



Defense Technology, Logistics, and Innovation Forums

Welcome to **Marcantonio Global**, a trailblazing strategic consulting firm that specializes in real disruptive innovation. We leverage the power of public-private partnerships with the **OSD Policy Executive Secretariat, Pentagon and NAVSEA**. Our mission is to assist small defense businesses in accessing innovation ecosystems within the Department of Defense (DoD), Federal government, intelligence agencies, and allies.

We engage in scouting, evaluating, and identifying promising innovations. Subsequently, we provide strategic support, training, and developmental guidance to teams, preparing them for the purpose of securing funding and effectively scaling these potentially groundbreaking technologies. With over **15 years of experience** in the U.S. Federal, Defense, and Homeland Security mission space, we bring a wealth of knowledge and expertise to the table. We have a deep understanding of the complexities of the DoD innovation ecosystem and are well-equipped to guide small businesses through its intricacies.

At Marcantonio Global, we believe in making a bold impact while remaining humble and persistent in our pursuit of disruptive innovation. This groundbreaking program aimed to address critical shortfalls in the Defense Industrial Base by accessing innovative technologies from non-traditional defense contractors and non-profit research institutions on a global scale.

Aligned with the national defense strategy, the DTIP collaborated with over **145 Defense Department programs**, led by the OSD Policy Executive Secretariat and the Intelligence Community. Through our efforts, we bring dozens of cutting-edge technologies for consideration by over **1300 senior decision makers**, ensuring that the most promising innovations are integrated into the defense landscape. Our ultimate goal is to support the development and implementation of new technologies and processes that will strengthen our country's defense capabilities and propel the defense industry forward.

Today, once selected, we invite small defense businesses to work with us in this mission and leverage our expertise and resources to access the DoD Innovation Ecosystem via our dynamic Future Tech Forums. With our proven track record and extensive experience in the industry, we are confident in our ability to help small businesses thrive and succeed in the dynamic and demanding defense sector.

V/R, Nino "Typhoon" Marcantonio,
Executive Director, Marcantonio Global Alliance

WHAT

Present your impactful solutions to the **USA - National Security Community** and secure non-diluted funding to boost your innovation journey!

WHO WE ARE LOOKING FOR

- Technologically advanced solutions from Technology Readiness Level 1 to 9 with a huge impact on the military and government sectors.
- A proficient team committed to delivering superior results within designated timeframes and budgets.
- Individuals with a drive for innovation, demonstrating unwavering passion and commitment to impactful technology.

WHO WE ARE

Marcantonio Global, a premier strategic consulting boutique empowers over 5,000 decision-makers across 150+ entities within the National Security Community, including the Department of Defense (DoD), the Federal Intelligence Community (FIC), and the Allied Community of Interest (ACOI), with groundbreaking and influential technologies.

THE OPPORTUNITY

- Showcase your groundbreaking technology to key decision-makers in DoD, FIC, and Allied COI.
- Access non-dilutive funding ranging from \$250k to \$100M+ for projects aligned with the National Security Community.
- Benefit from expert mentorship and advice from seasoned professionals with decades of experience in innovation and startup growth.

THE PROCESS

1. **Apply:** Submit your solution's overview. If it aligns with the needs of the National Security Community, we'll initiate discussions.
2. **Discovery Call:** Engage in a comprehensive call to explore the full scope of the Forum opportunity.
3. **Assessment:** Demonstrate your team's capability to deliver on commitments.
4. **Training:** Participate in a 3-month program designed to prepare your project for funding by the National Security Community.
5. **Forum:** Impress National Security Community decision-makers during a 30-minute online presentation showcasing your unique solution.
6. **Funding:** Typically, within 2 months, over 50% of the projects presented at the Forum are selected for funding by the National Security Community.

Marcantonio Global Capability Statement

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Innovative Defense and Technology Accelerator

Marcantonio Global is a consultancy firm that specializes in aiding defense, energy, manufacturing, and space tech startups¹. They offer a complimentary one-hour capability assessment to discuss the Department of Defense (DoD) creation and its value proposition. Strategic Positioning and Education

The firm provides a unique 6-month DoD Innovation Accelerator program, where they consult, educate, and strategize with startups. This culminates in a one-hour technology presentation to senior leadership from the DoD, Federal, Intelligence, and Allied communities. In partnership with the Office of the Under Secretary of Defense for Policy and NAVSEA, Marcantonio Global has established a public-private program that spans 170 DoD FedIC and Allied organizations (COI). They aim to identify technological breakthroughs that can address national security challenges.

Engagement and National Defense Strategy Advancement

Engagements with companies typically last 3-12 months, focusing on forming strategic partnerships to advance the National Defense Strategy⁶. Startups with disruptive ideas that can impact national security are encouraged to contact Marcantonio Global for a free 30-minute capability assessment.

NAICS (North American Industry Classification System) codes are used to classify Marcantonio Global for the purpose of collecting, analyzing, and publishing statistical data related to the U.S. economy.

- 541611: Administrative Management and General Management Consulting Services
- 541690: Other Scientific and Technical Consulting Services
- 541990: All Other Professional, Scientific, and Technical Services
- 541712: Research and Development in the Physical, Engineering, and Life Sciences (except Biotechnology)
- 541715: Research and Development in the Physical, Engineering, and Life Sciences (except Nanotechnology and Biotechnology) Please note that the specific NAICS codes applicable to a business may vary depending on the exact nature of its operations.

