



Lesson information

January 02/2019

We have recently gone over the entire structure of our guitar instruction department and compared **Guitar Garage** and the other 2 largest guitar instruction studios in the lower mainland and here are some things we have found out first hand.

We take students from 7- 87 years of age. We take complete beginners, to "highly advanced students".

<u>Guitar Garage</u>	<u>major school 1</u>	<u>major school 2</u>
1-hour lessons only	30 minute only	30 min- occasional 60.
12-15 MP3's per month	no music	no music
Extra MP3 & tabs emailed <u>free</u>	no tabs nor music sent	no tabs nor music sent out
\$58wk for 60+ min lesson	\$34 wk.- for 30 min lesson	\$32-\$36 for weekly 30 min lesson
Expensive guitar provided	<u>no guitar provided</u>	<u>no guitar provided</u>
MP3's & music provided	student brings material	student buys book
<u>No Cancellation charges</u>	<u>missed lessons charged full</u>	<u>missed lessons charged full price</u>
Morning, Eves, Saturday	afternoon/eves only	afternoon/eves only
Customized to each student	not personalized	not personalized
Testing done	no testing done	no testing done
Assessments done	no assessments done	no assessments done
Professional instruction	?	?
ALL STYLES OF MUSIC	taught book contents	taught book contents
Over 1,000,000 MP3's	book only/ no MP3's	book only/no MP3's

Professional software	book only	book only
Pro recording studio on site	no recording	no recording
<u>Guitar Garage</u>	<u>Major School 1</u>	<u>Major school 2</u>
Reward with/ Free Guitars	free what?	What???
On site repairs, mods	no repairs	send out to <u>US</u> or other company to fix
Teach repairs/maintenance	no	no
Free coffee/tea/water/pop	?????	??????
Up to 6 MP3's sent per lesson	none	none
30+ years' experience	no answer	teacher is experienced
Parent's viewing area.	waiting room	waiting room.

Initial summary:

I have listed many of our services that **NO** other guitar instruction schools in Canada provide and used the **2 major schools** that provided the most for your money and compared them both to Guitar Garage instruction. The differences are clear.

If you cancel within 2 weeks, you are charged full price! All the schools charge substantially more than us for less time and far less to offer as you read up above, we did not mention that we have \$25,000+ of software products all for guitar instruction. We are able to Record professionally, take any song we may not have in our library and turn that into a usable mp3 in 30 seconds (these are given to all our students along with all their weekly music, tabs etc) slow down, transpose, (change keys) work directly with our students on all issues and give a verbal and sometimes a written explanation of how they or their child is doing. We provide the best guitars and amplifiers (Fender, Gibson, Martin, Marshall, Laney, Larrivee, Ibanez etc.) that money can buy for our students to use while here. About 50% of our students currently use our guitars while here but all students must have their own guitar at home because practice is mandatory in our school.

One other thing, the other schools include in their 30 minute time frame is, homework, **We do not include homework during your lesson; we send it out AFTER MP3's music, tabs. This will usually include one complete EXTRA lesson for each student per week! Nobody does this but Guitar Garage.** Sometimes, students may really struggle and we address them directly. We walk students through their homework with MP3's we have just recorded for that student, or we will talk a student by name, and play with them through their lesson homework. This can take up to an extra hour of work which we do not charge a dime for; it is part of the program.

1-Pricing

2- Cancellations

3- lesson time

4-summary/homework

- 1- **Pricing-** \$58.00 per 1 hour lesson, paid in blocks of 4 lessons. Payment is due on or before starting to insure you own that time slot and each month following on the 4th lesson of your block. All monies are 100% refundable except the first month is NON refundable as it takes about 5-6 hours to put your program together. Exceptions are made for health or emergency issues.
- 2- **Cancellations-** As we know that life happens we feel that **24 hours** is a fair time for a cancellation. If you call and give 24 hours, you will not be charged anything. If you are ill or a student who has just had a horrible day at school and can't come to a lesson, you will not be charged if you call us at least 30 minutes before your lesson. **If you just do not show up or do not call or email,** you will be charged for that lesson.
We believe this is more than fair. Vacations of course there is no charge and we would only need 24 hours on that as well.
- 3- **Lesson Time – 60** minutes plus homework emailed to you after your lesson, NOT during. We send out a ton of material, MP3's, PDF music, tabs and more to our students and we like you will be ready to go when your lesson time starts. It is up to the student to do the homework provided. When MP3's with instructions are sent out, they will be expected to be done for the next lesson or whatever has been discussed and agreed on.
- 4- **Summary /homework-** As we have been teaching professionally for nearly 15 years (the same instructors!) we have come up with this:
 - All students must do at least 1 hour of practice a week, it can be broken up
 - If a student continually does not do any homework without a reason, school work, sick, holidays, etc. whether they are 8 or 80 years old, we will talk with them or their parents. If we can't rectify it, the student will be asked to leave and perhaps look for another school.
 - Teaching over 3,000 students from age 7-88, we have only let 6 or 7 go because of a complete lack of effort. We make every effort to give 100% to each student every lesson, we expect our students to do at least the minimum if not more.
 - Since opening we have had **98%** of students with us for 1-5+ years.
 - A student may leave after 1 month with a full refund for any reason; we only want students to be here because they want to.
 - For more information, please check our website at www.guitargarage.ca
 - Email us at guitargarage@shaw.ca