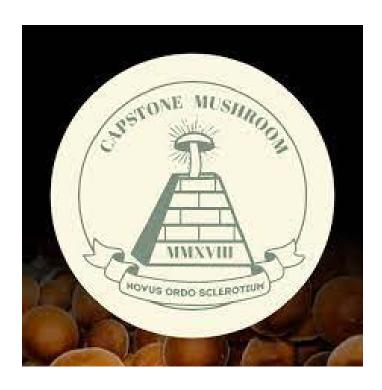
### Capstone Mushroom

### Restaurant Wholesale Catalog: Winter 2022-2023

Hampton Roads' premiere mushroom farm.

Providing restaurants with the highest-quality, local mushrooms year-round.



- Lion's Mane (Hericium Erinaceus)
- ❖ Beech Mushroom (Hypsizygus Tessulatus)
- ❖ Chestnut (Pholiota Adiposa)
- ❖ Maitake (Grifola frondosa)
- Shiitake (Lentinula edodes)
- King Trumpet (Pleurotus eryngii)
- ❖ Black Pearl Trumpet (*Pleurotus ostreatus*)
- ❖ Blue/Gray Oyster (Pleurotus Columbinus)
- Snow Oyster (Pleurotus ostreatus)
- Gold Oyster (Pleurotus citrinopileatus)
- Pink Oyster (Pleurotus Djamor)

## Wholesale options:

	Minimum amount	Minimum duration	Discount	
Large weekly order	20 lbs.	1 month	25%	
Regular weekly order	5 lbs.	2 months	20%	
Biweekly order	5 lbs.	3 months	10%	
"On the fly"	5 lbs	none	none	



LION'S MANE



CHESTNUT



MAITAKE



PEARL TRUMPET



KING TRUMPET



SHIITAKE



BLUE OYSTER



SNOW OYSTER



GOLDEN OYSTER



PINK OYSTER



GRAY OYSTER



BEECH MUSHROOM

### Capstone Mushroom

### Restaurant Wholesale Agreement Form

Thank you for choosing Capstone Mushroom! We are thrilled to work with you and are looking forward to providing your restaurant with the highest quality mushrooms at the best rates, all from our farm here in Virginia Beach!

#### How it works:

You will receive a weekly email and/or text that will act as a reminder to place your exact order in terms of varieties and quantities needed. Orders are due Monday by noon and will be sent out the following week on your set delivery day. If we don't receive an alteration to the standing order then the previous week's order will be delivered as scheduled.

#### **Delivery dates:**

Virginia Beach & Norfolk: Tuesday & Thursday

Chesapeake & Suffolk: Wednesday & Friday

Hampton, Newport News, Portsmouth, & Williamsburg: Wednesday & Friday

#### **Delivery rates:**

\*In store pick-up is free!\*

Virginia Beach: \$3.00

Norfolk: \$5.00

Chesapeake & Suffolk: \$8.00

Hampton, Newport News, Portsmouth, & Williamsburg: \$12.00

#### **How invoicing works:**

An invoice will be sent via email weekly or bi-weekly depending on your contract and is required to be paid within a week of the sent date. If the invoice goes unpaid past the due date then we are liable to cease delivery until the invoice is paid

#### A few things to note:

- \* Cultivating mushrooms is a process that involves many moving parts: timing and sufficient supplies are two of the biggest factors. Therefore, when supplying a new restaurant, it may take several weeks to complete the entire process for your first order to be fulfilled. Please be assured that when you agree to receive fresh mushrooms from us, we will begin to cultivate the appropriate amount of your chosen varieties and give you an estimated time of when your first order will be ready. After that, our farm will be in full routine to provide your order either weekly or biweekly.
- \* After working with many restaurants, we have found that we must ask each restaurant to receive mushrooms for an agreed upon period of time. This allows us to give you consistency for your menu and ensures that we do not produce excess product and lose or waste time and supplies.

Varieties most interested in	<b>:</b>
Minimum Amount:	
Wholesale option:	
Duration:	
Name of restaurant:	
Name of chef/manager:	
Date signed:	

# **PRICING**

### Large Weekly Order Pricing: (discounted 25%)

Lion's Mane (Hericium erinaceus)	\$7.50/lb.
Beech Mushroom (Hypsizygus Tessulatus)	\$7.50/lb
❖ Chestnut (Pholiota Adiposa)	\$7.50/lb.
❖ Maitake (Grifola frondosa)	\$10.50/lb
Shiitake (Lentinula edodes)	\$6.75/lb.
King Trumpet (Pleurotus eryngii)	\$7.50/lb.
Black Pearl Trumpet (Pleurotus ostreatus)	\$6/lb.
Blue/Gray Oyster (Pleurotus Columbinus)	\$6/lb.
Snow Oyster (Pleurotus ostreatus)	\$6/lb.
Gold Oyster (Pleurotus citrinopileatus)	\$6.75/lb.
Pink Oyster (Pleurotus Djamor)	\$6.75/lb.

# Weekly Order Pricing: (discounted 20% per pound)

Lion's Mane (Hericium erinaceus)	\$8/lb.
❖ Beech Mushroom (Hypsizygus Tessulatus)	\$8/lb
❖ Chestnut (Pholiota Adiposa)	\$8/lb.
Maitake (Grifola frondosa)	\$11.20/lb.
Shiitake (Lentinula edodes)	\$7.20/lb.
King Trumpet (Pleurotus eryngii)	\$8/lb.
❖ Black Pearl Trumpet (Pleurotus ostreatus)	\$6.60/lb.
Blue/Gray Oyster (Pleurotus Columbinus)	\$6.60/lb.
Snow Oyster (Pleurotus ostreatus)	\$6.60/lb.
Gold Oyster (Pleurotus citrinopileatus)	\$7.20/lb.
Pink Oyster (Pleurotus Djamor)	\$7.20/lb.

# Bi-Weekly Order Pricing: (discounted 10% per pound)

\$9/lb.
\$9/lb
\$9/lb.
\$12.60/lb.
\$8.10/lb.
\$8.10/lb.
\$7.20/lb.
\$7.20/lb.
\$7.20/lb.
\$8.10/lb.
\$8.10/lb.

## "On the Fly" Order Pricing: (standard pricing)

*	Lion's Mane (Hericium erinaceus)	\$10/lb.
*	Beech Mushroom (Hypsizygus Tessulatus)	\$10/lb
*	Chestnut (Pholiota Adiposa)	\$10/lb.
*	Maitake (Grifola frondosa)	\$14/lb.
*	Shiitake (Lentinula edodes)	\$9/lb.
*	King Trumpet (Pleurotus eryngii)	\$10/lb.
*	Black Pearl Trumpet (Pleurotus ostreatus)	\$8/lb.
*	Blue/Gray Oyster (Pleurotus Columbinus)	\$8/lb.
*	Snow Oyster (Pleurotus ostreatus)	\$8/lb.
*	Gold Oyster (Pleurotus citrinopileatus)	\$9/lb.
*	Pink Oyster (Pleurotus Djamor)	\$9/lb.