related to running the program's project portfolio
- Overview of key tools and templates for running the PMO
- Conduct practical group discussion and exercises

Session 5: Governance and Stakeholder Management

- Overview of good practice governance, stakeholder and change management in the program
- Discuss actual governance structure of program
- Discuss potential key stakeholders and change management needs of the program and ways of interactions with key stakeholders / conducting change management



Training and Education

Governance, Vendor/Contract Management, Budgeting, Stakeholder Management

Description

Session 1/2: Setting-up the Program Mgmt. Office

- Review/ Refresh of key concepts of good practice Program Management Office (PMO)
- Structure, Role and Responsibilities of PMO in context of the program and discuss key stakeholders and ways of interactions

Session 3/4: Running the Program Mgmt. Office

- Overview key processes, procedures, templates and tools to run a Program management Office
- Conduct practical group exercises related to key tools and templates (e.g. conducting PMO meetings, issue escalation, etc.)

Session 5/6: Managing the Program Portfolio

- Overview of methods how to identify, prioritize and select initiatives (projects) to the program portfolio
- Methods on project/ initiative performance review and managing project portfolio

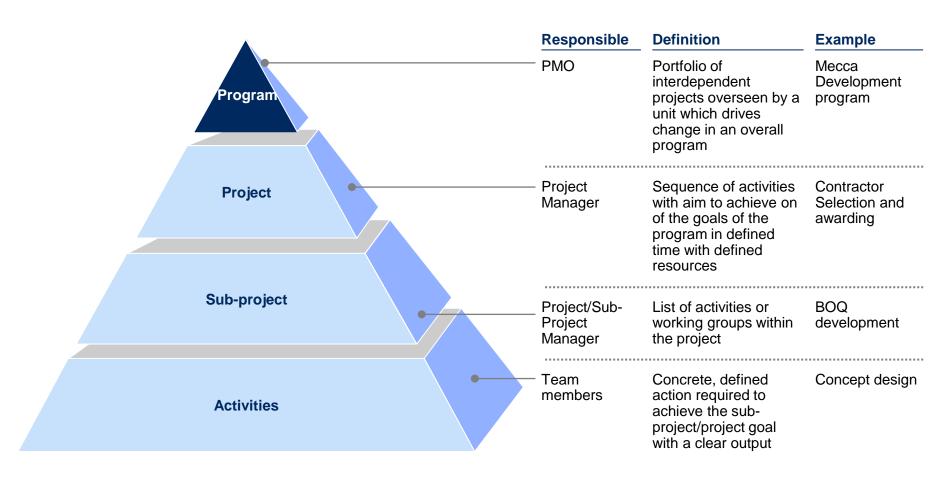
Description

Session 7/8: Generating Reports Overview of key PMO and PM reports and their respective templates

 Conduct practical group exercises related to report generation (e.g. status update report)

Session 9/15: Company Implementation Plan

- Develop /further detail key transformation initiatives forming the implementation plan of the company restructuring
- Conduct/ review prioritization and scheduling of program initiatives



PMO Setup and Planning

PMO organization and program governance

- Establish clear governance for transformation program
- Implementation by line management, steered and controlled by PMO head; direct PMO head involvement in high-impact cross-functional topics
- PMO established to support CRO and control program
- Project teams set up, where necessary

Program Structure

Energia commission

Company

Company

Company

Properties

B Monitoring

- Regular implementation monitoring and effect controlling
- Regular update and reporting processes established (generally weekly)
- If required, additional rolling cash forecast might be required in addition, when cash situations tightens

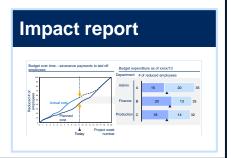
Reporting System

Outview program states*

Project action*
Software Insure Insu

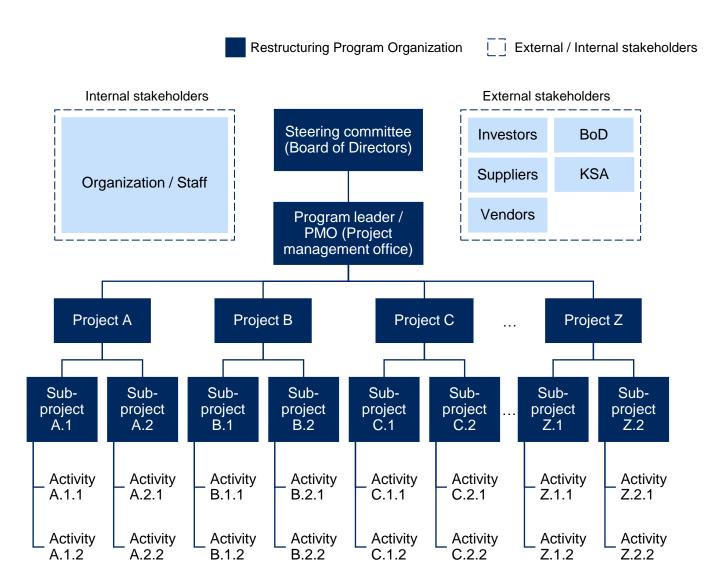
C Impact tracking

- Incorporation into mid- and long-term planning
- Incorporation of full financial impact (recurring, oneoffs, investments)



A2

PMO Setup and Planning



A2

PMO Setup and Planning

- Full-time resource
- Affiliated

Actions

taken by

PMO

PMO Leadership

- Liaison with Steering Committee including CEO and top management
- Management of PMO resources
- Conflict resolution

Program Planning

- Meeting calendar
- Master Plan
- Project tools
- Reporting templates
- Budgeting
- Coordination of data requests with company resources, i.e. HR/IT

Program Controlling, Tracking, and Financials

- Baseline development
- Target setting
- Reporting system
- Financial impact measurement
- Impact measurement

Program administration (HR and IT)

- Project staffing
- Logistics planning
- HR issue coordination
- Required Infrastructure
- Tracking tools

Program Communication

- Internal level
- External level

Issue resolution



Planning and Structure – Develop an Implementation Plan and Structure

В В В Evaluate new & existing Develop master plan, Identification and Establish and Define program and project ideas & get identify project manager high level scoping of staff and governor structure and set KPIs approvals ideas Develop PMO List potential Develop high-level Develop/ update master Build on setup plans from • charter including candidates for the impact estimation for implementation plan work stream A objectives, PMO program projects Conduct workshops with Identify project managers including position milestones and Prioritize key team leaders to (PM) **KPIs** and Align and adjust project • identify/ concretize and Conduct detailed planning Define kev responsibilities. prioritized project inline Syndicate with key top and KPI target settings hierarchical levels • Hierarchical and with program objectives management and Develop / Update "impact Activities and reporting reporting structure . Outline scope, approach/ request approval from dashboard" within PMO office structure within steering committee for • and implementation time Syndicate with key top the PMO program • Get approval to portfolio update for identified project management Get approval to staffing and office . Understand current charter and structure resource boundaries structure Train PMO Staff

End products

- Approved program
 and governance
 structure
- PMO established and staffed
- List of projects with highlevel scoping

 •
- Prioritized list projects
 - Approved portfolio list of projects
- Master implementation plan
- Program and project KPI targets
- Impact dashboard for tracking impact realization of projects

B1

Planning and Structure – Develop an Implementation Plan and Structure

iotaro	Key players			
Activities	Steering Committee	PMO head	Project head	Planing head*
1 Project kick-off	\checkmark	\checkmark		
Preparing project initiation documents		√	✓	✓
3 Signing of documents		√	✓	
4 Steering Committee Review	✓	√	✓	
5 Project work			\checkmark	
6 Preparing tracking tool		√	√	
7 Regular review cycle	✓	√	√	√
8 Finalization	✓	\checkmark	√	√
	Activities 1 Project kick-off 2 Preparing project initiation documents 3 Signing of documents 4 Steering Committee Review 5 Project work 6 Preparing tracking tool 7 Regular review cycle	Activities 1 Project kick-off 2 Preparing project initiation documents 3 Signing of documents 4 Steering Committee Review 5 Project work 6 Preparing tracking tool 7 Regular review cycle	Activities Steering Committee PMO head Project kick-off Preparing project initiation documents Signing of documents Steering Committee Review Project work Project work Preparing tracking tool Regular review cycle	Activities Steering Committee PMO head Project head 1 Project kick-off Image: Activities of the project head Image: Activities of the project head 2 Preparing project initiation documents Image: Activities of the project head 3 Signing of documents Image: Activities of the project head 4 Steering Committee Review Image: Activities of the project head 5 Project work Image: Activities of the project head 6 Preparing tracking tool Image: Activities of the project head 7 Regular review cycle Image: Activities of the project head

Planning and Structure – Develop an Implementation Plan and Structure

Illustration Only

Approach

- A good implementation plan covers 5 areas
 - Calendar implementation schedule
 - Major
 milestones
 - Important connections and interdependencies between the work assignment groupings
 - Clearly defined responsibilities

Activity Resonsibility Project Initiation **Management** Feasibility Study Engineering. Concept Design and Engineering. Approval Property Development **Program** Management **Detailed Design** Site Handover Civil works/utilities Structures/Facilities Sub-contractor selection and management Negotiate terms and sign contract Investor/Government Relations



Planning and Structure – Establish Shadow Management Structure

Having guided you through the initiation and planning phases, we are prepared to provide to kinds of support as the program advances into full execution:

There are pros and cons to both options, and we always encourage discussion and must agree on this for the engagement.

1 Leadership of the PMO in full:

At your request, we will serve as the PMO manager for the first 6-12 months. This would include the PMO Manager represented in the Executive Review Board. In these cases we would strongly recommend that you have already selected a candidate so that they can participate, be educated, and then work with us towards a smooth transition when the time comes.

Shadow management of the PMO Leader you have selected:

The reverse of number 1 above, we will serve as the advisor and consultant to the PMO and to the Executive Board, but the management of these functions will be done by your selected candidate.



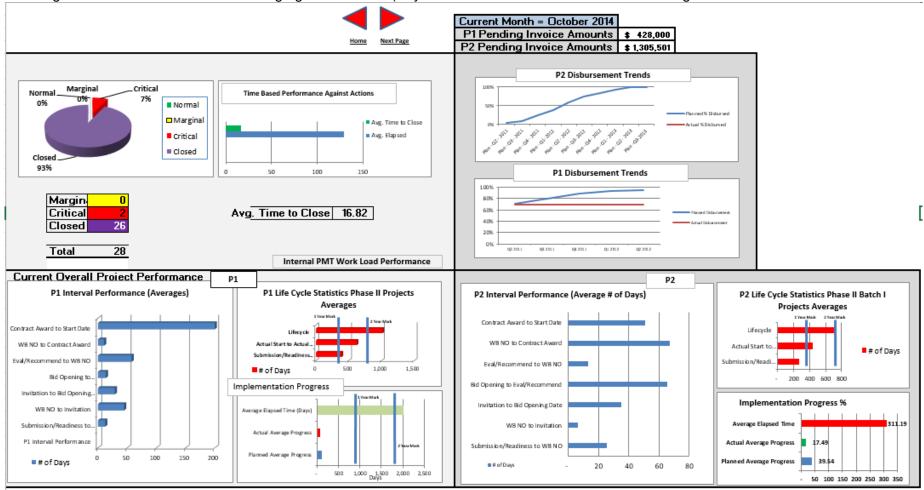
Implementation – Executive Review Board Management

			In the Report	Reviewed in ERB
l1	Program	n Review		
	l1-1	Project Charter	X	
	I1-2	Project Plan	X	X
	I1-3	Project Resource Plan	Χ	X
	I1-4	Project KPI Tracking	X	X
12	PMO Pro	oject Status Review		
	I2-1	Project Status Update	X	X
	12-2	Project Risk Assessment	X	X
	12-3	Project Issue Log	X	X



Implementation – Executive Review Board Management

Segment 1 of the ERB review meeting agenda. – KPIs (Key Performance Indicators and Overall Program Status

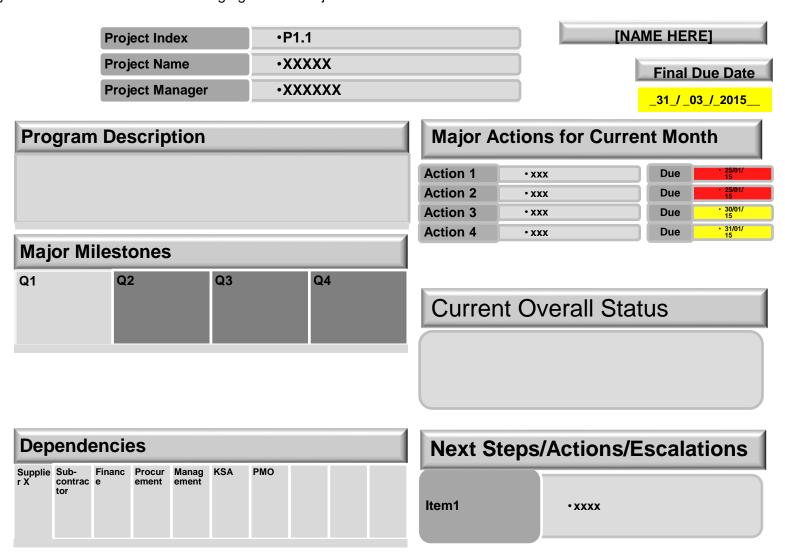


The ERB Meeting will cover key performance indicator reviews (physical and financial progress), trends and deficiencies as the first segment of the review meeting.



Implementation – Executive Review Board Management

Segment 2 of the ERB review meeting agenda. – Project Status Overview with Risks/Issues Escalation



Content

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Related Experience

Name of Contract:	State Company Restructuring and Program Management				
Name of Company:	Government of Iraq, Baghdad, Iraq				
Point of Contact:	Stephen <u>Rimmer</u>				
Role	Contractor				
Contract/Order Number:					
Contract Type	Fixed Firm Price				
Period of Performance:	01/01/10-05/31/2014				
Final Delivery Date:	May 31, 2014				
Summary of Work Perform	eų.				

Summary of Work Performed

Since 2010 we have worked with a number of different Ministries in Iraq as well as State Owned Companies under a variety of restructuring, program management, and business transformation projects. This includes full strategy and market strategy development, business planning, and operational planning, as well as program management office setup and execution. We have specialized in the past 18 months in our work with the Ministry of Housing and Construction focusing on construction companies owned by the Ministry. We have led and engineered these programs, have worked with the company in their quality management program initiatives, assisted them in evaluating their current service lines in the construction area to better align with the Iraqi construction market, and have managed these project at the PMO level.

Name of Contract:	School Building Project			
Name of Company:	Ministry of Education, Baghdad, Iraq			
Point of Contact:	Waseem Al-Muqdadi			
Role	Contractor			
Contract/Order Number:	WB-0200			
Contract Type	Time and Materials			
Period of Performance:	01/01/09-12/31/2011			
Final Delivery Date:	March 31, 2011			
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Summary of Work Performed:

Program management and Monitoring Evaluation Officer for the World Bank sponsored School Building program for the Ministry of Education in Iraq. Between the Grant and the Loan from the World Bank the value of this program was around \$250M USD. The program was designed to build new schools and expand existing schools throughout the country. Work performed and specific responsibilities were to assess the existing program management team, establish proper monitoring and evaluation governance, get the program into compliance relative to reporting, progress, and financial progress, and to serve as a dispute resolution risk management liaison with contractors.

Name of Contract:	Program Management Office Outsource
Name of Company:	Zain Iraq, Baghdad, Iraq
Point of Contact:	Ali Al-Chalabi
Role	Contractor
Contract/Order Number:	ZIQ-15112006
Contract Type	Fixed Firm Price
Period of Performance:	12/31/07-12/31/2009
Final Delivery Date:	December 31, 2009
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Summary of Work Performed:

Full outsource management of Program Management Office for Zain Iraq. This includes management and prioritization of all Zain Iraq programs and operational initiatives. This included previous engaged statement of work plus full responsibility for management of programs. Including: Established Governance Charter, Methodologies for project portfolio, project management methodologies, training and knowledge transfer, key performance indicators and management, and direct management. Established strategic assessment criteria for IT platforms and systems to determine strategic fit, business alignment, process maturity, and productivity. Develop requirements standards definitions for all enterprise platforms and map to business processes. Establish quarterly evaluation criteria of program implementation against cost/budget and measurement criteria for end user satisfaction and productivity gains.

Name of Contract:	Program Management Office Creation
Name of Company:	MTC <u>Atheer</u> , Baghdad, Iraq
Point of Contact:	Ali Al-Dahwi, CEO
Role	Contractor
Contract/Order Number:	MA-15052005
Contract Type	Fixed Firm Price
Period of Performance:	5/16/05-05/17/2006
Final Delivery Date:	May 17, 2006
Summary of Work Dorform	_d.

Summary of Work Performed

Established Governance Charter, Methodologies for project portfolio, project management methodologies, training and knowledge transfer, key performance indicators and management, and direct management. Established strategic assessment criteria for IT platforms and systems to determine strategic fit, business alignment, process maturity, and productivity. Develop requirements standards definitions for all enterprise platforms and map to business processes. Establish quarterly evaluation criteria of program implementation against cost/budget and measurement criteria for end user satisfaction and productivity gains.

Name of Contract:	IT Transformation			
Name of Company:	Zain Iraq, Baghdad, Iraq			
Point of Contact:	Riyad Al-Sarraf, riyad.alsarraf@zain.com, +9659006107			
Role	Contractor			
Contract/Order Number:	ZIQ-15112006			
Contract Type	Fixed Firm Price			
Period of Performance:	01/01/09-12/31/2009			
Final Delivery Date:	December 31, 2009			

Summary of Work Performed:

Program management of IT Organizational Transformation including strategy, best practice alignment, policy procedure assessment, and governance. Systems assessment, application flows, data flows, use case analysis, strategic architecture assessment, performance against capital budget, end user application requirements, annual application prioritization for implementation, life cycle management and change management implementation, usability analysis and methods implementation, post implementation support and management, help desk work flow, business process work flows, configuration management standards and initial ITIL implementation.