



OFFICE OF THE UNDER SECRETARY OF DEFENSE
2000 DEFENSE PENTAGON
WASHINGTON, D.C. 20301-2000

SUBJECT: Conclusion of Three years of our Shared OSD Policy DTIP Future Technology
Forum, powered by Marcantonio Global LLC

Mr. Marcantonio:

Three years ago, I asked you to help me identify and showcase innovative technology that enhances and streamlines business processes, brings records management into the 21st century, facilitates coordination as opposed to forces users to take extra steps to achieve their missions, automates production of archival and historical documents, drives knowledge management forward as opposed to settles for key word searches, facilitates senior-level decision-making, and supports Action Officers' research to enhance missions.

You were able to leverage your extensive experience presenting similar technologically innovative solutions for a variety of organizations, including the Office of Naval Research, AFSOR, AFRL, DTRA, USSOCOM, NAVSEA, ARMY HQDA, ODNI, DIA, OASD Readiness, DARPA, other DoD components, the White House, DHS, Federal agencies, IARPA, and the IC. You provided this assistance at no cost to DoD or the other interagency partners that attended our forums—but the benefit was immense.

Even when COVID-19 changed our operations and working schedules, the DTIP was able to adapt, and we used our virtual forum to support the DOD's urgent pandemic response. During this time we had our most impressive attendance, an incredible number of offices,

totaling 453 call-ins. This demonstrates the power of the networks you were asked to build early in your career in the Pentagon.

The DTIP's ability to adapt and focus on the urgent pandemic response was impressive and remarkable. I remember the DTIP was directly asked by the Under Secretary of the Navy at the time, Hon. James Geurts, to shift the focus as he stated, "we need all the PPE we can get." You were able to create seamless collaboration between sister services and like-minded forums to amplify the outreach of your emerging discoveries that helped save lives of warfighters and citizens at home and abroad. The DTIP also increased the outreach to senior leadership in the Disruptive Technology Lab enterprise, US Special Operation Command UF2, and the Chief of Naval Research.

What was most valuable was that you were able to bring revolutionary ideas and capabilities that were immediately relevant now. I wasn't interested in theory or something that might be applicable years in the future. The DTIP provided our office and the senior leadership community of interest an invaluable resource for discovering real-time disruptive technologies impacting our daily lives and that can have a profound, direct, and indirect impact on our national security.

In today's world of great power competition, it is more important than ever that our national defense strategy has programs like the DTIP in place. Together, we were able to create a public-private partnership to advance national defense strategies in a number of important ways. By leveraging the expertise and relationships you have with private sector companies, we were able to learn about and consider new technologies and solutions. Now, of course, my office must work toward acquiring the similar capability you demonstrated—but that is a wholly different

problem! A problem that I am happy to have compared to the lack of awareness we had years ago.

I am deeply grateful for the hard work and dedication that you have shown in support of these efforts, and I am confident that together we will continue to make great strides forward. Thank you for all that you do, and please know that your contributions are greatly appreciated.

I cannot thank you enough. I greatly appreciate working with you.

A handwritten signature in black ink, appearing to read "Lance Hampton". The signature is fluid and cursive, with a long horizontal stroke extending to the right.

Lance G. Hampton

Office of the Under Secretary of Defense
for Policy, Director for Executive Secretariat