# Why People Hate Lawyers (and Why You Will Love Me)

By: Mark A. Mauriello, Esq.

Let's be honest: attorneys don't always have the best reputation. I've been in this profession long enough to hear the same frustrations again and again - and in my experience most of them are valid.

Clients often tell me what they don't want in a lawyer. The list is remarkably consistent:

## The Top Complaints This Lawyer Hears About Lawyers

#### 1. They Don't Return Calls

Nothing is more frustrating than being left in the dark when you need answers. Clients deserve responsiveness, not silence.

#### 2. They Overcomplicate Things

Legal work can be complex, but that doesn't mean explanations have to be. Too often, attorneys speak in jargon that leaves clients more confused than informed.

# 3. They Surprise You With Bills

Nobody likes unexpected costs. Lack of transparency around fees is one of the fastest ways to damage trust.

# 4. They Don't Respect Your Time

Endless delays, rescheduled meetings, and waiting weeks for documents aren't just inconvenient — they're costly for clients running businesses or managing projects.

## 5. They Feel Unapproachable

Some lawyers treat legal advice like a secret language. That intimidation factor creates distance when what's really needed is partnership.

#### Here's What I believe

For a healthy society to flourish, nothing is more important than sustained small business success. Small business feeds families, rewards effort and drive, and is the backbone of a strong economic foundation for all.

In my work, I guide small businesses to build solid legal and process foundations, transform problems into profits, and empower the owners' passions to fulfill their lives, feed their families, and achieve their dreams.

#### **How I Work Differently**

When I founded my practice, I decided these most common complaints about attorneys would never be the experiences my clients have with me. Here's what I promise instead:

#### 1. Responsiveness

I return calls and emails promptly because I know how important your questions are and how much they are worrying you in this moment.

## 2. Clarity

I translate legal issues into plain English so you can make informed decisions without you needing any advanced degree.

## 3. Transparency

I'm upfront about costs and billing so there are no surprises. If you feel surprised, I will correct that, I promise.

## 4. Efficiency

I respect your time as much as my own. Cost is critical, deadlines matter, so I keep things moving and make sure time is well spent.

## 5. Approachability

I want my clients to feel comfortable picking up the phone, asking questions, and leaning on me as a trusted advisor.

#### 6. Customer Experience / Client Satisfaction

My number one priority is that my clients enjoy a gold standard experience and are 100% satisfied with the level of care they receive. You are the boss, not me. I am here to serve your best interests. If you are not happy, I am not happy. Case closed.

#### Why It Matters

The law is supposed to *support* your goals, not create more stress. Whether you're a contractor managing projects, a business owner planning growth, or someone protecting your family's future, you need an attorney who takes your concerns seriously and puts you first.

My practice isn't just about legal documents or courtrooms — it's about relationships. And relationships are built on trust, communication, and respect. That's why when you work with me, you won't experience the frustrations so many people have had with lawyers in the past. Instead, you'll get an attorney who shows up, follows through, and treats your concerns with the urgency and care they deserve.