

MANAGEMENT CONSULTING

With our vast experience in the Construction, Oil & Gas services & small business sectors, we are able to provide cost effective access to management level skill sets.

CONTRACT CFO + CONTROLLER

We provide Part Time & Contract CFO / Controller services. A new resource for companies looking to get cost effective access to management and financial skill sets.

BUSINESS PLAN FINANCIAL MODELING

Our vast exposure to a wide variety of businesses make us a strong partner in developing business plans, Corporate structuring and financial modeling with tangible milestones

WHO WE SERVICE

Startups | Transitioning businesses |
Up to \$75MM in Revenue |
Up to 200 Staff | All Industries |
Private & Public

THE CFO

A DIVISION OF LEVERAGE
CONSULTING GROUP

LEVERAGE

587-438-5917
info@leverage.works
www.THE-CFO.ca

PETER TEUNISSEN

CPA, CA

PRINCIPAL

An entrepreneurial CPA with 15+ years of progressive experience as a CFO, VP Finance & Controller.

From 2006 to 2011 Peter worked as an accountant in public practice, and subsequently moved into "Industry" working in leadership positions, predominantly focused in the construction and Oil & Gas services industry.

Peter is backed by a proven track record in cash flow management, business modeling, process development and strong communication skills with a drive to mentor & lead.

Peter stands out with his drive to connect with the operational side of any business, not hesitating to put on a pair of steel toed boots and get hands on with the entire team.

Connected with a vast network of service providers, bankers, lawyers and consultants make Peter and Leverage a must have connection.



THE CFO



C-SUITE FOR HIRE

We provide Management Consulting services and connect our clients to our network of C-Suite Consultants.

CFO | FIN | HR | IT | OPS +

INTERIM CFO & CONTRACT CONTROLLER

We provide our clients with access to CFO & Controller services by the Hour, providing a cost effective access to a higher level of management skill sets.

LEVERAGE

OUR VALUE PROPOSITION:

- Hands on Industry experience
- Professionally designated (CPA CA)
- Leverage Consultants follow a standard project management process ensuring faster and more effective execution
- Our Consultants report weekly on project progress with our standard project progress report.
- Strategic planning & execution
- Small business friendly pricing
- Vast network of bankers, lawyers, consultants and service providers.
- We carry professional services Insurance coverage

STRATEGIC MANAGEMENT

Providing strategic planning & execution services with tangible milestones and detailed action plans

BUDGETING & FORECASTING

This is one of the most overlooked facets of a business, We ensure a the models tie to the strategic direction of the business created

OUR MISSION

To develop business strategies for growth & sustainability, Through leveraging resourcing and easing commitments.

LEVERAGE CONSULTING

#115, 1925 - 18 AVE NE

Calgary, AB, T2E 7T8

403-480-4020

info@leverage.works

www.leverage.works

WHERE WE CAN HELP:

STRATEGIC MANAGEMENT

- Organizational structuring (Biz Plans)
- Corporate Governance & Risk policies
- Operational best practices
- Change Management
- Financial health assessments
- Key Performance Indicators Reporting
- Incorporations & Dissolutions

CASH FLOW MANAGEMENT

- Cash flows modeling
- Forecasting
- Budget implementations
- Cash flow cycle management
- Receivable Credit structuring
- Collections management

FINANCING

- Financing & Structuring
- Business plan development
- Sourcing of institutional financing
- Covenant monitoring
- Credit compliance & Margin Reporting

PROCESS DEVELOPMENT

- Standard operating procedures
- Internal controls
- Expense Processing & Automation
- Paperless implementations
- Fleet procurement
- Fuel program implementation
- Maintenance cost management
- Insurance Reviews
- Expense cycle automation

AND MUCH MORE...

WWW.LEVERAGE.WORKS



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CASE STUDY #1 & #2

#1 - Interim CFO (12 Months)

Our client in the construction industry lost their CFO with minimal notice and no opportunity for transitioning a new CFO into the position.

We supported the client for 12 months as their interim CFO directing their accounting team, identifying process improvement opportunities and developing various cash flow models.

#2 - Court Appointed Manager

Our client, a publicly listed startup, was dealing with significant conflict at the board and management level. After a long standing legal process the courts decided that a Manager be appointed. Leverage Consulting provided this service, executing day to day business activities and supporting the Board with ongoing business.

CASE STUDY #3 & #4

#3 - Budget integration project

An Oil & Gas company with significant number of business units required a transition from Excel based budgeting to an ERP integrated budgeting tool (Budget Maestro). Upon completion of the project we were able to model at all levels of the business, in detail and as a whole. The next year also allowed for an expedited budgeting process due to the ease of rolling forward the software.

#4 - CFO - Capital Development

A public service client required the development of a governance process for their Capital Development department responsible for maintenance and new construction projects. We implemented the segregation of duties and internal controls for this department.

PROCESS DEVELOPMENT

Let us assist in the development and implementation of :

MONTHLY, QUARTERLY & ANNUAL REPORTING PACKAGES

Our clients close their books within 5 to 10 business days after the end of the month.

We also implement standardized management & KPI reporting

INTERNAL CONTROLS & GOVERNANCE

Do you trust the quality and accuracy of your data? We help develop a new level of confidence in your systems data.

YEAR END SUPPORT (AUDIT/REVIEW)

Most banks require 90 to 120 day reporting, We ensure its done in 60, through ensuring data is processed accurately throughout the year, month after month.

RECEIVABLES MANAGEMENT

Speed up your cash collection with Credit policies and collection processes.

PAYABLES MANAGEMENT

We are able to extend your payables cycles by up to 60 days without impacting your vendors, ask us how.

AND MUCH MORE...

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LEVERAGE

FEE STRUCTURE

Our standard rate structure is \$92/Hour, however, depending on volume and to tailor to clients' specific needs we can adjust to align with your budget.

OUR SERVICES

CASH FLOW MANAGEMENT

Leverage provides cash management modeling solutions ranging from simple to extended (multi-year & multi-division) models.

Get an 18 month short term and 3 to 5 year long term budget prepared with actionable milestones.

FINANCING

Are you looking to obtain new financing, increase existing financing or just need an alternative solution all around? We have strong relationships with several financial institutions.

GOVERNANCE

Corporate structuring, Change management, Internal controls & Expense management.

STRATEGY

Strategic planning, Corporate structuring and process integration, Cash flow strategies, Establishing Performance oriented teams.

COMPLIANCE

Leverage has extensive experience in preparation, review and implementation of compliance related reporting that lending institutions require. Including lending based covenant & margin reporting.

HUMAN RESOURCES

Whether you require HR policies to create a winning organizational culture, require payroll or implement third party payroll services such as Ceridian & ADP.